

SURFACE TRANSPORTATION BOARD
QUARTERLY REPORT OF FREIGHT COMMODITY STATISTICS

FULL NAME OF RESPONDENT: NORFOLK AND SOUTHERN COMBINED RAILROAD SUBSIDIARIES

FOURTH QUARTER 2011
MILES OF ROAD OPERATED: 20,141

CODE	DESCRIPTION	REVENUE FREIGHT ORIGINATING ON RESPONDENT'S ROAD				REVENUE FREIGHT RECEIVED FROM CONNECTING CARRIERS				TOTAL		GROSS FREIGHT REVENUE DOLLARS
		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		REVENUE FREIGHT CARRIED		
		NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	
1	FARM PRODUCTS	43,931	4,216,795	1,223	119,522	9,650	879,886	13	925	54,817	5,217,128	112,102,602
11	FIELD CROPS	41,287	4,156,925	1,175	117,210	9,332	859,480	11	802	51,805	5,134,417	108,783,568
112	COTTON,RAW	8	174	2	36	0	0	0	0	10	210	5,875
1131	BARLEY	0	0	0	0	19	894	0	0	19	894	30,637
1132	CORN, EXCEPT POPCORN	27,354	2,875,663	315	33,340	1,119	110,754	0	0	28,788	3,019,757	62,404,750
1133	OATS	106	10,219	3	278	68	5,632	0	0	177	16,129	421,975
1134	RICE, ROUGH	74	1,540	0	0	20	418	0	0	94	1,958	111,881
1135	RYE	0	0	0	0	2	199	0	0	2	199	6,793
1136	SORGHUM GRAINS	41	4,069	26	2,600	11	1,076	0	0	78	7,745	189,944
1137	WHEAT EXCEPT BUCKWHEAT	2,269	233,894	0	0	6,068	615,369	0	0	8,337	849,263	22,204,333
1139	GRAIN, NEC	1,021	29,718	0	0	37	3,404	0	0	1,058	33,122	995,510
114	OIL SEEDS, NUTS & KERNELS EXC EDBL TREE NUST	10,320	999,009	822	80,915	905	76,570	2	176	12,049	1,156,670	20,548,145
1144	SOYBEANS	8,883	905,941	497	50,910	656	62,839	0	0	10,036	1,019,690	16,599,148
115	FIELD SEEDS EXC OIL SEEDS	16	892	7	41	386	15,899	4	313	413	17,145	512,946
119	MISCELLANEOUS FIELD CROPS	78	1,747	0	0	697	29,265	5	313	780	31,325	1,350,779
1195	POTATOES OTHER THAN SWEET	72	1,567	0	0	300	19,094	5	313	377	20,974	919,489
12	FRESH FRUITS AND TREE NUTS	915	19,752	25	552	43	1,123	0	0	983	21,427	718,988
121	CITRUS FRUITS	406	8,715	0	0	7	409	0	0	413	9,124	438,945
122	DECIDUOUS FRUITS	142	3,148	0	0	2	35	0	0	144	3,183	147,150
1221	APPLES	18	403	0	0	2	35	0	0	20	438	21,075
1224	GRAPES	46	1,002	0	0	0	0	0	0	46	1,002	46,592
129	MISCELLANEOUS FRESH FRUITS AND TREE NUTS	367	7,889	25	552	34	679	0	0	426	9,120	132,893
1295	COFFEE, GREEN	93	2,031	22	490	3	62	0	0	118	2,583	69,486
13	FRESH VEGETABLES	1,487	32,738	22	1,741	247	18,298	2	123	1,758	52,900	2,344,431
131	BULBS, ROOTS & TUBERS W/WO TOPS EXC POTATOES	79	1,763	0	0	129	7,662	2	123	210	9,548	462,681
1318	ONIONS, DRY	63	1,410	0	0	121	7,163	2	123	186	418,769	8,696
133	LEAFY FRESH VEGETABLES	372	8,113	0	0	0	0	0	0	372	8,113	380,412
1334	CELERY	146	3,162	0	0	0	0	0	0	146	3,162	148,712
1335	LETTUCE	73	1,573	0	0	0	0	0	0	73	1,573	74,824
134	DRY RIPE VEG SEEDS, ECT (EXC ARTIFICIALLY DRIED)	2	150	22	1,741	118	10,636	0	0	142	12,527	433,079
1341	BEANS, DRY RIPE	2	150	22	1,741	105	9,485	0	0	129	11,376	392,433
1342	PEAS, DRY	0	0	0	0	12	1,129	0	0	12	1,129	39,101
139	MISCELLANEOUS FRESH VEGETABLES	1,034	22,712	0	0	0	0	0	0	1,034	22,712	1,068,259
1392	WATERMELONS	3	68	0	0	0	0	0	0	3	68	3,078
1394	TOMATOES	57	1,278	0	0	0	0	0	0	57	1,278	57,592
1398	MELONS EXC WATERMELONS	21	463	0	0	0	0	0	0	21	463	21,249
14	LIVESTOCK AND LIVESTOCK PRODUCTS	81	1,479	1	19	0	0	0	0	82	1,498	50,533
142	DAIRY FARM PRODUCTS EXC PASTURIZED	77	1,424	0	0	0	0	0	0	77	1,424	47,109
143	ANIMAL FIBERS	4	55	1	19	0	0	0	0	5	74	3,424
1431	WOOL	4	55	1	19	0	0	0	0	5	74	3,424
19	MISCELLANEOUS FARM PRODUCTS	161	5,901	0	0	28	985	0	0	189	6,886	205,082
191	HORTICULTURAL SPECIALTIES	127	2,651	0	0	27	964	0	0	154	3,615	100,080
8	FOREST PRODUCTS	197	16,177	21	1,763	65	1,304	0	0	283	891,263	891,263
84	GUMS AND BARK, CRUDE	197	16,177	21	1,763	2	128	0	0	220	18,068	801,927
8423	LATEX AND ALLIED GUMS(CRUDE NATURAL RUBBER)	193	15,855	21	1,763	1	78	0	0	215	17,696	774,792
86	MISCELLANEOUS FOREST PRODUCTS	0	0	0	0	63	1,176	0	0	63	1,176	89,336
9	FRESH FISH AND OTHER MARINE PRODUCTS	102	2,011	2	42	8	364	0	0	112	2,417	81,056
91	FRESH FISH AND OTHER MARINE PRODUCTS	102	2,011	2	42	8	364	0	0	112	2,417	81,056
912	FRESH FISH & WHALE PRD,INC FRZN UNPACKAGED FISH	101	1,917	0	0	8	364	0	0	109	2,281	76,922
9131	SHELLS(OYSTERS, CRAB,CLAM,ETC)	1	94	0	0	0	0	0	0	1	94	3,000
10	METALLIC ORES	4,720	470,573	273	24,636	711	69,479	14	1,375	5,718	566,063	7,469,886

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101	IRON ORE	3,862	388,480	0	0	243	23,607	0	0	4,105	412,087	2,946,797
10112	BENEFICIATING-GRADE ORE, CRUDE	4	451	0	0	0	0	0	0	4	451	26,860
102	COPPER ORES	0	0	9	707	1	15	0	0	10	722	32,808
103	LEAD AND ZINC ORES	1	12	1	22	0	0	0	0	2	34	794
1031	LEAD ORES	1	12	1	22	0	0	0	0	2	34	794
105	BAUXITE AND OTHER ALUMINUM ORES	852	81,922	243	22,216	454	44,644	14	1,375	1,563	150,157	4,345,963
106	MANGANESE ORES	0	0	5	422	11	1,042	0	0	16	1,464	64,607
107	TUNGSTEN ORES	0	0	0	0	1	72	0	0	1	72	3,180
108	CHROMIUM ORES	0	0	4	367	0	0	0	0	4	367	15,180
109	MISCELLANEOUS METAL ORES	5	159	11	902	1	99	0	0	17	1,160	60,557
11	COAL	289,978	31,765,634	10,632	1,149,577	83,527	9,814,249	2,695	318,949	386,832	43,048,409	801,682,696
111	ANTHRACITE	1,846	180,809	268	25,427	0	0	0	0	2,114	206,236	7,751,795
11112	CLEANED OF PREPARED ANTHRA(CRSHD, SCRND, SIZED)	1,846	180,809	268	25,427	0	0	0	0	2,114	206,236	7,751,795
112	BITUMINOUS COAL AND LIGNITE	288,132	31,584,825	10,364	1,124,150	83,527	9,814,249	2,695	318,949	384,718	42,842,173	793,930,901
1121	BITUMINOUS COAL	288,132	31,584,825	10,364	1,124,150	83,527	9,814,249	2,695	318,949	384,718	42,842,173	793,930,901
13	CRUDE PETRO, NAT GAS & NAT GSLN	4	70	0	0	159	14,870	0	0	163	14,940	524,722
131	CRUDE PETROLEUM AND NATURAL GAS	3	45	0	0	130	12,604	0	0	133	12,649	399,034
132	NATURAL GASOLINE	1	25	0	0	29	2,266	0	0	30	2,291	125,688
14	NONMETALLIC MINERALS EXCEPT FUELS	39,421	4,057,712	5,221	519,805	14,812	1,482,900	1,422	141,419	60,876	6,201,836	93,542,036
141	DIMENSION STONE QUARRY	20	627	1	10	10	971	0	0	31	1,608	54,366
142	CRUSHED AND BROKEN STONE, INCLUDING RIPRAP	32,327	3,389,435	3,729	380,908	731	74,504	0	0	36,787	3,844,847	33,438,915
14211	AGRICULTURAL LIMESTONE	0	0	0	0	2	205	0	0	2	205	5,750
14219	CRUSHED AND BROKEN STONE, NEC, INCLUDING RIPRAP	32,327	3,389,435	3,729	380,908	729	74,299	0	0	36,785	3,844,642	33,433,165
144	SAND AND GRAVEL	3,465	347,461	830	78,317	9,893	1,007,751	1,383	137,806	15,571	1,571,335	41,744,220
14411	SAND(AGGREGATE AND BALLAST)	84	7,492	37	1,306	1	91	0	0	122	8,889	134,778
14412	GRAVEL(AGGREGATE AND BALLAST)	471	46,612	25	2,401	10	764	0	0	506	49,777	1,470,624
14413	INDUSTRIAL SAND,CRUDE	2,910	293,357	768	74,610	9,882	1,006,896	1,383	137,806	14,943	1,512,669	40,138,818
145	CLAY, CERAMIC AND REFRACTORY MINERALS	26	858	44	1,791	5	488	36	3,424	111	6,561	125,900
14512	FIRE CLAY, CRUDE	0	0	0	0	5	488	0	0	5	488	16,185
14514	BALL AND KAOLIN CLAY,CRUDE	19	404	26	530	0	0	0	0	45	934	21,433
147	CHEMICALS AND FERTILIZER MINERALS	2,923	289,728	590	57,412	3,824	384,214	0	0	7,337	731,354	17,008,237
14711	BARITE(BARYTES),CRUDE	2	200	0	0	329	32,221	0	0	331	32,421	1,227,919
14713	BORATE POTASH AND SODA,CRUDE	168	16,867	19	1,795	0	0	0	0	187	18,662	577,303
14714	APATITE AND PHOSPHATE ROCK,CRUDE	524	50,114	0	0	0	0	0	0	524	50,114	1,472,797
14715	ROCK SALT, CRUDE	1,893	189,691	519	50,419	757	78,472	0	0	3,169	318,582	4,642,133
14716	SULPHUR, CRUDE	336	32,856	52	5,198	2,732	272,923	0	0	3,120	310,977	9,072,461
149	MISCELLANEOUS NONMETALLIC MINERAL EXCEPT FUELS	660	29,603	27	1,367	349	14,972	3	189	1,039	46,131	1,170,398
14913	NATIVE ASPHALT AND BITUMENS	4	341	0	0	0	0	0	0	4	341	10,016
14914	PUMICE AND PUMICITE, CRUDE	0	0	0	0	23	2,167	0	0	23	2,167	74,237
19	ORDNANCE AND ACCESSORIES	106	4,114	131	13,574	126	12,416	8	777	371	30,881	2,612,361
192	AMMUNITION OVER 30 MM	0	0	1	4	19	370	0	0	20	374	118,564
193	FULL TRACKED COMBAT VEHICLES AND PARTS	38	2,809	129	13,558	106	12,035	8	777	281	29,179	2,447,901
195	SMALL ARMS,30 MM AND UNDER	0	0	0	0	1	11	0	0	1	11	1,285
196	SMALL ARMS AMMUNITION,30 MM ANDUNDER	68	1,305	1	12	0	0	0	0	69	1,317	44,611
20	FOOD AND KINDRED PRODUCTS	64,279	3,704,271	6,820	442,937	27,143	1,758,827	1,404	103,497	99,646	6,009,532	178,726,933
201	MEAT(INC POULTRY & SMALL GAME) FISH,CHLD OR FRZN	558	44,899	165	9,050	520	45,274	5	439	1,248	99,662	3,062,866
2012	MEAT, FRESH-FROZEN	20	437	98	5,085	2	135	0	0	120	5,657	201,024
2013	MEAT PRODUCTS	85	7,283	3	64	77	7,058	0	0	165	14,405	412,063
2014	ANIMAL BY-PRODUCTS, INEDIBLE	451	37,007	0	0	435	37,589	2	176	888	74,772	2,267,202
20141	HIDES, SKINS, PELTS, NOT TANNED(LIVESTOCK)	42	670	0	0	33	633	0	0	75	1,303	47,351
2015	DRSD POULTRY OR SML GAME OR BYPRDS-FRSH OR CHLD	2	172	2	74	6	492	3	263	13	1,001	28,125
2016	DRSD POULTRY,SML GAME & RTD PRD,FRSH,FRZN	0	0	62	3,827	0	0	0	0	62	3,827	154,452
202	DAIRY PRODUCTS	281	5,678	20	324	450	27,057	40	3,203	791	36,262	1,354,840
2021	CREAMERY BUTTER	0	0	0	0	44	1,380	0	0	44	1,380	126,804
2023	CONDENSED,EVAPORATED MILK AND DRY MILK	1	20	17	302	227	14,642	0	0	245	14,964	518,025
2025	CHEESE AND OTHER SPECIAL DAIRY PRODUCTS	280	5,658	3	22	177	10,993	40	3,203	500	19,876	708,110
2026	PROCD WHOLE MILK,SKIM MILK,CREAM & OTH FLUID PRD	0	0	0	0	2	42	0	0	2	42	1,901
203	CANNED AND PRESERVED FRUITS,VEG & SEA FOODS	5,639	113,960	414	17,082	5,764	276,812	543	29,990	12,360	437,844	17,472,686

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2031	CANNED AND CURED SEA FOODS	1	21	0	0	47	988	0	0	48	1,009	46,834
2032	CANNED SPECIALTIES	25	495	6	118	102	1,314	0	0	133	1,927	95,823
2033	CANNED FRUITS,VEGETABLES,JAMS,JELLIES,PRESERVES	1,088	23,463	166	10,030	2,480	137,377	238	16,630	3,972	187,500	6,767,279
2034	DRIED & DEHYD FRUITS & VEG(EXC FIELD DRIED),SOUP	199	4,180	3	57	310	8,939	0	0	512	13,176	538,800
2035	PKID FRUITS & VEG,SAUCES,SSNG,SALAD DRSG	2,971	61,906	135	2,891	1,350	30,418	0	0	4,456	95,215	3,210,479
2036	FRESH & FROZEN PACKAGED FISH AND OTHER SEAFOOD	0	0	0	0	1	82	0	0	1	82	4,197
2037	FRZN FRUITS,FRUIT JUICES AND VEGETABLES	55	1,205	1	70	1,257	81,838	204	5,647	1,517	88,760	4,725,232
2038	FROZEN SPECIALTIES	1,202	20,365	8	290	16	280	0	0	1,226	20,935	1,102,121
2039	CANNED & PRESERVED FRUITS,VEG & SEA FOODS,NEC	98	2,325	95	3,626	201	15,576	101	7,713	495	29,240	981,921
204	GRAIN MILL PRODUCTS	20,534	1,610,462	2,423	214,516	6,223	567,952	406	37,174	29,586	2,430,104	59,574,328
2041	FLOUR OR OTHER GRAIN MILLPRODUCTS EXC. R	3,324	294,336	1,103	108,066	1,914	181,224	132	13,447	6,473	597,073	15,060,175
20411	WHEAT FLOUR EXC. BLENDED OR PREPARED SEE	1,367	124,693	930	92,179	1,415	137,080	110	11,402	3,822	365,354	9,284,589
20412	WHEAT BRAN, MIDDINGS ORSHORTS	295	20,744	10	605	31	2,286	0	0	336	23,635	652,561
20421	PREPARED FEED, ANIMAL, FISH OR POULTRY	4,689	417,151	58	5,078	406	33,091	43	4,236	5,196	459,556	6,884,186
20423	CANNED FEED, ANIMAL, FISHOR POULTRY, OTH	235	4,958	74	1,638	0	0	0	0	309	6,596	367,902
2043	CEREAL PREPARATIONS	2,705	41,457	152	2,271	160	2,952	0	0	3,017	46,680	1,749,807
2044	MILLED RICE, FLOUR OR MEAL	962	25,071	0	0	560	42,482	205	17,159	1,727	84,712	2,745,251
2045	BLENDED OR PREPARED FLOUREXC. MILLING FL	9	577	0	0	1	83	0	0	10	660	20,824
2046	WET CORN MILLING OR SOR- GHUM GRAIN (MIL	8,333	821,994	995	96,800	2,970	293,823	26	2,332	12,324	1,214,949	31,864,321
20461	CORN SYRUP	4,968	520,062	688	70,728	2,116	214,360	26	2,332	7,798	807,482	22,320,573
20462	CORN STARCH	1,274	104,528	233	19,444	393	36,407	0	0	1,900	160,379	4,888,311
20463	CORN SUGAR	229	19,194	32	2,707	46	3,815	0	0	307	25,716	896,443
20471	DOG, CAT OR OTHER PET FOOD, NEC EXC.	277	4,918	41	663	179	11,942	0	0	497	17,523	775,431
20472	CANNED DOG, CAT OR OTHER PET FOOD, NEC	0	0	0	0	33	2,355	0	0	33	2,355	106,431
205	BAKERY PRODUCTS	460	7,362	106	1,750	128	3,985	0	0	694	13,097	512,869
206	SUGAR, BEET OR CANE	1,802	162,844	387	39,300	2,132	205,534	0	0	4,321	407,678	13,645,230
2061	SUGAR MILL PRODUCTS OR BY-PRODUCTS	63	6,159	0	0	423	40,740	0	0	486	46,899	1,151,523
20616	SUGAR MOLASSES EXC. BLACKSTRAP SEE	2	176	0	0	35	3,170	0	0	37	3,346	96,398
20617	BLACKSTRAP MOLASSES	61	5,983	0	0	383	37,051	0	0	444	43,034	1,037,169
2062	SUGAR, REFINED, CANE ORBEET	1,739	156,685	387	39,300	1,709	164,794	0	0	3,835	360,779	12,493,707
20625	SUGAR REFINING BY-PROD- UCTS	6	403	0	0	13	1,111	0	0	19	1,514	54,037
207	CONFECTIONERY OR RELATED PRODUCTS	1,794	36,462	8	204	358	7,521	0	0	2,160	44,187	1,484,201
208	BEVERAGES OR FLAVORING EXTRACTS	10,202	458,229	1,218	66,775	6,477	304,397	5	475	17,902	829,876	32,065,906
20821	BEER, ALE, PORTER, STOUT OR OTHER FERMEN	410	14,863	618	38,971	662	27,498	0	0	1,690	81,332	3,056,891
20823	MALT EXTRACTS OR BREWERS SPENT GRAINS	110	10,657	0	0	50	3,965	0	0	160	14,622	532,050
2083	MALT	2	185	0	0	1,007	87,106	0	0	1,009	87,291	5,328,153
2084	WINES, BRANDY OR BRANDY SPIRITS	703	20,246	389	23,899	3,354	120,610	0	0	4,446	164,755	6,026,645
20851	DISTILLED, RECTIFIED OR BLENDED LIQUORS	2,710	56,799	91	1,771	207	6,463	5	475	3,013	65,508	2,337,810
20859	BY-PRODUCTS OF LIQUOR DISTILLING	3,155	291,456	0	0	297	27,827	0	0	3,452	319,283	11,311,246
2086	SOFT DRINKS OR CARBONATEDOR MINERAL WATE	649	13,300	21	410	167	4,104	0	0	837	17,814	674,097
2087	MISCELLANEOUS FLAVORING EXTRACTS, SYRUP	2,463	50,723	99	1,724	733	26,824	0	0	3,295	79,271	2,799,014
209	MISCELLANEOUS FOOD PREPA-RATIONS OR KIND	23,009	1,264,375	2,079	93,936	5,091	320,295	405	32,216	30,584	1,710,822	49,554,007
20911	COTTONSEED OIL, CRUDE OR REFINED EXC. ED	26	2,338	0	0	71	6,568	0	0	97	8,906	308,568
20914	COTTONSEED CAKE OR MEAL OR BY-PRODUCTS	16	1,504	0	0	7	551	0	0	23	2,055	37,385
20921	SOYBEAN OIL, CRUDE OR REFINED EXC. ED	2,248	207,742	23	2,297	544	50,299	0	0	2,815	260,338	6,355,420
20923	SOYBEAN CAKE, FLOUR, GRITS, MEAL OR	6,189	633,976	147	12,569	903	89,016	0	0	7,239	735,561	20,579,366
2093	NUT OR VEGETABLE OILS OR BY-PRODUCTS EXC	2,066	179,855	81	7,091	1,086	101,056	0	0	3,233	288,002	8,376,662
2094	MARINE FATS OR OILS EXC. OILS FOR MEDICI	1	22	0	0	2	179	0	0	3	201	8,614
2095	ROASTED COFFEE OR INSTANT COFFEE	42	926	3	64	31	466	0	0	76	1,456	60,596
2096	MARGARINE, SHORTENING OR TABLE OILS OR O	99	3,242	0	0	7	183	0	0	106	3,425	116,856
2098	MACARONI, SPAGHETTI, VERMICELLI OR N	70	1,279	7	67	49	885	0	0	126	2,231	123,224
21	TOBACCO PRODUCTS EXC. INSECTICIDES SE	15	88	0	0	0	0	0	0	15	88	17,300
211	CIGARETTES	15	88	0	0	0	0	0	0	15	88	17,300
22	TEXTILE MILL PRODUCTS	1,219	15,939	188	2,791	258	4,354	0	0	1,665	23,084	870,699
221	COTTON BROAD-WOVEN FAB- RICS	229	1,933	11	69	29	360	0	0	269	2,362	132,305
222	MAN-MADE FIBRE OR SILK BROAD-WOVEN FAB	187	2,536	0	0	2	28	0	0	189	2,564	67,671
224	NARROW FABRICS, COTTON, SILK OR WOOL, O	0	0	11	184	4	53	0	0	15	237	11,165
225	KNIT FABRICS	1	21	2	12	0	0	0	0	3	33	3,231

CODE	DESCRIPTION	REVENUE FREIGHT ORIGINATING ON RESPONDENT'S ROAD				REVENUE FREIGHT RECEIVED FROM CONNECTING CARRIERS				TOTAL		GROSS FREIGHT REVENUE DOLLARS
		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		REVENUE FREIGHT CARRIED		
		NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	
227	FLOOR COVERINGS EXC. CORKSEE 249, HARD S	391	6,565	27	421	5	87	0	0	423	7,073	180,687
228	THREAD OR YARN	1	21	0	0	35	628	0	0	36	649	25,037
229	MISCELLANEOUS TEXTILE GOODS	410	4,863	137	2,105	183	3,198	0	0	730	10,166	450,603
2297	WOOL OR MOHAIR, SCOURED, COMBED OR CARBO	0	0	3	63	0	0	0	0	3	63	2,778
2298	CORDAGE OR TWINE	1	22	0	0	0	0	0	0	1	22	1,459
23	APPAREL OR OTHER FINISHEDTEXTILE PRODUCT	24,031	319,623	3,182	36,300	7,781	94,707	0	0	34,994	450,630	23,321,058
231	MENS, YOUTHS OR BOYS CLOTHING OR UNI	1,257	15,371	624	4,656	1,164	9,132	0	0	3,045	29,159	2,243,702
233	WOMENS, MISSES, CHILDRENSOR INFANTS CLOT	12	72	37	767	272	3,940	0	0	321	4,779	438,904
235	CAPS, HATS OR MILLINERY OR HAT BODIES E	0	0	0	0	5	63	0	0	5	63	4,416
238	MISCELLANEOUS APPAREL OR ACCESSORIES	0	0	2	34	5	63	0	0	7	97	7,604
239	MISCELLANEOUS FABRICATED TEXTILE PRODUCT	22,762	304,180	2,519	30,843	6,335	81,509	0	0	31,616	416,532	20,626,432
24	LUMBER OR WOOD PRODUCTS EXC. FURNITURE	12,453	837,515	2,071	126,749	7,091	572,823	154	13,716	21,769	1,550,803	41,513,977
241	PRIMARY FOREST OR WOOD RAW MATERIALS V	6,952	598,869	101	7,556	478	40,471	5	440	7,536	647,336	10,058,884
24114	PULPWOOD LOGS	1	21	0	0	38	3,178	0	0	39	3,199	42,657
24115	PULPWOOD OR OTHER WOOD CHIPS	6,706	588,935	37	3,460	437	37,014	0	0	7,180	629,409	9,587,902
24116	WOOD POSTS, POLES OR PILING	18	1,361	8	565	0	0	0	0	26	1,926	70,019
242	SAWMILL OR PLANING MILL PRODUCTS EXC. B	3,648	129,170	823	33,567	4,343	346,173	49	4,566	8,863	513,476	18,316,555
2421	LUMBER OR DIMENSION STOCKEXC. BOX SHOOKS	3,633	128,863	815	33,447	3,838	333,974	49	4,566	8,335	500,850	17,747,185
2429	MISCELLANEOUS SAWMILL OR PLANING MILL PR	15	307	8	120	505	12,199	0	0	528	12,626	569,370
243	MILLWORK OR PREFABRICATEDWOOD PRODUCTS O	449	24,963	366	28,228	852	66,416	54	4,789	1,721	124,396	4,519,669
2431	MILLWORK OR CABINETWORK, TO BE BUILT IN	90	1,207	11	137	10	189	0	0	111	1,533	50,538
2432	PLYWOOD OR VENEER OR BUILT-UP WOOD E	315	22,894	333	26,473	753	60,122	54	4,789	1,455	114,278	4,129,389
244	WOODEN CONTAINERS	56	1,089	3	52	1	22	0	0	60	1,163	19,867
249	MISCELLANEOUS WOOD PROD- UCTS EXC. CONTA	1,348	83,424	778	57,346	1,417	119,741	46	3,921	3,589	264,432	8,599,002
2491	TREATED WOOD PRODUCTS, CREOSOTED, OR T	135	10,573	113	8,393	103	8,508	15	1,258	366	28,732	1,172,969
25	FURNITURE OR FIXTURES	2,774	33,245	359	3,525	3,147	28,627	0	0	6,280	65,397	4,464,651
251	HOUSEHOLD OR OFFICE FUR- NITURE EXC. CON	242	2,322	114	915	34	398	0	0	390	3,635	228,992
253	PUBLIC BUILDING OR RELAT-ED FURNITURE EX	0	0	2	35	0	0	0	0	2	35	660
254	LOCKERS, PARTITIONS OR SHELVING OR OFF	1,379	17,451	172	1,949	2,982	27,242	0	0	4,533	46,642	3,469,657
259	MISCELLANEOUS FURNITURE OR FIXTURES EXC	1,153	13,472	68	562	128	829	0	0	1,349	14,863	752,271
26	PULP, PAPER OR ALLIED PRODUCTS	38,453	1,361,768	9,825	551,808	19,086	1,328,658	1,351	96,436	68,715	3,338,670	111,485,516
261	PULP OR PULP MILL PROD- UCTS	3,675	287,119	942	75,041	3,652	317,468	188	15,642	8,457	695,270	18,568,370
26111	PULP	3,229	251,430	932	74,382	3,605	313,149	188	15,642	7,954	654,603	17,116,084
262	PAPER EXC. BUILDING PAPERSEE 266	11,231	334,406	2,294	143,550	5,504	425,968	142	11,290	19,171	915,214	31,169,617
26211	NEWSPRINT	256	17,897	232	17,275	1,066	83,921	17	1,179	1,571	120,272	3,808,636
26212	GROUND WOOD PAPER, UN- COATED	567	42,420	501	43,542	1,541	118,268	0	0	2,609	204,230	7,144,274
26213	PRINTING PAPER, COATED ORUNCOATED, COATE	1,242	100,143	881	69,756	2,448	201,338	6	334	4,577	371,571	14,783,864
26214	WRAPPING PAPER, WRAPPERS,OR COARSE PAPER	79	2,830	47	1,238	179	15,069	0	0	305	19,137	806,120
26217	SPECIAL INDUSTRIAL PAPER OR PAPER CAR LI	5,748	117,751	416	8,357	158	5,508	119	9,777	6,441	141,393	2,470,487
26218	SANITARY TISSUE STOCK	469	8,033	2	20	1	20	0	0	472	8,073	468,816
263	FIBREBOARD, PAPERBOARD ORPULPBOARD EXC.	8,426	533,470	4,852	311,657	8,035	560,699	1,021	69,504	22,334	1,475,330	51,358,549
264	CONVERTED PAPER OR PAPER-BOARD PRODUCTS	4,260	51,988	544	8,075	797	12,292	0	0	5,601	72,355	2,988,885
2643	PAPER BAGS	38	727	1	21	4	81	0	0	43	829	24,591
26471	SANITARY TISSUES OR HEALTH PRODUCTS	3,457	39,772	430	5,888	332	3,482	0	0	4,219	49,142	1,950,100
265	CONTAINERS OR BOXES, PAPERBOARD, FIB	9,533	143,145	881	11,539	865	9,618	0	0	11,279	164,302	5,638,766
266	BUILDING PAPER OR BUILD- ING BOARD	1,328	11,640	312	1,946	233	2,613	0	0	1,873	16,199	1,761,329
26613	WALLBOARD EXC. HARDBOARD SEE 24993	9	152	2	24	40	791	0	0	51	967	33,667
27	PRINTED MATTER	2,625	50,882	231	4,761	32	502	0	0	2,888	56,145	1,783,239
272	PERIODICALS	196	3,983	0	0	0	0	0	0	196	3,983	194,968
273	BOOKS	200	2,674	5	98	26	399	0	0	231	3,171	206,793
274	MISCELLANEOUS PRINTED MATTER	2,216	44,051	224	4,639	6	103	0	0	2,446	48,793	1,374,504
277	GREETING CARDS, SEALS, LABELS OR TAGS	11	152	2	24	0	0	0	0	13	176	4,332
278	BLANKBOOKS, LOOSE LEAF BINDERS OR DEVI	2	22	0	0	0	0	0	0	2	22	2,642
28	CHEMICALS OR ALLIED PRODUCTS	38,618	2,836,180	14,269	1,095,022	53,225	4,842,737	1,261	114,939	107,373	8,888,878	356,840,026
281	INDUSTRIAL INORGANIC OR ORGANIC CHEMICA	17,933	1,570,399	7,040	598,450	32,917	3,071,818	565	52,418	58,455	5,293,085	202,144,568
2812	POTASSIUM OR SODIUM COM- POUNDS OR OTHER	4,104	378,730	2,541	238,063	7,456	743,471	421	39,129	14,522	1,399,393	50,508,061
28123	SODIUM COMPOUNDS EXC. SODIUM ALKALIES	182	11,373	656	65,949	2,732	279,763	47	4,823	3,617	361,908	13,035,870
2813	INDUSTRIAL GASES, COM- PRESSED, LIQUEF	824	45,172	74	5,269	811	65,555	0	0	1,709	115,996	6,998,188

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		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		REVENUE FREIGHT CARRIED		
		NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	
2814	CRUDE PRODUCTS FROM COAL TAR, NATURAL GA	494	43,080	211	15,470	254	19,651	0	0	959	78,201	3,793,324
2816	INORGANIC PIGMENTS EXC. BLACKS SEE 2899	217	21,742	31	2,640	166	17,386	0	0	414	41,768	2,769,903
2818	INDUSTRIAL ORGANIC CHEMI-CALS, NEC EXC.	8,358	729,333	2,698	218,515	20,225	1,857,826	70	6,385	31,351	2,812,059	106,064,602
28184	ALCOHOLS	5,435	502,960	998	91,624	13,075	1,228,514	0	0	19,508	1,823,098	58,309,618
2819	INDUSTRIAL INORGANIC CHEMICALS, NEC	3,480	320,992	1,094	87,394	2,599	243,719	64	6,087	7,237	658,192	23,551,332
28193	SULPHURIC ACID	1,115	109,422	267	26,094	1,037	103,479	0	0	2,419	238,995	5,419,134
282	PLASTIC MATERIALS OR SYNTHETIC FIBRE	4,746	424,183	2,834	259,865	14,755	1,390,478	540	48,753	22,875	2,123,279	99,735,888
28212	SYNTHETIC RUBBERS (VULCA-NIZABLE ELASTOM	119	10,271	7	487	210	17,456	4	346	340	28,560	1,350,325
28213	SYNTHETIC FIBERS EXC. GLASS SEE 32293	23	420	10	210	0	0	0	0	33	630	19,108
283	DRUGS (BIOLOGICAL OR BOTANICAL PRODU	271	3,993	323	6,373	354	7,140	0	0	948	17,506	751,351
284	SOAP OR OTHER DETERGENTS,CLEANING PREPAR	5,469	109,353	1,849	49,533	494	17,213	84	7,564	7,896	183,663	6,250,079
2841	SOAP OR OTHER DETERGENTS EXC. SPECIALTY	4,115	83,756	1,067	23,342	270	7,644	47	4,234	5,499	118,976	4,243,652
285	PAINTS, ENAMELS, LACQ- UERS, SHELLACS	335	6,315	24	1,415	208	11,845	0	0	567	19,575	1,174,073
286	GUM OR WOOD CHEMICALS	542	45,448	85	6,831	61	5,226	3	268	691	57,773	2,293,613
287	AGRICULTURAL CHEMICALS	4,484	433,197	1,170	114,757	1,305	127,636	32	3,002	6,991	678,592	21,932,788
2871	FERTILIZERS EXC. MILLED, MINED OR OTHERW	4,388	430,438	1,135	112,223	1,286	126,165	5	490	6,814	669,316	21,567,450
289	MISCELLANEOUS CHEMICAL PRODUCTS	4,838	243,292	944	57,798	3,131	211,381	37	2,934	8,950	515,405	22,557,666
2892	EXPLOSIVES EXC. AMMUNIT- ION SEE 1929 OR	7	105	0	0	1	11	0	0	8	116	7,063
28991	EXPLOSIVES EXC. AMMUNI- TION SEE 19291-	66	3,153	63	6,296	434	44,259	11	1,080	574	54,788	855,496
29	PETROLEUM OR COAL PROD- UCTS	17,100	1,206,777	6,199	421,804	6,911	564,440	832	66,752	31,042	2,259,773	80,131,704
291	PRODUCTS OF PETROLEUM REFINING	5,750	458,230	3,742	263,626	5,894	468,996	801	64,317	16,187	1,255,169	55,544,807
29111	GASOLINE OR JET OR HIGH VOLATILE PETROL	275	16,207	80	7,514	102	8,057	6	495	463	32,273	679,117
29112	KEROSENE EXC. JET FUELS SEE 29111	3	47	0	0	0	0	0	0	3	47	1,738
29113	DISTILLATE FUEL OIL	4	134	8	751	11	900	0	0	23	1,785	58,174
29114	PETROLEUM LUBRICATING OR SIMILAR OILS, C	510	42,207	283	24,085	1,043	87,036	91	7,700	1,927	161,028	7,257,228
29116	ASPHALT PITCHES OR TARS, FROM PETROLEUM,	2,703	242,222	533	46,495	797	71,439	35	3,209	4,068	363,365	13,880,151
29117	PETROLEUM RESIDUAL FUEL OILS OR OTHER L	266	21,988	39	3,051	623	53,446	10	883	938	79,368	3,336,994
29119	PETROLEUM REFINING PROD- UCTS, NEC EXC.	153	10,971	105	8,021	1,136	93,187	528	42,491	1,922	154,670	6,745,706
2912	LIQUEFIED GASES, COAL OR PETROLEUM	1,836	124,454	2,694	173,709	2,182	154,931	131	9,539	6,843	462,633	23,585,699
295	PAVING OR ROOFING MATERI-ALS	308	20,251	57	4,801	170	15,446	29	2,245	564	42,743	1,357,915
2952	ASPHALT COATINGS OR FELTSOR ROOFING CEME	308	20,251	57	4,801	170	15,446	29	2,245	564	42,743	1,357,915
299	MISCELLANEOUS COAL OR PETROLEUM PRODU	11,042	728,296	2,400	153,377	847	79,998	2	190	14,291	961,861	23,228,982
29911	COAL OR COKE BRIQUETTES (FUEL BRICKS),	31	659	17	374	0	0	0	0	48	1,033	23,701
29913	PETROLEUM COKE EXC. BRI- QUETTES SEE 299	719	69,479	83	6,813	698	66,807	0	0	1,500	143,099	4,667,312
29914	COKE PRODUCED FROM COAL EXC. BRIQUETTES	10,257	657,409	2,291	145,599	0	0	0	0	12,548	803,008	17,864,945
30	RUBBER OR MISCELLANEOUS PLASTICS PRODUC	6,882	84,706	1,436	21,916	3,262	46,110	0	0	11,580	152,732	6,929,791
301	RUBBER TIRES OR INNER TUBES	2,208	34,800	803	13,805	1,395	22,244	0	0	4,406	70,849	2,765,643
302	RUBBER OR PLASTIC FOOT- WEAR	3	30	1	20	21	246	0	0	25	296	31,537
304	RUBBER OR PLASTIC HOSE ORBELTING	0	0	0	0	3	54	0	0	3	54	849
306	MISCELLANEOUS FABRICATED RUBBER PRODUCTS	180	2,261	69	435	5	128	0	0	254	2,824	138,407
307	MISCELLANEOUS PLASTIC PRODUCTS	4,491	47,615	563	7,656	1,838	23,438	0	0	6,892	78,709	3,993,355
31	LEATHER OR LEATHER PROD- UCTS	67	1,084	37	276	308	3,809	0	0	412	5,169	441,932
311	LEATHER	26	539	0	0	13	264	0	0	39	803	35,855
314	FOOTWEAR, LEATHER OR OTHER MATERIALS	29	449	34	258	294	3,540	0	0	357	4,247	396,941
316	LUGGAGE OR HANDBAGS, LEATHER OR OTHE	12	96	3	18	0	0	0	0	15	114	8,331
319	LEATHER GOODS, NEC	0	0	0	0	1	5	0	0	1	5	805
32	CLAY, CONCRETE, GLASS OR STONE PRODUCTS	11,569	1,082,319	8,251	759,099	10,498	972,707	3,208	286,961	33,526	3,101,086	90,659,496
321	FLAT GLASS	25	499	15	314	65	816	0	0	105	1,629	104,682
322	GLASS OR GLASSWARE, PRESSED OR BLOW	640	39,078	324	9,657	278	6,057	47	2,655	1,289	57,447	1,929,340
3221	GLASS CONTAINERS	32	523	4	81	269	5,640	0	0	305	6,244	187,107
324	HYDRAULIC CEMENT	3,444	367,140	965	102,232	2,626	278,347	55	5,991	7,090	753,710	11,676,161
32411	HYDRAULIC CEMENT, NATU- RAL, PORTLAND O	3,412	364,036	963	102,187	2,621	278,238	55	5,991	7,051	750,452	11,591,943
325	STRUCTURAL CLAY PRODUCTS	150	9,126	152	6,669	354	10,194	63	4,233	719	30,222	1,135,414
3251	CLAY BRICK OR STRUCTURAL CLAY TILE EXC.	107	8,279	88	4,531	34	2,861	0	0	229	15,671	558,946
32511	BRICK OR BLOCKS, CLAY OR SHALE EXC. CLAY	107	8,279	47	3,687	34	2,861	0	0	188	14,827	540,295
3253	CERAMIC FLOOR OR WALL TILE EXC. DRAIN	24	501	50	1,039	319	7,312	0	0	393	8,852	371,423
3255	REFRACTORIES, CLAY OR NONCLAY	19	346	14	1,099	1	21	63	4,233	97	5,699	205,045
326	POTTERY OR RELATED PROD- UCTS	0	0	16	275	0	0	0	0	16	275	13,237

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		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		REVENUE FREIGHT CARRIED		
		NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	
327	CONCRETE, GYPSUM, OR PLASTER PRODUCT	1,218	115,313	333	32,704	854	81,381	0	0	2,405	229,398	5,715,642
3271	CONCRETE PRODUCTS EXC. READY-MIX CONCR	143	10,875	75	6,728	38	3,089	0	0	256	20,692	701,527
3274	LIME OR LIME PLASTER	1,029	100,240	238	24,103	369	35,771	0	0	1,636	160,114	3,857,837
3275	GYPSUM PRODUCTS	46	4,198	20	1,873	447	42,521	0	0	513	48,592	1,156,278
328	CUT STONE OR STONE PROD- UCTS	1	20	3	38	9	198	0	0	13	256	14,657
329	ABRASIVES, ASBESTOS PROD-UCTS OR MISCELL	6,091	551,143	6,443	607,210	6,312	595,714	3,043	274,082	21,889	2,028,149	70,070,363
3291	ABRASIVE PRODUCTS	34	1,582	1	22	42	880	0	0	77	2,484	92,127
3295	NONMETALLIC EARTHS OR MINERALS, GROUN	6,037	549,270	6,354	605,797	6,198	594,247	3,043	274,082	21,632	2,023,396	69,849,149
33	PRIMARY METAL PRODUCTS, INCLUDING GALVA	38,253	3,425,094	14,752	1,267,974	15,409	1,361,206	2,295	195,483	70,709	6,249,757	155,804,891
331	STEEL WORKS, ROLLING MILL, OR OTHER	37,081	3,349,171	13,926	1,209,519	13,015	1,141,865	2,288	194,889	66,310	5,895,444	144,198,367
33111	PIG IRON	1,986	186,287	0	0	558	56,559	0	0	2,544	242,846	5,059,400
33119	BLAST FURNACE, OPEN HEARTH, ROLLING	112	11,224	4	384	104	9,632	0	0	220	21,240	536,803
3312	PRIMARY IRON OR STEEL PRODUCTS, INCLU	34,897	3,144,580	13,805	1,199,140	12,310	1,073,145	2,288	194,889	63,300	5,611,754	138,031,853
33121	STEEL INGOT OR SEMI-FINISHED S	5,504	493,708	3,413	304,800	3,032	265,950	454	38,329	12,403	1,102,787	27,412,309
3313	ELECTROMETALLURGICAL PRODUCTS EXC. C	68	6,777	100	9,648	10	535	0	0	178	16,960	454,020
3315	STEEL WIRE, NAILS OR SPIKES, INCLUDI	18	303	17	347	33	1,994	0	0	68	2,644	116,291
332	IRON OR STEEL CASTINGS, INCLUDING GALVA	102	5,143	131	7,103	19	1,004	0	0	252	13,250	570,412
33211	IRON OR STEEL CAST PIPE OR FITTINGS	51	1,624	129	6,946	17	970	0	0	197	9,540	409,141
333	NONFERROUS METAL PRIMARY SMELTER PRODUCT	696	63,067	79	7,310	1,990	183,024	7	594	2,772	253,995	7,718,746
3331	PRIMARY COPPER SMELTER PRODUCTS	6	537	0	0	663	58,576	0	0	669	59,113	2,171,429
3332	PRIMARY LEAD SMELTER PRODUCTS	12	1,071	2	193	306	26,567	5	377	325	28,208	1,056,092
3333	PRIMARY ZINC SMELTER PRODUCTS	99	8,995	1	86	337	30,826	0	0	437	39,907	1,117,346
3334	PRIMARY ALUMINUM SMELTER PRODUCTS	579	52,464	70	6,901	679	66,970	0	0	1,328	126,335	3,363,594
335	NONFERROUS METAL BASIC SHAPES EXC. COA	364	7,173	589	41,436	382	35,256	0	0	1,335	83,865	3,173,819
3351	BRASS, BRONZE OR COPPER BASIC OR OTHER	0	0	57	1,821	0	0	0	0	57	1,821	51,984
3352	ALUMINUM OR ALUMINUM ALLOY BASIC SHA	1	21	473	38,402	382	35,256	0	0	856	73,679	2,804,490
3357	NONFERROUS METAL OR INSU-LATED WIRE EXC.	352	6,949	52	1,063	0	0	0	0	404	8,012	306,973
336	NONFERROUS METAL OR NON- FERROUS METAL B	0	0	1	19	0	0	0	0	1	19	291
339	MISCELLANEOUS PRIMARY METAL PRODUCTS	10	540	26	2,587	3	57	0	0	39	3,184	143,256
3391	IRON OR STEEL FORGINGS EXC. COATING OR	8	503	0	0	0	0	0	0	8	503	27,781
34	FABRICATED METAL PRODUCTSEXC. ORDNANCE S	5,307	59,659	1,068	12,566	3,391	43,374	8	720	9,774	116,319	7,724,151
341	METAL CANS	16	259	4	56	24	505	0	0	44	820	30,600
342	CUTLERY, HAND TOOLS OR GENERAL HARDWAR	4,275	41,528	363	3,622	2,814	34,590	0	0	7,452	79,740	5,431,345
343	PLUMBING FIXTURES OR HEATING APPARAT	259	3,822	34	414	304	3,778	0	0	597	8,014	379,068
3433	HEATING EQUIPMENT, OTHER THAN ELECTRICAL	3	48	3	17	17	172	0	0	23	237	15,343
344	FABRICATED STRUCTURAL METAL PRODUCTS	261	8,122	47	2,080	30	667	0	0	338	10,869	811,128
3441	FABRICATED STRUCTURAL METAL PRODUCTS	1	8	14	1,165	0	0	0	0	15	1,173	37,496
34411	FABRICATED STRUCTURAL IRON OR STEEL P	1	8	14	1,165	0	0	0	0	15	1,173	37,496
345	BOLTS, NUTS, SCREWS, RIVETS, WASHERS	8	133	0	0	13	279	0	0	21	412	20,441
346	METAL STAMPINGS	84	868	554	5,210	60	1,043	0	0	698	7,121	648,381
348	MISCELLANEOUS FABRICATED WIRE PRODUCTS E	22	271	7	76	8	187	8	720	45	1,254	53,157
349	MISCELLANEOUS FABRICATED METAL PRODUCTS	382	4,656	59	1,108	138	2,325	0	0	579	8,089	350,031
3491	METAL SHIPPING CONTAINERSVIZ. BARRELS, C	131	1,663	17	194	83	1,241	0	0	231	3,098	128,475
3494	VALVES OR PIPE FITTINGS OR FABRICATED P	97	1,546	21	291	1	10	0	0	119	1,847	55,067
35	MACHINERY EXC. ELECTRICALSEE 36	2,402	53,801	382	5,606	1,872	47,948	0	0	4,656	107,355	8,920,626
351	ENGINES OR TURBINES	24	2,400	10	355	8	933	0	0	42	3,688	546,267
352	FARM MACHINERY OR EQUIP- MENT	100	1,050	50	638	686	22,800	0	0	836	24,488	1,972,697
3524	GARDEN TRACTORS, LAWN OR GARDEN EQUIPMEN	72	767	49	618	5	95	0	0	126	1,480	87,293
353	CONSTRUCTION, MINING OR MATERIALS HANDL	546	24,922	83	1,898	398	15,287	0	0	1,027	42,107	4,285,394
3531	CONSTRUCTION MACHINERY OREQUIPMENT	339	18,582	0	0	336	14,197	0	0	675	32,779	3,656,845
3532	CONSTRUCTION MACHINERY OREQUIPMENT	93	4,109	22	1,071	41	704	0	0	156	5,884	503,704
3537	INDUSTRIAL TRUCKS, TRAC- TORS, TRAILERS	113	2,210	10	201	15	304	0	0	138	2,715	86,076
354	METALWORKING MACHINERY OREQUIPMENT	8	663	23	215	15	230	0	0	46	1,108	105,144
355	SPECIAL INDUSTRY MACHIN- ERY EXC. METAL	130	2,215	51	759	92	1,841	0	0	273	4,815	190,866
356	GENERAL INDUSTRIAL MA- CHINERY OR EQUI	380	7,438	32	563	105	1,578	0	0	517	9,579	268,645
357	OFFICE, COMPUTING OR ACCOUNTING MACH	99	813	2	18	17	193	0	0	118	1,024	60,990
358	SERVICE INDUSTRY MACHINES	824	7,883	113	931	456	3,972	0	0	1,393	12,786	1,003,300
359	MISCELLANEOUS MACHINERY OR PARTS EXC. E	291	6,417	18	229	95	1,114	0	0	404	7,760	487,323

CODE	DESCRIPTION	REVENUE FREIGHT ORIGINATING ON RESPONDENT'S ROAD				REVENUE FREIGHT RECEIVED FROM CONNECTING CARRIERS				TOTAL		GROSS FREIGHT REVENUE DOLLARS
		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		REVENUE FREIGHT CARRIED		
		NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	
36	ELECTRICAL MACHINERY, EQUIPMENT OR SU	4,669	51,878	810	12,127	2,270	30,228	2	325	7,751	94,558	8,316,969
361	ELECTRICAL TRANSMISSION OR DISTRIBUTION	19	1,727	11	1,112	12	1,347	2	325	44	4,511	1,319,225
362	ELECTRICAL INDUSTRIAL APPARATUS	41	5,759	69	803	6	546	0	0	116	7,108	1,212,294
363	HOUSEHOLD APPLIANCES	4,203	37,361	660	8,955	1,780	22,439	0	0	6,643	68,755	5,067,882
3631	HOUSEHOLD COOKING EQUIP- MENT, ALL TYPES	2,804	24,441	326	3,662	428	4,453	0	0	3,558	32,556	1,530,482
3632	HOUSEHOLD REFRIGERATORS OR HOME OR FARM	3	26	0	0	355	2,712	0	0	358	2,738	369,679
3633	HOUSEHOLD LAUNDRY EQUIP- MENT	1	22	0	0	0	0	0	0	1	22	702
364	ELECTRIC LIGHTING OR WIRE EQUIPMENT	38	628	2	8	236	2,900	0	0	276	3,536	229,186
365	RADIO OR TELEVISION RECEIVING SETS EX	174	3,164	11	154	74	931	0	0	259	4,249	169,486
366	COMMUNICATION EQUIPMENT	28	350	0	0	0	0	0	0	28	350	31,566
367	ELECTRONIC COMPONENTS OR ACCESSORIES	0	0	0	0	2	9	0	0	2	9	567
369	MISCELLANEOUS ELECTRICAL MACHINERY, EQUI	166	2,889	57	1,095	160	2,056	0	0	383	6,040	286,763
37	TRANSPORTATION EQUIPMENT	89,998	1,566,246	8,473	152,117	22,796	466,746	169	5,433	121,436	2,190,542	230,004,808
371	MOTOR VEHICLES OR EQUIP- MENT	85,144	1,508,189	8,297	143,143	19,589	440,704	160	4,863	113,190	2,096,899	222,078,812
3711	MOTOR VEHICLES	62,231	1,181,169	6,133	113,753	13,410	271,683	105	3,150	81,879	1,569,755	187,255,694
37111	MOTOR PASSENGER OR AIR CARS, ASSEMBLED	29,453	555,513	2,748	44,619	8,649	179,558	105	3,150	40,955	782,840	91,940,912
37112	MOTOR TRUCKS OR TRUCK TRACTORS, ASSEM	32,702	624,266	3,324	68,476	4,759	92,114	0	0	40,785	784,856	95,118,270
3714	MOTOR VEHICLE PARTS OR ACCESSORIES	22,913	327,020	2,164	29,390	6,179	169,021	55	1,713	31,311	527,144	34,823,118
37147	MOTOR VEHICLE BODY PARTS	16,906	184,382	654	1,316	582	2,667	0	0	18,142	188,365	3,472,061
372	AIRCRAFT OR PARTS	6	119	1	1	33	573	0	0	40	693	166,568
373	SHIPS OR BOATS	1	16	0	0	13	233	0	0	14	249	9,618
374	RAILROAD EQUIPMENT	4,490	54,376	145	8,660	2,888	22,033	9	570	7,532	85,639	7,288,661
37422	FREIGHT TRAIN CARS	4,163	46,460	9	243	2,834	21,347	0	0	7,006	68,050	5,476,784
375	MOTORCYCLES, BICYCLES OR PARTS	66	596	18	175	150	1,533	0	0	234	2,304	166,727
376	GUIDED MISSILE OR SPACE VEHICLE PARTS,	0	0	0	0	11	286	0	0	11	286	63,946
379	MISCELLANEOUS TRANSPORTATION EQUIPMENT	291	2,950	12	138	112	1,384	0	0	415	4,472	230,476
38	INSTRUMENTS, PHOTOGRAPHIC GOODS, OPTICAL	670	7,900	20	239	168	2,251	0	0	858	10,390	635,382
382	MEASURING, CONTROLLING OR INDICATING INST	1	9	0	0	0	0	0	0	1	9	524
384	SURGICAL, MEDICAL OR DENTAL INSTRUMENTS	667	7,849	20	239	167	2,248	0	0	854	10,336	633,585
386	PHOTOGRAPHIC EQUIPMENT OR SUPPLIES	2	42	0	0	1	3	0	0	3	45	1,273
39	MISCELLANEOUS PRODUCTS OF MANUFACTURING	2,259	24,832	364	3,367	2,431	26,969	0	0	5,054	55,168	3,311,063
391	JEWELRY, SILVERWARE OR PLATED WARE	0	0	0	0	6	76	0	0	6	76	6,736
393	MUSICAL INSTRUMENTS OR PARTS	0	0	0	0	13	110	0	0	13	110	12,802
394	TOYS, AMUSEMENT, SPORTING OR ATHLETIC GOODS	1,357	8,284	252	1,544	1,941	18,341	0	0	3,550	28,169	2,394,570
3949	SPORTING OR ATHLETIC GOODS	409	3,208	21	213	240	2,654	0	0	670	6,075	388,881
395	PENS, PENCILS, OR OTHER OFFICE MATERIAL	4	29	34	678	1	5	0	0	39	712	23,807
396	COSTUME JEWELRY, BUTTONS, NOVELTIES OR NO	12	152	0	0	0	0	0	0	12	152	8,175
399	MISCELLANEOUS MANUFACTURED PRODUCTS	886	16,367	78	1,145	470	8,437	0	0	1,434	25,949	864,973
40	WASTE OR SCRAP MATERIALS NOT IDENTIFIED	24,219	2,178,778	3,343	262,424	8,088	628,836	36	3,320	35,686	3,073,358	69,985,661
401	ASHES	157	14,511	218	22,508	252	16,825	0	0	627	53,844	1,024,836
402	WASTE OR SCRAP EXC. ASHESSEE 401	24,062	2,164,267	3,125	239,916	7,836	612,011	36	3,320	35,059	3,019,514	68,960,825
4021	METAL SCRAP, WASTES OR TAILINGS	16,363	1,400,262	2,091	181,679	3,600	318,421	25	2,415	22,079	1,902,777	40,957,846
40211	IRON OR STEEL SCRAP, WASTES OR TAILI	15,847	1,388,809	2,060	179,273	3,324	308,016	25	2,415	21,256	1,878,513	40,240,427
4022	TEXTILE WASTE, SCRAP OR SWEEPINGS	11	221	16	329	5	98	0	0	32	648	29,605
4024	PAPER WASTE OR SCRAP	1,488	78,433	878	48,205	252	15,754	1	67	2,619	142,459	4,403,103
4026	RUBBER OR PLASTIC SCRAP OR WASTE	0	0	1	12	29	1,685	1	90	31	1,787	95,400
41	MISCELLANEOUS FREIGHT SHIPMENTS	1,348	24,269	204	4,795	238	6,528	0	0	1,790	35,592	1,728,324
411	MISCELLANEOUS FREIGHT SHIPMENTS	1,053	13,494	204	4,795	179	2,693	0	0	1,436	20,982	1,452,799
41111	OUTFITS OR KITS	24	289	3	59	0	0	0	0	27	348	20,405
41114	ARTICLES, USED EXC. FOR REPAIR OR RECON	8	191	82	1,716	31	845	0	0	121	2,752	342,760
41115	ARTICLES, USED, RETURNED FOR REPAIR OR R	10	134	4	65	10	142	0	0	24	341	23,555
412	SPECIAL COMMODITIES NOT TAKEN IN REGULA	295	10,775	0	0	59	3,835	0	0	354	14,610	275,525
42	CONTAINERS, CARRIERS OR DEVICES, SHIPPI	131,591	311,985	494	2,584	102	325	0	0	132,187	314,894	32,862,176
421	NONREVENUE MOVEMENT OF CONTAINERS, CAR	0	0	3	16	13	253	0	0	16	269	18,107
422	TRAILERS, SEMI-TRAILERS, RETURNED EMPTY	131,507	310,021	480	2,432	86	7	0	0	132,073	312,460	32,716,327
423	REVENUE MOVEMENT OF CONTAINERS, CARRIE	84	1,964	11	136	3	65	0	0	98	2,165	127,742
44	FREIGHT FORWARDER TRAFFIC	1,110	17,226	843	15,322	1,846	25,906	0	0	3,799	58,454	2,947,888
441	FREIGHT FORWARDER TRAFFIC	1,110	17,226	843	15,322	1,846	25,906	0	0	3,799	58,454	2,947,888

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		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		REVENUE FREIGHT CARRIED		
		NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	
45	SHIPPER ASSOCIATION OR SIMILAR TRAFFIC	78	1,012	0	0	0	0	0	0	78	1,012	37,072
451	SHIPPER ASSOCIATION OR SIMILAR TRAFFIC	78	1,012	0	0	0	0	0	0	78	1,012	37,072
46	MISCELLANEOUS MIXED SHIP-MENTS	369,758	5,759,089	19,315	291,233	98,363	1,283,463	0	0	487,436	7,333,785	260,961,966
461	MISCELLANEOUS MIXED SHIP-MENTS EXC. FORW	367,889	5,740,941	19,253	290,476	97,910	1,279,639	0	0	485,052	7,311,056	259,628,387
462	MIXED SHIPMENTS, 2 OR MORE MAJOR GROU	1,869	18,148	62	757	453	3,824	0	0	2,384	22,729	1,333,579
48	WASTE HAZARDOUS MATERIALSOR WASTE HAZARD	227	19,067	406	33,113	130	11,073	2	196	765	63,449	2,605,201
	GRAND TOTAL CARLOAD TRAFFIC	1,270,433	65,568,319	120,845	7,359,374	404,904	26,428,622	14,874	1,351,223	1,811,056	100,707,538	983,109
47	SMALL PACKAGED FREIGHT SHIPMENTS	968	16,369	8	140	4,240	41,801	0	0	5,216	58,310	4,414,203
471	SMALL PACKAGED FREIGHT SHIPMENTS	968	16,369	8	140	4,240	41,801	0	0	5,216	58,310	4,414,203
	GRAND TOTAL CARLOAD AND LCL TRAFFIC	1,271,401	65,584,688	120,853	7,359,514	409,144	26,470,423	14,874	1,351,223	1,816,272	100,765,848	2,706,353,325

FOURTH QUARTER 2011

I the undersigned, C. H. "JAKE" ALLISON JR. V. P. AND CONTROLLER of the NORFOLK SOUTHERN CORPORATION Company, state that this report was prepared by me or under my supervision: that I have carefully examined it; on the basis of my knowledge belief, and verification (where necessary) I declare it to be a full, true and correct statement of the freight commodity statistics named, and that the various items here reported were determined in accordance with effective rules promulgated by the Surface Transportation Board.

McBurris for C. H. Allison Jr

Date January 24, 2012

Address THREE COMMERCIAL PLACE, NORFOLK, VA 23510-9218
Telephone Number 757-629-2765

REMARKS:

(Check One)

This report includes all commodity statistics for the period covered.

A supplemental report has been filed covering traffic involving less than three shippers reportable in any one commodity.

Supplemental report NOT OPEN TO PUBLIC INSPECTION.