

Commodity Revenue Stratification Report for 2005
Summary of Revenues and URCS Variable Costs by Two-Digit STCC and Revenue-to-Variable Cost (RVC) Ratio Category
Based Upon 2005 Waybill Data (000s)

STCC	Description	RVC < 100		100 <= RVC < 180		RVC >= 180	
		Revenue	Variable Costs	Revenue	Variable Costs	Revenue	Variable Costs
01	Farm Products	\$ 283,350	\$ 350,539	\$ 2,210,955	\$ 1,587,526	\$ 1,362,836	\$ 595,074
08	Forest Products	\$ 436	\$ 582	\$ 2,840	\$ 2,284	\$ 2,089	\$ 760
09	Marine Products	\$ 2,205	\$ 2,536	\$ 3,892	\$ 3,274	\$ 736	\$ 302
10	Metallic Ores	\$ 16,107	\$ 20,833	\$ 278,377	\$ 197,974	\$ 252,827	\$ 115,234
11	Coal Products	\$ 1,801,659	\$ 2,216,773	\$ 3,791,816	\$ 2,942,697	\$ 3,840,598	\$ 1,515,821
13	Petroleum Products	\$ 1,026	\$ 1,166	\$ 10,248	\$ 7,066	\$ 6,182	\$ 2,751
14	Nonmetallic Minerals	\$ 173,972	\$ 210,518	\$ 812,295	\$ 592,505	\$ 418,564	\$ 184,608
19	Ordance	\$ 248	\$ 361	\$ 2,195	\$ 1,485	\$ 17,177	\$ 3,801
20	Food Products	\$ 723,817	\$ 908,756	\$ 2,074,395	\$ 1,598,511	\$ 535,091	\$ 246,726
21	Tobacco Products	\$ -	\$ -	\$ 197	\$ 138	\$ -	\$ -
22	Textile Mill Products	\$ 2,331	\$ 2,959	\$ 11,891	\$ 8,873	\$ 4,936	\$ 2,124
23	Finished Textiles	\$ 14,140	\$ 18,393	\$ 65,203	\$ 46,765	\$ 82,277	\$ 33,634
24	Wood Products	\$ 371,903	\$ 468,009	\$ 1,594,804	\$ 1,212,480	\$ 251,682	\$ 119,436
25	Furniture	\$ 6,398	\$ 8,848	\$ 34,481	\$ 25,177	\$ 40,986	\$ 16,273
26	Pulp & Paper Products	\$ 329,941	\$ 409,951	\$ 1,324,081	\$ 996,871	\$ 305,767	\$ 143,429
27	Printed Matter	\$ 1,650	\$ 2,005	\$ 10,252	\$ 7,087	\$ 19,945	\$ 8,527
28	Chemical Products	\$ 426,558	\$ 566,528	\$ 2,335,394	\$ 1,675,897	\$ 2,769,956	\$ 1,138,465
29	Petroleum or Coal Products	\$ 126,841	\$ 160,957	\$ 722,128	\$ 524,088	\$ 726,151	\$ 301,929
30	Plastic Products	\$ 12,863	\$ 18,610	\$ 66,557	\$ 47,488	\$ 56,447	\$ 24,775
31	Leather Products	\$ 326	\$ 372	\$ 1,217	\$ 843	\$ 3,400	\$ 1,440
32	Stone & Glass Products	\$ 78,805	\$ 97,515	\$ 930,010	\$ 667,737	\$ 615,527	\$ 276,243
33	Metal Products	\$ 236,104	\$ 286,777	\$ 1,161,020	\$ 856,405	\$ 425,699	\$ 193,252
34	Fabricated Metal Products	\$ 6,875	\$ 8,886	\$ 26,111	\$ 19,162	\$ 23,135	\$ 8,421
35	Machinery	\$ 5,597	\$ 7,453	\$ 46,032	\$ 32,777	\$ 38,328	\$ 14,056
36	Electrical Machinery	\$ 46,365	\$ 57,381	\$ 93,741	\$ 71,843	\$ 64,993	\$ 23,427
37	Transportation Equipment	\$ 1,034,372	\$ 1,316,423	\$ 2,537,445	\$ 1,968,634	\$ 575,742	\$ 254,951
38	Scientific Instruments	\$ 666	\$ 767	\$ 3,098	\$ 2,141	\$ 5,601	\$ 2,449
39	Miscellaneous Products	\$ 6,271	\$ 8,246	\$ 22,398	\$ 16,563	\$ 18,580	\$ 7,711
40	Scrap Materials	\$ 158,166	\$ 215,099	\$ 654,758	\$ 484,009	\$ 269,887	\$ 121,632
41	Miscellaneous Freight	\$ 15,598	\$ 17,940	\$ 107,191	\$ 80,757	\$ 92,953	\$ 23,949
42	Empty Containers	\$ 499,173	\$ 725,046	\$ 285,882	\$ 229,679	\$ 104,093	\$ 27,161
43	Express Mail	\$ 4,933	\$ 7,565	\$ 10,197	\$ 7,619	\$ 12,831	\$ 5,392
44	Freight Forwarder Traffic	\$ 17,875	\$ 21,019	\$ 91,853	\$ 62,327	\$ 140,116	\$ 60,214
45	Shipper Association Traffic	\$ 1,309	\$ 1,601	\$ 5,285	\$ 3,620	\$ 1,576	\$ 738
46	Misc Mixed Shipments Exc, Forwarded	\$ 1,412,042	\$ 1,790,631	\$ 3,874,827	\$ 2,908,244	\$ 1,820,324	\$ 766,243
47	Small Packages	\$ 1,049	\$ 1,171	\$ 42,197	\$ 27,102	\$ 123,791	\$ 52,359
48	Hazardous Waste	\$ 1,216	\$ 1,378	\$ 18,574	\$ 12,859	\$ 27,109	\$ 10,795
	Total	\$ 7,822,185	\$ 9,933,593	\$ 25,263,835	\$ 18,930,508	\$ 15,057,930	\$ 6,304,102