

RAILROAD NAME Kansas City Southern Railway

**QUARTERLY REPORT OF**  
**FUEL COST, CONSUMPTION, AND SURCHARGE REVENUE**  
**FOR THE QUARTER ENDING December 31, 2011**

**Instruction:** The report shall contain data only for the reported quarter. Cost and revenue are defined as accrued or earned that quarter. The report shall be filed with the Surface Transportation Board on or before 30 days after the end of that quarter.

LINE NO	Data (a)	Amount (in thousands) (b)
1	Total fuel cost <sup>1</sup>	\$52,721
2	Total Gallons of fuel consumed <sup>1</sup>	17,157
3	Total increase (decrease) in cost of fuel <sup>2</sup>	\$3,392
4	Total revenue from fuel surcharges <sup>3</sup>	\$32,878
5	Revenue from fuel surcharges on regulated traffic	\$7,491

I, the undersigned, Tanner Graver, Title: Director of Subsidiary Accounting & Compliance, state that this report was prepared by me or under my supervision and that I have carefully examined it and on the basis of my knowledge, belief, and verification declare it to be full, true and correct.

Tanner Graver

<sup>1</sup> Include fuel for freight, yard and work train locomotives. Include fuel charged to train and yard service (function 67-Locomotive Fuels). Include all other fuel used for railroad operations and maintenance, including motor vehicles and power equipment not charged to function 67-Locomotive Fuels.

<sup>2</sup> Show the total increase or decrease in fuel cost over previous quarter.

<sup>3</sup> Show Fuel surcharges billed for all traffic (line 4) and for only regulated traffic (line 5).

**NOTES FOR QUARTERLY REPORT OF  
FUEL COST, CONSUMPTION, AND SURCHARGE REVENUE**

Fuel Surcharge Revenue

- All commodities specifically exempted from regulation pursuant to 49 CFR 1039 and 49 CFR 1092.2, as well as all commodity movements governed by signatory contracts pursuant to 49 U.S.C. 10709, are excluded from KCS's fuel surcharge revenue calculation for Line 5.
- Fuel Surcharge Revenue reflects the KCS portion of all fuel surcharge revenue billed in the quarter. It should be noted that \$940,804 was paid out to haulage carriers in the quarter, which is not reflected in Line 4 or Line 5. The portion of this revenue that is related to regulated commodities is not known.