NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: December 17, 2012
EFFECTIVE: December 17, 2012

STB Received this Contract Summary on December 21, 2012. Shippers desiring to file complaint and discovery petitions with the STB must do so on or before January 8, 2013. Eighteen Days are allowed for these purposes per 49 CFR, part 1313.10 (1).

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## CONTRACT SUMMARY STB-NS-C-01580

### RULES AND OTHER GOVERNING PROVISIONS

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Grain Screenings, Unground</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Lansing Vermont Inc.</td>
</tr>
</tbody>
</table>
| 40   | Contract Duration | Application Date: December 1, 2012  
Termination Date: May 31, 2013  
Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities (i) Origin(s): Dayton, OH  
(ii) Destination(s): Uniontown, AL  
(iii) Ports(s): NA  
(iv) Transit point(s): NA  
(IV) Shipper Facility: NA |
| 60   | Rail Car Data (A) | Number of Dedicated Cars  
(A) Available & Owned by Carrier: NA  
(A) Available & Leased by Carrier: NA  
(A) Average Number of Bad Order: NA  
(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges (i) | Base Rates and Charges: NSRQ 5420-series Publication  
(ii) Escalation: N/A |
| 80   | Volume (i) | Movement Type: Single Car  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: December 20, 2012
EFFECTIVE: December 20, 2012

ISSUED BY
J. R. EATON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
# CONTRACT SUMMARY STB-NS-C-01041G

## RULES AND OTHER GOVERNING PROVISIONS

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<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries&lt;br&gt;110 Franklin Road, S.E., Roanoke, VA 24042&lt;br&gt;Eastern Alabama Railway, P.O. Box 658, Sylacauga, AL 35150</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Sugar, Beet or Cane, Granulated or Powdered, Other than Raw</td>
</tr>
<tr>
<td>30</td>
<td>Contract Duration (i)</td>
<td>Application Date: October 1, 2012</td>
</tr>
<tr>
<td></td>
<td>Duration (ii)</td>
<td>Termination Date: September 30, 2013</td>
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<tr>
<td></td>
<td>Optional Extension (iii)</td>
<td>NO</td>
</tr>
<tr>
<td>40</td>
<td>Rail Car Data (A)</td>
<td>Number of Dedicated Cars&lt;br&gt;(i)(A) Available &amp; Owned by Carrier: NA&lt;br&gt;(ii)(A) Available &amp; Leased by Carrier: NA&lt;br&gt;or&lt;br&gt;(i)(B) Average Number of Bad order: NA</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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<td>50</td>
<td>Special Features</td>
<td>NA Rates</td>
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(C2E-BNP)