

Commodity Revenue Stratification Report for 2003
Summary of Revenues and URCS Variable Costs by Two-Digit STCC and Revenue-to-Variable Cost (RVC) Ratio Category
Based Upon 2003 Waybill Data (000s)

STCC	Description	RVC < 100		100 <= RVC < 180		RVC >= 180	
		Revenue	Variable Costs	Revenue	Variable Costs	Revenue	Variable Costs
01	Farm Products	\$ 234,265	\$ 305,339	\$ 1,635,318	\$ 1,173,042	\$ 1,006,572	\$ 430,039
02	Unknown	\$ 94	\$ 218	\$ -	\$ -	\$ -	\$ -
08	Forest Products	\$ 786	\$ 1,462	\$ 3,488	\$ 2,806	\$ 1,692	\$ 518
09	Marine Products	\$ 129	\$ 142	\$ 4,042	\$ 3,369	\$ 2,408	\$ 1,028
10	Metallic Ores	\$ 52,687	\$ 78,630	\$ 184,744	\$ 136,249	\$ 174,804	\$ 69,462
11	Coal Products	\$ 402,868	\$ 492,106	\$ 4,393,604	\$ 3,295,314	\$ 3,169,834	\$ 1,252,684
13	Petroleum Products	\$ -	\$ -	\$ 9,599	\$ 5,979	\$ 7,076	\$ 3,724
14	Nonmetallic Minerals	\$ 152,687	\$ 194,378	\$ 621,512	\$ 450,854	\$ 331,849	\$ 146,741
19	Ordance	\$ 179	\$ 231	\$ 2,827	\$ 1,934	\$ 12,773	\$ 2,799
20	Food Products	\$ 493,287	\$ 643,169	\$ 1,720,652	\$ 1,294,481	\$ 560,456	\$ 251,990
21	Tobacco Products	\$ 699	\$ 840	\$ -	\$ -	\$ 167	\$ 74
22	Textile Mill Products	\$ 1,907	\$ 2,485	\$ 7,569	\$ 5,986	\$ 3,177	\$ 1,131
23	Finished Textiles	\$ 6,199	\$ 9,206	\$ 60,295	\$ 44,163	\$ 66,740	\$ 25,541
24	Wood Products	\$ 357,589	\$ 482,645	\$ 1,109,630	\$ 850,026	\$ 226,691	\$ 100,193
25	Furniture	\$ 4,335	\$ 6,583	\$ 24,806	\$ 17,566	\$ 28,884	\$ 12,025
26	Pulp & Paper Products	\$ 360,947	\$ 479,201	\$ 1,143,350	\$ 876,554	\$ 250,453	\$ 113,401
27	Printed Matter	\$ 1,622	\$ 2,202	\$ 10,890	\$ 7,632	\$ 15,648	\$ 6,989
28	Chemical Products	\$ 268,017	\$ 357,048	\$ 1,684,490	\$ 1,189,703	\$ 2,954,036	\$ 1,155,441
29	Petroleum or Coal Products	\$ 83,527	\$ 107,309	\$ 478,036	\$ 342,239	\$ 598,008	\$ 243,314
30	Plastic Products	\$ 10,392	\$ 15,894	\$ 57,240	\$ 40,463	\$ 41,742	\$ 17,631
31	Leather Products	\$ 182	\$ 186	\$ 1,937	\$ 1,369	\$ 1,554	\$ 648
32	Stone & Glass Products	\$ 93,032	\$ 124,903	\$ 692,387	\$ 494,606	\$ 501,114	\$ 223,383
33	Metal Products	\$ 215,299	\$ 262,027	\$ 956,318	\$ 712,655	\$ 233,812	\$ 106,254
34	Fabricated Metal Products	\$ 4,229	\$ 5,999	\$ 21,266	\$ 15,698	\$ 22,893	\$ 7,383
35	Machinery	\$ 3,799	\$ 5,459	\$ 26,432	\$ 18,801	\$ 36,267	\$ 11,248
36	Electrical Machinery	\$ 35,848	\$ 45,416	\$ 71,122	\$ 53,524	\$ 81,665	\$ 29,446
37	Transportation Equipment	\$ 649,641	\$ 800,983	\$ 2,477,417	\$ 1,884,554	\$ 665,800	\$ 302,278
38	Scientific Instruments	\$ 195	\$ 235	\$ 1,283	\$ 907	\$ 3,689	\$ 1,460
39	Miscellaneous Products	\$ 4,922	\$ 6,161	\$ 19,817	\$ 14,425	\$ 26,866	\$ 11,063
40	Scrap Materials	\$ 177,691	\$ 263,145	\$ 424,836	\$ 317,045	\$ 196,537	\$ 88,278
41	Miscellaneous Freight	\$ 7,810	\$ 9,390	\$ 114,252	\$ 81,907	\$ 127,612	\$ 43,265
42	Empty Containers	\$ 285,042	\$ 431,168	\$ 182,980	\$ 145,270	\$ 50,681	\$ 22,377
43	Express Mail	\$ 6,239	\$ 8,377	\$ 50,234	\$ 40,124	\$ 40,526	\$ 16,914
44	Freight Forwarder Traffic	\$ 15,277	\$ 18,371	\$ 77,333	\$ 52,188	\$ 145,668	\$ 64,247
45	Shipper Association Traffic	\$ 2,583	\$ 3,897	\$ 7,182	\$ 5,204	\$ 4,986	\$ 2,116
46	Misc Mixed Shipments Exc, Forwarded	\$ 820,920	\$ 1,060,991	\$ 3,110,656	\$ 2,295,161	\$ 1,304,987	\$ 574,224
47	Small Packages	\$ 1,314	\$ 1,576	\$ 21,107	\$ 13,729	\$ 113,100	\$ 49,020
48	Hazardous Waste	\$ 918	\$ 952	\$ 13,146	\$ 8,577	\$ 36,411	\$ 14,076
	Total	\$ 4,757,157	\$ 6,228,323	\$ 21,421,796	\$ 15,894,107	\$ 13,047,177	\$ 5,402,403