NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 25, 2013
EFFECTIVE: March 25, 2013

STB Received this Contract Summary on March 27, 2013. Shippers desiring to file complaint and discovery petitions with the STB must do so on or before April 14, 2013. Eighteen Days are allowed for these purposes per 49 CFR, part 1313.10 (1).

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## CONTRACT SUMMARY STB-NS-C-01592

### RULES AND OTHER GOVERNING PROVISIONS

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SUBJECT</th>
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</tr>
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<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Syrup &amp; Liquid Sugar</td>
</tr>
</tbody>
</table>
| 30   | Contract Duration | (i) Application Date: March 1, 2013  
(ii) Termination Date: May 14, 2013  
(iii) Optional Extension: NO |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | NA Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 25, 2013
EFFECTIVE: March 25, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## CONTRACT SUMMARY STB-NS-C-01593

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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA  24042  
CSX Transportation, Inc., 6737 Southpoint Drive South, Jacksonville, FL  32216 |
| 20   | Commodity | Sugar, Beet or Cane, Granulated or Powdered, Other than Raw |
| 30   | Contract Duration | Application Date: March 5, 2013  
Termination Date: March 21, 2013  
Optional Extension: NO |
| 40   | Rail Car Data | Number of Dedicated Cars  
Available & Owned by Carrier: NA  
Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | NA  
Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 25, 2013
EFFECTIVE: March 25, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## CONTRACT SUMMARY STB-NS-C-01594

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<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Brewers Grains, Grains, Spent, Dried; Kiln Sweepings; Brewers Condensed Solubles; Distillery Molasses Residuum, Liquid; Dstlr Mash, Spent, N Wholly From Gr, Feed; Spent Grain Mash, Feed</td>
</tr>
</tbody>
</table>
| 30   | Contract Duration | (i) Application Date: March 1, 2013  
(ii) Termination Date: August 31, 2013  
(iii) Optional Extension: NO |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | NA Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 25, 2013
EFFECTIVE: March 25, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## CONTRACT SUMMARY STB-NS-C-01595

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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20   | Commodity | Brewers Rice |
| 30   | Contract Duration |  
(i) Application Date: March 1, 2013  
(ii) Termination Date: February 28, 2014  
(iii) Optional Extension: NO |
| 40   | Rail Car Data |  
(A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | NA Rates |
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 25, 2013
EFFECTIVE: March 25, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
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110 Franklin Road, S.E., Roanoke, VA  24042  
Wheeling & Lake Erie Railway,  
100 E. First Street, Brewster, OH  44613 |
| 20   | Commodity                      | Flour & Clears                                                                                                                             |
| 30   | Contract Duration              | (i) Application Date: April 1, 2013  
(ii) Termination Date: March 31, 2014 (Extension)  
(iii) Optional Extension: |
| 40   | Rail Car Data                  | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
    or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features               | Rates                                                                                                                                       |
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 25, 2013
EFFECTIVE: March 25, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
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<td></td>
<td></td>
<td>Florida East Coast Railway Company</td>
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<tr>
<td></td>
<td></td>
<td>7411 Fullerton Street, Suite 300, Jacksonville, FL 32256</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Flour &amp; Clears</td>
</tr>
<tr>
<td>30</td>
<td>Contract Duration</td>
<td>(i) Application Date: April 1, 2013</td>
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<td></td>
<td>(ii) Termination Date: March 31, 2014 (Extension)</td>
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<td>(iii) Optional Extension:</td>
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<td>40</td>
<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars</td>
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<td></td>
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<td>(i)(A) Available &amp; Owned by Carrier: NA</td>
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<td></td>
<td>(ii)(A) Available &amp; Leased by Carrier: NA</td>
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<td>Average Number of Bad order: NA</td>
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<td>or</td>
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<td></td>
<td>(i)(B) Shipper will furnish the rail cars used for the transportation</td>
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<td>provided under the Contract, and those rail cars will not be</td>
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<td></td>
<td></td>
<td>leased from the Carrier.</td>
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<td>50</td>
<td>Special Features</td>
<td>Rates</td>
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(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 25, 2013
EFFECTIVE: March 25, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
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<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042 Florida East Coast Railway Company 7411 Fullerton Street, Suite 300, Jacksonville, FL 32256</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Flour &amp; Clears</td>
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<td>30</td>
<td>Contract Duration</td>
<td>(i) Application Date: April 1, 2013 (ii) Termination Date: March 31, 2014 (Extension) (iii) Optional Extension:</td>
</tr>
<tr>
<td>40</td>
<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars (i)(A) Available &amp; Owned by Carrier: NA (ii)(A) Available &amp; Leased by Carrier: NA or Average Number of Bad order: NA (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 25, 2013
EFFECTIVE: March 25, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## RULES AND OTHER GOVERNING PROVISIONS

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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA  24042 |
| 20   | Commodity | Flour & Clears |
| 30   | Contract Duration (i) Application Date: April 1, 2013  
(ii) Termination Date: March 31, 2014 (Extension)  
(iii) Optional Extension: |
| 40   | Rail Car Data (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features Rates |
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 25, 2013
EFFECTIVE: March 25, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## Rules and Other Governing Provisions

<table>
<thead>
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</table>
| 10   | Carrier Names         | Norfolk Southern Railway Company and Consolidated Subsidiaries  
|      |                       | 110 Franklin Road, S.E., Roanoke, VA 24042  
|      |                       | Indiana & Ohio Railway,  
|      |                       | 11427 Reed Hartman Highway, Suite 214, Cincinnati, OH 45241 |
| 20   | Commodity             | Flour & Clears |
| 30   | Contract Duration     | Application Date: April 1, 2013  
|      |                       | Termination Date: March 31, 2014 (Extension |
| 40   | Rail Car Data (A)     | Number of Dedicated Cars  
|      |                       | Available & Owned by Carrier: NA  
|      |                       | Available & Leased by Carrier: NA  
|      |                       | Average Number of Bad order: NA  
|      |                       | or  
|      |                       | (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features Rates |             |
### RULES AND OTHER GOVERNING PROVISIONS

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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA  24042  
ST Rail System, Iron Horse Park, North Billerica, MA  01862 |
| 20   | Commodity | Flour & Clears |
| 30   | Contract Duration  
(i) Application Date: April 1, 2013  
(ii) Termination Date: March 31, 2014 (Extension)  
(iii) Optional Extension: |
| 40   | Rail Car Data  
(A) Number of Dedicated Cars  
Available & Owned by Carrier: NA  
Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |

(C2E-BNP)
## RULES AND OTHER GOVERNING PROVISIONS

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110 Franklin Road, S.E., Roanoke, VA  24042  
Florida East Coast Railway Company  
7411 Fullerton Street, Suite 300, Jacksonville, FL  32256 |
| 20   | Commodity | Flour & Clears |
| 30   | Contract Duration (i) | Application Date: April 1, 2013 |
|      |          (ii) | Termination Date: March 31, 2014 (Extension) |
|      |          (iii) | Optional Extension: NO |
| 40   | Rail Car Data (A) | Number of Dedicated Cars  
Available & Owned by Carrier: NA  
Available & Leased by Carrier: NA  
Average Number of Bad order: NA |
|      |          (i)(A) | or |
|      |          (ii)(A) | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

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ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
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110 Franklin Road, S.E., Roanoke, VA 24042 |
|      | Florida East Coast Railway Company  
7411 Fullerton Street, Suite 300, Jacksonville, FL 32256 |
| 20   | Commodity | Flour & Clears |
| 30   | Contract Duration | Application Date: April 1, 2013  
Termination Date: March 31, 2014 (Extension) |
| 40   | Rail Car Data | Number of Dedicated Cars  
Available & Owned by Carrier: NA  
Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 25, 2013
EFFECTIVE: March 25, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
### CONTRACT SUMMARY STB-NS-C-01488V
### AMENDMENT NO. 2

#### RULES AND OTHER GOVERNING PROVISIONS

<table>
<thead>
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|      |               | 110 Franklin Road, S.E., Roanoke, VA, 24042  
|      |               | Florida East Coast Railway Company  
|      |               | 7411 Fullerton Street, Suite 300, Jacksonville, FL, 32256 |
| 20   | Commodity     | Flour & Clears |
| 30   | Contract      | Application Date: April 1, 2013  
|      | Duration      | Termination Date: March 31, 2014 (Extension)  
|      |               | Optional Extension: |
| 40   | Rail Car Data | Number of Dedicated Cars  
|      |               | Available & Owned by Carrier: NA  
|      |               | Available & Leased by Carrier: NA  
|      |               | Average Number of Bad order: NA  
|      |               | or  
|      |               | (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

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EFFECTIVE: March 25, 2013

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Florida East Coast Railway Company  
7411 Fullerton Street, Suite 300, Jacksonville, FL  32256 |
| 20   | Commodity | Flour & Clears |
| 30   | Contract Duration (i) Application Date: April 1, 2013  
(ii) Termination Date: March 31, 2014 (Extension)  
(iii) Optional Extension: |
| 40   | Rail Car Data (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA  24042  
ST Rail System, Iron Horse Park, North Billerica, MA  01862 |
| 20   | Commodity | Flour & Clears |
| 30   | Contract Duration (i) Application Date: April 1, 2013 (ii) Termination Date: March 31, 2014 (Extension) (iii) Optional Extension: |
| 40   | Rail Car Data (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features Rates |
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<td>20</td>
<td>Commodity</td>
<td>Flour &amp; Clears</td>
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<td>30</td>
<td>Contract Duration</td>
<td>Application Date: April 1, 2013&lt;br&gt;Termination Date: March 31, 2014 (Extension)</td>
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<tr>
<td>40</td>
<td>Rail Car Data (A)</td>
<td>Number of Dedicated Cars&lt;br&gt;Available &amp; Owned by Carrier: NA&lt;br&gt;Available &amp; Leased by Carrier: NA&lt;br&gt;Average Number of Bad order: NA</td>
</tr>
<tr>
<td></td>
<td>(i) (A)</td>
<td>or</td>
</tr>
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<td></td>
<td>(ii) (A)</td>
<td>Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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<td>50</td>
<td>Special Features Rates</td>
<td>Rates</td>
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NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

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ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
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                      ST Rail System, Iron Horse Park, North Billerica, MA  01862 |
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       (iii) Optional Extension: |
| 40   | Rail Car Data  
       (A) Number of Dedicated Cars  
       (i)(A) Available & Owned by Carrier: | NA  
       (ii)(A) Available & Leased by Carrier: | NA  
       or Average Number of Bad order: | NA  
       (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: March 25, 2013
EFFECTIVE: March 25, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
# AMENDMENT NO. 2
## AMENDED CONTRACT SUMMARY STB-NS-C-00497-K

### RULES AND OTHER GOVERNING PROVISIONS

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Lansing Trade Group LLC</td>
</tr>
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</table>
| 40   | Contract Duration | (i) Application Date: March 22, 2013  
(ii) Termination Date: September 30, 2013 (Extension)  
(iii) Optional Extension: No. |
| 50   | Origins, Destinations, and Other Shipper Facilities | (i) Origin(s): See Exhibit 1  
(ii) Destination(s): Columbus, OH  
(iii) Transit Points: NA  
(iv) Ports(s): NA  
(v) Transit point(s): NA  
(vi) Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i) Available & Owned by Carrier: NA  
(ii) Available & Leased by Carrier: NA  
(iii) Average Number of Bad Order: NA  
(iv) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
(v) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 5420-series Publication  
(ii) Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA: |
| 90   | Special Features | Rates |
Origins:

Delphi, IN
Dunkirk, IN
Montpelier, IN
New Haven, IN
Red Key, IN
Clyde, OH
Fostoria, OH
Lima, OH
Mansfield, OH
Maumee, OH
Payne, OH
Toledo, OH
Waldo, OH
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 25, 2013
EFFECTIVE: March 25, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
# CONTRACT SUMMARY STB-NS-C-00714C  
## AMENDMENT NO. 2

## RULES AND OTHER GOVERNING PROVISIONS

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<th>ITEM</th>
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<th>APPLICATION</th>
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</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
|      |         | 110 Franklin Road, S.E., Roanoke, VA 24042  
|      |         | Director - Marketing, Florida East Coast Railway Company  
|      |         | 7411 Fullerton Street, Suite 300, Jacksonville, FL 32256 |
| 20   | Commodity | Flour & Clears |
| 30   | Contract Duration |  
|      | (i) Application Date: April 1, 2013  
|      | (ii) Termination Date: March 31, 2014 (Extension)  
|      | (iii) Optional Extension: |
| 40   | Rail Car Data |  
|      | (A) Number of Dedicated Cars  
|      | (i)(A) Available & Owned by Carrier: NA  
|      | (ii)(A) Available & Leased by Carrier: NA  
|      | or  
|      | (i)(B) Average Number of Bad order: NA  
|      | (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | NA Rates  

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: March 25, 2013
EFFECTIVE: March 25, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
### RULES AND OTHER GOVERNING PROVISIONS

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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20   | Commodity | Wheat Flour; Wheat Flour; Semolina & Flour Mixture; Semolina; Vital Wheat Gluten; Corn Meal or Flour; Corn Meal, Edible; Corn Meal; Corn Flour; Corn Meal with not more than 10% Other Ingredients; Rye Flour or Meal; Rye Flour; Buckwheat Flour or Meal; Oat Flour; Oat Meal; Farina, Other than Cereal; Wheat Flour Clears, not Cereal Preparation, Not for Human Consumption; Wheat Germ; Milled Products & Grain, Mixed Carloads; Grain Flour, Grain or Blended with Cereal Flours; Grits; Soybean (Soy) Flour, Suitable For Human Consumption |
| 30   | Contract Duration | (i) Application Date: April 1, 2013  
(ii) Termination Date: March 31, 2014 (Extension)  
(iii) Optional Extension: NO |
| 40   | Rail Car Data (A) | Number of Dedicated Cars  
Available & Owned by Carrier: NA  
Available & Leased by Carrier: NA  
Average Number of Bad order: NA |
|      | (i)(A) or (i)(B) | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features Rates |  
(C2E-BNP) |
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 25, 2013
EFFECTIVE: March 25, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
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| 10   | Carrier Names            | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA  24042  
Paducah & Louisville, Railway, Inc.,  
1500 Kentucky Avenue, Paducah, KY  42003 |
| 20   | Commodity                | See attached Exhibit                                                                                                                         |
| 30   | Contract Duration        | (i) Application Date:  March 15, 2013  
(ii) Termination Date:  March 14, 2014 (Extension)  
(iii) Optional Extension:  NO |
| 40   | Rail Car Data            | (A)  
(i)(A) Number of Dedicated Cars  
Available & Owned by Carrier:  NA  
Available & Leased by Carrier:  NA  
Average Number of Bad order:  NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features Rates   | Rates                                                                                                                                          |

(C2E-BNP)
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<th>Commodity:</th>
<th>STCC Code</th>
<th>Description</th>
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<td>Corn Oil</td>
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<td>Corn Steep Water Sediment</td>
<td>20-467-20</td>
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<td>Gluten Liquor Residue</td>
<td>20-467-22</td>
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<tr>
<td>Liquid Corn Solubles</td>
<td>20-467-25</td>
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<td>Corn Oil Foots</td>
<td>20-469-20</td>
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<td>Corn Steep Water</td>
<td>20-469-25</td>
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<td>Distilled, Rectified, or Blended Liquors</td>
<td>20-851-XX</td>
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<td>By-products of Liquor Distilling (Excludes 20-859-35)</td>
<td>20-859-XX</td>
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<td>Soft Drinks, Bottled, Canned or In Bulk</td>
<td>20-861-XX</td>
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<td>Miscellaneous Flavoring Extracts or Syrups</td>
<td>20-87X-XX</td>
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<td>Cottonseed Oil</td>
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<td>Cottonseed Oil Foots</td>
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<td>Cottonseed Oil Soap Stock</td>
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<td>Soybean Oil</td>
<td>20-921-10</td>
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<td>Soybean Milk Compound</td>
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<td>Soybean Oil Foots</td>
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<td>Soybean Oil Soap Stock</td>
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<td>Linseed Oil</td>
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<td>Nut or Vegetable Oils (Excludes 20-933-50)</td>
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<td>Peanut Oil Cake or Meal</td>
<td>20-939-17</td>
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<td>Tung Nut Oil Cake or Meal</td>
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<td>Oil Foots, Sediments, or Tank Bottoms</td>
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<td>Fish Liver Oil</td>
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<td>Oil, Fish or Sea Animal</td>
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<td>Acid Fish Scrap</td>
<td>20-942-32</td>
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<td>Fish Fat or Oil Sludge</td>
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<td>Fish Oil Foots</td>
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<td>Fish Solubles</td>
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<td>Shortening</td>
<td>20-961-20</td>
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<td>Cooking or Salad Oil</td>
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<td>Olive Oil</td>
<td>20-961-35</td>
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NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 25, 2013
EFFECTIVE: March 25, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## RULES AND OTHER GOVERNING PROVISIONS

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</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Corn/Milo/Barley</td>
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<td>30</td>
<td>Shipper</td>
<td>One Earth Energy LLC</td>
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<tr>
<td>40</td>
<td>Contract Duration (i) Application Date:</td>
<td>March 1, 2013</td>
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<tr>
<td></td>
<td>(ii) Termination Date:</td>
<td>September 30, 2013 (Extension)</td>
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<tr>
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<td>(iii) Optional Extension:</td>
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<tr>
<td>50</td>
<td>Origins, Destinations, and Other Shipper (i) Origin(s):</td>
<td>Des Moines, IA; Chicago, IL (Deletions); Bloomington, IL; Champaign, IL (Additions); Galesville, IL</td>
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<td></td>
<td>Transit Points (ii) Ports(s):</td>
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<td>(iii) Transit point(s):</td>
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<td>Shipper (iv) Shipper Facility:</td>
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<td>60</td>
<td>Rail Car Data (A) Number of Dedicated Cars</td>
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</tr>
<tr>
<td></td>
<td>(i) Available &amp; Owned by Carrier:</td>
<td>NA</td>
</tr>
<tr>
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<td>(ii) Available &amp; Leased by Carrier:</td>
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<td>Average Number of Bad Order:</td>
<td>NA</td>
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<tr>
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<td>or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>or (ii)(B) The Contract is restricted to services that do not entail car supply.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types.</td>
<td></td>
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<tr>
<td>70</td>
<td>Rates and Charges (i) Base Rates and Charges:</td>
<td>NSRQ 5420-series Publication</td>
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<td></td>
<td>(ii) Escalation:</td>
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<td>80</td>
<td>Volume (i) Movement Type:</td>
<td>Single-car/Multiple-car/Unit-train</td>
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<td>(ii) Minimum and Actual Volume:</td>
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<td>(iii) Volume Breakpoints:</td>
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<td>90</td>
<td>Special Features Rates</td>
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(C2E-BNP)
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<th>APPLICATION</th>
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<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042 Montreal, Maine &amp; Atlantic Railway Ltd. 15 Iron Rd., Hermon, ME 04401</td>
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<td>20</td>
<td>Commodity</td>
<td>Corn Starch</td>
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<td>30</td>
<td>Contract Duration</td>
<td>(i) Application Date: March 1, 2013 (ii) Termination Date: June 30, 2013 (iii) Optional Extension: NO</td>
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<td>40</td>
<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars (i)(A) Available &amp; Owned by Carrier: NA (ii)(A) Available &amp; Leased by Carrier: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. Average Number of Bad order: NA</td>
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NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 25, 2013
EFFECTIVE: March 25, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
# RULES AND OTHER GOVERNING PROVISIONS

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<td>Norfolk Southern Railway Company and Consolidated Subsidiaries</td>
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<tr>
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<td>110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<td>Avon &amp; Lakeville Railroad Corporation, P. O. Box 190-B, Lakeville, NY 14480</td>
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<td>20</td>
<td>Commodity</td>
<td>Sugar, Beet or Cane, Granulated or Powdered, Other than Raw</td>
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<td>Contract</td>
<td>(i) Application Date: April 1, 2013</td>
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<td>(i)(A) Available &amp; Owned by Carrier: NA</td>
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<td>(ii)(A) Available &amp; Leased by Carrier: NA</td>
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<td>Average Number of Bad order: NA</td>
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<td></td>
<td>or</td>
</tr>
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<td>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
</tr>
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<td>50</td>
<td>Special Features</td>
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NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 26, 2013
EFFECTIVE: March 26, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
### CONTRACT SUMMARY STB-NS-C-01596

**RULES AND OTHER GOVERNING PROVISIONS**

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<td>Shipper</td>
<td>Crittendon Commodities Inc.</td>
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<td>(ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA</td>
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<td>(i)(A) Number of Dedicated Cars (ii)(A) Available &amp; Owned by Carrier: NA (ii)(A) Available &amp; Leased by Carrier: NA (iii) Average Number of Bad Order: NA</td>
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<td>or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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<td>or (ii)(B) The Contract is restricted to services that do not entail car supply.</td>
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<td>Rates and Charges</td>
<td>(i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: N/A</td>
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<td>80</td>
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(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 26, 2013
EFFECTIVE: March 26, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
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<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
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<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Soybean Oil Meal; Brewers Grains; Grains, Spent, Dried; Hop Kiln Sweepings; Brewers Condensed Solubles; Distillery Molasses Residuum, Liquid; Distillers Mash, Spent; Spent Grain Mash</td>
</tr>
</tbody>
</table>
| 30   | Contract Duration | (i) Application Date: April 1, 2012  
(ii) Termination Date: March 31, 2013 (Extension)  
(iii) Optional Extension: NO |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | NA  
Rates |
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 26, 2013
EFFECTIVE: March 26, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
AMENDMENT NO. 3  
CONTRACT SUMMARY STB-NS-C-01519  

RULES AND OTHER GOVERNING PROVISIONS

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<td>Commodity</td>
<td>Soybean Oil Meal</td>
</tr>
<tr>
<td>30</td>
<td>Contract Duration (i)</td>
<td>Application Date: April 1, 2012 (ii)</td>
</tr>
<tr>
<td>40</td>
<td>Rail Car Data (A) (i)(A)</td>
<td>Number of Dedicated Cars Available &amp; Owned by Carrier: NA (ii)(A) Available &amp; Leased by Carrier: NA Average Number of Bad order: NA</td>
</tr>
<tr>
<td></td>
<td>or</td>
<td>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
</tr>
<tr>
<td>50</td>
<td>Special Features</td>
<td>NA Refund</td>
</tr>
</tbody>
</table>

C2E-BNP
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: March 26, 2013
EFFECTIVE: March 26, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
**AMENDMENT NO. 4**  
**AMENDED CONTRACT SUMMARY STB-NS-C-00698**  

**RULES AND OTHER GOVERNING PROVISIONS**

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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20   | Commodity | Grain; Soy-Canola Meal/Hull |
| 30   | Shipper | Perdue AgriBusiness LLC |
| 40   | Contract Duration | (i) Application Date: September 1, 2010  
(ii) Termination Date: August 31, 2013 (Extension)  
(iii) Optional Extension: NO |
| 50   | Origins, Destinations, Transit Points and Other | (i) Origin(s): All points on NS Railroad  
(ii) Destination(s): Chesapeake, VA / Norfolk, VA  
(iii) Ports(s): NA  
(iv) Transit point(s): NA  
(v) Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(A) Available & Owned by Carrier: NA  
(A) Available & Leased by Carrier: NA  
(A) Average Number of Bad Order: NA  
(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 5420-series Publication  
(ii) Escalation: NONE |
| 80   | Volume | (i) Movement Type: Single Car/ Multiple-car (75-car minimum tender)  
(ii) Minimum and Actual Volume: 250 carloads (annually)  
(iii) Volume Breakpoints: NA: |
| 90   | Special Features | Change is in Confidential Matter (Rates/Refund) |

(C3B-HAF)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 27, 2013
EFFECTIVE: March 27, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## RULES AND OTHER GOVERNING PROVISIONS

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<td>20</td>
<td>Commodity</td>
<td>See Attached Exhibit 1</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>PERDUE AGRIBUSINESS LLC</td>
</tr>
</tbody>
</table>
| 40   | Contract Duration | (i) Application Date: October 1, 2012  
(ii) Termination Date: September 30, 2013 (Extension)  
(iii) Optional Extension: NO |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): See Exhibit 2  
(ii) Destination(s): Forsyth, GA  
(ii) Ports(s): NA  
(iii) Transit point(s): NA  
(iv) Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or  
(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 5420-series Publication  
(ii) Escalation: N/A |
| 80   | Volume | (i) Movement Type: Multiple-car/Unit-train  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | NA |
Commodities:

- Barley
- Barley for Malting Purposes Only
- Barley, Feed, Nec
- Corn - Not Popcorn - In the Ear, Dried
- Oats
- Rye
- Milo (Milo Maize)
- Sorghum Grain, Nec
- Wheat
- Wheat, Durum, Amber or Red
- Wheat, Feed, Nec
- Buckwheat
- Millet, Other than Millet Seed
- Grain Screenings, Unground
- Grain, Nec
- Soybeans, Dried
- Soybeans, Fresh
- Screenings, Soybean, Not Ground nor Processed
- Seeds, Sunflower
- Canola Seeds
- Grain Dust
Origins:

Des Moines, IA  Bellvue, OH
Pleasant Hill, IA  Circleville, OH
Browns, IL  Chillicothe, OH
Champaign, IL  Clyde, OH
Curran, IL  Columbus, OH
Dwight, IL  Dyer, OH
Gibson City, IL  Edon, OH
Gibson City, (BLOL), IL  Fostoria, OH
Homer, IL  Kingston, OH
Milmine, IL  Lilly Chapel, OH
Naples, IL  Mansfield, OH
Sidney, IL  Maumee, OH
Sunbury, IL  Montpelier, OH
Taylorville, IL  Toledo, OH
Amboy, IN  Truro, OH
Anderson, IN  Albion, MI
Attica, IN  Blissfield, MI
Beech Grove, IN  Ottawa Lake, MI
Clymers, IN  White Pigeon, MI
Delphi, IN
Ft. Wayne, IN
Kokomo, IN
Malden, IN
Montpelier, IN
New Haven, IN
Oakville, IN
Red Key, IN
Scircleville, IN
Sims, IN
South Milford, IN
Terre Coupee, IN
Tipton, IN
Waterloo, IN