The Surface Transportation Board (STB) received the Contract Summaries contained in this .pdf document on April 3, 2020. Shippers desiring to file complaint and discovery petitions must do so within the time period allowed under 49 C.F.R. § 1313.10(a).
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 30, 2020
EFFECTIVE: March 30, 2020

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510
<table>
<thead>
<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries Three Commercial Place, Norfolk, VA 23510</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Sodium List (See Commodity Exhibit)</td>
</tr>
<tr>
<td>30</td>
<td>Contract Duration</td>
<td>(i) Application Date: March 1, 2020  (ii) Termination Date: March 31, 2020  (iii) Optional Extension: NO</td>
</tr>
<tr>
<td>40</td>
<td>Rail Car Data (A)</td>
<td>Number of Dedicated Cars Available &amp; Owned by Carrier: NA Available &amp; Leased by Carrier: NA Average Number of Bad order: NA or (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
</tr>
<tr>
<td>50</td>
<td>Special Features</td>
<td>Rates</td>
</tr>
</tbody>
</table>

(C2A/tlh)
Bicarbonate Of Soda, Animal Feed Grade
Calcium Salts Of Long Chain Fatty Acids, Animal Feed Grade
Livestock Feed Supplement
Bird Food Or Seed, Not Pet Food
Wild Outdoor Bird Food Or Seed
Feed Supplements, Animal, Fish Or Poultry, Not Frozen
Feed Supplement, Animal, Liquid
Feed Supplement, Choline Chloride, Solution Less Than 80%
Feed Supplements, Animal, Fish Or Poultry, Not Frozen
Feed Supplements, Animal, Fish Or Poultry, Not Frozen
Livestock Feeding Blocks, Containing Molasses
Protein Block, Aorp Fdg, Fused Or Mach Prsd Contg Aorp Fd Ingred
Protein Blocks, Animal Or Poultry Feeding, Fused Or Machine
Grain Syrup Containing Spent Grain Mash, Lqd, Feed
Nutrient Mixture, Animal Or Poultry Feed Supplement Dry Corn
Molasses Blocks, Animal Or Poultry Feed Fused Or Machine Pressed
Threonine, Feed Grade
Lysine, Feed Grade
Fish Feed, Consisting Of Meat Or Meat And Cereal Or Vegetable
Niacin, Feed Grade
Citrus Pomace, Not Suitable For Human Consumption
Flavin Concentrate Feed, Aorp
Meat And Bone Meal, Cereals And Yeast, Frozen
Flavin Supplement Feed, Animal Or Poultry
Feed, Animal Or Poultry, Made From Fish Or Meat, Dehydrated
Feed, Animal Or Poultry, Made From Meat, Poultry Or Fish
Mineral Mixtures, Animal Or Poultry Feeding, Other Than Pet Food
Methionine Or Methionine Hydroxyl Analogue, Liquid Or Dry, Feed
Feed Animal/Poultry, Carbon Condensate, Liquid
Pea Bran, Feed
Feed Supplement, Processed Chicken Litter
Feed, Hominy
Aorp Feed, Charcoal, Crushed Or Ground
Feed Or Run, Soybean-Soyabean-Mill
Feed, Ground Popcorn, Nsfhc
Alfalfa Meal, Cube Or Pellet Form
Meal, Clover, In Cube Or Pellet Form
Feed, Barley, Buckwheat Or Corn, Ground
Feed, Bran, Corn Or Wheat Cereal Not For Human Consumption
Feed, Flkd Barley, Corn Or Oat, Nsfhc
Feed, Oat Or Sorghum Ground Cereal Offal, Nsfhc
Feed, Aot, Fye Or Wheat, Ground
Fish Bait, Nec, Preserved Or Dough Type
Fish Bait Salmon Eggs, Cnd, Pkld. Or Prsvd.
Gluten Feed
Feed, Prepared, Animal/Poultry, Grain, Grain Products Or Other
Feed, Prepared, Animal Or Poultry, Consisting Of Mixtures
Sodium Sesquicarbonate, Animal Feed Grade
Apple Pomace, Dried, Nsfhc
Feed, Animal Or Poultry, Prepared, Nec, Frzn
Fish Food, Ground Cooked Fish
Feed, Animal, Fish Or Poultry, Prepared, Not Pet Food
Grain Feed
Sodium Bicarbonate
Soda Ash (Sodium Carbonate)
Sodium Sesquicarbonate
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 30, 2020
EFFECTIVE: March 30, 2020

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510
## RULES AND OTHER GOVERNING PROVISIONS

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries Three Commercial Place, Norfolk, VA 23510</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Oils, Food Prep. (See attached Exhibit.)</td>
</tr>
<tr>
<td>30</td>
<td>Contract Duration (i) Application Date: April 1, 2020 (ii) Termination Date: June 30, 2020 (Extension) (iii) Optional Extension: NO</td>
<td></td>
</tr>
<tr>
<td>40</td>
<td>Rail Car Data (A) Number of Dedicated Cars (i)(A) Available &amp; Owned by Carrier: NA (ii)(A) Available &amp; Leased by Carrier: NA or Average Number of Bad order: NA (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.</td>
<td></td>
</tr>
<tr>
<td>50</td>
<td>Special Features Rates</td>
<td></td>
</tr>
</tbody>
</table>
Commodity Exhibit to
STB-NS-C-01869
Amendment No. 5
Page 1 of 1

Corn Oil
Gluten Liquor Residue
Liquid Corn Solubles
Corn Oil Foots
Corn Steep Water
Distilled, Rectified, or Blended Liquors
By-products of Liquor Distilling (Excludes 20-859-35)
Soft Drinks, Bottled, Canned or in Bulk
Miscellaneous Flavoring Extracts or Syrups
Cottonseed Oil
Cottonseed Oil Foots
Cottonseed Oil Soap Stock
Soybean Oil
Soybean Milk Compound
Soybean Oil Foots
Soybean Oil Soap Stock
Solubles, Soybean, Residue from Soybean Flour Mfr., Liquid
Linseed Oil
Vegetable Oil, Fat Free
Coconut Oil, Degummed
Lecithin, Oil Concentrate, Crude
Lecithin, Oil Concentrate, Refined
Lecithin, Oil Free
Vegetable, Corn or Cottonseed Oil Stearine or Oils, Solidified
Apricot Kernel Oil, OT Bitter
Castor Oil
Tallow Seed Oil, Inedible, Liquid or Solidified
Rapeseed Oil (Colza Oil)
Vegetable or Nut Oils, Liquid or Solidified
Oil, Sunflower Sed, Liquid or Solidified
Harness Seed Oil, Liquid or Solidified
Camelina Oil
Oils, NEC, OT Medicinal
Raisin or Grape Seed Oil
Vegetable Tallow
Grease, Vegetable, NEC
Deodorizer Residue or Sludge
Sludge of Vegetable Fats or Oils
Peanut Oil Cake or Meal
Tung Nut Oil Cake or Meal
Oil Foots, Sediments, or Tank Bottoms
Oil Foots or Sediments, NEC
Castor Oil Foots or Sediments
Oil Foots, Oil Sediments or Tank Bottoms, Safflower
Oil Foots, Oil Sediment or Tank Bottoms
Oil (Butter or Grease) Foots, Palm, Artificial or Natural
Oil foots, Kapol'Kpop' Seed, Lqd or Slfd
Oil Foots/Sediment, Tank Bottoms, Lq/Solidified, Not Specified
Fish Liver Oil
Oil, Fish or Sea Animal
Acid Fish Scrap
Fish Fat or Oil Sludge
Fish Oil Foots
Fish Solubles
Shortening
Shortening, Vegetable Oil
Cooking or Salad Oil
Olive Oil
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 30, 2020
EFFECTIVE: March 30, 2020

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510
<table>
<thead>
<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
</tr>
</thead>
</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
Three Commercial Place, Norfolk, VA 23510  
Indiana & Ohio Railway  
56 Cypress Way, Cincinnati, OH 45212 |
| 20   | Commodity | Wheat Flour |
| 30   | Contract Duration | (i) Application Date: March 20, 2020  
(ii) Termination Date: March 31, 2021  
(iii) Optional Extension: NO |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
Available & Owned by Carrier: NA  
Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: March 30, 2020
EFFECTIVE: March 30, 2028

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510
### RULES AND OTHER GOVERNING PROVISIONS

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
</tr>
</thead>
</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
Three Commercial Place, Norfolk, VA 23510  
Pan Am Southern, 1700 Iron Horse Park,  
North Billerica, MA 01862 |
| 20   | Commodity | Oils, Food Prep (See Commodity Exhibit) |
| 30   | Contract Duration | (i) Application Date: March 25, 2020  
(ii) Termination Date: June 30, 2020 (Extension)  
(iii) Optional Extension: |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  

or

(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |
Commodity Exhibit to
STB-NS-C-01385E
Amendment No. 3

Corn Oil
Gluten Liquor Residue
Liquid Corn Solubles
Corn Oil Foots
Corn Sleep Water
Distilled, Rectified, or Blended Liquors
By-products of Liquor Distilling (Excludes 20-859-35)
Soft Drinks, Bottled, Canned or in Bulk
Miscellaneous Flavoring Extracts or Syrups
Cottonseed Oil
Cottonseed Oil Foots
Cottonseed Oil Soap Stock
Soybean Oil
Soybean Milk Compound
Soybean Oil Foots
Soybean Oil Soap Stock
Solubles, Soybean, Residue from Soybean Flour Mfr., Liquid
Linseed Oil
Vegetable Oil, Fat Free
Coconut Oil, Degummed
Lecithin, Oil Concentrate, Crude
Lecithin, Oil Concentrate, Refined
Lecithin, Oil Free
Vegetable, Corn or Cottonseed Oil Stearine or Oils, Solidified
Apricot Kernel Oil, OT Bitter
Castor Oil
Tallow Seed Oil, Inedible, Liquid or Sldfd
Rapeseed Oil (Colza Oil)
Vegetable or Nut Oils, Liquid or Solidified
Oil, Sunflower Seed, Liquid or Solidified
Mustard Seed Oil, Liquid or Solidified
Camelina Oil
Oils, NEC, OT Medicinal
Raisin or Grape Seed Oil
Vegetable Tallow
Grease, Vegetable, NEC
Deodorizer Residue or Sludge
Sludge of Vegetable Fats or Oils
Peanut Oil Cake or Meal
Tung Nut Oil Cake or Meal
Oil Foots, Sediments, or Tank Bottoms
Oil Foots or Sediments, NEC
Castor Oil Foots or Sediments
Oil Foots, Oil Sediments or Tank Bottoms, Safflower
Oil Foots, Oil Sediment or Tank Bottoms
Oil (Butter or Grease) Foots, Palm, Artificial or Natural
Oil foots, Kapol<Kpoc' Seed, Lqd or Sldfd
Oil Foots/Sediment, Tank Bottoms, Liq/Solidified, Not Specified
Fish Liver Oil
Oil, Fish or Sea Animal
Acid Fish Scrap
Fish Fat or Oil Sludge
Fish Oil Foots
Fish Solubles
Shortening
Shortening, Vegetable Oil
Cooking or Salad Oil
Olive Oil