**Meeting of the National Grain Car Council**Thursday, September 14, 2017

InterContinental Kansas City at the Plaza

401 Ward Parkway

Kansas City, MO 64112

**AGENDA**

1:00 pm 1) Welcome, call to order, and introductions

- Chairman Mark Van Cleave

- Safety Briefing – Vice Chair Sharon Clark

- Introductions

Fred Forstall – Approved substitutes

Members – self introductions

- Cochairman Dan Elliott

- Ryan Pellett (J.D. Heiskell & Co), Chairman – TEGMA

2) Adoption of 2016 Minutes – Mark Van Cleave

3) “Disruptive Technologies in Freight Transportation and Logistics”

Steve Sashihara, CEO Princeton Consultants Inc

4) CSX, Precision Scheduled Railroad Update – Cindy Sanborn

3:00-3:10 pm Break

5) Nominations from the floor for NGCC officers

6) Shipper Panel

Supply Dynamics – Moderator: David Pope, CHS

Eastern Market – Ed Neinaber, Heritage Coop

Midwest Market – David Pope, CHS

Western Market – Roger Fray, Landus Coop

Demand Dynamics – Moderator: Greg Twist, AGP

Corn Complex, Terry McDermott, Bunge

Soy Bean Complex, Greg Twist, AGP

Domestic Feed Complex, Sharon Clark, PAB

7) Railroad Panel – Moderator: Greg Guthrie, BNSF

Class I Reports

Short line Recap: East, Doug Story, Watco; West, Micah Powell, RCPE

8) Rail Equipment Panel, John Glynn, CIT

9) Closing Remarks

- Acting Chairman Ann Begeman

- Commissioner Deb Miller

- Cochairman Dan Elliott

5:00 pm 10) Adjourn – Mark Van Cleave