

NGCC White Paper Committee:

Minutes Updated 8/27/09

Thanks for everyone's participation on the call today. In attendance were:

Mark Van Cleave-Trinity
Randy Bryden-CHS
Tim McNulty-CSX
Doug Story-Watco

Missing due to conflict
Terry Voss-AGP
Brant Ring-BN
Bill Eilbracht-UP
Tom Brugman-STB

Three orders of business were covered today. First was the timeline for completion as follows:

October 15-Initial submission of individual pieces of the paper
October 31-Initial Rough Draft of the paper out to committee members
November 25-Second Rough Draft of the paper to committee members
December 20-Final paper completed.

Second order of business was the finalization of our outline. Original Subject 2 (Locomotive development) was combined with Subject 4 (Unit Train Development).

Third order of business was the assignment of Sections to individuals to begin the written process. The Committee recognizes the need for all participants to cut across multiple dimensions of the paper and each committee member may need to reach outside the committee to provide input from others on the NGCC or within other Ag organizations. The assignments generally include a primary and secondary person on each of the subjects. The Primary has the responsibility to submit their subject by the above deadlines. The secondary should be an active participant in the process and will assume the role of the primary as needed:

Subject 1:	Evolution of the Grain Market	Primary:	Randy Bryden
	-Growth in Supply and Demand Markets -Changes in Export Markets -Consolidation of Grain Elevators -Consolidation of Grain Customers	Secondary:	Terry Voss
Subject 2:	Grain Car Development	Primary:	Doug Story
	-Increased Lading	Secondary:	Mark Van Cleave
	-Mechanical Improvements -Fleet Implications -Capital Implications -Impact of Shortages/overages of equipment		
Subject 3:	Unit Train Development	Primary:	Bill Eilbracht
	-Market Consolidation -Economies of Unit Trains -Impact of Faster Loading/Unloading -Locomotive Technology and Development -Impact on Fleet size	Secondary:	Brant Ring
Subject 4:	Private vs. System Cars	Primary:	Randy Bryden
	-Role of each -Responsibility of Each -Equipment Pools -Impact of OT-5 Authority	Secondary:	Terry Voss
Subject 5:	Role of Technology in Grain Movement	Primary:	Tim McNulty

- System Capability Secondary: All
- Beneficial Programs
- Communication changes

Subject 6: Capital Investment by Agricultural and Railroad Community Primary: Tim
McNulty

- Dollars Spent Secondary: All
- How has capital investment improved system

Finally we agreed on an interim conference call September 24 at 11:00 at which time each Section will be discussed as to progress, challenges and refinements which may be necessary to meet our overall deadlines.

We did not discuss format but lets plan on Microsoft Word as our platform and remember to footnote sources for key information or statistics used within arguments. Graphs or charts can be imbedded in the paper or used in and Appendix whichever is preferred. Respond to the group if any other thoughts or concerns relative to format.

Thanks again for everyone's participation and look forward to continuing the development of a final product.

Tim McNulty Chairman