The Surface Transportation Board (STB) received the Contract Summaries contained in this .pdf document on November 26, 2018. Shippers desiring to file complaint and discovery petitions must do so within the time period allowed under 49 C.F.R. § 1313.10(a).
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: November 19, 2018
EFFECTIVE: November 19, 2018

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510
## RULES AND OTHER GOVERNING PROVISIONS

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| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
Three Commercial Place, Norfolk, VA 23510  
West Tennessee Railroad, LLC  
1061 James Buchanan Drive, Jackson, TN 38301 |
| 20   | Commodity | Corn -Not Popcorn-, In The Ear, Dried; Corn Or Maize (Not Popcorn), Shelled, Dried |
| 30   | Shipper | The Scoular Co. |
| 40   | Contract Duration | (i) Application Date: December 1, 2018  
(ii) Termination Date: November 30, 2019 (Extension)  
(iii) Optional Extension: NO |
| 50   | Origins, Destinations, Transit Points and Other | (i) Origin(s): Dyer, TN; Fruitland, TN; Humboldt, TN; Kenton, TN;  
(ii) Destination(s): Oakwood, GA  
(iii) Ports(s): NA  
(iv) Transit point(s): NA  
(v) Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
(iii) Average Number of Bad Order: NA  
or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
or (ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 5420-series Publication  
(ii) Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single Car/Multiple Car/Unit Train  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features | Rates |

(C2A/th)
NORFOLK SOUTHERN RAILWAY COMPANY
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Corn, Not Pop</td>
</tr>
<tr>
<td>30</td>
<td>Shipper</td>
<td>The Scoular Co.</td>
</tr>
<tr>
<td>40</td>
<td>Contract Duration (i)</td>
<td>Application Date: December 1, 2018</td>
</tr>
<tr>
<td></td>
<td>(ii)</td>
<td>Termination Date: November 30, 2019 (Extension)</td>
</tr>
<tr>
<td></td>
<td>(iii)</td>
<td>Optional Extension: NO</td>
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<tr>
<td>50</td>
<td>Origins, Destinations, Transit Points and Other (i)</td>
<td>Origin(s): See Attached Exhibit</td>
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<tr>
<td></td>
<td>(ii)</td>
<td>Destination(s): Bowersville, GA</td>
</tr>
<tr>
<td></td>
<td>(iii)</td>
<td>Ports(s): NA</td>
</tr>
<tr>
<td></td>
<td>(iv)</td>
<td>Transit point(s): NA</td>
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<tr>
<td>60</td>
<td>Rail Car Facilities Data (i)(A)</td>
<td>Number of Dedicated Cars</td>
</tr>
<tr>
<td></td>
<td>(ii)(A)</td>
<td>Available &amp; Owned by Carrier: NA</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Available &amp; Leased by Carrier: NA</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Average Number of Bad Order: NA</td>
</tr>
<tr>
<td></td>
<td>or (i)(B)</td>
<td>Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
</tr>
<tr>
<td></td>
<td>or (ii)(B)</td>
<td>The Contract is restricted to services that do not entail car supply.</td>
</tr>
<tr>
<td>70</td>
<td>Rates and Charges (i)</td>
<td>Base Rates and Charges: NSRQ 5420-series Publication</td>
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<td></td>
<td>(ii)</td>
<td>Escalation: N/A</td>
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<td>80</td>
<td>Volume (i)</td>
<td>Movement Type: Single Car/Multiple Car</td>
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<tr>
<td></td>
<td>(ii)</td>
<td>Minimum and Actual Volume: NA</td>
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<tr>
<td></td>
<td>(iii)</td>
<td>Volume Breakpoints: NA</td>
</tr>
<tr>
<td>90</td>
<td>Special Features</td>
<td>Rates/Origins</td>
</tr>
</tbody>
</table>

(C2A/tlh)
Origins:

IL BROWNS
IL DANVILLE
IL GOLDEN GATE
IL GRIGGSVILLE
IL TOLONO
IL WAYNE CITY
IN EDGERTON
IN LAFAYETTE (Addition)
IN MILLVILLE (Deletion)
IN MONTPELIER
IN NEW HAVEN
IN OAKVILLE
IN PRINCETON
IN RABER
IN SILVER LAKE
IN SOUTH WHITLEY
IN TERRE COUPEE
IN TIPTON
IN WAWAKA
KY LOUISVILLE
MI BRITTON
MI CHELSEA
MI DECATUR
MO BRUNSWICK
MO CENTRALIA
MO HARDIN
MO NORBORNE
MO SALISBURY
MS CORINTH
OH ASHVILLE
OH BEAVERDAM
OH CHILLICOTHE
OH CINCINNATI
OH CIRCLEVILLE
OH COSHOCTON
OH DELTA
OH FOSTORIA
OH KINGSTON
OH MARION
OH MONNETTE
OH MONTPELIER
OH PETTISVILLE
OH THURSTON (KNWA)
OH TOLEDO
OH WALDO
OH WINCHESTER (CCET)
VA WINDSOR
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

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EFFECTIVE: November 19, 2018

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MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510
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West Tennessee Railroad, LLC  
1061 James Buchanan Drive, Jackson, TN 38301 |
| 20   | Commodity | Corn -Not Popcorn-, In The Ear, Dried; Corn Or Maize (Not Popcorn), Shelled, Dried; Grain Screenings, Unground; Grain Screenings, Ground; Grain Dust |
| 30   | Shipper | The Scoular Co. |
| 40   | Contract Duration | (i) Application Date: December 1, 2018  
(ii) Termination Date: November 30, 2019 (Extension)  
(iii) Optional Extension: NO |
| 50   | Origins, Destinations, Transit Points and Other Shipper Facilities | (i) Origin(s): Dyer, TN; Fruitland, TN; Humboldt, TN; Kenton, TN  
(ii) Destination(s): Bowersville, GA  
(iii) Ports(s): NA  
(iv) Transit point(s): NA  
(v) Shipper Facility: NA |
| 60   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
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(ii)(B) The Contract is restricted to services that do not entail car supply. |
| 70   | Rates and Charges | (i) Base Rates and Charges: NSRQ 5420-series Publication  
(ii) Escalation: N/A |
| 80   | Volume | (i) Movement Type: Single Car/Multiple Car/Unit Train  
(ii) Minimum and Actual Volume: NA  
(iii) Volume Breakpoints: NA |
| 90   | Special Features Rates | (C2A/tlh) |
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<tr>
<td>20</td>
<td>Commodity</td>
<td>Soy-Canola Meal/Hull</td>
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<td>30</td>
<td>Contract (i) Application Date</td>
<td>October 1, 2018</td>
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<td>Duration (ii) Termination Date</td>
<td>September 30, 2019 (Extension)</td>
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<td></td>
<td>(iii) Optional Extension</td>
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<td>40</td>
<td>Rail Car Data (A) Number of Dedicated Cars</td>
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<tr>
<td></td>
<td>(i)(A) Available &amp; Owned by Carrier</td>
<td>NA</td>
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<tr>
<td></td>
<td>(ii)(A) Available &amp; Leased by Carrier</td>
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<td>Special Features Rates</td>
<td>(C2A/th)</td>
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<td>Commodity</td>
<td>Feed, Hominy</td>
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<td>Contract Duration</td>
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<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars</td>
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<td>or</td>
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<td></td>
<td>Average Number of Bad order: NA</td>
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<td></td>
<td></td>
<td>provided under the Contract, and those rail cars will not be leased from</td>
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<td></td>
<td>the Carrier.</td>
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Three Commercial Place, Norfolk, VA 23510 |
| 20   | Commodity | Cake, Meal or Screenings, Soybean, not for Human Consumption |
| 30   | Contract Duration |  
(i) Application Date: October 1, 2018  
(ii) Termination Date: September 30, 2019 (Extension)  
(iii) Optional Extension: NO |
| 40   | Rail Car Data |  
(A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates/Address |

(C2A/tlh)