

Commodity Revenue Stratification Report for 2002
Summary of Revenues and URCS Variable Costs by Two-Digit STCC and Revenue-to-Variable Cost (RVC) Ratio Category
Based Upon 2002 Waybill Data (000s)

STCC	Description	RVC < 100		100 <= RVC < 180		RVC >= 180	
		Revenue	Variable Costs	Revenue	Variable Costs	Revenue	Variable Costs
01	Farm Products	\$ 247,174	\$ 318,734	\$ 1,646,305	\$ 1,181,505	\$ 1,024,911	\$ 436,165
08	Forest Products	\$ 1,716	\$ 3,650	\$ 3,036	\$ 2,442	\$ 2,115	\$ 825
09	Marine Products	\$ 2,531	\$ 3,424	\$ 1,284	\$ 982	\$ 880	\$ 376
10	Metallic Ores	\$ 41,327	\$ 61,376	\$ 140,674	\$ 102,566	\$ 256,410	\$ 110,905
11	Coal Products	\$ 331,204	\$ 421,746	\$ 4,180,779	\$ 3,083,096	\$ 3,594,211	\$ 1,436,198
13	Petroleum Products	\$ 746	\$ 798	\$ 10,704	\$ 7,126	\$ 3,601	\$ 1,696
14	Nonmetallic Minerals	\$ 179,611	\$ 227,963	\$ 616,514	\$ 452,469	\$ 320,629	\$ 140,308
19	Ordance	\$ 245	\$ 292	\$ 4,500	\$ 3,089	\$ 11,563	\$ 2,967
20	Food Products	\$ 589,544	\$ 751,618	\$ 1,716,327	\$ 1,308,649	\$ 520,691	\$ 231,736
21	Tobacco Products	\$ 51	\$ 174	\$ -	\$ -	\$ -	\$ -
22	Textile Mill Products	\$ 7,911	\$ 11,542	\$ 4,631	\$ 3,616	\$ 1,595	\$ 648
23	Finished Textiles	\$ 46,685	\$ 60,857	\$ 34,062	\$ 26,478	\$ 29,490	\$ 11,232
24	Wood Products	\$ 373,729	\$ 478,903	\$ 1,334,123	\$ 1,012,929	\$ 334,758	\$ 144,365
25	Furniture	\$ 30,308	\$ 39,680	\$ 25,134	\$ 19,896	\$ 11,492	\$ 4,730
26	Pulp & Paper Products	\$ 312,940	\$ 400,053	\$ 1,291,902	\$ 973,574	\$ 332,003	\$ 151,846
27	Printed Matter	\$ 7,056	\$ 9,271	\$ 14,521	\$ 11,482	\$ 5,604	\$ 2,323
28	Chemical Products	\$ 289,852	\$ 385,202	\$ 1,712,420	\$ 1,213,591	\$ 3,239,582	\$ 1,242,128
29	Petroleum or Coal Products	\$ 108,128	\$ 135,347	\$ 535,212	\$ 387,287	\$ 508,036	\$ 209,482
30	Plastic Products	\$ 59,506	\$ 78,829	\$ 48,262	\$ 39,478	\$ 13,404	\$ 5,204
31	Leather Products	\$ 1,889	\$ 2,537	\$ 1,953	\$ 1,532	\$ 565	\$ 223
32	Stone & Glass Products	\$ 87,254	\$ 116,023	\$ 660,799	\$ 477,898	\$ 543,721	\$ 239,956
33	Metal Products	\$ 179,133	\$ 222,498	\$ 975,471	\$ 724,011	\$ 268,116	\$ 122,378
34	Fabricated Metal Products	\$ 17,274	\$ 23,095	\$ 17,953	\$ 13,948	\$ 33,381	\$ 7,666
35	Machinery	\$ 13,473	\$ 18,070	\$ 29,322	\$ 21,460	\$ 26,016	\$ 6,129
36	Electrical Machinery	\$ 66,706	\$ 82,890	\$ 78,666	\$ 63,452	\$ 62,322	\$ 14,038
37	Transportation Equipment	\$ 546,245	\$ 655,230	\$ 2,553,378	\$ 1,912,510	\$ 992,242	\$ 424,726
38	Scientific Instruments	\$ 1,755	\$ 2,460	\$ 1,809	\$ 1,352	\$ 957	\$ 342
39	Miscellaneous Products	\$ 17,319	\$ 22,771	\$ 25,320	\$ 19,874	\$ 6,813	\$ 2,835
40	Scrap Materials	\$ 172,613	\$ 248,106	\$ 446,078	\$ 337,650	\$ 150,259	\$ 65,343
41	Miscellaneous Freight	\$ 34,450	\$ 44,762	\$ 90,169	\$ 66,390	\$ 68,881	\$ 27,810
42	Empty Containers	\$ 346,524	\$ 719,352	\$ 82,805	\$ 69,593	\$ 18,235	\$ 7,564
43	Express Mail	\$ 34,508	\$ 41,384	\$ 65,704	\$ 52,897	\$ 36,129	\$ 14,890
44	Freight Forwarder Traffic	\$ 77,188	\$ 103,763	\$ 187,582	\$ 150,208	\$ 41,705	\$ 16,367
45	Shipper Association Traffic	\$ 10,619	\$ 16,910	\$ 7,655	\$ 6,061	\$ 2,159	\$ 958
46	Misc Mixed Shipments Exc, Forwarded	\$ 3,031,876	\$ 4,282,513	\$ 1,593,738	\$ 1,278,557	\$ 276,424	\$ 107,398
47	Small Packages	\$ 24,730	\$ 28,605	\$ 139,789	\$ 108,677	\$ 16,618	\$ 7,997
48	Hazardous Waste	\$ 128	\$ 302	\$ 13,493	\$ 9,163	\$ 31,549	\$ 12,357
	Total	\$ 7,293,946	\$ 10,020,729	\$ 20,292,075	\$ 15,145,486	\$ 12,787,072	\$ 5,212,106