

Commodity Revenue Stratification Report for 2008
Summary of Revenues and URCS Variable Costs by Two-Digit STCC and Revenue-to-Variable Cost (RVC) Ratio Category
Based Upon 2008 Waybill Data (000s)

STCC	Description	RVC < 100		100 <= RVC < 180		RVC >= 180	
		Revenue	Variable Costs	Revenue	Variable Costs	Revenue	Variable Costs
01	Farm Products	\$ 348,022	\$ 417,343	\$ 3,662,197	\$ 2,552,007	\$ 1,648,787	\$ 751,366
08	Forest Products	\$ 758	\$ 867	\$ 2,494	\$ 1,935	\$ 1,763	\$ 736
09	Marine Products	\$ 173	\$ 184	\$ 3,575	\$ 2,893	\$ 362	\$ 103
10	Metallic Ores	\$ 24,198	\$ 26,951	\$ 300,777	\$ 226,755	\$ 335,642	\$ 147,707
11	Coal Products	\$ 2,442,833	\$ 3,404,666	\$ 4,960,570	\$ 3,574,975	\$ 6,221,229	\$ 2,346,993
13	Petroleum Products	\$ 12,106	\$ 15,247	\$ 43,740	\$ 30,904	\$ 54,236	\$ 24,421
14	Nonmetallic Minerals	\$ 113,413	\$ 137,778	\$ 981,984	\$ 700,074	\$ 743,523	\$ 326,758
19	Ordance	\$ 81	\$ 123	\$ 3,053	\$ 2,051	\$ 49,390	\$ 11,443
20	Food Products	\$ 605,733	\$ 749,404	\$ 3,364,111	\$ 2,511,674	\$ 805,968	\$ 373,553
21	Tobacco Products	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
22	Textile Mill Products	\$ 2,864	\$ 3,741	\$ 11,439	\$ 8,426	\$ 3,375	\$ 1,487
23	Finished Textiles	\$ 29,888	\$ 38,070	\$ 81,846	\$ 60,716	\$ 52,797	\$ 23,569
24	Wood Products	\$ 327,612	\$ 425,160	\$ 1,177,680	\$ 919,979	\$ 179,893	\$ 83,702
25	Furniture	\$ 13,868	\$ 16,908	\$ 48,262	\$ 36,615	\$ 31,302	\$ 12,654
26	Pulp & Paper Products	\$ 306,812	\$ 389,957	\$ 1,788,524	\$ 1,338,952	\$ 310,929	\$ 145,765
27	Printed Matter	\$ 3,684	\$ 5,258	\$ 15,627	\$ 10,960	\$ 4,490	\$ 2,164
28	Chemical Products	\$ 416,388	\$ 595,663	\$ 3,309,131	\$ 2,373,766	\$ 3,991,934	\$ 1,613,307
29	Petroleum or Coal Products	\$ 94,424	\$ 124,328	\$ 1,059,278	\$ 758,581	\$ 880,827	\$ 370,978
30	Plastic Products	\$ 18,916	\$ 24,488	\$ 91,540	\$ 66,594	\$ 44,731	\$ 19,856
31	Leather Products	\$ 359	\$ 421	\$ 2,600	\$ 1,934	\$ 4,121	\$ 1,913
32	Stone & Glass Products	\$ 57,904	\$ 74,494	\$ 967,509	\$ 679,529	\$ 719,351	\$ 321,689
33	Metal Products	\$ 216,807	\$ 291,424	\$ 1,715,483	\$ 1,225,368	\$ 747,466	\$ 335,326
34	Fabricated Metal Products	\$ 10,173	\$ 14,158	\$ 45,789	\$ 33,137	\$ 33,654	\$ 11,875
35	Machinery	\$ 7,570	\$ 9,695	\$ 61,138	\$ 41,306	\$ 98,356	\$ 34,689
36	Electrical Machinery	\$ 30,932	\$ 36,524	\$ 117,927	\$ 88,923	\$ 98,054	\$ 30,984
37	Transportation Equipment	\$ 1,344,709	\$ 2,180,632	\$ 1,996,282	\$ 1,553,696	\$ 633,257	\$ 266,362
38	Scientific Instruments	\$ 2,093	\$ 2,517	\$ 6,213	\$ 4,660	\$ 2,292	\$ 926
39	Miscellaneous Products	\$ 5,780	\$ 8,386	\$ 30,410	\$ 22,458	\$ 24,625	\$ 10,812
40	Scrap Materials	\$ 150,591	\$ 186,350	\$ 888,581	\$ 659,732	\$ 348,295	\$ 155,036
41	Miscellaneous Freight	\$ 34,383	\$ 45,313	\$ 124,990	\$ 93,218	\$ 108,200	\$ 42,872
42	Empty Containers	\$ 408,998	\$ 654,702	\$ 288,503	\$ 232,912	\$ 76,974	\$ 34,855
43	Express Mail	\$ 9,266	\$ 15,021	\$ 24,477	\$ 18,449	\$ 4,794	\$ 2,285
44	Freight Forwarder Traffic	\$ 17,133	\$ 19,447	\$ 86,707	\$ 61,791	\$ 253,013	\$ 106,329
45	Shipper Association Traffic	\$ 746	\$ 851	\$ 1,200	\$ 981	\$ 501	\$ 238
46	Misc Mixed Shipments Exc, Forwarded	\$ 1,846,306	\$ 2,436,786	\$ 4,288,073	\$ 3,191,731	\$ 2,132,551	\$ 974,878
47	Small Packages	\$ 1,120	\$ 1,303	\$ 16,030	\$ 10,002	\$ 135,834	\$ 53,927
48	Hazardous Waste	\$ 1,701	\$ 3,554	\$ 43,201	\$ 28,313	\$ 47,157	\$ 17,741
	Total	\$ 8,908,345	\$ 12,357,712	\$ 31,610,943	\$ 23,125,996	\$ 20,829,669	\$ 8,659,296