ISSUED: May 28, 2013
EFFECTIVE: May 28, 2013

STB Received this Contract Summary on May 31, 2013. Shippers desiring to file complaint and discovery petitions with the STB must do so on or before June 18, 2013. Eighteen Days are allowed for these purposes per 49 CFR, part 1313.10 (1).

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
### CONTRACT SUMMARY STB-NS-C-01607

#### RULES AND OTHER GOVERNING PROVISIONS

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
</tr>
</thead>
</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
|      |          | 110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20   | Commodity | Wheat |
| 30   | Shipper | Sunrise Cooperative Inc. |
| 40   | Contract Duration | (i) Application Date: May 1, 2013  
|      |          | (ii) Termination Date: September 30, 2013  
|      |          | (iii) Optional Extension: No |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Clyde, OH  
|      |          | (ii) Destination(s): Chicago, IL  
|      |          | (iii) Ports(s): NA  
|      |          | (iv) Transit point(s): NA  
|      |          | (v) Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
|      |          | (i)(A) Available & Owned by Carrier: NA  
|      |          | (ii)(A) Available & Leased by Carrier: NA  
|      |          | Average Number of Bad Order: NA  
|      |          | or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
|      |          | or (ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 5420-series Publication  
|      |          | (ii) Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single Car/Multiple Car/Unit Train  
|      |          | (ii) Minimum and Actual Volume: NA  
|      |          | (iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2E-BNP)
## RULES AND OTHER GOVERNING PROVISIONS

<table>
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<tr>
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<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Grains including Soy Meal</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>MFA Inc.</td>
</tr>
<tr>
<td>40</td>
<td>Contract Duration</td>
<td>(i) Application Date: June 1, 2013&lt;br&gt; (ii) Termination Date: May 31, 2014 (Extension)&lt;br&gt; (iii) Optional Extension: No</td>
</tr>
<tr>
<td>50</td>
<td>Origins, Destinations, Transit Points and Other Facilities</td>
<td>(i) Origin(s): See Attached Exhibit 1&lt;br&gt; (ii) Destination(s): See Attached Exhibit 1&lt;br&gt; (ii) Ports(s): NA&lt;br&gt; (iii) Transit point(s): NA&lt;br&gt; (iv) Shipper Facility: NA</td>
</tr>
<tr>
<td>60</td>
<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars&lt;br&gt; (i)(A) Available &amp; Owned by Carrier: NA&lt;br&gt; (ii)(A) Available &amp; Leased by Carrier: NA&lt;br&gt; (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.&lt;br&gt; (ii)(B) The Contract is restricted to services that do not entail car supply.&lt;br&gt; (iii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types.</td>
</tr>
<tr>
<td>70</td>
<td>Rates and Charges</td>
<td>(i) Base Rates and Charges: NSRQ 5420-series Publication&lt;br&gt; (ii) Escalation: N/A</td>
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<tr>
<td>80</td>
<td>Volume</td>
<td>(i) Movement Type: Single-car/Multiple-car/Unit-train&lt;br&gt; (ii) Minimum and Actual Volume: NA&lt;br&gt; (iii) Volume Breakpoints: NA</td>
</tr>
<tr>
<td>90</td>
<td>Special Features</td>
<td>Rates/Origins/Destinations</td>
</tr>
</tbody>
</table>
ORIGINS

Brunswick, MO
Centralia, MO
Clark, MO
Dalton, MO (Deletion)
Hardin, MO
Jonesburg, MO (Deletion)
Martinsburg, MO (Deletion)
Mexico, MO
Moberly, MO
Monroe City, MO (Deletion)
Montgomery, MO (Deletion)
Norborne, MO
Paris, MO (Deletion)
Salisbury, MO
St. Louis, MO (Addition)

DESTINATIONS

Alton, IL
Des Moines, IA
East St. Louis, IL (Deletion)
Granite City, IL
Kansas City, MO
St. Louis, MO
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: May 28, 2013
EFFECTIVE: May 28, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## RULES AND OTHER GOVERNING PROVISIONS

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</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042 |
| 20   | Commodity | Wheat |
| 30   | Shipper | Ray Carroll County Grain Growers |
| 40   | Contract Duration (i) Application Date: June 1, 2013  
(ii) Termination Date: May 31, 2014 (Extension)  
(iii) Optional Extension: No |
| 50   | Origins, Destinations, Transit Points (i) Origin(s): See Attached Exhibit 1  
(ii) Destination(s): See Attached Exhibit 1  
(iii) Ports(s): NA  
(iv) Transit point(s): NA  
(v) Shipper Facility: NA |
| 60   | Rail Car Data (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA  
(ii)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
(ii)(B) The Contract is restricted to services that do not entail car supply.  
(iii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges (i) Base Rates and Charges: NSRQ 4400-series Publication  
(ii) Escalation: N/A |
| 80   | Volume (i) Movement Type: Single-car/Multiple-car/Unit-train  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates/Origins/Destinations |

(C2E-BNP)
ORIGINS

Brunswick, MO
Centralia, MO
Clark, MO
Hardin, MO
Mexico, MO
Moberly, MO
Norborne, MO
Salisbury, MO
St. Louis, MO (Addition)

DESTINATIONS

Alton, IL
Des Moines, IA (Addition))
East St. Louis, IL
Granite City, IL
Kansas City, MO
St. Louis, MO (Deletion)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: May 28, 2013
EFFECTIVE: May 28, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
# CONTRACT SUMMARY STB-NS-C-00842-G

## RULES AND OTHER GOVERNING PROVISIONS

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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Wheat</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>The Andersons Inc.</td>
</tr>
<tr>
<td>40</td>
<td>Contract Duration</td>
<td>(i) Application Date: May 1, 2013 (ii) Termination Date: September 30, 2013 (iii) Optional Extension: No</td>
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<tr>
<td>50</td>
<td>Origins, Destinations, Transit Points and Other Facilities Shipper</td>
<td>(i) Origin(s): Champaign, IL; Delphi, IL, Maumee, OH; Toledo, OH (ii) Destination(s): Chicago, IL (iii) Port(s): NA (iv) Transit point(s): NA (v) Shipper Facility: NA</td>
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<tr>
<td>60</td>
<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars (i)(A) Available &amp; Owned by Carrier: NA (ii)(A) Available &amp; Leased by Carrier: NA (A) Average Number of Bad Order: NA (B) Or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. (ii)(B) The Contract is restricted to services that do not entail car supply.</td>
</tr>
<tr>
<td>70</td>
<td>Rates and Charges</td>
<td>(i) Base Rates and Charges: NSRQ 5420-series Publication Escalation: N/A</td>
</tr>
<tr>
<td>80</td>
<td>Volume</td>
<td>(i) Movement Type: Single Car/Multiple Car/Unit Train (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA</td>
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<tr>
<td>90</td>
<td>Special Features</td>
<td>Rates</td>
</tr>
</tbody>
</table>

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: May 28, 2013
EFFECTIVE: May 28, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## RULES AND OTHER GOVERNING PROVISIONS

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<td>Norfolk Southern Railway Company and Consolidated Subsidiaries</td>
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<tr>
<td></td>
<td></td>
<td>110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Brewers Grains, Grains, Spent, Dried; Kiln Sweepings; Brewers Condensed Solubles; Distillery Molasses Residuum, Liquid; Dstlr Mash, Spent, N Wholly From Gr, Feed; Spent Grain Mash, Feed (See Exhibit 1)</td>
</tr>
<tr>
<td>30</td>
<td>Contract Duration (i)</td>
<td>Application Date: April 1, 2013</td>
</tr>
<tr>
<td></td>
<td>(ii)</td>
<td>Termination Date: September 30, 2013 (Extension)</td>
</tr>
<tr>
<td></td>
<td>(iii)</td>
<td>Optional Extension: NO</td>
</tr>
<tr>
<td>40</td>
<td>Rail Car Data (A)</td>
<td>Number of Dedicated Cars</td>
</tr>
<tr>
<td></td>
<td>(i)(A)</td>
<td>Available &amp; Owned by Carrier: NA</td>
</tr>
<tr>
<td></td>
<td>(ii)(A)</td>
<td>Available &amp; Leased by Carrier: NA</td>
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<td></td>
<td>or</td>
<td>Average Number of Bad order: NA</td>
</tr>
<tr>
<td></td>
<td>(i)(B)</td>
<td>Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
</tr>
<tr>
<td>50</td>
<td>Special Features</td>
<td>NA</td>
</tr>
<tr>
<td></td>
<td>Rates</td>
<td>NA</td>
</tr>
</tbody>
</table>
Commodity:

DDGS & RELATED 2082300.01

2041938 Brewers Grains
2082330 GRAINS, SPENT, DRIED
2082340 KILN SWEEPINGS
2083945 BREWERS CONDENSED SOLUBLES
2085921 DISTILLERY MOLASSES RESIDUUM, LIQUID
2085940 DSTLR MASH, SPENT, N WHOLLY FROM GR, FEED
2085945 SPENT GRAIN MASH, FEED
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: May 29, 2013
EFFECTIVE: May 29, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
### Item 10 Carrier Names

Norfolk Southern Railway Company and Consolidated Subsidiaries  
110 Franklin Road, S.E., Roanoke, VA 24042

New York, Susquehanna & Western Railway Corporation,  
One Railroad Avenue, Cooperstown, NY 13326

### Item 20 Commodity

Corn Sugar, Granulated or Powdered; Starch; Corn Starch; Corn Starch, Corn Starch, Liquid, Dextrine-Dextrose Compound, Tex Weighting, Dextrine Or British Gum, Dry, Starch -Potato, Wheat, Rice, Etc, Starch, Liquid, Other Than Corn, Starch, Other Than Corn Starch, Starch Substitutes, Inedible, Arrowroot Starch; Corn Syrup (Glucose), Unmixed; Corn Sugar, Granulated Or Powdered; Corn Sugar, Other Than Granulated Or Powdered

### Item 30 Contract Duration

(i) Application Date: December 1, 2011  
(ii) Termination Date: November 30, 2013  
(iii) Optional Extension: No

### Item 40 Rail Car Data

(A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  

or  

(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.

### Item 50 Special Features

NA  
Rates

(C2E-BNP)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: May 29, 2013
EFFECTIVE: May 29, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
## RULES AND OTHER GOVERNING PROVISIONS

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<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Sugar, Beet or Cane, Granulated or Powdered, Other than Raw; Corn Syrup (Glucose), Unmixed</td>
</tr>
</tbody>
</table>
| 30   | Contract Duration | (i) Application Date: January 1, 2013  
(ii) Termination Date: December 31, 2015 (Extension)  
(iii) Optional Extension: NO |
| 40   | Rail Car Data (A) | Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA |
|      |          | or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | NA Refund |
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: May 30, 2013
EFFECTIVE: May 30, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
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<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries</td>
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<tr>
<td></td>
<td></td>
<td>110 Franklin Road, S.E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Corn</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Virginia Poultry Growers Cooperative, Inc.</td>
</tr>
<tr>
<td>40</td>
<td>Contract Duration</td>
<td>(i) Application Date: October 1, 2012</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(ii) Termination Date: September 30, 2013 (Extension)</td>
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<td>(iii) Optional Extension: NO</td>
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<td>50</td>
<td>Origins, Destinations, Transit Points and Other Shipper Facilities</td>
<td>(i) Origin(s): As provided in attached Exhibit.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(ii) Destination(s): Linville, VA</td>
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<tr>
<td></td>
<td></td>
<td>(iii) Ports(s): NA</td>
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<td></td>
<td></td>
<td>(iv) Transit point(s): NA</td>
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<tr>
<td></td>
<td></td>
<td>(iv) Shipper Facility: NA</td>
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<tr>
<td>60</td>
<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(i)(A) Available &amp; Owned by Carrier: NA</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(ii)(A) Available &amp; Leased by Carrier: NA</td>
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<tr>
<td></td>
<td></td>
<td>Average Number of Bad Order: NA</td>
</tr>
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<td></td>
<td></td>
<td>or</td>
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<td></td>
<td></td>
<td>(i)(B) Shipper will furnish the rail cars used for the transportation</td>
</tr>
<tr>
<td></td>
<td></td>
<td>provided under the Contract, and those rail cars will not be leased from</td>
</tr>
<tr>
<td></td>
<td></td>
<td>the Carrier.</td>
</tr>
<tr>
<td>70</td>
<td>Rates and Charges</td>
<td>(i) Base Rates and Charges: NSRQ 5420-series Publication</td>
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<tr>
<td></td>
<td></td>
<td>(ii) Escalation: NONE</td>
</tr>
<tr>
<td>80</td>
<td>Volume</td>
<td>(i) Movement Type: Multiple-car/Unit-train</td>
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<tr>
<td></td>
<td></td>
<td>(ii) Minimum and Actual Volume: 95% (annually)</td>
</tr>
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<td></td>
<td>(iii) Volume Breakpoints: NA</td>
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<tr>
<td>90</td>
<td>Special Features</td>
<td>Change is in Confidential Matter</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Rates / Refund</td>
</tr>
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</table>

(C3B-HAF)
ORIGINS -

Des Moines, IA
Pleasant Hill, IA
Browns, IL
Champaign, IL
Curran, IL
Dwight, IL
Gibson City, IL
Homer, IL
Naples, IL
Sidney, IL
Sunbury, IL
Taylorville, IL
Amboy, IN
Anderson, IN
Attica, IN
Beech Grove, IN
Clymers, IN
Delphi, IN
Ft. Wayne, IN
Kokomo, IN
Malden, IN
Montpelier, IN
New Haven, IN
Oakville, IN
Red Key, IN
Scircleville, IN
Sims, IN
South Milford, IN
Terre Coupee, IN
Tipton, IN
Waterloo, IN
Albion, MI
Blissfield, MI
Ottawa Lake, MI
White Pigeon, MI
Bellevue, OH
Chillicothe, OH
Circleville, OH
Clyde, OH
Columbus, OH
Dyer, OH
Edon, OH
Fostoria, OH
Kingston, OH
Chapel, OH
Mansfield, OH
Maumee, OH
Montpelier, OH
Toledo, OH

Truro, OH (Deletion)
## CONTRACT SUMMARY STB-NS-C-00465
### Amendment No. 2

### RULES AND OTHER GOVERNING PROVISIONS

<table>
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<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S.E., Roanoke, VA  24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Corn</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Claxton Poultry Farms</td>
</tr>
<tr>
<td>40</td>
<td>Contract (i) Application Date:</td>
<td>October 1, 2012</td>
</tr>
<tr>
<td></td>
<td>(ii) Termination Date:</td>
<td>September 30, 2013 (Extension)</td>
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<tr>
<td></td>
<td>(iii) Optional Extension:</td>
<td>NO</td>
</tr>
<tr>
<td>50</td>
<td>Origins, (i) Origin(s):</td>
<td>See attached Exhibit</td>
</tr>
<tr>
<td></td>
<td>Destination(s):</td>
<td>Surrency, GA</td>
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<tr>
<td></td>
<td>Ports(s):</td>
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<td>Transit point(s):</td>
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<td>Shipper Facility:</td>
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<td>60</td>
<td>Rail Car Data (A) Number of Dedicated Cars (i)(A) Available &amp; Owned by Carrier:</td>
<td>NA</td>
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<td>(ii)(A) Available &amp; Leased by Carrier:</td>
<td>NA</td>
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<td>Average Number of Bad Order:</td>
<td>NA</td>
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<td>or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
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<td>or (ii)(B) The Contract is restricted to services that do not entail car supply.</td>
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<td>70</td>
<td>Rates and Charges (i) Base Rates and Charges:</td>
<td>NSRQ 5420-series Publication</td>
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<tr>
<td></td>
<td>(ii) Escalation:</td>
<td>N/A</td>
</tr>
<tr>
<td>80</td>
<td>Volume (i) Movement Type: Single-car/Multiple-car/Unit-train Minimum and Actual Volume:</td>
<td>85% of total Commodity tonnage</td>
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<tr>
<td></td>
<td>(ii) Volume Breakpoints:</td>
<td>NA</td>
</tr>
<tr>
<td>90</td>
<td>Special Features</td>
<td>NA Rates</td>
</tr>
</tbody>
</table>
LIST OF ORIGINS

DES MOINES, IA
PLEASANT HILL, IA
BROWNS, IL
CHAMPAIGN, IL
CURRAN, IL
DWIGHT, IL
GIBSON CITY (BLOL), IL
GIBSON CITY, IL
HOMER, IL
NAPLES, IL
SUNBURY, IL
TAYLORVILLE, IL
AMBOY (USRP), IN
ANDERSON, IN
ATTICA, IN
BEECH GROVE, IN
CLYMERS, IN
DELPHI, IN
FT WAYNE, IN
KOKOMO (CERA), IN
M ALDEN, IN
MONTPELIER, IN
NEW HAVEN, IN
OAKVILLE, IN
RED KEY, IN
SCIRCLEVILLE, IN
SIMS, IN
SOUTH MILFORD, IN
TERRE COUPEE, IN
TIPTON, IN
WATERLOO, IN
ALBION, MI
BLISSFIELD, MI
OTTAWA LAKE, MI
WHITE PIGEON, MI
BELLEVUE, OH
CHILLICOTHE, OH
CIRCLEVILLE, OH
CLYDE, OH
COLUMBUS, OH
DYER, OH
EDON, OH
FOSTORIA, OH
KINGSTON, OH
LILLY CHAPEL, OH
MANSFIELD, OH
MAUMEE, OH
MONTPELIER, OH
TOLEDO, OH
TRURO, OH
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: May 30, 2013
EFFECTIVE: May 30, 2013

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
9TH FLOOR
110 FRANKLIN ROAD, S.E.
ROANOKE, VIRGINIA 24042-0041
# RULES AND OTHER GOVERNING PROVISIONS

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries 110 Franklin Road, S. E., Roanoke, VA 24042</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>CORN STARCH; METHYL ESTERS, (METHYL SOYATE) FM VEG OIL USED FOR DIESEL FUEL; SUGAR, BEET OR CANE, GRANULATED OR POWDERED, OTHER THAN RAW; SYR &amp; LIQ SUGAR; ETHANOL (ADDITION)</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>Cargill, Incorporated</td>
</tr>
<tr>
<td>40</td>
<td>Contract Duration</td>
<td>(i) Application Date: October 1, 2012 (ii) Termination Date: September 30, 2014 (Extension) (iii) Optional Extension: NO</td>
</tr>
<tr>
<td>50</td>
<td>Origins, Transit Points and Other Shipper Facilities</td>
<td>(i) Origin(s): Chicago, IL; Hammond, IN (deleted); Roby, IN (deleted); Dayton, OH; Memphis, TN; East St Louis, IL; Meridian, MS (deleted); Kansas City, MO; Port Wentworth, GA (deleted); Cargill Points, IN; Chalmette, LA (deleted); and New Orleans, LA</td>
</tr>
<tr>
<td></td>
<td>and Other Destination(s): See attached Exhibit</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Shipper Facilities Ports(s): NA</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Transit point(s): NA</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Customer Facility: NA</td>
<td></td>
</tr>
<tr>
<td>60</td>
<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars (i)(A) Available &amp; Owned by Carrier: NA (ii)(A) Available &amp; Leased by Carrier: NA (iii) Average Number of Bad Order: NA (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. (ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types.</td>
</tr>
<tr>
<td>70</td>
<td>Rates and Charges</td>
<td>(i) Base Rates and Charges: NSRQ 5420-series Publication (ii) Escalation: Yes</td>
</tr>
<tr>
<td>80</td>
<td>Volume</td>
<td>(i) Movement Type: Single-car (ii) Minimum and Actual Volume: None (iii) Volume Breakpoints: NA</td>
</tr>
<tr>
<td>90</td>
<td>Special Rates / Refund</td>
<td>C2A-LGF</td>
</tr>
</tbody>
</table>
AL AVONDALE
FL JACKSONVILLE
FL MIAMI
GA ATLANTA
GA AUGUSTA
GA COLUMBUS (GSRW)
GA DALTON
GA DORAVILLE
GA MCDONOUGH
GA NIXON
GA NORCROSS
GA RIVERWOOD INTL
IL JACKSONVILLE
IN GARY
IN HAMMOND
IN KENDALLVILLE (KTR)
KY LEXINGTON
KY LOUISVILLE
KY RICHWOOD
MD BALTIMORE
MI BATTLE CREEK
MI LAWTON
NC ASHEBORO
NC AURORA
NC BRIDGETON
NC EDEN
NC GREENSBORO
NC MIDLAND
NC PINEVILLE
NC RURAL HALL (YVRR)
NC SELMA
NJ BAYONNE
NJ BAYONNE (EJR)
NJ BELVIDERE
NJ BRIDGEPORT (SLRS)
NJ CARTERET
NJ LINDEN
NJ MOUNTAIN VIEW
NJ SEABROOK
NJ SEWAREN
NY BUFFALO
OH COLUMBUS (CUOH)
OH DISCOVERY PARK
OH ORRVILLE
OH TWINSBURG
PA ALTOONA
PA AVONDALE
PA CHAPMAN
PA EAST GREENVILLE
PA ELIZABETHTOWN
PA HERSHEY
PA LEOLA
PA MACUNGIE
PA MECHANICSBURG
PA MT PLEASANT
PA NEVILLE ISLAND
PA NORTH EAST
PA PHILADELPHIA
PA ROHRERSTOWN
PA SINKING SPRING
PA SUSCON
PA WILKES BARRE
SC CHARLESTON
SC SPARTANBURG
TN BOYCE
TN CHATTANOOGA
TN CLEVELAND
TN KNOXVILLE
TN MORRISTOWN
TN NEWPORT
VA ALEXANDRIA
VA CAMERON
VA CHESAPEAKE
VA COORS CROSSING
VA HARRISONBURG
VA MANBUR
VA NORFOLK
VA PETERSBURG
VA ROANOKE
VA STUARTS DRAFT
VA WEST POINT