

K. U. Cook Director Accounting Research and Analysis (757) 629-2791

April 30, 2012

Mr. Marcin Skomial Surface Transportation Board 395 E Street, SW Washington, DC 20423

Dear Mr. Skomial:

Enclosed is the 2011 Form R-1 Schedule 250 "Consolidated Information for Revenue Adequacy Determination" for Norfolk Southern Combined Railroad Subsidiaries.

Please contact me if you have any questions regarding this schedule.

Sincerely,

Enclosure

c w/ enclosure:

X.2. Cook

C. H. Allison, Jr. C. M. Barton M.F. Cox KPMG LLP John Gray, AAR

# 250 - CONSOLIDATED INFORMATION FOR REVENUE ADEQUACY DETERMINATION

(Dollars in Thousands)

Line No.	Item (a)	Beginning of year (b)	End of year (c)
	Adjusted Net Railway Operating Income for Reporting Entity		
1	Combined/Consolidated Net Railway Operating Income for Reporting Entity		1,954,82
2	Add: Interest Income from Working Capital Allowance- Cash Portion		1,83
3	Income Taxes Associated with Non-Rail Income and Deductions	]  N/A  [	28,24
4	Gain or (loss) from transfer/reclassification to non-rail status (net of income taxes)		21,72
5	Adjusted Net Railway Operating Income (Lines 1, 2, 3 & 4)	][	2,006,62
	Adjusted Investment in Railroad Property for Reporting Entity		
6	Combined Investment in Railroad Property Used in Transportation Service	22,141,872	23,346,51
7	Less: Interest During Construction	2,580	2,58
8	Other Elements of Investment (if debit balance)	-1	
9	Add: Net Rail Assets of Rail-Related Affiliates	-	
10	Working Capital Allowance	649,032	479,29
11	Net Investment Base Before Adjustment for Deferred Taxes		
	(Lines 6 through 10)	22,788,324	23,823,230
12	Less: Accumulated Deferred Income Tax Credits (note)	7,489,154	7,943,80
13	Net Investment Base (Line 11-12)	15,299,170	15,879,430

### NORFOLK SOUTHERN COMBINED RAILROAD SUBSIDIARIES

# SCHEDULE 250 – PART B Year 201 l Determination of Nonrail Taxes

This table is designed to facilitate the calculation of taxes that are not rail-related, the amount to be reported on Schedule 250, Line 3.

# PART I – DETERMINE TAXES ON NONRAILROAD INCOME FOR ALL COMBINED/CONSOLIDATED RAILROADS (EXCLUDES ALL RAIL-RELATED AFFILIATES)

(1)	Determine Combined/Consolidated Adjusted income from continuing operations	
	(before taxes) for all affiliated railroads (all classes). Do not include rail-related	
	affiliates that are not railroads in this part. This represents the total combined/	
	consolidated amounts for all items listed below for all railroads in the reporting entity.	
		\$000's
	Income from continuing operations (before taxes) should be the equivalent of the	
	numbers contained in the R-1 Schedule 210, Line 46 adjusted to include all railroads	
	in the reporting entity.	\$ 3,034,771
		, ,
	- Equity in undistributed earnings, which represents the total Schedule 210, Line 26	
	for all railroads in the reporting entity.	(2,961)
	- Dividends in affiliated companies. (If the affiliate is 80% or more controlled by the	
	parent railroad, then deduct 100% of the affiliate's dividend. If the affiliate is less than	
	80% controlled by the parent railroad, then deduct 80% of the affiliate's dividend	33,736
	0070 och a chea che parent ramicaa, men acater 0070 or me arrinate a arriacha	
	= Adjusted income from continuing operations (before taxes). This represents "A" in	
	item (3) below.	\$ 3,003,996
(2)	Determine Combined/Consolidated Adjusted Pretax NROI for all railroads in the	
(-)	reporting entity	
	Combined/Consolidated Pretax NROI for the entire entity, which equals the amount	
	shown on Schedule 250, Line 1	\$ 1,954,829
	+ Current provision for taxes, which represents the consolidated amounts of Schedule 210,	
	Line 51 for all railroads in the reporting entity. (This figure includes both Account 556,	
	Income Taxes on Ordinary Income and Account 557, Provision for Deferred Taxes	1,039,767
		,,
	+ Interest income on working capital allowance, which represents the total consolidated	
	interest income relative to the working capital component of the net investment base	
	and should equal the amount shown in Schedule 250, Line 2 for all railroads in the	
	reporting entity.	1,830
	+ Release of premiums on funded debt, which represents the consolidated total of release	
	of premiums on funded debt as shown on Schedule 210, Line 22 for all railroads in the	
	reporting entity.	-
	- Total fixed charges, which represents the consolidated total of fixed charges as shown	149.660
	on schedule 210, Line 42 for all railroads in the reporting entity	148,660
	- Railroad-related income from affiliates (other than railroads) which was included in	
	consolidated NROI (Schedule 250, Line 1)	
	- Combined/Consolidated Duston Adjusted NDOI for all actions de "D"	
	= Combined/Consolidated Pretax Adjusted NROI for all railroads. This represents "B" in Item (3) below	\$ 2,847,766
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# NORFOLK SOUTHERN COMBINED RAILROAD SUBSIDIARIES

SCHEDULE 250 – PART B Year 2011

Determination of Nonrail Taxes

Page 2

(3)	Calculate the railroad-related tax ratio: "B/A"	94.80%
(4)	Compute the nonrailroad-related complement: (1 – Railroad-related income ratio) which equals the nonrailroad-related tax ratio	5.20%
(5)	Compute the nonrailroad portion of the total provisions for both taxes. This equals:	
	The nonrailroad-related tax ratio (Item (4) above) times the total current income taxes accrued on ordinary income (Account 556) which represents the consolidated amounts of Schedule 210, Lines 47, 48 and 49 for all railroads in the reporting entity.	\$ 28,241
PAF	RT II – DETERMINE NONRAILROAD-RELATED TAXES FOR ALL RAIL-RELATED AFFILIATES (EXCLUDES ALL AFFILIATED RAILROADS)	
(6)	This is calculated by dividing the nonrailroad-related income for combined rail-related affiliates by the total pretax net income for all combined rail-related affiliates and multiplying this result by the total taxes (current provision plus deferred). This equals the taxes on nonrailroad income for all affiliated companies	\$
PAF	RT III – DETERMINE TOTAL NONRAILROAD-RELATED TAXES	
(7)	This is determined as follows:	
	Total income taxes on nonrailroad-related income for all railroads in the reporting entity (Item 5 above)	\$ 28,241
	+ Total nonrailroad-related taxes for rail-related affiliates (Item 6 above)	
	Equals total nonrailroad-related taxes. (This amount should be transferred to Schedule 250, Part A, Line 3)	\$ 28,241

# ATTACHMENT TO 2011 FORM R-1 SCEHDULE 250 "CONSOLIDATED INFORMATION FOR REVENUE ADEQUACY DETERMINATION"

Norfolk Southern Combined Railroad Subsidiaries Year 2011

In the space provided, please list all railroads and rail-related affiliated companies which are being reported in this consolidation, along with the nature of the business for each company.

Name of Affiliate	Nature of Business
See Page 4 of R-1 (Schedule C), "Principles of Combined Reporting."	
(see attached)	
Name of Affiliate	Nature of Business
No changes in 2011	

#### C. VOTING POWERS AND ELECTIONS - Continued

10. State the total number of votes cast at the latest general meeting for the election of directors of the respondent.

NSR - 16,668,997 votes

11. Give the date of such meeting.

NSR - May 24, 2011

12. Give the place of such meeting.

Norfolk, Virginia

#### **NOTES AND REMARKS**

### Principles of Combined Reporting

Norfolk Southern Combined Railroad Subsidiaries (NS Rail) includes the affiliated railroads under the COMMON CONTROL of Norfolk Southern Corporation (NS). The major subsidiary is Norfolk Southern Railway Company and consolidated subsidiaries (NSR). See listing of companies included in combined rail reporting below. Nonrailroad subsidiaries whose assets and operations are not deemed to be an integral part of rail operations are included in this combined report in the following classifications:

Balance Sheet - Fixed Capital Assets - "Property Used in Other Than Carrier Operations" Results of Operations - "Other Income" and "Miscellaneous Deductions From Income"

All significant intercompany balances and transactions have been eliminated in combination.

This form of Combined reporting was approved by the ICC Accounting and Valuation Board on March 23, 1987, as indicated in Chairman William F. Moss, III's letter.

The following companies are included in the combined rail reporting to the Surface Transportation Board:

#### Class I

Cincinnati, New Orleans and Texas Pacific Railway Company, The Norfolk Southern Railway Company

#### Class II

Alabama Great Southern Railroad Company, The Central of Georgia Railroad Company Georgia Southern and Florida Railway Company

### Class III

Camp Lejeune Railroad Company
Chesapeake Western Railway
Interstate Railroad Company
Norfolk and Portsmouth Belt Line Railroad Company
State University Railroad Company
Tennessee, Alabama & Georgia Railway Company
Tennessee Railway Company

## Lessors and Other

Airforce Pipeline, Inc. Alabama Great Southern LLC BRF Investment, LLC

Central of Georgia LLC
Chicago Land Management, LLC

Citico Realty Company

High Point, Randleman, Asheboro and

Southern Railroad Company
Lamberts Point Barge Company, Inc.
Mobile and Birmingham Railroad Company

Norfolk Southern International, Inc.

Norfolk Southern-Mexico, LLC

NorfolkSouthernMexicana, S de RL de CV North Carolina Midland Railroad Company, The

NS Spectrum Corporation PLS Investment, LLC Rail Investment Company

Reading Company, LLC [Delaware]

Reading Company, LLC [Virginia]

S-VA Corporation

South Western Rail Road Company, The

Southern Rail Terminals, Inc.

Southern Rail Terminals of North Carolina, Inc.

Southern Region Materials Supply, Inc.

T-Cubed of North America, LLC

TCS Leasing, Inc.

TCV, Inc.

Thoroughbred Direct Intermodal Services, Inc.

Thoroughbred Emissions Research, LLC

Thoroughbred Funding, Inc.

Thoroughbred Technology and Telecommunications, LLC

Transworks Company

Transworks Inc.

Transworks of Indiana, Inc.

Triple Crown Services Company

Virginia and Southwestern Railway Company

Wheelersburg Terminal, LLC Yadkin Railroad Company