

**SURFACE TRANSPORTATION BOARD  
QUARTERLY REPORT OF FREIGHT COMMODITY STATISTICS**

FULL NAME OF RESPONDENT: NORFOLK AND SOUTHERN COMBINED RAILROAD SUBSIDIARIES

FOURTH QUARTER 2011  
MILES OF ROAD OPERATED: 20,141

| CODE | DESCRIPTION                                      | REVENUE FREIGHT ORIGINATING ON RESPONDENT'S ROAD |                           |                                  |                           | REVENUE FREIGHT RECEIVED FROM CONNECTING CARRIERS |                           |                                  |                           | TOTAL                   |                           | GROSS FREIGHT REVENUE DOLLARS |
|------|--|--|---------------------------|----------------------------------|---------------------------|---|---------------------------|----------------------------------|---------------------------|-------------------------|---------------------------|-------------------------------|
|      |  | TERMINATING ON LINE                              |                           | DELIVERED TO CONNECTING CARRIERS |                           | TERMINATING ON LINE                               |                           | DELIVERED TO CONNECTING CARRIERS |                           | REVENUE FREIGHT CARRIED |                           |                               |
|      |  | NUMBER OF CARLOADS                               | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS               | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS                                | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS               | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS      | NUMBER OF TONS (2000 LBS) |                               |
| 1    | FARM PRODUCTS                                    | 43,931   | 4,216,795                 | 1,223                            | 119,522                   | 9,650   | 879,886                   | 13                               | 925                       | 54,817                  | 5,217,128                 | 112,102,602                   |
| 11   | FIELD CROPS                                      | 41,287   | 4,156,925                 | 1,175                            | 117,210                   | 9,332   | 859,480                   | 11                               | 802                       | 51,805                  | 5,134,417                 | 108,783,568                   |
| 112  | COTTON,RAW                                       | 8  | 174                       | 2                                | 36                        | 0   | 0                         | 0                                | 0                         | 10                      | 210                       | 5,875                         |
| 1131 | BARLEY   | 0  | 0                         | 0                                | 0                         | 19  | 894                       | 0                                | 0                         | 19                      | 894                       | 30,637                        |
| 1132 | CORN, EXCEPT POPCORN                             | 27,354   | 2,875,663                 | 315                              | 33,340                    | 1,119   | 110,754                   | 0                                | 0                         | 28,788                  | 3,019,757                 | 62,404,750                    |
| 1133 | OATS   | 106  | 10,219                    | 3                                | 278                       | 68  | 5,632                     | 0                                | 0                         | 177                     | 16,129                    | 421,975                       |
| 1134 | RICE, ROUGH                                      | 74   | 1,540                     | 0                                | 0                         | 20  | 418                       | 0                                | 0                         | 94                      | 1,958                     | 111,881                       |
| 1135 | RYE  | 0  | 0                         | 0                                | 0                         | 2   | 199                       | 0                                | 0                         | 2                       | 199                       | 6,793                         |
| 1136 | SORGHUM GRAINS                                   | 41   | 4,069                     | 26                               | 2,600                     | 11  | 1,076                     | 0                                | 0                         | 78                      | 7,745                     | 189,944                       |
| 1137 | WHEAT EXCEPT BUCKWHEAT                           | 2,269  | 233,894                   | 0                                | 0                         | 6,068   | 615,369                   | 0                                | 0                         | 8,337                   | 849,263                   | 22,204,333                    |
| 1139 | GRAIN, NEC                                       | 1,021  | 29,718                    | 0                                | 0                         | 37  | 3,404                     | 0                                | 0                         | 1,058                   | 33,122                    | 995,510                       |
| 114  | OIL SEEDS, NUTS & KERNELS EXC EDBL TREE NUST     | 10,320   | 999,009                   | 822                              | 80,915                    | 905   | 76,570                    | 2                                | 176                       | 12,049                  | 1,156,670                 | 20,548,145                    |
| 1144 | SOYBEANS   | 8,883  | 905,941                   | 497                              | 50,910                    | 656   | 62,839                    | 0                                | 0                         | 10,036                  | 1,019,690                 | 16,599,148                    |
| 115  | FIELD SEEDS EXC OIL SEEDS                        | 16   | 892                       | 7                                | 41                        | 386   | 15,899                    | 4                                | 313                       | 413                     | 17,145                    | 512,946                       |
| 119  | MISCELLANEOUS FIELD CROPS                        | 78   | 1,747                     | 0                                | 0                         | 697   | 29,265                    | 5                                | 313                       | 780                     | 31,325                    | 1,350,779                     |
| 1195 | POTATOES OTHER THAN SWEET                        | 72   | 1,567                     | 0                                | 0                         | 300   | 19,094                    | 5                                | 313                       | 377                     | 20,974                    | 919,489                       |
| 12   | FRESH FRUITS AND TREE NUTS                       | 915  | 19,752                    | 25                               | 552                       | 43  | 1,123                     | 0                                | 0                         | 983                     | 21,427                    | 718,988                       |
| 121  | CITRUS FRUITS                                    | 406  | 8,715                     | 0                                | 0                         | 7   | 409                       | 0                                | 0                         | 413                     | 9,124                     | 438,945                       |
| 122  | DECIDUOUS FRUITS                                 | 142  | 3,148                     | 0                                | 0                         | 2   | 35                        | 0                                | 0                         | 144                     | 3,183                     | 147,150                       |
| 1221 | APPLES   | 18   | 403                       | 0                                | 0                         | 2   | 35                        | 0                                | 0                         | 20                      | 438                       | 21,075                        |
| 1224 | GRAPES   | 46   | 1,002                     | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 46                      | 1,002                     | 46,592                        |
| 129  | MISCELLANEOUS FRESH FRUITS AND TREE NUTS         | 367  | 7,889                     | 25                               | 552                       | 34  | 679                       | 0                                | 0                         | 426                     | 9,120                     | 132,893                       |
| 1295 | COFFEE, GREEN                                    | 93   | 2,031                     | 22                               | 490                       | 3   | 62                        | 0                                | 0                         | 118                     | 2,583                     | 69,486                        |
| 13   | FRESH VEGETABLES                                 | 1,487  | 32,738                    | 22                               | 1,741                     | 247   | 18,298                    | 2                                | 123                       | 1,758                   | 52,900                    | 2,344,431                     |
| 131  | BULBS, ROOTS & TUBERS W/WO TOPS EXC POTATOES     | 79   | 1,763                     | 0                                | 0                         | 129   | 7,662                     | 2                                | 123                       | 210                     | 9,548                     | 462,681                       |
| 1318 | ONIONS, DRY                                      | 63   | 1,410                     | 0                                | 0                         | 121   | 7,163                     | 2                                | 123                       | 186                     | 418,769                   | 418,769                       |
| 133  | LEAFY FRESH VEGETABLES                           | 372  | 8,113                     | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 372                     | 8,113                     | 380,412                       |
| 1334 | CELERY   | 146  | 3,162                     | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 146                     | 3,162                     | 148,712                       |
| 1335 | LETTUCE  | 73   | 1,573                     | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 73                      | 1,573                     | 74,824                        |
| 134  | DRY RIPE VEG SEEDS, ECT (EXC ARTIFICIALLY DRIED) | 2  | 150                       | 22                               | 1,741                     | 118   | 10,636                    | 0                                | 0                         | 142                     | 12,527                    | 433,079                       |
| 1341 | BEANS, DRY RIPE                                  | 2  | 150                       | 22                               | 1,741                     | 105   | 9,485                     | 0                                | 0                         | 129                     | 11,376                    | 392,433                       |
| 1342 | PEAS, DRY  | 0  | 0                         | 0                                | 0                         | 12  | 1,129                     | 0                                | 0                         | 12                      | 1,129                     | 39,101                        |
| 139  | MISCELLANEOUS FRESH VEGETABLES                   | 1,034  | 22,712                    | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 1,034                   | 22,712                    | 1,068,259                     |
| 1392 | WATERMELONS                                      | 3  | 68                        | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 3                       | 68                        | 3,078                         |
| 1394 | TOMATOES   | 57   | 1,278                     | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 57                      | 1,278                     | 57,592                        |
| 1398 | MELONS EXC WATERMELONS                           | 21   | 463                       | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 21                      | 463                       | 21,249                        |
| 14   | LIVESTOCK AND LIVESTOCK PRODUCTS                 | 81   | 1,479                     | 1                                | 19                        | 0   | 0                         | 0                                | 0                         | 82                      | 1,498                     | 50,533                        |
| 142  | DAIRY FARM PRODUCTS EXC PASTURIZED               | 77   | 1,424                     | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 77                      | 1,424                     | 47,109                        |
| 143  | ANIMAL FIBERS                                    | 4  | 55                        | 1                                | 19                        | 0   | 0                         | 0                                | 0                         | 5                       | 74                        | 3,424                         |
| 1431 | WOOL   | 4  | 55                        | 1                                | 19                        | 0   | 0                         | 0                                | 0                         | 5                       | 74                        | 3,424                         |
| 19   | MISCELLANEOUS FARM PRODUCTS                      | 161  | 5,901                     | 0                                | 0                         | 28  | 985                       | 0                                | 0                         | 189                     | 6,886                     | 205,082                       |
| 191  | HORTICULTURAL SPECIALTIES                        | 127  | 2,651                     | 0                                | 0                         | 27  | 964                       | 0                                | 0                         | 154                     | 3,615                     | 100,080                       |
| 8    | FOREST PRODUCTS                                  | 197  | 16,177                    | 21                               | 1,763                     | 65  | 1,304                     | 0                                | 0                         | 283                     | 891,263                   | 891,263                       |
| 84   | GUMS AND BARK, CRUDE                             | 197  | 16,177                    | 21                               | 1,763                     | 2   | 128                       | 0                                | 0                         | 220                     | 18,068                    | 801,927                       |
| 8423 | LATEX AND ALLIED GUMS(CRUDE NATURAL RUBBER)      | 193  | 15,855                    | 21                               | 1,763                     | 1   | 78                        | 0                                | 0                         | 215                     | 17,696                    | 774,792                       |
| 86   | MISCELLANEOUS FOREST PRODUCTS                    | 0  | 0                         | 0                                | 0                         | 63  | 1,176                     | 0                                | 0                         | 63                      | 1,176                     | 89,336                        |
| 9    | FRESH FISH AND OTHER MARINE PRODUCTS             | 102  | 2,011                     | 2                                | 42                        | 8   | 364                       | 0                                | 0                         | 112                     | 2,417                     | 81,056                        |
| 91   | FRESH FISH AND OTHER MARINE PRODUCTS             | 102  | 2,011                     | 2                                | 42                        | 8   | 364                       | 0                                | 0                         | 112                     | 2,417                     | 81,056                        |
| 912  | FRESH FISH & WHALE PRD,INC FRZN UNPACKAGED FISH  | 101  | 1,917                     | 0                                | 0                         | 8   | 364                       | 0                                | 0                         | 109                     | 2,281                     | 76,922                        |
| 9131 | SHELLS(OYSTERS, CRAB,CLAM,ETC)                   | 1  | 94                        | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 1                       | 94                        | 3,000                         |
| 10   | METALLIC ORES                                    | 4,720  | 470,573                   | 273                              | 24,636                    | 711   | 69,479                    | 14                               | 1,375                     | 5,718                   | 566,063                   | 7,469,886                     |

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| 101   | IRON ORE   | 3,862  | 388,480                   | 0                                | 0                         | 243   | 23,607                    | 0                                | 0                         | 4,105                   | 412,087                   | 2,946,797                     |
| 10112 | BENEFICIATING-GRADE ORE, CRUDE                   | 4  | 451                       | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 4                       | 451                       | 26,860                        |
| 102   | COPPER ORES                                      | 0  | 0                         | 9                                | 707                       | 1   | 15                        | 0                                | 0                         | 10                      | 722                       | 32,808                        |
| 103   | LEAD AND ZINC ORES                               | 1  | 12                        | 1                                | 22                        | 0   | 0                         | 0                                | 0                         | 2                       | 34                        | 794                           |
| 1031  | LEAD ORES  | 1  | 12                        | 1                                | 22                        | 0   | 0                         | 0                                | 0                         | 2                       | 34                        | 794                           |
| 105   | BAUXITE AND OTHER ALUMINUM ORES                  | 852  | 81,922                    | 243                              | 22,216                    | 454   | 44,644                    | 14                               | 1,375                     | 1,563                   | 150,157                   | 4,345,963                     |
| 106   | MANGANESE ORES                                   | 0  | 0                         | 5                                | 422                       | 11  | 1,042                     | 0                                | 0                         | 16                      | 1,464                     | 64,607                        |
| 107   | TUNGSTEN ORES                                    | 0  | 0                         | 0                                | 0                         | 1   | 72                        | 0                                | 0                         | 1                       | 72                        | 3,180                         |
| 108   | CHROMIUM ORES                                    | 0  | 0                         | 4                                | 367                       | 0   | 0                         | 0                                | 0                         | 4                       | 367                       | 15,180                        |
| 109   | MISCELLANEOUS METAL ORES                         | 5  | 159                       | 11                               | 902                       | 1   | 99                        | 0                                | 0                         | 17                      | 1,160                     | 60,557                        |
| 11    | COAL   | 289,978  | 31,765,634                | 10,632                           | 1,149,577                 | 83,527  | 9,814,249                 | 2,695                            | 318,949                   | 386,832                 | 43,048,409                | 801,682,696                   |
| 111   | ANTHRACITE                                       | 1,846  | 180,809                   | 268                              | 25,427                    | 0   | 0                         | 0                                | 0                         | 2,114                   | 206,236                   | 7,751,795                     |
| 11112 | CLEANED OF PREPARED ANTHRA(CRSHD, SCRND, SIZED)  | 1,846  | 180,809                   | 268                              | 25,427                    | 0   | 0                         | 0                                | 0                         | 2,114                   | 206,236                   | 7,751,795                     |
| 112   | BITUMINOUS COAL AND LIGNITE                      | 288,132  | 31,584,825                | 10,364                           | 1,124,150                 | 83,527  | 9,814,249                 | 2,695                            | 318,949                   | 384,718                 | 42,842,173                | 793,930,901                   |
| 1121  | BITUMINOUS COAL                                  | 288,132  | 31,584,825                | 10,364                           | 1,124,150                 | 83,527  | 9,814,249                 | 2,695                            | 318,949                   | 384,718                 | 42,842,173                | 793,930,901                   |
| 13    | CRUDE PETRO, NAT GAS & NAT GSLN                  | 4  | 70                        | 0                                | 0                         | 159   | 14,870                    | 0                                | 0                         | 163                     | 14,940                    | 524,722                       |
| 131   | CRUDE PETROLEUM AND NATURAL GAS                  | 3  | 45                        | 0                                | 0                         | 130   | 12,604                    | 0                                | 0                         | 133                     | 12,649                    | 399,034                       |
| 132   | NATURAL GASOLINE                                 | 1  | 25                        | 0                                | 0                         | 29  | 2,266                     | 0                                | 0                         | 30                      | 2,291                     | 125,688                       |
| 14    | NONMETALLIC MINERALS EXCEPT FUELS                | 39,421   | 4,057,712                 | 5,221                            | 519,805                   | 14,812  | 1,482,900                 | 1,422                            | 141,419                   | 60,876                  | 6,201,836                 | 93,542,036                    |
| 141   | DIMENSION STONE QUARRY                           | 20   | 627                       | 1                                | 10                        | 10  | 971                       | 0                                | 0                         | 31                      | 1,608                     | 54,366                        |
| 142   | CRUSHED AND BROKEN STONE, INCLUDING RIPRAP       | 32,327   | 3,389,435                 | 3,729                            | 380,908                   | 731   | 74,504                    | 0                                | 0                         | 36,787                  | 3,844,847                 | 33,438,915                    |
| 14211 | AGRICULTURAL LIMESTONE                           | 0  | 0                         | 0                                | 0                         | 2   | 205                       | 0                                | 0                         | 2                       | 205                       | 5,750                         |
| 14219 | CRUSHED AND BROKEN STONE, NEC, INCLUDING RIPRAP  | 32,327   | 3,389,435                 | 3,729                            | 380,908                   | 729   | 74,299                    | 0                                | 0                         | 36,785                  | 3,844,642                 | 33,433,165                    |
| 144   | SAND AND GRAVEL                                  | 3,465  | 347,461                   | 830                              | 78,317                    | 9,893   | 1,007,751                 | 1,383                            | 137,806                   | 15,571                  | 1,571,335                 | 41,744,220                    |
| 14411 | SAND(AGGREGATE AND BALLAST)                      | 84   | 7,492                     | 37                               | 1,306                     | 1   | 91                        | 0                                | 0                         | 122                     | 8,889                     | 134,778                       |
| 14412 | GRAVEL(AGGREGATE AND BALLAST)                    | 471  | 46,612                    | 25                               | 2,401                     | 10  | 764                       | 0                                | 0                         | 506                     | 49,777                    | 1,470,624                     |
| 14413 | INDUSTRIAL SAND,CRUDE                            | 2,910  | 293,357                   | 768                              | 74,610                    | 9,882   | 1,006,896                 | 1,383                            | 137,806                   | 14,943                  | 1,512,669                 | 40,138,818                    |
| 145   | CLAY, CERAMIC AND REFRACTORY MINERALS            | 26   | 858                       | 44                               | 1,791                     | 5   | 488                       | 36                               | 3,424                     | 111                     | 6,561                     | 125,900                       |
| 14512 | FIRE CLAY, CRUDE                                 | 0  | 0                         | 0                                | 0                         | 5   | 488                       | 0                                | 0                         | 5                       | 488                       | 16,185                        |
| 14514 | BALL AND KAOLIN CLAY,CRUDE                       | 19   | 404                       | 26                               | 530                       | 0   | 0                         | 0                                | 0                         | 45                      | 934                       | 21,433                        |
| 147   | CHEMICALS AND FERTILIZER MINERALS                | 2,923  | 289,728                   | 590                              | 57,412                    | 3,824   | 384,214                   | 0                                | 0                         | 7,337                   | 731,354                   | 17,008,237                    |
| 14711 | BARITE(BARYTES ),CRUDE                           | 2  | 200                       | 0                                | 0                         | 329   | 32,221                    | 0                                | 0                         | 331                     | 32,421                    | 1,227,919                     |
| 14713 | BORATE POTASH AND SODA,CRUDE                     | 168  | 16,867                    | 19                               | 1,795                     | 0   | 0                         | 0                                | 0                         | 187                     | 18,662                    | 577,303                       |
| 14714 | APATITE AND PHOSPHATE ROCK,CRUDE                 | 524  | 50,114                    | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 524                     | 50,114                    | 1,472,797                     |
| 14715 | ROCK SALT, CRUDE                                 | 1,893  | 189,691                   | 519                              | 50,419                    | 757   | 78,472                    | 0                                | 0                         | 3,169                   | 318,582                   | 4,642,133                     |
| 14716 | SULPHUR, CRUDE                                   | 336  | 32,856                    | 52                               | 5,198                     | 2,732   | 272,923                   | 0                                | 0                         | 3,120                   | 310,977                   | 9,072,461                     |
| 149   | MISCELLANEOUS NONMETALLIC MINERAL EXCEPT FUELS   | 660  | 29,603                    | 27                               | 1,367                     | 349   | 14,972                    | 3                                | 189                       | 1,039                   | 46,131                    | 1,170,398                     |
| 14913 | NATIVE ASPHALT AND BITUMENS                      | 4  | 341                       | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 4                       | 341                       | 10,016                        |
| 14914 | PUMICE AND PUMICITE, CRUDE                       | 0  | 0                         | 0                                | 0                         | 23  | 2,167                     | 0                                | 0                         | 23                      | 2,167                     | 74,237                        |
| 19    | ORDNANCE AND ACCESSORIES                         | 106  | 4,114                     | 131                              | 13,574                    | 126   | 12,416                    | 8                                | 777                       | 371                     | 30,881                    | 2,612,361                     |
| 192   | AMMUNITION OVER 30 MM                            | 0  | 0                         | 1                                | 4                         | 19  | 370                       | 0                                | 0                         | 20                      | 374                       | 118,564                       |
| 193   | FULL TRACKED COMBAT VEHICLES AND PARTS           | 38   | 2,809                     | 129                              | 13,558                    | 106   | 12,035                    | 8                                | 777                       | 281                     | 29,179                    | 2,447,901                     |
| 195   | SMALL ARMS,30 MM AND UNDER                       | 0  | 0                         | 0                                | 0                         | 1   | 11                        | 0                                | 0                         | 1                       | 11                        | 1,285                         |
| 196   | SMALL ARMS AMMUNITION,30 MM ANDUNDER             | 68   | 1,305                     | 1                                | 12                        | 0   | 0                         | 0                                | 0                         | 69                      | 1,317                     | 44,611                        |
| 20    | FOOD AND KINDRED PRODUCTS                        | 64,279   | 3,704,271                 | 6,820                            | 442,937                   | 27,143  | 1,758,827                 | 1,404                            | 103,497                   | 99,646                  | 6,009,532                 | 178,726,933                   |
| 201   | MEAT(INC POULTRY & SMALL GAME) FISH,CHLD OR FRZN | 558  | 44,899                    | 165                              | 9,050                     | 520   | 45,274                    | 5                                | 439                       | 1,248                   | 99,662                    | 3,062,866                     |
| 2012  | MEAT, FRESH-FROZEN                               | 20   | 437                       | 98                               | 5,085                     | 2   | 135                       | 0                                | 0                         | 120                     | 5,657                     | 201,024                       |
| 2013  | MEAT PRODUCTS                                    | 85   | 7,283                     | 3                                | 64                        | 77  | 7,058                     | 0                                | 0                         | 165                     | 14,405                    | 412,063                       |
| 2014  | ANIMAL BY-PRODUCTS, INEDIBLE                     | 451  | 37,007                    | 0                                | 0                         | 435   | 37,589                    | 2                                | 176                       | 888                     | 74,772                    | 2,267,202                     |
| 20141 | HIDES, SKINS, PELTS, NOT TANNED(LIVESTOCK)       | 42   | 670                       | 0                                | 0                         | 33  | 633                       | 0                                | 0                         | 75                      | 1,303                     | 47,351                        |
| 2015  | DRSD POULTRY OR SML GAME OR BYPRDS-FRSH OR CHLD  | 2  | 172                       | 2                                | 74                        | 6   | 492                       | 3                                | 263                       | 13                      | 1,001                     | 28,125                        |
| 2016  | DRSD POULTRY,SML GAME & RTD PRD,FRSH,FRZN        | 0  | 0                         | 62                               | 3,827                     | 0   | 0                         | 0                                | 0                         | 62                      | 3,827                     | 154,452                       |
| 202   | DAIRY PRODUCTS                                   | 281  | 5,678                     | 20                               | 324                       | 450   | 27,057                    | 40                               | 3,203                     | 791                     | 36,262                    | 1,354,840                     |
| 2021  | CREAMERY BUTTER                                  | 0  | 0                         | 0                                | 0                         | 44  | 1,380                     | 0                                | 0                         | 44                      | 1,380                     | 126,804                       |
| 2023  | CONDENSED,EVAPORATED MILK AND DRY MILK           | 1  | 20                        | 17                               | 302                       | 227   | 14,642                    | 0                                | 0                         | 245                     | 14,964                    | 518,025                       |
| 2025  | CHEESE AND OTHER SPECIAL DAIRY PRODUCTS          | 280  | 5,658                     | 3                                | 22                        | 177   | 10,993                    | 40                               | 3,203                     | 500                     | 19,876                    | 708,110                       |
| 2026  | PROCD WHOLE MILK,SKIM MILK,CREAM & OTH FLUID PRD | 0  | 0                         | 0                                | 0                         | 2   | 42                        | 0                                | 0                         | 2                       | 42                        | 1,901                         |
| 203   | CANNED AND PRESERVED FRUITS,VEG & SEA FOODS      | 5,639  | 113,960                   | 414                              | 17,082                    | 5,764   | 276,812                   | 543                              | 29,990                    | 12,360                  | 437,844                   | 17,472,686                    |

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| 2031  | CANNED AND CURED SEA FOODS                       | 1  | 21                        | 0                                | 0                         | 47  | 988                       | 0                                | 0                         | 48                      | 1,009                     | 46,834                        |
| 2032  | CANNED SPECIALTIES                               | 25   | 495                       | 6                                | 118                       | 102   | 1,314                     | 0                                | 0                         | 133                     | 1,927                     | 95,823                        |
| 2033  | CANNED FRUITS,VEGETABLES,JAMS,JELLIES,PRESERVES  | 1,088  | 23,463                    | 166                              | 10,030                    | 2,480   | 137,377                   | 238                              | 16,630                    | 3,972                   | 187,500                   | 6,767,279                     |
| 2034  | DRIED & DEHYD FRUITS & VEG(EXC FIELD DRIED),SOUP | 199  | 4,180                     | 3                                | 57                        | 310   | 8,939                     | 0                                | 0                         | 512                     | 13,176                    | 538,800                       |
| 2035  | PKID FRUITS & VEG,SAUCES,SSNG,SALAD DRSG         | 2,971  | 61,906                    | 135                              | 2,891                     | 1,350   | 30,418                    | 0                                | 0                         | 4,456                   | 95,215                    | 3,210,479                     |
| 2036  | FRESH & FROZEN PACKAGED FISH AND OTHER SEAFOOD   | 0  | 0                         | 0                                | 0                         | 1   | 82                        | 0                                | 0                         | 1                       | 82                        | 4,197                         |
| 2037  | FRZN FRUITS,FRUIT JUICES AND VEGETABLES          | 55   | 1,205                     | 1                                | 70                        | 1,257   | 81,838                    | 204                              | 5,647                     | 1,517                   | 88,760                    | 4,725,232                     |
| 2038  | FROZEN SPECIALTIES                               | 1,202  | 20,365                    | 8                                | 290                       | 16  | 280                       | 0                                | 0                         | 1,226                   | 20,935                    | 1,102,121                     |
| 2039  | CANNED & PRESERVED FRUITS,VEG & SEA FOODS,NEC    | 98   | 2,325                     | 95                               | 3,626                     | 201   | 15,576                    | 101                              | 7,713                     | 495                     | 29,240                    | 981,921                       |
| 204   | GRAIN MILL PRODUCTS                              | 20,534   | 1,610,462                 | 2,423                            | 214,516                   | 6,223   | 567,952                   | 406                              | 37,174                    | 29,586                  | 2,430,104                 | 59,574,328                    |
| 2041  | FLOUR OR OTHER GRAIN MILLPRODUCTS EXC. R         | 3,324  | 294,336                   | 1,103                            | 108,066                   | 1,914   | 181,224                   | 132                              | 13,447                    | 6,473                   | 597,073                   | 15,060,175                    |
| 20411 | WHEAT FLOUR EXC. BLENDED OR PREPARED SEE         | 1,367  | 124,693                   | 930                              | 92,179                    | 1,415   | 137,080                   | 110                              | 11,402                    | 3,822                   | 365,354                   | 9,284,589                     |
| 20412 | WHEAT BRAN, MIDDINGS ORSHORTS                    | 295  | 20,744                    | 10                               | 605                       | 31  | 2,286                     | 0                                | 0                         | 336                     | 23,635                    | 652,561                       |
| 20421 | PREPARED FEED, ANIMAL, FISH OR POULTRY           | 4,689  | 417,151                   | 58                               | 5,078                     | 406   | 33,091                    | 43                               | 4,236                     | 5,196                   | 459,556                   | 6,884,186                     |
| 20423 | CANNED FEED, ANIMAL, FISHOR POULTRY, OTH         | 235  | 4,958                     | 74                               | 1,638                     | 0   | 0                         | 0                                | 0                         | 309                     | 6,596                     | 367,902                       |
| 2043  | CEREAL PREPARATIONS                              | 2,705  | 41,457                    | 152                              | 2,271                     | 160   | 2,952                     | 0                                | 0                         | 3,017                   | 46,680                    | 1,749,807                     |
| 2044  | MILLED RICE, FLOUR OR MEAL                       | 962  | 25,071                    | 0                                | 0                         | 560   | 42,482                    | 205                              | 17,159                    | 1,727                   | 84,712                    | 2,745,251                     |
| 2045  | BLENDED OR PREPARED FLOUREXC. MILLING FL         | 9  | 577                       | 0                                | 0                         | 1   | 83                        | 0                                | 0                         | 10                      | 660                       | 20,824                        |
| 2046  | WET CORN MILLING OR SOR- GHUM GRAIN (MIL         | 8,333  | 821,994                   | 995                              | 96,800                    | 2,970   | 293,823                   | 26                               | 2,332                     | 12,324                  | 1,214,949                 | 31,864,321                    |
| 20461 | CORN SYRUP                                       | 4,968  | 520,062                   | 688                              | 70,728                    | 2,116   | 214,360                   | 26                               | 2,332                     | 7,798                   | 807,482                   | 22,320,573                    |
| 20462 | CORN STARCH                                      | 1,274  | 104,528                   | 233                              | 19,444                    | 393   | 36,407                    | 0                                | 0                         | 1,900                   | 160,379                   | 4,888,311                     |
| 20463 | CORN SUGAR                                       | 229  | 19,194                    | 32                               | 2,707                     | 46  | 3,815                     | 0                                | 0                         | 307                     | 25,716                    | 896,443                       |
| 20471 | DOG, CAT OR OTHER PET FOOD, NEC EXC.             | 277  | 4,918                     | 41                               | 663                       | 179   | 11,942                    | 0                                | 0                         | 497                     | 17,523                    | 775,431                       |
| 20472 | CANNED DOG, CAT OR OTHER PET FOOD, NEC           | 0  | 0                         | 0                                | 0                         | 33  | 2,355                     | 0                                | 0                         | 33                      | 2,355                     | 106,431                       |
| 205   | BAKERY PRODUCTS                                  | 460  | 7,362                     | 106                              | 1,750                     | 128   | 3,985                     | 0                                | 0                         | 694                     | 13,097                    | 512,869                       |
| 206   | SUGAR, BEET OR CANE                              | 1,802  | 162,844                   | 387                              | 39,300                    | 2,132   | 205,534                   | 0                                | 0                         | 4,321                   | 407,678                   | 13,645,230                    |
| 2061  | SUGAR MILL PRODUCTS OR BY-PRODUCTS               | 63   | 6,159                     | 0                                | 0                         | 423   | 40,740                    | 0                                | 0                         | 486                     | 46,899                    | 1,151,523                     |
| 20616 | SUGAR MOLASSES EXC. BLACKSTRAP SEE               | 2  | 176                       | 0                                | 0                         | 35  | 3,170                     | 0                                | 0                         | 37                      | 3,346                     | 96,398                        |
| 20617 | BLACKSTRAP MOLASSES                              | 61   | 5,983                     | 0                                | 0                         | 383   | 37,051                    | 0                                | 0                         | 444                     | 43,034                    | 1,037,169                     |
| 2062  | SUGAR, REFINED, CANE ORBEET                      | 1,739  | 156,685                   | 387                              | 39,300                    | 1,709   | 164,794                   | 0                                | 0                         | 3,835                   | 360,779                   | 12,493,707                    |
| 20625 | SUGAR REFINING BY-PROD- UCTS                     | 6  | 403                       | 0                                | 0                         | 13  | 1,111                     | 0                                | 0                         | 19                      | 1,514                     | 54,037                        |
| 207   | CONFECTIONERY OR RELATED PRODUCTS                | 1,794  | 36,462                    | 8                                | 204                       | 358   | 7,521                     | 0                                | 0                         | 2,160                   | 44,187                    | 1,484,201                     |
| 208   | BEVERAGES OR FLAVORING EXTRACTS                  | 10,202   | 458,229                   | 1,218                            | 66,775                    | 6,477   | 304,397                   | 5                                | 475                       | 17,902                  | 829,876                   | 32,065,906                    |
| 20821 | BEER, ALE, PORTER, STOUT OR OTHER FERMEN         | 410  | 14,863                    | 618                              | 38,971                    | 662   | 27,498                    | 0                                | 0                         | 1,690                   | 81,332                    | 3,056,891                     |
| 20823 | MALT EXTRACTS OR BREWERS SPENT GRAINS            | 110  | 10,657                    | 0                                | 0                         | 50  | 3,965                     | 0                                | 0                         | 160                     | 14,622                    | 532,050                       |
| 2083  | MALT   | 2  | 185                       | 0                                | 0                         | 1,007   | 87,106                    | 0                                | 0                         | 1,009                   | 87,291                    | 5,328,153                     |
| 2084  | WINES, BRANDY OR BRANDY SPIRITS                  | 703  | 20,246                    | 389                              | 23,899                    | 3,354   | 120,610                   | 0                                | 0                         | 4,446                   | 164,755                   | 6,026,645                     |
| 20851 | DISTILLED, RECTIFIED OR BLENDED LIQUORS          | 2,710  | 56,799                    | 91                               | 1,771                     | 207   | 6,463                     | 5                                | 475                       | 3,013                   | 65,508                    | 2,337,810                     |
| 20859 | BY-PRODUCTS OF LIQUOR DISTILLING                 | 3,155  | 291,456                   | 0                                | 0                         | 297   | 27,827                    | 0                                | 0                         | 3,452                   | 319,283                   | 11,311,246                    |
| 2086  | SOFT DRINKS OR CARBONATEDOR MINERAL WATE         | 649  | 13,300                    | 21                               | 410                       | 167   | 4,104                     | 0                                | 0                         | 837                     | 17,814                    | 674,097                       |
| 2087  | MISCELLANEOUS FLAVORING EXTRACTS, SYRUP          | 2,463  | 50,723                    | 99                               | 1,724                     | 733   | 26,824                    | 0                                | 0                         | 3,295                   | 79,271                    | 2,799,014                     |
| 209   | MISCELLANEOUS FOOD PREPA-RATIONS OR KIND         | 23,009   | 1,264,375                 | 2,079                            | 93,936                    | 5,091   | 320,295                   | 405                              | 32,216                    | 30,584                  | 1,710,822                 | 49,554,007                    |
| 20911 | COTTONSEED OIL, CRUDE OR REFINED EXC. ED         | 26   | 2,338                     | 0                                | 0                         | 71  | 6,568                     | 0                                | 0                         | 97                      | 8,906                     | 308,568                       |
| 20914 | COTTONSEED CAKE OR MEAL OR BY-PRODUCTS           | 16   | 1,504                     | 0                                | 0                         | 7   | 551                       | 0                                | 0                         | 23                      | 2,055                     | 37,385                        |
| 20921 | SOYBEAN OIL, CRUDE OR REFINED EXC. ED            | 2,248  | 207,742                   | 23                               | 2,297                     | 544   | 50,299                    | 0                                | 0                         | 2,815                   | 260,338                   | 6,355,420                     |
| 20923 | SOYBEAN CAKE, FLOUR, GRITS, MEAL OR              | 6,189  | 633,976                   | 147                              | 12,569                    | 903   | 89,016                    | 0                                | 0                         | 7,239                   | 735,561                   | 20,579,366                    |
| 2093  | NUT OR VEGETABLE OILS OR BY-PRODUCTS EXC         | 2,066  | 179,855                   | 81                               | 7,091                     | 1,086   | 101,056                   | 0                                | 0                         | 3,233                   | 288,002                   | 8,376,662                     |
| 2094  | MARINE FATS OR OILS EXC. OILS FOR MEDICI         | 1  | 22                        | 0                                | 0                         | 2   | 179                       | 0                                | 0                         | 3                       | 201                       | 8,614                         |
| 2095  | ROASTED COFFEE OR INSTANT COFFEE                 | 42   | 926                       | 3                                | 64                        | 31  | 466                       | 0                                | 0                         | 76                      | 1,456                     | 60,596                        |
| 2096  | MARGARINE, SHORTENING OR TABLE OILS OR O         | 99   | 3,242                     | 0                                | 0                         | 7   | 183                       | 0                                | 0                         | 106                     | 3,425                     | 116,856                       |
| 2098  | MACARONI, SPAGHETTI, VERMICELLI OR N             | 70   | 1,279                     | 7                                | 67                        | 49  | 885                       | 0                                | 0                         | 126                     | 2,231                     | 123,224                       |
| 21    | TOBACCO PRODUCTS EXC. INSECTICIDES SE            | 15   | 88                        | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 15                      | 88                        | 17,300                        |
| 211   | CIGARETTES                                       | 15   | 88                        | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 15                      | 88                        | 17,300                        |
| 22    | TEXTILE MILL PRODUCTS                            | 1,219  | 15,939                    | 188                              | 2,791                     | 258   | 4,354                     | 0                                | 0                         | 1,665                   | 23,084                    | 870,699                       |
| 221   | COTTON BROAD-WOVEN FAB- RICS                     | 229  | 1,933                     | 11                               | 69                        | 29  | 360                       | 0                                | 0                         | 269                     | 2,362                     | 132,305                       |
| 222   | MAN-MADE FIBRE OR SILK BROAD-WOVEN FAB           | 187  | 2,536                     | 0                                | 0                         | 2   | 28                        | 0                                | 0                         | 189                     | 2,564                     | 67,671                        |
| 224   | NARROW FABRICS, COTTON, SILK OR WOOL, O          | 0  | 0                         | 11                               | 184                       | 4   | 53                        | 0                                | 0                         | 15                      | 237                       | 11,165                        |
| 225   | KNIT FABRICS                                     | 1  | 21                        | 2                                | 12                        | 0   | 0                         | 0                                | 0                         | 3                       | 33                        | 3,231                         |

| CODE  | DESCRIPTION                              | REVENUE FREIGHT ORIGINATING ON RESPONDENT'S ROAD |                           |                                  |                           | REVENUE FREIGHT RECEIVED FROM CONNECTING CARRIERS |                           |                                  |                           | TOTAL                   |                           | GROSS FREIGHT REVENUE DOLLARS |
|-------|--|--|---------------------------|----------------------------------|---------------------------|---|---------------------------|----------------------------------|---------------------------|-------------------------|---------------------------|-------------------------------|
|       |  | TERMINATING ON LINE                              |                           | DELIVERED TO CONNECTING CARRIERS |                           | TERMINATING ON LINE                               |                           | DELIVERED TO CONNECTING CARRIERS |                           | REVENUE FREIGHT CARRIED |                           |                               |
|       |  | NUMBER OF CARLOADS                               | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS               | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS                                | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS               | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS      | NUMBER OF TONS (2000 LBS) |                               |
| 227   | FLOOR COVERINGS EXC. CORKSEE 249, HARD S | 391  | 6,565                     | 27                               | 421                       | 5   | 87                        | 0                                | 0                         | 423                     | 7,073                     | 180,687                       |
| 228   | THREAD OR YARN                           | 1  | 21                        | 0                                | 0                         | 35  | 628                       | 0                                | 0                         | 36                      | 649                       | 25,037                        |
| 229   | MISCELLANEOUS TEXTILE GOODS              | 410  | 4,863                     | 137                              | 2,105                     | 183   | 3,198                     | 0                                | 0                         | 730                     | 10,166                    | 450,603                       |
| 2297  | WOOL OR MOHAIR, SCOURED, COMBED OR CARBO | 0  | 0                         | 3                                | 63                        | 0   | 0                         | 0                                | 0                         | 3                       | 63                        | 2,778                         |
| 2298  | CORDAGE OR TWINE                         | 1  | 22                        | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 1                       | 22                        | 1,459                         |
| 23    | APPAREL OR OTHER FINISHEDTEXTILE PRODUCT | 24,031   | 319,623                   | 3,182                            | 36,300                    | 7,781   | 94,707                    | 0                                | 0                         | 34,994                  | 450,630                   | 23,321,058                    |
| 231   | MENS, YOUTHS OR BOYS CLOTHING OR UNI     | 1,257  | 15,371                    | 624                              | 4,656                     | 1,164   | 9,132                     | 0                                | 0                         | 3,045                   | 29,159                    | 2,243,702                     |
| 233   | WOMENS, MISSES, CHILDRENSOR INFANTS CLOT | 12   | 72                        | 37                               | 767                       | 272   | 3,940                     | 0                                | 0                         | 321                     | 4,779                     | 438,904                       |
| 235   | CAPS, HATS OR MILLINERY OR HAT BODIES E  | 0  | 0                         | 0                                | 0                         | 5   | 63                        | 0                                | 0                         | 5                       | 63                        | 4,416                         |
| 238   | MISCELLANEOUS APPAREL OR ACCESSORIES     | 0  | 0                         | 2                                | 34                        | 5   | 63                        | 0                                | 0                         | 7                       | 97                        | 7,604                         |
| 239   | MISCELLANEOUS FABRICATED TEXTILE PRODUCT | 22,762   | 304,180                   | 2,519                            | 30,843                    | 6,335   | 81,509                    | 0                                | 0                         | 31,616                  | 416,532                   | 20,626,432                    |
| 24    | LUMBER OR WOOD PRODUCTS EXC. FURNITURE   | 12,453   | 837,515                   | 2,071                            | 126,749                   | 7,091   | 572,823                   | 154                              | 13,716                    | 21,769                  | 1,550,803                 | 41,513,977                    |
| 241   | PRIMARY FOREST OR WOOD RAW MATERIALS V   | 6,952  | 598,869                   | 101                              | 7,556                     | 478   | 40,471                    | 5                                | 440                       | 7,536                   | 647,336                   | 10,058,884                    |
| 24114 | PULPWOOD LOGS                            | 1  | 21                        | 0                                | 0                         | 38  | 3,178                     | 0                                | 0                         | 39                      | 3,199                     | 42,657                        |
| 24115 | PULPWOOD OR OTHER WOOD CHIPS             | 6,706  | 588,935                   | 37                               | 3,460                     | 437   | 37,014                    | 0                                | 0                         | 7,180                   | 629,409                   | 9,587,902                     |
| 24116 | WOOD POSTS, POLES OR PILING              | 18   | 1,361                     | 8                                | 565                       | 0   | 0                         | 0                                | 0                         | 26                      | 1,926                     | 70,019                        |
| 242   | SAWMILL OR PLANING MILL PRODUCTS EXC. B  | 3,648  | 129,170                   | 823                              | 33,567                    | 4,343   | 346,173                   | 49                               | 4,566                     | 8,863                   | 513,476                   | 18,316,555                    |
| 2421  | LUMBER OR DIMENSION STOCKEXC. BOX SHOOKS | 3,633  | 128,863                   | 815                              | 33,447                    | 3,838   | 333,974                   | 49                               | 4,566                     | 8,335                   | 500,850                   | 17,747,185                    |
| 2429  | MISCELLANEOUS SAWMILL OR PLANING MILL PR | 15   | 307                       | 8                                | 120                       | 505   | 12,199                    | 0                                | 0                         | 528                     | 12,626                    | 569,370                       |
| 243   | MILLWORK OR PREFABRICATEDWOOD PRODUCTS O | 449  | 24,963                    | 366                              | 28,228                    | 852   | 66,416                    | 54                               | 4,789                     | 1,721                   | 124,396                   | 4,519,669                     |
| 2431  | MILLWORK OR CABINETWORK, TO BE BUILT IN  | 90   | 1,207                     | 11                               | 137                       | 10  | 189                       | 0                                | 0                         | 111                     | 1,533                     | 50,538                        |
| 2432  | PLYWOOD OR VENEER OR BUILT-UP WOOD E     | 315  | 22,894                    | 333                              | 26,473                    | 753   | 60,122                    | 54                               | 4,789                     | 1,455                   | 114,278                   | 4,129,389                     |
| 244   | WOODEN CONTAINERS                        | 56   | 1,089                     | 3                                | 52                        | 1   | 22                        | 0                                | 0                         | 60                      | 1,163                     | 19,867                        |
| 249   | MISCELLANEOUS WOOD PROD- UCTS EXC. CONTA | 1,348  | 83,424                    | 778                              | 57,346                    | 1,417   | 119,741                   | 46                               | 3,921                     | 3,589                   | 264,432                   | 8,599,002                     |
| 2491  | TREATED WOOD PRODUCTS, CREOSOTED, OR T   | 135  | 10,573                    | 113                              | 8,393                     | 103   | 8,508                     | 15                               | 1,258                     | 366                     | 28,732                    | 1,172,969                     |
| 25    | FURNITURE OR FIXTURES                    | 2,774  | 33,245                    | 359                              | 3,525                     | 3,147   | 28,627                    | 0                                | 0                         | 6,280                   | 65,397                    | 4,464,651                     |
| 251   | HOUSEHOLD OR OFFICE FUR- NITURE EXC. CON | 242  | 2,322                     | 114                              | 915                       | 34  | 398                       | 0                                | 0                         | 390                     | 3,635                     | 228,992                       |
| 253   | PUBLIC BUILDING OR RELAT-ED FURNITURE EX | 0  | 0                         | 2                                | 35                        | 0   | 0                         | 0                                | 0                         | 2                       | 35                        | 660                           |
| 254   | LOCKERS, PARTITIONS OR SHELVING OR OFF   | 1,379  | 17,451                    | 172                              | 1,949                     | 2,982   | 27,242                    | 0                                | 0                         | 4,533                   | 46,642                    | 3,469,657                     |
| 259   | MISCELLANEOUS FURNITURE OR FIXTURES EXC  | 1,153  | 13,472                    | 68                               | 562                       | 128   | 829                       | 0                                | 0                         | 1,349                   | 14,863                    | 752,271                       |
| 26    | PULP, PAPER OR ALLIED PRODUCTS           | 38,453   | 1,361,768                 | 9,825                            | 551,808                   | 19,086  | 1,328,658                 | 1,351                            | 96,436                    | 68,715                  | 3,338,670                 | 111,485,516                   |
| 261   | PULP OR PULP MILL PROD- UCTS             | 3,675  | 287,119                   | 942                              | 75,041                    | 3,652   | 317,468                   | 188                              | 15,642                    | 8,457                   | 695,270                   | 18,568,370                    |
| 26111 | PULP                                     | 3,229  | 251,430                   | 932                              | 74,382                    | 3,605   | 313,149                   | 188                              | 15,642                    | 7,954                   | 654,603                   | 17,116,084                    |
| 262   | PAPER EXC. BUILDING PAPERSEE 266         | 11,231   | 334,406                   | 2,294                            | 143,550                   | 5,504   | 425,968                   | 142                              | 11,290                    | 19,171                  | 915,214                   | 31,169,617                    |
| 26211 | NEWSPRINT                                | 256  | 17,897                    | 232                              | 17,275                    | 1,066   | 83,921                    | 17                               | 1,179                     | 1,571                   | 120,272                   | 3,808,636                     |
| 26212 | GROUND WOOD PAPER, UN- COATED            | 567  | 42,420                    | 501                              | 43,542                    | 1,541   | 118,268                   | 0                                | 0                         | 2,609                   | 204,230                   | 7,144,274                     |
| 26213 | PRINTING PAPER, COATED ORUNCOATED, COATE | 1,242  | 100,143                   | 881                              | 69,756                    | 2,448   | 201,338                   | 6                                | 334                       | 4,577                   | 371,571                   | 14,783,864                    |
| 26214 | WRAPPING PAPER, WRAPPERS,OR COARSE PAPER | 79   | 2,830                     | 47                               | 1,238                     | 179   | 15,069                    | 0                                | 0                         | 305                     | 19,137                    | 806,120                       |
| 26217 | SPECIAL INDUSTRIAL PAPER OR PAPER CAR LI | 5,748  | 117,751                   | 416                              | 8,357                     | 158   | 5,508                     | 119                              | 9,777                     | 6,441                   | 141,393                   | 2,470,487                     |
| 26218 | SANITARY TISSUE STOCK                    | 469  | 8,033                     | 2                                | 20                        | 1   | 20                        | 0                                | 0                         | 472                     | 8,073                     | 468,816                       |
| 263   | FIBREBOARD, PAPERBOARD ORPULPBOARD EXC.  | 8,426  | 533,470                   | 4,852                            | 311,657                   | 8,035   | 560,699                   | 1,021                            | 69,504                    | 22,334                  | 1,475,330                 | 51,358,549                    |
| 264   | CONVERTED PAPER OR PAPER-BOARD PRODUCTS  | 4,260  | 51,988                    | 544                              | 8,075                     | 797   | 12,292                    | 0                                | 0                         | 5,601                   | 72,355                    | 2,988,885                     |
| 2643  | PAPER BAGS                               | 38   | 727                       | 1                                | 21                        | 4   | 81                        | 0                                | 0                         | 43                      | 829                       | 24,591                        |
| 26471 | SANITARY TISSUES OR HEALTH PRODUCTS      | 3,457  | 39,772                    | 430                              | 5,888                     | 332   | 3,482                     | 0                                | 0                         | 4,219                   | 49,142                    | 1,950,100                     |
| 265   | CONTAINERS OR BOXES, PAPERBOARD, FIB     | 9,533  | 143,145                   | 881                              | 11,539                    | 865   | 9,618                     | 0                                | 0                         | 11,279                  | 164,302                   | 5,638,766                     |
| 266   | BUILDING PAPER OR BUILD- ING BOARD       | 1,328  | 11,640                    | 312                              | 1,946                     | 233   | 2,613                     | 0                                | 0                         | 1,873                   | 16,199                    | 1,761,329                     |
| 26613 | WALLBOARD EXC. HARDBOARD SEE 24993       | 9  | 152                       | 2                                | 24                        | 40  | 791                       | 0                                | 0                         | 51                      | 967                       | 33,667                        |
| 27    | PRINTED MATTER                           | 2,625  | 50,882                    | 231                              | 4,761                     | 32  | 502                       | 0                                | 0                         | 2,888                   | 56,145                    | 1,783,239                     |
| 272   | PERIODICALS                              | 196  | 3,983                     | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 196                     | 3,983                     | 194,968                       |
| 273   | BOOKS                                    | 200  | 2,674                     | 5                                | 98                        | 26  | 399                       | 0                                | 0                         | 231                     | 3,171                     | 206,793                       |
| 274   | MISCELLANEOUS PRINTED MATTER             | 2,216  | 44,051                    | 224                              | 4,639                     | 6   | 103                       | 0                                | 0                         | 2,446                   | 48,793                    | 1,374,504                     |
| 277   | GREETING CARDS, SEALS, LABELS OR TAGS    | 11   | 152                       | 2                                | 24                        | 0   | 0                         | 0                                | 0                         | 13                      | 176                       | 4,332                         |
| 278   | BLANKBOOKS, LOOSE LEAF BINDERS OR DEVI   | 2  | 22                        | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 2                       | 22                        | 2,642                         |
| 28    | CHEMICALS OR ALLIED PRODUCTS             | 38,618   | 2,836,180                 | 14,269                           | 1,095,022                 | 53,225  | 4,842,737                 | 1,261                            | 114,939                   | 107,373                 | 8,888,878                 | 356,840,026                   |
| 281   | INDUSTRIAL INORGANIC OR ORGANIC CHEMICA  | 17,933   | 1,570,399                 | 7,040                            | 598,450                   | 32,917  | 3,071,818                 | 565                              | 52,418                    | 58,455                  | 5,293,085                 | 202,144,568                   |
| 2812  | POTASSIUM OR SODIUM COM- POUNDS OR OTHER | 4,104  | 378,730                   | 2,541                            | 238,063                   | 7,456   | 743,471                   | 421                              | 39,129                    | 14,522                  | 1,399,393                 | 50,508,061                    |
| 28123 | SODIUM COMPOUNDS EXC. SODIUM ALKALIES    | 182  | 11,373                    | 656                              | 65,949                    | 2,732   | 279,763                   | 47                               | 4,823                     | 3,617                   | 361,908                   | 13,035,870                    |
| 2813  | INDUSTRIAL GASES, COM- PRESSED, LIQUEF   | 824  | 45,172                    | 74                               | 5,269                     | 811   | 65,555                    | 0                                | 0                         | 1,709                   | 115,996                   | 6,998,188                     |

| CODE  | DESCRIPTION                              | REVENUE FREIGHT ORIGINATING ON RESPONDENT'S ROAD |                           |                                  |                           | REVENUE FREIGHT RECEIVED FROM CONNECTING CARRIERS |                           |                                  |                           | TOTAL                   |                           | GROSS FREIGHT REVENUE DOLLARS |
|-------|--|--|---------------------------|----------------------------------|---------------------------|---|---------------------------|----------------------------------|---------------------------|-------------------------|---------------------------|-------------------------------|
|       |  | TERMINATING ON LINE                              |                           | DELIVERED TO CONNECTING CARRIERS |                           | TERMINATING ON LINE                               |                           | DELIVERED TO CONNECTING CARRIERS |                           | REVENUE FREIGHT CARRIED |                           |                               |
|       |  | NUMBER OF CARLOADS                               | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS               | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS                                | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS               | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS      | NUMBER OF TONS (2000 LBS) |                               |
| 2814  | CRUDE PRODUCTS FROM COAL TAR, NATURAL GA | 494  | 43,080                    | 211                              | 15,470                    | 254   | 19,651                    | 0                                | 0                         | 959                     | 78,201                    | 3,793,324                     |
| 2816  | INORGANIC PIGMENTS EXC. BLACKS SEE 2899  | 217  | 21,742                    | 31                               | 2,640                     | 166   | 17,386                    | 0                                | 0                         | 414                     | 41,768                    | 2,769,903                     |
| 2818  | INDUSTRIAL ORGANIC CHEMI-CALS, NEC EXC.  | 8,358  | 729,333                   | 2,698                            | 218,515                   | 20,225  | 1,857,826                 | 70                               | 6,385                     | 31,351                  | 2,812,059                 | 106,064,602                   |
| 28184 | ALCOHOLS                                 | 5,435  | 502,960                   | 998                              | 91,624                    | 13,075  | 1,228,514                 | 0                                | 0                         | 19,508                  | 1,823,098                 | 58,309,618                    |
| 2819  | INDUSTRIAL INORGANIC CHEMICALS, NEC      | 3,480  | 320,992                   | 1,094                            | 87,394                    | 2,599   | 243,719                   | 64                               | 6,087                     | 7,237                   | 658,192                   | 23,551,332                    |
| 28193 | SULPHURIC ACID                           | 1,115  | 109,422                   | 267                              | 26,094                    | 1,037   | 103,479                   | 0                                | 0                         | 2,419                   | 238,995                   | 5,419,134                     |
| 282   | PLASTIC MATERIALS OR SYNTHETIC FIBRE     | 4,746  | 424,183                   | 2,834                            | 259,865                   | 14,755  | 1,390,478                 | 540                              | 48,753                    | 22,875                  | 2,123,279                 | 99,735,888                    |
| 28212 | SYNTHETIC RUBBERS (VULCA-NIZABLE ELASTOM | 119  | 10,271                    | 7                                | 487                       | 210   | 17,456                    | 4                                | 346                       | 340                     | 28,560                    | 1,350,325                     |
| 28213 | SYNTHETIC FIBERS EXC. GLASS SEE 32293    | 23   | 420                       | 10                               | 210                       | 0   | 0                         | 0                                | 0                         | 33                      | 630                       | 19,108                        |
| 283   | DRUGS (BIOLOGICAL OR BOTANICAL PRODU     | 271  | 3,993                     | 323                              | 6,373                     | 354   | 7,140                     | 0                                | 0                         | 948                     | 17,506                    | 751,351                       |
| 284   | SOAP OR OTHER DETERGENTS,CLEANING PREPAR | 5,469  | 109,353                   | 1,849                            | 49,533                    | 494   | 17,213                    | 84                               | 7,564                     | 7,896                   | 183,663                   | 6,250,079                     |
| 2841  | SOAP OR OTHER DETERGENTS EXC. SPECIALTY  | 4,115  | 83,756                    | 1,067                            | 23,342                    | 270   | 7,644                     | 47                               | 4,234                     | 5,499                   | 118,976                   | 4,243,652                     |
| 285   | PAINTS, ENAMELS, LACQ- UERS, SHELLACS    | 335  | 6,315                     | 24                               | 1,415                     | 208   | 11,845                    | 0                                | 0                         | 567                     | 19,575                    | 1,174,073                     |
| 286   | GUM OR WOOD CHEMICALS                    | 542  | 45,448                    | 85                               | 6,831                     | 61  | 5,226                     | 3                                | 268                       | 691                     | 57,773                    | 2,293,613                     |
| 287   | AGRICULTURAL CHEMICALS                   | 4,484  | 433,197                   | 1,170                            | 114,757                   | 1,305   | 127,636                   | 32                               | 3,002                     | 6,991                   | 678,592                   | 21,932,788                    |
| 2871  | FERTILIZERS EXC. MILLED, MINED OR OTHERW | 4,388  | 430,438                   | 1,135                            | 112,223                   | 1,286   | 126,165                   | 5                                | 490                       | 6,814                   | 669,316                   | 21,567,450                    |
| 289   | MISCELLANEOUS CHEMICAL PRODUCTS          | 4,838  | 243,292                   | 944                              | 57,798                    | 3,131   | 211,381                   | 37                               | 2,934                     | 8,950                   | 515,405                   | 22,557,666                    |
| 2892  | EXPLOSIVES EXC. AMMUNIT- ION SEE 1929 OR | 7  | 105                       | 0                                | 0                         | 1   | 11                        | 0                                | 0                         | 8                       | 116                       | 7,063                         |
| 28991 | EXPLOSIVES EXC. AMMUNI- TION SEE 19291-  | 66   | 3,153                     | 63                               | 6,296                     | 434   | 44,259                    | 11                               | 1,080                     | 574                     | 54,788                    | 855,496                       |
| 29    | PETROLEUM OR COAL PROD- UCTS             | 17,100   | 1,206,777                 | 6,199                            | 421,804                   | 6,911   | 564,440                   | 832                              | 66,752                    | 31,042                  | 2,259,773                 | 80,131,704                    |
| 291   | PRODUCTS OF PETROLEUM REFINING           | 5,750  | 458,230                   | 3,742                            | 263,626                   | 5,894   | 468,996                   | 801                              | 64,317                    | 16,187                  | 1,255,169                 | 55,544,807                    |
| 29111 | GASOLINE OR JET OR HIGH VOLATILE PETROL  | 275  | 16,207                    | 80                               | 7,514                     | 102   | 8,057                     | 6                                | 495                       | 463                     | 32,273                    | 679,117                       |
| 29112 | KEROSENE EXC. JET FUELS SEE 29111        | 3  | 47                        | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 3                       | 47                        | 1,738                         |
| 29113 | DISTILLATE FUEL OIL                      | 4  | 134                       | 8                                | 751                       | 11  | 900                       | 0                                | 0                         | 23                      | 1,785                     | 58,174                        |
| 29114 | PETROLEUM LUBRICATING OR SIMILAR OILS, C | 510  | 42,207                    | 283                              | 24,085                    | 1,043   | 87,036                    | 91                               | 7,700                     | 1,927                   | 161,028                   | 7,257,228                     |
| 29116 | ASPHALT PITCHES OR TARS, FROM PETROLEUM, | 2,703  | 242,222                   | 533                              | 46,495                    | 797   | 71,439                    | 35                               | 3,209                     | 4,068                   | 363,365                   | 13,880,151                    |
| 29117 | PETROLEUM RESIDUAL FUEL OILS OR OTHER L  | 266  | 21,988                    | 39                               | 3,051                     | 623   | 53,446                    | 10                               | 883                       | 938                     | 79,368                    | 3,336,994                     |
| 29119 | PETROLEUM REFINING PROD- UCTS, NEC EXC.  | 153  | 10,971                    | 105                              | 8,021                     | 1,136   | 93,187                    | 528                              | 42,491                    | 1,922                   | 154,670                   | 6,745,706                     |
| 2912  | LIQUEFIED GASES, COAL OR PETROLEUM       | 1,836  | 124,454                   | 2,694                            | 173,709                   | 2,182   | 154,931                   | 131                              | 9,539                     | 6,843                   | 462,633                   | 23,585,699                    |
| 295   | PAVING OR ROOFING MATERI-ALS             | 308  | 20,251                    | 57                               | 4,801                     | 170   | 15,446                    | 29                               | 2,245                     | 564                     | 42,743                    | 1,357,915                     |
| 2952  | ASPHALT COATINGS OR FELTSOR ROOFING CEME | 308  | 20,251                    | 57                               | 4,801                     | 170   | 15,446                    | 29                               | 2,245                     | 564                     | 42,743                    | 1,357,915                     |
| 299   | MISCELLANEOUS COAL OR PETROLEUM PRODU    | 11,042   | 728,296                   | 2,400                            | 153,377                   | 847   | 79,998                    | 2                                | 190                       | 14,291                  | 961,861                   | 23,228,982                    |
| 29911 | COAL OR COKE BRIQUETTES (FUEL BRICKS),   | 31   | 659                       | 17                               | 374                       | 0   | 0                         | 0                                | 0                         | 48                      | 1,033                     | 23,701                        |
| 29913 | PETROLEUM COKE EXC. BRI- QUETTES SEE 299 | 719  | 69,479                    | 83                               | 6,813                     | 698   | 66,807                    | 0                                | 0                         | 1,500                   | 143,099                   | 4,667,312                     |
| 29914 | COKE PRODUCED FROM COAL EXC. BRIQUETTES  | 10,257   | 657,409                   | 2,291                            | 145,599                   | 0   | 0                         | 0                                | 0                         | 12,548                  | 803,008                   | 17,864,945                    |
| 30    | RUBBER OR MISCELLANEOUS PLASTICS PRODUC  | 6,882  | 84,706                    | 1,436                            | 21,916                    | 3,262   | 46,110                    | 0                                | 0                         | 11,580                  | 152,732                   | 6,929,791                     |
| 301   | RUBBER TIRES OR INNER TUBES              | 2,208  | 34,800                    | 803                              | 13,805                    | 1,395   | 22,244                    | 0                                | 0                         | 4,406                   | 70,849                    | 2,765,643                     |
| 302   | RUBBER OR PLASTIC FOOT- WEAR             | 3  | 30                        | 1                                | 20                        | 21  | 246                       | 0                                | 0                         | 25                      | 296                       | 31,537                        |
| 304   | RUBBER OR PLASTIC HOSE ORBELTING         | 0  | 0                         | 0                                | 0                         | 3   | 54                        | 0                                | 0                         | 3                       | 54                        | 849                           |
| 306   | MISCELLANEOUS FABRICATED RUBBER PRODUCTS | 180  | 2,261                     | 69                               | 435                       | 5   | 128                       | 0                                | 0                         | 254                     | 2,824                     | 138,407                       |
| 307   | MISCELLANEOUS PLASTIC PRODUCTS           | 4,491  | 47,615                    | 563                              | 7,656                     | 1,838   | 23,438                    | 0                                | 0                         | 6,892                   | 78,709                    | 3,993,355                     |
| 31    | LEATHER OR LEATHER PROD- UCTS            | 67   | 1,084                     | 37                               | 276                       | 308   | 3,809                     | 0                                | 0                         | 412                     | 5,169                     | 441,932                       |
| 311   | LEATHER                                  | 26   | 539                       | 0                                | 0                         | 13  | 264                       | 0                                | 0                         | 39                      | 803                       | 35,855                        |
| 314   | FOOTWEAR, LEATHER OR OTHER MATERIALS     | 29   | 449                       | 34                               | 258                       | 294   | 3,540                     | 0                                | 0                         | 357                     | 4,247                     | 396,941                       |
| 316   | LUGGAGE OR HANDBAGS, LEATHER OR OTHE     | 12   | 96                        | 3                                | 18                        | 0   | 0                         | 0                                | 0                         | 15                      | 114                       | 8,331                         |
| 319   | LEATHER GOODS, NEC                       | 0  | 0                         | 0                                | 0                         | 1   | 5                         | 0                                | 0                         | 1                       | 5                         | 805                           |
| 32    | CLAY, CONCRETE, GLASS OR STONE PRODUCTS  | 11,569   | 1,082,319                 | 8,251                            | 759,099                   | 10,498  | 972,707                   | 3,208                            | 286,961                   | 33,526                  | 3,101,086                 | 90,659,496                    |
| 321   | FLAT GLASS                               | 25   | 499                       | 15                               | 314                       | 65  | 816                       | 0                                | 0                         | 105                     | 1,629                     | 104,682                       |
| 322   | GLASS OR GLASSWARE, PRESSED OR BLOW      | 640  | 39,078                    | 324                              | 9,657                     | 278   | 6,057                     | 47                               | 2,655                     | 1,289                   | 57,447                    | 1,929,340                     |
| 3221  | GLASS CONTAINERS                         | 32   | 523                       | 4                                | 81                        | 269   | 5,640                     | 0                                | 0                         | 305                     | 6,244                     | 187,107                       |
| 324   | HYDRAULIC CEMENT                         | 3,444  | 367,140                   | 965                              | 102,232                   | 2,626   | 278,347                   | 55                               | 5,991                     | 7,090                   | 753,710                   | 11,676,161                    |
| 32411 | HYDRAULIC CEMENT, NATU- RAL, PORTLAND O  | 3,412  | 364,036                   | 963                              | 102,187                   | 2,621   | 278,238                   | 55                               | 5,991                     | 7,051                   | 750,452                   | 11,591,943                    |
| 325   | STRUCTURAL CLAY PRODUCTS                 | 150  | 9,126                     | 152                              | 6,669                     | 354   | 10,194                    | 63                               | 4,233                     | 719                     | 30,222                    | 1,135,414                     |
| 3251  | CLAY BRICK OR STRUCTURAL CLAY TILE EXC.  | 107  | 8,279                     | 88                               | 4,531                     | 34  | 2,861                     | 0                                | 0                         | 229                     | 15,671                    | 558,946                       |
| 32511 | BRICK OR BLOCKS, CLAY OR SHALE EXC. CLAY | 107  | 8,279                     | 47                               | 3,687                     | 34  | 2,861                     | 0                                | 0                         | 188                     | 14,827                    | 540,295                       |
| 3253  | CERAMIC FLOOR OR WALL TILE EXC. DRAIN    | 24   | 501                       | 50                               | 1,039                     | 319   | 7,312                     | 0                                | 0                         | 393                     | 8,852                     | 371,423                       |
| 3255  | REFRACTORIES, CLAY OR NONCLAY            | 19   | 346                       | 14                               | 1,099                     | 1   | 21                        | 63                               | 4,233                     | 97                      | 5,699                     | 205,045                       |
| 326   | POTTERY OR RELATED PROD- UCTS            | 0  | 0                         | 16                               | 275                       | 0   | 0                         | 0                                | 0                         | 16                      | 275                       | 13,237                        |

| CODE  | DESCRIPTION                              | REVENUE FREIGHT ORIGINATING ON RESPONDENT'S ROAD |                           |                                  |                           | REVENUE FREIGHT RECEIVED FROM CONNECTING CARRIERS |                           |                                  |                           | TOTAL                   |                           | GROSS FREIGHT REVENUE DOLLARS |
|-------|--|--|---------------------------|----------------------------------|---------------------------|---|---------------------------|----------------------------------|---------------------------|-------------------------|---------------------------|-------------------------------|
|       |  | TERMINATING ON LINE                              |                           | DELIVERED TO CONNECTING CARRIERS |                           | TERMINATING ON LINE                               |                           | DELIVERED TO CONNECTING CARRIERS |                           | REVENUE FREIGHT CARRIED |                           |                               |
|       |  | NUMBER OF CARLOADS                               | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS               | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS                                | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS               | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS      | NUMBER OF TONS (2000 LBS) |                               |
| 327   | CONCRETE, GYPSUM, OR PLASTER PRODUCT     | 1,218  | 115,313                   | 333                              | 32,704                    | 854   | 81,381                    | 0                                | 0                         | 2,405                   | 229,398                   | 5,715,642                     |
| 3271  | CONCRETE PRODUCTS EXC. READY-MIX CONCR   | 143  | 10,875                    | 75                               | 6,728                     | 38  | 3,089                     | 0                                | 0                         | 256                     | 20,692                    | 701,527                       |
| 3274  | LIME OR LIME PLASTER                     | 1,029  | 100,240                   | 238                              | 24,103                    | 369   | 35,771                    | 0                                | 0                         | 1,636                   | 160,114                   | 3,857,837                     |
| 3275  | GYPSUM PRODUCTS                          | 46   | 4,198                     | 20                               | 1,873                     | 447   | 42,521                    | 0                                | 0                         | 513                     | 48,592                    | 1,156,278                     |
| 328   | CUT STONE OR STONE PROD- UCTS            | 1  | 20                        | 3                                | 38                        | 9   | 198                       | 0                                | 0                         | 13                      | 256                       | 14,657                        |
| 329   | ABRASIVES, ASBESTOS PROD-UCTS OR MISCELL | 6,091  | 551,143                   | 6,443                            | 607,210                   | 6,312   | 595,714                   | 3,043                            | 274,082                   | 21,889                  | 2,028,149                 | 70,070,363                    |
| 3291  | ABRASIVE PRODUCTS                        | 34   | 1,582                     | 1                                | 22                        | 42  | 880                       | 0                                | 0                         | 77                      | 2,484                     | 92,127                        |
| 3295  | NONMETALLIC EARTHS OR MINERALS, GROUN    | 6,037  | 549,270                   | 6,354                            | 605,797                   | 6,198   | 594,247                   | 3,043                            | 274,082                   | 21,632                  | 2,023,396                 | 69,849,149                    |
| 33    | PRIMARY METAL PRODUCTS, INCLUDING GALVA  | 38,253   | 3,425,094                 | 14,752                           | 1,267,974                 | 15,409  | 1,361,206                 | 2,295                            | 195,483                   | 70,709                  | 6,249,757                 | 155,804,891                   |
| 331   | STEEL WORKS, ROLLING MILL, OR OTHER      | 37,081   | 3,349,171                 | 13,926                           | 1,209,519                 | 13,015  | 1,141,865                 | 2,288                            | 194,889                   | 66,310                  | 5,895,444                 | 144,198,367                   |
| 33111 | PIG IRON                                 | 1,986  | 186,287                   | 0                                | 0                         | 558   | 56,559                    | 0                                | 0                         | 2,544                   | 242,846                   | 5,059,400                     |
| 33119 | BLAST FURNACE, OPEN HEARTH, ROLLING      | 112  | 11,224                    | 4                                | 384                       | 104   | 9,632                     | 0                                | 0                         | 220                     | 21,240                    | 536,803                       |
| 3312  | PRIMARY IRON OR STEEL PRODUCTS, INCLU    | 34,897   | 3,144,580                 | 13,805                           | 1,199,140                 | 12,310  | 1,073,145                 | 2,288                            | 194,889                   | 63,300                  | 5,611,754                 | 138,031,853                   |
| 33121 | STEEL INGOT OR SEMI-FINISHED S           | 5,504  | 493,708                   | 3,413                            | 304,800                   | 3,032   | 265,950                   | 454                              | 38,329                    | 12,403                  | 1,102,787                 | 27,412,309                    |
| 3313  | ELECTROMETALLURGICAL PRODUCTS EXC. C     | 68   | 6,777                     | 100                              | 9,648                     | 10  | 535                       | 0                                | 0                         | 178                     | 16,960                    | 454,020                       |
| 3315  | STEEL WIRE, NAILS OR SPIKES, INCLUDI     | 18   | 303                       | 17                               | 347                       | 33  | 1,994                     | 0                                | 0                         | 68                      | 2,644                     | 116,291                       |
| 332   | IRON OR STEEL CASTINGS, INCLUDING GALVA  | 102  | 5,143                     | 131                              | 7,103                     | 19  | 1,004                     | 0                                | 0                         | 252                     | 13,250                    | 570,412                       |
| 33211 | IRON OR STEEL CAST PIPE OR FITTINGS      | 51   | 1,624                     | 129                              | 6,946                     | 17  | 970                       | 0                                | 0                         | 197                     | 9,540                     | 409,141                       |
| 333   | NONFERROUS METAL PRIMARY SMELTER PRODUCT | 696  | 63,067                    | 79                               | 7,310                     | 1,990   | 183,024                   | 7                                | 594                       | 2,772                   | 253,995                   | 7,718,746                     |
| 3331  | PRIMARY COPPER SMELTER PRODUCTS          | 6  | 537                       | 0                                | 0                         | 663   | 58,576                    | 0                                | 0                         | 669                     | 59,113                    | 2,171,429                     |
| 3332  | PRIMARY LEAD SMELTER PRODUCTS            | 12   | 1,071                     | 2                                | 193                       | 306   | 26,567                    | 5                                | 377                       | 325                     | 28,208                    | 1,056,092                     |
| 3333  | PRIMARY ZINC SMELTER PRODUCTS            | 99   | 8,995                     | 1                                | 86                        | 337   | 30,826                    | 0                                | 0                         | 437                     | 39,907                    | 1,117,346                     |
| 3334  | PRIMARY ALUMINUM SMELTER PRODUCTS        | 579  | 52,464                    | 70                               | 6,901                     | 679   | 66,970                    | 0                                | 0                         | 1,328                   | 126,335                   | 3,363,594                     |
| 335   | NONFERROUS METAL BASIC SHAPES EXC. COA   | 364  | 7,173                     | 589                              | 41,436                    | 382   | 35,256                    | 0                                | 0                         | 1,335                   | 83,865                    | 3,173,819                     |
| 3351  | BRASS, BRONZE OR COPPER BASIC OR OTHER   | 0  | 0                         | 57                               | 1,821                     | 0   | 0                         | 0                                | 0                         | 57                      | 1,821                     | 51,984                        |
| 3352  | ALUMINUM OR ALUMINUM ALLOY BASIC SHA     | 1  | 21                        | 473                              | 38,402                    | 382   | 35,256                    | 0                                | 0                         | 856                     | 73,679                    | 2,804,490                     |
| 3357  | NONFERROUS METAL OR INSU-LATED WIRE EXC. | 352  | 6,949                     | 52                               | 1,063                     | 0   | 0                         | 0                                | 0                         | 404                     | 8,012                     | 306,973                       |
| 336   | NONFERROUS METAL OR NON- FERROUS METAL B | 0  | 0                         | 1                                | 19                        | 0   | 0                         | 0                                | 0                         | 1                       | 19                        | 291                           |
| 339   | MISCELLANEOUS PRIMARY METAL PRODUCTS     | 10   | 540                       | 26                               | 2,587                     | 3   | 57                        | 0                                | 0                         | 39                      | 3,184                     | 143,256                       |
| 3391  | IRON OR STEEL FORGINGS EXC. COATING OR   | 8  | 503                       | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 8                       | 503                       | 27,781                        |
| 34    | FABRICATED METAL PRODUCTSEXC. ORDNANCE S | 5,307  | 59,659                    | 1,068                            | 12,566                    | 3,391   | 43,374                    | 8                                | 720                       | 9,774                   | 116,319                   | 7,724,151                     |
| 341   | METAL CANS                               | 16   | 259                       | 4                                | 56                        | 24  | 505                       | 0                                | 0                         | 44                      | 820                       | 30,600                        |
| 342   | CUTLERY, HAND TOOLS OR GENERAL HARDWAR   | 4,275  | 41,528                    | 363                              | 3,622                     | 2,814   | 34,590                    | 0                                | 0                         | 7,452                   | 79,740                    | 5,431,345                     |
| 343   | PLUMBING FIXTURES OR HEATING APPARAT     | 259  | 3,822                     | 34                               | 414                       | 304   | 3,778                     | 0                                | 0                         | 597                     | 8,014                     | 379,068                       |
| 3433  | HEATING EQUIPMENT, OTHER THAN ELECTRICAL | 3  | 48                        | 3                                | 17                        | 17  | 172                       | 0                                | 0                         | 23                      | 237                       | 15,343                        |
| 344   | FABRICATED STRUCTURAL METAL PRODUCTS     | 261  | 8,122                     | 47                               | 2,080                     | 30  | 667                       | 0                                | 0                         | 338                     | 10,869                    | 811,128                       |
| 3441  | FABRICATED STRUCTURAL METAL PRODUCTS     | 1  | 8                         | 14                               | 1,165                     | 0   | 0                         | 0                                | 0                         | 15                      | 1,173                     | 37,496                        |
| 34411 | FABRICATED STRUCTURAL IRON OR STEEL P    | 1  | 8                         | 14                               | 1,165                     | 0   | 0                         | 0                                | 0                         | 15                      | 1,173                     | 37,496                        |
| 345   | BOLTS, NUTS, SCREWS, RIVETS, WASHERS     | 8  | 133                       | 0                                | 0                         | 13  | 279                       | 0                                | 0                         | 21                      | 412                       | 20,441                        |
| 346   | METAL STAMPINGS                          | 84   | 868                       | 554                              | 5,210                     | 60  | 1,043                     | 0                                | 0                         | 698                     | 7,121                     | 648,381                       |
| 348   | MISCELLANEOUS FABRICATED WIRE PRODUCTS E | 22   | 271                       | 7                                | 76                        | 8   | 187                       | 8                                | 720                       | 45                      | 1,254                     | 53,157                        |
| 349   | MISCELLANEOUS FABRICATED METAL PRODUCTS  | 382  | 4,656                     | 59                               | 1,108                     | 138   | 2,325                     | 0                                | 0                         | 579                     | 8,089                     | 350,031                       |
| 3491  | METAL SHIPPING CONTAINERSVIZ. BARRELS, C | 131  | 1,663                     | 17                               | 194                       | 83  | 1,241                     | 0                                | 0                         | 231                     | 3,098                     | 128,475                       |
| 3494  | VALVES OR PIPE FITTINGS OR FABRICATED P  | 97   | 1,546                     | 21                               | 291                       | 1   | 10                        | 0                                | 0                         | 119                     | 1,847                     | 55,067                        |
| 35    | MACHINERY EXC. ELECTRICALSEE 36          | 2,402  | 53,801                    | 382                              | 5,606                     | 1,872   | 47,948                    | 0                                | 0                         | 4,656                   | 107,355                   | 8,920,626                     |
| 351   | ENGINES OR TURBINES                      | 24   | 2,400                     | 10                               | 355                       | 8   | 933                       | 0                                | 0                         | 42                      | 3,688                     | 546,267                       |
| 352   | FARM MACHINERY OR EQUIP- MENT            | 100  | 1,050                     | 50                               | 638                       | 686   | 22,800                    | 0                                | 0                         | 836                     | 24,488                    | 1,972,697                     |
| 3524  | GARDEN TRACTORS, LAWN OR GARDEN EQUIPMEN | 72   | 767                       | 49                               | 618                       | 5   | 95                        | 0                                | 0                         | 126                     | 1,480                     | 87,293                        |
| 353   | CONSTRUCTION, MINING OR MATERIALS HANDL  | 546  | 24,922                    | 83                               | 1,898                     | 398   | 15,287                    | 0                                | 0                         | 1,027                   | 42,107                    | 4,285,394                     |
| 3531  | CONSTRUCTION MACHINERY OREQUIPMENT       | 339  | 18,582                    | 0                                | 0                         | 336   | 14,197                    | 0                                | 0                         | 675                     | 32,779                    | 3,656,845                     |
| 3532  | CONSTRUCTION MACHINERY OREQUIPMENT       | 93   | 4,109                     | 22                               | 1,071                     | 41  | 704                       | 0                                | 0                         | 156                     | 5,884                     | 503,704                       |
| 3537  | INDUSTRIAL TRUCKS, TRAC- TORS, TRAILERS  | 113  | 2,210                     | 10                               | 201                       | 15  | 304                       | 0                                | 0                         | 138                     | 2,715                     | 86,076                        |
| 354   | METALWORKING MACHINERY OREQUIPMENT       | 8  | 663                       | 23                               | 215                       | 15  | 230                       | 0                                | 0                         | 46                      | 1,108                     | 105,144                       |
| 355   | SPECIAL INDUSTRY MACHIN- ERY EXC. METAL  | 130  | 2,215                     | 51                               | 759                       | 92  | 1,841                     | 0                                | 0                         | 273                     | 4,815                     | 190,866                       |
| 356   | GENERAL INDUSTRIAL MA- CHINERY OR EQUI   | 380  | 7,438                     | 32                               | 563                       | 105   | 1,578                     | 0                                | 0                         | 517                     | 9,579                     | 268,645                       |
| 357   | OFFICE, COMPUTING OR ACCOUNTING MACH     | 99   | 813                       | 2                                | 18                        | 17  | 193                       | 0                                | 0                         | 118                     | 1,024                     | 60,990                        |
| 358   | SERVICE INDUSTRY MACHINES                | 824  | 7,883                     | 113                              | 931                       | 456   | 3,972                     | 0                                | 0                         | 1,393                   | 12,786                    | 1,003,300                     |
| 359   | MISCELLANEOUS MACHINERY OR PARTS EXC. E  | 291  | 6,417                     | 18                               | 229                       | 95  | 1,114                     | 0                                | 0                         | 404                     | 7,760                     | 487,323                       |

| CODE  | DESCRIPTION                                 | REVENUE FREIGHT ORIGINATING ON RESPONDENT'S ROAD |                           |                                  |                           | REVENUE FREIGHT RECEIVED FROM CONNECTING CARRIERS |                           |                                  |                           | TOTAL                   |                           | GROSS FREIGHT REVENUE DOLLARS |
|-------|---|--|---------------------------|----------------------------------|---------------------------|---|---------------------------|----------------------------------|---------------------------|-------------------------|---------------------------|-------------------------------|
|       |   | TERMINATING ON LINE                              |                           | DELIVERED TO CONNECTING CARRIERS |                           | TERMINATING ON LINE                               |                           | DELIVERED TO CONNECTING CARRIERS |                           | REVENUE FREIGHT CARRIED |                           |                               |
|       |   | NUMBER OF CARLOADS                               | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS               | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS                                | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS               | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS      | NUMBER OF TONS (2000 LBS) |                               |
| 36    | ELECTRICAL MACHINERY, EQUIPMENT OR SU       | 4,669  | 51,878                    | 810                              | 12,127                    | 2,270   | 30,228                    | 2                                | 325                       | 7,751                   | 94,558                    | 8,316,969                     |
| 361   | ELECTRICAL TRANSMISSION OR DISTRIBUTION     | 19   | 1,727                     | 11                               | 1,112                     | 12  | 1,347                     | 2                                | 325                       | 44                      | 4,511                     | 1,319,225                     |
| 362   | ELECTRICAL INDUSTRIAL APPARATUS             | 41   | 5,759                     | 69                               | 803                       | 6   | 546                       | 0                                | 0                         | 116                     | 7,108                     | 1,212,294                     |
| 363   | HOUSEHOLD APPLIANCES                        | 4,203  | 37,361                    | 660                              | 8,955                     | 1,780   | 22,439                    | 0                                | 0                         | 6,643                   | 68,755                    | 5,067,882                     |
| 3631  | HOUSEHOLD COOKING EQUIP- MENT, ALL TYPES    | 2,804  | 24,441                    | 326                              | 3,662                     | 428   | 4,453                     | 0                                | 0                         | 3,558                   | 32,556                    | 1,530,482                     |
| 3632  | HOUSEHOLD REFRIGERATORS OR HOME OR FARM     | 3  | 26                        | 0                                | 0                         | 355   | 2,712                     | 0                                | 0                         | 358                     | 2,738                     | 369,679                       |
| 3633  | HOUSEHOLD LAUNDRY EQUIP- MENT               | 1  | 22                        | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 1                       | 22                        | 702                           |
| 364   | ELECTRIC LIGHTING OR WIRE EQUIPMENT         | 38   | 628                       | 2                                | 8                         | 236   | 2,900                     | 0                                | 0                         | 276                     | 3,536                     | 229,186                       |
| 365   | RADIO OR TELEVISION RECEIVING SETS EX       | 174  | 3,164                     | 11                               | 154                       | 74  | 931                       | 0                                | 0                         | 259                     | 4,249                     | 169,486                       |
| 366   | COMMUNICATION EQUIPMENT                     | 28   | 350                       | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 28                      | 350                       | 31,566                        |
| 367   | ELECTRONIC COMPONENTS OR ACCESSORIES        | 0  | 0                         | 0                                | 0                         | 2   | 9                         | 0                                | 0                         | 2                       | 9                         | 567                           |
| 369   | MISCELLANEOUS ELECTRICAL MACHINERY, EQUI    | 166  | 2,889                     | 57                               | 1,095                     | 160   | 2,056                     | 0                                | 0                         | 383                     | 6,040                     | 286,763                       |
| 37    | TRANSPORTATION EQUIPMENT                    | 89,998   | 1,566,246                 | 8,473                            | 152,117                   | 22,796  | 466,746                   | 169                              | 5,433                     | 121,436                 | 2,190,542                 | 230,004,808                   |
| 371   | MOTOR VEHICLES OR EQUIP- MENT               | 85,144   | 1,508,189                 | 8,297                            | 143,143                   | 19,589  | 440,704                   | 160                              | 4,863                     | 113,190                 | 2,096,899                 | 222,078,812                   |
| 3711  | MOTOR VEHICLES                              | 62,231   | 1,181,169                 | 6,133                            | 113,753                   | 13,410  | 271,683                   | 105                              | 3,150                     | 81,879                  | 1,569,755                 | 187,255,694                   |
| 37111 | MOTOR PASSENGER OR AIR CARS, ASSEMBLED      | 29,453   | 555,513                   | 2,748                            | 44,619                    | 8,649   | 179,558                   | 105                              | 3,150                     | 40,955                  | 782,840                   | 91,940,912                    |
| 37112 | MOTOR TRUCKS OR TRUCK TRACTORS, ASSEM       | 32,702   | 624,266                   | 3,324                            | 68,476                    | 4,759   | 92,114                    | 0                                | 0                         | 40,785                  | 784,856                   | 95,118,270                    |
| 3714  | MOTOR VEHICLE PARTS OR ACCESSORIES          | 22,913   | 327,020                   | 2,164                            | 29,390                    | 6,179   | 169,021                   | 55                               | 1,713                     | 31,311                  | 527,144                   | 34,823,118                    |
| 37147 | MOTOR VEHICLE BODY PARTS                    | 16,906   | 184,382                   | 654                              | 1,316                     | 582   | 2,667                     | 0                                | 0                         | 18,142                  | 188,365                   | 3,472,061                     |
| 372   | AIRCRAFT OR PARTS                           | 6  | 119                       | 1                                | 1                         | 33  | 573                       | 0                                | 0                         | 40                      | 693                       | 166,568                       |
| 373   | SHIPS OR BOATS                              | 1  | 16                        | 0                                | 0                         | 13  | 233                       | 0                                | 0                         | 14                      | 249                       | 9,618                         |
| 374   | RAILROAD EQUIPMENT                          | 4,490  | 54,376                    | 145                              | 8,660                     | 2,888   | 22,033                    | 9                                | 570                       | 7,532                   | 85,639                    | 7,288,661                     |
| 37422 | FREIGHT TRAIN CARS                          | 4,163  | 46,460                    | 9                                | 243                       | 2,834   | 21,347                    | 0                                | 0                         | 7,006                   | 68,050                    | 5,476,784                     |
| 375   | MOTORCYCLES, BICYCLES OR PARTS              | 66   | 596                       | 18                               | 175                       | 150   | 1,533                     | 0                                | 0                         | 234                     | 2,304                     | 166,727                       |
| 376   | GUIDED MISSILE OR SPACE VEHICLE PARTS,      | 0  | 0                         | 0                                | 0                         | 11  | 286                       | 0                                | 0                         | 11                      | 286                       | 63,946                        |
| 379   | MISCELLANEOUS TRANSPORTATION EQUIPMENT      | 291  | 2,950                     | 12                               | 138                       | 112   | 1,384                     | 0                                | 0                         | 415                     | 4,472                     | 230,476                       |
| 38    | INSTRUMENTS, PHOTOGRAPHIC GOODS, OPTICAL    | 670  | 7,900                     | 20                               | 239                       | 168   | 2,251                     | 0                                | 0                         | 858                     | 10,390                    | 635,382                       |
| 382   | MEASURING, CONTROLLING OR INDICATING INST   | 1  | 9                         | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 1                       | 9                         | 524                           |
| 384   | SURGICAL, MEDICAL OR DENTAL INSTRUMENTS     | 667  | 7,849                     | 20                               | 239                       | 167   | 2,248                     | 0                                | 0                         | 854                     | 10,336                    | 633,585                       |
| 386   | PHOTOGRAPHIC EQUIPMENT OR SUPPLIES          | 2  | 42                        | 0                                | 0                         | 1   | 3                         | 0                                | 0                         | 3                       | 45                        | 1,273                         |
| 39    | MISCELLANEOUS PRODUCTS OF MANUFACTURING     | 2,259  | 24,832                    | 364                              | 3,367                     | 2,431   | 26,969                    | 0                                | 0                         | 5,054                   | 55,168                    | 3,311,063                     |
| 391   | JEWELRY, SILVERWARE OR PLATED WARE          | 0  | 0                         | 0                                | 0                         | 6   | 76                        | 0                                | 0                         | 6                       | 76                        | 6,736                         |
| 393   | MUSICAL INSTRUMENTS OR PARTS                | 0  | 0                         | 0                                | 0                         | 13  | 110                       | 0                                | 0                         | 13                      | 110                       | 12,802                        |
| 394   | TOYS, AMUSEMENT, SPORTING OR ATHLETIC GOODS | 1,357  | 8,284                     | 252                              | 1,544                     | 1,941   | 18,341                    | 0                                | 0                         | 3,550                   | 28,169                    | 2,394,570                     |
| 3949  | SPORTING OR ATHLETIC GOODS                  | 409  | 3,208                     | 21                               | 213                       | 240   | 2,654                     | 0                                | 0                         | 670                     | 6,075                     | 388,881                       |
| 395   | PENS, PENCILS, OR OTHER OFFICE MATERIAL     | 4  | 29                        | 34                               | 678                       | 1   | 5                         | 0                                | 0                         | 39                      | 712                       | 23,807                        |
| 396   | COSTUME JEWELRY, BUTTONS, NOVELTIES OR NO   | 12   | 152                       | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 12                      | 152                       | 8,175                         |
| 399   | MISCELLANEOUS MANUFACTURED PRODUCTS         | 886  | 16,367                    | 78                               | 1,145                     | 470   | 8,437                     | 0                                | 0                         | 1,434                   | 25,949                    | 864,973                       |
| 40    | WASTE OR SCRAP MATERIALS NOT IDENTIFIED     | 24,219   | 2,178,778                 | 3,343                            | 262,424                   | 8,088   | 628,836                   | 36                               | 3,320                     | 35,686                  | 3,073,358                 | 69,985,661                    |
| 401   | ASHES                                       | 157  | 14,511                    | 218                              | 22,508                    | 252   | 16,825                    | 0                                | 0                         | 627                     | 53,844                    | 1,024,836                     |
| 402   | WASTE OR SCRAP EXC. ASHESSEE 401            | 24,062   | 2,164,267                 | 3,125                            | 239,916                   | 7,836   | 612,011                   | 36                               | 3,320                     | 35,059                  | 3,019,514                 | 68,960,825                    |
| 4021  | METAL SCRAP, WASTES OR TAILINGS             | 16,363   | 1,400,262                 | 2,091                            | 181,679                   | 3,600   | 318,421                   | 25                               | 2,415                     | 22,079                  | 1,902,777                 | 40,957,846                    |
| 40211 | IRON OR STEEL SCRAP, WASTES OR TAILI        | 15,847   | 1,388,809                 | 2,060                            | 179,273                   | 3,324   | 308,016                   | 25                               | 2,415                     | 21,256                  | 1,878,513                 | 40,240,427                    |
| 4022  | TEXTILE WASTE, SCRAP OR SWEEPINGS           | 11   | 221                       | 16                               | 329                       | 5   | 98                        | 0                                | 0                         | 32                      | 648                       | 29,605                        |
| 4024  | PAPER WASTE OR SCRAP                        | 1,488  | 78,433                    | 878                              | 48,205                    | 252   | 15,754                    | 1                                | 67                        | 2,619                   | 142,459                   | 4,403,103                     |
| 4026  | RUBBER OR PLASTIC SCRAP OR WASTE            | 0  | 0                         | 1                                | 12                        | 29  | 1,685                     | 1                                | 90                        | 31                      | 1,787                     | 95,400                        |
| 41    | MISCELLANEOUS FREIGHT SHIPMENTS             | 1,348  | 24,269                    | 204                              | 4,795                     | 238   | 6,528                     | 0                                | 0                         | 1,790                   | 35,592                    | 1,728,324                     |
| 411   | MISCELLANEOUS FREIGHT SHIPMENTS             | 1,053  | 13,494                    | 204                              | 4,795                     | 179   | 2,693                     | 0                                | 0                         | 1,436                   | 20,982                    | 1,452,799                     |
| 41111 | OUTFITS OR KITS                             | 24   | 289                       | 3                                | 59                        | 0   | 0                         | 0                                | 0                         | 27                      | 348                       | 20,405                        |
| 41114 | ARTICLES, USED EXC. FOR REPAIR OR RECON     | 8  | 191                       | 82                               | 1,716                     | 31  | 845                       | 0                                | 0                         | 121                     | 2,752                     | 342,760                       |
| 41115 | ARTICLES, USED, RETURNED FOR REPAIR OR R    | 10   | 134                       | 4                                | 65                        | 10  | 142                       | 0                                | 0                         | 24                      | 341                       | 23,555                        |
| 412   | SPECIAL COMMODITIES NOT TAKEN IN REGULA     | 295  | 10,775                    | 0                                | 0                         | 59  | 3,835                     | 0                                | 0                         | 354                     | 14,610                    | 275,525                       |
| 42    | CONTAINERS, CARRIERS OR DEVICES, SHIPPI     | 131,591  | 311,985                   | 494                              | 2,584                     | 102   | 325                       | 0                                | 0                         | 132,187                 | 314,894                   | 32,862,176                    |
| 421   | NONREVENUE MOVEMENT OF CONTAINERS, CAR      | 0  | 0                         | 3                                | 16                        | 13  | 253                       | 0                                | 0                         | 16                      | 269                       | 18,107                        |
| 422   | TRAILERS, SEMI-TRAILERS, RETURNED EMPTY     | 131,507  | 310,021                   | 480                              | 2,432                     | 86  | 7                         | 0                                | 0                         | 132,073                 | 312,460                   | 32,716,327                    |
| 423   | REVENUE MOVEMENT OF CONTAINERS, CARRIE      | 84   | 1,964                     | 11                               | 136                       | 3   | 65                        | 0                                | 0                         | 98                      | 2,165                     | 127,742                       |
| 44    | FREIGHT FORWARDER TRAFFIC                   | 1,110  | 17,226                    | 843                              | 15,322                    | 1,846   | 25,906                    | 0                                | 0                         | 3,799                   | 58,454                    | 2,947,888                     |
| 441   | FREIGHT FORWARDER TRAFFIC                   | 1,110  | 17,226                    | 843                              | 15,322                    | 1,846   | 25,906                    | 0                                | 0                         | 3,799                   | 58,454                    | 2,947,888                     |

| CODE | DESCRIPTION                              | REVENUE FREIGHT ORIGINATING ON RESPONDENT'S ROAD |                           |                                  |                           | REVENUE FREIGHT RECEIVED FROM CONNECTING CARRIERS |                           |                                  |                           | TOTAL                   |                           | GROSS FREIGHT REVENUE DOLLARS |
|------|--|--|---------------------------|----------------------------------|---------------------------|---|---------------------------|----------------------------------|---------------------------|-------------------------|---------------------------|-------------------------------|
|      |  | TERMINATING ON LINE                              |                           | DELIVERED TO CONNECTING CARRIERS |                           | TERMINATING ON LINE                               |                           | DELIVERED TO CONNECTING CARRIERS |                           | REVENUE FREIGHT CARRIED |                           |                               |
|      |  | NUMBER OF CARLOADS                               | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS               | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS                                | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS               | NUMBER OF TONS (2000 LBS) | NUMBER OF CARLOADS      | NUMBER OF TONS (2000 LBS) |                               |
| 45   | SHIPPER ASSOCIATION OR SIMILAR TRAFFIC   | 78   | 1,012                     | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 78                      | 1,012                     | 37,072                        |
| 451  | SHIPPER ASSOCIATION OR SIMILAR TRAFFIC   | 78   | 1,012                     | 0                                | 0                         | 0   | 0                         | 0                                | 0                         | 78                      | 1,012                     | 37,072                        |
| 46   | MISCELLANEOUS MIXED SHIP-MENTS           | 369,758  | 5,759,089                 | 19,315                           | 291,233                   | 98,363  | 1,283,463                 | 0                                | 0                         | 487,436                 | 7,333,785                 | 260,961,966                   |
| 461  | MISCELLANEOUS MIXED SHIP-MENTS EXC. FORW | 367,889  | 5,740,941                 | 19,253                           | 290,476                   | 97,910  | 1,279,639                 | 0                                | 0                         | 485,052                 | 7,311,056                 | 259,628,387                   |
| 462  | MIXED SHIPMENTS, 2 OR MORE MAJOR GROU    | 1,869  | 18,148                    | 62                               | 757                       | 453   | 3,824                     | 0                                | 0                         | 2,384                   | 22,729                    | 1,333,579                     |
| 48   | WASTE HAZARDOUS MATERIALSOR WASTE HAZARD | 227  | 19,067                    | 406                              | 33,113                    | 130   | 11,073                    | 2                                | 196                       | 765                     | 63,449                    | 2,605,201                     |
|      | GRAND TOTAL CARLOAD TRAFFIC              | 1,270,433  | 65,568,319                | 120,845                          | 7,359,374                 | 404,904   | 26,428,622                | 14,874                           | 1,351,223                 | 1,811,056               | 100,707,538               | 983,109                       |
| 47   | SMALL PACKAGED FREIGHT SHIPMENTS         | 968  | 16,369                    | 8                                | 140                       | 4,240   | 41,801                    | 0                                | 0                         | 5,216                   | 58,310                    | 4,414,203                     |
| 471  | SMALL PACKAGED FREIGHT SHIPMENTS         | 968  | 16,369                    | 8                                | 140                       | 4,240   | 41,801                    | 0                                | 0                         | 5,216                   | 58,310                    | 4,414,203                     |
|      | GRAND TOTAL CARLOAD AND LCL TRAFFIC      | 1,271,401  | 65,584,688                | 120,853                          | 7,359,514                 | 409,144   | 26,470,423                | 14,874                           | 1,351,223                 | 1,816,272               | 100,765,848               | 2,706,353,325                 |

FOURTH QUARTER 2011

I the undersigned, C. H. "JAKE" ALLISON JR. V. P. AND CONTROLLER of the NORFOLK SOUTHERN CORPORATION Company, state that this report was prepared by me or under my supervision: that I have carefully examined it; on the basis of my knowledge belief, and verification (where necessary) I declare it to be a full, true and correct statement of the freight commodity statistics named, and that the various items here reported were determined in accordance with effective rules promulgated by the Surface Transportation Board.

McBurris for C. H. Allison Jr

Date January 24, 2012

Address THREE COMMERCIAL PLACE, NORFOLK, VA 23510-9218  
Telephone Number 757-629-2765

REMARKS:

(Check One)

This report includes all commodity statistics for the period covered.

A supplemental report has been filed covering traffic involving less than three shippers reportable in any one commodity.

Supplemental report NOT OPEN TO PUBLIC INSPECTION.