| | Numb | per of Employees | | Service Hours | | | |
|--|------------------------------|-------------------------------|------------------------------------|---|------------------------------------|----------------------------|--------------|
| Group Reporting Group No. | Middle of Month (A) | Percent of Total (B) | No. Paid During Month (C) | Straight Time Paid For (1) (D) | Overtime Paid For (2) (E) | Other Allowances (F) | TOTAL (G) |
| 100 Executives, Officials, & Staff Assistants | 9.109 | 5.78% | 9,209 | 19.112.858 | 0 | 16.820 | 19,129,678 |
| 200 Professional & Administrative | 13,729 | 8.72% | 14,122 | 25,991,366 | 1,210,116 | 3,763,272 | 30,964,754 |
| 300 Maintenance of Way & Structures | 33,650 | 21.37% | 34,521 | 62,580,523 | 9,099,543 | 14,775,256 | 86,455,322 |
| 400 Maintenance of Equipment & Stores | 29,146 | 18.51% | 29,803 | 53,942,800 | 5,260,551 | 9,118,447 | 68,321,798 |
| 500 Transportation (Other than Train & Engine) | 7,503 | 4.76% | 7,736 | 13,397,393 | 1,341,552 | 3,516,177 | 18,255,122 |
| 600 Transportation (Train & Engine) | 64,359 | 40.86% | 69,743 | 147,808,550 | 14,382,919 | 35,366,189 | 197,557,658 |
| 700 TOTAL ALL GROUPS | 157,496 | 100.00% | 165,134 | 322,833,490 | 31,294,681 | 66,556,161 | 420,684,332 |

⁽¹⁾ Includes "Straight Time Paid For" in train and engine service and "Time Actually Worked and Paid At Straight Time Rates" in other services.

⁽²⁾ Includes all "Overtime" in train and engine service and "Overtime Paid For At Punitive Rates" in other services.

| | | | Compe | ensation | | | | |
|--------------|-----------------------|--|--------------------------------------|--------------------------------------|--|------------------------------|-------------------------------------|-------------------------------------|
| Group No. | Paid For (1) (000) | Percent Of Total Compensation | Average Straight Time Rates | Overtime Paid For (2) (000) | Percent Of Total Compensation | Average Overtime Rates | Other Compen- sation (000) | TOTAL COMPEN- SATION (000) |
| | (H) | (I) | (J) | (K) | (L) | (M) | (N) | (O) |
| 100 | \$942,002 | 99.93% | \$49.29 | \$0 | 0.00% | \$0.00 | \$659 | \$942,661 |
| 200 | 702,389 | 85.16% | 27.02 | 35,555 | 4.31% | 29.38 | 86,858 | 824,802 |
| 300 | 1,356,811 | 72.78% | 21.68 | 274,624 | 14.73% | 30.18 | 232,745 | 1,864,180 |
| 400 | 1,130,288 | 75.77% | 20.95 | 159,308 | 10.68% | 30.28 | 202,125 | 1,491,721 |
| 500 | 343,494 | 72.59% | 25.64 | 46,281 | 9.78% | 34.50 | 83,407 | 473,182 |
| 600 | 3,059,281 | 64.39% | 20.70 | 445,885 | 9.39% | 31.00 | 1,245,661 | 4,750,827 |
| 700 | 7,534,265 | 72.81% | 23.34 | 961,653 | 9.29% | 30.73 | 1,851,455 | 10,347,373 |

⁽¹⁾ Includes "Straight Time Paid For" in train and engine service and "Time Actually Worked and Paid At Straight Time Rates" in other services.

Source: Annual Wage Forms A and B submitted by Class I Railroads.

These reports have not been verified by the Surface Transportation Board.

⁽²⁾ Includes all "Overtime" in train and engine service and "Overtime Paid For At Punitive Rates" in other services.

-----Service Hours-----

| Group No. | Reporting Group | Av No. of Employees Mid Month | Av No. of Employees Paid During Month | Time worked and paid for straight time rates | Overtime paid for at punitive rates | Time paid for but not worked | Total time paid for |
|---------------------------------|--|---|--|---|---|---|---|
| Burlin | gton Northern - Santa Fe | | | | | | |
| 100 200 300 400 500 | Executives, Officials, & Staff Assistants Professional & Administrative Maintenance of Way & Structures Maintenance of Equipment & Stores Transportation (Other than Train & Engine) | 2,254 3,268 8,335 6,727 1,356 | 2,275 3,469 8,755 6,891 1,429 | 4,714,697 6,010,738 15,508,694 12,125,099 2,482,453 | 0 263,284 2,217,614 1,669,936 188,651 | 0 1,160,764 2,900,914 2,457,807 503,304 | 4,714,697 7,434,786 20,627,222 16,252,842 3,174,408 |
| CSX | | | | | | | |
| 100 200 300 400 500 | Executives, Officials, & Staff Assistants Professional & Administrative Maintenance of Way & Structures Maintenance of Equipment & Stores Transportation (Other than Train & Engine) | 914 3,192 5,900 5,688 2,084 | 914 3,245 6,054 5,834 2,145 | 1,939,230 6,093,278 10,814,620 10,356,201 3,535,645 | 0 259,593 1,708,257 1,000,023 514,297 | 0 1,122,722 6,925,006 2,119,957 1,885,884 | 1,939,230 7,475,593 19,447,883 13,476,181 5,935,826 |
| CN/G | rand Trunk Western (All CN US Operations) | | | | | | |
| 100 200 300 400 500 | Executives, Officials, & Staff Assistants Professional & Administrative Maintenance of Way & Structures Maintenance of Equipment & Stores Transportation (Other than Train & Engine) | 357 592 1,782 1,118 455 | 360 642 1,836 1,293 546 | 732,349 1,198,031 3,421,188 2,421,912 920,877 | 0 45,865 400,955 362,856 107,670 | 0 142,721 424,384 317,498 150,148 | 732,349 1,386,617 4,246,527 3,102,266 1,178,695 |

| 3,072 9,505 7,314 ,227 3,269 |
|---|
| |
| 2,544 0,652 3,251 7,978 2,024 |
| |
| 2,853 5,376 3,870 0,097 |
| 0 8 7 2 5 8 0 |

| | | | | Service Hours | | | | |
|---------------------------------|--|--|--|--|---|---|--|--|
| Group No. | o Reporting Group | Av No. of Employees Mid Month | Av No. of Employees Paid During Month | Time worked and paid for straight time rates | Overtime paid for at punitive rates | Time paid for but not worked | Total time paid for | |
| Union | Pacific | | | | | | | |
| 100 200 300 400 500 | Executives, Officials, & Staff Assistants Professional & Administrative Maintenance of Way & Structures Maintenance of Equipment & Stores Transportation (Other than Train & Engine) | 3,655 3,273 10,699 9,796 1,670 | 3,725 3,335 10,844 9,882 1,647 | 7,819,893 6,224,668 20,188,889 18,207,283 3,068,986 | 0 397,899 2,802,263 1,471,065 239,345 | 40 719,658 2,438,103 2,522,859 318,011 | 7,819,933 7,342,225 25,429,255 22,201,207 3,626,342 | |
| Total | All Class I Railroads | | | | | | | |
| 100 200 300 400 500 | Executives, Officials, & Staff Assistants Professional & Administrative Maintenance of Way & Structures Maintenance of Equipment & Stores Transportation (Other than Train & Engine) | 9,109 13,729 33,650 29,146 7,503 | 9,209 14,122 34,521 29,803 7,736 | 19,112,858 25,991,366 62,580,523 53,942,800 13,397,393 | 0 1,210,116 9,099,543 5,260,551 1,341,552 | 16,820 3,763,272 14,775,256 9,118,447 3,516,177 | 19,129,678 30,964,754 86,455,322 68,321,798 18,255,122 | |
| AMTF | RAK | | | | | | | |
| 100 200 300 400 500 | Executives, Officials, & Staff Assistants Professional & Administrative Maintenance of Way & Structures Maintenance of Equipment & Stores Transportation (Other than Train & Engine) | 1,508 4,343 2,789 5,393 3,367 | 1,556 4,615 2,981 5,791 3,814 | 3,070,732 7,210,664 4,843,917 9,229,406 5,644,771 | 0 615,929 1,127,975 1,051,307 525,279 | 0 1,140,035 722,147 1,465,468 835,166 | 3,070,732 8,966,628 6,694,039 11,746,181 7,005,216 | |

| | | Av No. of Employees Mid Month | Av No. of Employees Paid During Month | Straight Time Actually Worked | Straight Time Paid For | Overtime Paid | Constr. Allow Vacation Etc | Total Service Hours |
|------------|--|-------------------------------------|--|--|---------------------------------|------------------------|-------------------------------------|---------------------------|
| Burlin | gton Northern - Santa Fe | | | | | | | |
| 600 700 | Transportation (Train & Engine) TOTAL ALL GROUPS | 15,567 37,507 | 17,276 40,095 | 24,089,537 64,931,218 | 42,069,757 82,911,438 | 2,796,767 7,136,252 | 6,959,429 13,982,218 | 51,825,953 104,029,908 |
| CSX | | | | | | | | |
| 600 700 | Transportation (Train & Engine) TOTAL ALL GROUPS | 12,892 30,670 | 14,238 32,430 | 21,039,256 53,778,230 | 21,574,889 54,313,863 | 2,746,844 6,229,014 | 14,681,943 26,735,512 | 39,003,676 87,278,389 |
| CN/G | rand Trunk Western (All CN US Operations) | | | | | | | |
| 600 700 | Transportation (Train & Engine) TOTAL ALL GROUPS | 2,036 6,340 | 2,351 7,028 | 4,907,824 13,602,181 | 5,382,118 14,076,475 | 731,549 1,648,895 | 790,803 1,825,554 | 6,904,470 17,550,924 |
| Kansa | as City Southern | | | | | | | |
| 600 700 | Transportation (Train & Engine) TOTAL ALL GROUPS | 1,251 2,670 | 1,278 2,705 | 2,386,856 5,107,143 | 2,913,450 5,633,737 | 281,763 482,722 | 745,595 1,203,736 | 3,940,808 7,320,195 |
| Norfo | k Southern | | | | | | | |
| 600 700 | Transportation (Train & Engine) TOTAL ALL GROUPS | 11,252 28,163 | 11,386 28,439 | 21,987,204 53,347,090 | 22,217,575 53,577,461 | 3,061,894 5,896,093 | 3,445,560 7,442,924 | 28,725,029 66,916,478 |

| | | Av No. of Employees Mid Month | Av No. of Employees Paid During Month | Straight Time Actually Worked | Straight Time Paid For | Overtime Paid | Constr. Allow Vacation Etc | Total Service Hours |
|------------|--|-------------------------------------|--|--|---------------------------------|--------------------------|-------------------------------------|----------------------------|
| Soo L | ine | | | | | | | |
| 600 700 | Transportation (Train & Engine) TOTAL ALL GROUPS | 943 2,635 | 1,096 2,886 | 2,396,458 5,556,494 | 2,269,766 5,429,802 | 254,747 481,778 | 666,358 1,291,045 | 3,190,871 7,202,625 |
| Union | Pacific | | | | | | | |
| 600 700 | Transportation (Train & Engine) TOTAL ALL GROUPS | 20,418 49,511 | 22,118 51,551 | 33,316,367 88,826,086 | 51,380,995 106,890,714 | 4,509,355 9,419,927 | 8,076,501 14,075,172 | 63,966,851 130,385,813 |
| Total | All Class I Railroads | | | | | | | |
| 600 700 | Transportation (Train & Engine) TOTAL ALL GROUPS | 64,359 157,496 | 69,743 165,134 | 110,123,502 285,148,442 | 147,808,550 322,833,490 | 14,382,919 31,294,681 | 35,366,189 66,556,161 | 197,557,658 420,684,332 |
| AMTF | RAK | | | | | | | |
| 600 700 | Transportation (Train & Engine) TOTAL ALL GROUPS | 3,538 20,938 | 3,822 22,579 | 4,369,686 34,369,176 | 4,369,686 34,369,176 | 1,220,447 4,540,937 | 2,679,283 6,842,099 | 8,269,416 45,752,212 |

| | | Compensation (Thousands) | | | | | |
|---------------------------------|--|---|--|---|--|--|--|
| | | Time worked and paid for straight time rates | Overtime paid for at punitive rates | Time paid for but not worked | Total compensation paid for | | |
| Burlin | gton Northern - Santa Fe | | | | | | |
| 100 200 300 400 500 | Executives, Officials, & Staff Assistants Professional & Administrative Maintenance of Way & Structures Maintenance of Equipment & Stores Transportation (Other than Train & Engine) | 251,566 164,027 329,996 258,147 69,646 | 7,370 66,816 51,247 7,355 | 0 34,537 68,700 59,002 18,119 | 251,566 205,934 465,512 368,396 95,120 | | |
| CSX | | | | | | | |
| 100 200 300 400 500 | Executives, Officials, & Staff Assistants Professional & Administrative Maintenance of Way & Structures Maintenance of Equipment & Stores Transportation (Other than Train & Engine) | 72,494 158,838 231,901 213,388 82,750 | 0 7,743 53,582 30,473 17,036 | 0 17,756 53,144 48,216 35,806 | 72,494 184,337 338,627 292,077 135,592 | | |
| CN/G | rand Trunk Western (All CN US Operations) | | | | | | |
| 100 200 300 400 500 | Executives, Officials, & Staff Assistants Professional & Administrative Maintenance of Way & Structures Maintenance of Equipment & Stores Transportation (Other than Train & Engine) | 57,191 35,575 73,023 50,587 22,394 | 0 1,392 12,126 10,371 3,438 | 0 5,202 9,606 8,239 5,565 | 57,191 42,169 94,755 69,197 31,397 | | |

......Compensation (Thousands)..... Time worked Overtime Time paid Total and paid for paid for at for but compensation straight punitive paid not time rates rates worked for Kansas City Southern 100 Executives, Officials, & Staff Assistants 16,142 0 0 16,142 200 Professional & Administrative 14,841 320 742 15,903 300 Maintenance of Way & Structures 25,174 18,647 3,679 2,848 400 Maintenance of Equipment & Stores 12,597 1,422 1,516 15,535 500 Transportation (Other than Train & Engine) 6,142 380 1,106 7,628 Norfolk Southern 100 Executives, Officials, & Staff Assistants 171,056 0 0 171,056 142,535 200 Professional & Administrative 6,323 9,515 158,373 300 Maintenance of Way & Structures 222,376 316,059 50,286 43,397 400 Maintenance of Equipment & Stores 195,992 19,005 28,781 243,778 500 Transportation (Other than Train & Engine) 69,383 8,421 13,849 91,653 Soo Line 100 Executives, Officials, & Staff Assistants 11,090 0 591 11,681 200 Professional & Administrative 18,433 651 2,136 21,220 300 Maintenance of Way & Structures 23,068 2,894 3,697 29,659 400 Maintenance of Equipment & Stores 14,504 2,013 2,331 18,848

5,879

1,006

1,275

8,160

Source: Annual Wage Forms A and B submitted by Class I Railroads.

These reports have not been verified by the Surface Transportation Board.

500 Transportation (Other than Train & Engine)

Annual Wage Forms A and B - 2004

SURFACE TRANSPORTATION BOARD OFFICE OF ECONOMICS, ENVIRONMENTAL ANALYSIS, AND ADMINISTRATION WAGE STATISTICS OF CLASS I RAILROADS IN THE UNITED STATES

......Compensation (Thousands)..... Time worked Overtime Time paid Total and paid for paid for at for but compensation straight paid punitive not time rates rates worked for **Union Pacific** 100 Executives, Officials, & Staff Assistants 362,463 0 68 362,531 200 Professional & Administrative 168,140 11,756 16,970 196,866 300 Maintenance of Way & Structures 457,800 594,394 85,241 51,353 400 Maintenance of Equipment & Stores 385,073 44,777 54,040 483,890 87,300 103,632 500 Transportation (Other than Train & Engine) 8,645 7,687 Total All Class I Railroads 100 Executives, Officials, & Staff Assistants 942,002 0 659 942,661 200 Professional & Administrative 702,389 35,555 86,858 824,802 300 Maintenance of Way & Structures 1,356,811 274,624 232,745 1,864,180 400 Maintenance of Equipment & Stores 1,130,288 159,308 202,125 1,491,721 500 Transportation (Other than Train & Engine) 343,494 46,281 83,407 473,182 **AMTRAK** 100 Executives, Officials, & Staff Assistants 102,876 0 102,876 200 Professional & Administrative 152,031 192,768 17,852 22,885 300 Maintenance of Way & Structures 98,943 34,049 16,752 149,744 400 Maintenance of Equipment & Stores 179,112 28,561 29,713 237,386

104,589

14,311

16,564

135,464

Source: Annual Wage Forms A and B submitted by Class I Railroads.

These reports have not been verified by the Surface Transportation Board.

500 Transportation (Other than Train & Engine)

COMPENSATION

| | | Straight Time Paid For | Over Time Paid For | Constr. Allow Vacation Etc | Total compensation paid for |
|------------|--|---------------------------------|-----------------------------|-------------------------------------|--------------------------------------|
| Burling | gton Northern - Santa Fe | | | | |
| 600 700 | Transportation (Train & Engine) TOTAL ALL GROUPS | 721,255 1,794,637 | 76,722 209,510 | 413,238 593,596 | 1,211,215 2,597,743 |
| CSX | | | | | |
| 600 700 | Transportation (Train & Engine) TOTAL ALL GROUPS | 450,042 1,209,413 | 86,182 195,016 | 348,972 503,894 | 885,196 1,908,323 |
| CN/Gr | rand Trunk Western (All CN US Operations) | | | | |
| 600 700 | Transportation (Train & Engine) TOTAL ALL GROUPS | 141,356 380,126 | 31,763 59,090 | 36,453 65,065 | 209,572 504,281 |
| Kansa | s City Southern | | | | |
| 600 700 | Transportation (Train & Engine) TOTAL ALL GROUPS | 54,572 122,941 | 8,952 14,753 | 17,029 23,241 | 80,553 160,935 |
| Norfol | k Southern | | | | |
| 600 700 | Transportation (Train & Engine) TOTAL ALL GROUPS | 491,162 1,292,504 | 95,031 179,066 | 129,803 225,345 | 715,996 1,696,915 |

COMPENSATION

| | | Straight Time Paid For | Over Time Paid For | Constr. Allow Vacation Etc | Total compensation paid for |
|------------|--|---------------------------------|-----------------------------|-------------------------------------|--------------------------------------|
| Soo L | ine | | | | |
| 600 700 | Transportation (Train & Engine) TOTAL ALL GROUPS | 40,675 113,649 | 7,226 13,790 | 20,080 30,110 | 67,981 157,549 |
| Union | Pacific | | | | |
| 600 700 | Transportation (Train & Engine) TOTAL ALL GROUPS | 1,160,219 2,620,995 | 140,009 290,428 | 280,086 410,204 | 1,580,314 3,321,627 |
| Total / | All Class I Railroads | | | | |
| 600 700 | Transportation (Train & Engine) TOTAL ALL GROUPS | 3,059,281 7,534,265 | 445,885 961,653 | 1,245,661 1,851,455 | 4,750,827 10,347,373 |
| AMTR | AK | | | | |
| 600 700 | Transportation (Train & Engine) TOTAL ALL GROUPS | 102,500 740,051 | 42,845 137,618 | 78,174 164,088 | 223,519 1,041,757 |

Total

SURFACE TRANSPORTATION BOARD OFFICE OF ECONOMICS, ENVIRONMENTAL ANALYSIS, AND ADMINISTRATION WAGE STATISTICS OF CLASS I RAILROADS IN THE UNITED STATES

234,946,329

15,347,551

Miles **Total Trips** Less Than Paid For A Minimum Actually But Run Not Run Was Paid (P) (R) (Q) Burlington Northern - Santa Fe 439,524,063 86,661,389 3,389,302 CSX 227,298,287 65,063,103 4,568,308 CN/Grand Trunk Western (All CN US Operations) 40,016,885 3,894 574,093 Kansas City Southern 24,799,705 727,775 270,543 Norfolk Southern 211,035,837 19,650,022 2,328,127 Soo Line 37,471,066 232,178 27,568,701 Union Pacific 542,168,802 35,271,445 3,985,000

1,522,314,645