NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: April 22, 2013
EFFECTIVE: April 22, 2013

STB Received this Contract Summary on April 26, 2013.
Shippers desiring to file complaint and discovery petitions with the STB must
do so on or before May 14, 2013. Eighteen Days are allowed for these
purposes per 49 CFR, part 1313.10 (1).

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
# CONTRACT SUMMARY STB-NS-C-01601

## RULES AND OTHER GOVERNING PROVISIONS

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Peanut Oil Cake or Meal Including Crushed or Ground Cake</td>
</tr>
<tr>
<td>30</td>
<td>Contract Duration (i) Application Date:</td>
<td>April 1, 2013</td>
</tr>
<tr>
<td></td>
<td>(ii) Termination Date:</td>
<td>June 30, 2013</td>
</tr>
<tr>
<td></td>
<td>(iii) Optional Extension:</td>
<td>NO</td>
</tr>
<tr>
<td>40</td>
<td>Rail Car Data (A) Number of Dedicated Cars (i)(A) Available &amp; Owned by Carrier:</td>
<td>NA</td>
</tr>
<tr>
<td></td>
<td>(ii)(A) Available &amp; Leased by Carrier:</td>
<td>NA</td>
</tr>
<tr>
<td></td>
<td>Average Number of Bad order:</td>
<td>NA</td>
</tr>
<tr>
<td></td>
<td>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
<td></td>
</tr>
<tr>
<td>50</td>
<td>Special Features</td>
<td>NA Rates</td>
</tr>
</tbody>
</table>

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

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P. A. LEMON
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9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
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<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Corn -Not Popcorn-, In The Ear, Dried; Corn Or Maize (Not Popcorn), Shelled, Dried; Grain Screenings, Unground; Grain Screenings, Ground; Grain Dust</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Mountaire Farms Inc.</td>
</tr>
</tbody>
</table>
| 40   | Contract      | (i) Application Date: January 8, 2013  
(ii) Termination Date: October 15, 2013 (Extension)  
(iii) Optional Extension: NO |
| 50   | Origins,      | (i) Origin(s): All Points on NS Railroad  
Destination(s): Frankford, DE; Georgetown DE; Kings Creek, MD  
Ports(s): NA  
Transit point(s): NA |
|      | Destinations, | (iv) Shipper Facility: NA |
|      | Transit Points and Other | |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA |
|      | or           | (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
|      | or           | (ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 4400-series Publication  
(ii) Escalation: N/A |
| 80   | Volume        | (i) Movement Type: Single-car  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates/Destinations |

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: April 22, 2013
EFFECTIVE: April 22, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## CONTRACT SUMMARY STB-NS-C-01428B

### RULES AND OTHER GOVERNING PROVISIONS

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</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20   | Commodity | Corn, Not Pop |
| 30   | Shipper | Mountaire Farms Inc. |
| 40   | Contract Duration | Application Date: January 8, 2013  
Termination Date: October 31, 2013  
Optional Extension: No |
| 50   | Origins, Destinations, Transit Points, Shipper Facilities | Origin(s): Coshocton, OH  
Destination(s): Frankford, DE; Georgetown, DE, Kings Creek, MD  
Ports(s): NA  
Transit point(s): NA  
Shipper Facility: NA |
| 60   | Rail Car Data | Number of Dedicated Cars  
Available & Owned by Carrier: NA  
Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 70   | Rates and Charges | Base Rates and Charges: NSRQ 5420-series Publication  
Escalation: N/A |
| 80   | Volume | Movement Type: Single Car/Multiple Car/Unit Train  
Minimum and Actual Volume: NA  
Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2E-BNP)