

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: January 27, 2020

EFFECTIVE: January 27, 2020

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510

**CONTRACT SUMMARY STB-NS-C-01687C
RULES AND OTHER GOVERNING PROVISIONS**

| ITEM | SUBJECT | APPLICATION |
|------|-------------------|--|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries Three Commercial Place, Norfolk, VA 23510 New York, Susquehanna & Western Railway Corporation One Railroad Avenue, Cooperstown, NY 13326 |
| 20 | Commodity | Oils, Food Prep (See attached Commodity Exhibit) |
| 30 | Contract Duration | (i) Application Date: January 1, 2020 (ii) Termination Date: March 31, 2020 (iii) Optional Extension: NO |
| 40 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50 | Special Features | Rates |

Corn Oil
Gluten Liquor Residue
Liquid Corn Solubles
Corn Oil Foots
Corn Steep Water
Distilled, Rectified, or Blended Liquors
By-products of Liquor Distilling (Excludes 20-859-35)
Soft Drinks, Bottled, Canned or in Bulk
Miscellaneous Flavoring Extracts or Syrups
Cottonseed Oil
Cottonseed Oil Foots
Cottonseed Oil Soap Stock
Soybean Oil
Soybean Milk Compound
Soybean Oil Foots
Soybean Oil Soap Stock
Solubles, Soybean, Residue from Soybean Flour Mfr., Liquid
Linseed Oil
Vegetable Oil, Fat Free
Coconut Oil, Degummed
Lecithin, Oil Concentrate, Crude
Lecithin, Oil Concentrate, Refined
Lecithin, Oil Free
Vegetable, Corn or Cottonseed Oil Stearine or Oils, Solidified
Apricot Kernel Oil, OT Bitter
Castor Oil
Tallow Seed Oil, Inedible, Liquid or Sldfd
Rapeseed Oil (Colza Oil)
Vegetable or Nut Oils, Liquid or Solidified
Oil, Sunflower Sed, Liquid or Solidified
Mustard Seed Oil, Liquid or Solidified
Camelina Oil
Oils, NEC, OT Medicinal
Raisin or Grape Seed Oil
Vegetable Tallow
Grease, Vegetable, NEC
Deodorizer Residue or Sludge
Sludge of Vegetable Fats or Oils
Peanut Oil Cake or Meal
Tung Nut Oil Cake or Meal
Oil Foots, Sediments, or Tank Bottoms
Oil Foots or Sediments, NEC
Castor Oil Foots or Sediments
Oil Foots, Oil Sediments or Tank Bottoms, Safflower
Oil Foots, Oil Sediment or Tank Bottoms
Oil (Butter or Grease) Foots, Palm, Artificial or Natural
Oil foots, Kapor<Kpoc' Seed, Lqd or Sldfd
Oil Foots/Sediment, Tank Bottoms, Liq/Solidified, Not Specified
Fish Liver Oil
Oil, Fish or Sea Animal
Acid Fish Scrap
Fish Fat or Oil Sludge
Fish Oil Foots
Fish Solubles
Shortening
Shortening, Vegetable Oil
Cooking or Salad Oil
Olive Oil

STB-NS-C-01711N

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: January 27, 2020

EFFECTIVE: January 27, 2020

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510

**CONTRACT SUMMARY STB-NS-C-01711N
RULES AND OTHER GOVERNING PROVISIONS**

| ITEM | SUBJECT | APPLICATION |
|------|-------------------|--|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries Three Commercial Place, Norfolk, VA 23510 Reading Blue Mountain & Northern Railroad Company One Railroad Boulevard, Port Clinton, PA 19549 |
| 20 | Commodity | Sugar, Beet or Cane, Granulated or Powdered, Other Than Raw |
| 30 | Contract Duration | (i) Application Date: October 1, 2019 (ii) Termination Date: March 31, 2020 (iii) Optional Extension: NO |
| 40 | Rail Car Data | (A) Number of Dedicated Cars (i)(A) Available & Owned by Carrier: NA (ii)(A) Available & Leased by Carrier: NA Average Number of Bad order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50 | Special Features | Rates |

NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: January 27, 2020

EFFECTIVE: January 27, 2020

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MC KINNON BUILDING
NORFOLK, VIRGINIA 23510

**AMENDMENT NO. 6
CONTRACT SUMMARY STB-NS-C-01385G**

RULES AND OTHER GOVERNING PROVISIONS

| ITEM | SUBJECT | APPLICATION | | | | | | | | | | | | | | | | | | |
|---------|--|---|-----|--------------------------|-----------------|--------|-------------------------------|-----------------------------------|---------|--------------------------------|----|--|------------------------------|----|--|----|--|--------|--|--|
| 10 | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries Three Commercial Place, Norfolk, VA 23510 | | | | | | | | | | | | | | | | | | |
| 20 | Commodity | Cake, Meal or Screenings, Soybean, Not for Human Consumption | | | | | | | | | | | | | | | | | | |
| 30 | Contract Duration | <table style="border: none;"> <tr> <td style="padding-right: 20px;">(i)</td> <td>Application Date:</td> <td>January 1, 2020</td> </tr> <tr> <td style="padding-right: 20px;">(ii)</td> <td>Termination Date:</td> <td><u>March 31, 2020 (Extension)</u></td> </tr> <tr> <td style="padding-right: 20px;">(iii)</td> <td>Optional Extension:</td> <td>NO</td> </tr> </table> | (i) | Application Date: | January 1, 2020 | (ii) | Termination Date: | <u>March 31, 2020 (Extension)</u> | (iii) | Optional Extension: | NO | | | | | | | | | |
| (i) | Application Date: | January 1, 2020 | | | | | | | | | | | | | | | | | | |
| (ii) | Termination Date: | <u>March 31, 2020 (Extension)</u> | | | | | | | | | | | | | | | | | | |
| (iii) | Optional Extension: | NO | | | | | | | | | | | | | | | | | | |
| 40 | Rail Car Data | <table style="border: none;"> <tr> <td style="padding-right: 20px;">(A)</td> <td>Number of Dedicated Cars</td> <td></td> </tr> <tr> <td style="padding-right: 20px;">(i)(A)</td> <td>Available & Owned by Carrier:</td> <td>NA</td> </tr> <tr> <td style="padding-right: 20px;">(ii)(A)</td> <td>Available & Leased by Carrier:</td> <td>NA</td> </tr> <tr> <td></td> <td>Average Number of Bad order:</td> <td>NA</td> </tr> <tr> <td></td> <td style="text-align: center;">or</td> <td></td> </tr> <tr> <td style="padding-right: 20px;">(i)(B)</td> <td colspan="2">Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td> </tr> </table> | (A) | Number of Dedicated Cars | | (i)(A) | Available & Owned by Carrier: | NA | (ii)(A) | Available & Leased by Carrier: | NA | | Average Number of Bad order: | NA | | or | | (i)(B) | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. | |
| (A) | Number of Dedicated Cars | | | | | | | | | | | | | | | | | | | |
| (i)(A) | Available & Owned by Carrier: | NA | | | | | | | | | | | | | | | | | | |
| (ii)(A) | Available & Leased by Carrier: | NA | | | | | | | | | | | | | | | | | | |
| | Average Number of Bad order: | NA | | | | | | | | | | | | | | | | | | |
| | or | | | | | | | | | | | | | | | | | | | |
| (i)(B) | Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. | | | | | | | | | | | | | | | | | | | |
| 50 | Special Features | <u>Rates</u> | | | | | | | | | | | | | | | | | | |
