



***The Surface Transportation Board (STB) received the Contract Summaries contained in this .pdf document on April 21, 2017. Shippers desiring to file complaint and discovery petitions must do so within the time period allowed under 49 C.F.R. § 1313.10(a).***

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: April 17, 2017

EFFECTIVE: April 17, 2017

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
THREE COMMERCIAL PLACE, MCKINNON BUILDING  
NORFOLK, VA 23510

**CONTRACT SUMMARY STB-NS-C-01821A  
RULES AND OTHER GOVERNING PROVISIONS**

| ITEM    | SUBJECT  | APPLICATION  |     |                          |               |        |                               |               |         |                                |    |  |                              |    |  |    |  |        |  |  |
|---------|--|--|-----|--------------------------|---------------|--------|-------------------------------|---------------|---------|--------------------------------|----|--|------------------------------|----|--|----|--|--------|--|--|
| 10      | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>Three Commercial Place, Norfolk, VA 23510  |     |                          |               |        |                               |               |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 20      | Commodity  | Whole Grains (See Attached Commodity Exhibit)  |     |                          |               |        |                               |               |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 30      | Contract Duration  | <table style="width: 100%; border: none;"> <tr> <td style="width: 10%; vertical-align: top;">(i)</td> <td style="width: 30%;">Application Date:</td> <td style="width: 60%;">April 1, 2017</td> </tr> <tr> <td style="vertical-align: top;">(ii)</td> <td>Termination Date:</td> <td>June 30, 2017</td> </tr> <tr> <td style="vertical-align: top;">(iii)</td> <td>Optional Extension:</td> <td>NO</td> </tr> </table>   | (i) | Application Date:        | April 1, 2017 | (ii)   | Termination Date:             | June 30, 2017 | (iii)   | Optional Extension:            | NO |  |                              |    |  |    |  |        |  |  |
| (i)     | Application Date:  | April 1, 2017  |     |                          |               |        |                               |               |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (ii)    | Termination Date:  | June 30, 2017  |     |                          |               |        |                               |               |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (iii)   | Optional Extension:  | NO   |     |                          |               |        |                               |               |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 40      | Rail Car Data  | <table style="width: 100%; border: none;"> <tr> <td style="width: 10%; vertical-align: top;">(A)</td> <td style="width: 30%;">Number of Dedicated Cars</td> <td style="width: 60%;"></td> </tr> <tr> <td style="vertical-align: top;">(i)(A)</td> <td>Available &amp; Owned by Carrier:</td> <td>NA</td> </tr> <tr> <td style="vertical-align: top;">(ii)(A)</td> <td>Available &amp; Leased by Carrier:</td> <td>NA</td> </tr> <tr> <td></td> <td>Average Number of Bad order:</td> <td>NA</td> </tr> <tr> <td></td> <td style="text-align: center;">or</td> <td></td> </tr> <tr> <td style="vertical-align: top;">(i)(B)</td> <td colspan="2">Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td> </tr> </table> | (A) | Number of Dedicated Cars |               | (i)(A) | Available & Owned by Carrier: | NA            | (ii)(A) | Available & Leased by Carrier: | NA |  | Average Number of Bad order: | NA |  | or |  | (i)(B) | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |  |
| (A)     | Number of Dedicated Cars   |  |     |                          |               |        |                               |               |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (i)(A)  | Available & Owned by Carrier:  | NA   |     |                          |               |        |                               |               |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (ii)(A) | Available & Leased by Carrier:   | NA   |     |                          |               |        |                               |               |         |                                |    |  |                              |    |  |    |  |        |  |  |
|         | Average Number of Bad order:   | NA   |     |                          |               |        |                               |               |         |                                |    |  |                              |    |  |    |  |        |  |  |
|         | or   |  |     |                          |               |        |                               |               |         |                                |    |  |                              |    |  |    |  |        |  |  |
| (i)(B)  | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |  |     |                          |               |        |                               |               |         |                                |    |  |                              |    |  |    |  |        |  |  |
| 50      | Special Features   | Rates  |     |                          |               |        |                               |               |         |                                |    |  |                              |    |  |    |  |        |  |  |

Barley  
Corn-Not Popcorn, In the Ear, Dried  
Corn (Not Popcorn) or Maize (Not Popcorn), In the Ear  
Corn (Not Popcorn) or Maize (Not Popcorn), Shelled  
Corn (Not Popcorn) or Maize (Not Popcorn), Shelled  
Corn, Organically Grown Free Of Fertilizer And or Pesticides  
Corn, Not Approved For Food Use  
Corn, Not Approved For Food Use, Organically Grown Free  
Rice, Rough  
Rye  
Rye, Feed, NEC  
Milo (Milo Maize)  
Sorghum Grain, NEC  
Buckwheat  
Millet, Other Than Millet Seed  
Grain Screenings, Unground  
Grain, NEC  
Flaxseeds –Linseeds  
Soybeans, Dried  
Soybeans, Dried, Organically Grown Free of Fertilizer  
Soybeans, Fresh  
Soybeans, Fresh, Organically Grown Free of Fertilizer  
Screenings, Soybean, Not Ground nor Processed  
Soybeans, Organically Grown Free of Fertilizer And Or Pesticides  
Seeds, Rape or Canola  
Canary Seeds  
Grain Screenings, Ground  
Grain Dust  
Barley, Pearled  
Groats  
Soybeans -Soyabeans-, Crkd or Grnd, Nsfhc  
Corn, Craked  
Feed, Hominy  
Flaxseed -Linseed- Screenings

STB-NS-C-00894B  
Amendment No. 19

NORFOLK SOUTHERN RAILWAY COMPANY  
AND CONSOLIDATED SUBSIDIARIES

AMENDED CONTRACT SUMMARY

ISSUED: April 17, 2017

EFFECTIVE: April 17, 2017

ISSUED BY  
P. A. LEMON  
MANAGER PRICING SERVICES  
NORFOLK SOUTHERN CORPORATION  
8TH FLOOR  
3 COMMERCIAL PLACE  
NORFOLK, VIRGINIA 23510

**AMENDMENT NO. 19  
AMENDED CONTRACT SUMMARY STB-NS-C-00894B**

**RULES AND OTHER GOVERNING PROVISIONS**

| ITEM | SUBJECT  | APPLICATION  |
|------|--|--|
| 10   | Carrier Names  | Norfolk Southern Railway Company and Consolidated Subsidiaries<br>3 Commercial Place, Norfolk, VA 23510  |
| 20   | Commodity  | Wheat; Flours & Clears (See Attached Commodity Exhibit)  |
| 30   | Shipper  | Knappen Milling Co.  |
| 40   | Contract Duration  | (i) Application Date: April 1, 2017<br>(ii) Termination Date: <u>June 30, 2017 (Extension)</u><br>(iii) Optional Extension: No   |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Chicago, IL; Augusta, MI; Detroit, MI; Toledo, OH<br>Destination(s): Kathleen, GA; Chicago, IL; Danville, IL; Frankfort, IN; Augusta, MI; Battle Creek, MI; Asheboro, NC; Lancaster, PA; Memphis, TN; Crafton, PA<br>(ii) Ports(s): NA<br>(iii) Transit point(s): NA<br>(iv) Shipper Facility: NA   |
| 60   | Rail Car Data  | (A) Number of Dedicated Cars<br>(i)(A) Available & Owned by Carrier: NA<br>(ii)(A) Available & Leased by Carrier: NA<br>Average Number of Bad Order: NA<br>or<br>(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.<br>or<br>(ii)(B) The cumulative equipment total for all contracts for the transportation of agricultural commodities (including forest products, but not including wood pulp, wood chips, pulpwood or paper) does not exceed 40% of the capacity of carrier-owned and -leased cars by applicable car types. |
| 70   | Rates and Charges  | (i) Base Rates and Charges: NSRQ 5420-series Publication<br>(ii) Escalation: N/A   |
| 80   | Volume   | (i) Movement Type: Single-car<br>(ii) Minimum and Actual Volume: NA<br>(iii) Volume Breakpoints: NA  |
| 90   | Special Features   | <u>Rates</u>   |

Buckwheat Flour or Meal  
Cake or Muffin Preparations, W Cnd Fruit  
Cassava,Sago or Tapioca Flour  
Cereal Flours  
Corn Flour  
Corn Meal  
Corn Meal or Flour  
Corn Meal, Edible  
Corn Meal with not more than 10% Other Ingredients  
Farina, Other than Cereal  
Flour, Edible  
Flour, Edible, Grain, With Over 40% Other Ingredients  
Grain Flour, Grain or Blended  
Grits  
Grits, Bakers or Brewers, Flaked  
Grits, Bakers or Brewers, Granulated or Refined  
Malt Sprouts, Pelletized  
Milled Products & Grain, Mixed Carloads  
Oat Bran  
Oat Fiber Process Water  
Oat Flour  
Oat Meal  
Oats, Crushed or Ground  
Pea Flour or Meal, Dehyd, Drd or Evprd  
Potato Flour  
Rice Bran  
Rice Flour  
Rice Flour, Bran or Meal  
Rice Meal  
Rye Flour or Meal  
Rye Flour  
Semolina & Flour Mixture  
Semolina  
Soybean (Soy) Flour, Suitable for Human Consumption  
Vital Wheat Gluten  
Wheat  
Wheat, Crkd or Grnd, Stmd & Drd –Bulgur  
Wheat, Durum, Amber or Red  
Wheat, Feed, NEC  
Wheat Flour  
Wheat Flour  
Wheat Flour Clears, not Cereal Preparation, Not for Human Cons  
Wheat Germ  
Wheat, Organically Grown Free of Fertilizer and or Pest