The Surface Transportation Board (STB) received the Contract Summaries contained in this .pdf document on October 19, 2020. Shippers desiring to file complaint and discovery petitions must do so within the time period allowed under 49 C.F.R. § 1313.10(a).
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 12, 2020
EFFECTIVE: October 12, 2020

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510
<table>
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<tr>
<th>ITEM</th>
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<th>APPLICATION</th>
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<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries Three Commercial Place, Norfolk, VA 23510</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Grain Commodities</td>
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<tr>
<td>30</td>
<td>Shipper</td>
<td>Cargill Inc.</td>
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<td>40</td>
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<td>Duration (ii) Termination Date:</td>
<td>September 30, 2021 (Extension)</td>
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<td>Duration (iii) Optional Extension:</td>
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<td>Available &amp; Leased by Carrier:</td>
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<td>Average Number of Bad Order:</td>
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<td>Rates and Charges (i) Base Rates and Charges:</td>
<td>NSRQ 5420-series Publication</td>
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<td>Escalation:</td>
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<td>Minimum and Actual Volume:</td>
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<td>90</td>
<td>Special Features</td>
<td>Rates/Origins</td>
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C2A/lth
Harrington, DE (Addition)
Townsend, DE (Addition)
Des Moines, IA
Pleasant Hill, IA
Bement, IL (Addition)
Browns, IL (Addition)
Bloomington, IL
Champaign, IL
Chicago, IL
Curran, IL
Dwight, IL
East St. Louis, IL
Gibson City, IL
Gibson City (BLOL), IL
Homer, IL
Ivesdale, IL
Lehigh, IL
Milmine, IL
Naples, IL
Sunbury, IL
Amboy, IN (USRIP)
Anderson, IN (ICRK)
Clymers, IN
Delphi, IN
Dunkirk, IN (Addition)
Kokomo, IN (CERA)
Malden, IN
Midwest Portage, IN (Addition)
Milford, JCT, IN
Milford, IN (Addition)
Montpelier, IN
New Haven, IN
Oakville, IN
Red Key, IN
Scirceville, IN
Shideler, IN (Addition)
Sims, IN
South Milford, IN
State Line, IN (Addition)
Terre Coupee, IN
Thomaston, IN (CKIN)
Tipton, IN
Waterloo, IN
Wellsboro, IN
Adrian (ADBF), MI (Addition)
Blissfield, MI (Addition)
Decatur, MI
Ottawa Lake, MI
Reading, MI
White Pigeon, MI
Brunswick, MO
Hardin, MO
Norborne, MO (Deletion)
La Grange, NC
Raleigh, NC
Selma, NC
Washington, NC
Wilson, NC
Wilson (CLNA) NC
Ashville, OH (Addition)
Beaverdam, OH
Bellevue, OH
Chillicothe, OH
Circle, OH
Clyde, OH
Columbus, OH (Addition)
Coshocton, OH (Addition)
Delta, OH
Dyer, OH
Edon, OH
Elgin, OH (Addition)
Evendale, OH (Addition)
Fostoria, OH
Kingston, OH
Latty, OH (Addition)
Lilly Chapel, OH (CAMY) (Addition)
Lima, OH (Addition)
Mansfield, OH
Maumee, OH
Monnette, OH
Montpelier, OH
Springfield, OH
Toledo, OH
Truro, OH
Waldo, OH
Winchester, OH (CCET)
Lewisburg, PA
MILL Hall, PA
West Point, VA
Windsor, VA
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 12, 2020
EFFECTIVE: October 12, 2020

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510
### RULES AND OTHER GOVERNING PROVISIONS

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<td>20 Commodity</td>
<td>Grain</td>
<td></td>
</tr>
<tr>
<td>30 Shipper</td>
<td>Cargill Inc.</td>
<td></td>
</tr>
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| 40 Contract Duration | Application Date: October 1, 2020  
Termination Date: September 30, 2021 (Extension)  
Optional Extension: NO |
| 50 Origins, Destinations, Transit Points and Other Shipper Facilities | Origin(s): See Origin Exhibit  
Destination(s): New Orleans, LA  
Ports(s): NA  
Transit point(s): NA  
Shipper Facility: NA |
| 60 Rail Car Data | Number of Dedicated Cars  
Available & Owned by Carrier: NA  
Available & Leased by Carrier: NA  
Average Number of Bad Order: NA  
Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier.  
The Contract is restricted to services that do not entail car supply. |
| 70 Rates and Charges | Base Rates and Charges: NSRQ 5420-series Publication  
Escalation: N/A |
| 80 Volume | Movement Type: Unit Train  
Minimum and Actual Volume: NA  
Volume Breakpoints: NA |
| 90 Special Features | Rates/Origins |

C2A/tlh
Des Moines, IA
Pleasant Hill, IA
Bloomington, IL
Champaign, IL
Chicago, IL
Curran, IL
Dwight, IL
East St Louis, IL
Gibson City, IL
Gibson City (BLOL), IL
Homer, IL
Lehigh, IL
Naples, IL
Sunbury, IL
Amboy, IN (USRDP)
Anderson, IN (ICRK)
Clymers, IN
Delphi, IN
Dunkirk, IN (Addition)
Kokomo, IN (CERA)
Malden, IN
Midwest Portage, IN (Addition)
Milford, IN (Addition)
Milford, IN JCT
Montpelier, IN
New Haven, IN
Oakville, IN
Red Key, IN
Scircleville, IN
Sims, IN
South Milford, IN
Terre Coupee, IN
Thomaston (CKIN), IN
Tipton, IN
Waterloo, IN
Wellsboro, IN
Blissfield, MI (Addition)
Decatur, MI (Addition)
Ottawa Lake, MI
Reading, MI
White Pigeon, MI
Brunswick, MO
Hardin, MO
Beaverdam, OH
Bellevue, OH
Chillicothe, OH
Circleville, OH
Clyde, OH
Delta, OH
Dyer, OH
Edon, OH
Fostoria, OH
Kingston, OH
Latty, OH (Addition)
Mansfield, OH
Maumee, OH
Montpelier, OH
Springfield, OH
Toledo, OH
Truro, OH
NORFOLK SOUTHERN RAILWAY COMPANY AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 12, 2020
EFFECTIVE: October 12, 2020

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VIRGINIA 23510
## Rules and Other Governing Provisions

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<td>Carrier Names</td>
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<td></td>
<td>Three Commercial Place, Norfolk, VA 23510</td>
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<tr>
<td></td>
<td></td>
<td>Canadian National Railway Company</td>
</tr>
<tr>
<td></td>
<td></td>
<td>935 de la Gauchetiere Street West, 10th Floor Montreal, QC H3B 2M9</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Grain Commodities</td>
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<td>30</td>
<td>Shipper</td>
<td>Zen-Noh Grain Corp.</td>
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<td>40</td>
<td>Contract Duration</td>
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<td>(ii) Termination Date: October 1, 2020 (Extension)</td>
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<td>(iii) Optional Extension: NO</td>
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<td>Origins, Destinations,</td>
<td>(i) Origin(s): See attached Origin Exhibit</td>
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<td></td>
<td>Transit Points and Other</td>
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<td>Shipper Facilities</td>
<td>(iii) Ports(s): NA</td>
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<td>(v) Shipper Facility: NA</td>
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<td>60</td>
<td>Rail Car Data (A)</td>
<td>Number of Dedicated Cars</td>
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<tr>
<td></td>
<td></td>
<td>(i) Available &amp; Owned by Carrier: NA</td>
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<td></td>
<td>(ii) Available &amp; Leased by Carrier: NA</td>
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<td></td>
<td></td>
<td>Average Number of Bad Order: NA</td>
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<tr>
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<td>(i)(B) Shipper will furnish the rail cars used for the transportation</td>
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<td>(ii)(B) The Contract is restricted to services that do not entail car</td>
</tr>
<tr>
<td></td>
<td></td>
<td>supply.</td>
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<td>70</td>
<td>Rates and Charges (i)</td>
<td>Base Rates and Charges: NSRQ 5420-series Publication</td>
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<td>(ii) Escalation: N/A</td>
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<td>(ii) Minimum and Actual Volume: NA</td>
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<td>(iii) Volume Breakpoints: NA</td>
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<td>90</td>
<td>Special Features</td>
<td>Rates/Origin</td>
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</table>

(C2A/th)
ORIGINS:

Pleasant Hill, IA (Addition) Springfield, OH
Bloomington, IL Toledo, OH
Champaign, IL Truro, OH
Curran, IL
Dwight, IL
Gibson City, IL
Gibson City, IL (BLOL)
Griggsville, IL (Addition)
Homer, IL (Addition)
Lehigh, IL
Miltonine, IL (Addition)
Naples, IL
Sunbury, IL (Addition)
Amboy, IN (CERA)
Anderson, IN (ICRK)
Clymers, IN
Delphi, IN
Kokomo, IN (CERA)
Malden, IN
Milford, IN JCT
Montpelier, IN
New Haven, IN
Oakville, IN (Addition)
Red Key, IN (Addition)
Scircleville, IN (Addition)
South Milford, IN
Thomaston, IN (CKIN)
Terre Coupe, IN (Addition)
Tipton, IN
Waterloo, IN (Addition)
Wellsboro, IN
Decatur, MI (Addition)
Blissfield, MI
Ottawa Lake, MI
Reading, MI
White Pigeon, MI
Brunswick, MO
Hardin, MO
Beaverdam, OH (Addition)
Bellevue, OH
Chillicothe, OH (Addition)
Circleville, OH (Addition)
Clyde, OH (Addition)
Delta, OH
Dyer, OH (Addition)
Edon, OH
Fostoria, OH (Addition)
Mansfield, OH
Maumee, OH
Montpelier, OH (Addition)
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 12, 2020
EFFECTIVE: October 12, 2020

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VIRGINIA 23510
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<td>Shipper</td>
<td>Zen-Noh Grain Corp.</td>
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<td>(i) Application Date: October 2, 2020 (ii) Termination Date: March 31, 2021 (Extension) (iii) Optional Extension: NO</td>
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<td>(i) Origin(s): See attached Origin Exhibit (ii) Destination(s): Helvetia, LA (ii) Ports(s): NA (iii) Transit point(s): NA (iv) Shipper Facility: NA</td>
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<td>Rail Car Data</td>
<td>(A) Number of Dedicated Cars (i)(A) Available &amp; Owned by Carrier: NA (ii)(A) Available &amp; Leased by Carrier: NA (i)(B) Average Number of Bad Order: NA or (ii)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. or (ii)(B) The Contract is restricted to services that do not entail car supply.</td>
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<td>80</td>
<td>Volume</td>
<td>(i) Movement Type: Single Car/Multi Car/Unit Train (ii) Minimum and Actual Volume: NA (iii) Volume Breakpoints: NA</td>
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(C2A/th)
ORIGINS:

Pleasant Hill, IA          Springfield, OH
Bloomington, IL           Toledo, OH
Champaign, IL             Truro, OH
Curran, IL                
Dwight, IL                
Gibson City, IL           
Gibson City, IL (BLOL)    
Griggsville, IL           
Homer, IL                 
Lehigh, IL                
Milmine, IL               
Naples, IL                
Sunbury, IL               
Amboy, IN (CERA)          
Anderson, IN (ICRK)       
Clymers, IN               
Delphi, IN                
Kokomo, IN (CERA)         
Malden, IN                
Milford, IN JCT           
Montpelier, IN            
New Haven, IN             
Oakville, IN              
Red Key, IN               
Scircleville, IN          
South Milford, IN         
Thomaston, IN (CKIN)      
Terre Coupe, IN           
Tipton, IN                
Waterloo, IN              
Wellsboro, IN             
Decatur, MI               
Blissfield, MI            
Ottawa Lake, MI           
Reading, MI               
White Pigeon, MI           
Brunswick, MO             
Hardin, MO                
Beaverdam, OH             
Bellevue, OH              
Chillicothe, OH           
Circleville, OH           
Clyde, OH                 
Delta, OH                 
Dyer, OH                  
Edon, OH                  
Fostoria, OH              
Mansfield, OH             
Maumee, OH                
Montpelier, OH
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 12, 2020
EFFECTIVE: October 12, 2020

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510
## CONTRACT SUMMARY STB-NS-C-01696A

### RULES AND OTHER GOVERNING PROVISIONS

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<td>Volume Breakpoints:</td>
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</tr>
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<td>Special Features</td>
<td>Rates</td>
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(C2A/tlh)
IA PLEASANT HILL
IL BLOOMINGTON
IL CHAMPAIGN
IL CURRAN
IL DWIGHT
IL GIBSON CITY
IL GIBSON CITY (BLOL)
IL GRIGGSVILLE
IL HOMER
IL LEHIGH
IL MILMINE
IL NAPLES
IL SUNBURY
IN AMBOY (CERA)
IN ANDERSON (ICRK)
IN CLYMERS
IN DELPHI
IN KOKOMO (CERA)
IN MALDEN
IN MILFORD
IN MONTPELIER
IN NEW HAVEN
IN OAKVILLE
IN RED KEY
IN SCIRCEVILLE
IN SOUTH MILFORD
IN TERRE COUPEE
IN THOMASTON (CKIN)
IN TIPTON
IN WATERLOO
IN WELLSBORO
MI BLISSFIELD
MI DECATUR
MI OTTAWA LAKE
MI READING
MI WHITE PIGEON
MO BRUNSWICK
MO HARDIN
OH BEAVERDAM
OH BELLEVUE
OH CHILLICOTHE
OH CIRCLEVILLE
OH CLYDE
OH DELTA
OH DYER
OH EDON
OH FOSTORIA
OH MANSFIELD
OH MAUMEE
OH MONTPELIER
OH SPRINGFIELD
OH TOLEDO
OH TRURO
# AMENDMENT NO. 18
## CONTRACT SUMMARY STB-NS-C-00754B

### RULES AND OTHER GOVERNING PROVISIONS

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|      |          | Three Commercial Place, Norfolk, VA 23510 |
| 20   | Commodity | Gluten Feed/Germ |
| 30   | Contract Duration  
|      | (i) Application Date:          | October 1, 2020 |
|      | (ii) Termination Date:         | September 30, 2021 (Extension) |
|      | (iii) Optional Extension:     | No |
| 40   | Rail Car Data  
|      | (A) Number of Dedicated Cars  
|      | (i)(A) Available & Owned by Carrier: NA  
|      | (ii)(A) Available & Leased by Carrier: NA  
|      | Average Number of Bad order: NA  
|      | or |
|      | (i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |

C2A/1lh
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 12, 2020
EFFECTIVE: October 12, 2020

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MC KINNON BUILDING
NORFOLK, VA 23510
<table>
<thead>
<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>10</td>
<td>Carrier Names</td>
<td>Norfolk Southern Railway Company and Consolidated Subsidiaries Three Commercial Place, Norfolk, VA 23510</td>
</tr>
<tr>
<td>20</td>
<td>Commodity</td>
<td>Soy-Canola Meal/Hull</td>
</tr>
</tbody>
</table>
| 30   | Contract Duration | (i) Application Date: October 1, 2020  
(ii) Termination Date: September 30, 2021 (Extension)  
(iii) Optional Extension: No |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |

C2A/tlh
NORFOLK SOUTHERN RAILWAY COMPANY
AND CONSOLIDATED SUBSIDIARIES

CONTRACT SUMMARY

ISSUED: October 12, 2020
EFFECTIVE: October 12, 2020

ISSUED BY
P. A. LEMON
MANAGER PRICING SERVICES
NORFOLK SOUTHERN CORPORATION
8TH FLOOR
THREE COMMERCIAL PLACE, MCKINNON BUILDING
NORFOLK, VA 23510
AMENDMENT NO. 3  
CONTRACT SUMMARY STB-NS-C-01385J

RULES AND OTHER GOVERNING PROVISIONS

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SUBJECT</th>
<th>APPLICATION</th>
</tr>
</thead>
</table>
| 10   | Carrier Names | Norfolk Southern Railway Company and Consolidated Subsidiaries  
Three Commercial Place, Norfolk, VA 23510  
Rochester & Southern Railroad, Inc.  
1200-C Scottsville Road, Suite 200, Rochester, NY |
| 20   | Commodity | Cake, Meal or Screenings, Soybean, Not for Human Consumption |
| 30   | Contract Duration | (i) Application Date: October 1, 2020  
(ii) Termination Date: December 31, 2020 (Extension)  
(iii) Optional Extension: NO |
| 40   | Rail Car Data | (A) Number of Dedicated Cars  
(i)(A) Available & Owned by Carrier: NA  
(ii)(A) Available & Leased by Carrier: NA  
Average Number of Bad order: NA  
or  
(i)(B) Shipper will furnish the rail cars used for the transportation provided under the Contract, and those rail cars will not be leased from the Carrier. |
| 50   | Special Features | Rates |

C2A/tlh