Meeting of the National Grain Car Council  
Thursday, September 15, 2016  
Chase Park Plaza Hotel  
212 North Kingshighway  
Saint Louis, Missouri 63108

AGENDA

1:00 pm*  
1) Welcome and call to order
   - Safety Briefing – Vice Chairman Sharon Clark  
   - Chairman Mark Van Cleave  
   - Cochairman Deb Miller  
   - Ryan Pellett (J.D. Heiskell & Co.), Chairman – TEGMA

2) Member Introductions
   - Fred Forstall – Approved Substitutes  
   - Members – Self introductions

3) Adoption of 2015 Minutes – Mark Van Cleave

4) Financial Report – Sharon Trudell, Secretary/Treasurer

5) “Agricultural Productivity: Innovating to Grow More, With Less”  
   Jeff Naw n, Global Grain Trade and Biotech Affairs Lead, DuPont Pioneer

2:30-2:45 pm  
Break

6) Class I Railroad Reports – asset changes (cars, locomotives, crews), significant service metrics, significant grain-related program, and other lines of business which may impact harvest shipments. Moderator: Tim McNulty

7) Class II/III Railroad Reports – car supply, locomotive and crews, harvest outlook, market outlook, additional concerns. Moderator: Sharon Trudell

8) Shipper Panels
   - Supply dynamics: crop size, condition, farmer selling, harvest timing, crop movement to market, on-farm storage, which markets the farmer anticipates selling into, why, and by what transport mode. (Fray, Jones, Pope)
   - Demand Dynamics: world crop supply & demand, impact on U.S. demand (imports/export), and current dynamics by market - export, processor, feed. (Hildebrand, Hansen, Henke)

9) Freight Car Equipment Summary – Mark Van Cleave

10) Closing Remarks
    - Chairman Daniel Elliott  
    - Commissioner Ann Begeman  
    - Cochairman Deb Miller

5:00 pm  
11) Adjourn – Mark Van Cleave

*Start time is tentative based on arrival of out-of-town members and guests.