SURFACE TRANSPORTATION BOARD WASHINGTON, D.C. 20423

NORFOLK SOUTHERN COMBINED RAILROAD SUBSIDIARIES THREE COMMERCIAL PLACE NORFOLK, VA 23510-2191

NUMBER OF REVENUE TONS CARRIED ONE MILE [THOUSANDS]

QUARTERLY CONDENSED BALANCE SHEET-RAILROADS COMPUTER FACSIMILE FORM B-180230 (R0403) EXPIRES 12-31-83

SCAC CODE:NSC RAILROAD REPORT NO:RC117100 QTR.:4 YEAR: 2011 DATE OF REPORT: 12/31/11 AMENDED - NO

DESCRIPTION			BALANCE AT END OF QUARTER		
			CODE	THIS YEAR	LAST YEAR
(A)			NO.	(B)	(C)
ASSETS			(LINE)		
CASH (ACCOUNT 701)			1	245,617	742,242
TEMPORARY CASH INVESTMENTS & SPECIAL DEPOSITS (ACCTS. 702 & 703)			2	25,003	282,665
ACCOUNTS RECEIVABLE (ACCOUNTS 704-709.5)			3	8,752,109	6,529,064
PREPAYMENTS AND WORKING FUNDS (ACCOUNTS 710, 711 AND 714)			4	211,385	348,707
MATERIALS AND SUPPLIES (ACCOUNT 712)			5	208,672	168,729
OTHER CURRENT ASSETS (ACCOUNT 713)			6	6,742	16,719
TOTAL CURRENT ASSETS			7	9,449,528	8,088,126
SPECIAL FUNDS, OTHER INVESTMENTS & ADVANCES (ACCTS, 715-717, 722-724)			8	293,307	453,085
INVESTMENTS & ADVANCES; AFFILIATED COMPANIES (ACCOUNTS 721, 721.9)			9		•
TRANSPORTATION PROPERTY - NET (ACCOUNTS 731-736)				2,396,187	2,148,381
			10	23,761,111	22,530,801
PROPERTY USED IN OTHER THAN CARRIER OPERATIONS (ACCTS, 737 & 738)			11	124,845	127,540
OTHER ASSETS AND DEFERRED DEBITS (ACCOUNTS 739, 741, 743, & 744)			12	35,771	102,619
TOTAL ASSETS			13	36,060,749	33,450,552
LIABILITIES	3				
CURRENT LIABILITIES (ACCOUNTS 751-761.5, 762, 763 AND 764)			14	6,654,687	5,760,499
			15	2,730,236	1,784,872
LONG TERM DEBT DUE AFTER ONE YEAR (ACCOUNTS 765-770.2)					1,704,072
DEFERRED REVENUES-TRANSFERS FROM GOVERNMENTAL AUTHORIT. (ACCT. 783)			16	7.040.000	7 400 454
ACCUMULATED DEFERRED INCOME TAX CREDITS (ACCOUNT 786)			17	7,943,800	7,489,154
OTHER LIABILITIES & DEFERRED CREDITS (ACCTS, 771-2, 774-5, 781-2 & 784)			18	3,927,954	3,575,702
TOTAL LIABILITIES			19	21,256,677	18,610,227
SHAREHOLDERS	FOUITY				
CAPITAL STOCK (ACCOUNTS 791-793)			20	166,690	166,690
ADDITIONAL CAPITAL (ACCOUNTS 794 AND 795)			21	7.063,939	7.020,336
RETAINED EARNINGS (ACCOUNTS 796, 798 AND 798.1)			22	7,573,443	7,653,299
LESS: TREASURY STOCK (ACCOUNT 798.5)			23	7,575,445	7,000,299
EQUITY IN UNDISTRIBUTED EARNINGS (LOSSES) OF AFFILIATED COMPANIES			24	-	-
TOTAL SHAREHOLDERS EQUITY			2 4 25	14 004 070	14 840 335
TOTAL SHAREHOLDERS EQUITY			25	14,804,072	14,840,325
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY		26	36,060,749	33,450,552	
GROSS EXPENDITURES FOR FIGURES FOR THE QUARTER			CUMULATIVE FIGURES		
ADDITIONS AND BETTERMENTS	THIS YEAR	LAST YEAR		THIS YEAR	LAST YEAR
(ACCOUNTS 731 AND 732)	(A)	(B)		(C)	(D)
ROAD	377,217	359.406	27	1,212,729	1,149,542
EQUIPMENT	348,301	200,862	28	937,929	316,836
TOTAL	725,518	560,268		2,150,658	1,466,378
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			FIGURES/QTR CUMULATIVE/FIGS.		
NUMBER OF REVENUE TONS CARRIED			30	100,765,848	402,452,361
NUMBER OF REVENUE TONG CARRIER ONE MULE IT LOUGANIRO			- 4		101 710 500

REMARKS:

ON AUGUST 27, 2004, NORFOLK SOUTHERN CORPORATION MADE A CONTRIBUTION OF CAPITAL OF THE ASSETS AND LIABILITIES OF PENNSYLVANIA LINES, LLC (PRR) TO NORFOLK SOUTHERN RAILWAY. THE ASSETS AND LIABILITIES OF PRR ARE REFLECTED IN THEIR RESPECTIVE LINE ITEMS AND AMOUNTS DUE TO PRR WERE EXTINGUISHED.

31

47,766,085

191,712,562

SURFACE TRANSPORTATION BOARD QUARTERLY CONDENSED BALANCE SHEET-RAILROADS WASHINGTON, D.C. 20423 COMPUTER FACSIMILE FORM B-180230 (R0403) EXPIRES 12-31-83 NORFOLK SOUTHERN COMBINED RAILROAD SUBSIDIARIES SCAC CODE:NSC RAILROAD REPORT NO:RC117100 QTR.:4 YEAR: 2011 THREE COMMERCIAL PLACE DATE OF REPORT: 12/31/11 AMENDED - NO NORFOLK, VA 23510-2191 CERTIFICATION I, THE UNDERSIGNED, NIKKI BURRIS TITLE: MANAGER REVENUE REPORTING OF: NORFOLK SOUTHERN COMBINED RAILROAD SUBSIDIARIES STATE THAT THIS REPORT WAS PREPARED BY ME OR UNDER MY SUPERVISION; THAT I HAVE CAREFULLY EXAMINED IT; AND ON THE BASIS OF MY KNOWLEDGE, BELIEF, AND VERIFICATION (WHERE NECESSARY) DECLARE IT TO BE A FULL, TRUE AND CORRECT STATEMENT OF THE BALANCE SHEET ACCOUNTS NAMED, AND THAT THE VARIOUS ITEMS HERE REPORTED WERE DETERMINED IN ACC-ORDANCE WITH EFFECTIVE RULES PROMULGATED BY THE SURFACE TRANSPORTATION BOARD. SIGNATURE: DATE: 01/31/12

TELEPHONE NUMBER: 757-629-2810

(AREA CODE) (NUMBER)

FORM: CBS