

**SURFACE TRANSPORTATION BOARD**  
**QUARTERLY REPORT OF FREIGHT COMMODITY STATISTICS**

FULL NAME OF RESPONDENT: NORFOLK AND SOUTHERN COMBINED RAILROAD SUBSIDIARIES

FIRST QUARTER 2012  
MILES OF ROAD OPERATED: 20,141

CODE	DESCRIPTION	REVENUE FREIGHT ORIGINATING ON RESPONDENT'S ROAD				REVENUE FREIGHT RECEIVED FROM CONNECTING CARRIERS				TOTAL		GROSS FREIGHT REVENUE DOLLARS
		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		REVENUE FREIGHT CARRIED		
		NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	
1	FARM PRODUCTS	42,945.0000	4,129,092	1,186.0000	112,528	11,445.0000	1,023,117	27.0000	1,736	55,603.0000	5,266,473	117,707,615
11	FIELD CROPS	39,565.0000	4,054,596	1,110.0000	109,387	10,859.0000	994,018	27.0000	1,736	51,561.0000	5,159,737	113,598,462
112	COTTON,RAW	7.0000	126	2.0000	28	2.0000	27	0.0000	0	11.0000	181	8,557
1131	BARLEY	2.0000	217	0.0000	0	18.0000	939	0.0000	0	20.0000	1,156	32,744
1132	CORN, EXCEPT POPCORN	25,418.0000	2,671,260	633.0000	64,490	1,616.0000	169,666	0.0000	0	27,667.0000	2,905,416	63,731,286
1133	OATS	105.0000	10,020	7.0000	574	124.0000	10,518	0.0000	0	236.0000	21,112	577,871
1134	RICE, ROUGH	74.0000	1,547	2.0000	42	5.0000	106	0.0000	0	81.0000	1,695	97,595
1135	RYE	0.0000	0	0.0000	0	1.0000	97	0.0000	0	1.0000	97	4,056
1136	SORGHUM GRAINS	59.0000	5,964	41.0000	4,065	18.0000	1,796	0.0000	0	118.0000	11,825	300,575
1137	WHEAT EXCEPT BUCKWHEAT	2,921.0000	301,122	0.0000	0	6,881.0000	698,069	0.0000	0	9,802.0000	999,191	26,224,914
1139	GRAIN, NEC	815.0000	23,263	0.0000	0	40.0000	3,719	0.0000	0	855.0000	26,982	821,465
114	OIL SEEDS, NUTS & KERNELS EXC EDBL TREE NUST	10,086.0000	1,038,306	419.0000	40,172	961.0000	62,503	1.0000	88	11,467.0000	1,141,069	19,763,108
1144	SOYBEANS	9,309.0000	966,494	98.0000	10,479	192.0000	19,199	0.0000	0	9,599.0000	996,172	15,603,004
115	FIELD SEEDS EXC OIL SEEDS	29.0000	1,703	6.0000	16	283.0000	8,589	0.0000	0	318.0000	10,308	347,588
119	MISCELLANEOUS FIELD CROPS	49.0000	1,068	0.0000	0	910.0000	37,989	26.0000	1,648	985.0000	40,705	1,688,703
1195	POTATOES OTHER THAN SWEET	44.0000	957	0.0000	0	374.0000	24,452	26.0000	1,648	444.0000	27,057	1,104,090
12	FRESH FRUITS AND TREE NUTS	1,066.0000	22,901	43.0000	918	206.0000	4,869	0.0000	0	1,315.0000	28,688	1,010,263
121	CITRUS FRUITS	685.0000	14,614	0.0000	0	14.0000	818	0.0000	0	699.0000	15,432	745,131
122	DECIDUOUS FRUITS	35.0000	782	0.0000	0	0.0000	0	0.0000	0	35.0000	782	38,993
1221	APPLES	27.0000	603	0.0000	0	0.0000	0	0.0000	0	27.0000	603	30,284
129	MISCELLANEOUS FRESH FRUITS AND TREE NUTS	346.0000	7,505	43.0000	918	192.0000	4,051	0.0000	0	581.0000	12,474	226,139
1295	COFFEE, GREEN	100.0000	2,245	42.0000	898	164.0000	3,458	0.0000	0	306.0000	6,601	182,770
13	FRESH VEGETABLES	1,613.0000	35,245	31.0000	2,180	340.0000	22,639	0.0000	0	1,984.0000	60,064	2,606,631
131	BULBS, ROOTS & TUBERS W/WO TOPS EXC POTATOES	14.0000	297	0.0000	0	156.0000	9,681	0.0000	0	170.0000	9,978	463,601
1318	ONIONS, DRY	0.0000	0	0.0000	0	152.0000	9,430	0.0000	0	152.0000	9,430	437,335
133	LEAFY FRESH VEGETABLES	494.0000	10,730	0.0000	0	0.0000	0	0.0000	0	494.0000	10,730	507,384
1334	CELERY	105.0000	2,283	0.0000	0	0.0000	0	0.0000	0	105.0000	2,283	106,851
1335	LETTUCE	72.0000	1,538	0.0000	0	0.0000	0	0.0000	0	72.0000	1,538	74,285
134	DRY RIPE VEG SEEDS, ECT (EXC ARTIFICIALLY DRIED)	0.0000	0	31.0000	2,180	184.0000	12,958	0.0000	0	215.0000	15,138	489,342
1341	BEANS, DRY RIPE	0.0000	0	27.0000	2,127	157.0000	10,703	0.0000	0	184.0000	12,830	414,557
1342	PEAS, DRY	0.0000	0	0.0000	0	26.0000	2,234	0.0000	0	26.0000	2,234	71,808
139	MISCELLANEOUS FRESH VEGETABLES	1,105.0000	24,218	0.0000	0	0.0000	0	0.0000	0	1,105.0000	24,218	1,146,304
1392	WATERMELONS	1.0000	23	0.0000	0	0.0000	0	0.0000	0	1.0000	23	1,027
1394	TOMATOES	19.0000	426	0.0000	0	0.0000	0	0.0000	0	19.0000	426	19,345
14	LIVESTOCK AND LIVESTOCK PRODUCTS	51.0000	992	1.0000	22	15.0000	245	0.0000	0	67.0000	1,259	40,952
142	DAIRY FARM PRODUCTS EXC PASTURIZED	50.0000	978	0.0000	0	15.0000	245	0.0000	0	65.0000	1,223	39,578
143	ANIMAL FIBERS	1.0000	14	1.0000	22	0.0000	0	0.0000	0	2.0000	36	1,374
1431	WOOL	1.0000	14	1.0000	22	0.0000	0	0.0000	0	2.0000	36	1,374
15	POULTRY AND POULTRY PRODUCTS	8.0000	150	0.0000	0	0.0000	0	0.0000	0	8.0000	150	5,776
152	POULTRY EGGS	8.0000	150	0.0000	0	0.0000	0	0.0000	0	8.0000	150	5,776
19	MISCELLANEOUS FARM PRODUCTS	642.0000	15,208	1.0000	21	25.0000	1,346	0.0000	0	668.0000	16,575	445,531
191	HORTICULTURAL SPECIALTIES	605.0000	11,659	1.0000	21	22.0000	1,106	0.0000	0	628.0000	12,786	341,593
8	FOREST PRODUCTS	167.0000	13,338	27.0000	2,267	10.0000	858	0.0000	0	204.0000	16,463	922,438
84	GUMS AND BARK, CRUDE	167.0000	13,338	27.0000	2,267	10.0000	858	0.0000	0	204.0000	16,463	922,438
8423	LATEX AND ALLIED GUMS(CRUDE NATURAL RUBBER)	162.0000	13,124	27.0000	2,267	0.0000	0	0.0000	0	189.0000	15,391	853,615
9	FRESH FISH AND OTHER MARINE PRODUCTS	40.0000	844	2.0000	43	5.0000	335	0.0000	0	47.0000	1,222	36,596
91	FRESH FISH AND OTHER MARINE PRODUCTS	40.0000	844	2.0000	43	5.0000	335	0.0000	0	47.0000	1,222	36,596
912	FRESH FISH & WHALE PRD,INC FRZN UNPACKAGED FISH	40.0000	844	0.0000	0	3.0000	148	0.0000	0	43.0000	992	29,448
9131	SHELLS(OYSTERS, CRAB,CLAM,ETC)	0.0000	0	0.0000	0	2.0000	187	0.0000	0	2.0000	187	6,000
10	METALLIC ORES	3,037.0000	301,689	287.0000	25,982	528.0000	51,371	6.0000	595	3,858.0000	379,637	6,049,884
101	IRON ORE	2,285.0000	229,702	4.0000	451	69.0000	6,719	0.0000	0	2,358.0000	236,872	1,724,548

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10112	BENEFICIATING-GRADE ORE, CRUDE	0.0000	0	4.0000	451	0.0000	0	0.0000	0	4.0000	451	14,264
102	COPPER ORES	0.0000	0	8.0000	638	0.0000	0	0.0000	0	8.0000	638	28,830
103	LEAD AND ZINC ORES	0.0000	0	0.0000	0	1.0000	19	0.0000	0	1.0000	19	462
1031	LEAD ORES	0.0000	0	0.0000	0	1.0000	19	0.0000	0	1.0000	19	462
105	BAUXITE AND OTHER ALUMINUM ORES	748.0000	71,917	261.0000	23,685	438.0000	42,993	6.0000	595	1,453.0000	139,190	4,149,171
106	MANGANESE ORES	0.0000	0	4.0000	398	14.0000	1,327	0.0000	0	18.0000	1,725	79,049
107	TUNGSTEN ORES	0.0000	0	0.0000	0	1.0000	72	0.0000	0	1.0000	72	3,187
109	MISCELLANEOUS METAL ORES	4.0000	70	10.0000	810	5.0000	241	0.0000	0	19.0000	1,121	64,637
11	COAL	268,674.0000	29,498,883	8,155.0000	863,755	73,364.0000	8,625,034	1,029.0000	121,184	351,222.0000	39,108,856	746,264,261
111	ANTHRACITE	596.0000	57,222	354.0000	33,615	0.0000	0	0.0000	0	950.0000	90,837	4,161,970
11112	CLEANED OF PREPARED ANTHRA(CRSHD, SCRND, SIZED)	596.0000	57,222	354.0000	33,615	0.0000	0	0.0000	0	950.0000	90,837	4,161,970
112	BITUMINOUS COAL AND LIGNITE	268,078.0000	29,441,661	7,801.0000	830,140	73,364.0000	8,625,034	1,029.0000	121,184	350,272.0000	39,018,019	742,102,291
1121	BITUMINOUS COAL	268,078.0000	29,441,661	7,801.0000	830,140	73,364.0000	8,625,034	1,029.0000	121,184	350,272.0000	39,018,019	742,102,291
13	CRUDE PETRO, NAT GAS & NAT GSLN	0.0000	0	0.0000	0	714.0000	62,951	0.0000	0	714.0000	62,951	1,918,866
131	CRUDE PETROLEUM AND NATURAL GAS	0.0000	0	0.0000	0	698.0000	61,858	0.0000	0	698.0000	61,858	1,869,303
132	NATURAL GASOLINE	0.0000	0	0.0000	0	16.0000	1,093	0.0000	0	16.0000	1,093	49,563
14	NONMETALLIC MINERALS EXCEPT FUELS	29,528.0000	3,039,982	4,220.0000	423,770	13,208.0000	1,276,799	1,240.0000	125,154	48,196.0000	4,865,705	82,565,829
141	DIMENSION STONE QUARRY	13.0000	274	16.0000	1,519	1.0000	1,036	1.0000	96	41.0000	2,925	98,416
142	CRUSHED AND BROKEN STONE, INCLUDING RIPRAP	22,885.0000	2,402,064	2,115.0000	213,811	388.0000	35,206	0.0000	0	25,388.0000	2,651,081	24,396,576
14211	AGRICULTURAL LIMESTONE	0.0000	0	0.0000	0	10.0000	951	0.0000	0	10.0000	951	33,594
14219	CRUSHED AND BROKEN STONE, NEC, INCLUDING RIPRAP	22,885.0000	2,402,064	2,115.0000	213,811	363.0000	33,971	0.0000	0	25,363.0000	2,649,846	24,357,379
144	SAND AND GRAVEL	3,652.0000	366,641	661.0000	64,072	9,136.0000	916,280	1,180.0000	119,477	14,629.0000	1,466,470	40,258,526
14411	SAND(AGGREGATE AND BALLAST)	83.0000	7,650	25.0000	799	6.0000	490	0.0000	0	114.0000	8,939	149,721
14412	GRAVEL(AGGREGATE AND BALLAST)	539.0000	53,269	36.0000	3,698	21.0000	1,759	0.0000	0	596.0000	58,726	1,764,723
14413	INDUSTRIAL SAND, CRUDE	3,030.0000	305,722	600.0000	59,575	9,109.0000	914,031	1,180.0000	119,477	13,919.0000	1,398,805	38,344,082
145	CLAY, CERAMIC AND REFRACTORY MINERALS	16.0000	1,558	23.0000	930	33.0000	1,126	58.0000	5,522	130.0000	9,136	171,566
14512	FIRE CLAY, CRUDE	0.0000	0	0.0000	0	6.0000	578	0.0000	0	6.0000	578	19,422
14514	BALL AND KAOLIN CLAY, CRUDE	0.0000	0	10.0000	202	24.0000	484	0.0000	0	34.0000	686	17,322
147	CHEMICALS AND FERTILIZER MINERALS	2,476.0000	240,431	1,376.0000	141,191	3,008.0000	299,522	0.0000	0	6,860.0000	681,144	15,969,261
14711	BARITE(BARYTES ), CRUDE	4.0000	382	0.0000	0	379.0000	36,385	0.0000	0	383.0000	36,767	1,493,597
14713	BORATE POTASH AND SODA, CRUDE	185.0000	19,039	22.0000	1,674	1.0000	21	0.0000	0	208.0000	20,734	631,825
14714	APATITE AND PHOSPHATE ROCK, CRUDE	6.0000	167	0.0000	0	0.0000	0	0.0000	0	6.0000	167	6,832
14715	ROCK SALT, CRUDE	1,892.0000	182,393	1,056.0000	108,778	370.0000	38,516	0.0000	0	3,318.0000	329,687	4,457,374
14716	SULPHUR, CRUDE	389.0000	38,450	298.0000	30,739	2,254.0000	224,262	0.0000	0	2,941.0000	293,451	9,369,101
149	MISCELLANEOUS NONMETALLIC MINERAL EXCEPT FUELS	486.0000	29,014	29.0000	2,247	632.0000	23,629	1.0000	59	1,148.0000	54,949	1,671,484
14914	PUMICE AND PUMICITE, CRUDE	0.0000	0	0.0000	0	18.0000	1,571	0.0000	0	18.0000	1,571	61,480
19	ORDNANCE AND ACCESSORIES	121.0000	9,817	61.0000	7,167	97.0000	6,867	8.0000	700	287.0000	24,551	2,030,242
193	FULL TRACKED COMBAT VEHICLES AND PARTS	97.0000	9,376	60.0000	7,155	60.0000	6,094	8.0000	700	225.0000	23,325	1,991,268
195	SMALL ARMS, 30 MM AND UNDER	1.0000	15	0.0000	0	1.0000	13	0.0000	0	2.0000	28	2,331
196	SMALL ARMS AMMUNITION, 30 MM AND UNDER	23.0000	426	1.0000	12	36.0000	760	0.0000	0	60.0000	1,198	36,643
20	FOOD AND KINDRED PRODUCTS	54,672.0000	3,201,859	6,304.0000	414,865	34,437.0000	2,323,715	868.0000	63,826	96,281.0000	6,004,265	179,846,857
201	MEAT( INC POULTRY & SMALL GAME) FISH, CHLD OR FRZN	240.0000	19,451	188.0000	10,483	645.0000	55,579	7.0000	604	1,080.0000	86,117	2,684,383
2011	MEAT, FRESH OR CHILLED, EXCEPT SALTED	1.0000	22	1.0000	42	0.0000	0	0.0000	0	2.0000	64	5,455
2012	MEAT, FRESH-FROZEN	10.0000	224	109.0000	5,732	14.0000	503	0.0000	0	133.0000	6,459	223,588
2013	MEAT PRODUCTS	33.0000	2,692	1.0000	9	101.0000	9,030	0.0000	0	135.0000	11,731	335,945
2014	ANIMAL BY-PRODUCTS, INEDIBLE	191.0000	16,127	0.0000	0	526.0000	45,720	1.0000	87	718.0000	61,934	1,895,183
20141	HIDES, SKINS, PELTS, NOT TANNED(LIVESTOCK)	12.0000	212	0.0000	0	34.0000	663	0.0000	0	46.0000	875	29,411
2015	DRSD POULTRY OR SML GAME OR BYPRDS-FRSH OR CHLD	3.0000	261	4.0000	254	4.0000	326	6.0000	517	17.0000	1,358	37,470
2016	DRSD POULTRY, SML GAME & RTD PRD, FRSH, FRZN	2.0000	125	72.0000	4,436	0.0000	0	0.0000	0	74.0000	4,561	185,573
2017	PROCESSED POULTRY & SMALL GAME & EGGS	0.0000	0	1.0000	10	0.0000	0	0.0000	0	1.0000	10	1,169
202	DAIRY PRODUCTS	264.0000	5,294	38.0000	606	456.0000	28,902	39.0000	3,058	797.0000	37,860	1,365,081
2021	CREAMERY BUTTER	1.0000	15	0.0000	0	29.0000	1,274	0.0000	0	30.0000	1,289	92,935
2023	CONDENSED, EVAPORATED MILK AND DRY MILK	4.0000	153	34.0000	526	207.0000	12,646	0.0000	0	245.0000	13,325	460,577
2025	CHEESE AND OTHER SPECIAL DAIRY PRODUCTS	259.0000	5,126	4.0000	80	220.0000	14,982	39.0000	3,058	522.0000	23,246	811,569
203	CANNED AND PRESERVED FRUITS, VEG & SEA FOODS	4,927.0000	98,644	365.0000	14,655	5,788.0000	277,273	351.0000	18,029	11,431.0000	408,601	16,167,351
2031	CANNED AND CURED SEA FOODS	0.0000	0	0.0000	0	29.0000	619	0.0000	0	29.0000	619	27,243
2032	CANNED SPECIALTIES	65.0000	1,175	7.0000	78	108.0000	1,439	0.0000	0	180.0000	2,692	111,287
2033	CANNED FRUITS, VEGETABLES, JAMS, JELLIES, PRESERVES	533.0000	10,896	130.0000	7,859	2,415.0000	134,545	118.0000	8,339	3,196.0000	161,639	5,838,887
2034	DRIED & DEHYD FRUITS & VEG( EXC FIELD DRIED), SOUP	226.0000	4,701	2.0000	82	326.0000	9,376	0.0000	0	554.0000	14,159	565,673
2035	PKID FRUITS & VEG, SAUCES, SSNG, SALAD DRSG	2,821.0000	58,627	98.0000	1,962	1,433.0000	30,933	0.0000	0	4,352.0000	91,522	3,063,786

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2036	FRESH & FROZEN PACKAGED FISH AND OTHER SEAFOOD	0.0000	0	0.0000	0	1.0000	82	0.0000	0	1.0000	82	4,368
2037	FRZN FRUITS, FRUIT JUICES AND VEGETABLES	34.0000	715	0.0000	0	1,280.0000	86,244	174.0000	5,188	1,488.0000	92,147	4,640,492
2038	FROZEN SPECIALTIES	1,160.0000	20,691	20.0000	402	16.0000	308	0.0000	0	1,196.0000	21,401	1,082,721
2039	CANNED & PRESERVED FRUITS, VEG & SEA FOODS, NEC	88.0000	1,839	108.0000	4,272	180.0000	13,727	59.0000	4,502	435.0000	24,340	832,894
204	GRAIN MILL PRODUCTS	17,146.0000	1,304,928	2,356.0000	209,661	10,430.0000	934,137	287.0000	26,283	30,219.0000	2,475,009	63,139,439
2041	FLOUR OR OTHER GRAIN MILL PRODUCTS EXC. R	2,764.0000	250,665	928.0000	91,134	2,573.0000	237,935	94.0000	9,581	6,359.0000	589,315	15,395,071
20411	WHEAT FLOUR EXC. BLENDED OR PREPARED SEE	1,168.0000	109,132	793.0000	78,631	1,668.0000	161,049	82.0000	8,459	3,711.0000	357,271	9,481,563
20412	WHEAT BRAN, MIDDINGS OR SHORTS	212.0000	14,603	0.0000	0	89.0000	6,012	0.0000	0	301.0000	20,615	567,633
20421	PREPARED FEED, ANIMAL, FISH OR POULTRY	3,604.0000	325,815	71.0000	6,369	1,965.0000	185,548	38.0000	3,735	5,678.0000	521,467	7,760,698
20423	CANNED FEED, ANIMAL, FISH OR POULTRY, OTH	261.0000	5,492	72.0000	1,587	0.0000	0	0.0000	0	333.0000	7,079	410,204
2043	CEREAL PREPARATIONS	2,648.0000	40,773	183.0000	2,521	652.0000	9,835	0.0000	0	3,483.0000	53,129	1,898,416
2044	MILLED RICE, FLOUR OR MEAL	983.0000	27,357	0.0000	0	449.0000	37,440	126.0000	10,272	1,558.0000	75,069	2,653,268
2045	BLENDED OR PREPARED FLOUR EXC. MILLING FL	16.0000	273	1.0000	20	2.0000	183	0.0000	0	19.0000	476	16,206
2046	WET CORN MILLING OR SOR-GHUM GRAIN (MIL	6,646.0000	650,345	1,091.0000	107,826	4,617.0000	453,124	29.0000	2,695	12,383.0000	1,213,990	34,350,897
20461	CORN SYRUP	4,111.0000	428,137	769.0000	80,043	2,709.0000	277,790	29.0000	2,695	7,618.0000	788,665	23,593,519
20462	CORN STARCH	839.0000	65,201	235.0000	20,192	860.0000	77,898	0.0000	0	1,934.0000	163,291	5,370,970
20463	CORN SUGAR	199.0000	18,716	32.0000	2,797	99.0000	7,469	0.0000	0	330.0000	28,982	1,084,387
20471	DOG, CAT OR OTHER PET FOOD, NEC EXC.	224.0000	4,208	10.0000	204	154.0000	8,788	0.0000	0	388.0000	13,200	599,266
20472	CANNED DOG, CAT OR OTHER PET FOOD, NEC	0.0000	0	0.0000	0	18.0000	1,284	0.0000	0	18.0000	1,284	55,413
205	BAKERY PRODUCTS	347.0000	5,744	126.0000	1,788	223.0000	5,490	0.0000	0	696.0000	13,022	486,940
206	SUGAR, BEET OR CANE	1,423.0000	129,752	284.0000	27,863	2,489.0000	241,165	34.0000	3,366	4,230.0000	402,146	13,485,052
2061	SUGAR MILL PRODUCTS OR BY-PRODUCTS	34.0000	3,158	2.0000	103	702.0000	67,396	0.0000	0	738.0000	70,657	1,761,446
20611	RAW CANE OR BEET SUGAR	0.0000	0	1.0000	9	1.0000	21	0.0000	0	2.0000	30	1,956
20616	SUGAR MOLASSES EXC. BLACKSTRAP SEE	0.0000	0	0.0000	0	42.0000	3,770	0.0000	0	42.0000	3,770	130,958
20617	BLACKSTRAP MOLASSES	34.0000	3,158	1.0000	94	657.0000	63,408	0.0000	0	692.0000	66,660	1,621,772
2062	SUGAR, REFINED, CANE OR BEET	1,389.0000	126,594	282.0000	27,760	1,787.0000	173,769	34.0000	3,366	3,492.0000	331,489	11,723,606
20625	SUGAR REFINING BY-PRODUCTS	0.0000	0	1.0000	22	0.0000	0	0.0000	0	1.0000	22	385
207	CONFECTIONERY OR RELATED PRODUCTS	1,365.0000	27,398	8.0000	170	165.0000	4,303	0.0000	0	1,538.0000	31,871	973,916
208	BEVERAGES OR FLAVORING EXTRACTS	8,714.0000	424,365	1,081.0000	59,077	6,772.0000	330,073	4.0000	380	16,571.0000	813,895	31,649,808
20821	BEER, ALE, PORTER, STOUT OR OTHER FERMENT	246.0000	10,692	557.0000	35,750	718.0000	27,969	0.0000	0	1,521.0000	74,411	3,069,464
20823	MALT EXTRACTS OR BREWERS SPENT GRAINS	1.0000	84	0.0000	0	78.0000	6,965	0.0000	0	79.0000	7,049	260,089
2083	MALT	0.0000	0	0.0000	0	952.0000	81,378	0.0000	0	952.0000	81,378	5,445,320
2084	WINES, BRANDY OR BRANDY SPIRITS	335.0000	7,579	323.0000	19,187	2,857.0000	109,544	0.0000	0	3,515.0000	136,310	4,980,092
20851	DISTILLED, RECTIFIED OR BLENDED LIQUORS	1,869.0000	39,025	87.0000	1,754	386.0000	10,312	4.0000	380	2,346.0000	51,471	1,833,685
20859	BY-PRODUCTS OF LIQUOR DISTILLING	3,233.0000	304,680	0.0000	0	622.0000	57,454	0.0000	0	3,855.0000	362,134	12,419,678
2086	SOFT DRINKS OR CARBONATED OR MINERAL WATER	844.0000	16,611	18.0000	522	342.0000	9,031	0.0000	0	1,204.0000	26,164	880,791
2087	MISCELLANEOUS FLAVORING EXTRACTS, SYRUP	2,186.0000	45,694	96.0000	1,864	817.0000	27,420	0.0000	0	3,099.0000	74,978	2,760,689
209	MISCELLANEOUS FOOD PREPARATIONS OR KIND	20,246.0000	1,186,283	1,858.0000	90,562	7,469.0000	446,793	146.0000	12,106	29,719.0000	1,735,744	49,894,887
20911	COTTONSEED OIL, CRUDE OR REFINED EXC. ED	13.0000	1,193	1.0000	86	92.0000	8,502	0.0000	0	106.0000	9,781	351,244
20914	COTTONSEED CAKE OR MEAL OR BY-PRODUCTS	56.0000	5,083	0.0000	0	2.0000	163	0.0000	0	58.0000	5,246	148,267
20921	SOYBEAN OIL, CRUDE OR REFINED EXC. ED	1,692.0000	156,515	68.0000	6,737	809.0000	75,354	0.0000	0	2,569.0000	238,606	6,048,803
20923	SOYBEAN CAKE, FLOUR, GRITS, MEAL OR	6,568.0000	677,542	138.0000	11,804	1,440.0000	141,947	0.0000	0	8,146.0000	831,293	22,302,044
2093	NUT OR VEGETABLE OILS OR BY-PRODUCTS EXC	1,715.0000	150,315	62.0000	5,641	1,407.0000	129,749	0.0000	0	3,184.0000	285,705	8,571,266
2094	MARINE FATS OR OILS EXC. OILS FOR MEDICI	15.0000	353	0.0000	0	1.0000	88	0.0000	0	16.0000	441	10,890
2095	ROASTED COFFEE OR INSTANT COFFEE	41.0000	792	18.0000	363	3.0000	62	0.0000	0	62.0000	1,217	37,875
2096	MARGARINE, SHORTENING OR TABLE OILS OR O	87.0000	2,340	0.0000	0	23.0000	1,431	0.0000	0	110.0000	3,771	131,441
2098	MACARONI, SPAGHETTI, VERMICELLI OR N	51.0000	1,035	3.0000	46	40.0000	722	0.0000	0	94.0000	1,803	98,993
21	TOBACCO PRODUCTS EXC. INSECTICIDES SE	20.0000	114	0.0000	0	0.0000	0	0.0000	0	20.0000	114	24,543
211	CIGARETTES	20.0000	114	0.0000	0	0.0000	0	0.0000	0	20.0000	114	24,543
22	TEXTILE MILL PRODUCTS	690.0000	9,621	242.0000	3,792	730.0000	10,629	0.0000	0	1,662.0000	24,042	837,298
221	COTTON BROAD-WOVEN FABRICS	48.0000	549	21.0000	152	161.0000	1,497	0.0000	0	230.0000	2,198	108,639
222	MAN-MADE FIBRE OR SILK BROAD-WOVEN FAB	216.0000	3,824	0.0000	0	37.0000	230	0.0000	0	253.0000	4,054	96,114
224	NARROW FABRICS, COTTON, SILK OR WOOL, O	0.0000	0	7.0000	130	1.0000	9	0.0000	0	8.0000	139	5,091
227	FLOOR COVERINGS EXC. CORKSEE 249, HARD S	102.0000	1,154	98.0000	1,846	236.0000	4,606	0.0000	0	436.0000	7,606	194,277
228	THREAD OR YARN	0.0000	0	0.0000	0	32.0000	516	0.0000	0	32.0000	516	22,303
229	MISCELLANEOUS TEXTILE GOODS	324.0000	4,094	116.0000	1,664	263.0000	3,771	0.0000	0	703.0000	9,529	410,874
2297	WOOL OR MOHAIR, SCOURED, COMBED OR CARBO	0.0000	0	4.0000	76	0.0000	0	0.0000	0	4.0000	76	3,419
23	APPAREL OR OTHER FINISHED TEXTILE PRODUCT	19,407.0000	267,783	2,864.0000	34,282	11,275.0000	140,858	9.0000	73	33,555.0000	442,996	21,760,023
231	MENS, YOUTHS OR BOYS CLOTHING OR UNI	759.0000	9,616	410.0000	2,781	829.0000	6,572	8.0000	55	2,006.0000	19,024	1,490,300
233	WOMENS, MISSES, CHILDRENS OR INFANTS CLOT	36.0000	505	20.0000	445	229.0000	3,077	1.0000	18	286.0000	4,045	356,893

CODE	DESCRIPTION	REVENUE FREIGHT ORIGINATING ON RESPONDENT'S ROAD				REVENUE FREIGHT RECEIVED FROM CONNECTING CARRIERS				TOTAL		GROSS FREIGHT REVENUE DOLLARS
		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		REVENUE FREIGHT CARRIED		
		NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	
235	CAPS, HATS OR MILLINERY OR HAT BODIES E	0.0000	0	0.0000	0	3.0000	45	0.0000	0	3.0000	45	2,820
238	MISCELLANEOUS APPAREL OR ACCESSORIES	0.0000	0	0.0000	0	15.0000	229	0.0000	0	15.0000	229	15,927
239	MISCELLANEOUS FABRICATED TEXTILE PRODUCT	18,612.0000	257,662	2,434.0000	31,056	10,199.0000	130,935	0.0000	0	31,245.0000	419,653	19,894,083
24	LUMBER OR WOOD PRODUCTS EXC. FURNITURE	11,614.0000	795,898	1,791.0000	107,414	8,396.0000	640,504	101.0000	8,965	21,902.0000	1,552,781	43,115,789
241	PRIMARY FOREST OR WOOD RAW MATERIALS V	6,641.0000	579,017	127.0000	10,267	562.0000	40,860	0.0000	0	7,330.0000	630,144	9,941,509
24114	PULPWOOD LOGS	0.0000	0	0.0000	0	76.0000	6,221	0.0000	0	76.0000	6,221	86,660
24115	PULPWOOD OR OTHER WOOD CHIPS	6,519.0000	574,188	70.0000	6,585	349.0000	29,591	0.0000	0	6,938.0000	610,364	9,441,347
24116	WOOD POSTS, POLES OR PILING	5.0000	378	11.0000	860	22.0000	1,654	0.0000	0	38.0000	2,892	130,744
242	SAWMILL OR PLANING MILL PRODUCTS EXC. B	3,516.0000	127,031	837.0000	37,596	4,713.0000	363,092	57.0000	5,381	9,123.0000	533,100	19,909,792
2421	LUMBER OR DIMENSION STOCKEXC. BOX SHOOKS	3,501.0000	126,715	825.0000	37,366	4,227.0000	351,694	57.0000	5,381	8,610.0000	521,156	19,344,228
2429	MISCELLANEOUS SAWMILL OR PLANING MILL PR	15.0000	316	12.0000	230	486.0000	11,398	0.0000	0	513.0000	11,944	565,564
243	MILLWORK OR PREFABRICATEDWOOD PRODUCTS O	356.0000	20,723	305.0000	24,021	1,088.0000	79,648	5.0000	453	1,754.0000	124,845	4,679,954
2431	MILLWORK OR CABINETWORK, TO BE BUILT IN	28.0000	366	12.0000	182	46.0000	580	0.0000	0	86.0000	1,128	43,133
2432	PLYWOOD OR VENEER OR BUILT-UP WOOD E	275.0000	19,181	262.0000	21,684	894.0000	69,353	5.0000	453	1,436.0000	110,671	4,104,931
244	WOODEN CONTAINERS	49.0000	1,001	12.0000	200	12.0000	190	0.0000	0	73.0000	1,391	24,758
249	MISCELLANEOUS WOOD PROD- UCTS EXC. CONTA	1,052.0000	68,126	510.0000	35,330	2,021.0000	156,714	39.0000	3,131	3,622.0000	263,301	8,559,776
2491	TREATED WOOD PRODUCTS, CREOSOTED, OR T	92.0000	6,985	61.0000	4,787	182.0000	13,037	15.0000	1,258	350.0000	26,067	1,091,809
25	FURNITURE OR FIXTURES	1,985.0000	22,750	368.0000	3,532	2,840.0000	27,363	0.0000	0	5,193.0000	53,645	3,552,490
251	HOUSEHOLD OR OFFICE FUR- NITURE EXC. CON	202.0000	1,600	155.0000	1,348	105.0000	1,283	0.0000	0	462.0000	4,231	244,408
253	PUBLIC BUILDING OR RELAT-ED FURNITURE EX	0.0000	0	1.0000	9	0.0000	0	0.0000	0	1.0000	9	567
254	LOCKERS, PARTITIONS OR SHELVING OR OFF	883.0000	11,703	163.0000	1,902	2,361.0000	21,689	0.0000	0	3,407.0000	35,294	2,560,257
259	MISCELLANEOUS FURNITURE OR FIXTURES EXC	899.0000	9,417	49.0000	273	373.0000	4,338	0.0000	0	1,321.0000	14,028	739,939
26	PULP, PAPER OR ALLIED PRODUCTS	34,868.0000	1,350,932	9,857.0000	568,914	23,355.0000	1,379,201	1,433.0000	101,236	69,513.0000	3,400,283	115,887,884
261	PULP OR PULP MILL PROD- UCTS	3,824.0000	298,337	3,824.0000	72,898	3,261.0000	277,643	125.0000	10,196	8,123.0000	659,074	19,053,189
26111	PULP	3,374.0000	262,342	908.0000	72,468	3,211.0000	273,307	125.0000	10,196	7,618.0000	618,313	17,939,764
262	PAPER EXC. BUILDING PAPERSEE 266	9,047.0000	311,584	2,460.0000	159,091	7,921.0000	470,648	154.0000	11,909	19,582.0000	953,232	32,599,461
26211	NEWSPRINT	168.0000	12,996	248.0000	14,702	1,117.0000	85,714	30.0000	1,931	1,563.0000	115,343	3,683,761
26212	GROUND WOOD PAPER, UN- COATED	688.0000	54,886	516.0000	45,759	1,174.0000	90,739	0.0000	0	2,378.0000	191,384	6,608,361
26213	PRINTING PAPER, COATED ORUNCOATED, COATE	1,468.0000	117,845	1,126.0000	87,674	2,824.0000	229,778	6.0000	371	5,424.0000	435,668	17,411,624
26214	WRAPPING PAPER, WRAPPERS,OR COARSE PAPER	68.0000	3,165	23.0000	1,302	139.0000	11,187	0.0000	0	230.0000	15,654	678,938
26217	SPECIAL INDUSTRIAL PAPER OR PAPER CAR LI	4,174.0000	86,093	276.0000	5,466	1,644.0000	35,926	118.0000	9,607	6,212.0000	137,092	2,061,762
26218	SANITARY TISSUE STOCK	393.0000	7,064	2.0000	36	19.0000	256	0.0000	0	414.0000	7,356	405,098
263	FIBREBOARD, PAPERBOARD ORPULPBOARD EXC.	8,919.0000	556,457	4,857.0000	317,446	8,252.0000	574,590	1,154.0000	79,131	23,182.0000	1,527,624	54,501,729
264	CONVERTED PAPER OR PAPER-BOARD PRODUCTS	3,097.0000	39,556	438.0000	6,999	1,152.0000	17,859	0.0000	0	4,687.0000	64,414	2,501,012
2643	PAPER BAGS	22.0000	433	22.0000	438	51.0000	1,094	0.0000	0	95.0000	1,965	50,257
26471	SANITARY TISSUES OR HEALTH PRODUCTS	2,424.0000	28,340	269.0000	4,237	532.0000	5,936	0.0000	0	3,225.0000	38,513	1,416,821
265	CONTAINERS OR BOXES, PAPERBOARD, FIB	9,061.0000	136,679	833.0000	10,397	2,636.0000	36,217	0.0000	0	12,530.0000	183,293	6,068,368
266	BUILDING PAPER OR BUILD- ING BOARD	920.0000	8,319	356.0000	2,083	133.0000	2,244	0.0000	0	1,409.0000	12,646	1,164,125
26613	WALLBOARD EXC. HARDBOARD SEE 24993	1.0000	13	3.0000	45	17.0000	515	0.0000	0	21.0000	573	23,472
27	PRINTED MATTER	2,610.0000	49,594	176.0000	3,472	381.0000	7,581	0.0000	0	3,167.0000	60,647	1,828,623
272	PERIODICALS	188.0000	3,778	0.0000	0	1.0000	22	0.0000	0	189.0000	3,800	186,913
273	BOOKS	191.0000	2,417	4.0000	71	11.0000	132	0.0000	0	206.0000	2,620	162,204
274	MISCELLANEOUS PRINTED MATTER	2,230.0000	43,397	165.0000	3,372	363.0000	7,334	0.0000	0	2,758.0000	54,103	1,472,181
277	GREETING CARDS, SEALS, LABELS OR TAGS	1.0000	2	7.0000	29	6.0000	93	0.0000	0	14.0000	124	7,325
28	CHEMICALS OR ALLIED PRODUCTS	35,203.0000	2,600,907	13,802.0000	1,071,161	61,106.0000	5,471,328	1,566.0000	140,539	111,677.0000	9,283,935	386,069,104
281	INDUSTRIAL INORGANIC OR ORGANIC CHEMICA	16,449.0000	1,467,858	6,924.0000	597,855	37,192.0000	3,445,472	748.0000	69,351	61,313.0000	5,580,536	221,371,499
2812	POTASSIUM OR SODIUM COM- POUNDS OR OTHER	3,089.0000	293,765	2,520.0000	237,285	8,543.0000	834,872	518.0000	47,772	14,670.0000	1,413,694	54,056,837
28123	SODIUM COMPOUNDS EXC. SODIUM ALKALIES	106.0000	7,580	604.0000	61,193	2,768.0000	280,821	45.0000	4,739	3,523.0000	354,333	14,167,514
2813	INDUSTRIAL GASES, COM- PRESSED, LIQUEF	546.0000	26,253	110.0000	6,608	822.0000	60,416	0.0000	0	1,478.0000	93,277	6,784,077
2814	CRUDE PRODUCTS FROM COAL TAR, NATURAL GA	426.0000	35,578	338.0000	28,826	244.0000	19,597	0.0000	0	1,008.0000	84,001	3,843,827
2816	INORGANIC PIGMENTS EXC. BLACKS SEE 2899	95.0000	9,379	16.0000	1,498	310.0000	31,321	0.0000	0	421.0000	42,198	2,935,772
2818	INDUSTRIAL ORGANIC CHEMI-CALS, NEC EXC.	8,674.0000	772,041	2,391.0000	194,589	22,400.0000	2,061,087	74.0000	6,667	33,539.0000	3,034,384	115,162,898
28184	ALCOHOLS	5,681.0000	533,755	605.0000	55,931	14,332.0000	1,349,391	0.0000	0	20,618.0000	1,939,077	62,661,231
2819	INDUSTRIAL INORGANIC CHEMICALS, NEC	3,093.0000	289,259	1,101.0000	93,704	3,484.0000	319,939	151.0000	14,721	7,829.0000	717,623	29,005,310
28193	SULPHURIC ACID	1,155.0000	114,132	277.0000	27,029	986.0000	96,829	0.0000	0	2,418.0000	237,990	6,303,333
282	PLASTIC MATERIALS OR SYNTHETIC FIBRE	4,568.0000	405,915	2,755.0000	258,995	16,251.0000	1,524,424	606.0000	52,082	24,180.0000	2,241,416	108,550,038
28212	SYNTHETIC RUBBERS (VULCA-NIZABLE ELASTOM	81.0000	6,583	10.0000	637	151.0000	12,309	5.0000	440	247.0000	19,969	912,756
28213	SYNTHETIC FIBERS EXC. GLASS SEE 32293	4.0000	72	7.0000	156	1.0000	17	0.0000	0	12.0000	245	6,191
283	DRUGS (BIOLOGICAL OR BOTANICAL PRODU	183.0000	2,897	439.0000	8,718	370.0000	7,413	0.0000	0	992.0000	19,028	770,630
284	SOAP OR OTHER DETERGENTS,CLEANING PREPAR	5,238.0000	107,405	1,645.0000	43,873	821.0000	20,141	78.0000	7,016	7,782.0000	178,435	6,290,462

CODE	DESCRIPTION	REVENUE FREIGHT ORIGINATING ON RESPONDENT'S ROAD				REVENUE FREIGHT RECEIVED FROM CONNECTING CARRIERS				TOTAL		GROSS FREIGHT REVENUE DOLLARS
		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		REVENUE FREIGHT CARRIED		
		NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	
2841	SOAP OR OTHER DETERGENTS EXC. SPECIALTY	3,794.0000	79,590	1,098.0000	24,525	523.0000	11,148	46.0000	4,136	5,461.0000	119,399	4,427,318
285	PAINTS, ENAMELS, LAQ- UERS, SHELLACS	419.0000	8,021	35.0000	1,512	239.0000	10,734	0.0000	0	693.0000	20,267	1,303,831
286	GUM OR WOOD CHEMICALS	333.0000	26,487	66.0000	5,424	292.0000	25,271	21.0000	1,978	712.0000	59,160	2,748,812
287	AGRICULTURAL CHEMICALS	3,891.0000	356,888	961.0000	93,001	2,223.0000	213,312	73.0000	6,874	7,148.0000	670,075	21,963,029
2871	FERTILIZERS EXC. MILLED, MINED OR OTHERW	3,562.0000	350,220	943.0000	91,778	2,150.0000	210,117	20.0000	1,978	6,675.0000	654,093	21,444,777
289	MISCELLANEOUS CHEMICAL PRODUCTS	4,122.0000	225,436	977.0000	61,783	3,718.0000	224,561	40.0000	3,238	8,857.0000	515,018	23,070,803
2892	EXPLOSIVES EXC. AMMUNIT- ION SEE 1929 OR	8.0000	123	3.0000	51	47.0000	538	0.0000	0	58.0000	712	83,311
28991	EXPLOSIVES EXC. AMMUNI- TION SEE 19291-	17.0000	1,750	41.0000	4,189	368.0000	37,183	12.0000	1,174	438.0000	44,296	658,836
29	PETROLEUM OR COAL PROD- UCTS	17,691.0000	1,255,949	6,256.0000	430,191	8,927.0000	703,369	1,349.0000	107,286	34,223.0000	2,496,795	90,781,520
291	PRODUCTS OF PETROLEUM REFINING	5,782.0000	463,690	3,193.0000	230,846	7,810.0000	605,191	1,308.0000	104,230	18,093.0000	1,403,957	63,512,878
29111	GASOLINE OR JET OR HIGH VOLATILE PETROL	710.0000	47,404	115.0000	10,582	86.0000	6,955	3.0000	249	914.0000	65,190	1,063,010
29112	KEROSENE EXC. JET FUELS SEE 29111	0.0000	0	0.0000	0	1.0000	20	0.0000	0	1.0000	20	488
29113	DISTILLATE FUEL OIL	10.0000	656	10.0000	940	17.0000	1,489	0.0000	0	37.0000	3,085	103,101
29114	PETROLEUM LUBRICATING OR SIMILAR OILS, C	614.0000	50,921	340.0000	29,146	1,042.0000	87,425	90.0000	7,712	2,086.0000	175,204	8,079,170
29115	PETROLEUM LUBRICATING GREASES	1.0000	17	0.0000	0	1.0000	17	0.0000	0	2.0000	34	434
29116	ASPHALT PITCHES OR TARS, FROM PETROLEUM,	2,613.0000	234,091	536.0000	46,772	892.0000	80,040	144.0000	12,990	4,185.0000	373,893	14,926,842
29117	PETROLEUM RESIDUAL FUEL OILS OR OTHER L	296.0000	25,530	166.0000	8,894	639.0000	54,261	9.0000	789	1,110.0000	89,474	3,697,324
29119	PETROLEUM REFINING PROD- UCTS, NEC EXC.	96.0000	6,816	94.0000	7,321	1,100.0000	90,067	713.0000	56,881	2,003.0000	161,085	7,689,291
2912	LIQUEFIED GASES, COAL OR PETROLEUM	1,442.0000	98,255	1,932.0000	127,191	4,032.0000	284,917	349.0000	25,609	7,755.0000	535,972	27,953,218
295	PAVING OR ROOFING MATERI-ALS	614.0000	48,421	152.0000	12,700	215.0000	18,295	40.0000	2,961	1,021.0000	82,377	2,650,812
2951	ASPHALT PAVING BLOCKS OR MIXTURES, INCLU	0.0000	0	0.0000	0	1.0000	22	0.0000	0	1.0000	22	218
2952	ASPHALT COATINGS OR FELTSOR ROOFING CEME	614.0000	48,421	152.0000	12,700	214.0000	18,273	40.0000	2,961	1,020.0000	82,355	2,650,594
299	MISCELLANEOUS COAL OR PETROLEUM PRODU	11,295.0000	743,838	2,911.0000	186,645	902.0000	79,883	1.0000	95	15,109.0000	1,010,461	24,617,830
29911	COAL OR COKE BRIQUETTES (FUEL BRICKS),	1.0000	21	5.0000	105	33.0000	702	0.0000	0	39.0000	828	15,615
29913	PETROLEUM COKE EXC. BRI- QUETTES SEE 299	735.0000	71,842	106.0000	9,174	642.0000	61,623	0.0000	0	1,483.0000	142,639	4,717,450
29914	COKE PRODUCED FROM COAL EXC. BRIQUETTES	10,533.0000	671,470	2,787.0000	176,751	86.0000	5,236	0.0000	0	13,406.0000	853,457	19,277,547
30	RUBBER OR MISCELLANEOUS PLASTICS PRODUC	4,537.0000	52,424	1,404.0000	20,879	4,866.0000	72,286	0.0000	0	10,807.0000	145,589	6,370,200
301	RUBBER TIRES OR INNER TUBES	1,375.0000	20,690	679.0000	11,163	1,921.0000	30,886	0.0000	0	3,975.0000	62,739	2,338,062
302	RUBBER OR PLASTIC FOOT- WEAR	22.0000	230	0.0000	0	34.0000	302	0.0000	0	56.0000	532	31,068
304	RUBBER OR PLASTIC HOSE ORBELTING	8.0000	40	9.0000	129	7.0000	117	0.0000	0	24.0000	286	16,959
306	MISCELLANEOUS FABRICATED RUBBER PRODUCTS	43.0000	251	69.0000	455	137.0000	1,832	0.0000	0	249.0000	2,538	148,915
307	MISCELLANEOUS PLASTIC PRODUCTS	3,089.0000	31,213	647.0000	9,132	2,767.0000	39,149	0.0000	0	6,503.0000	79,494	3,835,196
31	LEATHER OR LEATHER PROD- UCTS	41.0000	716	12.0000	108	207.0000	2,470	0.0000	0	260.0000	3,294	284,753
311	LEATHER	16.0000	331	0.0000	0	9.0000	182	0.0000	0	25.0000	513	23,464
314	FOOTWEAR, LEATHER OR OTHER MATERIALS	22.0000	366	12.0000	108	193.0000	2,263	0.0000	0	227.0000	2,737	258,038
316	LUGGAGE OR HANDBAGS, LEATHER OR OTHE	3.0000	19	0.0000	0	5.0000	25	0.0000	0	8.0000	44	3,251
32	CLAY, CONCRETE, GLASS OR STONE PRODUCTS	10,848.0000	1,018,037	7,358.0000	665,681	10,889.0000	991,609	2,879.0000	254,598	31,974.0000	2,929,925	87,797,434
321	FLAT GLASS	0.0000	0	32.0000	641	40.0000	500	0.0000	0	72.0000	1,141	62,575
322	GLASS OR GLASSWARE, PRESSED OR BLOW	624.0000	36,459	326.0000	7,689	275.0000	10,525	30.0000	1,720	1,255.0000	56,393	2,018,229
3221	GLASS CONTAINERS	197.0000	3,769	3.0000	62	166.0000	3,419	0.0000	0	366.0000	7,250	191,559
324	HYDRAULIC CEMENT	2,988.0000	319,203	613.0000	65,875	1,577.0000	169,281	40.0000	4,375	5,218.0000	558,734	8,814,159
32411	HYDRAULIC CEMENT, NATU- RAL, PORTLAND O	2,966.0000	317,018	610.0000	65,654	1,567.0000	168,736	40.0000	4,375	5,183.0000	555,783	8,732,817
325	STRUCTURAL CLAY PRODUCTS	127.0000	8,195	133.0000	5,390	529.0000	15,846	83.0000	5,993	872.0000	35,424	1,256,438
3251	CLAY BRICK OR STRUCTURAL CLAY TILE EXC.	93.0000	7,351	89.0000	4,213	82.0000	5,777	1.0000	77	265.0000	17,418	573,651
32511	BRICK OR BLOCKS, CLAY OR SHALE EXC. CLAY	93.0000	7,351	40.0000	3,210	82.0000	5,777	1.0000	77	216.0000	16,415	549,413
3253	CERAMIC FLOOR OR WALL TILE EXC. DRAIN	32.0000	663	37.0000	774	422.0000	9,422	0.0000	0	491.0000	10,859	433,426
3255	REFRACTORIES, CLAY OR NONCLAY	2.0000	181	7.0000	403	25.0000	647	82.0000	5,916	116.0000	7,147	249,361
326	POTTERY OR RELATED PROD- UCTS	0.0000	0	71.0000	891	3.0000	57	0.0000	0	74.0000	948	67,199
327	CONCRETE, GYPSUM, OR PLASTER PRODUCT	840.0000	80,021	340.0000	32,452	1,128.0000	102,996	0.0000	0	2,308.0000	215,469	5,285,068
3271	CONCRETE PRODUCTS EXC. READY-MIX CONCR	84.0000	6,653	97.0000	8,457	44.0000	3,187	0.0000	0	225.0000	18,297	611,799
3274	LIME OR LIME PLASTER	719.0000	70,089	205.0000	20,748	576.0000	54,400	0.0000	0	1,500.0000	145,237	3,339,407
3275	GYPSUM PRODUCTS	37.0000	3,279	38.0000	3,247	508.0000	45,409	0.0000	0	583.0000	51,935	1,333,862
328	CUT STONE OR STONE PROD- UCTS	1.0000	21	3.0000	50	1.0000	13	0.0000	0	5.0000	84	4,891
329	ABRASIVES, ASBESTOS PROD-UCTS OR MISCELL	6,268.0000	574,138	5,840.0000	552,693	7,336.0000	692,391	2,726.0000	242,510	22,170.0000	2,061,732	70,288,875
3291	ABRASIVE PRODUCTS	0.0000	0	1.0000	98	110.0000	3,689	0.0000	0	111.0000	3,787	143,100
3295	NONMETALLIC EARTHS OR MINERALS, GROUN	6,263.0000	574,041	5,702.0000	550,574	7,157.0000	688,104	2,726.0000	242,510	21,848.0000	2,055,229	69,970,996
33	PRIMARY METAL PRODUCTS, INCLUDING GALVA	42,466.0000	3,805,313	16,310.0000	1,400,410	14,239.0000	1,243,473	2,119.0000	182,933	75,134.0000	6,632,129	177,219,301
331	STEEL WORKS, ROLLING MILL, OR OTHER	41,653.0000	3,754,666	15,603.0000	1,351,348	11,563.0000	1,001,566	2,117.0000	182,782	70,936.0000	6,290,362	166,178,471
33111	PIG IRON	2,275.0000	213,728	0.0000	0	433.0000	43,077	0.0000	0	2,708.0000	256,805	5,306,925
33119	BLAST FURNACE, OPEN HEARTH, ROLLING	164.0000	15,479	0.0000	0	0.0000	0	0.0000	0	164.0000	15,479	477,896

CODE	DESCRIPTION	REVENUE FREIGHT ORIGINATING ON RESPONDENT'S ROAD				REVENUE FREIGHT RECEIVED FROM CONNECTING CARRIERS				TOTAL		GROSS FREIGHT REVENUE DOLLARS
		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		REVENUE FREIGHT CARRIED		
		NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	
3312	PRIMARY IRON OR STEEL PRODUCTS, INCLU	39,178.0000	3,522,422	15,516.0000	1,343,812	11,032.0000	950,998	2,117.0000	182,782	67,843.0000	6,000,014	159,895,008
33121	STEEL INGOT OR SEMI-FINISHED S	8,109.0000	713,009	3,789.0000	326,630	2,496.0000	209,795	266.0000	22,734	14,660.0000	1,272,168	34,535,019
3313	ELECTROMETALLURGICAL PRODUCTS EXC. C	31.0000	2,938	77.0000	7,337	59.0000	5,654	0.0000	0	167.0000	15,929	417,719
3315	STEEL WIRE, NAILS OR SPIKES, INCLUDI	5.0000	99	10.0000	199	39.0000	1,837	0.0000	0	54.0000	2,135	80,923
332	IRON OR STEEL CASTINGS, INCLUDING GALVA	63.0000	4,099	49.0000	2,664	43.0000	1,068	0.0000	0	155.0000	7,831	327,765
33211	IRON OR STEEL CAST PIPE OR FITTINGS	20.0000	1,340	48.0000	2,579	31.0000	743	0.0000	0	99.0000	4,662	195,817
333	NONFERROUS METAL PRIMARY SMELTER PRODUCT	436.0000	39,761	33.0000	2,868	2,240.0000	206,910	2.0000	151	2,711.0000	249,690	7,442,823
3331	PRIMARY COPPER SMELTER PRODUCTS	55.0000	4,790	0.0000	0	636.0000	57,226	0.0000	0	691.0000	62,016	2,128,875
3332	PRIMARY LEAD SMELTER PRODUCTS	15.0000	1,309	0.0000	0	377.0000	32,218	2.0000	151	394.0000	33,678	1,302,139
3333	PRIMARY ZINC SMELTER PRODUCTS	132.0000	11,579	4.0000	377	359.0000	32,759	0.0000	0	495.0000	44,715	1,349,494
3334	PRIMARY ALUMINUM SMELTER PRODUCTS	233.0000	22,065	26.0000	2,427	868.0000	84,707	0.0000	0	1,127.0000	109,199	2,657,493
335	NONFERROUS METAL BASIC SHAPES EXC. COA	311.0000	6,626	599.0000	41,153	382.0000	33,575	0.0000	0	1,292.0000	81,354	3,146,290
3351	BRASS, BRONZE OR COPPER BASIC OR OTHER	0.0000	0	51.0000	1,343	1.0000	77	0.0000	0	52.0000	1,420	35,509
3352	ALUMINUM OR ALUMINUM ALLOY BASIC SHA	3.0000	258	477.0000	38,355	362.0000	33,260	0.0000	0	842.0000	71,873	2,798,621
3357	NONFERROUS METAL OR INSU-LATED WIRE EXC.	307.0000	6,364	71.0000	1,455	18.0000	223	0.0000	0	396.0000	8,042	311,034
336	NONFERROUS METAL OR NON-FERROUS METAL B	0.0000	0	2.0000	39	0.0000	0	0.0000	0	2.0000	39	582
339	MISCELLANEOUS PRIMARY METAL PRODUCTS	3.0000	161	24.0000	2,338	11.0000	354	0.0000	0	38.0000	2,853	123,370
3391	IRON OR STEEL FORGINGS EXC. COATING OR	2.0000	155	0.0000	0	1.0000	13	0.0000	0	3.0000	168	7,297
34	FABRICATED METAL PRODUCTSEXC. ORDNANCE S	4,469.0000	49,131	850.0000	9,688	4,289.0000	56,665	11.0000	1,040	9,619.0000	116,524	7,723,077
341	METAL CANS	14.0000	102	3.0000	61	50.0000	1,098	0.0000	0	67.0000	1,261	34,083
342	CUTLERY, HAND TOOLS OR GENERAL HARDWAR	3,596.0000	35,182	379.0000	3,667	3,417.0000	41,567	0.0000	0	7,392.0000	80,416	4,996,577
343	PLUMBING FIXTURES OR HEATING APPARAT	202.0000	2,982	24.0000	311	313.0000	4,040	0.0000	0	539.0000	7,333	351,373
3433	HEATING EQUIPMENT, OTHER THAN ELECTRICAL	1.0000	4	0.0000	0	34.0000	388	0.0000	0	35.0000	392	30,196
344	FABRICATED STRUCTURAL METAL PRODUCTS	144.0000	4,651	38.0000	1,255	147.0000	4,027	0.0000	0	329.0000	9,933	1,396,914
3441	FABRICATED STRUCTURAL METAL PRODUCTS	0.0000	0	3.0000	211	15.0000	346	0.0000	0	18.0000	557	35,505
34411	FABRICATED STRUCTURAL IRON OR STEEL P	0.0000	0	3.0000	211	15.0000	346	0.0000	0	18.0000	557	35,505
345	BOLTS, NUTS, SCREWS, RIVETS, WASHERS	7.0000	54	1.0000	14	34.0000	777	0.0000	0	42.0000	845	41,876
346	METAL STAMPINGS	62.0000	618	373.0000	3,810	51.0000	1,161	0.0000	0	486.0000	5,589	477,842
348	MISCELLANEOUS FABRICATED WIRE PRODUCTS E	15.0000	194	2.0000	28	10.0000	151	11.0000	1,040	38.0000	1,413	48,971
349	MISCELLANEOUS FABRICATED METAL PRODUCTS	429.0000	5,348	30.0000	542	267.0000	3,844	0.0000	0	726.0000	9,734	375,441
3491	METAL SHIPPING CONTAINERSVIZ. BARRELS, C	195.0000	2,653	10.0000	111	126.0000	1,770	0.0000	0	331.0000	4,534	147,526
3494	VALVES OR PIPE FITTINGS OR FABRICATED P	30.0000	529	5.0000	110	69.0000	1,007	0.0000	0	104.0000	1,646	53,423
35	MACHINERY EXC. ELECTRICALSEE 36	1,501.0000	36,692	393.0000	5,453	2,795.0000	76,998	0.0000	0	4,689.0000	119,143	10,544,735
351	ENGINES OR TURBINES	8.0000	311	21.0000	226	5.0000	327	0.0000	0	34.0000	864	110,876
352	FARM MACHINERY OR EQUIP- MENT	150.0000	1,310	103.0000	1,373	1,245.0000	39,319	0.0000	0	1,498.0000	42,002	3,890,273
3524	GARDEN TRACTORS, LAWN OR GARDEN EQUIPMEN	125.0000	1,089	97.0000	1,325	0.0000	0	0.0000	0	222.0000	2,414	147,887
353	CONSTRUCTION, MINING OR MATERIALS HANDL	349.0000	18,713	61.0000	1,127	712.0000	25,449	0.0000	0	1,122.0000	45,289	4,460,080
3531	CONSTRUCTION MACHINERY OREQUIPMENT	268.0000	15,365	6.0000	99	479.0000	19,472	0.0000	0	753.0000	34,936	3,796,099
3532	CONSTRUCTION MACHINERY OREQUIPMENT	49.0000	2,657	5.0000	283	102.0000	3,500	0.0000	0	156.0000	6,440	521,367
3537	INDUSTRIAL TRUCKS, TRAC- TORS, TRAILERS	32.0000	691	27.0000	507	127.0000	2,421	0.0000	0	186.0000	3,619	125,427
354	METALWORKING MACHINERY OREQUIPMENT	3.0000	335	25.0000	311	22.0000	1,001	0.0000	0	50.0000	1,647	237,266
355	SPECIAL INDUSTRY MACHIN- ERY EXC. METAL	59.0000	1,014	39.0000	571	116.0000	2,296	0.0000	0	214.0000	3,881	152,534
356	GENERAL INDUSTRIAL MA- CHINERY OR EQUI	241.0000	4,903	24.0000	436	131.0000	1,901	0.0000	0	396.0000	7,240	211,273
357	OFFICE, COMPUTING OR ACCOUNTING MACH	47.0000	368	1.0000	9	12.0000	155	0.0000	0	60.0000	532	30,665
358	SERVICE INDUSTRY MACHINES	395.0000	4,219	111.0000	1,112	378.0000	3,969	0.0000	0	884.0000	9,300	630,252
359	MISCELLANEOUS MACHINERY OR PARTS EXC. E	249.0000	5,519	8.0000	288	174.0000	2,581	0.0000	0	431.0000	8,388	821,516
36	ELECTRICAL MACHINERY, EQUIPMENT OR SU	3,088.0000	30,010	741.0000	10,945	2,623.0000	37,094	0.0000	0	6,452.0000	78,049	6,219,825
361	ELECTRICAL TRANSMISSION OR DISTRIBUTION	11.0000	880	2.0000	253	17.0000	1,722	0.0000	0	30.0000	2,855	724,850
362	ELECTRICAL INDUSTRIAL APPARATUS	32.0000	1,853	87.0000	1,386	21.0000	2,647	0.0000	0	140.0000	5,886	1,095,691
363	HOUSEHOLD APPLIANCES	2,881.0000	24,717	582.0000	8,020	2,081.0000	24,534	0.0000	0	5,544.0000	57,271	3,870,386
3631	HOUSEHOLD COOKING EQUIP- MENT, ALL TYPES	2,063.0000	17,772	282.0000	3,336	554.0000	5,841	0.0000	0	2,899.0000	26,949	1,303,747
3632	HOUSEHOLD REFRIGERATORS OR HOME OR FARM	132.0000	1,167	7.0000	102	476.0000	3,771	0.0000	0	615.0000	5,040	581,036
3633	HOUSEHOLD LAUNDRY EQUIP- MENT	0.0000	0	0.0000	0	14.0000	301	0.0000	0	14.0000	301	13,637
364	ELECTRIC LIGHTING OR WIREEQUIPMENT	24.0000	426	2.0000	16	179.0000	2,468	0.0000	0	205.0000	2,910	164,205
365	RADIO OR TELEVISION RE- CEIVING SETS EX	52.0000	683	36.0000	646	36.0000	1,507	0.0000	0	167.0000	2,836	98,703
366	COMMUNICATION EQUIPMENT	8.0000	100	0.0000	0	0.0000	0	0.0000	0	8.0000	100	8,009
367	ELECTRONIC COMPONENTS OR ACCESSORIES	0.0000	0	2.0000	35	0.0000	0	0.0000	0	2.0000	35	970
369	MISCELLANEOUS ELECTRICAL MACHINERY, EQUI	80.0000	1,351	30.0000	589	246.0000	4,216	0.0000	0	356.0000	6,156	257,011
37	TRANSPORTATION EQUIPMENT	54,938.0000	883,528	6,984.0000	117,355	64,931.0000	1,275,045	152.0000	4,490	127,005.0000	2,280,418	231,741,784
371	MOTOR VEHICLES OR EQUIP- MENT	48,331.0000	803,603	6,770.0000	110,678	59,551.0000	1,219,846	148.0000	4,276	114,800.0000	2,138,403	220,185,163

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		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		REVENUE FREIGHT CARRIED		
		NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	
3711	MOTOR VEHICLES	29,388.0000	554,491	5,277.0000	95,076	48,522.0000	959,966	140.0000	4,043	83,327.0000	1,613,576	185,360,476
37111	MOTOR PASSENGER OR AIR CARS, ASSEMBLED	14,634.0000	278,289	2,837.0000	47,237	25,031.0000	501,655	124.0000	3,720	42,626.0000	830,901	92,432,464
37112	MOTOR TRUCKS OR TRUCK TRACTORS, ASSEM	14,654.0000	274,438	2,393.0000	47,371	23,393.0000	456,857	0.0000	0	40,440.0000	778,666	92,639,696
3714	MOTOR VEHICLE PARTS OR ACCESSORIES	18,943.0000	249,112	1,493.0000	15,602	11,029.0000	259,880	8.0000	233	31,473.0000	524,827	34,824,687
37147	MOTOR VEHICLE BODY PARTS	14,795.0000	161,388	435.0000	877	2,873.0000	23,126	0.0000	0	18,103.0000	185,391	3,538,444
372	AIRCRAFT OR PARTS	2.0000	24	1.0000	16	26.0000	333	0.0000	0	29.0000	373	110,805
373	SHIPS OR BOATS	0.0000	0	1.0000	3	13.0000	219	0.0000	0	14.0000	222	9,534
374	RAILROAD EQUIPMENT	6,301.0000	77,290	160.0000	6,076	5,043.0000	51,207	4.0000	214	11,508.0000	134,787	11,054,766
37422	FREIGHT TRAIN CARS	6,120.0000	71,082	7.0000	50	4,785.0000	40,557	1.0000	0	10,913.0000	111,689	8,823,360
375	MOTORCYCLES, BICYCLES OR PARTS	48.0000	434	50.0000	542	191.0000	1,962	0.0000	0	289.0000	2,938	883,194
376	GUIDED MISSILE OR SPACE VEHICLE PARTS,	0.0000	0	0.0000	0	1.0000	17	0.0000	0	1.0000	17	1,230
379	MISCELLANEOUS TRANSPORTATION EQUIPMENT	256.0000	2,177	2.0000	40	106.0000	1,461	0.0000	0	364.0000	3,678	197,092
38	INSTRUMENTS, PHOTOGRAPHICGOODS, OPTICAL	535.0000	6,405	37.0000	533	417.0000	5,179	0.0000	0	989.0000	12,117	728,160
382	MEASURING, CONTROLLING ORINDICATING INST	9.0000	73	0.0000	0	0.0000	0	0.0000	0	9.0000	73	4,233
384	SURGICAL, MEDICAL OR DENTAL INSTRUME	526.0000	6,332	35.0000	497	417.0000	5,179	0.0000	0	978.0000	12,008	722,975
386	PHOTOGRAPHIC EQUIPMENT ORSUPPLIES	0.0000	0	2.0000	36	0.0000	0	0.0000	0	2.0000	36	952
39	MISCELLANEOUS PRODUCTS OFMANUFACTURING	1,639.0000	20,102	316.0000	3,807	2,588.0000	30,452	0.0000	0	4,543.0000	54,361	2,926,464
391	JEWELRY, SILVERWARE OR PLATED WARE	0.0000	0	0.0000	0	2.0000	27	0.0000	0	2.0000	27	2,264
393	MUSICAL INSTRUMENTS OR PARTS	0.0000	0	0.0000	0	11.0000	90	0.0000	0	11.0000	90	10,709
394	TOYS, AMUSEMENT, SPORTINGOR ATHLETIC GOO	866.0000	5,810	217.0000	2,090	1,888.0000	17,720	0.0000	0	2,971.0000	25,620	2,032,067
3949	SPORTING OR ATHLETIC GOODS	268.0000	1,990	29.0000	261	292.0000	2,564	0.0000	0	589.0000	4,815	358,370
395	PENS, PENCILS, OR OTHER OFFICE MATERIAL	0.0000	0	18.0000	366	1.0000	14	0.0000	0	19.0000	380	15,507
396	COSTUME JEWELRY, BUTTONS,NOVELTIES OR NO	1.0000	10	0.0000	0	15.0000	249	0.0000	0	16.0000	259	9,675
399	MISCELLANEOUS MANUFAC- TURED PRODUCTS	772.0000	14,282	81.0000	1,351	671.0000	12,352	0.0000	0	1,524.0000	27,985	856,242
40	WASTE OR SCRAP MATERIALS NOT IDENTIFIED	24,867.0000	2,224,905	3,176.0000	251,774	7,846.0000	601,657	16.0000	1,453	35,905.0000	3,079,789	69,984,216
401	ASHES	110.0000	10,020	205.0000	20,798	93.0000	10,507	0.0000	0	408.0000	41,325	900,404
402	WASTE OR SCRAP EXC. ASHESSEE 401	24,757.0000	2,214,885	2,971.0000	230,976	7,753.0000	591,150	16.0000	1,453	35,497.0000	3,038,464	69,083,812
4021	METAL SCRAP, WASTES OR TAILINGS	17,398.0000	1,522,616	1,996.0000	172,160	4,006.0000	332,883	0.0000	0	23,400.0000	2,027,659	43,769,210
40211	IRON OR STEEL SCRAP, WASTES OR TAILI	16,945.0000	1,511,473	1,963.0000	170,196	3,663.0000	321,253	0.0000	0	22,571.0000	2,002,922	43,009,099
4022	TEXTILE WASTE, SCRAP OR SWEEPINGS	33.0000	682	19.0000	392	1.0000	22	0.0000	0	53.0000	1,096	54,618
4024	PAPER WASTE OR SCRAP	1,341.0000	66,947	840.0000	48,376	314.0000	19,584	0.0000	0	2,495.0000	134,907	4,093,399
4026	RUBBER OR PLASTIC SCRAP OR WASTE	0.0000	0	0.0000	0	38.0000	1,667	11.0000	990	49.0000	2,657	100,882
41	MISCELLANEOUS FREIGHT SHIPMENTS	1,050.0000	23,912	148.0000	3,802	630.0000	19,805	0.0000	0	1,828.0000	47,519	2,346,992
411	MISCELLANEOUS FREIGHT SHIPMENTS	690.0000	10,922	148.0000	3,802	451.0000	8,170	0.0000	0	1,289.0000	22,894	1,969,580
41111	OUTFITS OR KITS	1.0000	18	10.0000	183	6.0000	129	0.0000	0	17.0000	330	10,225
41114	ARTICLES, USED EXC. FORREPAIR OR RECON	12.0000	264	29.0000	496	91.0000	1,914	0.0000	0	132.0000	2,674	267,757
41115	ARTICLES, USED, RETURNED FOR REPAIR OR R	9.0000	84	0.0000	0	7.0000	86	0.0000	0	16.0000	170	14,285
412	SPECIAL COMMODITIES NOT TAKEN IN REGULA	360.0000	12,990	0.0000	0	179.0000	11,635	0.0000	0	539.0000	24,625	377,412
42	CONTAINERS, CARRIERS OR DEVICES, SHIPPI	98,263.0000	251,665	147.0000	813	16,586.0000	8,969	0.0000	0	114,996.0000	261,447	28,131,943
421	NONREVENUE MOVEMENT OF CONTAINERS, CAR	0.0000	0	1.0000	4	9.0000	173	0.0000	0	10.0000	177	10,029
422	TRAILERS, SEMI-TRAILERS,RETURNED EMPTY	98,199.0000	250,900	130.0000	601	16,447.0000	5,765	0.0000	0	114,776.0000	257,266	27,905,303
423	REVENUE MOVEMENT OF CON- TAINERS, CARRIE	64.0000	765	16.0000	208	130.0000	3,031	0.0000	0	210.0000	4,004	214,611
44	FREIGHT FORWARDER TRAFFIC	301.0000	4,734	546.0000	9,681	2,477.0000	34,345	0.0000	0	3,324.0000	48,760	2,872,569
441	FREIGHT FORWARDER TRAFFIC	301.0000	4,734	546.0000	9,681	2,477.0000	34,345	0.0000	0	3,324.0000	48,760	2,872,569
45	SHIPPER ASSOCIATION OR SIMILAR TRAFFIC	4.0000	68	2.0000	33	0.0000	0	0.0000	0	6.0000	101	2,753
451	SHIPPER ASSOCIATION OR SIMILAR TRAFFIC	4.0000	68	2.0000	33	0.0000	0	0.0000	0	6.0000	101	2,753
46	MISCELLANEOUS MIXED SHIP-MENTS	293,548.0000	4,604,117	18,075.0000	270,900	137,959.0000	1,985,514	2.0000	34	449,584.0000	6,860,565	237,640,067
461	MISCELLANEOUS MIXED SHIP-MENTS EXC. FORW	292,334.0000	4,591,789	18,027.0000	270,323	137,571.0000	1,981,924	2.0000	34	447,934.0000	6,844,070	236,720,376
462	MIXED SHIPMENTS, 2 OR MORE MAJOR GROU	1,214.0000	12,328	48.0000	577	388.0000	3,590	0.0000	0	1,650.0000	16,495	919,691
48	WASTE HAZARDOUS MATERIALSOR WASTE HAZARD	190.0000	17,196	362.0000	29,348	230.0000	19,644	0.0000	0	782.0000	66,188	2,857,540
	GRAND TOTAL CARLOAD TRAFFIC	1,065,557.0000	59,578,007	112,459.0000	6,874,345	524,390.0000	28,213,085	12,815.0000	1,115,842	1,715,221.0000	95,781,279	0
47	SMALL PACKAGED FREIGHT SHIPMENTS	933.0000	14,894	13.0000	228	3,465.0000	33,940	0.0000	0	4,411.0000	49,062	3,757,651
471	SMALL PACKAGED FREIGHT SHIPMENTS	933.0000	14,894	13.0000	228	3,465.0000	33,940	0.0000	0	4,411.0000	49,062	3,757,651
	GRAND TOTAL CARLOAD AND LCL TRAFFIC	1,066,490.0000	59,592,901	112,472.0000	6,874,573	527,855.0000	28,247,025	12,815.0000	1,115,842	1,719,632.0000	95,830,341	2,680,349,326

CODE	DESCRIPTION	REVENUE FREIGHT ORIGINATING ON RESPONDENT'S ROAD				REVENUE FREIGHT RECEIVED FROM CONNECTING CARRIERS				TOTAL		GROSS FREIGHT REVENUE DOLLARS
		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		TERMINATING ON LINE		DELIVERED TO CONNECTING CARRIERS		REVENUE FREIGHT CARRIED		
		NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	NUMBER OF CARLOADS	NUMBER OF TONS (2000 LBS)	

FIRST QUARTER 2012

I the undersigned, C. H. "JAKE" ALLISON JR V. P. AND CONTROLLER of the NORFOLK SOUTHERN CORPORATION Company, state that this report was prepared by me or under my supervision: that I have carefully examined it; on the basis of my knowledge belief, and verification (where necessary) I declare it to be a full, true and correct statement of the freight commodity statistics named, and that the various items here reported were determined in accordance with effective rules promulgated by the Surface Transportation Board.

no burris for C H Allison Jr

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Date April 25, 2012

Address THREE COMMERCIAL PLACE, NORFOLK, VA 23510-9218  
Telephone Number 757-629-2765

REMARKS:  
(Check One)

- This report includes all commodity statistics for the period covered.
- A supplemental report has been filed covering traffic involving less than three shippers reportable in any one commodity.
- Supplemental report NOT OPEN TO PUBLIC INSPECTION.