NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

STB Received this Contract Summary on April 5, 2013. Shippers desiring to file complaint and discovery petitions with the STB must do so on or before April 23, 2013. Eighteen Days are allowed for these purposes per 49 CFR, part 1313.10 (1).

ISSUED: April 1, 2013
EFFECTIVE: April 1, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
### CONTRACT SUMMARY STB-NS-C-01597

#### RULES AND OTHER GOVERNING PROVISIONS

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<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
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</thead>
<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Barley</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Cereal Byproducts Co.</td>
</tr>
</tbody>
</table>
| 40   | Contract Duration | (i) Application Date: April 1, 2013  
(ii) Termination Date: September 30, 2013  
(iii) Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Hazleton, PA  
(ii) Destination(s): Chicago, IL  
(iii) Ports(s): NA  
(iv) Transit point(s): NA  
(v) Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
(iii)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 5420-series Publication  
(ii) Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single Car  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: April 1, 2013
EFFECTIVE: April 1, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## CONTRACT SUMMARY STB-NS-C-00505-B

### RULES AND OTHER GOVERNING PROVISIONS

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</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA  24042 |
| 20   | Commodity | Grain Screenings, Unground |
| 30   | Contract Duration (i) Application Date: February 1, 2013  
(ii) Termination Date: January 31, 2014  
(iii) Optional Extension: No |
| 40   | Rail Car Data (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
(Average Number of Bad order: NA  
.or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: April 1, 2013
EFFECTIVE: April 1, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## AMENDMENT NO. 16  
**CONTRACT SUMMARY STB-NS-C-00621-B**

### RULES AND OTHER GOVERNING PROVISIONS

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</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20   | Commodity | Wheat |
| 30   | Shipper | Nabisco Brands, Inc |
| 40   | Contract Duration | (i) Application Date: April 1, 2013  
(ii) Termination Date: October 31, 2013 (Extension)  
(iii) Optional Extension: No |
| 50   | Origins, Transit Points and Other Shipper Facilities | (i) Origin(s): Toledo, OH  
Destination(s): Toledo, OH  
Ports(s): NA  
Transit point(s): NA  
Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
(ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication  
(ii) Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car; Multiple-car (Min tender 5 cars)  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: April 1, 2013
EFFECTIVE: April 1, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
AMENDMENT NO. 4
AMENED CONTRACT SUMMARY STB-NS-C-00630-C

RULES AND OTHER GOVERNING PROVISIONS

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<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat Flour; Wheat Flour; Semolina &amp; Flour Mixture; Semolina; Vital Wheat Gluten; Corn Meal or Flour; Corn Meal, Edible; Corn Meal; Corn Flour; Corn Meal with not more than 10% Other Ingredients; Rye Flour or Meal; Rye Flour; Buckwheat Flour or Meal; Oat Flour; Oat Meal; Farina, Other than Cereal; Milled Products &amp; Grain, Mixed Carloads; Grain Flour, Grain or Blended with Cereal Flours; Grits; Soybean (Soy) Flour, Suitable For Human Consumption; Rice Flour, Bran Or Meal; Rice Meal; Rice Flour; Rice Bran; Flour, Grain, Self Raising; Prepared Flour Mixes; Cake Or Muffin Prep, W Canned Fruit; Pizza Pie Mix; Cake Or Muffin Preparations, W Cnd Fruit; Flour, Edible, Grain, With Over 40% Other Ingredients; Flour, Edible; Malt Flour Or Sprouts; Malt Flour; Malt Flour, Barley &amp; Wheat Mixture; Barley Or Rye Sprouts; Malt Sprouts, Not Pelletized; Malt Sprouts, Pelletized; Cellulose Flour, Edible.</td>
</tr>
</tbody>
</table>
| 30   | Contract Duration | (i) Application Date: April 1, 2013  
(ii) Termination Date: March 31, 2014 (Extension)  
(iii) Optional Extension: No |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: April 1, 2013
EFFECTIVE: April 1, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## RULES AND OTHER GOVERNING PROVISIONS

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<tr>
<th>ITEM</th>
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</thead>
</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
|      |          | 110 Franklin Road, S.E., Roanoke, VA 24042  
|      |          | Kansas City Southern de México, S.A. de C.V.  
|      |          | Montes Urales 625; Col. Lomas de Chapultepec; Del. Miguel Hidalgo; C.P. 11000, Mexico, D.F. |
| 20   | Commodity | Wheat Flour; Wheat Flour; Semolina & Flour Mixture; Semolina; Vital Wheat Gluten; Corn Meal or Flour; Corn Meal, Edible; Corn Meal; Corn Flour; Corn Meal with not more than 10% Other Ingredients; Rye Flour or Meal; Rye Flour; Buckwheat Flour or Meal; Oat Flour; Oat Meal; Farina, Other than Cereal; Milled Products & Grain, Mixed Carloads; Grain Flour, Grain or Blended with Cereal Flours; Grits; Soybean (Soy) Flour, Suitable For Human Consumption; Rice Flour, Bran Or Meal; Rice Meal; Rice Flour; Rice Bran; Flour, Grain, Self Raising; Prepared Flour Mixes; Cake Or Muffin Prep, W Canned Fruit; Pizza Pie Mix; Cake Or Muffin Preparations, W Cnd Fruit; Flour, Edible, Grain, With Over 40% Other Ingredients; Flour, Edible; Malt Flour Or Sprouts; Malt Flour; Malt Flour, Barley & Wheat Mixture; Barley Or Rye Sprouts; Malt Sprouts, Not Pelletized; Malt Sprouts, Pelletized; Cellulose Flour, Edible. |
| 30   | Contract Duration | (i) Application Date: April 1, 2013  
|      |          | (ii) Termination Date: March 31, 2014 (Extension)  
|      |          | (iii) Optional Extension: No |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
|      |          | (i)(A) Available & Owned by Carrier: NA  
|      |          | (ii)(A) Available & Leased by Carrier: NA  
|      |          | or  
|      |          | (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: April 1, 2013
EFFECTIVE: April 1, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
**RULES AND OTHER GOVERNING PROVISIONS**

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<th>ITEM</th>
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</thead>
</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20   | Commodity | Wheat |
| 30   | Shipper | Mennel Milling Co. |
| 40   | Contract Duration | Application Date: April 1, 2013  
Termination Date: March 31, 2014 (Extension)  
Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | Origin(s): Chicago, IL; East St. Louis, IL; Kansas City, MO  
Destination(s): Fostoria, OH; Starkey, VA  
Ports(s): NA  
Transit point(s): NA  
Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i) Available & Owned by Carrier: NA  
(ii) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
(iii) or Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
(ii) or The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication  
Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car/Multiple-car  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: April 1, 2013
EFFECTIVE: April 1, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
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<tr>
<th>ITEM</th>
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<th>APPLICATION</th>
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</thead>
</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042  
Indiana & Ohio Railway,  
497 Circle Freeway Drive, Suite 230, Cincinnati, OH 45246 |
| 20   | Commodity | Corn Meal; Corn Flour; Corn Meal With Not More Than 10% Other Ingredients; Grits, Bakers Or Brewers, Granulated Or Refined; Brewers Flakes, Not From Starch; Grits |
| 30   | Shipper | Lauhoff/Crete Mills |
| 40   | Contract Duration | (i) Application Date: April 1, 2013  
(ii) Termination Date: March 31, 2014 (Extension)  
(iii) Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Chicago, IL; Danville, IL; Kankakee, IL  
Destination(s): Lancaster, OH  
(ii) Ports(s): NA  
(iii) Transit point(s): NA  
(iv) Shipper Facility: NA |
| 60   | Rail Car Data | (i)(A) Number of Dedicated Cars  
Available & Owned by Carrier: NA  
Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or  
(ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication  
(ii) Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single-car  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features Rates | (C2E-BNP) |
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: April 1, 2013
EFFECTIVE: April 1, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
# Rules and Other Governing Provisions

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<th>SUBJECT</th>
<th>APPLICATION</th>
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</table>
| 10   | Carrier Names      | Norfolk Southern Railway Company and Consolidated Subsidiaries  
20 Franklin Road, S.E., Roanoke, VA 24042  
York Railway Company, A Genesee & Wyoming Inc. Company,  
2790 West Market Street, Suite 220, York, PA 17404-5531 |
| 20   | Commodity          | Corn Meal; Corn Flour; Corn Meal With Not More Than 10% Other Ingredients; Grits, Bakers Or Brewers, Granulated Or Refined; Brewers Flakes, Not From Starch; Grits |
| 30   | Contract Duration  | (i) Application Date: April 1, 2013  
(ii) Termination Date: March 31, 2014 (Extension)  
(iii) Optional Extension: No |
| 40   | Rail Car Data (A)  | Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features   | Rates |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: April 1, 2013
EFFECTIVE: April 1, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
### RULES AND OTHER GOVERNING PROVISIONS

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<th>ITEM</th>
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</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042  
Florida East Coast Railway Company,  
P. O. Drawer 1048, One Malaga Street, St. Augustine, FL 32084 |
| 20   | Commodity | Flour Products |
| 30   | Contract Duration | (i) Application Date: April 1, 2013  
(ii) Termination Date: March 31, 2014 Extension  
(iii) Optional Extension: No |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |

(C2E-BNP)
### RULES AND OTHER GOVERNING PROVISIONS

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<th>APPLICATION</th>
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</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA  24042  
Huron and Eastern Railway Company, Inc.  
538 East Huron Avenue, Vassar, MI  48768  
Great Lakes Central Railroad  
P.O. Box 550, Owosso, MI  38867  
Ann Arbor Railroad  
121 South Walnut, P. O. Box 380, Howell, MI  48844 |

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<th>20</th>
<th>Commodity</th>
<th>Wheat</th>
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<tr>
<td>30</td>
<td>Shipper</td>
<td>Quaker Oats Co</td>
</tr>
</tbody>
</table>

| 40   | Contract Duration  | Application Date:  
April 1, 2013  
Termination Date:  
March 31, 2014 (Extension)  
Optional Extension:  
NO |

| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities  | Origin(s):  
Elkton, MI; Pigeon, MI  
Destination(s):  
Danville, IL  
Ports(s):  
NA  
Transit point(s):  
NA  
Shipper Facility:  
NA |

| 60   | Rail Car Data  | Number of Dedicated Cars  
Available & Owned by Carrier:  
NA  
Available & Leased by Carrier:  
NA  
Average Number of Bad Order:  
NA  
or  
(i)(B)  
Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or  
(ii)(B)  
The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |

| 70   | Rates and Charges  | Base Rates and Charges:  
NSRQ 4400-series Publication  
Escalation:  
N/A |

| 80   | Volume  | Movement Type: Single-car  
Minimum and Actual Volume:  
NA  
Volume Breakpoints:  
NA |

| 90   | Special Features | Rates |

(C2E-BNP)
# AMENDMENT NO. 7
# AMENDED CONTRACT SUMMARY STB-NS-C-00859-E

## RULES AND OTHER GOVERNING PROVISIONS

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<th>ITEM</th>
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</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042  
Pan Am Southern,  
1700 Iron Horse Park, North Billerica, MA 01862  
ST Rail System, Pan Am Railways,  
1700 Iron Horse Park, North Billerica, MA 01862 |
| 20   | Commodity | Wheat Flour; Wheat Flour; Semolina & Flour Mixture; Semolina; Vital Wheat Gluten; Corn Meal or Flour; Corn Meal, Edible; Corn Meal; Corn Flour; Corn Meal with not more than 10% Other Ingredients; Rye Flour or Meal; Rye Flour; Buckwheat Flour or Meal; Oat Flour; Oat Meal; Farina, Other than Cereal; Wheat Flour Clears, not Cereal Preparation, Not for Human Consumption; Wheat Germ; Milled Products & Grain, Mixed Carloads; Grain Flour, Grain or Blended with Cereal Flours; Grits; Soybean (Soy) Flour, Suitable For Human Consumption |
| 30   | Contract Duration | (i) Application Date: April 1, 2013  
(ii) Termination Date: March 31, 2014 (Extension)  
(iii) Optional Extension: NO |
| 40   | Rail Car Data (A) | Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or  
(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 50   | Special Features Rates | |

(C2E-BNP)