

STB-NS-C-00400
AMENDMENT NO. 18

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: November 12, 2012

EFFECTIVE: November 12, 2012

STB Received this Contract Summary on November 19, 2012. Shippers desiring to file complaint and discovery petitions with the STB must do so on or before December 7, 2012. Eighteen Days are allowed for these purposes per 49 CFR, part 1313.10 (1).

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

**AMENDMENT NO. 18
AMENDED CONTRACT SUMMARY STB-NS-C-00400**

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION |
|------|-------------------|--|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20 | Commodity | Cake, Meal Or Screenings, Soybean, Not For Human Consumption; Soybean Hulls, Not Pelletized; Soybean Hulls, Pelletized |
| 30 | Contract Duration | (i) Application Date: October 1, 2012 (ii) Termination Date: <u>September 30, 2013 (Extension)</u> (iii) Optional Extension: NO |
| 40 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50 | Special Features | Change is in Confidential Matter <u>Rates</u> |

STB-NS-C-01366
AMENDMENT NO. 5

NORFOLK SOUTHERN RAILWAY COMPANY AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: November 12, 2012

EFFECTIVE: November 12, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

**AMENDMENT NO. 5
AMENDED CONTRACT SUMMARY STB-NS-C-01366**

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION |
|------|--|--|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20 | Commodity | Corn, Not Pop |
| 30 | Shipper | Crittendon Commodities Inc |
| 40 | Contract Duration | (i) Application Date: September 1, 2012 (ii) Termination Date: <u>August 31, 2013 (Extension)</u> (iii) Optional Extension: NO |
| 50 | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Ashville, OH; Chillicothe, OH; Circleville, OH; Clyde, OH; Columbus, OH; Kingston, OH; Winchester, OH Destination(s): Newberry, SC (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA |
| 60 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70 | Rates and Charges | (i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: N/A |
| 80 | Volume | (i) Movement Type: Single-car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA: |
| 90 | Special Features | <u>Rates</u> |

STB-NS-C-01403
AMENDMENT NO. 4

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: November 12, 2012

EFFECTIVE: November 12, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

**CONTRACT SUMMARY STB-NS-C-01403
AMENDMENT NO. 4**

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION |
|------|--|--|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20 | Commodity | Corn, Not Pop |
| 30 | Shipper | Land O Lakes Purina Feed LLC |
| 40 | Contract Duration | (i) Application Date: September 1, 2012 (ii) Termination Date: <u>August 31, 2013 (Extension)</u> (iii) Optional Extension: NO |
| 50 | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Silver Springs, NY; Des Moines, IA Destination(s): Statesville, NC; Silver Springs, NY (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA |
| 60 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70 | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication (ii) Escalation: N/A |
| 80 | Volume | (i) Movement Type: Single-car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA: |
| 90 | Special Features | <u>Rates</u> |

(C2E-BNP)

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: November 12, 2012

EFFECTIVE: November 12, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

CONTRACT SUMMARY STB-NS-C-01403C

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION |
|-------------|--|--|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20 | Commodity | Soy-Canola Meal/Hull |
| 30 | Shipper | Land O Lakes Purina Feed LLC |
| 40 | Contract Duration | (i) Application Date: September 1, 2012 (ii) Termination Date: August 31, 2013 (iii) Optional Extension: NO |
| 50 | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Chicago, IL; Bellevue, OH Destination(s): Caledonia, NY (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA |
| 60 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70 | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication (ii) Escalation: N/A |
| 80 | Volume | (i) Movement Type: Single-car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA: |
| 90 | Special Features | Rates |

(C2E-BNP)

STB-NS-C-01432C
Amendment No. 1

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: November 12, 2012

EFFECTIVE: November 12, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

**AMENDMENT NO. 1
CONTRACT SUMMARY STB-NS-C-01432C**

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION |
|------|--|--|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20 | Commodity | Corn, Not Pop |
| 30 | Shipper | Central States Enterprises Inc. |
| 40 | Contract Duration | (i) Application Date: October 1, 2012 (ii) Termination Date: <u>December 31, 2012 (Extension)</u> (iii) Optional Extension: NO |
| 50 | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): <u>Brunswick, MO (Deletion); Chicago, IL (Addition)</u> <u>Granite City, IL (Deletion); Gibson City, IL (Addition)</u> Destination(s): (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA |
| 60 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70 | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication (ii) Escalation: N/A |
| 80 | Volume | (i) Movement Type: Single-car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA: |
| 90 | Special Features | <u>Rates</u> |

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: November 12, 2012

EFFECTIVE: November 12, 2012

ISSUED BY
J. R. EATON
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NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041

CONTRACT SUMMARY STB-NS-C-01576

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION |
|-------------|--|---|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20 | Commodity | Soybeans |
| 30 | Shipper | ADM |
| 40 | Contract Duration | (i) Application Date: November 1, 2012 (ii) Termination Date: February 28, 2012 (iii) Optional Extension: No |
| 50 | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Chicago, IL; Irondal, IL Destination(s): New Orleans, LA (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA |
| 60 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad Order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70 | Rates and Charges | (i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: N/A |
| 80 | Volume | (i) Movement Type: Single Car (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA: |
| 90 | Special Features | Rates |

(C2E-BNP)