NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: May 21, 2012
EFFECTIVE: May 21, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
# CONTRACT SUMMARY STB-NS-C-01544

## RULES AND OTHER GOVERNING PROVISIONS

<table>
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<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
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</thead>
<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA  24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Agrowstar LLC</td>
</tr>
</tbody>
</table>
| 40   | Contract Duration | (i) Application Date: May 15, 2012  
(ii) Termination Date: September 30, 2012  
(iii) Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): All points GA, NC, SC  
Destination(s): All points on NS RR  
Ports(s): NA  
Transit point(s): NA  
Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
(A) Average Number of Bad Order: NA  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 5420-series Publication  
(ii) Escalation: N/A |
| 80   | Volume | (i) Movement Type: Multiple-car/Unit-train  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates |
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: May 21, 2012
EFFECTIVE: May 21, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## AMENDMENT NO. 14
CONTRACT SUMMARY STB-NS-C-00621-B

### RULES AND OTHER GOVERNING PROVISIONS

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<td>30</td>
<td>Shipper</td>
<td>Nabisco Brands, Inc</td>
</tr>
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| 40   | Contract Duration | (i) Application Date: May 18, 2012  
(ii) Termination Date: September 30, 2012  
(iii) Optional Extension: No |
| 50   | Origins, Destination(s) | Destination(s): Toledo, OH;  
(i) Origin(s): Ottawa Lake, MI (Deletion); Maumee, OH (Deletion); Bellevue, OH (Deletion); Toledo, OH (Addition)  
(ii) Transit point(s): NA  
(iii) Shipper Facility: NA |
| 60   | Rail Car Data Number of Dedicated Cars | (i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
(iii) Average Number of Bad Order: NA  
or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or (ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges Base Rates and Charges | NSRQ 4400-series Publication  
(i) Escalation: N/A |
| 80   | Volume Movement Type | (i) Minimum and Actual Volume: NA  
(ii) Volume Breakpoints: NA: |
| 90   | Special Features Origins; Rates | (C2E-BNP) |
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: May 21, 2012
EFFECTIVE: May 21, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S. E.
ROANOKE, VIRGINIA  24042-0041
RULES AND OTHER GOVERNING PROVISIONS

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<td>Commodity</td>
<td>Sugar, Beet or Cane, Granulated or Powdered, other than Raw; Sugar, Liquid; and Sugar Molasses</td>
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</table>
| 30   | Contract Duration | (i) Application Date: January 1, 2011  
(ii) Termination Date: January 31, 2012 (Extension)  
(iii) Optional Extension: No |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or  
(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 50   | Special Features | NA  
Rates |
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| 30   | Contract Duration | (i) Application Date: February 1, 2012  
(ii) Termination Date: February 15, 2013 (Extension)  
(iii) Optional Extension: No |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
(i) Available & Owned by Carrier: NA  
(ii) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or (ii)(B) The Contract is restricted to services that do not entail car supply. |
| 50   | Special Features | NA  
Rates |

C2A-LGF
RULES AND OTHER GOVERNING PROVISIONS

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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  110 Franklin Road, S. E., Roanoke, VA  24042  
Vice President, Marketing and Sales  
New York, Susquehanna & Western Railway Corporation  
One Railroad Avenue, Cooperstown, NY  13326 |
| 20   | Commodity | Sugar, Beet or Cane, Granulated or Powdered, other than Raw; Sugar, Liquid |
| 30   | Contract Duration | Application Date: February 1, 2012  
Termination Date: February 15, 2013  
Optional Extension: No |
| 40   | Rail Car Data | Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or  
(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 50   | Special Features | NA  
Rates |