STB-NS-C-00203C
Amendment No. 2

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: December 26, 2012
EFFECTIVE: December 26, 2012

STB Received the Contract Summaries contained in this PDF on December 28, 2012. Shippers desiring to file complaint and discovery petitions with the STB must do so on or before January 15, 2013. Eighteen Days are allowed for these purposes per 49 CFR, part 1313.10 (1).

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041


### RULES AND OTHER GOVERNING PROVISIONS

<table>
<thead>
<tr>
<th>ITEM</th>
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<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Oats</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>The Andersons, Inc.</td>
</tr>
</tbody>
</table>
| 40   | Contract Duration | *(i)* Application Date: December 1, 2012  
*(ii)* Termination Date: January 31, 2013 (Extension)  
*(iii)* Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other Facilities | *(i)* Origin(s): All NS Local Points  
*(ii)* Destination(s): All NS Served Stations  
*(iii)* Ports(s): NA  
*(iv)* Transit point(s): NA  
*(v)* Shipper Facility: NA |
| 60   | Rail Car Data | *(A)* Number of Dedicated Cars  
*(i)(A)* Available & Owned by Carrier: NA  
*(ii)(A)* Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
*(i)(B)* Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
*(ii)(B)* The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges | *(i)* Base Rates and Charges: NSRQ 5420-series Publication  
(ii) Escalation: N/A |
| 80   | Volume | *(i)* Movement Type: Single-car/Multiple-car/Unit-train  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2E-BNP)
# RULES AND OTHER GOVERNING PROVISIONS

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<tr>
<td>20</td>
<td>Commodity</td>
<td>Starch</td>
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<tr>
<td>30</td>
<td>Contract Duration (i) Application Date:</td>
<td>January 1, 2013</td>
</tr>
<tr>
<td></td>
<td>(ii) Termination Date:</td>
<td>December 31, 2013 (Extension)</td>
</tr>
<tr>
<td></td>
<td>(iii) Optional Extension:</td>
<td>NO</td>
</tr>
<tr>
<td>40</td>
<td>Rail Car Data (A) Number of Dedicated Cars (i)(A) Available &amp; Owned by Carrier:</td>
<td>NA</td>
</tr>
<tr>
<td></td>
<td>(ii)(A) Available &amp; Leased by Carrier:</td>
<td>NA</td>
</tr>
<tr>
<td></td>
<td>Average Number of Bad order:</td>
<td>NA</td>
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<tr>
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<td>or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
<td></td>
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<tr>
<td>50</td>
<td>Special Features</td>
<td>NA Rates</td>
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(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: December 26, 2012
EFFECTIVE: December 26, 2012

ISSUED BY
P. A LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Starch</td>
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</table>
| 30   | Contract Duration | (i) Application Date: January 1, 2013  
(ii) Termination Date: December 31, 2013 (Extension)  
(iii) Optional Extension: NO |
| 40   | Rail Car Data (A) Number of Dedicated Cars | (i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA |
| or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | NA  
Rates |
## RULES AND OTHER GOVERNING PROVISIONS

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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA  24042 |
| 20   | Commodity | Wheat Flour; Wheat Flour; Semolina & Flour Mixture; Semolina; Vital Wheat Gluten; Corn Meal or Flour; Corn Meal, Edible; Corn Meal; Corn Flour; Corn Meal with not more than 10% Other Ingredients; Rye Flour or Meal; Rye Flour; Buckwheat Flour or Meal; Oat Flour; Oat Meal; Farina, Other than Cereal; Wheat Flour Clears, not Cereal Preparation, Not for Human Consumption; Wheat Germ; Milled Products & Grain, Mixed Carloads; Grain Flour, Grain or Blended with Cereal Flours; Grits; Soybean (Soy) Flour, Suitable For Human Consumption |
| 30   | Contract Duration (i) Application Date: | December 1, 2012 |
|      | (ii) Termination Date: | March 31, 2013 |
|      | (iii) Optional Extension: | NO |
| 40   | Rail Car Data (A) Number of Dedicated Cars | |
|      | (i)(A) Available & Owned by Carrier: | NA |
|      | (ii)(A) Available & Leased by Carrier: | NA |
|      | or Average Number of Bad order: | NA |
|      | (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features Rates | |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: December 26, 2012
EFFECTIVE: December 26, 2012

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## AMENDMENT NO. 8
### AMENDED CONTRACT SUMMARY STB-NS-C-01299

### RULES AND OTHER GOVERNING PROVISIONS

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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20   | Commodity | Corn or Maize (Not Popcorn), Shelled, Dried |
| 30   | Shipper | Crittendon Commodities |
| 40   | Contract Duration |  
(i) Application Date: October 1, 2012  
(ii) Termination Date: September 30, 2013 (Extension)  
(iii) Optional Extension: NO |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities |  
(i) Origin(s): Ashville, OH; Chillicothe, OH; Circleville, OH; Columbus, OH; Kingston, OH; Truro, OH; Winchester, OH;  
(ii) Port(s): NA  
(iii) Transit point(s): NA  
(iv) Shipper Facility: NA |
| 60   | Rail Car Data |  
(A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or  
(ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges |  
(i) Base Rates and Charges: NSRQ 4400-series Publication  
(ii) Escalation: N/A |
| 80   | Volume |  
(i) Movement Type: Single-car  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

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| 10     | Carrier Names                | Norfolk Southern Railway Company and Consolidated Subsidiaries  
                        110 Franklin Road, S.E., Roanoke, VA  24042                                                                                                   |
| 20     | Commodity                    | Malt                                                                                                                                                                                                        |
| 30     | Contract Duration            | (i) Application Date: January 1, 2013                                                                                                                |
|        |                              | (ii) Termination Date: December 31, 2013 (Extension)                                                                                                  |
|        |                              | (iii) Optional Extension: NO                                                                                                                        |
| 40     | Rail Car Data               | (A) Number of Dedicated Cars  
                        Available & Owned by Carrier: NA  
                        Available & Leased by Carrier: NA  
                        Average Number of Bad order: NA  
                        or                                                                                       |
|        |                              | (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50     | Special Features            | Rates                                                                                                                                                                                                       |
NORFOLK SOUTHERN RAILWAY COMPANY
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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042  
Indiana Southern RR, Ashby Yard, Illinois St. Petersburg, IN 47567 |
| 20   | Commodity | Corn Starch |
| 30   | Contract Duration |  
(i) Application Date: December 1, 2012  
(ii) Termination Date: June 30, 2013  
(iii) Optional Extension: |
| 40   | Rail Car Data |  
(A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | NA Rates |