NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2012
EFFECTIVE: October 1, 2012

STB Received this Contract Summary on October 6, 2012. Shippers desiring to file complaint and discovery petitions with the STB must do so on or before October 24, 2012. Eighteen Days are allowed for these purposes per 49 CFR, part 1313.10 (1).

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
<table>
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<th>ITEM</th>
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<th>APPLICATION</th>
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<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Gluten Feed</td>
</tr>
<tr>
<td>30</td>
<td>Contract Duration (i) Application Date: November 1, 2012 (ii) Termination Date: October 31, 2013 (Extension) (iii) Optional Extension: NO</td>
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<td>40</td>
<td>Rail Car Data (A) Number of Dedicated Cars (i)(A) Available &amp; Owned by Carrier: NA (ii)(A) Available &amp; Leased by Carrier: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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<td>50</td>
<td>Special Features</td>
<td>NA Rates</td>
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(C2E-BNP)
## RULES AND OTHER GOVERNING PROVISIONS

<table>
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<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Sugar, Beet or Cane, Granulated or Powdered, Other than Raw</td>
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<td>30</td>
<td>Contract Duration (i) Application Date:</td>
<td>October 1, 2012</td>
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<td>(ii) Termination Date:</td>
<td>September 30, 2013</td>
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<td>(iii) Optional Extension:</td>
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<td>40</td>
<td>Rail Car Data (A) Number of Dedicated Cars</td>
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<td></td>
<td>(i)(A) Available &amp; Owned by Carrier:</td>
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<tr>
<td></td>
<td>(ii)(A) Available &amp; Leased by Carrier:</td>
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</tr>
<tr>
<td></td>
<td>or Average Number of Bad order:</td>
<td>NA</td>
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<tr>
<td></td>
<td>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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<td>Special Features</td>
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<td>Rates</td>
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(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2012
EFFECTIVE: October 1, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
### CONTRACT SUMMARY STB-NS-C-01477C

#### RULES AND OTHER GOVERNING PROVISIONS

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<th>ITEM</th>
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<th>APPLICATION</th>
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</thead>
</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042  
South Central Florida Express, Inc.,  
900 W. C. Owens Avenue, Clewiston, FL 33440 |
| 20   | Commodity | Sugar, Beet or Cane, Granulated or Powdered, Other than Raw |
| 30   | Contract Duration | (i) Application Date: October 1, 2012  
(ii) Termination Date: September 30, 2013  
(iii) Optional Extension: No |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | NA  
Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: October 1, 2012
EFFECTIVE: October 1, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## CONTRACT SUMMARY STB-NS-C-00475-AH

### RULES AND OTHER GOVERNING PROVISIONS

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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries  &lt;br&gt; 110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>See attached Exhibit</td>
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<td>30</td>
<td>Shipper</td>
<td>Archer Daniels Midland</td>
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<tr>
<td>40</td>
<td>Contract Duration</td>
<td>(i) Application Date: August 15, 2012  &lt;br&gt; (ii) Termination Date: October 14, 2012  &lt;br&gt; (iii) Optional Extension: No</td>
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<td>50</td>
<td>Origins, Destinations, Transit Points and Other Shipper Facilities</td>
<td>(i) Origin(s): Granite City, IL  &lt;br&gt; Destination(s): Decatur, IL  &lt;br&gt; (ii) Ports(s): NA  &lt;br&gt; (iii) Transit point(s): NA  &lt;br&gt; (iv) Shipper Facility: NA</td>
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<td>60</td>
<td>Rail Car Data (A) Number of Dedicated Cars</td>
<td>(i)(A) Available &amp; Owned by Carrier: NA  &lt;br&gt; (ii)(A) Available &amp; Leased by Carrier: NA  &lt;br&gt; Average Number of Bad Order: NA  &lt;br&gt; or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  &lt;br&gt; or (ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types.</td>
</tr>
<tr>
<td>70</td>
<td>Rates and Charges (i) Base Rates and Charges</td>
<td>NSRQ 4400-series Publication  &lt;br&gt; Escalation:</td>
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<tr>
<td>80</td>
<td>Volume (i) Movement Type: Single Car</td>
<td>Minimum and Actual Volume: NA  &lt;br&gt; Volume Breakpoints: NA</td>
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<tr>
<td>90</td>
<td>Special Features Rates</td>
<td></td>
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</table>

(C2E-BNP)
Commodities:

Barley
Barley For Malting Purposes Only
Barley, Feed, NEC
Corn -Not Popcorn-, In The Ear, Dried
Corn Or Maize (Not Popcorn), Shelled, Dried
Corn (Not Popcorn) Or Maize (Not Popcorn), Shelled, Dried
Corn, Organically Grown Free Of Fertilizer And Or Pesticides
Oats
Rice, Rough
Rye
Milo (Milo Maize)
Sorghum Grain, NEC
Wheat
Wheat, Organically Grown Free Of Fertilizer And Or Pesticide
Wheat, Durum, Amber Or Red
Wheat, Feed, NEC
Buckwheat
Grain Screenings, Unground
Grain, NEC
Soybeans, Dried
Soyabean, Fresh
Screenings, Soybean, Not Ground Nor Processed
Soybeans, Organically Grown Free Of Fertilizer And Or Pesticides
Canola Seeds
Seed Grain, NEC
Grain Dust
**AMENDMENT NO. 4**
**AMENDED CONTRACT SUMMARY STB-NS-C-01441-A**

**RULES AND OTHER GOVERNING PROVISIONS**

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<tr>
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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Distillers Mash, Spent, N Wholly From Grain, Feed</td>
</tr>
<tr>
<td>30</td>
<td>Contract Duration (i) Application Date:</td>
<td>October 1, 2012</td>
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<tr>
<td></td>
<td>(ii) Termination Date:</td>
<td>September 30, 2013 (Extension)</td>
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<tr>
<td></td>
<td>(iii) Optional Extension:</td>
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<tr>
<td>40</td>
<td>Rail Car Data</td>
<td>Number of Dedicated Cars Available &amp; Owned by Carrier: NA</td>
</tr>
<tr>
<td></td>
<td>(i)(A) Available &amp; Leased by Carrier:</td>
<td>NA</td>
</tr>
<tr>
<td></td>
<td>(ii)(A) Average Number of Bad order:</td>
<td>NA</td>
</tr>
<tr>
<td></td>
<td>or</td>
<td></td>
</tr>
<tr>
<td></td>
<td>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
<td></td>
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<tr>
<td>50</td>
<td>Special Features</td>
<td>Rates</td>
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(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: October 1, 2012
EFFECTIVE: October 1, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
### Item 10: Carrier Names
- **Norfolk Southern Railway Company and Consolidated Subsidiaries**
  110 Franklin Road, S.E., Roanoke, VA 24042

### Item 20: Commodity
- Distillers Mash, Spent, N Wholly From Grain, Feed

### Item 30: Contract Duration
- **Application Date:** October 1, 2012
- **Termination Date:** September 30, 2013 (Extension)
- **Optional Extension:** No

### Item 40: Rail Car Data
- **Number of Dedicated Cars**
  - **Available & Owned by Carrier:** NA
  - **Available & Leased by Carrier:** NA
  - **Average Number of Bad Order:** NA

  **(i)(B)** Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.

### Item 50: Special Features
- **Rates**

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2012
EFFECTIVE: October 1, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## CONTRACT SUMMARY STB-NS-C-01459
### AMENDMENT NO. 3

## RULES AND OTHER GOVERNING PROVISIONS

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<tr>
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</tr>
</thead>
</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20   | Commodity | Corn -Not Popcorn-, In The Ear, Dried; Corn Or Maize (Not Popcorn), Shelled, Dried; Grain Screenings, Unground; Grain Screenings, Ground; Grain Dust |
| 30   | Shipper | Tyson Farms Inc. |
| 40   | Contract Duration | (i) Application Date: October 1, 2012  
(ii) Termination Date: September 30, 2013 (Extension)  
(iii) Optional Extension: NO |
| 50   | Origins, Destinations, Transit Points and Other | (i) Origin(s): All Points on NS Railroad  
(ii) Destination(s): Holly Farms, VA; Snow Hill, MD  
(iii) Ports(s): NA  
(iv) Transit point(s): NA  
(v) Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
(Average Number of Bad Order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
.or  
(ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwod or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication  
(ii) Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features Rates | |

(C2E-BNP)
**CONTRACT SUMMARY STB-NS-C-01564**

**RULES AND OTHER GOVERNING PROVISIONS**

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<th>APPLICATION</th>
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</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20   | Commodity | Wheat |
| 30   | Shipper | Viterra Inc. |
| 40   | Contract Duration |  
(i) Application Date: September 1, 2012  
(ii) Termination Date: October 31, 2012  
(iii) Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities |  
(i) Origin(s): Alton, IL  
(ii) Destination(s): Martins Creek, PA  
(iii) Ports(s): NA  
(iv) Transit point(s): NA  
(iv) Shipper Facility: NA |
| 60   | Rail Car Data |  
(A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges |  
(i) Base Rates and Charges: NSRQ 5420-series Publication  
(ii) Escalation: N/A |
| 80   | Volume |  
(i) Movement Type: Single Car  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 1, 2012
EFFECTIVE: October 1, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
# CONTRACT SUMMARY STB-NS-C-01565

## RULES AND OTHER GOVERNING PROVISIONS

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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20   | Commodity | DDGS |
| 30   | Contract Duration | (i) Application Date: August 1, 2012  
(ii) Termination Date: September 30, 2013  
(iii) Optional Extension: NO |
| 40   | Rail Car Data (A) | (i)(A) Number of Dedicated Cars  
Available & Owned by Carrier: NA  
Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | NA  
Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 2, 2012
EFFECTIVE: October 2, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## CONTRACT SUMMARY STB-NS-C-01566

### RULES AND OTHER GOVERNING PROVISIONS

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<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Food Products (STCC 20-336-15)</td>
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<td>Contract Duration (i) Application Date:</td>
<td>February 1, 2012</td>
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<td>(iii) Optional Extension:</td>
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<td>Rail Car Data (A) Number of Dedicated Cars</td>
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<td>(i)(A) Available &amp; Owned by Carrier:</td>
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<td>(ii)(A) Available &amp; Leased by Carrier:</td>
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<td>Average Number of Bad order:</td>
<td>NA</td>
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<td>or</td>
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<td>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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<td>Special Features</td>
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(C2E-BNP)