NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: October 29, 2012
EFFECTIVE: October 29, 2012

STB Received this Contract Summary on November 2, 2012. Shippers desiring to file complaint and discovery petitions with the STB must do so on or before November 20, 2012. Eighteen Days are allowed for these purposes per 49 CFR, part 1313.10 (1).

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## AMENDMENT NO. 34
### AMENDED CONTRACT SUMMARY STB-NS-C-00180

### RULES AND OTHER GOVERNING PROVISIONS

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
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<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Soybeans</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Bunge North America, Inc.</td>
</tr>
</tbody>
</table>
| 40   | Contract Duration | Application Date: October 1, 2012  
Termination Date: September 30, 2013 (Extension)  
Optional Extension: NO |
| 50   | Origins, Destinations, Transit Points and Other | Origin(s): All Points on Railroad NS  
Destination(s): Danville, IL; Gibson City, IL; Ft. Wayne, IN; Bellevue, OH; Montpelier, OH (Deletion)  
Shipper Facilities  
Ports(s): NA  
Transit point(s): NA  
Shipper Facility: NA |
| 60   | Rail Car Data (A) | Number of Dedicated Cars  
Available & Owned by Carrier: NA  
Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 70   | Rates and Charges (i) | Base Rates and Charges: NS 4400-Series Publication  
Escalation: None |
| 80   | Volume (i) | Movement Type:  
Single-car; Multiple-car (minimum tender 45 cars)  
Minimum and Actual Volume: 500 carloads annually  
Volume Breakpoints: NA |
| 90   | Special Features | Change is in Confidential Matter Rates |
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 29, 2012
EFFECTIVE: October 29, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## CONTRACT SUMMARY STB-NS-C-01465D

### RULES AND OTHER GOVERNING PROVISIONS

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<th>APPLICATION</th>
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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Corn</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Interstate Commodities Inc.</td>
</tr>
<tr>
<td>40</td>
<td>Contract Duration</td>
<td>(i) Application Date: October 1, 2012  (ii) Termination Date: September 30, 2013  (iii) Optional Extension: No</td>
</tr>
<tr>
<td>50</td>
<td>Origins, Destinations, Transit Points and Other Shipper Facilities</td>
<td>(i) Origin(s): Chicago, IL; Toledo, OH  (ii) Destination(s): Orangeburg, SC  (iii) Ports(s): NA  (iv) Transit point(s): NA  (v) Shipper Facility: NA</td>
</tr>
<tr>
<td>60</td>
<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars  (i)(A) Available &amp; Owned by Carrier: NA  (ii)(A) Available &amp; Leased by Carrier: NA  (A) Average Number of Bad Order: NA  (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  (ii)(B) The Contract is restricted to services that do not entail car supply.</td>
</tr>
<tr>
<td>70</td>
<td>Rates and Charges</td>
<td>(i) Base Rates and Charges: NSRQ 5420-series Publication  (ii) Escalation: N/A</td>
</tr>
<tr>
<td>80</td>
<td>Volume</td>
<td>(i) Movement Type: Single-car/Multiple-car/Unit-train  (ii) Minimum and Actual Volume: NA  (iii) Volume Breakpoints: NA</td>
</tr>
<tr>
<td>90</td>
<td>Special Features</td>
<td>Rates</td>
</tr>
</tbody>
</table>

(C2E-BNP)
## CONTRACT SUMMARY STB-NS-C-01465E
### RULES AND OTHER GOVERNING PROVISIONS

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
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</thead>
</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20   | Commodity | Corn |
| 30   | Shipper | Interstate Commodities Inc. |
| 40   | Contract Duration | (i) Application Date: October 1, 2012  
(ii) Termination Date: September 30, 2013  
(iii) Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Turbotville, PA  
Destination(s): Newark, NJ  
(ii) Ports(s): NA  
(iii) Transit point(s): NA  
(iv) Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 5420-series Publication Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car/Multiple-car/Unit-train  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: October 29, 2012
EFFECTIVE: October 29, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
**RULES AND OTHER GOVERNING PROVISIONS**

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<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Soy-Canola Meal/Hull</td>
</tr>
</tbody>
</table>
| 30   | Contract Duration           | Application Date: October 1, 2012  
(ii) Termination Date: September 30, 2013 (Extension)  
(iii) Optional Extension: No |
| 40   | Rail Car Data               | Number of Dedicated Cars  
(i) Available & Owned by Carrier: NA  
(ii) Available & Leased by Carrier: NA  
(iii) Average Number of Bad order: NA  
|     | (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features Rates      | Rates                                                                                                                                       |
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 29, 2012
EFFECTIVE: October 29, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
# AMENDMENT NO. 2
# CONTRACT SUMMARY STB-NS-C-01522A

## RULES AND OTHER GOVERNING PROVISIONS

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<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and</td>
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<tr>
<td></td>
<td></td>
<td>Consolidated Subsidiaries</td>
</tr>
<tr>
<td></td>
<td></td>
<td>110 Franklin Road, S.E., Roanoke, VA  24042</td>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Soy-Canola Meal/Hull</td>
</tr>
<tr>
<td>30</td>
<td>Contract Duration</td>
<td>(i) Application Date: October 1, 2012</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(ii) Termination Date: September 30, 2013 (Extension)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(iii) Optional Extension: NO</td>
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<tr>
<td>40</td>
<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(i)(A) Available &amp; Owned by Carrier: NA</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(ii)(A) Available &amp; Leased by Carrier: NA</td>
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<tr>
<td></td>
<td></td>
<td>Average Number of Bad order: NA</td>
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<td></td>
<td></td>
<td>(or) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
</tr>
<tr>
<td>50</td>
<td>Special Features</td>
<td>NA</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Rates</td>
</tr>
</tbody>
</table>

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 29, 2012
EFFECTIVE: October 29, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
# CONTRACT SUMMARY STB-NS-C-01572

## RULES AND OTHER GOVERNING PROVISIONS

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<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Peanut Hulls, Peanut Hull Bran or Meal Crushed or Ground, Feed</td>
</tr>
<tr>
<td>30</td>
<td>Contract Duration (i) Application Date:</td>
<td>October 15, 2012</td>
</tr>
<tr>
<td></td>
<td>(ii) Termination Date:</td>
<td>October 14, 2013</td>
</tr>
<tr>
<td></td>
<td>(iii) Optional Extension:</td>
<td>NO</td>
</tr>
<tr>
<td>40</td>
<td>Rail Car Data (A) Number of Dedicated Cars</td>
<td></td>
</tr>
<tr>
<td></td>
<td>(i)(A) Available &amp; Owned by Carrier:</td>
<td>NA</td>
</tr>
<tr>
<td></td>
<td>(ii)(A) Available &amp; Leased by Carrier:</td>
<td>NA</td>
</tr>
<tr>
<td></td>
<td>or</td>
<td></td>
</tr>
<tr>
<td></td>
<td>(i)(B) Average Number of Bad order:</td>
<td>NA</td>
</tr>
<tr>
<td></td>
<td>or</td>
<td></td>
</tr>
<tr>
<td></td>
<td>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
<td></td>
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<td>50</td>
<td>Special Features</td>
<td>NA</td>
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<td></td>
<td>Rates</td>
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# RULES AND OTHER GOVERNING PROVISIONS

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<tr>
<td>20</td>
<td>Commodity</td>
<td>Corn</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Tate &amp; Lyle Ingredients Americas, Inc.</td>
</tr>
</tbody>
</table>
| 40   | Contract Duration | (i) Application Date: January 1, 2011  
(ii) Termination Date: December 31, 2012 (Extension)  
(iii) Optional Extension: NO |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): See attached Exhibit  
(ii) Destination(s): Loudon, TN  
(iii) Ports(s): NA  
(iii) Transit point(s): NA  
(iv) Customer Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or (ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-Series Publication  
(ii) Escalation: None |
| 80   | Volume | (i) Movement Type: Single Car  
Multiple Car: 75 and 85 cars  
(ii) Minimum and Actual Volume: 18,500 carloads  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Change is in Confidential Matter  
Rates and Volume |
List of Origins

IA PLEASANT HILL
IL BLOOMINGTON
IL BROWNS
IL CHAMPAIGN
IL CHICAGO
IL CURRAN
IL DWIGHT (ADDITION)
IL GIBSON CITY
IL GIBSON CITY (BLOL)
IL GRANITE CITY
IL HOMER
IL NAPLES
IL SIDNEY (ADDITION)
IL TAYLORSVILLE (ADDITION)
IN AMBOY (USRPR)
IN ANDERSON (ICRK)
IN ATTICA
IN BEECH GROVE
IN CLYMER
IN DELPHI
IN FT WAYNE
IN KOKOMO (CERA)
IN MONTPELIER
IN NEW HAVEN
IN RED KEY
IN ROCHESTER
IN SCIRCEVILLE
IN SIMS
IN SOUTH MILFORD
IN TERRE COUPEE
IN TIPTON
IN WARREN
IN WATERLOO
KY LOUISVILLE
MI OTTAWA LAKE
OH CINCINNATI
OH CLYDE
OH COLUMBUS
OH ELGIN
OH MANSFIELD
OH MAUMEE
OH MONTPELIER
OH TOLEDO
OH TRURO