



Member of the Board

Surface Transportation Board
Washington, D.C. 20423-0001

February 27, 2017

Mr. Cal Dooley
American Chemistry Council
700 2nd Street, NE
Washington, DC 20002

Dear Mr. Dooley:

We are writing in response to your letter, received on February 13, 2017, requesting that the Surface Transportation Board (Board) provide certain information related to Stand-Alone Cost (SAC) rate reasonableness challenges brought by carload shippers. Specifically, you have asked for (1) a list of all carload cases brought, with a brief digest of the outcomes; (2) the average completion time for these cases; (3) the revenue-to-variable cost (R/VC) ratios in cases in which the rate was not found unreasonable; and (4) information on how much shippers and carriers spent to litigate these cases. We have provided the information that you have requested to the extent possible.

Please note that much of the information that you have requested is publicly available information that can be found on the Board's website. For example, pursuant to the Surface Transportation Board Reauthorization Act of 2015 (Reauthorization Act), the Board has been posting quarterly reports (beginning in the first quarter of 2016) on its website that provide information about rate cases that are pending before the Board. The Quarterly Reports on Rate Case Review Metrics can be accessed by selecting "STB Reauthorization" in the Quick Links box on the homepage. The information in these quarterly reports provides the type of information sought by your first two questions for the three most recent carload shipper challenges. A full list of all SAC cases is identified on the Rate Cases page of the STB website, which can be accessed from the home page under the Industry Data tab.

Carload shipper cases (including filing dates, decision dates, and digests).

A total of seven cases have been filed with the agency that involve carload shippers, as summarized below:

E.I. DuPont de Nemours & Co. v. Norfolk Southern Railway Co., Docket No. NOR 42125. In this proceeding, initiated by a complaint filed on October 7, 2010, the shipper challenged rates for 26 commodities moving between 15 origins and 28 destinations. The case was decided on March 14, 2014, and updated on March 24, 2014. A decision addressing technical corrections was issued on October 3, 2014. Reconsideration was denied on

December 23, 2015. The digest in the First Quarter 2016 Report summarizes the decisions as follows:

“The Board found that the complaining shipper did not have a feasible shipping alternative to the defendant railroad for much of the transportation at issue, but that complainant had failed to demonstrate that the challenged rates were unreasonably high.”

Sunbelt Chlor Alkali Partnership v. Norfolk Southern Railway Co., Docket No. NOR 42130. In this proceeding, initiated by a complaint filed on July 26, 2011, the shipper challenged rates for movements of chlorine from McIntosh, Ala., to an interchange at New Orleans, La. The case was decided on June 20, 2014. Reconsideration was denied on June 30, 2016. The digest in the Second Quarter 2016 Report summarizes the decisions as follows:

“In the merits decision, the Board declined to impose a rate prescription because the complainant did not demonstrate that the challenged rates would be unreasonable under the SAC test until the last year of the 10-year analysis period, and then to only a small degree. On reconsideration, the Board took into account the combined effect of the technical corrections agreed to by the parties and the issues on which the Board granted reconsideration, and found that Sunbelt had failed to show that the rates charged by Norfolk Southern are unreasonable. The Board’s analysis showed that the Stand-Alone Railroad would earn approximately \$20 million less from the traffic group than the hypothetical Sunbelt Stand-Alone Railroad would require to adequately serve the same traffic group.”

Total Petrochemicals & Refining USA Inc. v. CSX Transportation, Inc., Docket No. NOR 42121. In this proceeding, initiated by a complaint filed on May 3, 2010, the shipper challenged rates for movements of four chemical commodities between four origins and 62 destinations. The case was delayed in part because of court litigation over the Board’s finding of market dominance. See *CSX Transp., Inc. v. STB*, 774 F.3d 25 (D.C. Cir. 2014). Once the case resumed, a decision was issued on September 14, 2016. The digest in the Third Quarter 2016 Report summarizes the decision as follows:

“In the merits decision, the Board found that the rates challenged by the complaining shipper were not shown to be unreasonably high.”

On January 4, 2017, the Board dismissed as moot the petitions that the railroad had filed for reconsideration and technical corrections.

FMC Wyoming Corp. v. Union Pacific Railroad Co., Docket No. NOR 42022. In this proceeding, initiated by a complaint filed on October 31, 1997, the shipper challenged 16 rates for movements of six mineral commodities. A decision on the merits was issued on May 12, 2000. As stated in that decision:

“The Board finds that the defendant railroad has market dominance over the transportation involved with respect to 15 of the rates, but not with respect to the

rate applicable to the transportation of coke. The Board further finds that the 15 rates that are subject to maximum rate regulation are unreasonably high. Maximum reasonable rates are prescribed and reparations are ordered.”

UP filed a petition for reconsideration with the Board on June 2, 2000, but subsequently filed a motion to withdraw the petition because the parties reached a settlement agreement. The Board granted UP’s motion to withdraw on December 13, 2000.

Albemarle Corp. v. Louisiana & North West Railroad, Docket No. NOR 42097. In this proceeding, initiated by a complaint filed on April 17, 2006, the shipper challenged rates for movements of chemicals or allied products and petroleum refining products between Ethyl, Ark., and either Gibsland, La., or McNeil, Ark. The parties in that case reached a settlement agreement before any SAC evidence was presented. On October 31, 2006, Albemarle filed a motion to dismiss its complaint with prejudice and discontinue the proceeding, which the Board granted by decision served November 14, 2006.

E.I. du Pont de Nemours & Co. v. CSX Transportation, Inc., Docket No. NOR 42112. In this proceeding, initiated by a complaint filed on November 10, 2008, the shipper challenged the rates for the movements of 38 commodities between 99 origin and destination points. The parties in that case reached a settlement agreement before any SAC evidence was presented. On May 8, 2009, DuPont filed a motion to dismiss its complaint with prejudice and discontinue the proceeding, which the Board granted by decision served May 11, 2009.

M&G Polymers USA, LLC v. CSX Transportation, Inc., Docket No. NOR 42123. In this proceeding, initiated by a complaint filed on June 18, 2010, the shipper challenged 42 rates for movements of polyethylene terephthalate between various origins and destinations. In response to an unopposed motion, the Board, by decision served May 6, 2011, bifurcated the case into separate market dominance and rate reasonableness phases. By decision served September 27, 2012, the Board determined that CSXT possessed market dominance for movements under 36 of the 42 challenged rates. The parties reached a settlement agreement before rate reasonableness evidence was presented. On December 27, 2012, M&G filed a motion to dismiss its complaint with prejudice and to discontinue the proceeding, which the Board granted by decision served January 7, 2013.

R/VC ratios

You have also asked for the R/VC ratios for each of the carload shipper cases where the Board ruled that the challenged rates had not been shown to be unreasonable. The cases that fall into this category are *E.I. DuPont de Nemours & Co. v. Norfolk Southern Railway Co.*, Docket No. NOR 42125, *Sunbelt Chlor Alkali Partnership v. Norfolk Southern Railway Co.*, Docket No. NOR 42130, and *Total Petrochemicals & Refining USA Inc. v. CSX Transportation, Inc.*, Docket No. NOR 42121. In public filings, the shippers in NOR 42125 and NOR 42130 provided R/VC ratios. The shipper in NOR 42121 provided the revenues and the variable costs, but not the calculated R/VC ratios. The relevant portions of those filings are attached here.

Cost to litigate

Finally, you have asked for any information available to the Board on the costs to parties to litigate carload cases compared to coal cases. While the issue of SAC litigation costs has been discussed in the context of an earlier rulemaking proceeding, *see Simplified Standards for Rail Rate Cases*, Docket No. EP 646 (Sub-No. 1), slip op. at 30-31 (STB served Sept. 5, 2007), parties do not supply us with that information, so we are unable to answer your question. However, based on the size of the records in cases involving carload traffic, we have no doubt that those cases have been more expensive to litigate than cases involving coal traffic. We also recognize that, regardless of which type of traffic at issue, SAC cases in general have become very costly to litigate.

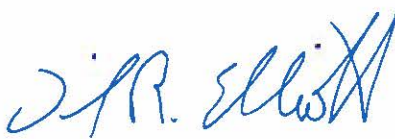
The Board has a shared interest and commitment in making its rate reasonableness processes more accessible to all captive shippers. For that reason, the Board has initiated several proceedings to explore ways to improve the SAC test, as well as to look for possible alternative methodologies. Specifically, the Board initiated *Expediting Rate Cases*, Docket No. EP 733, to explore ideas on how to streamline and expedite the SAC process; and *Expanding Access to Rate Relief*, Docket No. EP 665 (Sub-No. 2), to consider new rate reasonableness procedures for shippers with very small disputes. The Board also commissioned a study by an independent consultant to look for alternative methodologies to SAC, determine whether SAC is sufficient for large rate cases, and determine whether the simplified rate methodologies are an appropriate alternative to SAC. The study can be accessed from the Board's home page under the E-Library tab.

We hope that you and your members find this information responsive to your request. If you have any questions or wish to seek additional information on the Board's rate processes or any other matter before the agency, please contact Lucille Marvin, Director, Office of Public Assistance, Governmental Affairs, and Compliance at (202) 245-0238.

Sincerely,



Ann Begeman
Acting Chairman



Daniel R. Elliott III
Vice Chairman



Deb Miller
Board Member

Attachments

		)	
E.I. DUPONT DE NEMOURS AND COMPANY)		)	
		)	
Complainant,		)	
		)	
v.		)	Docket No. NOR 42125
		)	
NORFOLK SOUTHERN RAILWAY		)	
COMPANY		)	
		)	
Defendant.		)	
		)	

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Filing contains color images

Variable Cost, Jurisdictional Threshold, Tariff Rate and
Adjusted Issue Revenue to Cover Shortfall for DuPont Movements - 2009

															2009
Origin		Destination		Railroad(s)	Commodity	2Q2009				2009 Issue Movements 5/	2Q2009 Issue Costs 6/	2Q2009 Issue Revenue 7/	2009 Shortfall 8/	2009 Adjusted Issue Revenue To Cover Shortfall 9/	
City (1)	ST	City (2)	ST			Phase III Cost 1/ (5)	Jurisdictional Threshold 2/ (6)	Tariff Rate 3/ (7)	Rate to Variable Cost Ratios 4/ (8)						
Exhibit A - Local Moves															
1. Removed															
2. Bayway	NJ	Waynesville	NC	NS	2819315	\$2,243	\$4,037	xxx							
3. Belle	WV	Danville	IL	NS	2813980	\$1,635	\$2,943	xxx							
4. Removed															
5. Removed															
6. Removed															
7. Removed															
8. Removed															
9. Belle	WV	Wyandotte	MI	NS	2813934	\$1,557	\$2,803	xxx							
10. Charleston	TN	Edgemoor	DE	NS	2812815	\$2,224	\$4,004	xxx							
11. Edgemoor	DE	Chicago	IL	NS	2816130	\$2,222	\$4,000	xxx							
12. Edgemoor	DE	Chillicothe	OH	NS	2816130	\$2,164	\$3,895	xxx							
13. Edgemoor	DE	Mahrt	AL	NS	2816130	\$2,858	\$5,144	xxx							
14. Edgemoor	DE	Riverwood Intl	GA	NS	2816130	\$2,593	\$4,667	xxx							
15. Edgemoor	DE	Wabash	IN	NS	2816130	\$2,274	\$4,094	xxx							
16. Lemoyne	AL	Giant	SC	NS	4810560	\$2,335	\$4,203	xxx							
17. Loudon	TN	Braithwaite	LA	NS	2818512	\$1,936	\$3,485	xxx							
18. Louisville	KY	Decatur	IL	NS	2819450	\$1,222	\$2,200	xxx							
19. Removed - STB Decision March 24, 2014 (Market Dominance)															
20. Removed															
21. Removed															
22. McIntosh	AL	Lemoyne	AL	NS	2812220	\$489	\$880	xxx							
23. Reybold	DE	Detroit	MI	NS	2819315	\$1,825	\$3,286	xxx							
24. Reybold	DE	Fort Mill	SC	NS	2819315	\$1,830	\$3,294	xxx							
25. Reybold	DE	Morrisville	PA	NS	2819315	\$572	\$1,030	xxx							
Exhibit B - Joint Moves															
1. Belle	WV	Anaheim	CA	NS-CHGO-UP	2813980	\$1,526	\$2,746	\$7,715	506%	0	\$0	\$0	\$0	\$0	
2. Belle	WV	Bayport	TX	NS-ESTL-UP	2818620	\$2,024	\$3,644	\$4,537	224%	9	\$18,219	\$40,833	-\$4,438,085	\$4,478,918	
3. Removed															
4. Belle	WV	Brownsville	TX	NS-ESTL-UP	2818221	\$2,022	\$3,639	\$4,537	224%	0	\$0	\$0	\$0	\$0	
5. Belle	WV	Burley	ID	NS-CHGO-UP	2813934	\$1,526	\$2,746	\$7,715	506%	8	\$12,206	\$61,720	-\$3,944,965	\$4,006,685	
6. Belle	WV	Cadet	MO	NS-KCITY-UP	2813934	\$2,582	\$4,647	\$9,563	370%	8	\$20,653	\$76,504	-\$3,944,965	\$4,021,469	
7. Removed															
8. Belle	WV	Channelview	TX	NS-ESTL-UP	2818130	\$1,756	\$3,160	\$4,537	258%	12	\$21,068	\$54,444	-\$5,917,447	\$5,971,891	
9. Belle	WV	City of Commerce	CA	NS-STRTR-BNSF	2818221	\$1,763	\$3,174	\$8,561	485%	7	\$12,344	\$59,927	-\$3,451,844	\$3,511,771	
10. Belle	WV	Conroe	TX	NS-ESTL-BNSF	2813934	\$1,890	\$3,402	\$8,093	428%	55	\$103,944	\$445,115	-\$27,121,633	\$27,566,748	
11. Belle	WV	Corsicana	TX	NS-ESTL-UP	2813934	\$1,795	\$3,231	\$8,093	451%	11	\$19,746	\$89,023	-\$5,424,327	\$5,513,350	
12. Removed															
13. Belle	WV	East Billings	MT	NS-CHGO-BNSF	2818130	\$1,506	\$2,711	\$5,132	341%	6	\$9,036	\$30,792	-\$2,958,724	\$2,989,516	
14. Belle	WV	Ethyl	AR	NS-ESTL-UP-MCNEI-LNW	2813934	\$1,810	\$3,257	\$8,093	447%	18	\$32,574	\$145,674	-\$8,876,171	\$9,021,845	
15. Belle	WV	Finley	WA	NS-CHGO-BNSF	2813934	\$1,526	\$2,747	\$7,715	506%	12	\$18,315	\$92,580	-\$5,917,447	\$6,010,027	
16. Removed															
17. Belle	WV	Freeport	TX	NS-ESTL-UP	2818130	\$1,671	\$3,008	\$4,537	271%	0	\$0	\$0	\$0	\$0	
18. Belle	WV	Garyville	LA	NS-NEWOR-CN	2813934	\$2,949	\$5,308	\$10,560	358%	4	\$11,795	\$42,240	-\$1,972,482	\$2,014,722	
19. Belle	WV	Geismar	LA	NS-NEWOR-CN	2813934	\$2,375	\$4,274	\$10,560	445%	0	\$0	\$0	\$0	\$0	
20. Belle	WV	Janesville	WI	NS-CHGO-UP	2818131	\$1,494	\$2,689	\$7,715	516%	5	\$7,470	\$38,575	-\$2,465,603	\$2,504,178	
21. Belle	WV	Laredo	TX	NS-ESTL-UP	2818221	\$2,022	\$3,639	\$4,537	224%	0	\$0	\$0	\$0	\$0	
22. Belle	WV	Laredo	TX	NS-ESTL-UP	2818131	\$1,928	\$3,470	\$8,093	420%	0	\$0	\$0	\$0	\$0	
23. Belle	WV	Lorenzo	IL	NS-CHGO-BNSF	2813980	\$1,503	\$2,705	\$7,715	513%	2	\$3,006	\$15,430	-\$986,241	\$1,001,671	
24. Belle	WV	Los Angeles	CA	NS-STRTR-BNSF	2813934	\$1,700	\$3,060	\$6,649	391%	20	\$33,995	\$132,980	-\$9,862,412	\$9,995,392	
25. Belle	WV	Los Angeles	CA	NS-CHGO-UP	2818130	\$1,515	\$2,728	\$5,132	339%	18	\$27,276	\$92,376	-\$8,876,171	\$8,968,547	
26. Removed															
27. Belle	WV	Millsdale	IL	NS-CHGO-CN	2818131	\$1,492	\$2,685	\$7,715	517%	20	\$29,835	\$154,300	-\$9,862,412	\$10,016,712	
28. Removed															
29. Belle	WV	Saint Paul	MN	NS-CHGO-BNSF	2818221	\$1,659	\$2,985	\$5,132	309%	24	\$39,806	\$123,168	-\$11,834,895	\$11,958,063	
30. Belle	WV	San Dimas	CA	NS-CHGO-UP	2813980	\$1,631	\$2,936	\$7,715	473%	1	\$1,631	\$7,715	-\$493,121	\$500,836	
31. Removed															
32. Belle	WV	St Gabriel	LA	NS-NEWOR-CN	2813934	\$2,818	\$5,072	\$10,560	375%	4	\$11,272	\$42,240	-\$1,972,482	\$2,014,722	
33. Belle	WV	St Joseph	MO	NS-KCITY-UP	2818130	\$2,356	\$4,240	\$6,465	274%	4	\$9,423	\$25,860	-\$1,972,482	\$1,998,342	
34. Removed															
35. Belle	WV	Strang	TX	NS-ESTL-UP	2818221	\$1,966	\$3,539	\$4,537	231%	10	\$19,661	\$45,370	-\$4,931,206	\$4,976,576	
36. Belle	WV	Strang	TX	NS-ESTL-BNSF	2813934	\$1,622	\$2,919	\$8,093	499%	2	\$3,244	\$16,186	-\$986,241	\$1,002,427	

Variable Cost, Jurisdictional Threshold, Tariff Rate and
Adjusted Issue Revenue to Cover Shortfall for DuPont Movements - 2009

Origin City (1)	ST	Destination City (2)		Railroad(s) (3)	Commodity (4)	2Q2009				2009 Issue Movements 5/ (9)	2Q2009 Issue Costs 6/ (10)	2Q2009 Issue Revenue 7/ (11)	2009 Shortfall 8/ (12)	2009 Adjusted Issue Revenue To Cover Shortfall 9/ (13)
						Phase III Cost 1/ (5)	Jurisdictional Threshold 2/ (6)	Tariff Rate 3/ (7)	Rate to Variable Cost Ratios 4/ (8)					
37. Belle	WV	Strang	TX	NS-ESTL-UP	2819183	\$1,741	\$3,134	\$4,157	239%	25	\$43,529	\$103,925	-\$12,328,015	\$12,431,940
38. Removed														
39. Belle	WV	Texas City	TX	NS-ESTL-UP	2813934	\$1,810	\$3,258	\$8,093	447%	1	\$1,810	\$8,093	-\$493,121	\$501,214
40. Belle	WV	Verona	MO	NS-ESTL-BNSF	2813934	\$1,876	\$3,376	\$8,093	431%	12	\$22,509	\$97,116	-\$5,917,447	\$6,014,563
41. Belle	WV	West Memphis	AR	NS-KCITY-UP	2813934	\$2,362	\$4,252	\$9,563	405%	9	\$21,259	\$86,067	-\$4,438,085	\$4,524,152
42. Belle	WV	Winford Spur	LA	NS-MERID-KCS	2813980	\$2,501	\$4,502	\$8,939	357%	3	\$7,503	\$26,817	-\$1,479,362	\$1,506,179
43. Belle	WV	Wichita	KS	NS-ESTL-BNSF	2813934	\$1,916	\$3,448	\$8,093	422%	0	\$0	\$0	\$0	\$0
44. Bloomington	TX	Greenville	SC	UP-NEWOR-NS	2821142	\$1,439	\$2,589	\$5,713	397%	0	\$0	\$0	\$0	\$0
45. Bloomington	TX	Washington; Warren	NJ	UP-ESTL-NS	2821142	\$2,276	\$4,097	\$9,013	396%	0	\$0	\$0	\$0	\$0
46. Removed														
47. Charleston; Bradley	TN	Woodstock	TN	NS-MEMPH-CN	2812220	\$1,021	\$1,838	\$1,911	187%	161	\$164,390	\$307,671	-\$79,392,417	\$79,700,088
48. Cresap	WV	Edgemoor	DE	CSXT-HAGTN-NS	2991315	\$639	\$1,150	\$2,341	366%	84	\$53,675	\$196,644	-\$41,422,131	\$41,618,775
49. Dowling	TX	Fort Mill	SC	KCS-MERID-NS	2815112	\$1,726	\$3,108	\$4,450	258%	1	\$1,726	\$4,450	-\$493,121	\$497,571
50. Edgemoor	DE	Garland	TX	NS-MERID-KCS	2816130	\$2,786	\$5,015	\$6,246	224%	11	\$30,646	\$68,706	-\$5,424,327	\$5,493,033
51. Edgemoor	DE	Groos	MI	NS-CHGO-CN	2816130	\$2,128	\$3,830	\$5,689	267%	33	\$70,223	\$187,737	-\$16,272,980	\$16,460,717
52. Edgemoor	DE	Laredo	TX	NS-ESTL-UP	2816130	\$2,554	\$4,597	\$6,093	239%	0	\$0	\$0	\$0	\$0
53. Edgemoor	DE	Madawaska	ME	NS-ROUPT-CN	2816130	\$1,273	\$2,291	\$3,530	277%	29	\$36,916	\$102,370	-\$14,300,498	\$14,402,868
54. Edgemoor	DE	Pasadena	TX	NS-ESTL-UP	2819971	\$2,418	\$4,352	\$10,747	444%	14	\$33,850	\$150,458	-\$6,903,688	\$7,054,146
55. Edgemoor	DE	Port Huron	MI	NS-BUFF-CN	2816130	\$1,655	\$2,980	\$4,880	295%	14	\$23,177	\$68,320	-\$6,903,688	\$6,972,008
56. Edgemoor	DE	Portland	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,270	\$2,286	\$3,149	248%	27	\$34,285	\$85,023	-\$13,314,256	\$13,399,279
57. Edgemoor	DE	Portland	OR	NS-CHGO-BNSF	2816130	\$2,151	\$3,872	\$5,689	264%	20	\$43,028	\$113,780	-\$9,862,412	\$9,976,192
58. Edgemoor	DE	Quinnesec	MI	NS-CHGO-CN	2816130	\$2,129	\$3,832	\$5,689	267%	6	\$12,775	\$34,134	-\$2,958,724	\$2,992,858
59. Edgemoor	DE	Rileys	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,274	\$2,293	\$3,149	247%	20	\$25,478	\$62,980	-\$9,862,412	\$9,925,392
60. Edgemoor	DE	Rumford	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,270	\$2,286	\$3,149	248%	41	\$52,072	\$129,109	-\$20,217,945	\$20,347,054
61. Removed														
62. Edgemoor	DE	Shawmutt	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,271	\$2,289	\$3,149	248%	21	\$26,700	\$66,129	-\$10,355,533	\$10,421,662
63. Edgemoor	DE	Snoboy	CA	NS-CHGO-UP	2816130	\$2,155	\$3,880	\$5,689	264%	11	\$23,710	\$62,579	-\$5,424,327	\$5,486,906
64. Edgemoor	DE	Snoboy	CA	NS-STRT-BNSF	2816130	\$2,319	\$4,174	\$5,101	220%	1	\$2,319	\$5,101	-\$493,121	\$498,222
65. Edgemoor	DE	St Paul	MN	NS-CHGO-UP	2816130	\$2,152	\$3,873	\$5,689	264%	10	\$21,515	\$56,890	-\$4,931,206	\$4,988,096
66. Removed														
67. Edgemoor	DE	West Monroe	LA	NS-MERID-KCS	2816130	\$2,790	\$5,021	\$6,246	224%	44	\$122,740	\$274,824	-\$21,697,307	\$21,972,131
68. Edgemoor	DE	Wheeling	IL	NS-CHGO-CN	2816130	\$2,120	\$3,816	\$5,689	268%	19	\$40,285	\$108,091	-\$9,369,291	\$9,477,382
69. Removed - STB Decision March 24, 2014 (Market Dominance)														
70. Removed														
71. Gregory	TX	Dragon	MS	UP-NEWOR-NS	2813984	\$494	\$889	\$2,373	481%	5	\$2,469	\$11,865	-\$2,465,603	\$2,477,468
72. Removed														
73. Gregory	TX	Royce	NJ	UP-ESTL-NS	2813984	\$2,604	\$4,687	\$10,123	389%	13	\$33,847	\$131,599	-\$6,410,568	\$6,542,167
74. Removed														
75. Lemont	IL	Edgemoor	DE	BNSF-CHGO-NS	2991315	\$2,004	\$3,608	\$4,608	230%	85	\$170,360	\$391,680	-\$41,915,251	\$42,306,931
76. Lemoine	AL	Artesia	MS	NS-MERID-KCS	4810560	\$1,210	\$2,177	\$3,550	293%	0	\$0	\$0	\$0	\$0
77. McIntosh	AL	Burnside	LA	NS-MOBIL-CN	2819330	\$312	\$562	\$1,092	350%	102	\$31,837	\$111,384	-\$50,298,302	\$50,409,686
78. McIntosh	AL	Delisle	MS	NS-MOBIL-CN-HATBG-KCS	2812815	\$316	\$569	\$2,184	690%	535	\$169,222	\$1,168,440	-\$263,819,523	\$264,987,963
79. McIntosh	AL	Delisle	MS	NS-MOBIL-CN-HATBG-KCS	2812220	\$322	\$579	\$1,993	620%	92	\$29,596	\$183,356	-\$45,367,096	\$45,550,452
80. McIntosh	AL	Orange	TX	NS-NEWOR-UP	2812220	\$1,545	\$2,781	\$3,658	237%	17	\$26,261	\$62,186	-\$8,383,050	\$8,445,236
81. McIntosh	AL	Woodstock	TN	NS-MOBIL-CN	2812220	\$321	\$579	\$1,993	620%	201	\$64,619	\$400,593	-\$99,117,242	\$99,517,835
82. Orange	TX	Greenville	SC	UP-NEWOR-NS	2821142	\$1,978	\$3,561	\$5,713	289%	4	\$7,913	\$22,852	-\$1,972,482	\$1,995,334
83. Orange	TX	Washington; Warren	NJ	UP-ESTL-NS	2821142	\$2,128	\$3,830	\$9,013	424%	5	\$10,639	\$45,065	-\$2,465,603	\$2,510,668
84. Pascagoula	MS	Fort Mill	SC	MSE-MOBIL-NS	2815112	\$2,006	\$3,611	\$4,068	203%	0	\$0	\$0	\$0	\$0
85. Pascagoula	MS	Lemoine	AL	MSE-MOBIL-NS	2815112	\$273	\$492	\$1,092	400%	0	\$0	\$0	\$0	\$0
86. Strang	TX	Lemoine	AL	UP-NEWOR-NS	2812350	\$1,718	\$3,093	\$4,003	233%	0	\$0	\$0	\$0	\$0
87. Beauharnois	PQ	Edgemoor	DE	CSXT-BUFF-NS	2812815	\$1,390	\$2,502	xxx						
88. Removed														
89. Belle	WV	Gainesville	GA	NS-CINTI-CSXT	2813980	\$1,399	\$2,518	xxx						
90. Belle	WV	Port Bienville	MS	NS-ATLA-CSXT-ANSLE-PBVR	2813934	\$2,557	\$4,602	xxx						
91. Belle	WV	Theodore	AL	NS-CINTI-CSXT	2813934	\$1,391	\$2,503	xxx						
92. Bellwood	VA	Dallas	GA	CSXT-PTRSB-NS	2819315	\$2,129	\$3,832	xxx						
93. Removed - STB Decision March 24, 2014 (Market Dominance)														
94. Bellwood	VA	Rockwell	NC	CSXT-PTRSB-NS	2819315	\$915	\$1,647	xxx						
95. Removed														
96. Danville	VA	Amphill	VA	NS-PTRSB-CSXT	3274110	\$599	\$1,078	xxx						
97. Edgemoor	DE	New Johnsonville	TN	NS-CINTI-CSXT	2816130	\$2,231	\$4,016	xxx						
98. Removed - STB Decision March 24, 2014 (Market Dominance)														
99. Loudon	TN	Graingers	NC	NS-CHATT-CSXT	2818512	\$556	\$1,000	xxx						
100. Loudon	TN	Graingers	NC	NS-CHATT-CSXT	2818512	\$574	\$1,032	xxx						

Variable Cost, Jurisdictional Threshold, Tariff Rate and
Adjusted Issue Revenue to Cover Shortfall for DuPont Movements - 2009

Origin		Destination		Railroad(s)	Commodity	2Q2009				2009 Issue Movements 5/	2Q2009 Issue Costs 6/	2Q2009 Issue Revenue 7/	2009 Shortfall 8/	2009 Adjusted Issue Revenue To Cover Shortfall 9/
City	ST	City	ST			Phase III Cost 1/	Jurisdictional Threshold 2/	Tariff Rate 3/	Rate to Variable Cost Ratios 4/					
(1)		(2)		(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)
101. Miami Fort	OH	Dallas	GA	CSXT-CINTI-NS	2819315	\$1,454	\$2,617	xxx						
102. Miami Fort	OH	Gracewood	GA	CSXT-CHATT-NS	2819325	\$1,335	\$2,403	xxx						
103. Miami Fort	OH	McIntosh	AL	CSXT-CHATT-NS	2819340	\$942	\$1,696	xxx						
104. Removed														
105. Removed														
106. Miami Fort	OH	Pepper	VA	CSXT-CINTI-NS	2819345	\$1,945	\$3,500	xxx						
107. Natrium	WV	Belle	WV	CSXT-CINTI-NS	2812220	\$1,457	\$2,622	xxx						
108. Natrium	WV	Danville	VA	CSXT-LYNCH-NS	2812220	\$371	\$668	xxx						
109. New Johnsonville	TN	Chapman	PA	CSXT-CINTI-NS	2816130	\$2,022	\$3,640	xxx						
110. Removed														
111. New Johnsonville	TN	Morrow	GA	CSXT-CHATT-NS	2816130	\$649	\$1,168	xxx						
112. Niagara Falls	NY	Belle	WV	CSXT-CLMBO-NS	2812220	\$853	\$1,535	xxx						
113. Niagara Falls	NY	Edgemoor	DE	CSXT-BUFF-NS	2812815	\$1,378	\$2,481	xxx						
114. Niagara Falls	NY	Edgemoor	DE	CSXT-BUFF-NS	2812220	\$1,403	\$2,525	xxx						
115. Pascagoula	MS	Fort Mill	SC	CSXT-ATLA-NS	2815112	\$1,256	\$2,262	xxx						
116. Starke	FL	Huntsville	AL	CSXT-DCTUR-NS	1441325	\$279	\$501	xxx						
117. Starke	FL	Huntsville	AL	CSXT-DCTUR-NS	1441325	\$454	\$817	xxx						
118. Removed - STB Decision March 24, 2014 (Market Dominance)														
119. Wurtland	KY	McIntosh	AL	CSXT-BHAM-NS	2819315	\$755	\$1,359	xxx						
120. Belle	WV	Divine	IL	NS-PINE-CN	2813980	\$1,433	\$2,580	xxx						
121. Belle	WV	Mapleton	IL	NS-LOGPT-TPW	2813934	\$1,276	\$2,298	xxx						
122. Burnside	LA	Gracewood	GA	CN-NEWOR-NS	2819325	\$1,841	\$3,314	xxx						
123. Removed - STB Decision March 24, 2014 (Market Dominance)														
124. New Johnsonville	TN	McDonough	GA	CSXT-CHATT-NS	2816130	\$972	\$1,750	\$2,951	304%	8	\$7,777	\$23,608	-\$3,944,965	\$3,968,573
125. Charleston	TN	Woodstock	TN	NS-MEMPH-CN	2812410	\$1,008	\$1,815	xxx						
126. Reybold	DE	Albuquerque	NM	NS-STRTR-BNSF	2819315	\$2,280	\$4,104	xxx						
127. Reybold	DE	Baltimore	MD	NS-BALBV-CSXT	2819315	\$373	\$672	xxx						
128. Reybold	DE	Blair	NE	NS-CHGO-UP	2819315	\$2,115	\$3,807	xxx						
129. Reybold	DE	Brewton	AL	NS-BHAM-CSXT	2819315	\$2,388	\$4,299	xxx						
130. Reybold	DE	Castle Hayne	NC	NS-CHLTE-CSXT	2819315	\$1,656	\$2,980	xxx						
131. Reybold	DE	Clifton	AZ	NS-KCITY-UP	2819315	\$3,044	\$5,480	xxx						
132. Reybold	DE	Corson	SD	NS-CHGO-BNSF	2819315	\$2,115	\$3,807	xxx						
133. Removed														
134. Reybold	DE	Ferguson	MS	NS-MEMPHIS-CN	2819315	\$2,762	\$4,971	xxx						
135. Reybold	DE	Hastings	NE	NS-CHGO-BNSF	2819315	\$2,115	\$3,807	xxx						
136. Reybold	DE	Indianapolis	IN	NS-CINTI-CSXT	2819315	\$1,902	\$3,424	xxx						
137. Reybold	DE	Omaha	NE	NS-CHGO-UP	2819315	\$2,115	\$3,807	xxx						
138. Reybold	DE	Orange	TX	NS-ESTL-BNSF	2819315	\$2,526	\$4,548	xxx						
139. Reybold	DE	Phoenix	AZ	NS-STRTR-BNSF	2819315	\$2,280	\$4,104	xxx						
140. Reybold	DE	Sioux City	IA	NS-CHGO-BNSF	2819315	\$2,115	\$3,807	xxx						
141. Reybold	DE	Toledo	OH	NS-TOLED-CSXT	2819315	\$1,586	\$2,854	xxx						
142. Reybold	DE	Washington	WV	NS-HAGTN-CSXT	2819315	\$633	\$1,140	xxx						
143. Total										1,944	\$1,937,177	\$6,792,694	-\$958,626,455	\$965,419,149
144. Rate to Variable Cost Ratio												351%	11/	49,836%
145. Minimum Rate to Variable Cost Ratio								187%						12/
146. Maximum Rate to Variable Cost Ratio								690%						

1/ STB Decision workpapers "STB Revised Variable Cost Calculation.xlsx" 2Q2009 variable costs.

2/ Column (5) x 1.8

3/ Tariff Rate from Rebuttal Exhibit II-A-16

4/ Column (7) ÷ Column (5)

5/ Issue Movement carloads from Rebuttal workpaper "DuPont Issue Lead Unit Waybills_2009 & 2010 Data for T&O Final.xlsx" for lanes with effective tariff rates.

6/ Column (5) x Column (9)

7/ Column (7) x Column (9)

8/ Line 143 Column (12) ÷ Line 143 Column (9) x Column (9)

9/ Column (11) - Column (12)

10/ Revenue shortfall for 2009 from, "D42125 Exhibit III-H-1 STB No3 Corrected STB.xlsm", netting level, in the STB's 10/3/14 decision.

11/ Line 143 Column (11) ÷ Line 143 Column (10)

12/ Line 143 Column (13) ÷ Line 143 Column (10)

Variable Cost, Jurisdictional Threshold, Tariff Rate and
Adjusted Issue Revenue to Cover Shortfall for DuPont Movements - 2010

1Q2010															2010
Origin		Destination		Railroad(s)	Commodity	Phase III	Jurisdictional	Tariff	Rate to	2010	1Q2010	1Q2010	2010	Adjusted Issue	
City	ST	City	ST			Cost 1/	Threshold 2/	Rate 3/	Variable Cost	Issue	Issue	Issue		Shortfall 8/	Revenue To Cover
(1)		(2)		(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	
Exhibit A - Local Moves															
1. <u>Removed</u>															
2. Bayway	NJ	Waynesville	NC	NS	2819315	\$2,310	\$4,158	xxx							
3. Belle	WV	Danville	IL	NS	2813980	\$1,687	\$3,037	xxx							
4. <u>Removed</u>															
5. <u>Removed</u>															
6. <u>Removed</u>															
7. <u>Removed</u>															
8. <u>Removed</u>															
9. Belle	WV	Wyandotte	MI	NS	2813934	\$1,598	\$2,876	xxx							
10. Charleston	TN	Edgemoor	DE	NS	2812815	\$2,290	\$4,121	xxx							
11. Edgemoor	DE	Chicago	IL	NS	2816130	\$2,289	\$4,121	xxx							
12. Edgemoor	DE	Chillicothe	OH	NS	2816130	\$2,229	\$4,013	xxx							
13. Edgemoor	DE	Mahrt	AL	NS	2816130	\$2,947	\$5,305	xxx							
14. Edgemoor	DE	Riverwood Intl	GA	NS	2816130	\$2,673	\$4,812	xxx							
15. Edgemoor	DE	Wabash	IN	NS	2816130	\$2,344	\$4,219	xxx							
16. Lemoyne	AL	Giant	SC	NS	4810560	\$2,412	\$4,342	xxx							
17. Loudon	TN	Braithwaite	LA	NS	2818512	\$2,002	\$3,604	xxx							
18. Louisville	KY	Decatur	IL	NS	2819450	\$1,255	\$2,259	xxx							
19. <u>Removed - STB Decision March 24, 2014 (Market Dominance)</u>															
20. <u>Removed</u>															
21. <u>Removed</u>															
22. McIntosh	AL	Lemoyne	AL	NS	2812220	\$497	\$894	xxx							
23. Reybold	DE	Detroit	MI	NS	2819315	\$1,879	\$3,382	xxx							
24. Reybold	DE	Fort Mill	SC	NS	2819315	\$1,883	\$3,390	xxx							
25. Reybold	DE	Morrisville	PA	NS	2819315	\$582	\$1,048	xxx							
Exhibit B - Joint Moves															
1. Belle	WV	Anaheim	CA	NS-CHGO-UP	2813980	\$1,578	\$2,840	\$7,715	489%	1	\$1,578	\$7,715	-\$440,308	\$448,023	
2. Belle	WV	Bayport	TX	NS-ESTL-UP	2818620	\$2,098	\$3,776	\$5,500	262%	18	\$37,763	\$99,000	-\$7,925,553	\$8,024,553	
3. <u>Removed</u>															
4. Belle	WV	Brownsville	TX	NS-ESTL-UP	2818221	\$2,096	\$3,773	\$5,500	262%	0	\$0	\$0	\$0	\$0	
5. Belle	WV	Burley	ID	NS-CHGO-UP	2813934	\$1,578	\$2,840	\$7,715	489%	7	\$11,043	\$54,005	-\$3,082,159	\$3,136,164	
6. Belle	WV	Cadet	MO	NS-KCITY-UP	2813934	\$2,674	\$4,814	\$7,875	294%	0	\$0	\$0	\$0	\$0	
7. <u>Removed</u>															
8. Belle	WV	Channelview	TX	NS-ESTL-UP	2818130	\$1,815	\$3,268	\$5,500	303%	21	\$38,125	\$115,500	-\$9,246,478	\$9,361,978	
9. Belle	WV	City of Commerce	CA	NS-STRTR-BNSF	2818221	\$1,828	\$3,290	\$8,561	468%	8	\$14,622	\$68,488	-\$3,522,468	\$3,590,956	
10. Belle	WV	Conroe	TX	NS-ESTL-BNSF	2813934	\$1,956	\$3,521	\$8,093	414%	89	\$174,080	\$720,277	-\$39,187,455	\$39,907,732	
11. Belle	WV	Corsicana	TX	NS-ESTL-UP	2813934	\$1,857	\$3,343	\$8,093	436%	13	\$24,146	\$105,209	-\$5,724,010	\$5,829,219	
12. <u>Removed</u>															
13. Belle	WV	East Billings	MT	NS-CHGO-BNSF	2818130	\$1,557	\$2,802	\$5,900	379%	9	\$14,012	\$53,100	-\$3,962,776	\$4,015,876	
14. Belle	WV	Ethyl	AR	NS-ESTL-UP-MCNEI-LNW	2813934	\$1,873	\$3,371	\$8,093	432%	30	\$56,182	\$242,790	-\$13,209,255	\$13,452,045	
15. Belle	WV	Finley	WA	NS-CHGO-BNSF	2813934	\$1,578	\$2,841	\$7,715	489%	17	\$26,832	\$131,155	-\$7,485,244	\$7,616,399	
16. <u>Removed</u>															
17. Belle	WV	Freeport	TX	NS-ESTL-UP	2818130	\$1,726	\$3,107	\$5,500	319%	12	\$20,714	\$66,000	-\$5,283,702	\$5,349,702	
18. Belle	WV	Garyville	LA	NS-NEWOR-CN	2813934	\$3,056	\$5,500	\$10,560	346%	13	\$39,725	\$137,280	-\$5,724,010	\$5,861,290	
19. Belle	WV	Geismar	LA	NS-NEWOR-CN	2813934	\$2,458	\$4,425	\$10,560	430%	0	\$0	\$0	\$0	\$0	
20. Belle	WV	Janesville	WI	NS-CHGO-UP	2818131	\$1,537	\$2,767	\$7,715	502%	10	\$15,372	\$77,150	-\$4,403,085	\$4,480,235	
21. Belle	WV	Laredo	TX	NS-ESTL-UP	2818221	\$2,096	\$3,773	\$5,500	262%	0	\$0	\$0	\$0	\$0	
22. Belle	WV	Laredo	TX	NS-ESTL-UP	2818131	\$1,997	\$3,594	\$8,093	405%	0	\$0	\$0	\$0	\$0	
23. Belle	WV	Lorenzo	IL	NS-CHGO-BNSF	2813980	\$1,554	\$2,797	\$7,715	496%	9	\$13,986	\$69,435	-\$3,962,776	\$4,032,211	
24. Belle	WV	Los Angeles	CA	NS-STRTR-BNSF	2813934	\$1,759	\$3,166	\$6,649	378%	32	\$56,278	\$212,768	-\$14,089,872	\$14,302,640	
25. Belle	WV	Los Angeles	CA	NS-CHGO-UP	2818130	\$1,567	\$2,820	\$5,900	377%	24	\$37,596	\$141,600	-\$10,567,404	\$10,709,004	
26. <u>Removed</u>															
27. Belle	WV	Millsdale	IL	NS-CHGO-CN	2818131	\$1,535	\$2,763	\$7,715	503%	32	\$49,115	\$246,880	-\$14,089,872	\$14,336,752	
28. <u>Removed</u>															
29. Belle	WV	Saint Paul	MN	NS-CHGO-BNSF	2818221	\$1,719	\$3,093	\$5,900	343%	43	\$73,900	\$253,700	-\$18,933,265	\$19,186,965	
30. Belle	WV	San Dimas	CA	NS-CHGO-UP	2813980	\$1,687	\$3,037	\$7,715	457%	2	\$3,375	\$15,430	-\$880,617	\$896,047	
31. <u>Removed</u>															
32. Belle	WV	St Gabriel	LA	NS-NEWOR-CN	2813934	\$2,920	\$5,255	\$10,560	362%	33	\$96,346	\$348,480	-\$14,530,180	\$14,878,660	
33. Belle	WV	St Joseph	MO	NS-KCITY-UP	2818130	\$2,439	\$4,390	\$6,465	265%	4	\$9,757	\$25,860	-\$1,761,234	\$1,787,094	
34. <u>Removed</u>															
35. Belle	WV	Strang	TX	NS-ESTL-UP	2818221	\$2,038	\$3,669	\$5,500	270%	11	\$22,423	\$60,500	-\$4,843,393	\$4,903,893	
36. Belle	WV	Strang	TX	NS-ESTL-BNSF	2813934	\$1,674	\$3,012	\$8,093	484%	3	\$5,021	\$24,279	-\$1,320,925	\$1,345,204	

Variable Cost, Jurisdictional Threshold, Tariff Rate and
Adjusted Issue Revenue to Cover Shortfall for DuPont Movements - 2010

Origin		Destination		Railroad(s)	Commodity	1Q2010				2010 Issue Movements 5/	1Q2010 Issue Costs 6/	1Q2010 Issue Revenue 7/	2010 Shortfall 8/	2010 Adjusted Issue Revenue To Cover Shortfall 9/
City (1)	ST	City (2)	ST			Phase III Cost 1/ (5)	Jurisdictional Threshold 2/ (6)	Tariff Rate 3/ (7)	Rate to Variable Cost Ratios 4/ (8)		(10)	(11)	(12)	(13)
37. Belle	WV	Strang	TX	NS-ESTL-UP	2819183	\$1,791	\$3,224	\$4,157	232%	33	\$59,113	\$137,181	-\$14,530,180	\$14,667,361
38. Removed														
39. Belle	WV	Texas City	TX	NS-ESTL-UP	2813934	\$1,873	\$3,371	\$8,093	432%	3	\$5,618	\$24,279	-\$1,320,925	\$1,345,204
40. Belle	WV	Verona	MO	NS-ESTL-BNSF	2813934	\$1,941	\$3,494	\$8,093	417%	16	\$31,057	\$129,488	-\$7,044,936	\$7,174,424
41. Belle	WV	West Memphis	AR	NS-KCITY-UP	2813934	\$2,446	\$4,403	\$7,875	322%	9	\$22,015	\$70,875	-\$3,962,776	\$4,033,651
42. Belle	WV	Winford Spur	LA	NS-MERID-KCS	2813980	\$2,591	\$4,663	\$8,939	345%	5	\$12,954	\$44,695	-\$2,201,542	\$2,246,237
43. Belle	WV	Wichita	KS	NS-ESTL-BNSF	2813934	\$1,983	\$3,569	\$8,093	408%	6	\$11,896	\$48,558	-\$2,641,851	\$2,690,409
44. Bloomington	TX	Greenville	SC	UP-NEWOR-NS	2821142	\$1,495	\$2,691	\$5,713	382%	0	\$0	\$0	\$0	\$0
45. Bloomington	TX	Washington; Warren	NJ	UP-ESTL-NS	2821142	\$2,374	\$4,272	\$9,013	380%	4	\$9,494	\$36,052	-\$1,761,234	\$1,797,286
46. Removed														
47. Charleston; Bradley	TN	Woodstock	TN	NS-MEMPH-CN	2812220	\$1,051	\$1,891	\$1,911	182%	59	\$61,996	\$112,749	-\$25,978,201	\$26,090,950
48. Cresap	WV	Edgemoor	DE	CSXT-HAGTN-NS	2991315	\$661	\$1,189	\$2,341	354%	0	\$0	\$0	\$0	\$0
49. Dowling	TX	Fort Mill	SC	KCS-MERID-NS	2815112	\$1,785	\$3,213	\$4,450	249%	3	\$5,355	\$13,350	-\$1,320,925	\$1,334,275
50. Edgemoor	DE	Garland	TX	NS-MERID-KCS	2816130	\$2,876	\$5,177	\$8,200	285%	22	\$63,280	\$180,400	-\$9,686,787	\$9,867,187
51. Edgemoor	DE	Groos	MI	NS-CHGO-CN	2816130	\$2,196	\$3,952	\$6,500	296%	57	\$125,152	\$370,500	-\$25,097,584	\$25,468,084
52. Edgemoor	DE	Laredo	TX	NS-ESTL-UP	2816130	\$2,636	\$4,746	\$6,093	231%	0	\$0	\$0	\$0	\$0
53. Edgemoor	DE	Madawaska	ME	NS-ROUPT-CN	2816130	\$1,311	\$2,360	\$4,000	305%	47	\$61,619	\$188,000	-\$20,694,499	\$20,882,499
54. Edgemoor	DE	Pasadena	TX	NS-ESTL-UP	2819971	\$2,492	\$4,485	\$13,600	546%	17	\$42,362	\$231,200	-\$7,485,244	\$7,716,444
55. Edgemoor	DE	Port Huron	MI	NS-BUFF-CN	2816130	\$1,707	\$3,072	\$4,880	286%	25	\$42,671	\$122,000	-\$11,007,712	\$11,129,712
56. Edgemoor	DE	Portland	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,308	\$2,354	\$4,000	306%	48	\$62,767	\$192,000	-\$21,134,807	\$21,326,807
57. Edgemoor	DE	Portland	OR	NS-CHGO-BNSF	2816130	\$2,220	\$3,996	\$6,500	293%	35	\$77,699	\$227,500	-\$15,410,797	\$15,638,297
58. Edgemoor	DE	Quinnseec	MI	NS-CHGO-CN	2816130	\$2,197	\$3,954	\$6,500	296%	19	\$41,739	\$123,500	-\$8,365,861	\$8,489,361
59. Edgemoor	DE	Rileys	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,312	\$2,362	\$4,000	305%	20	\$26,239	\$80,000	-\$8,806,170	\$8,886,170
60. Edgemoor	DE	Rumford	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,308	\$2,354	\$4,000	306%	34	\$44,472	\$136,000	-\$14,970,488	\$15,106,488
61. Removed														
62. Edgemoor	DE	Shawmutt	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,309	\$2,357	\$4,000	305%	40	\$52,377	\$160,000	-\$17,612,339	\$17,772,339
63. Edgemoor	DE	Snoboy	CA	NS-CHGO-UP	2816130	\$2,224	\$4,003	\$6,500	292%	25	\$55,603	\$162,500	-\$11,007,712	\$11,170,212
64. Edgemoor	DE	Snoboy	CA	NS-STRTR-BNSF	2816130	\$2,393	\$4,308	\$5,101	213%	0	\$0	\$0	\$0	\$0
65. Edgemoor	DE	St Paul	MN	NS-CHGO-UP	2816130	\$2,220	\$3,996	\$6,500	293%	11	\$24,419	\$71,500	-\$4,843,393	\$4,914,893
66. Removed														
67. Edgemoor	DE	West Monroe	LA	NS-MERID-KCS	2816130	\$2,880	\$5,184	\$8,200	285%	67	\$192,970	\$549,400	-\$29,500,668	\$30,050,668
68. Edgemoor	DE	Wheeling	IL	NS-CHGO-CN	2816130	\$2,188	\$3,938	\$6,500	297%	36	\$78,753	\$234,000	-\$15,851,105	\$16,085,105
69. Removed - STB Decision March 24, 2014 (Market Dominance)														
70. Removed														
71. Gregory	TX	Dragon	MS	UP-NEWOR-NS	2813984	\$506	\$911	\$2,373	469%	27	\$13,669	\$64,071	-\$11,888,329	\$11,952,400
72. Removed														
73. Gregory	TX	Royce	NJ	UP-ESTL-NS	2813984	\$2,699	\$4,859	\$10,123	375%	30	\$80,975	\$303,690	-\$13,209,255	\$13,512,945
74. Removed														
75. Lemont	IL	Edgemoor	DE	BNSF-CHGO-NS	2991315	\$2,092	\$3,765	\$4,905	235%	109	\$227,980	\$534,645	-\$47,993,625	\$48,528,270
76. Lemoyne	AL	Artesia	MS	NS-MERID-KCS	4810560	\$1,241	\$2,234	\$4,800	387%	0	\$0	\$0	\$0	\$0
77. McIntosh	AL	Burnside	LA	NS-MOBIL-CN	2819330	\$317	\$570	\$1,603	506%	257	\$81,362	\$411,971	-\$113,159,281	\$113,571,252
78. McIntosh	AL	Delisle	MS	NS-MOBIL-CN-HATBG-KCS	2812815	\$322	\$579	\$1,700	529%	1,444	\$464,445	\$2,454,800	-\$635,805,452	\$638,260,252
79. McIntosh	AL	Delisle	MS	NS-MOBIL-CN-HATBG-KCS	2812220	\$327	\$589	\$1,500	458%	8	\$2,619	\$12,000	-\$3,522,468	\$3,534,468
80. McIntosh	AL	Orange	TX	NS-NEWOR-UP	2812220	\$1,592	\$2,866	\$5,000	314%	0	\$0	\$0	\$0	\$0
81. McIntosh	AL	Woodstock	TN	NS-MOBIL-CN	2812220	\$327	\$589	\$1,500	458%	84	\$27,484	\$126,000	-\$36,985,913	\$37,111,913
82. Orange	TX	Greenville	SC	UP-NEWOR-NS	2821142	\$2,059	\$3,707	\$5,713	277%	10	\$20,592	\$57,130	-\$4,403,085	\$4,460,215
83. Orange	TX	Washington; Warren	NJ	UP-ESTL-NS	2821142	\$2,215	\$3,988	\$9,013	407%	4	\$8,861	\$36,052	-\$1,761,234	\$1,797,286
84. Pascagoula	MS	Fort Mill	SC	MSE-MOBIL-NS	2815112	\$2,067	\$3,720	\$6,000	290%	4	\$8,266	\$24,000	-\$1,761,234	\$1,785,234
85. Pascagoula	MS	Lemoyne	AL	MSE-MOBIL-NS	2815112	\$277	\$499	\$1,092	394%	0	\$0	\$0	\$0	\$0
86. Strang	TX	Lemoyne	AL	UP-NEWOR-NS	2812350	\$1,780	\$3,204	\$5,000	281%	4	\$7,121	\$20,000	-\$1,761,234	\$1,781,234
87. Beauharnois	PQ	Edgemoor	DE	CSXT-BUFF-NS	2812815	\$1,431	\$2,576	xxx						
88. Removed														
89. Belle	WV	Gainesville	GA	NS-CINTI-CSXT	2813980	\$1,446	\$2,603	xxx						
90. Belle	WV	Port Bienville	MS	NS-ATLA-CSXT-ANSLE-PBVR	2813934	\$2,648	\$4,767	xxx						
91. Belle	WV	Theodore	AL	NS-CINTI-CSXT	2813934	\$1,438	\$2,588	xxx						
92. Bellwood	VA	Dallas	GA	CSXT-PTRSB-NS	2819315	\$2,196	\$3,953	xxx						
93. Removed - STB Decision March 24, 2014 (Market Dominance)														
94. Bellwood	VA	Rockwell	NC	CSXT-PTRSB-NS	2819315	\$940	\$1,693	xxx						
95. Removed														
96. Danville	VA	Amphill	VA	NS-PTRSB-CSXT	3274110	\$618	\$1,112	xxx						
97. Edgemoor	DE	New Johnsonville	TN	NS-CINTI-CSXT	2816130	\$2,302	\$4,144	xxx						
98. Removed - STB Decision March 24, 2014 (Market Dominance)														
99. Loudon	TN	Graingers	NC	NS-CHATT-CSXT	2818512	\$568	\$1,023	xxx						
100. Loudon	TN	Graingers	NC	NS-CHATT-CSXT	2818512	\$590	\$1,061	xxx						

Variable Cost, Jurisdictional Threshold, Tariff Rate and
Adjusted Issue Revenue to Cover Shortfall for DuPont Movements - 2010

Origin		Destination		Railroad(s)	Commodity	1Q2010				2010 Issue Movements 5/	1Q2010 Issue Costs 6/	1Q2010 Issue Revenue 7/	2010 Shortfall 8/	2010 Adjusted Issue Revenue To Cover Shortfall 9/
City (1)	ST	City (2)	ST			Phase III Cost 1/	Jurisdictional Threshold 2/	Tariff Rate 3/	Rate to Variable Cost Ratios 4/					
101. Miami Fort	OH	Dallas	GA	CSXT-CINTI-NS	2819315	\$1,498	\$2,696	xxx						
102. Miami Fort	OH	Gracewood	GA	CSXT-CHATT-NS	2819325	\$1,374	\$2,473	xxx						
103. Miami Fort	OH	McIntosh	AL	CSXT-CHATT-NS	2819340	\$966	\$1,738	xxx						
104. <u>Removed</u>														
105. <u>Removed</u>														
106. Miami Fort	OH	Pepper	VA	CSXT-CINTI-NS	2819345	\$2,004	\$3,607	xxx						
107. Natrium	WV	Belle	WV	CSXT-CINTI-NS	2812220	\$1,502	\$2,703	xxx						
108. Natrium	WV	Danville	VA	CSXT-LYNCH-NS	2812220	\$378	\$681	xxx						
109. New Johnsonville	TN	Chapman	PA	CSXT-CINTI-NS	2816130	\$2,086	\$3,755	xxx						
110. <u>Removed</u>														
111. New Johnsonville	TN	Morrow	GA	CSXT-CHATT-NS	2816130	\$665	\$1,197	xxx						
112. Niagara Falls	NY	Belle	WV	CSXT-CLMBO-NS	2812220	\$877	\$1,578	xxx						
113. Niagara Falls	NY	Edgemoor	DE	CSXT-BUFF-NS	2812815	\$1,419	\$2,554	xxx						
114. Niagara Falls	NY	Edgemoor	DE	CSXT-BUFF-NS	2812220	\$1,446	\$2,603	xxx						
115. Pascagoula	MS	Fort Mill	SC	CSXT-ATLA-NS	2815112	\$1,292	\$2,326	xxx						
116. Starke	FL	Huntsville	AL	CSXT-DCTUR-NS	1441325	\$284	\$511	xxx						
117. Starke	FL	Huntsville	AL	CSXT-DCTUR-NS	1441325	\$436	\$785	xxx						
118. <u>Removed - STB Decision March 24, 2014 (Market Dominance)</u>														
119. Wurland	KY	McIntosh	AL	CSXT-BHAM-NS	2819315	\$775	\$1,395	xxx						
120. Belle	WV	Divine	IL	NS-PINE-CN	2813980	\$1,481	\$2,666	\$7,502	507%	44	\$65,169	\$330,088	-\$19,373,573	\$19,703,661
121. Belle	WV	Mapleton	IL	NS-LOGPT-TPW	2813934	\$1,315	\$2,366	\$5,843	444%	61	\$80,190	\$356,423	-\$26,858,818	\$27,215,241
122. Burnside	LA	Gracewood	GA	CN-NEWOR-NS	2819325	\$1,896	\$3,412	\$4,200	222%	30	\$56,870	\$126,000	-\$13,209,255	\$13,335,255
123. <u>Removed - STB Decision March 24, 2014 (Market Dominance)</u>														
124. New Johnsonville	TN	McDonough	GA	CSXT-CHATT-NS	2816130	\$1,000	\$1,799	\$2,951	295%	14	\$13,993	\$41,314	-\$6,164,319	\$6,205,633
125. Charleston	TN	Woodstock	TN	NS-MEMPH-CN	2812410	\$1,037	\$1,867	xxx						
126. Reybold	DE	Albuquerque	NM	NS-STRTR-BNSF	2819315	\$2,352	\$4,234	xxx						
127. Reybold	DE	Baltimore	MD	NS-BALBV-CSXT	2819315	\$380	\$684	xxx						
128. Reybold	DE	Blair	NE	NS-CHGO-UP	2819315	\$2,182	\$3,927	xxx						
129. Reybold	DE	Brewton	AL	NS-BHAM-CSXT	2819315	\$2,465	\$4,437	xxx						
130. Reybold	DE	Castle Hayne	NC	NS-CHLTE-CSXT	2819315	\$1,707	\$3,072	xxx						
131. Reybold	DE	Clifton	AZ	NS-KCITY-UP	2819315	\$3,143	\$5,658	xxx						
132. Reybold	DE	Corson	SD	NS-CHGO-BNSF	2819315	\$2,182	\$3,927	xxx						
133. <u>Removed</u>														
134. Reybold	DE	Ferguson	MS	NS-MEMPHIS-CN	2819315	\$2,851	\$5,131	xxx						
135. Reybold	DE	Hastings	NE	NS-CHGO-BNSF	2819315	\$2,182	\$3,927	xxx						
136. Reybold	DE	Indianapolis	IN	NS-CINTI-CSXT	2819315	\$1,962	\$3,531	xxx						
137. Reybold	DE	Omaha	NE	NS-CHGO-UP	2819315	\$2,182	\$3,927	xxx						
138. Reybold	DE	Orange	TX	NS-ESTL-BNSF	2819315	\$2,607	\$4,693	xxx						
139. Reybold	DE	Phoenix	AZ	NS-STRTR-BNSF	2819315	\$2,352	\$4,234	xxx						
140. Reybold	DE	Sioux City	IA	NS-CHGO-BNSF	2819315	\$2,182	\$3,927	xxx						
141. Reybold	DE	Toledo	OH	NS-TOLED-CSXT	2819315	\$1,634	\$2,941	xxx						
142. Reybold	DE	Washington	WV	NS-HAGTN-CSXT	2819315	\$649	\$1,168	xxx						
143. Total										3,212	\$3,213,207	\$11,820,512	-\$1,414,270,853	\$1,426,091,365
144. Rate to Variable Cost Ratio												368%	11/	44,382%
145. Minimum Rate to Variable Cost Ratio									182%					12/
146. Maximum Rate to Variable Cost Ratio									546%					

1/ STB Decision workpapers "STB Revised Variable Cost Calculation.xlsx" 1Q2010 variable costs.
2/ Column (5) x 1.8
3/ Tariff Rate from Rebuttal Exhibit II-A-16
4/ Column (7) ÷ Column (5)
5/ Issue Movement carloads from Rebuttal workpaper "DuPont Issue Lead Unit Waybills_2009 & 2010 Data for T&O Final.xlsx" for lanes with effective tariff rates.
6/ Column (5) x Column (9)
7/ Column (7) x Column (9)
8/ Line 143 Column (12) ÷ Line 143 Column (9) x Column (9)
9/ Column (11) - Column (12)
10/ Revenue shortfall for 2010 from, "D42125 Exhibit III-H-1 STB No3 Corrected STB.xlsm" netting level, in the STB's 10/3/14 decision.
11/ Line 143 Column (11) ÷ Line 143 Column (10)
12/ Line 143 Column (13) ÷ Line 143 Column (10)

Variable Cost, Jurisdictional Threshold, Tariff Rate and
Adjusted Issue Revenue to Cover Shortfall for DuPont Movements - 2011

1Q2011														2011
Origin		Destination		Railroad(s)	Commodity	Phase III	Jurisdictional	Tariff	Rate to	2010	1Q2011	1Q2011	2011	Adjusted Issue
City	ST	City	ST			Cost 1/	Threshold 2/	Rate 3/	Variable Cost	Issue	Issue	Issue		Shortfall 8/
(1)		(2)		(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)
Exhibit A - Local Moves														
1. <u>Removed</u>														
2. Bayway	NJ	Waynesville	NC	NS	2819315	\$2,538	\$4,568	\$12,855	507%	3	\$7,613	\$38,565	-\$946,698	\$985,263
3. Belle	WV	Danville	IL	NS	2813980	\$1,857	\$3,342	\$11,836	637%	30	\$55,703	\$355,080	-\$9,466,980	\$9,822,060
4. <u>Removed</u>														
5. <u>Removed</u>														
6. <u>Removed</u>														
7. <u>Removed</u>														
8. <u>Removed</u>														
9. Belle	WV	Wyandotte	MI	NS	2813934	\$1,756	\$3,160	\$8,814	502%	0	\$0	\$0	\$0	\$0
10. Charleston	TN	Edgemoor	DE	NS	2812815	\$2,513	\$4,523	\$18,562	739%	14	\$35,175	\$259,868	-\$4,417,924	\$4,677,792
11. Edgemoor	DE	Chicago	IL	NS	2816130	\$2,515	\$4,527	\$9,844	391%	24	\$60,361	\$236,256	-\$7,573,584	\$7,809,840
12. Edgemoor	DE	Chillicothe	OH	NS	2816130	\$2,449	\$4,409	\$6,510	266%	7	\$17,144	\$45,570	-\$2,208,962	\$2,254,532
13. Edgemoor	DE	Mahrt	AL	NS	2816130	\$3,236	\$5,825	\$12,376	382%	95	\$307,434	\$1,175,720	-\$29,978,771	\$31,154,491
14. Edgemoor	DE	Riverwood Intl	GA	NS	2816130	\$2,936	\$5,284	\$6,270	214%	28	\$82,203	\$175,560	-\$8,835,848	\$9,011,408
15. Edgemoor	DE	Wabash	IN	NS	2816130	\$2,575	\$4,634	\$6,627	257%	5	\$12,873	\$33,135	-\$1,577,830	\$1,610,965
16. Lemoyne	AL	Giant	SC	NS	4810560	\$2,651	\$4,773	\$5,136	194%	2	\$5,303	\$10,272	-\$631,132	\$641,404
17. Loudon	TN	Braithwaite	LA	NS	2818512	\$2,204	\$3,967	\$4,125	187%	0	\$0	\$0	\$0	\$0
18. Louisville	KY	Decatur	IL	NS	2819450	\$1,381	\$2,485	\$4,596	333%	73	\$100,800	\$335,508	-\$23,036,319	\$23,371,827
19. <u>Removed - STB Decision March 24, 2014 (Market Dominance)</u>														
20. <u>Removed</u>														
21. <u>Removed</u>														
22. McIntosh	AL	Lemoyne	AL	NS	2812220	\$547	\$985	\$1,605	293%	16	\$8,752	\$25,680	-\$5,049,056	\$5,074,736
23. Reybold	DE	Detroit	MI	NS	2819315	\$2,065	\$3,717	xxx						
24. Reybold	DE	Fort Mill	SC	NS	2819315	\$2,070	\$3,726	xxx						
25. Reybold	DE	Morrisville	PA	NS	2819315	\$643	\$1,158	xxx						
Exhibit B - Joint Moves														
1. Belle	WV	Anaheim	CA	NS-CHGO-UP	2813980	\$1,735	\$3,123	\$12,100	697%	1	\$1,735	\$12,100	-\$315,566	\$327,666
2. Belle	WV	Bayport	TX	NS-ESTL-UP	2818620	\$2,307	\$4,153	\$11,812	512%	18	\$41,527	\$212,616	-\$5,680,188	\$5,892,804
3. <u>Removed</u>														
4. Belle	WV	Brownsville	TX	NS-ESTL-UP	2818221	\$2,306	\$4,150	\$11,812	512%	0	\$0	\$0	\$0	\$0
5. Belle	WV	Burley	ID	NS-CHGO-UP	2813934	\$1,735	\$3,123	\$12,100	697%	7	\$12,146	\$84,700	-\$2,208,962	\$2,293,662
6. Belle	WV	Cadet	MO	NS-KCITY-UP	2813934	\$2,939	\$5,291	\$19,539	665%	0	\$0	\$0	\$0	\$0
7. <u>Removed</u>														
8. Belle	WV	Channelview	TX	NS-ESTL-UP	2818130	\$1,996	\$3,593	\$11,812	592%	21	\$41,920	\$248,052	-\$6,626,886	\$6,874,938
9. Belle	WV	City of Commerce	CA	NS-STRTR-BNSF	2818221	\$2,010	\$3,619	\$10,242	509%	8	\$16,084	\$81,936	-\$2,524,528	\$2,606,464
10. Belle	WV	Conroe	TX	NS-ESTL-BNSF	2813934	\$2,151	\$3,871	\$14,136	657%	89	\$191,411	\$1,258,104	-\$28,085,375	\$29,343,479
11. Belle	WV	Corsicana	TX	NS-ESTL-UP	2813934	\$2,042	\$3,676	\$14,136	692%	13	\$26,551	\$183,768	-\$4,102,358	\$4,286,126
12. <u>Removed</u>														
13. Belle	WV	East Billings	MT	NS-CHGO-BNSF	2818130	\$1,712	\$3,082	\$8,533	498%	9	\$15,412	\$76,797	-\$2,840,094	\$2,916,891
14. Belle	WV	Ethyl	AR	NS-ESTL-UP-MCNEI-LNW	2813934	\$2,059	\$3,707	\$14,136	686%	30	\$61,780	\$424,080	-\$9,466,980	\$9,891,060
15. Belle	WV	Finley	WA	NS-CHGO-BNSF	2813934	\$1,736	\$3,125	\$12,100	697%	17	\$29,513	\$205,700	-\$5,364,622	\$5,570,322
16. <u>Removed</u>														
17. Belle	WV	Freeport	TX	NS-ESTL-UP	2818130	\$1,898	\$3,416	\$11,812	622%	12	\$22,774	\$141,744	-\$3,786,792	\$3,928,536
18. Belle	WV	Garyville	LA	NS-NEWOR-CN	2813934	\$3,359	\$6,045	\$22,732	677%	13	\$43,662	\$295,516	-\$4,102,358	\$4,397,874
19. Belle	WV	Geismar	LA	NS-NEWOR-CN	2813934	\$2,702	\$4,864	\$22,732	841%	0	\$0	\$0	\$0	\$0
20. Belle	WV	Janesville	WI	NS-CHGO-UP	2818131	\$1,688	\$3,038	\$12,100	717%	10	\$16,878	\$121,000	-\$3,155,660	\$3,276,660
21. Belle	WV	Laredo	TX	NS-ESTL-UP	2818221	\$2,306	\$4,150	\$11,812	512%	0	\$0	\$0	\$0	\$0
22. Belle	WV	Laredo	TX	NS-ESTL-UP	2818131	\$2,196	\$3,953	\$14,136	644%	0	\$0	\$0	\$0	\$0
23. Belle	WV	Lorenzo	IL	NS-CHGO-BNSF	2813980	\$1,709	\$3,077	\$12,100	708%	9	\$15,383	\$108,900	-\$2,840,094	\$2,948,994
24. Belle	WV	Los Angeles	CA	NS-STRTR-BNSF	2813934	\$1,934	\$3,481	\$13,450	695%	32	\$61,891	\$430,400	-\$10,098,112	\$10,528,512
25. Belle	WV	Los Angeles	CA	NS-CHGO-UP	2818130	\$1,723	\$3,101	\$8,533	495%	24	\$41,349	\$204,792	-\$7,573,584	\$7,778,376
26. <u>Removed</u>														
27. Belle	WV	Millsdale	IL	NS-CHGO-CN	2818131	\$1,685	\$3,033	\$12,100	718%	32	\$53,928	\$387,200	-\$10,098,112	\$10,485,312
28. <u>Removed</u>														
29. Belle	WV	Saint Paul	MN	NS-CHGO-BNSF	2818221	\$1,891	\$3,403	\$8,533	451%	43	\$81,298	\$366,919	-\$13,569,339	\$13,936,258
30. Belle	WV	San Dimas	CA	NS-CHGO-UP	2813980	\$1,856	\$3,340	\$12,100	652%	2	\$3,712	\$24,200	-\$631,132	\$655,332
31. <u>Removed</u>														
32. Belle	WV	St Gabriel	LA	NS-NEWOR-CN	2813934	\$3,209	\$5,776	\$22,732	708%	33	\$105,897	\$750,156	-\$10,413,678	\$11,163,834
33. Belle	WV	St Joseph	MO	NS-KCITY-UP	2818130	\$2,681	\$4,826	\$13,535	505%	4	\$10,725	\$54,140	-\$1,262,264	\$1,316,404
34. <u>Removed</u>														
35. Belle	WV	Strang	TX	NS-ESTL-UP	2818221	\$2,242	\$4,036	\$11,812	527%	11	\$24,661	\$129,932	-\$3,471,226	\$3,601,158

Variable Cost, Jurisdictional Threshold, Tariff Rate and
Adjusted Issue Revenue to Cover Shortfall for DuPont Movements - 2011

1Q2011																2011
Origin		Destination		Railroad(s)	Commodity	Phase III	Jurisdictional	Tariff	Rate to Variable Cost	2010 Issue	1Q2011 Issue	1Q2011 Issue	2011	Adjusted Issue Revenue To Cover		
City (1)	ST	City (2)	ST			Cost 1/ (5)	Threshold 2/ (6)	Rate 3/ (7)	Ratios 4/ (8)	Movements 5/ (9)	Costs 6/ (10)	Revenue 7/ (11)	Shortfall 8/ (12)	Shortfall 9/ (13)		
36. Belle	WV	Strang	TX	NS-ESTL-BNSF	2813934	\$1,840	\$3,312	\$14,136	768%	3	\$5,519	\$42,408	-\$946,698	\$989,106		
37. Belle	WV	Strang	TX	NS-ESTL-UP	2819183	\$1,966	\$3,539	\$4,531	230%	33	\$64,881	\$149,523	-\$10,413,678	\$10,563,201		
38. <u>Removed</u>																
39. Belle	WV	Texas City	TX	NS-ESTL-UP	2813934	\$2,059	\$3,707	\$14,136	686%	3	\$6,178	\$42,408	-\$946,698	\$989,106		
40. Belle	WV	Verona	MO	NS-ESTL-BNSF	2813934	\$2,134	\$3,842	\$14,136	662%	16	\$34,148	\$226,176	-\$5,049,056	\$5,275,232		
41. Belle	WV	West Memphis	AR	NS-KCITY-UP	2813934	\$2,689	\$4,840	\$19,539	727%	9	\$24,200	\$175,851	-\$2,840,094	\$3,015,945		
42. Belle	WV	Winford Spur	LA	NS-MERID-KCS	2813980	\$2,848	\$5,126	\$19,888	698%	5	\$14,239	\$99,440	-\$1,577,830	\$1,677,270		
43. Belle	WV	Wichita	KS	NS-ESTL-BNSF	2813934	\$2,180	\$3,924	\$14,136	648%	6	\$13,080	\$84,816	-\$1,893,396	\$1,978,212		
44. Bloomington	TX	Greenville	SC	UP-NEWOR-NS	2821142	\$1,649	\$2,968	\$6,113	371%	0	\$0	\$0	\$0	\$0		
45. Bloomington	TX	Washington; Warren	NJ	UP-ESTL-NS	2821142	\$2,616	\$4,710	\$9,644	369%	4	\$10,466	\$38,576	-\$1,262,264	\$1,300,840		
46. <u>Removed</u>																
47. Charleston; Bradley	TN	Woodstock	TN	NS-MEMPH-CN	2812220	\$1,153	\$2,075	\$4,170	362%	59	\$68,012	\$246,030	-\$18,618,395	\$18,864,425		
48. Cresap	WV	Edgemoor	DE	CSXT-HAGTN-NS	2991315	\$727	\$1,309	\$3,591	494%	0	\$0	\$0	\$0	\$0		
49. Dowling	TX	Fort Mill	SC	KCS-MERID-NS	2815112	\$1,963	\$3,533	\$7,690	392%	3	\$5,889	\$23,070	-\$946,698	\$969,768		
50. Edgemoor	DE	Garland	TX	NS-MERID-KCS	2816130	\$3,157	\$5,682	\$9,388	297%	22	\$69,450	\$206,536	-\$6,942,452	\$7,148,988		
51. Edgemoor	DE	Groos	MI	NS-CHGO-CN	2816130	\$2,410	\$4,339	\$9,844	408%	57	\$137,396	\$561,108	-\$17,987,263	\$18,548,371		
52. Edgemoor	DE	Laredo	TX	NS-ESTL-UP	2816130	\$2,894	\$5,209	\$10,991	380%	0	\$0	\$0	\$0	\$0		
53. Edgemoor	DE	Madawaska	ME	NS-ROUPT-CN	2816130	\$1,441	\$2,593	\$5,029	349%	47	\$67,704	\$236,363	-\$14,831,603	\$15,067,966		
54. Edgemoor	DE	Pasadena	TX	NS-ESTL-UP	2819971	\$2,734	\$4,922	\$24,453	894%	17	\$46,486	\$415,701	-\$5,364,622	\$5,780,323		
55. Edgemoor	DE	Port Huron	MI	NS-BUFF-CN	2816130	\$1,875	\$3,374	\$7,404	395%	25	\$46,863	\$185,100	-\$7,889,150	\$8,074,250		
56. Edgemoor	DE	Portland	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,437	\$2,586	\$5,029	350%	48	\$68,965	\$241,392	-\$15,147,169	\$15,388,561		
57. Edgemoor	DE	Portland	OR	NS-CHGO-BNSF	2816130	\$2,437	\$4,387	\$9,844	404%	35	\$85,301	\$344,540	-\$11,044,811	\$11,389,351		
58. Edgemoor	DE	Quinnesec	MI	NS-CHGO-CN	2816130	\$2,412	\$4,341	\$9,844	408%	19	\$45,823	\$187,036	-\$5,995,754	\$6,182,790		
59. Edgemoor	DE	Rileys	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,442	\$2,595	\$5,029	349%	20	\$28,831	\$100,580	-\$6,311,320	\$6,411,900		
60. Edgemoor	DE	Rumford	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,437	\$2,587	\$5,029	350%	34	\$48,865	\$170,986	-\$10,729,244	\$10,900,230		
61. <u>Removed</u>																
62. Edgemoor	DE	Shawmutt	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,439	\$2,590	\$5,029	350%	40	\$57,550	\$201,160	-\$12,622,641	\$12,823,801		
63. Edgemoor	DE	Snoboy	CA	NS-CHGO-UP	2816130	\$2,442	\$4,395	\$9,844	403%	25	\$61,043	\$246,100	-\$7,889,150	\$8,135,250		
64. Edgemoor	DE	Snoboy	CA	NS-STRTR-BNSF	2816130	\$2,627	\$4,729	\$6,205	236%	0	\$0	\$0	\$0	\$0		
65. Edgemoor	DE	St Paul	MN	NS-CHGO-UP	2816130	\$2,437	\$4,387	\$9,844	404%	11	\$26,808	\$108,284	-\$3,471,226	\$3,579,510		
66. <u>Removed</u>																
67. Edgemoor	DE	West Monroe	LA	NS-MERID-KCS	2816130	\$3,161	\$5,690	\$9,388	297%	67	\$211,788	\$628,996	-\$21,142,923	\$21,771,919		
68. Edgemoor	DE	Wheeling	IL	NS-CHGO-CN	2816130	\$2,402	\$4,323	\$9,844	410%	36	\$86,458	\$354,384	-\$11,360,377	\$11,714,761		
69. <u>Removed - STB Decision March 24, 2014 (Market Dominance)</u>																
70. <u>Removed</u>																
71. Gregory	TX	Dragon	MS	UP-NEWOR-NS	2813984	\$559	\$1,006	\$2,486	445%	27	\$15,085	\$67,122	-\$8,520,282	\$8,587,404		
72. <u>Removed</u>																
73. Gregory	TX	Royce	NJ	UP-ESTL-NS	2813984	\$2,967	\$5,341	\$21,912	738%	30	\$89,019	\$657,360	-\$9,466,980	\$10,124,340		
74. <u>Removed</u>																
75. Lemont	IL	Edgemoor	DE	BNSF-CHGO-NS	2991315	\$2,302	\$4,144	\$8,384	364%	109	\$250,971	\$913,856	-\$34,396,696	\$35,310,552		
76. Lemoyne	AL	Artesia	MS	NS-MERID-KCS	4810560	\$1,361	\$2,450	\$8,983	660%	0	\$0	\$0	\$0	\$0		
77. McIntosh	AL	Burnside	LA	NS-MOBIL-CN	2819330	\$350	\$630	\$2,400	686%	257	\$89,910	\$616,800	-\$81,100,466	\$81,717,266		
78. McIntosh	AL	Delisle	MS	NS-MOBIL-CN-HATBG-KCS	2812815	\$353	\$636	\$2,900	821%	1,444	\$510,264	\$4,187,600	-\$455,677,325	\$459,864,925		
79. McIntosh	AL	Delisle	MS	NS-MOBIL-CN-HATBG-KCS	2812220	\$360	\$647	\$2,400	667%	8	\$2,877	\$19,200	-\$2,524,528	\$2,543,728		
80. McIntosh	AL	Orange	TX	NS-NEWOR-UP	2812220	\$1,747	\$3,144	\$9,214	528%	0	\$0	\$0	\$0	\$0		
81. McIntosh	AL	Woodstock	TN	NS-MOBIL-CN	2812220	\$359	\$647	\$2,400	668%	84	\$30,188	\$201,600	-\$26,507,545	\$26,709,145		
82. Orange	TX	Greenville	SC	UP-NEWOR-NS	2821142	\$2,270	\$4,085	\$6,113	269%	10	\$22,696	\$61,130	-\$3,155,660	\$3,216,790		
83. Orange	TX	Washington; Warren	NJ	UP-ESTL-NS	2821142	\$2,441	\$4,395	\$9,644	395%	4	\$9,766	\$38,576	-\$1,262,264	\$1,300,840		
84. Pascagoula	MS	Fort Mill	SC	MSE-MOBIL-NS	2815112	\$2,268	\$4,083	\$8,928	394%	4	\$9,073	\$35,712	-\$1,262,264	\$1,297,976		
85. Pascagoula	MS	Lemoyne	AL	MSE-MOBIL-NS	2815112	\$307	\$553	\$2,758	898%	0	\$0	\$0	\$0	\$0		
86. Strang	TX	Lemoyne	AL	UP-NEWOR-NS	2812350	\$1,956	\$3,521	\$6,899	353%	4	\$7,824	\$27,596	-\$1,262,264	\$1,289,860		
87. Beauharnois	PQ	Edgemoor	DE	CSXT-BUFF-NS	2812815	\$1,569	\$2,825	\$12,375	789%	0	\$0	\$0	\$0	\$0		
88. <u>Removed</u>																
89. Belle	WV	Gainesville	GA	NS-CINTI-CSXT	2813980	\$1,591	\$2,864	\$10,487	659%	2	\$3,182	\$20,974	-\$631,132	\$652,106		
90. Belle	WV	Port Bienville	MS	NS-ATLA-CSXT-ANSLE-PBVR	2813934	\$2,911	\$5,240	\$12,839	441%	56	\$163,021	\$718,984	-\$17,671,697	\$18,390,681		
91. Belle	WV	Theodore	AL	NS-CINTI-CSXT	2813934	\$1,581	\$2,846	\$10,487	663%	17	\$26,882	\$178,279	-\$5,364,622	\$5,542,901		
92. Bellwood	VA	Dallas	GA	CSXT-PTRSB-NS	2819315	\$2,411	\$4,340	\$8,926	370%	0	\$0	\$0	\$0	\$0		
93. <u>Removed - STB Decision March 24, 2014 (Market Dominance)</u>																
94. Bellwood	VA	Rockwell	NC	CSXT-PTRSB-NS	2819315	\$1,034	\$1,861	\$3,431	332%	0	\$0	\$0	\$0	\$0		
95. <u>Removed</u>																
96. Danville	VA	Amphill	VA	NS-PTRSB-CSXT	3274110	\$682	\$1,227	\$1,585	233%	37	\$25,216	\$58,645	-\$11,675,943	\$11,734,588		
97. Edgemoor	DE	New Johnsonville	TN	NS-CINTI-CSXT	2816130	\$2,527	\$4,549	\$9,085	359%	130	\$328,552	\$1,181,001	-\$41,023,582	\$42,204,583		
98. <u>Removed - STB Decision March 24, 2014 (Market Dominance)</u>																

Variable Cost, Jurisdictional Threshold, Tariff Rate and
Adjusted Issue Revenue to Cover Shortfall for DuPont Movements - 2011

Origin		Destination		Railroad(s)	Commodity	1Q2011				2010 Issue	1Q2011 Issue	1Q2011 Issue	2011 Shortfall 8/	2011 Adjusted Issue Revenue To Cover
						Phase III Cost 1/	Jurisdictional Threshold 2/	Tariff Rate 3/	Rate to Variable Cost Ratios 4/					
City (1)	ST	City (2)	ST			(5)	(6)	(7)	(8)	Movements 5/	Costs 6/	Revenue 7/	(12)	(13)
99. Loudon	TN	Graingers	NC	NS-CHATT-CSXT	2818512	\$626	\$1,126	\$1,490	238%	20	\$12,513	\$29,800	-\$6,311,320	\$6,341,120
100. Loudon	TN	Graingers	NC	NS-CHATT-CSXT	2818512	\$650	\$1,171	\$1,684	259%	81	\$52,677	\$136,404	-\$25,560,847	\$25,697,251
101. Miami Fort	OH	Dallas	GA	CSXT-CINTI-NS	2819315	\$1,645	\$2,961	\$3,825	232%	0	\$0	\$0	\$0	\$0
102. Miami Fort	OH	Gracewood	GA	CSXT-CHATT-NS	2819325	\$1,509	\$2,716	\$6,224	412%	12	\$18,108	\$74,685	-\$3,786,792	\$3,861,477
103. Miami Fort	OH	McIntosh	AL	CSXT-CHATT-NS	2819340	\$1,061	\$1,910	\$6,210	585%	11	\$11,671	\$68,305	-\$3,471,226	\$3,539,532
104. Removed														
105. Removed														
106. Miami Fort	OH	Pepper	VA	CSXT-CINTI-NS	2819345	\$2,199	\$3,959	\$3,411	155%	21	\$46,186	\$71,624	-\$6,626,886	\$6,698,510
107. Natrium	WV	Belle	WV	CSXT-CINTI-NS	2812220	\$1,647	\$2,965	\$5,505	334%	5	\$8,237	\$27,525	-\$1,577,830	\$1,605,355
108. Natrium	WV	Danville	VA	CSXT-LYNCH-NS	2812220	\$415	\$748	\$2,553	615%	84	\$34,890	\$214,473	-\$26,507,545	\$26,722,018
109. New Johnsonville	TN	Chapman	PA	CSXT-CINTI-NS	2816130	\$2,290	\$4,122	\$7,246	316%	5	\$11,451	\$36,228	-\$1,577,830	\$1,614,058
110. Removed														
111. New Johnsonville	TN	Morrow	GA	CSXT-CHATT-NS	2816130	\$732	\$1,318	\$4,560	623%	13	\$9,515	\$59,274	-\$4,102,358	\$4,161,632
112. Niagara Falls	NY	Belle	WV	CSXT-CLMBO-NS	2812220	\$962	\$1,731	\$3,051	317%	8	\$7,695	\$24,406	-\$2,524,528	\$2,548,935
113. Niagara Falls	NY	Edgemoor	DE	CSXT-BUFF-NS	2812815	\$1,556	\$2,801	\$8,033	516%	604	\$940,013	\$4,852,006	-\$190,601,873	\$195,453,879
114. Niagara Falls	NY	Edgemoor	DE	CSXT-BUFF-NS	2812220	\$1,586	\$2,855	\$3,922	247%	74	\$117,371	\$290,202	-\$23,351,885	\$23,642,087
115. Pascagoula	MS	Fort Mill	SC	CSXT-ATLA-NS	2815112	\$1,419	\$2,555	\$5,066	357%	28	\$39,739	\$141,851	-\$8,835,848	\$8,977,700
116. Starke	FL	Huntsville	AL	CSXT-DCTUR-NS	1441325	\$313	\$563	\$1,025	328%	2	\$626	\$2,050	-\$631,132	\$633,182
117. Starke	FL	Huntsville	AL	CSXT-DCTUR-NS	1441325	\$498	\$897	\$1,128	226%	19	\$9,469	\$21,432	-\$5,995,754	\$6,017,186
118. Removed - STB Decision March 24, 2014 (Market Dominance)														
119. Wurland	KY	McIntosh	AL	CSXT-BHAM-NS	2819315	\$853	\$1,535	\$2,120	249%	0	\$0	\$0	\$0	\$0
120. Belle	WV	Divine	IL	NS-PINE-CN	2813980	\$1,629	\$2,932	\$8,265	507%	44	\$71,679	\$363,665	-\$13,884,905	\$14,248,570
121. Belle	WV	Mapleton	IL	NS-LOGPT-TPW	2813934	\$1,445	\$2,602	\$7,845	543%	61	\$88,167	\$478,545	-\$19,249,527	\$19,728,072
122. Burnside	LA	Gracewood	GA	CN-NEWOR-NS	2819325	\$2,081	\$3,745	\$10,777	518%	30	\$62,422	\$323,301	-\$9,466,980	\$9,790,281
123. Removed - STB Decision March 24, 2014 (Market Dominance)														
124. New Johnsonville	TN	McDonough	GA	CSXT-CHATT-NS	2816130	\$1,099	\$1,978	\$4,500	410%	14	\$15,384	\$63,000	-\$4,417,924	\$4,480,924
125. Charleston	TN	Woodstock	TN	NS-MEMPH-CN	2812410	\$1,138	\$2,048	\$9,265	814%	0	\$0	\$0	\$0	\$0
126. Reybold	DE	Albuquerque	NM	NS-STRTR-BNSF	2819315	\$2,582	\$4,648	xxx						
127. Reybold	DE	Baltimore	MD	NS-BALBV-CSXT	2819315	\$420	\$755	xxx						
128. Reybold	DE	Blair	NE	NS-CHGO-UP	2819315	\$2,395	\$4,311	xxx						
129. Reybold	DE	Brewton	AL	NS-BHAM-CSXT	2819315	\$2,705	\$4,870	xxx						
130. Reybold	DE	Castle Hayne	NC	NS-CHLTE-CSXT	2819315	\$1,874	\$3,374	xxx						
131. Reybold	DE	Clifton	AZ	NS-KCITY-UP	2819315	\$3,449	\$6,209	xxx						
132. Reybold	DE	Corson	SD	NS-CHGO-BNSF	2819315	\$2,395	\$4,311	xxx						
133. Removed														
134. Reybold	DE	Ferguson	MS	NS-MEMPHIS-CN	2819315	\$3,129	\$5,632	xxx						
135. Reybold	DE	Hastings	NE	NS-CHGO-BNSF	2819315	\$2,395	\$4,311	xxx						
136. Reybold	DE	Indianapolis	IN	NS-CINTI-CSXT	2819315	\$2,154	\$3,877	xxx						
137. Reybold	DE	Omaha	NE	NS-CHGO-UP	2819315	\$2,395	\$4,311	xxx						
138. Reybold	DE	Orange	TX	NS-ESTL-BNSF	2819315	\$2,862	\$5,151	xxx						
139. Reybold	DE	Phoenix	AZ	NS-STRTR-BNSF	2819315	\$2,582	\$4,648	xxx						
140. Reybold	DE	Sioux City	IA	NS-CHGO-BNSF	2819315	\$2,395	\$4,311	xxx						
141. Reybold	DE	Toledo	OH	NS-TOLED-CSXT	2819315	\$1,795	\$3,230	xxx						
142. Reybold	DE	Washington	WV	NS-HAGTN-CSXT	2819315	\$715	\$1,286	xxx						
143. Total										4,738	6,091,875	\$30,073,739	-\$1,495,151,777 10/	\$1,525,225,516
144. Rate to Variable Cost Ratio												494%	11/	25,037% 12/
145. Minimum Rate to Variable Cost Ratio									155%					
146. Maximum Rate to Variable Cost Ratio									898%					

1/ STB Decision workpapers "STB Revised Variable Cost Calculation.xlsx" 1Q2011 variable costs.
2/ Column (5) x 1.8
3/ Tariff Rate from Rebuttal Exhibit II-A-16
4/ Column (7) ÷ Column (5)
5/ Issue Movement carloads from Rebuttal workpaper "DuPont Issue Lead Unit Waybills_2009 & 2010 Data for T&O Final.xlsx" for lanes with effective tariff rates.
6/ Column (5) x Column (9)
7/ Column (7) x Column (9)
8/ Line 143 Column (12) ÷ Line 143 Column (9) x Column (9)
9/ Column (11) - Column (12)
10/ Revenue shortfall for 2011 from, "D42125 Exhibit III-H-1 STB No3 Corrected STB.xlsm" netting level, in the STB's 10/3/14 decision.
11/ Line 143 Column (11) ÷ Line 143 Column (10)
12/ Line 143 Column (13) ÷ Line 143 Column (10)

Variable Cost, Jurisdictional Threshold, Tariff Rate and
Adjusted Issue Revenue to Cover Shortfall for DuPont Movements - 2012-2017

1Q2012										2010	1Q12	1Q12	2012		2013	
Origin		Destination		Railroad(s)	Commodity	Phase III Cost 1/ (5)	Jurisdictional Threshold 2/ (6)	Tariff Rate 3/ (7)	Variable Cost Ratios 4/ (8)	Issue Movements 5/ (9)	Issue Costs 6/ (10)	Issue Revenue 7/ (11)	Adjusted Issue Revenue To Cover		Adjusted Issue Revenue To Cover	
City (1)	ST	City (2)	ST										Shortfall 8/ (12)	Shortfall 9/ (13)	Shortfall 8/ (14)	Shortfall 9/ (15)
Exhibit A - Local Moves																
1. Removed																
2. Bayway	NJ	Waynesville	NC	NS	2819315	\$2,628	\$4,731	\$12,855	489%	3	\$7,885	\$38,565	-\$809,639	\$848,204	-\$764,631	\$803,196
3. Belle	WV	Danville	IL	NS	2813980	\$1,923	\$3,461	\$11,836	616%	30	\$57,689	\$355,080	-\$8,096,391	\$8,451,471	-\$7,646,313	\$8,001,393
4. Removed																
5. Removed																
6. Removed																
7. Removed																
8. Removed																
9. Belle	WV	Wyandotte	MI	NS	2813934	\$1,818	\$3,273	\$8,814	485%	0	\$0	\$0	\$0	\$0	\$0	\$0
10. Charleston	TN	Edgemoor	DE	NS	2812815	\$2,602	\$4,684	\$18,562	713%	14	\$36,429	\$259,868	-\$3,778,316	\$4,038,184	-\$3,568,279	\$3,828,147
11. Edgemoor	DE	Chicago	IL	NS	2816130	\$2,605	\$4,688	\$9,844	378%	24	\$62,513	\$236,256	-\$6,477,113	\$6,713,369	-\$6,117,051	\$6,353,307
12. Edgemoor	DE	Chillicothe	OH	NS	2816130	\$2,537	\$4,566	\$6,510	257%	7	\$17,756	\$45,570	-\$1,889,158	\$1,934,728	-\$1,784,140	\$1,829,710
13. Edgemoor	DE	Mahrt	AL	NS	2816130	\$3,352	\$6,033	\$12,376	369%	95	\$318,394	\$1,175,720	-\$25,638,571	\$26,814,291	-\$24,213,325	\$25,389,045
14. Edgemoor	DE	Rivervood Intl	GA	NS	2816130	\$3,040	\$5,473	\$6,270	206%	28	\$85,134	\$175,560	-\$7,556,631	\$7,732,191	-\$7,136,559	\$7,312,119
15. Edgemoor	DE	Wabash	IN	NS	2816130	\$2,666	\$4,800	\$6,627	249%	5	\$13,332	\$33,135	-\$1,349,398	\$1,382,533	-\$1,274,386	\$1,307,521
16. Lemoine	AL	Giant	SC	NS	4810560	\$2,746	\$4,943	\$5,136	187%	2	\$5,492	\$10,272	-\$559,759	\$550,031	-\$509,754	\$520,026
17. Loudon	TN	Braithwaite	LA	NS	2818512	\$2,282	\$4,108	\$4,125	181%	0	\$0	\$0	\$0	\$0	\$0	\$0
18. Louisville	KY	Decatur	IL	NS	2819450	\$1,430	\$2,574	\$4,596	321%	73	\$104,393	\$335,508	-\$19,701,218	\$20,036,726	-\$18,606,029	\$18,941,537
19. Removed - STB Decision March 24, 2014 (Market Dominance)																
20. Removed																
21. Removed																
22. McIntosh	AL	Lemoine	AL	NS	2812220	\$566	\$1,020	\$1,605	283%	16	\$9,064	\$25,680	-\$4,318,075	\$4,343,755	-\$4,078,034	\$4,103,714
23. Reybold	DE	Detroit	MI	NS	2819315	\$2,138	\$3,849	\$7,812	365%	0	\$0	\$0	\$0	\$0	\$0	\$0
24. Reybold	DE	Fort Mill	SC	NS	2819315	\$2,144	\$3,859	\$6,108	285%	0	\$0	\$0	\$0	\$0	\$0	\$0
25. Reybold	DE	Morrisville	PA	NS	2819315	\$666	\$1,199	\$3,614	542%	0	\$0	\$0	\$0	\$0	\$0	\$0
Exhibit B - Joint Moves																
1. Belle	WV	Anaheim	CA	NS-CHGO-UP	2813980	\$1,797	\$3,235	\$12,100	673%	1	\$1,797	\$12,100	-\$269,880	\$281,980	-\$254,877	\$266,977
2. Belle	WV	Bayport	TX	NS-ESTL-UP	2818620	\$2,389	\$4,301	\$11,812	494%	18	\$43,008	\$212,616	-\$4,857,834	\$5,070,450	-\$4,587,788	\$4,800,404
3. Removed																
4. Belle	WV	Brownsville	TX	NS-ESTL-UP	2818221	\$2,388	\$4,298	\$11,812	495%	0	\$0	\$0	\$0	\$0	\$0	\$0
5. Belle	WV	Burley	ID	NS-CHGO-UP	2813934	\$1,797	\$3,235	\$12,100	673%	7	\$12,579	\$84,700	-\$1,889,158	\$1,973,858	-\$1,784,140	\$1,868,840
6. Belle	WV	Cadet	MO	NS-KCITY-UP	2813934	\$3,044	\$5,480	\$19,539	642%	0	\$0	\$0	\$0	\$0	\$0	\$0
7. Removed																
8. Belle	WV	Channelview	TX	NS-ESTL-UP	2818130	\$2,067	\$3,721	\$11,812	571%	21	\$43,414	\$248,052	-\$5,667,474	\$5,915,526	-\$5,352,419	\$5,600,471
9. Belle	WV	City of Commerce	CA	NS-STRTR-BNSF	2818221	\$2,082	\$3,748	\$10,242	492%	8	\$16,657	\$81,936	-\$2,159,038	\$2,240,974	-\$2,039,017	\$2,120,953
10. Belle	WV	Conroe	TX	NS-ESTL-BNSF	2813934	\$2,227	\$4,009	\$14,136	635%	89	\$198,235	\$1,258,104	-\$24,019,293	\$25,277,397	-\$22,684,062	\$23,942,166
11. Belle	WV	Corsicana	TX	NS-ESTL-UP	2813934	\$2,115	\$3,807	\$14,136	668%	13	\$27,497	\$183,768	-\$3,508,436	\$3,692,204	-\$3,313,402	\$3,497,170
12. Removed																
13. Belle	WV	East Billings	MT	NS-CHGO-BNSF	2818130	\$1,773	\$3,192	\$8,533	481%	9	\$15,961	\$76,797	-\$2,428,917	\$2,505,714	-\$2,293,894	\$2,370,691
14. Belle	WV	Ethyl	AR	NS-ESTL-UP-MCNEI-LNW	2813934	\$2,133	\$3,839	\$14,136	663%	30	\$63,982	\$424,080	-\$8,096,391	\$8,520,471	-\$7,646,313	\$8,070,393
15. Belle	WV	Finley	WA	NS-CHGO-BNSF	2813934	\$1,798	\$3,236	\$12,100	673%	17	\$30,565	\$205,700	-\$4,587,955	\$4,793,655	-\$4,332,911	\$4,538,611
16. Removed																
17. Belle	WV	Freeport	TX	NS-ESTL-UP	2818130	\$1,965	\$3,538	\$11,812	601%	12	\$23,586	\$141,744	-\$3,238,556	\$3,380,300	-\$3,058,525	\$3,200,269
18. Belle	WV	Garyville	LA	NS-NEWOR-CN	2813934	\$3,478	\$6,261	\$22,732	654%	13	\$45,218	\$295,516	-\$3,508,436	\$3,803,952	-\$3,313,402	\$3,608,918
19. Belle	WV	Geismar	LA	NS-NEWOR-CN	2813934	\$2,799	\$5,037	\$22,732	812%	0	\$0	\$0	\$0	\$0	\$0	\$0
20. Belle	WV	Janesville	WI	NS-CHGO-UP	2818131	\$1,748	\$3,146	\$12,100	692%	10	\$17,479	\$121,000	-\$2,698,797	\$2,819,797	-\$2,548,771	\$2,669,771
21. Belle	WV	Laredo	TX	NS-ESTL-UP	2818221	\$2,388	\$4,298	\$11,812	495%	0	\$0	\$0	\$0	\$0	\$0	\$0
22. Belle	WV	Laredo	TX	NS-ESTL-UP	2818131	\$2,274	\$4,094	\$14,136	622%	0	\$0	\$0	\$0	\$0	\$0	\$0
23. Belle	WV	Lorenzo	IL	NS-CHGO-BNSF	2813980	\$1,770	\$3,186	\$12,100	684%	9	\$15,931	\$108,900	-\$2,428,917	\$2,537,817	-\$2,293,894	\$2,402,794
24. Belle	WV	Los Angeles	CA	NS-STRTR-BNSF	2813934	\$2,003	\$3,605	\$13,450	671%	32	\$64,097	\$430,400	-\$8,636,150	\$9,066,550	-\$8,156,067	\$8,586,467
25. Belle	WV	Los Angeles	CA	NS-CHGO-UP	2818130	\$1,784	\$3,212	\$8,533	478%	24	\$42,823	\$204,792	-\$6,477,113	\$6,681,905	-\$6,117,051	\$6,321,843
26. Removed																
27. Belle	WV	Millsdale	IL	NS-CHGO-CN	2818131	\$1,745	\$3,142	\$12,100	693%	32	\$55,850	\$387,200	-\$8,636,150	\$9,023,350	-\$8,156,067	\$8,543,267
28. Removed																
29. Belle	WV	Saint Paul	MN	NS-CHGO-BNSF	2818221	\$1,958	\$3,524	\$8,533	436%	43	\$84,196	\$366,919	-\$11,604,827	\$11,971,746	-\$10,959,716	\$11,326,635
30. Belle	WV	San Dimas	CA	NS-CHGO-UP	2813980	\$1,922	\$3,459	\$12,100	630%	2	\$3,844	\$24,200	-\$539,759	\$563,959	-\$509,754	\$533,954
31. Removed																
32. Belle	WV	St Gabriel	LA	NS-NEWOR-CN	2813934	\$3,323	\$5,982	\$22,732	684%	33	\$109,672	\$750,156	-\$8,906,030	\$9,656,186	-\$8,410,944	\$9,161,100
33. Belle	WV	St Joseph	MO	NS-KCITY-UP	2818130	\$2,777	\$4,998	\$13,535	487%	4	\$11,107	\$54,140	-\$1,079,519	\$1,133,659	-\$1,019,508	\$1,073,648
34. Removed																
35. Belle	WV	Strang	TX	NS-ESTL-UP	2818221	\$2,322	\$4,179	\$11,812	509%	11	\$25,541	\$129,932	-\$2,968,677	\$3,098,609	-\$2,803,648	\$2,933,580
36. Belle	WV	Strang	TX	NS-ESTL-BNSF	2813934	\$1,905	\$3,430	\$14,136	742%	3	\$5,716	\$42,408	-\$809,639	\$852,047	-\$764,631	\$807,039
37. Belle	WV	Strang	TX	NS-ESTL-UP	2819183	\$2,036	\$3,665	\$5,139	252%	33	\$67,194	\$169,587	-\$8,906,030	\$9,075,617	-\$8,410,944	\$8,580,531
38. Removed																
39. Belle	WV	Texas City	TX	NS-ESTL-UP	2813934	\$2,133	\$3,839	\$14,136	663%	3	\$6,398	\$42,408	-\$809,639	\$852,047	-\$764,631	\$807,039
40. Belle	WV	Verona	MO	NS-ESTL-BNSF	2813934	\$2,210	\$3,979	\$14,136	640%	16	\$35,366	\$226,176	-\$4,318,075	\$4,544,251	-\$4,078,034	\$4,304,210
41. Belle	WV	West Memphis	AR	NS-KCITY-UP	2813934	\$2,785	\$5,013	\$19,539	702%	9	\$25,063	\$175,851	-\$2,428,917	\$2,604,768	-\$2,293,894	\$2,469,745
42. Belle	WV	Winford Spur	LA	NS-MERID-KCS	2813980	\$2,949	\$5,309	\$19,888	674%	5	\$14,747	\$99,440	-\$1,349,398	\$1,448,838	-\$1,274,386	\$1,373,826
43. Belle	WV	Wichita	KS	NS-ESTL-BNSF	2813934	\$2,258	\$4,064	\$14,136	626%	6	\$13,546	\$84,816	-\$1,619,278	\$1,704,094	-\$1,529,263	\$1,614,079
44. Bloomington	TX	Greenville	SC	UP-NEWOR-NS	2821142	\$1,708	\$3,074	\$6,113	358%	0	\$0	\$0	\$0	\$0	\$0	\$0

Variable Cost, Jurisdictional Threshold, Tariff Rate and
Adjusted Issue Revenue to Cover Shortfall for DuPont Movements - 2012-2017

						1Q2012				2010 Issue	1Q12 Issue	1Q12 Issue	2012		2013	
Origin		Destination		Railroad(s)	Commodity	Phase III	Jurisdictional	Tariff	Variable Cost				Adjusted Issue Revenue To Cover		Adjusted Issue Revenue To Cover	
City (1)	ST	City (2)	ST			Cost 1/ (5)	Threshold 2/ (6)	Rate 3/ (7)	Ratios 4/ (8)	Movements 5/ (9)	Costs 6/ (10)	Revenue 7/ (11)	Shortfall 8/ (12)	Shortfall 9/ (13)	Shortfall 8/ (14)	Shortfall 9/ (15)
45. Bloomington	TX	Washington, Warren	NJ	UP-ESTL-NS	2821142	\$2,710	\$4,877	\$9,644	356%	4	\$10,839	\$38,576	-\$1,079,519	\$1,118,095	-\$1,019,508	\$1,058,084
46. Removed																
47. Charleston; Bradley	TN	Woodstock	TN	NS-MEMPH-CN	2812220	\$1,194	\$2,149	\$4,170	349%	9	\$70,436	\$246,030	-\$15,922,902	\$16,168,932	-\$15,037,749	\$15,283,779
48. Cresap	WV	Edgemoor	DE	CSXT-HAGTN-NS	2991315	\$753	\$1,356	\$3,591	477%	50	\$0	\$0	\$0	\$0	\$0	\$0
49. Dowling	TX	Fort Mill	SC	KCS-MERID-NS	2815112	\$2,033	\$3,659	\$7,690	378%	3	\$6,099	\$23,070	-\$809,639	\$832,709	-\$764,631	\$787,701
50. Edgemoor	DE	Garland	TX	NS-MERID-KCS	2816130	\$3,269	\$5,885	\$9,388	287%	22	\$71,926	\$206,536	-\$5,937,353	\$6,143,889	-\$5,607,296	\$5,813,832
51. Edgemoor	DE	Groos	MI	NS-CHGO-CN	2816130	\$2,496	\$4,494	\$9,844	394%	57	\$142,295	\$561,108	-\$15,383,142	\$15,944,250	-\$14,527,995	\$15,089,103
52. Edgemoor	DE	Laredo	TX	NS-ESTL-UP	2816130	\$2,997	\$5,394	\$10,991	367%	0	\$0	\$0	\$0	\$0	\$0	\$0
53. Edgemoor	DE	Madawaska	ME	NS-ROUPT-CN	2816130	\$1,492	\$2,685	\$5,029	337%	47	\$70,118	\$236,363	-\$12,684,346	\$12,920,709	-\$11,979,224	\$12,215,587
54. Edgemoor	DE	Pasadena	TX	NS-ESTL-UP	2819971	\$2,832	\$5,098	\$24,453	863%	17	\$48,143	\$415,701	-\$4,587,955	\$5,003,656	-\$4,332,911	\$4,748,612
55. Edgemoor	DE	Port Huron	MI	NS-BUFF-CN	2816130	\$1,941	\$3,494	\$7,404	381%	25	\$48,534	\$185,100	-\$6,746,992	\$6,932,092	-\$6,371,928	\$6,557,028
56. Edgemoor	DE	Portland	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,488	\$2,678	\$5,029	338%	48	\$71,424	\$241,392	-\$12,954,225	\$13,195,617	-\$12,234,101	\$12,475,493
57. Edgemoor	DE	Portland	OR	NS-CHGO-BNSF	2816130	\$2,524	\$4,543	\$9,844	390%	35	\$88,342	\$344,540	-\$9,445,789	\$9,790,329	-\$8,920,699	\$9,265,239
58. Edgemoor	DE	Quinneseec	MI	NS-CHGO-CN	2816130	\$2,498	\$4,496	\$9,844	394%	19	\$47,457	\$187,036	-\$5,127,714	\$5,314,750	-\$4,842,665	\$5,029,701
59. Edgemoor	DE	Rileys	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,493	\$2,687	\$5,029	337%	20	\$29,858	\$100,580	-\$5,397,594	\$5,498,174	-\$5,097,542	\$5,198,122
60. Edgemoor	DE	Rumford	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,488	\$2,679	\$5,029	338%	34	\$50,607	\$170,986	-\$9,175,910	\$9,346,896	-\$8,665,822	\$8,836,808
61. Removed																
62. Edgemoor	DE	Shawmutt	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,490	\$2,682	\$5,029	338%	40	\$59,601	\$201,160	-\$10,795,188	\$10,996,348	-\$10,195,084	\$10,396,244
63. Edgemoor	DE	Snoyboy	CA	NS-CHGO-UP	2816130	\$2,529	\$4,552	\$9,844	389%	25	\$63,219	\$246,100	-\$6,746,992	\$6,993,092	-\$6,371,928	\$6,618,028
64. Edgemoor	DE	Snoyboy	CA	NS-STRTR-BNSF	2816130	\$2,721	\$4,898	\$10,944	402%	0	\$0	\$0	\$0	\$0	\$0	\$0
65. Edgemoor	DE	St Paul	MN	NS-CHGO-UP	2816130	\$2,524	\$4,543	\$9,844	390%	11	\$27,764	\$108,284	-\$2,968,677	\$3,076,961	-\$2,803,648	\$2,911,932
66. Removed																
67. Edgemoor	DE	West Monroe	LA	NS-MERID-KCS	2816130	\$3,274	\$5,893	\$9,388	287%	67	\$219,338	\$628,996	-\$18,081,939	\$18,710,935	-\$17,076,766	\$17,705,762
68. Edgemoor	DE	Wheeling	IL	NS-CHGO-CN	2816130	\$2,487	\$4,477	\$9,844	396%	36	\$89,540	\$354,384	-\$9,715,669	\$10,070,053	-\$9,175,576	\$9,529,960
69. Removed - STB Decision March 24, 2014 (Market Dominance)																
70. Removed																
71. Gregory	TX	Dragon	MS	UP-NEWOR-NS	2813984	\$579	\$1,041	\$2,486	430%	27	\$15,622	\$67,122	-\$7,286,752	\$7,353,874	-\$6,881,682	\$6,948,804
72. Removed																
73. Gregory	TX	Royce	NJ	UP-ESTL-NS	2813984	\$3,073	\$5,532	\$21,912	713%	30	\$92,192	\$657,360	-\$8,096,391	\$8,753,751	-\$7,646,313	\$8,303,673
74. Removed																
75. Lemont	IL	Edgemoor	DE	BNSF-CHGO-NS	2991315	\$2,385	\$4,292	\$8,384	352%	109	\$259,919	\$913,856	-\$29,416,887	\$30,330,743	-\$27,781,604	\$28,695,460
76. Lemoyne	AL	Artesia	MS	NS-MERID-KCS	4810560	\$1,410	\$2,538	\$8,983	637%	0	\$0	\$0	\$0	\$0	\$0	\$0
77. McIntosh	AL	Burnside	LA	NS-MOBIL-CN	2819330	\$362	\$652	\$2,400	662%	257	\$93,116	\$616,800	-\$69,359,081	\$69,975,881	-\$65,503,416	\$66,120,216
78. McIntosh	AL	Delisle	MS	NS-MOBIL-CN-HATBG-KCS	2812815	\$366	\$659	\$2,900	792%	1,444	\$528,455	\$4,187,600	-\$389,706,277	\$393,893,877	-\$368,042,540	\$372,230,140
79. McIntosh	AL	Delisle	MS	NS-MOBIL-CN-HATBG-KCS	2812220	\$372	\$670	\$2,400	644%	8	\$2,979	\$19,200	-\$2,159,038	\$2,178,238	-\$2,039,017	\$2,058,217
80. McIntosh	AL	Orange	TX	NS-NEWOR-UP	2812220	\$1,809	\$3,256	\$9,214	509%	0	\$0	\$0	\$0	\$0	\$0	\$0
81. McIntosh	AL	Woodstock	TN	NS-MOBIL-CN	2812220	\$372	\$670	\$2,400	645%	84	\$31,264	\$201,600	-\$22,669,894	\$22,871,494	-\$21,409,677	\$21,611,277
82. Orange	TX	Greenville	SC	UP-NEWOR-NS	2821142	\$2,351	\$4,231	\$6,113	260%	10	\$23,506	\$61,130	-\$2,698,797	\$2,759,927	-\$2,548,771	\$2,609,901
83. Orange	TX	Washington; Warren	NJ	UP-ESTL-NS	2821142	\$2,528	\$4,551	\$9,644	381%	4	\$10,114	\$38,576	-\$1,079,519	\$1,118,095	-\$1,019,508	\$1,058,084
84. Pascagoula	MS	Fort Mill	SC	MSE-MOBIL-NS	2815112	\$2,349	\$4,228	\$8,928	380%	4	\$9,396	\$35,712	-\$1,079,519	\$1,115,231	-\$1,019,508	\$1,055,220
85. Pascagoula	MS	Lemoyne	AL	MSE-MOBIL-NS	2815112	\$318	\$572	\$2,758	867%	0	\$0	\$0	\$0	\$0	\$0	\$0
86. Strang	TX	Lemoyne	AL	UP-NEWOR-NS	2812350	\$2,026	\$3,646	\$6,899	341%	4	\$8,103	\$27,596	-\$1,079,519	\$1,107,115	-\$1,019,508	\$1,047,104
87. Beauharnois	PQ	Edgemoor	DE	CSXT-BUFF-NS	2812815	\$1,625	\$2,925	\$12,375	761%	0	\$0	\$0	\$0	\$0	\$0	\$0
88. Removed																
89. Belle	WV	Gainesville	GA	NS-CINTI-CSXT	2813980	\$1,648	\$2,966	\$10,487	636%	2	\$3,295	\$20,974	-\$539,759	\$560,733	-\$509,754	\$530,728
90. Belle	WV	Port Bienville	MS	NS-ATLA-CSXT-ANSLE-PBVR	2813934	\$3,015	\$5,427	\$12,839	426%	56	\$168,833	\$718,984	-\$15,113,263	\$15,832,247	-\$14,273,118	\$14,992,102
91. Belle	WV	Theodore	AL	NS-CINTI-CSXT	2813934	\$1,638	\$2,948	\$10,487	640%	17	\$27,841	\$178,279	-\$4,587,955	\$4,766,234	-\$4,332,911	\$4,511,190
92. Bellwood	VA	Dallas	GA	CSXT-PTRSB-NS	2819315	\$2,497	\$4,495	\$8,926	357%	0	\$0	\$0	\$0	\$0	\$0	\$0
93. Removed - STB Decision March 24, 2014 (Market Dominance)																
94. Bellwood	VA	Rockwell	NC	CSXT-PTRSB-NS	2819315	\$1,071	\$1,928	\$3,431	320%	0	\$0	\$0	\$0	\$0	\$0	\$0
95. Removed																
96. Danville	VA	Amphill	VA	NS-PTRSB-CSXT	3274110	\$706	\$1,270	\$1,910	271%	37	\$26,115	\$70,670	-\$9,985,549	\$10,056,219	-\$9,430,453	\$9,501,123
97. Edgemoor	DE	New Johnsonville	TN	NS-CINTI-CSXT	2816130	\$2,617	\$4,711	\$9,594	367%	130	\$340,264	\$1,247,220	-\$35,084,360	\$36,331,580	-\$33,134,024	\$34,381,244
98. Removed - STB Decision March 24, 2014 (Market Dominance)																
99. Loudon	TN	Graingers	NC	NS-CHATT-CSXT	2818512	\$648	\$1,166	\$1,490	230%	20	\$12,960	\$29,800	-\$5,397,594	\$5,427,394	-\$5,097,542	\$5,127,342
100. Loudon	TN	Graingers	NC	NS-CHATT-CSXT	2818512	\$674	\$1,212	\$1,684	250%	81	\$54,555	\$136,404	-\$21,860,255	\$21,996,659	-\$20,645,046	\$20,781,450
101. Miami Fort	OH	Dallas	GA	CSXT-CINTI-NS	2819315	\$1,704	\$3,067	\$5,084	298%	0	\$0	\$0	\$0	\$0	\$0	\$0
102. Miami Fort	OH	Gracewood	GA	CSXT-CHATT-NS	2819325	\$1,563	\$2,813	\$9,761	625%	12	\$18,754	\$117,132	-\$2,238,556	\$3,355,688	-\$3,058,525	\$3,175,657
103. Miami Fort	OH	McIntosh	AL	CSXT-CHATT-NS	2819340	\$1,099	\$1,978	\$8,664	789%	11	\$12,087	\$95,304	-\$2,968,677	\$3,063,981	-\$2,803,648	\$2,898,952
104. Removed																
105. Removed																
106. Miami Fort	OH	Pepper	VA	CSXT-CINTI-NS	2819345	\$2,278	\$4,100	\$5,174	227%	21	\$47,832	\$108,654	-\$5,667,474	\$5,776,128	-\$5,352,419	\$5,461,073
107. Natrium	WV	Belle	WV	CSXT-CINTI-NS	2812220	\$1,706	\$3,071	\$8,532	500%	5	\$8,530	\$42,660	-\$1,349,398	\$1,392,058	-\$1,274,386	\$1,317,046
108. Natrium	WV	Danville	VA	CSXT-LYNCH-NS	2812220	\$430	\$774	\$2,696	627%	84	\$36,134	\$226,464	-\$22,669,894	\$22,896,358	-\$21,409,677	\$21,636,141
109. New Johnsonville	TN	Chapman	PA	CSXT-CINTI-NS	2816130	\$2,372	\$4,269	\$7,652	323%	5	\$11,859	\$38,260	-\$1,349,398	\$1,387,658	-\$1,274,386	\$1,312,646
110. Removed																
111. New Johnsonville	TN	Morrow	GA	CSXT-CHATT-NS	2816130	\$758	\$1,364	\$4,815	635%	13	\$9,855	\$62,595	-\$3,508,436	\$3,571,031	-\$3,313,402	\$3,375,997
112. Niagara Falls	NY	Belle	WV	CSXT-CLMBO-NS	2812220	\$996	\$1,793	\$3,269	328%	8	\$7,970	\$26,152	-\$2,159,038	\$2,185,190	-\$2,039,017	\$2,065,169
113. Niagara Falls	NY	Edgemoor	DE	CSXT-BUFF-NS	2812815	\$1,612	\$2,901	\$12,375	768%	604	\$973,525	\$7,474,500	-\$163,007,335	\$170,481,835	-\$153,945,771	\$161,420,271
114. Niagara Falls	NY	Edgemoor	DE	CSXT-BUFF-NS	2812220	\$1,643	\$2,957	\$4,444	271%	74	\$121,555	\$328,856	-\$19,971,097	\$20,299,953	-\$18,860,906	\$19,189,762
115. Pascagoula	MS	Fort Mill	SC	CSXT-ATLA-NS	2815112	\$1,470	\$2,646	\$5,350	364%	28	\$41,155	\$149,800	-\$7,556,631	\$7,706,431	-\$7,136,559	\$7,286,359
116. Starke	FL	Huntsville	AL	CSXT-DCTUR-NS	1441325	\$324	\$583	\$1,910	589%	2	\$648	\$3,820	-\$539,759	\$543,579	-\$509,754	\$513,574

**Variable Cost, Jurisdictional Threshold, Tariff Rate and
Adjusted Issue Revenue to Cover Shortfall for DuPont Movements - 2012-2017**

						1Q2012				2010 Issue Movements 5/	1Q12 Issue Costs 6/	1Q12 Issue Revenue 7/	2012		2013	
Origin		Destination		Railroad(s)	Commodity	Phase III	Jurisdictional	Tariff	Rate to Variable Cost				Adjusted Issue Revenue To Cover	Adjusted Issue Revenue To Cover	Adjusted Issue Revenue To Cover	Adjusted Issue Revenue To Cover
City (1)	ST	City (2)	ST			Cost 1/ (5)	Threshold 2/ (6)	Rate 3/ (7)	Ratios 4/ (8)				Shortfall 8/ (12)	Shortfall 9/ (13)	Shortfall 8/ (14)	Shortfall 9/ (15)
117. Starke	FL	Huntsville	AL	CSXT-DCTUR-NS	1441325	\$516	\$929	\$1,910	370%	19	\$9,807	\$36,290	-\$5,127,714	\$5,164,004	-\$4,842,665	\$4,878,955
118. Removed - STB Decision March 24, 2014 (Market Dominance)																
119. Wurland	KY	McIntosh	AL	CSXT-BHAM-NS	2819315	\$883	\$1,589	\$2,633	298%	0	\$0	\$0	\$0	\$0	\$0	\$0
120. Belle	WV	Divine	IL	NS-PINE-CN	2813980	\$1,687	\$3,037	\$11,542	684%	44	\$74,234	\$507,848	-\$11,874,706	\$12,382,554	-\$11,214,593	\$11,722,441
121. Belle	WV	Mapleton	IL	NS-LOGPT-TPW	2813934	\$1,497	\$2,694	\$7,845	524%	61	\$91,310	\$478,545	-\$16,462,661	\$16,941,206	-\$15,547,503	\$16,026,048
122. Burnside	LA	Gracewood	GA	CN-NEWOR-NS	2819325	\$2,155	\$3,879	\$18,406	854%	30	\$64,647	\$552,180	-\$8,096,391	\$8,648,571	-\$7,646,313	\$8,198,493
123. Removed																
124. New Johnsonville	TN	McDonough	GA	CSXT-CHATT-NS	2816130	\$1,138	\$2,048	\$4,815	423%	14	\$15,933	\$67,410	-\$3,778,316	\$3,845,726	-\$3,568,279	\$3,635,689
125. Charleston	TN	Woodstock	TN	NS-MEMPH-CN	2812410	\$1,178	\$2,121	\$9,265	786%	0	\$0	\$0	\$0	\$0	\$0	\$0
126. Reybold	DE	Albuquerque	NM	NS-STRTR-BNSF	2819315	\$2,674	\$4,814	\$10,844	405%	0	\$0	\$0	\$0	\$0	\$0	\$0
127. Reybold	DE	Baltimore	MD	NS-BALBV-CSXT	2819315	\$434	\$782	\$3,900	898%	0	\$0	\$0	\$0	\$0	\$0	\$0
128. Reybold	DE	Blair	NE	NS-CHGO-UP	2819315	\$2,480	\$4,465	\$10,008	403%	0	\$0	\$0	\$0	\$0	\$0	\$0
129. Reybold	DE	Brewton	AL	NS-BHAM-CSXT	2819315	\$2,802	\$5,043	\$10,476	374%	0	\$0	\$0	\$0	\$0	\$0	\$0
130. Reybold	DE	Castle Hayne	NC	NS-CHLTE-CSXT	2819315	\$1,941	\$3,494	\$5,844	301%	0	\$0	\$0	\$0	\$0	\$0	\$0
131. Reybold	DE	Clifton	AZ	NS-KCITY-UP	2819315	\$3,572	\$6,430	\$14,928	418%	0	\$0	\$0	\$0	\$0	\$0	\$0
132. Reybold	DE	Corson	SD	NS-CHGO-BNSF	2819315	\$2,480	\$4,465	\$10,008	403%	0	\$0	\$0	\$0	\$0	\$0	\$0
133. Removed																
134. Reybold	DE	Ferguson	MS	NS-MEMPHIS-CN	2819315	\$3,240	\$5,833	\$12,882	398%	0	\$0	\$0	\$0	\$0	\$0	\$0
135. Reybold	DE	Hastings	NE	NS-CHGO-BNSF	2819315	\$2,480	\$4,465	\$10,008	403%	0	\$0	\$0	\$0	\$0	\$0	\$0
136. Reybold	DE	Indianapolis	IN	NS-CINTI-CSXT	2819315	\$2,231	\$4,015	\$8,880	398%	0	\$0	\$0	\$0	\$0	\$0	\$0
137. Reybold	DE	Omaha	NE	NS-CHGO-UP	2819315	\$2,480	\$4,465	\$10,008	403%	0	\$0	\$0	\$0	\$0	\$0	\$0
138. Reybold	DE	Orange	TX	NS-ESTL-BNSF	2819315	\$2,964	\$5,335	\$12,192	411%	0	\$0	\$0	\$0	\$0	\$0	\$0
139. Reybold	DE	Phoenix	AZ	NS-STRTR-BNSF	2819315	\$2,674	\$4,814	\$10,844	405%	0	\$0	\$0	\$0	\$0	\$0	\$0
140. Reybold	DE	Sioux City	IA	NS-CHGO-BNSF	2819315	\$2,480	\$4,465	\$10,008	403%	0	\$0	\$0	\$0	\$0	\$0	\$0
141. Reybold	DE	Toledo	OH	NS-TOLED-CSXT	2819315	\$1,859	\$3,346	\$7,200	387%	0	\$0	\$0	\$0	\$0	\$0	\$0
142. Reybold	DE	Washington	WV	NS-HAGTN-CSXT	2819315	\$740	\$1,332	\$6,444	871%	0	\$0	\$0	\$0	\$0	\$0	\$0
143. Total										4,738	6,309,051	\$33,375,947	-\$1,278,689,985 10/	\$1,312,065,932	-\$1,207,607,724 10/	\$1,240,983,671
144. Rate to Variable Cost Ratio													529% 11/	20,797% 12/	19,670% 13/	
145. Minimum									181%							
146. Maximum									898%							

1/ STB Decision workpapers "STB Revised Variable Cost Calculation.xlsx" 1Q2012 variable costs.

2/ Column (5) x 1.8

3/ Tariff Rate from Rebuttal Exhibit II-A-16

4/ Column (7) + Column (5)

5/ Issue Movement carloads from Rebuttal workpaper "DuPont Issue Lead Unit Waybills_2009 & 2010 Data for T&O Final.xlsx" for lanes with effective tariff rates.

6/ Column (5) x Column (9)

7/ Column (7) x Column (9)

8/ Line 143 Column (12) + Line 143 Column (9) x Column (9)

9/ Column (11) - Column (12)

10/ Revenue shortfall for given year from, "D42125 Exhibit III-H-1 STB No3 Corrected STB.xlsm" netting level, in the STB's 10/3/14 decision.

11/ Line 143 Column (11) + Line 143 Column (10)

12/ Line 143 Column (13) + Line 143 Column (10)

13/ Line 143 Column (15) + Line 143 Column (10)

14/ Line 143 Column (17) + Line 143 Column (10)

15/ Line 143 Column (19) + Line 143 Column (10)

16/ Line 143 Column (21) + Line 143 Column (10)

17/ Line 143 Column (23) + Line 143 Column (10)

Variable Cost, Jurisdictional Threshold, Tariff Rate and
Adjusted Issue Revenue to Cover Shortfall for DuPont Movements - 2012-2017

1Q2012														2010		1Q12	1Q12	2014		2015	
Origin		Destination		Railroad(s)	Commodity	Phase III	Jurisdictional	Tariff	Rate to	2010 Issue	1Q12 Issue	1Q12 Issue	Adjusted Issue Revenue To Cover	Adjusted Issue Revenue To Cover							
City (1)	ST	City (2)	ST			Cost 1/ (5)	Threshold 2/ (6)	Rate 3/ (7)	Variable Cost Ratios 4/ (8)						Movements 5/ (9)	Costs 6/ (10)	Revenue 7/ (11)	Shortfall 8/ (16)	Shortfall 9/ (17)	Shortfall 8/ (18)	Shortfall 9/ (19)
Exhibit A - Local Moves																					
1.	Removed																				
2.	Bayway	NJ	Waynesville	NC	NS	2819315	\$2,628	\$4,731	\$12,855	489%	3	\$7,885	\$38,565	-\$665,127	\$703,692	-\$601,099	\$639,664				
3.	Belle	WV	Danville	IL	NS	2813980	\$1,923	\$3,461	\$11,836	616%	30	\$57,689	\$355,080	-\$6,651,272	\$7,006,352	-\$6,010,992	\$6,366,072				
4.	Removed																				
5.	Removed																				
6.	Removed																				
7.	Removed																				
8.	Removed																				
9.	Belle	WV	Wyandotte	MI	NS	2813934	\$1,818	\$3,273	\$8,814	485%	0	\$0	\$0	\$0	\$0	\$0	\$0				
10.	Charleston	TN	Edgemoor	DE	NS	2812815	\$2,602	\$4,684	\$18,562	713%	14	\$36,429	\$259,868	-\$3,103,927	\$3,363,795	-\$2,805,130	\$3,064,998				
11.	Edgemoor	DE	Chicago	IL	NS	2816130	\$2,605	\$4,688	\$9,844	378%	24	\$62,513	\$236,256	-\$5,321,018	\$5,557,274	-\$4,808,794	\$5,045,050				
12.	Edgemoor	DE	Chillicothe	OH	NS	2816130	\$2,537	\$4,566	\$6,510	257%	7	\$17,756	\$45,570	-\$1,551,964	\$1,597,534	-\$1,402,565	\$1,448,135				
13.	Edgemoor	DE	Mahrt	AL	NS	2816130	\$3,352	\$6,033	\$12,376	369%	95	\$318,394	\$1,175,720	-\$21,062,363	\$22,238,083	-\$19,034,808	\$20,210,528				
14.	Edgemoor	DE	Riverview Intl	GA	NS	2816130	\$3,040	\$5,473	\$6,270	206%	28	\$85,134	\$175,560	-\$6,207,854	\$6,383,414	-\$5,610,259	\$5,785,819				
15.	Edgemoor	DE	Wabash	IN	NS	2816130	\$2,666	\$4,800	\$6,627	249%	5	\$13,332	\$33,135	-\$1,108,545	\$1,141,680	-\$1,001,832	\$1,034,967				
16.	Lemoync	AL	Giant	SC	NS	4810560	\$2,746	\$4,943	\$5,136	187%	2	\$5,492	\$10,272	-\$443,418	\$453,690	-\$400,733	\$411,005				
17.	Loudon	TN	Braithwaite	LA	NS	2818512	\$2,282	\$4,108	\$4,125	181%	0	\$0	\$0	\$0	\$0	\$0	\$0				
18.	Louisville	KY	Decatur	IL	NS	2819450	\$1,430	\$2,574	\$4,596	321%	73	\$104,393	\$335,508	-\$16,184,763	\$16,520,271	-\$14,626,747	\$14,962,255				
19. Removed - STB Decision March 24, 2014 (Market Dominance)																					
20.	Removed																				
21.	Removed																				
22.	McIntosh	AL	Lemoync	AL	NS	2812220	\$566	\$1,020	\$1,605	283%	16	\$9,064	\$25,680	-\$3,547,345	\$3,573,025	-\$3,205,862	\$3,231,542				
23.	Reybold	DE	Detroit	MI	NS	2819315	\$2,138	\$3,849	\$7,812	365%	0	\$0	\$0	\$0	\$0	\$0	\$0				
24.	Reybold	DE	Fort Mill	SC	NS	2819315	\$2,144	\$3,859	\$6,108	285%	0	\$0	\$0	\$0	\$0	\$0	\$0				
25.	Reybold	DE	Morrisville	PA	NS	2819315	\$666	\$1,199	\$3,614	542%	0	\$0	\$0	\$0	\$0	\$0	\$0				
Exhibit B - Joint Moves																					
1.	Belle	WV	Anaheim	CA	NS-CHGO-UP	2813980	\$1,797	\$3,235	\$12,100	673%	1	\$1,797	\$12,100	-\$221,709	\$233,809	-\$200,366	\$212,466				
2.	Belle	WV	Bayport	TX	NS-ESTL-UP	2818620	\$2,389	\$4,301	\$11,812	494%	18	\$43,008	\$212,616	-\$3,990,763	\$4,203,379	-\$3,606,595	\$3,819,211				
3.	Removed																				
4.	Belle	WV	Brownsville	TX	NS-ESTL-UP	2818221	\$2,388	\$4,298	\$11,812	495%	0	\$0	\$0	\$0	\$0	\$0	\$0				
5.	Belle	WV	Burley	ID	NS-CHGO-UP	2813934	\$1,797	\$3,235	\$12,100	673%	7	\$12,579	\$84,700	-\$1,551,964	\$1,636,664	-\$1,402,565	\$1,487,265				
6.	Belle	WV	Cadet	MO	NS-KCITY-UP	2813934	\$3,044	\$5,480	\$19,539	642%	0	\$0	\$0	\$0	\$0	\$0	\$0				
7.	Removed																				
8.	Belle	WV	Channelview	TX	NS-ESTL-UP	2818130	\$2,067	\$3,721	\$11,812	571%	21	\$43,414	\$248,052	-\$4,655,891	\$4,903,943	-\$4,207,694	\$4,455,746				
9.	Belle	WV	City of Commerce	CA	NS-STRTR-BNSF	2818221	\$2,082	\$3,748	\$10,242	492%	8	\$16,657	\$81,936	-\$1,773,673	\$1,855,609	-\$1,602,931	\$1,684,867				
10.	Belle	WV	Conroe	TX	NS-ESTL-BNSF	2813934	\$2,227	\$4,009	\$14,136	635%	89	\$198,235	\$1,258,104	-\$19,732,108	\$20,990,212	-\$17,832,610	\$19,090,714				
11.	Belle	WV	Corsicana	TX	NS-ESTL-UP	2813934	\$2,115	\$3,807	\$14,136	668%	13	\$27,497	\$183,768	-\$2,882,218	\$3,065,986	-\$2,604,763	\$2,788,531				
12.	Removed																				
13.	Belle	WV	East Billings	MT	NS-CHGO-BNSF	2818130	\$1,773	\$3,192	\$8,533	481%	9	\$15,961	\$76,797	-\$1,995,382	\$2,072,179	-\$1,803,298	\$1,880,095				
14.	Belle	WV	Ethyl	AR	NS-ESTL-UP-MCNEIL-LNW	2813934	\$2,133	\$3,839	\$14,136	663%	30	\$63,982	\$424,080	-\$6,651,272	\$7,075,352	-\$6,010,992	\$6,435,072				
15.	Belle	WV	Finley	WA	NS-CHGO-BNSF	2813934	\$1,798	\$3,236	\$12,100	673%	17	\$30,565	\$205,700	-\$3,769,054	\$3,974,754	-\$3,406,229	\$3,611,929				
16.	Removed																				
17.	Belle	WV	Freeport	TX	NS-ESTL-UP	2818130	\$1,965	\$3,538	\$11,812	601%	12	\$23,586	\$141,744	-\$2,660,509	\$2,802,253	-\$2,404,397	\$2,546,141				
18.	Belle	WV	Garyville	LA	NS-NEWOR-CN	2813934	\$3,478	\$6,261	\$22,732	654%	13	\$45,218	\$295,516	-\$2,882,218	\$3,177,734	-\$2,604,763	\$2,900,279				
19.	Belle	WV	Geismar	LA	NS-NEWOR-CN	2813934	\$2,799	\$5,037	\$22,732	812%	0	\$0	\$0	\$0	\$0	\$0	\$0				
20.	Belle	WV	Janesville	WI	NS-CHGO-UP	2818131	\$1,748	\$3,146	\$12,100	692%	10	\$17,479	\$121,000	-\$2,217,091	\$2,338,091	-\$2,003,664	\$2,124,664				
21.	Belle	WV	Laredo	TX	NS-ESTL-UP	2818221	\$2,388	\$4,298	\$11,812	495%	0	\$0	\$0	\$0	\$0	\$0	\$0				
22.	Belle	WV	Laredo	TX	NS-ESTL-UP	2818131	\$2,274	\$4,094	\$14,136	622%	0	\$0	\$0	\$0	\$0	\$0	\$0				
23.	Belle	WV	Lorenzo	IL	NS-CHGO-BNSF	2813980	\$1,770	\$3,186	\$12,100	684%	9	\$15,931	\$108,900	-\$1,995,382	\$2,104,282	-\$1,803,298	\$1,912,198				
24.	Belle	WV	Los Angeles	CA	NS-STRTR-BNSF	2813934	\$2,003	\$3,605	\$13,450	671%	32	\$64,097	\$430,400	-\$7,094,691	\$7,525,091	-\$6,411,725	\$6,842,125				
25.	Belle	WV	Los Angeles	CA	NS-CHGO-UP	2818130	\$1,784	\$3,212	\$8,533	478%	24	\$42,823	\$204,792	-\$5,321,018	\$5,525,810	-\$4,808,794	\$5,013,586				
26.	Removed																				
27.	Belle	WV	Millsdale	IL	NS-CHGO-CN	2818131	\$1,745	\$3,142	\$12,100	693%	32	\$55,850	\$387,200	-\$7,094,691	\$7,481,891	-\$6,411,725	\$6,798,925				
28.	Removed																				
29.	Belle	WV	Saint Paul	MN	NS-CHGO-BNSF	2818221	\$1,958	\$3,524	\$8,533	436%	43	\$84,196	\$366,919	-\$9,533,490	\$9,900,409	-\$8,615,755	\$8,982,674				
30.	Belle	WV	San Dimas	CA	NS-CHGO-UP	2813980	\$1,922	\$3,459	\$12,100	630%	2	\$3,844	\$24,200	-\$443,418	\$467,618	-\$400,733	\$424,933				
31.	Removed																				
32.	Belle	WV	St Gabriel	LA	NS-NEWOR-CN	2813934	\$3,323	\$5,982	\$22,732	684%	33	\$109,672	\$750,156	-\$7,316,400	\$8,066,556	-\$6,612,091	\$7,362,247				
33.	Belle	WV	St Joseph	MO	NS-KCITY-UP	2818130	\$2,777	\$4,998	\$13,535	487%	4	\$11,107	\$54,140	-\$886,836	\$940,976	-\$801,466	\$855,606				
34.	Removed																				
35.	Belle	WV	Strang	TX	NS-ESTL-UP	2818221	\$2,322	\$4,179	\$11,812	509%	11	\$25,541	\$129,932	-\$2,438,800	\$2,568,732	-\$2,204,030	\$2,333,962				
36.	Belle	WV	Strang	TX	NS-ESTL-BNSF	2813934	\$1,905	\$3,430	\$14,136	742%	3	\$5,716	\$42,408	-\$665,127	\$707,535	-\$601,099	\$643,507				
37.	Belle	WV	Strang	TX	NS-ESTL-UP	2819183	\$2,036	\$3,665	\$5,139	252%	33	\$67,194	\$169,587	-\$7,316,400	\$7,485,987	-\$6,612,091	\$6,781,678				
38.	Removed																				
39.	Belle	WV	Texas City	TX	NS-ESTL-UP	2813934	\$2,133	\$3,839	\$14,136	663%	3	\$6,398	\$42,408	-\$665,127	\$707,535	-\$601,099	\$643,507				
40.	Belle	WV	Verona	MO	NS-ESTL-BNSF	2813934	\$2,210	\$3,979	\$14,136	640%	16	\$35,366	\$226,176	-\$3,547,345	\$3,773,521	-\$3,205,862	\$3,432,038				
41.	Belle	WV	West Memphis	AR	NS-KCITY-UP	2813934	\$2,785	\$5,013	\$19,539	702%	9	\$25,063	\$175,851	-\$1,995,382	\$2,171,233	-\$1,803,298	\$1,979,149				
42.	Belle	WV	Winford Spur	LA	NS-MERID-KCS	2813980	\$2,949	\$5,309	\$19,888	674%	5	\$14,747	\$99,440	-\$1,108,545	\$1,207,985	-\$1,001,832	\$1,101,272				
43.	Belle	WV	Wichita	KS	NS-ESTL-BNSF	2813934	\$2,258	\$4,064	\$14,136	626%	6	\$13,546	\$84,816	-\$1,330,254	\$1,415,070	-\$1,202,198	\$1,287,014				
44.	Bloomington	TX	Greenville	SC	UP-NEWOR-NS	2821142	\$1,708	\$3,074	\$6,113	358%	0	\$0	\$0	\$0	\$0	\$0	\$0				

Variable Cost, Jurisdictional Threshold, Tariff Rate and
Adjusted Issue Revenue to Cover Shortfall for DuPont Movements - 2012-2017

1Q2012													2014				2015			
Origin		Destination		Railroad(s)	Commodity	Rate to				2010 Issue	1Q12 Issue	1Q12 Issue	Adjusted Issue Revenue To Cover	Adjusted Issue Revenue To Cover	Adjusted Issue Revenue To Cover					
City (1)	ST	City (2)	ST			Phase III (5)	Jurisdictional (6)	Tariff (7)	Variable Cost (8)											
Shortfall 8/ (16)																				
Shortfall 9/ (17)																				
Shortfall 8/ (18)																				
Shortfall 9/ (19)																				
45. Bloomington	TX	Washington; Warren	NJ	UP-ESTL-NS	2821142	\$2,710	\$4,877	\$9,644	356%	4	\$10,839	\$38,576	-\$886,836	\$925,412	-\$801,466	\$840,042				
46. Removed																				
47. Charleston; Bradley	TN	Woodstock	TN	NS-MEMPH-CN	2812220	\$1,194	\$2,149	\$4,170	349%	59	\$70,436	\$246,030	-\$13,080,836	\$13,326,866	-\$11,821,618	\$12,067,648				
48. Cresap	WV	Edgemoor	DE	CSXT-HAGTN-NS	2991315	\$753	\$1,356	\$3,591	477%	0	\$0	\$0	\$0	\$0	\$0	\$0				
49. Dowling	TX	Fort Mill	SC	KCS-MERID-NS	2815112	\$2,033	\$3,659	\$7,690	378%	3	\$6,099	\$23,070	-\$665,127	\$688,197	-\$601,099	\$624,169				
50. Edgemoor	DE	Garland	TX	NS-MERID-KCS	2816130	\$3,269	\$5,885	\$9,388	287%	22	\$71,926	\$206,536	-\$4,877,600	\$5,084,136	-\$4,408,061	\$4,614,597				
51. Edgemoor	DE	Groos	MI	NS-CHGO-CN	2816130	\$2,496	\$4,494	\$9,844	394%	57	\$142,295	\$561,108	-\$12,637,418	\$13,198,526	-\$11,420,885	\$11,981,993				
52. Edgemoor	DE	Laredo	TX	NS-ESTL-UP	2816130	\$2,997	\$5,394	\$10,991	367%	0	\$0	\$0	\$0	\$0	\$0	\$0				
53. Edgemoor	DE	Madawaska	ME	NS-ROUPT-CN	2816130	\$1,492	\$2,685	\$5,029	337%	47	\$70,118	\$236,363	-\$10,420,327	\$10,656,690	-\$9,417,221	\$9,653,584				
54. Edgemoor	DE	Pasadena	TX	NS-ESTL-UP	2819971	\$2,832	\$5,098	\$24,453	863%	17	\$48,143	\$415,701	-\$3,769,054	\$4,184,755	-\$3,406,229	\$3,821,930				
55. Edgemoor	DE	Port Huron	MI	NS-BUFF-CN	2816130	\$1,941	\$3,494	\$7,404	381%	25	\$48,334	\$185,100	-\$5,542,727	\$5,727,827	-\$5,009,160	\$5,194,260				
56. Edgemoor	DE	Portland	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,488	\$2,678	\$5,029	338%	48	\$71,424	\$241,392	-\$10,642,036	\$10,883,428	-\$9,617,587	\$9,858,979				
57. Edgemoor	DE	Portland	OR	NS-CHGO-BNSF	2816130	\$2,524	\$4,543	\$9,844	390%	35	\$88,342	\$344,540	-\$7,759,818	\$8,104,358	-\$7,012,824	\$7,357,364				
58. Edgemoor	DE	Quinneseec	MI	NS-CHGO-CN	2816130	\$2,498	\$4,496	\$9,844	394%	19	\$47,457	\$187,036	-\$4,212,473	\$4,399,509	-\$3,806,962	\$3,993,998				
59. Edgemoor	DE	Rileys	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,493	\$2,687	\$5,029	337%	20	\$29,858	\$100,580	-\$4,434,182	\$4,534,762	-\$4,007,328	\$4,107,908				
60. Edgemoor	DE	Rumford	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,488	\$2,679	\$5,029	338%	34	\$50,607	\$170,986	-\$7,538,109	\$7,709,095	-\$6,812,458	\$6,983,444				
61. Removed																				
62. Edgemoor	DE	Shawmutt	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,490	\$2,682	\$5,029	338%	40	\$59,601	\$201,160	-\$8,868,363	\$9,069,523	-\$8,014,656	\$8,215,816				
63. Edgemoor	DE	Snooby	CA	NS-CHGO-UP	2816130	\$2,529	\$4,552	\$9,844	389%	25	\$63,219	\$246,100	-\$5,542,727	\$5,788,827	-\$5,009,160	\$5,255,260				
64. Edgemoor	DE	Snooby	CA	NS-STRTR-BNSF	2816130	\$2,721	\$4,898	\$10,944	402%	0	\$0	\$0	\$0	\$0	\$0	\$0				
65. Edgemoor	DE	St Paul	MN	NS-CHGO-UP	2816130	\$2,524	\$4,543	\$9,844	390%	11	\$27,764	\$108,284	-\$2,438,800	\$2,547,084	-\$2,204,030	\$2,312,314				
66. Removed																				
67. Edgemoor	DE	West Monroe	LA	NS-MERID-KCS	2816130	\$3,274	\$5,893	\$9,388	287%	67	\$219,338	\$628,996	-\$14,854,508	\$15,483,504	-\$13,424,549	\$14,053,545				
68. Edgemoor	DE	Wheeling	IL	NS-CHGO-CN	2816130	\$2,487	\$4,477	\$9,844	396%	36	\$89,540	\$354,384	-\$7,981,527	\$8,335,911	-\$7,213,190	\$7,567,574				
Removed - STB Decision March 24, 2014 (Market Dominance)																				
70. Removed																				
71. Gregory	TX	Dragon	MS	UP-NEWOR-NS	2813984	\$579	\$1,041	\$2,486	430%	27	\$15,622	\$67,122	-\$5,986,145	\$6,053,267	-\$5,409,893	\$5,477,015				
72. Removed																				
73. Gregory	TX	Royce	NJ	UP-ESTL-NS	2813984	\$3,073	\$5,532	\$21,912	713%	30	\$92,192	\$657,360	-\$6,651,272	\$7,308,632	-\$6,010,992	\$6,668,352				
74. Removed																				
75. Lemont	IL	Edgemoor	DE	BNSF-CHGO-NS	2991315	\$2,385	\$4,292	\$8,384	352%	109	\$259,919	\$913,856	-\$24,166,290	\$25,080,146	-\$21,839,938	\$22,753,794				
76. Lemoyne	AL	Artesia	MS	NS-MERID-KCS	4810560	\$1,410	\$2,538	\$8,983	637%	0	\$0	\$0	\$0	\$0	\$0	\$0				
77. McIntosh	AL	Burnside	LA	NS-MOBIL-CN	2819330	\$362	\$652	\$2,400	662%	257	\$93,116	\$616,800	-\$56,979,233	\$57,596,033	-\$51,494,165	\$52,110,965				
78. McIntosh	AL	Delisle	MS	NS-MOBIL-CN-HATBG-KCS	2812815	\$366	\$659	\$2,900	792%	1,444	\$528,455	\$4,187,600	-\$320,147,910	\$324,335,510	-\$289,329,085	\$293,516,685				
79. McIntosh	AL	Delisle	MS	NS-MOBIL-CN-HATBG-KCS	2812220	\$372	\$670	\$2,400	644%	8	\$2,979	\$19,200	-\$1,773,673	\$1,792,873	-\$1,602,931	\$1,622,131				
80. McIntosh	AL	Orange	TX	NS-NEWOR-UP	2812220	\$1,809	\$3,256	\$9,214	509%	0	\$0	\$0	\$0	\$0	\$0	\$0				
81. McIntosh	AL	Woodstock	TN	NS-MOBIL-CN	2812220	\$372	\$670	\$2,400	645%	84	\$31,264	\$201,600	-\$18,623,563	\$18,825,163	-\$16,830,778	\$17,032,378				
82. Orange	TX	Greenville	SC	UP-NEWOR-NS	2821142	\$2,351	\$4,231	\$6,113	260%	10	\$23,506	\$61,130	-\$2,217,091	\$2,278,221	-\$2,003,664	\$2,064,794				
83. Orange	TX	Washington; Warren	NJ	UP-ESTL-NS	2821142	\$2,528	\$4,551	\$9,644	381%	4	\$10,114	\$38,576	-\$886,836	\$925,412	-\$801,466	\$840,042				
84. Pascagoula	MS	Fort Mill	SC	MSE-MOBIL-NS	2815112	\$2,349	\$4,228	\$8,928	380%	4	\$9,396	\$35,712	-\$886,836	\$922,548	-\$801,466	\$837,178				
85. Pascagoula	MS	Lemoyne	AL	MSE-MOBIL-NS	2815112	\$318	\$572	\$2,758	867%	0	\$0	\$0	\$0	\$0	\$0	\$0				
86. Strang	TX	Lemoyne	AL	UP-NEWOR-NS	2812350	\$2,026	\$3,646	\$6,899	341%	4	\$8,103	\$27,596	-\$886,836	\$914,432	-\$801,466	\$829,062				
87. Beauharnois	PQ	Edgemoor	DE	CSXT-BUFF-NS	2812815	\$1,625	\$2,925	\$12,375	761%	0	\$0	\$0	\$0	\$0	\$0	\$0				
88. Removed																				
89. Belle	WV	Gainesville	GA	NS-CINTI-CSXT	2813980	\$1,648	\$2,966	\$10,487	636%	2	\$3,295	\$20,974	-\$443,418	\$464,392	-\$400,733	\$421,707				
90. Belle	WV	Port Bienville	MS	NS-ATLA-CSXT-ANSLE-PBVR	2813934	\$3,015	\$5,427	\$12,839	426%	56	\$168,833	\$718,984	-\$12,415,708	\$13,134,692	-\$11,220,519	\$11,939,503				
91. Belle	WV	Theodore	AL	NS-CINTI-CSXT	2813934	\$1,638	\$2,948	\$10,487	640%	17	\$27,841	\$178,279	-\$3,769,054	\$3,947,333	-\$3,406,229	\$3,584,508				
92. Bellwood	VA	Dallas	GA	CSXT-PTRSB-NS	2819315	\$2,497	\$4,495	\$8,926	357%	0	\$0	\$0	\$0	\$0	\$0	\$0				
Removed - STB Decision March 24, 2014 (Market Dominance)																				
94. Bellwood	VA	Rockwell	NC	CSXT-PTRSB-NS	2819315	\$1,071	\$1,928	\$3,431	320%	0	\$0	\$0	\$0	\$0	\$0	\$0				
95. Removed																				
96. Danville	VA	Amphill	VA	NS-PTRSB-CSXT	3274110	\$706	\$1,270	\$1,910	271%	37	\$26,115	\$70,670	-\$8,203,236	\$8,273,906	-\$7,413,557	\$7,484,227				
97. Edgemoor	DE	New Johnsonville	TN	NS-CINTI-CSXT	2816130	\$2,617	\$4,711	\$9,594	367%	130	\$340,264	\$1,247,220	-\$28,822,180	\$30,069,400	-\$26,047,632	\$27,294,852				
Removed - STB Decision March 24, 2014 (Market Dominance)																				
99. Loudon	TN	Graingers	NC	NS-CHATT-CSXT	2818512	\$648	\$1,166	\$1,490	230%	20	\$12,960	\$29,800	-\$4,434,182	\$4,463,982	-\$4,007,328	\$4,037,128				
100. Loudon	TN	Graingers	NC	NS-CHATT-CSXT	2818512	\$674	\$1,212	\$1,684	250%	81	\$54,555	\$136,404	-\$17,958,435	\$18,094,839	-\$16,229,679	\$16,366,083				
101. Miami Fort	OH	Dallas	GA	CSXT-CINTI-NS	2819315	\$1,704	\$3,067	\$5,084	298%	0	\$0	\$0	\$0	\$0	\$0	\$0				
102. Miami Fort	OH	Gracewood	GA	CSXT-CHATT-NS	2819325	\$1,563	\$2,813	\$9,761	625%	12	\$18,754	\$117,132	-\$2,660,509	\$2,777,641	-\$2,404,397	\$2,521,529				
103. Miami Fort	OH	McIntosh	AL	CSXT-CHATT-NS	2819340	\$1,099	\$1,978	\$8,664	789%	11	\$12,087	\$95,304	-\$2,438,800	\$2,534,104	-\$2,204,030	\$2,299,334				
104. Removed																				
105. Removed																				
106. Miami Fort	OH	Pepper	VA	CSXT-CINTI-NS	2819345	\$2,278	\$4,100	\$5,174	227%	21	\$47,832	\$108,654	-\$4,655,891	\$4,764,545	-\$4,207,694	\$4,316,348				
107. Natrium	WV	Belle	WV	CSXT-CINTI-NS	2812220	\$1,706	\$3,071	\$8,532	500%	5	\$8,530	\$42,660	-\$1,108,545	\$1,151,205	-\$1,001,832	\$1,044,492				
108. Natrium	WV	Danville	VA	CSXT-LYNCH-NS	2812220	\$430	\$774	\$2,696	627%	84	\$36,134	\$226,464	-\$18,623,563	\$18,850,027	-\$16,830,778	\$17,057,242				
109. New Johnsonville	TN	Chapman																		

**Variable Cost, Jurisdictional Threshold, Tariff Rate and
Adjusted Issue Revenue to Cover Shortfall for DuPont Movements - 2012-2017**

Origin		Destination		Railroad(s)	Commodity	1Q2012				2010 Issue	1Q12 Issue	1Q12 Issue	2014		2015	
						Phase III	Jurisdictional	Tariff	Rate to Variable Cost				Adjusted Issue Revenue To Cover	Adjusted Issue Revenue To Cover	Adjusted Issue Revenue To Cover	Adjusted Issue Revenue To Cover
City	ST	City	ST			Cost 1/	Threshold 2/	Rate 3/	Ratios 4/	Movements 5/	Costs 6/	Revenue 7/	Shortfall 8/	Shortfall 9/	Shortfall 8/	Shortfall 9/
(1)		(2)		(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(16)	(17)	(18)	(19)
117. Starke	FL	Huntsville	AL	CSXT-DCTUR-NS	1441325	\$516	\$929	\$1,910	370%	19	\$9,807	\$36,290	-\$4,212,473	\$4,248,763	-\$3,806,962	\$3,843,252
118. Removed - STB Decision March 24, 2014 (Market Dominance)																
119. Wurtland	KY	McIntosh	AL	CSXT-BHAM-NS	2819315	\$883	\$1,589	\$2,633	298%	0	\$0	\$0	\$0	\$0	\$0	\$0
120. Belle	WV	Divine	IL	NS-PINE-CN	2813980	\$1,687	\$3,037	\$11,542	684%	44	\$74,234	\$507,848	-\$9,755,199	\$10,263,047	-\$8,816,122	\$9,323,970
121. Belle	WV	Mapleton	IL	NS-LOGPT-TPW	2813934	\$1,497	\$2,694	\$7,845	524%	61	\$91,310	\$478,545	-\$13,524,254	\$14,002,799	-\$12,222,351	\$12,700,896
122. Burnside	LA	Gracewood	GA	CN-NEWOR-NS	2819325	\$2,155	\$3,879	\$18,406	854%	30	\$64,647	\$552,180	-\$6,651,272	\$7,203,452	-\$6,010,992	\$6,563,172
123. Removed																
124. New Johnsonville	TN	McDonough	GA	CSXT-CHATT-NS	2816130	\$1,138	\$2,048	\$4,815	423%	14	\$15,933	\$67,410	-\$3,103,927	\$3,171,337	-\$2,805,130	\$2,872,540
125. Charleston	TN	Woodstock	TN	NS-MEMPH-CN	2812410	\$1,178	\$2,121	\$9,265	786%	0	\$0	\$0	\$0	\$0	\$0	\$0
126. Reybold	DE	Albuquerque	NM	NS-STRTR-BNSF	2819315	\$2,674	\$4,814	\$10,844	405%	0	\$0	\$0	\$0	\$0	\$0	\$0
127. Reybold	DE	Baltimore	MD	NS-BALBV-CSXT	2819315	\$434	\$782	\$3,900	898%	0	\$0	\$0	\$0	\$0	\$0	\$0
128. Reybold	DE	Blair	NE	NS-CHGO-UP	2819315	\$2,480	\$4,465	\$10,008	403%	0	\$0	\$0	\$0	\$0	\$0	\$0
129. Reybold	DE	Brewton	AL	NS-BHAM-CSXT	2819315	\$2,802	\$5,043	\$10,476	374%	0	\$0	\$0	\$0	\$0	\$0	\$0
130. Reybold	DE	Castle Hayne	NC	NS-CHLTE-CSXT	2819315	\$1,941	\$3,494	\$5,844	301%	0	\$0	\$0	\$0	\$0	\$0	\$0
131. Reybold	DE	Clifton	AZ	NS-KCITY-UP	2819315	\$3,572	\$6,430	\$14,928	418%	0	\$0	\$0	\$0	\$0	\$0	\$0
132. Reybold	DE	Corson	SD	NS-CHGO-BNSF	2819315	\$2,480	\$4,465	\$10,008	403%	0	\$0	\$0	\$0	\$0	\$0	\$0
133. Removed																
134. Reybold	DE	Ferguson	MS	NS-MEMPHIS-CN	2819315	\$3,240	\$5,833	\$12,882	398%	0	\$0	\$0	\$0	\$0	\$0	\$0
135. Reybold	DE	Hastings	NE	NS-CHGO-BNSF	2819315	\$2,480	\$4,465	\$10,008	403%	0	\$0	\$0	\$0	\$0	\$0	\$0
136. Reybold	DE	Indianapolis	IN	NS-CINTI-CSXT	2819315	\$2,231	\$4,015	\$8,880	398%	0	\$0	\$0	\$0	\$0	\$0	\$0
137. Reybold	DE	Omaha	NE	NS-CHGO-UP	2819315	\$2,480	\$4,465	\$10,008	403%	0	\$0	\$0	\$0	\$0	\$0	\$0
138. Reybold	DE	Orange	TX	NS-ESTL-BNSF	2819315	\$2,964	\$5,335	\$12,192	411%	0	\$0	\$0	\$0	\$0	\$0	\$0
139. Reybold	DE	Phoenix	AZ	NS-STRTR-BNSF	2819315	\$2,674	\$4,814	\$10,844	405%	0	\$0	\$0	\$0	\$0	\$0	\$0
140. Reybold	DE	Sioux City	IA	NS-CHGO-BNSF	2819315	\$2,480	\$4,465	\$10,008	403%	0	\$0	\$0	\$0	\$0	\$0	\$0
141. Reybold	DE	Toledo	OH	NS-TOLED-CSXT	2819315	\$1,859	\$3,346	\$7,200	387%	0	\$0	\$0	\$0	\$0	\$0	\$0
142. Reybold	DE	Washington	WV	NS-HAGTN-CSXT	2819315	\$740	\$1,332	\$6,444	871%	0	\$0	\$0	\$0	\$0	\$0	\$0
143. Total										4,738	6,309,051	\$33,375,947	-\$1,050,457,617 10/	\$1,083,833,564	-\$949,336,015 10/	\$982,711,962
144. Rate to Variable Cost Ratio												529%	11/	17,179%	14/	15,576%
145. Minimum																
146. Maximum																

1/ STB Decision workpapers "STB Revised Variable Cost Calculation.xlsx" 1Q2012 variable costs.

2/ Column (5) x 1.8

3/ Tariff Rate from Rebuttal Exhibit II-A-16

4/ Column (7) ÷ Column (5)

5/ Issue Movement carloads from Rebuttal workpaper "DuPont Issue Lead Unit Waybills_2009 & 2010 Data for T&O Final.xlsx" for lanes with effective tariff rates.

6/ Column (5) x Column (9)

7/ Column (7) x Column (9)

8/ Line 143 Column (12) ÷ Line 143 Column (9) x Column (9)

9/ Column (11) - Column (12)

10/ Revenue shortfall for given year from, "D42125 Exhibit III-H-1 STB No3 Corrected STB.xlsm" netting level, in the STB's 10/3/14 decision.

11/ Line 143 Column (11) ÷ Line 143 Column (10)

12/ Line 143 Column (13) ÷ Line 143 Column (10)

13/ Line 143 Column (15) ÷ Line 143 Column (10)

14/ Line 143 Column (17) ÷ Line 143 Column (10)

15/ Line 143 Column (19) ÷ Line 143 Column (10)

16/ Line 143 Column (21) ÷ Line 143 Column (10)

17/ Line 143 Column (23) ÷ Line 143 Column (10)

**Variable Cost, Jurisdictional Threshold, Tariff Rate and
Adjusted Issue Revenue to Cover Shortfall for DuPont Movements - 2012-2017**

										1Q2012			Rate to			2010			1Q12			1Q12			2016			2017		
Origin		Destination		Railroad(s)	Commodity	Phase III	Jurisdictional	Tariff	Variable Cost	2010 Issue	1Q12 Issue	1Q12 Issue	Adjusted Issue			Adjusted Issue														
City (1)	ST	City (2)	ST										Cost 1/ (5)	Threshold 2/ (6)	Rate 3/ (7)	Ratios 4/ (8)	Movements 5/ (9)	Costs 6/ (10)	Revenue 7/ (11)	Shortfall 8/ (20)	Shortfall 9/ (21)	Shortfall 8/ (22)	Shortfall 9/ (23)							
Exhibit A - Local Moves																														
1. Removed																														
2. Bayway	NJ	Waynesville	NC	NS	2819315	\$2,628	\$4,731	\$12,855	489%	3	\$7,885	\$38,565	-\$453,712	\$492,277	-\$222,744	\$261,309														
3. Belle	WV	Danville	IL	NS	2813980	\$1,923	\$3,461	\$11,836	616%	30	\$57,689	\$355,080	-\$4,537,123	\$4,892,203	-\$2,227,442	\$2,582,522														
4. Removed																														
5. Removed																														
6. Removed																														
7. Removed																														
8. Removed																														
9. Belle	WV	Wyandotte	MI	NS	2813934	\$1,818	\$3,273	\$8,814	485%	0	\$0	\$0	\$0	\$0	\$0	\$0														
10. Charleston	TN	Edgemoor	DE	NS	2812815	\$2,602	\$4,684	\$18,562	713%	14	\$36,429	\$259,868	-\$2,117,324	\$2,377,192	-\$1,039,473	\$1,299,341														
11. Edgemoor	DE	Chicago	IL	NS	2816130	\$2,605	\$4,688	\$9,844	378%	24	\$62,513	\$236,256	-\$3,629,698	\$3,865,954	-\$1,781,953	\$2,018,209														
12. Edgemoor	DE	Chillicothe	OH	NS	2816130	\$2,537	\$4,566	\$6,510	257%	7	\$17,756	\$45,570	-\$1,058,662	\$1,104,232	-\$519,736	\$565,306														
13. Edgemoor	DE	Mahrt	AL	NS	2816130	\$3,352	\$6,033	\$12,376	369%	95	\$318,394	\$1,175,720	-\$14,367,555	\$15,543,275	-\$7,053,565	\$8,229,285														
14. Edgemoor	DE	Riverview Intl	GA	NS	2816130	\$3,040	\$5,473	\$6,270	206%	28	\$85,134	\$175,560	-\$4,234,648	\$4,410,208	-\$2,078,945	\$2,254,505														
15. Edgemoor	DE	Wabash	IN	NS	2816130	\$2,666	\$4,800	\$6,627	249%	5	\$13,332	\$33,135	-\$756,187	\$789,322	-\$371,240	\$404,375														
16. Lemoyne	AL	Giant	SC	NS	4810560	\$2,746	\$4,943	\$5,136	187%	2	\$5,492	\$10,272	-\$302,475	\$312,747	-\$148,496	\$158,768														
17. Loudon	TN	Braithwaite	LA	NS	2818512	\$2,282	\$4,108	\$4,125	181%	0	\$0	\$0	\$0	\$0	\$0	\$0														
18. Louisville	KY	Decatur	IL	NS	2819450	\$1,430	\$2,574	\$4,596	321%	73	\$104,393	\$335,508	-\$11,040,332	\$11,375,840	-\$5,420,108	\$5,755,616														
19. Removed - STB Decision March 24, 2014 (Market Dominance)																														
20. Removed																														
21. Removed																														
22. McIntosh	AL	Lemoyne	AL	NS	2812220	\$566	\$1,020	\$1,605	283%	16	\$9,064	\$25,680	-\$2,419,799	\$2,445,479	-\$1,187,969	\$1,213,649														
23. Reybold	DE	Detroit	MI	NS	2819315	\$2,138	\$3,849	\$7,812	365%	0	\$0	\$0	\$0	\$0	\$0	\$0														
24. Reybold	DE	Fort Mill	SC	NS	2819315	\$2,144	\$3,859	\$6,108	285%	0	\$0	\$0	\$0	\$0	\$0	\$0														
25. Reybold	DE	Morrisville	PA	NS	2819315	\$666	\$1,199	\$3,614	542%	0	\$0	\$0	\$0	\$0	\$0	\$0														
Exhibit B - Joint Moves																														
1. Belle	WV	Anaheim	CA	NS-CHGO-UP	2813980	\$1,797	\$3,235	\$12,100	673%	1	\$1,797	\$12,100	-\$151,237	\$163,337	-\$74,248	\$86,348														
2. Belle	WV	Bayport	TX	NS-ESTL-UP	2818620	\$2,389	\$4,301	\$11,812	494%	18	\$43,008	\$212,616	-\$2,722,274	\$2,934,890	-\$1,336,465	\$1,549,081														
3. Removed																														
4. Belle	WV	Brownsville	TX	NS-ESTL-UP	2818221	\$2,388	\$4,298	\$11,812	495%	0	\$0	\$0	\$0	\$0	\$0	\$0														
5. Belle	WV	Burley	ID	NS-CHGO-UP	2813934	\$1,797	\$3,235	\$12,100	673%	7	\$12,579	\$84,700	-\$1,058,662	\$1,143,362	-\$519,736	\$604,436														
6. Belle	WV	Cadet	MO	NS-KCITY-UP	2813934	\$3,044	\$5,480	\$19,539	642%	0	\$0	\$0	\$0	\$0	\$0	\$0														
7. Removed																														
8. Belle	WV	Channelview	TX	NS-ESTL-UP	2818130	\$2,067	\$3,721	\$11,812	571%	21	\$43,414	\$248,052	-\$3,175,986	\$3,424,038	-\$1,559,209	\$1,807,261														
9. Belle	WV	City of Commerce	CA	NS-STRTR-BNSF	2818221	\$2,082	\$3,748	\$10,242	492%	8	\$16,657	\$81,936	-\$1,209,899	\$1,291,835	-\$593,984	\$675,920														
10. Belle	WV	Conroe	TX	NS-ESTL-BNSF	2813934	\$2,227	\$4,009	\$14,136	635%	89	\$198,235	\$1,258,104	-\$13,460,130	\$14,718,234	-\$6,608,077	\$7,866,181														
11. Belle	WV	Corsicana	TX	NS-ESTL-UP	2813934	\$2,115	\$3,807	\$14,136	668%	13	\$27,497	\$183,768	-\$1,966,086	\$2,149,854	-\$965,225	\$1,148,993														
12. Removed																														
13. Belle	WV	East Billings	MT	NS-CHGO-BNSF	2818130	\$1,773	\$3,192	\$8,533	481%	9	\$15,961	\$76,797	-\$1,361,137	\$1,437,934	-\$668,232	\$745,029														
14. Belle	WV	Ethyl	AR	NS-ESTL-UP-MCNEI-LNW	2813934	\$2,133	\$3,839	\$14,136	663%	30	\$63,982	\$424,080	-\$4,537,123	\$4,961,203	-\$2,227,442	\$2,651,522														
15. Belle	WV	Finley	WA	NS-CHGO-BNSF	2813934	\$1,798	\$3,236	\$12,100	673%	17	\$30,565	\$205,700	-\$2,571,036	\$2,776,736	-\$1,262,217	\$1,467,917														
16. Removed																														
17. Belle	WV	Freeport	TX	NS-ESTL-UP	2818130	\$1,965	\$3,538	\$11,812	601%	12	\$23,586	\$141,744	-\$1,814,849	\$1,956,593	-\$890,977	\$1,032,721														
18. Belle	WV	Garyville	LA	NS-NEWOR-CN	2813934	\$3,478	\$6,261	\$22,732	654%	13	\$45,218	\$295,516	-\$1,966,086	\$2,261,602	-\$965,225	\$1,260,741														
19. Belle	WV	Geismar	LA	NS-NEWOR-CN	2813934	\$2,799	\$5,037	\$22,732	812%	0	\$0	\$0	\$0	\$0	\$0	\$0														
20. Belle	WV	Janesville	WI	NS-CHGO-UP	2818131	\$1,748	\$3,146	\$12,100	692%	10	\$17,479	\$121,000	-\$1,512,374	\$1,633,374	-\$742,481	\$863,481														
21. Belle	WV	Laredo	TX	NS-ESTL-UP	2818221	\$2,388	\$4,298	\$11,812	495%	0	\$0	\$0	\$0	\$0	\$0	\$0														
22. Belle	WV	Laredo	TX	NS-ESTL-UP	2818131	\$2,274	\$4,094	\$14,136	622%	0	\$0	\$0	\$0	\$0	\$0	\$0														
23. Belle	WV	Lorenzo	IL	NS-CHGO-BNSF	2813980	\$1,770	\$3,186	\$12,100	684%	9	\$15,931	\$108,900	-\$1,361,137	\$1,470,037	-\$668,232	\$777,132														
24. Belle	WV	Los Angeles	CA	NS-STRTR-BNSF	2813934	\$2,003	\$3,605	\$13,450	671%	32	\$64,097	\$430,400	-\$4,839,597	\$5,269,997	-\$2,375,938	\$2,806,338														
25. Belle	WV	Los Angeles	CA	NS-CHGO-UP	2818130	\$1,784	\$3,212	\$8,533	478%	24	\$42,823	\$204,792	-\$3,629,698	\$3,834,490	-\$1,781,953	\$1,986,745														
26. Removed																														
27. Belle	WV	Millsdale	IL	NS-CHGO-CN	2818131	\$1,745	\$3,142	\$12,100	693%	32	\$55,850	\$387,200	-\$4,839,597	\$5,226,797	-\$2,375,938	\$2,763,138														
28. Removed																														
29. Belle	WV	Saint Paul	MN	NS-CHGO-BNSF	2818221	\$1,958	\$3,524	\$8,533	436%	43	\$84,196	\$366,919	-\$6,503,209	\$6,870,128	-\$3,192,666	\$3,559,585														
30. Belle	WV	San Dimas	CA	NS-CHGO-UP	2813980	\$1,922	\$3,459	\$12,100	630%	2	\$3,844	\$24,200	-\$302,475	\$326,675	-\$148,496	\$172,696														
31. Removed																														
32. Belle	WV	St Gabriel	LA	NS-NEWOR-CN	2813934	\$3,323	\$5,982	\$22,732	684%	33	\$109,672	\$750,156	-\$4,990,835	\$5,740,991	-\$2,450,186	\$3,200,342														
33. Belle	WV	St Joseph	MO	NS-KCITY-UP	2818130	\$2,777	\$4,998	\$13,535	487%	4	\$11,107	\$54,140	-\$604,950	\$659,090	-\$296,992	\$351,132														
34. Removed																														
35. Belle	WV	Strang	TX	NS-ESTL-UP	2818221	\$2,322	\$4,179	\$11,812	509%	11	\$25,541	\$129,932	-\$1,663,612	\$1,793,544	-\$816,729	\$946,661														
36. Belle	WV	Strang	TX	NS-ESTL-BNSF	2813934	\$1,905	\$3,430	\$14,136	742%	3	\$5,716	\$42,408	-\$453,712	\$496,120	-\$222,744	\$265,152														
37. Belle	WV	Strang	TX	NS-ESTL-UP	2819183	\$2,036	\$3,665	\$5,139	252%	33	\$67,194	\$169,587	-\$4,990,835	\$5,160,422	-\$2,450,186	\$2,619,773														
38. Removed																														
39. Belle	WV	Texas City	TX	NS-ESTL-UP	2813934	\$2,133	\$3,839	\$14,136	663%	3	\$6,398	\$42,408	-\$453,712	\$496,120	-\$222,744	\$265,152														
40. Belle	WV	Verona	MO	NS-ESTL-BNSF	2813934	\$2,210	\$3,979	\$14,136	640%	16	\$35,366	\$226,176	-\$2,419,799	\$2,645,975	-\$1,187,969	\$1,414,145														
41. Belle	WV	West Memphis	AR	NS-KCITY-UP	2813934	\$2,785	\$5,013	\$19,539	702%	9	\$25,063	\$175,851	-\$1,361,137	\$1,536,988	-\$668,232	\$844,083														
42. Belle	WV	Winford Spur	LA	NS-MERID-KCS	2813980	\$2,949	\$5,309	\$19,888	674%	5	\$14,747	\$99,440	-\$756,187	\$855,627	-\$371,240	\$470,680														
43. Belle	WV	Wichita	KS	NS-ESTL-BNSF	2813934	\$2,258	\$4,064	\$14,136	626%	6	\$13,546	\$84,816	-\$907,425	\$992,241	-\$445,488	\$530,304														
44. Bloomington	TX	Greenville	SC	UP-NEWOR-NS	2821142	\$1,708	\$3,074	\$6,113	358%	0	\$0	\$0	\$0	\$0	\$0	\$0														

Variable Cost, Jurisdictional Threshold, Tariff Rate and
Adjusted Issue Revenue to Cover Shortfall for DuPont Movements - 2012-2017

								1Q2012				Rate to			2010			1Q12			1Q12			2016		2017	
Origin		Destination						Phase III	Jurisdictional	Tariff	Variable Cost	Issue	Issue	Issue	Adjusted Issue		Adjusted Issue										
City	ST	City	ST	Railroad(s)	Commodity	Cost 1/	Threshold 2/	Rate 3/	Ratios 4/	Movements 5/	Costs 6/	Revenue 7/	Shortfall 8/	Shortfall 9/	Shortfall 8/	Shortfall 9/											
(1)		(2)		(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(20)	(21)	(22)	(23)											
45. Bloomington	TX	Washington; Warren	NJ	UP-ESTL-NS	2821142	\$2,710	\$4,877	\$9,644	356%	4	\$10,839	\$38,576	-\$604,950	\$643,526	-\$296,992	\$335,568											
46. Removed																											
47. Charleston; Bradley	TN	Woodstock	TN	NS-MEMPH-CN	2812220	\$1,194	\$2,149	\$4,170	349%	59	\$70,436	\$246,030	-\$8,923,008	\$9,169,038	-\$4,380,635	\$4,626,665											
48. Cresap	WV	Edgemoor	DE	CSXT-HAGTN-NS	2991315	\$753	\$1,356	\$3,591	477%	0	\$0	\$0	\$0	\$0	\$0	\$0											
49. Dowling	TX	Fort Mill	SC	KCS-MERID-NS	2815112	\$2,033	\$3,659	\$7,690	378%	3	\$6,099	\$23,070	-\$453,712	\$476,782	-\$222,744	\$245,814											
50. Edgemoor	DE	Garland	TX	NS-MERID-KCS	2816130	\$3,269	\$5,885	\$9,388	287%	22	\$71,926	\$206,336	-\$3,327,223	\$3,533,759	-\$1,633,457	\$1,839,993											
51. Edgemoor	DE	Groos	MI	NS-CHGO-CN	2816130	\$2,496	\$4,494	\$9,844	394%	57	\$142,295	\$561,108	-\$8,620,533	\$9,181,641	-\$4,232,139	\$4,793,247											
52. Edgemoor	DE	Laredo	TX	NS-ESTL-UP	2816130	\$2,997	\$5,394	\$10,991	367%	0	\$0	\$0	\$0	\$0	\$0	\$0											
53. Edgemoor	DE	Madawaska	ME	NS-ROUPT-CN	2816130	\$1,492	\$2,685	\$5,029	337%	47	\$70,118	\$236,363	-\$7,108,159	\$7,344,522	-\$3,489,658	\$3,726,021											
54. Edgemoor	DE	Pasadena	TX	NS-ESTL-UP	2819971	\$2,832	\$5,098	\$24,453	863%	17	\$48,143	\$415,701	-\$2,571,036	\$2,986,737	-\$1,262,217	\$1,677,918											
55. Edgemoor	DE	Port Huron	MI	NS-BUFF-CN	2816130	\$1,941	\$3,494	\$7,404	381%	25	\$48,534	\$185,100	-\$3,780,936	\$3,966,036	-\$1,856,201	\$2,041,301											
56. Edgemoor	DE	Portland	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,488	\$2,678	\$5,029	338%	48	\$71,424	\$241,392	-\$7,259,396	\$7,500,788	-\$3,563,906	\$3,805,298											
57. Edgemoor	DE	Portland	OR	NS-CHGO-BNSF	2816130	\$2,524	\$4,543	\$9,844	390%	35	\$88,342	\$344,540	-\$5,293,310	\$5,637,850	-\$2,598,682	\$2,943,222											
58. Edgemoor	DE	Quinneseec	MI	NS-CHGO-CN	2816130	\$2,498	\$4,496	\$9,844	394%	19	\$47,457	\$187,036	-\$2,873,511	\$3,060,547	-\$1,410,713	\$1,597,749											
59. Edgemoor	DE	Rileys	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,493	\$2,687	\$5,029	337%	20	\$29,858	\$100,580	-\$3,024,748	\$3,125,328	-\$1,484,961	\$1,585,541											
60. Edgemoor	DE	Rumford	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,488	\$2,679	\$5,029	338%	34	\$50,607	\$170,986	-\$5,142,072	\$5,313,058	-\$2,524,434	\$2,695,420											
61. Removed																											
62. Edgemoor	DE	Shawmutt	ME	NS-MCV-PAS-AYERM-ST	2816130	\$1,490	\$2,682	\$5,029	338%	40	\$59,601	\$201,160	-\$6,049,497	\$6,250,657	-\$2,969,922	\$3,171,082											
63. Edgemoor	DE	Snoyob	CA	NS-CHGO-UP	2816130	\$2,529	\$4,552	\$9,844	389%	25	\$63,219	\$246,100	-\$3,780,936	\$4,027,036	-\$1,856,201	\$2,102,301											
64. Edgemoor	DE	Snoyob	CA	NS-STRTR-BNSF	2816130	\$2,721	\$4,898	\$10,944	402%	0	\$0	\$0	\$0	\$0	\$0	\$0											
65. Edgemoor	DE	St Paul	MN	NS-CHGO-UP	2816130	\$2,524	\$4,543	\$9,844	390%	11	\$27,764	\$108,284	-\$1,663,612	\$1,771,896	-\$816,729	\$925,013											
66. Removed																											
67. Edgemoor	DE	West Monroe	LA	NS-MERID-KCS	2816130	\$3,274	\$5,893	\$9,388	287%	67	\$219,338	\$628,996	-\$10,132,907	\$10,761,903	-\$4,974,619	\$5,603,615											
68. Edgemoor	DE	Wheeling	IL	NS-CHGO-CN	2816130	\$2,487	\$4,477	\$9,844	396%	36	\$89,540	\$354,384	-\$5,444,547	\$5,798,931	-\$2,672,930	\$3,027,314											
Removed - STB Decision March 24, 2014 (Market Dominance)																											
70. Removed																											
71. Gregory	TX	Dragon	MS	UP-NEWOR-NS	2813984	\$579	\$1,041	\$2,486	430%	27	\$15,622	\$67,122	-\$4,083,410	\$4,150,532	-\$2,004,697	\$2,071,819											
72. Removed																											
73. Gregory	TX	Royce	NJ	UP-ESTL-NS	2813984	\$3,073	\$5,532	\$21,912	713%	30	\$92,192	\$657,360	-\$4,537,123	\$5,194,483	-\$2,227,442	\$2,884,802											
74. Removed																											
75. Lemont	IL	Edgemoor	DE	BNSF-CHGO-NS	2991315	\$2,385	\$4,292	\$8,384	352%	109	\$259,919	\$913,856	-\$16,484,879	\$17,398,735	-\$8,093,038	\$9,006,894											
76. Lemoyne	AL	Artesia	MS	NS-MERID-KCS	4810560	\$1,410	\$2,538	\$8,983	637%	0	\$0	\$0	\$0	\$0	\$0	\$0											
77. McIntosh	AL	Burnside	LA	NS-MOBIL-CN	2819330	\$362	\$652	\$2,400	662%	257	\$93,116	\$616,800	-\$38,868,017	\$39,484,817	-\$19,081,749	\$19,698,549											
78. McIntosh	AL	Delisle	MS	NS-MOBIL-CN-HATBG-KCS	2812815	\$366	\$659	\$2,900	792%	1,444	\$528,455	\$4,187,600	-\$218,386,835	\$222,574,435	-\$107,214,185	\$111,401,785											
79. McIntosh	AL	Delisle	MS	NS-MOBIL-CN-HATBG-KCS	2812220	\$372	\$670	\$2,400	644%	8	\$2,979	\$19,200	-\$1,209,899	\$1,229,099	-\$593,984	\$613,184											
80. McIntosh	AL	Orange	TX	NS-NEWOR-UP	2812220	\$1,809	\$3,256	\$9,214	509%	0	\$0	\$0	\$0	\$0	\$0	\$0											
81. McIntosh	AL	Woodstock	TN	NS-MOBIL-CN	2812220	\$372	\$670	\$2,400	645%	84	\$31,264	\$201,600	-\$12,703,943	\$12,905,543	-\$6,236,836	\$6,438,436											
82. Orange	TX	Greenville	SC	UP-NEWOR-NS	2821142	\$2,351	\$4,231	\$6,113	260%	10	\$23,506	\$61,130	-\$1,512,374	\$1,573,504	-\$742,481	\$803,611											
83. Orange	TX	Washington; Warren	NJ	UP-ESTL-NS	2821142	\$2,528	\$4,551	\$9,644	381%	4	\$10,114	\$38,576	-\$604,950	\$643,526	-\$296,992	\$335,568											
84. Pascagoula	MS	Fort Mill	SC	MSE-MOBIL-NS	2815112	\$2,349	\$4,228	\$8,928	380%	4	\$9,396	\$35,712	-\$604,950	\$640,662	-\$296,992	\$332,704											
85. Pascagoula	MS	Lemoyne	AL	MSE-MOBIL-NS	2815112	\$318	\$572	\$2,758	867%	0	\$0	\$0	\$0	\$0	\$0	\$0											
86. Strang	TX	Lemoyne	AL	UP-NEWOR-NS	2812350	\$2,026	\$3,646	\$6,899	341%	4	\$8,103	\$27,596	-\$604,950	\$632,546	-\$296,992	\$324,588											
87. Beauharnois	PQ	Edgemoor	DE	CSXT-BUFF-NS	2812815	\$1,625	\$2,925	\$12,375	761%	0	\$0	\$0	\$0	\$0	\$0	\$0											
88. Removed																											
89. Belle	WV	Gainesville	GA	NS-CINTI-CSXT	2813980	\$1,648	\$2,966	\$10,487	636%	2	\$3,295	\$20,974	-\$302,475	\$323,449	-\$148,496	\$169,470											
90. Belle	WV	Port Bienville	MS	NS-ATLA-CSXT-ANSLE-PBVR	2813934	\$3,015	\$5,427	\$12,839	426%	56	\$168,833	\$718,984	-\$8,469,296	\$9,188,280	-\$4,157,891	\$4,876,875											
91. Belle	WV	Theodore	AL	NS-CINTI-CSXT	2813934	\$1,638	\$2,948	\$10,487	640%	17	\$27,841	\$178,279	-\$2,571,036	\$2,749,315	-\$1,262,217	\$1,440,496											
92. Bellwood	VA	Dallas	GA	CSXT-PTRSB-NS	2819315	\$2,497	\$4,495	\$8,926	357%	0	\$0	\$0	\$0	\$0	\$0	\$0											
Removed - STB Decision March 24, 2014 (Market Dominance)																											
94. Bellwood	VA	Rockwell	NC	CSXT-PTRSB-NS	2819315	\$1,071	\$1,928	\$3,431	320%	0	\$0	\$0	\$0	\$0	\$0	\$0											
95. Removed																											
96. Danville	VA	Amphill	VA	NS-PTRSB-CSXT	3274110	\$706	\$1,270	\$1,910	271%	37	\$26,115	\$70,670	-\$5,595,785	\$5,666,455	-\$2,747,178	\$2,817,848											
97. Edgemoor	DE	New Johnsonville	TN	NS-CINTI-CSXT	2816130	\$2,617	\$4,711	\$9,594	367%	130	\$340,264	\$1,247,220	-\$19,660,865	\$20,908,085	-\$9,652,247	\$10,899,467											
Removed - STB Decision March 24, 2014 (Market Dominance)																											
99. Loudon	TN	Graingers	NC	NS-CHATT-CSXT	2818512	\$648	\$1,166	\$1,490	230%	20	\$12,960	\$29,800	-\$3,024,748	\$3,054,548	-\$1,484,961	\$1,514,761											
100. Loudon	TN	Graingers	NC	NS-CHATT-CSXT	2818512	\$674	\$1,212	\$1,684	250%	81	\$54,555	\$136,404	-\$12,250,231	\$12,386,635	-\$6,014,092	\$6,150,496											
101. Miami Fort	OH	Dallas	GA	CSXT-CINTI-NS	2819315	\$1,704	\$3,067	\$5,084	298%	0	\$0	\$0	\$0	\$0	\$0	\$0											
102. Miami Fort	OH	Gracewood	GA	CSXT-CHATT-NS	2819325	\$1,563	\$2,813	\$9,761	625%	12	\$18,754	\$117,132	-\$1,814,849	\$1,931,981	-\$890,977	\$1,008,109											
103. Miami Fort	OH	McIntosh	AL	CSXT-CHATT-NS	2819340	\$1,099	\$1,978	\$8,664	789%	11	\$12,087	\$95,304	-\$1,663,612	\$1,758,916	-\$816,729	\$912,033											
104. Removed																											
105. Removed																											
106. Miami Fort	OH	Pepper	VA	CSXT-CINTI-NS	2819345	\$2,278	\$4,100	\$5,174	227%	21	\$47,832	\$108,654	-\$3,175,986	\$3,284,640	-\$1,559,209	\$1,667,863											
107. Natrium	WV	Belle	WV	CSXT-CINTI-NS	2812220	\$1,706	\$3,071	\$8,532	500%	5	\$8,530	\$42,660	-\$756,187	\$798,847	-\$371,240	\$413,900											
108. Natrium	WV	Danville	VA	CSXT-LYNCH-NS	2812220	\$430	\$774	\$2,696	627%	84	\$36,134	\$226,464	-\$12,703,943	\$12,930,407	-\$6,236,836	\$6,463,300											
109. New Johnsonville	TN	Chapman	PA	CSXT-CINTI-NS	2816130	\$2,372	\$4,269	\$7,652	323%	5	\$11,859	\$38,260	-\$756,187	\$794,447	-\$371,240	\$409,500											
110. Removed																											
111. New Johnsonville	TN	Morrow	GA	CSXT-CHATT-NS	2816130	\$758	\$1,364	\$4,815	635%	13	\$9,855	\$62,595	-\$1,966,086	\$2,028,681	-\$965,225	\$1,027,820											
112.																											

Variable Cost, Jurisdictional Threshold, Tariff Rate and
Adjusted Issue Revenue to Cover Shortfall for DuPont Movements - 2012-2017

						1Q2012				2010	1Q12	1Q12	2016		2017	
Origin		Destination		Railroad(s)	Commodity	Phase III	Jurisdictional	Tariff	Variable Cost	Issue	Issue	Issue	Adjusted Issue		Adjusted Issue	
City	ST	City	ST			Cost 1/	Threshold 2/	Rate 3/	Ratios 4/	Movements 5/	Costs 6/	Revenue 7/	Shortfall 8/	Revenue To Cover	Shortfall 8/	Revenue To Cover
(1)		(2)		(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(20)	(21)	(22)	(23)
117. Starke	FL	Huntsville	AL	CSXT-DCTUR-NS	1441325	\$516	\$929	\$1,910	370%	19	\$9,807	\$36,290	-\$2,873,511	\$2,909,801	-\$1,410,713	\$1,447,003
118. Removed - STB Decision March 24, 2014 (Market Dominance)																
119. Wurland	KY	McIntosh	AL	CSXT-BHAM-NS	2819315	\$883	\$1,589	\$2,633	298%	0	\$0	\$0	\$0	\$0	\$0	\$0
120. Belle	WV	Divine	IL	NS-PINE-CN	2813980	\$1,687	\$3,037	\$11,542	684%	44	\$74,234	\$507,848	-\$6,654,447	\$7,162,295	-\$3,266,914	\$3,774,762
121. Belle	WV	Mapleton	IL	NS-LOGPT-TPW	2813934	\$1,497	\$2,694	\$7,845	524%	61	\$91,310	\$478,545	-\$9,225,483	\$9,704,028	-\$4,529,131	\$5,007,676
122. Burnside	LA	Gracewood	GA	CN-NEWOR-NS	2819325	\$2,155	\$3,879	\$18,406	854%	30	\$64,647	\$552,180	-\$4,537,123	\$5,089,303	-\$2,227,442	\$2,779,622
123. Removed																
124. New Johnsonville	TN	McDonough	GA	CSXT-CHATT-NS	2816130	\$1,138	\$2,048	\$4,815	423%	14	\$15,933	\$67,410	-\$2,117,324	\$2,184,734	-\$1,039,473	\$1,106,883
125. Charleston	TN	Woodstock	TN	NS-MEMPH-CN	2812410	\$1,178	\$2,121	\$9,265	786%	0	\$0	\$0	\$0	\$0	\$0	\$0
126. Reybold	DE	Albuquerque	NM	NS-STRTR-BNSF	2819315	\$2,674	\$4,814	\$10,844	405%	0	\$0	\$0	\$0	\$0	\$0	\$0
127. Reybold	DE	Baltimore	MD	NS-BALBV-CSXT	2819315	\$434	\$782	\$3,900	898%	0	\$0	\$0	\$0	\$0	\$0	\$0
128. Reybold	DE	Blair	NE	NS-CHGO-UP	2819315	\$2,480	\$4,465	\$10,008	403%	0	\$0	\$0	\$0	\$0	\$0	\$0
129. Reybold	DE	Brewton	AL	NS-BHAM-CSXT	2819315	\$2,802	\$5,043	\$10,476	374%	0	\$0	\$0	\$0	\$0	\$0	\$0
130. Reybold	DE	Castle Hayne	NC	NS-CHLTE-CSXT	2819315	\$1,941	\$3,494	\$5,844	301%	0	\$0	\$0	\$0	\$0	\$0	\$0
131. Reybold	DE	Clifton	AZ	NS-KCITY-UP	2819315	\$3,572	\$6,430	\$14,928	418%	0	\$0	\$0	\$0	\$0	\$0	\$0
132. Reybold	DE	Corson	SD	NS-CHGO-BNSF	2819315	\$2,480	\$4,465	\$10,008	403%	0	\$0	\$0	\$0	\$0	\$0	\$0
133. Removed																
134. Reybold	DE	Ferguson	MS	NS-MEMPHIS-CN	2819315	\$3,240	\$5,833	\$12,882	398%	0	\$0	\$0	\$0	\$0	\$0	\$0
135. Reybold	DE	Hastings	NE	NS-CHGO-BNSF	2819315	\$2,480	\$4,465	\$10,008	403%	0	\$0	\$0	\$0	\$0	\$0	\$0
136. Reybold	DE	Indianapolis	IN	NS-CINTL-CSXT	2819315	\$2,231	\$4,015	\$8,880	398%	0	\$0	\$0	\$0	\$0	\$0	\$0
137. Reybold	DE	Omaha	NE	NS-CHGO-UP	2819315	\$2,480	\$4,465	\$10,008	403%	0	\$0	\$0	\$0	\$0	\$0	\$0
138. Reybold	DE	Orange	TX	NS-ESTL-BNSF	2819315	\$2,964	\$5,335	\$12,192	411%	0	\$0	\$0	\$0	\$0	\$0	\$0
139. Reybold	DE	Phoenix	AZ	NS-STRTR-BNSF	2819315	\$2,674	\$4,814	\$10,844	405%	0	\$0	\$0	\$0	\$0	\$0	\$0
140. Reybold	DE	Sioux City	IA	NS-CHGO-BNSF	2819315	\$2,480	\$4,465	\$10,008	403%	0	\$0	\$0	\$0	\$0	\$0	\$0
141. Reybold	DE	Toledo	OH	NS-TOLED-CSXT	2819315	\$1,859	\$3,346	\$7,200	387%	0	\$0	\$0	\$0	\$0	\$0	\$0
142. Reybold	DE	Washington	WV	NS-HAGTN-CSXT	2819315	\$740	\$1,332	\$6,444	871%	0	\$0	\$0	\$0	\$0	\$0	\$0
143. Total										4,738	6,309,051	\$33,375,947	-\$716,562,898 10/	\$749,938,845	-\$351,787,265 10/	\$385,163,212
144. Rate to Variable Cost Ratio												529%	11/	11,887%	16/	6,105%
145. Minimum																17/
146. Maximum																

1/ STB Decision workpapers "STB Revised Variable Cost Calculation.xlsx" 1Q2012 variable costs.

2/ Column (5) x 1.8

3/ Tariff Rate from Rebuttal Exhibit II-A-16

4/ Column (7) + Column (5)

5/ Issue Movement carloads from Rebuttal workpaper "DuPont Issue Lead Unit Waybills_2009 & 2010 Data for T&O Final.xlsx" for lanes with effective tariff rates.

6/ Column (5) x Column (9)

7/ Column (7) x Column (9)

8/ Line 143 Column (12) + Line 143 Column (9) x Column (9)

9/ Column (11) - Column (12)

10/ Revenue shortfall for given year from, "D42125 Exhibit III-H-1 STB No3 Corrected STB.xlsm" netting level, in the STB's 10/3/14 decision.

11/ Line 143 Column (11) + Line 143 Column (10)

12/ Line 143 Column (13) + Line 143 Column (10)

13/ Line 143 Column (15) + Line 143 Column (10)

14/ Line 143 Column (17) + Line 143 Column (10)

15/ Line 143 Column (19) + Line 143 Column (10)

16/ Line 143 Column (21) + Line 143 Column (10)

17/ Line 143 Column (23) + Line 143 Column (10)

PUBLIC VERSION

BEFORE THE
SURFACE TRANSPORTATION BOARD

SUNBELT CHLOR ALKALI PARTNERSHIP

Complainant,

v.

NORFOLK SOUTHERN RAILWAY COMPANY

Defendant.

)
)
)
) Docket No. NOR 42130
)
)
)
)

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Public Record

REBUTTAL EVIDENCE AND ARGUMENT OF
SUNBELT CHLOR ALKALI PARTNERSHIP

Volume I: Narrative

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June 3, 2013

Filing Contains Color Images

II. MARKET DOMINANCE

A. QUANTITATIVE MARKET DOMINANCE

NS does not contest that “using the challenged rate and URCS system-average variable costs, the issue movement generates revenue-to-variable-cost... ratios in excess of the 180% jurisdictional threshold...”¹ SunBelt agrees.

Details of SunBelt’s variable cost calculations and revenue to variable cost (“R/VC”) ratios are shown in Rebuttal Exhibit II-A-1. A summary of the results is shown in Table II-A-1 below.

Table II-A-1 <u>Summary of Variable Cost, Jurisdictional Threshold and Revenue to Variable Cost Ratios for SunBelt Movement</u>				
Item	3Q2011	4Q2011	1Q2012	2Q2012
(1)	(3)	(4)	(5)	(6)
1. Phase III Cost	\$1,744	\$1,732	\$1,739	\$1,764
2. Jurisdictional Threshold	\$3,140	\$3,117	\$3,130	\$3,175
3. Rate Per Car	\$8,088	\$8,088	\$8,088	\$8,088
4. R/VC Ratio	464%	467%	465%	459%
Source: Rebuttal Exhibit II-A-1				

As indicated in Table II-A-1, NS’s R/VC ratios at mid-third quarter 2011 (“3Q11”) levels through mid-second quarter 2012 (“2Q12”) levels range between 459 percent and 467 percent.

NS, however, does contest the use of unadjusted system average URCS Phase III results, stating that “the current version of URCS does not accurately reflect the full variable costs of transporting the issue movement.”² NS goes on to state that, “[w]hile NS does not propose a TIH adjustment to URCS costs for purposes of the Board’s threshold jurisdictional determination, Section III-H sets forth a rigorous approach that allocates some of the most

¹ See Reply Evidence of Norfolk Southern Railway Company, STB Docket No. NOR 42130, filed Jan. 7, 2013 (“NS Reply”) at II-1.

² See NS Reply, at II-1.

PUBLIC VERSION

significant TIH-related costs to TIH traffic for purposes of the ...MMM analysis.”³ SunBelt disputes NS’s attempt to apply movement-specific adjustments to URCS for any reason and responds to NS in detail in this Rebuttal Part III-H.

³ Id. at II-3.

**Estimated Variable Cost, Jurisdictional Threshold and Revenue to Variable Cost Ratio for the
Movement of Chlorine from McIntosh, AL to New Orleans, LA**

<u>Item</u> (1)	<u>3Q2011</u> (2)	<u>4Q2011</u> (3)	<u>1Q2012</u> (4)	<u>2Q2012</u> (5)
A. <u>Movement Parameters</u>				
1. Railroad	NS	NS	NS	NS
2. Miles	585.0	585.0	585.0	585.0
3. Shipment Type	Originated & Delivered	Originated & Delivered	Originated & Delivered	Originated & Delivered
4. Cars per Shipment	1	1	1	1
5. Car Type	Tank Car < 22,000 Gallons	Tank Car < 22,000 Gallons	Tank Car < 22,000 Gallons	Tank Car < 22,000 Gallons
6. Car Ownership	Private	Private	Private	Private
7. Tons per Car	89.8	89.8	89.8	89.8
8. Commodity	Chlorine (2812815)	Chlorine (2812815)	Chlorine (2812815)	Chlorine (2812815)
9. Movement Type	Single Car	Single Car	Single Car	Single Car
B. <u>Variable Cost and Jurisdictional Threshold</u>				
10. Phase III Cost Base Year 1/	\$1,726	\$1,726	\$1,726	\$1,726
11. Index to Applicable Quarter	1.01092	1.00353	1.00764	1.02226
12. Phase III Cost for Applicable Quarter 2/	\$1,744	\$1,732	\$1,739	\$1,764
13. Jurisdictional Threshold 3/	\$3,140	\$3,117	\$3,130	\$3,175
C. <u>Rate and Rate to Variable Cost Ratio</u>				
14. Rate Per Car 4/	\$8,088	\$8,088	\$8,088	\$8,088
15. Rate To Variable Cost Ratio 5/	4.64	4.67	4.65	4.59

1/ 2011 STB URCS Phase III Released November 28th, 2012.

2/ Line 10 x Line 11.

3/ Line 12 x 1.80.

4/ NSRQ 65912 Effective July 30, 2011 rate of \$8,088 per car and not subject to a fuel surcharge. Rate is for NS only move from McIntosh, AL to New Orleans, LA.

5/ Line 14 ÷ Line 12.

**BEFORE THE
SURFACE TRANSPORTATION BOARD**

Docket No. NOR 42121

*Counsel for Total Petrochemicals &
Refining USA, Inc.*

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**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 3Q10**

				3Q2010						
Origin 1/ (1)		Destination (2)		Railroad(s) (3)	Commodity (4)	Tariff Rate 1/ (5)	Phase III Cost 1/ (6)	Jurisdictional Threshold 1/ (7)	SAC Rate 2/ (8)	STB Maximum Rate 3/ (9)
Exhibit A										
2. Clinton	IN	Atherton	IN	CSXT	2821139	\$2,727	\$549	\$988	\$2,157	\$2,157
Exhibit B										
1. Memphis	TN	Social Circle	GA	BNSF MEMPH CSXT SOCIR GRWR	2821139	\$5,473	\$1,100	\$1,980	\$4,322	\$4,322
2. Memphis	TN	Evansville	IN	BNSF MEMPH CSXT	2821139	\$4,884	\$1,098	\$1,977	\$4,315	\$4,315
3. New Orleans	LA	Covington	GA	CN NEWOR CSXT	2821140	\$5,977	\$1,393	\$2,508	\$5,475	\$5,475
4. Chicago	IL	Clinton	IN	BNSF CHGO CSXT	2821139	\$3,719	\$624	\$1,123	\$2,451	\$2,451
5. New Orleans	LA	Amphill	VA	BNSF NEWOR CSXT	2821142	\$9,157	\$2,541	\$4,574	\$9,986	\$9,157
6. Memphis	TN	Bowling Green	KY	BNSF MEMPH CSXT	2821139	\$5,036	\$923	\$1,661	\$3,627	\$3,627
7. New Orleans	LA	Conyers	GA	CN NEWOR CSXT	2821140	\$5,976	\$1,382	\$2,487	\$5,429	\$5,429
8. New Orleans	LA	Barnett	GA	BNSF NEWOR CSXT BRNET GWRC	2821139	\$7,049	\$1,555	\$2,800	\$6,113	\$6,113
9. New Orleans	LA	Athens	GA	BNSF NEWOR CSXT	2821139	\$5,983	\$1,433	\$2,579	\$5,630	\$5,630
10. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821139	\$5,020	\$598	\$1,076	\$2,349	\$2,349
11. New Orleans	LA	Hope Hull	AL	CN NEWOR CSXT	2821140	\$4,320	\$971	\$1,747	\$3,815	\$3,815
12. New Orleans	LA	Oneco	FL	BNSF NEWOR CSXT ONECO SGLR	2821139	\$7,921	\$1,968	\$3,543	\$7,735	\$7,735
13. Memphis	TN	Glasgow	KY	CN MEMPH CSXT	2821140	\$5,045	\$997	\$1,794	\$3,916	\$3,916
15. Chicago	IL	Orangeburg	NY	BNSF CHGO CSXT	2821142	\$7,580	\$2,133	\$3,839	\$8,380	\$7,580
16. New Orleans	LA	Galloway	FL	CN NEWOR CSXT	2818342	\$7,048	\$2,255	\$4,059	\$8,861	\$7,048
17. Chicago	IL	Anderson	IN	BNSF CHGO CSXT	2821139	\$3,894	\$771	\$1,388	\$3,030	\$3,030
18. Chicago	IL	Cincinnati	OH	BNSF CHGO CSXT	2821142	\$4,578	\$1,019	\$1,835	\$4,006	\$4,006
19. Memphis	TN	Evansville	IN	CN MEMPH CSXT	2821140	\$4,884	\$1,099	\$1,978	\$4,319	\$4,319
20. Chicago	IL	Cumberland	MD	BNSF CHGO CSXT	2821139	\$6,513	\$1,499	\$2,699	\$5,892	\$5,892
21. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821139	\$6,767	\$1,721	\$3,099	\$6,765	\$6,765
22. Chicago	IL	Mentor	OH	BNSF CHGO CSXT	2821139	\$4,946	\$1,124	\$2,024	\$4,418	\$4,418
25. Memphis	TN	Guthrie	KY	CN MEMPH CSXT GUTHR RJCM	2821140	\$5,031	\$679	\$1,223	\$2,669	\$2,669
26. New Orleans	LA	Beech Island	SC	CN NEWOR CSXT	2821140	\$7,034	\$1,657	\$2,983	\$6,513	\$6,513
28. New Orleans	LA	Social Circle	GA	BNSF NEWOR CSXT SOCIR GRWR	2821139	\$5,988	\$1,273	\$2,291	\$5,001	\$5,001
29. Memphis	TN	Piqua	OH	CN MEMPH CSXT	2821140	\$6,433	\$1,709	\$3,076	\$6,715	\$6,433
30. East St. Louis	IL	Painesville	OH	UP ESTL CSXT	2911315	\$3,738	\$1,581	\$2,846	\$6,213	\$3,738
32. Effingham	IL	Terre Haute	IN	CN EFHAM CSXT	2821140	\$3,618	\$701	\$1,262	\$2,756	\$2,756
33. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821142	\$3,780	\$1,089	\$1,960	\$4,278	\$3,780
34. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821139	\$7,577	\$1,909	\$3,436	\$7,501	\$7,501
35. New Orleans	LA	Cartersville	GA	BNSF NEWOR CSXT	2821139	\$5,977	\$1,383	\$2,489	\$5,434	\$5,434
37. New Orleans	LA	Laurens	SC	BNSF NEWOR CSXT LAURN CPDR	2821139	\$7,250	\$1,432	\$2,578	\$5,628	\$5,628
38. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821139	\$7,633	\$2,051	\$3,691	\$8,059	\$7,633
39. New Orleans	LA	Lawrenceville	GA	BNSF NEWOR CSXT	2821142	\$5,977	\$1,385	\$2,492	\$5,441	\$5,441
43. New Orleans	LA	Covington	GA	BNSF NEWOR CSXT	2821139	\$5,977	\$1,391	\$2,503	\$5,465	\$5,465
44. East St. Louis	IL	Sidney	OH	BNSF ESTL CSXT	2821139	\$5,131	\$1,150	\$2,071	\$4,521	\$4,521
46. New Orleans	LA	Lakeland	FL	CN NEWOR CSXT	2821140	\$7,907	\$2,091	\$3,764	\$8,218	\$7,907
48. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821139	\$5,972	\$1,342	\$2,416	\$5,275	\$5,275
51. Memphis	TN	Galloway	TN	CN MEMPH CSXT	2821140	\$4,458	\$1,252	\$2,253	\$4,918	\$4,458
52. Memphis	TN	Bridgeport	AL	CN MEMPH CSXT BRDGL SQVR	2821140	\$5,499	\$889	\$1,600	\$3,493	\$3,493
53. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,020	\$598	\$1,076	\$2,349	\$2,349
54. New Orleans	LA	LaGrange	GA	BNSF NEWOR CSXT	2821139	\$5,535	\$1,457	\$2,623	\$5,526	\$5,535
55. New Orleans	LA	Ansley	MS	CN NEWOR CSXT	2821140	\$5,457	\$416	\$750	\$1,636	\$1,636
56. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821139	\$3,780	\$1,089	\$1,960	\$4,278	\$3,780
57. Memphis	TN	Hopkinsville	KY	BNSF MEMPH CSXT	2821142	\$5,036	\$929	\$1,672	\$3,650	\$3,650
58. New Orleans	LA	Orlando	FL	BNSF NEWOR CSXT	2821142	\$7,633	\$2,043	\$3,677	\$8,027	\$7,633
60. New Orleans	LA	Baltimore	MD	BNSF NEWOR CSXT	2821142	\$9,738	\$2,775	\$4,994	\$10,903	\$9,738
61. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821142	\$7,577	\$1,909	\$3,436	\$7,501	\$7,501
62. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821139	\$6,393	\$1,851	\$3,331	\$7,272	\$6,393
63. Memphis	TN	Madisonville	KY	BNSF MEMPH CSXT	2821139	\$4,874	\$1,047	\$1,884	\$4,113	\$4,113
64. New Orleans	LA	Atlanta	GA	UP NEWOR CSXT	2911315	\$5,768	\$1,796	\$3,233	\$7,057	\$5,768
67. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821139	\$4,935	\$1,036	\$1,866	\$4,073	\$4,073
70. New Orleans	LA	Chattanooga	TN	BNSF NEWOR CSXT	2821139	\$5,840	\$1,568	\$2,823	\$6,163	\$5,840
71. New Orleans	LA	Eton	GA	BNSF NEWOR CSXT	2821139	\$5,848	\$1,628	\$2,931	\$6,398	\$5,848
72. New Orleans	LA	Tyner	TN	BNSF NEWOR CSXT	2821139	\$5,844	\$1,603	\$2,885	\$6,298	\$5,844
74. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,020	\$598	\$1,076	\$2,349	\$2,349
75. Memphis	TN	Jackson	TN	BNSF MEMPH CSXT	2821139	\$4,440	\$1,099	\$1,978	\$4,318	\$4,318
76. Memphis	TN	Lewisburg	TN	BNSF MEMPH CSXT	2821139	\$5,079	\$1,302	\$2,343	\$5,116	\$5,079
77. New Orleans	LA	Evergreen	AL	BNSF NEWOR CSXT	2821142	\$3,169	\$1,082	\$1,947	\$4,251	\$3,169
78. New Orleans	LA	Helena	AL	BNSF NEWOR CSXT	2821139	\$5,203	\$1,281	\$2,306	\$5,034	\$5,034
79. New Orleans	LA	Newnan	GA	BNSF NEWOR CSXT	2821139	\$5,977	\$1,383	\$2,489	\$5,434	\$5,434
80. New Orleans	LA	Green Spring	WV	BNSF NEWOR CSXT GRESP SBVR	2821139	\$9,382	\$2,792	\$5,025	\$10,971	\$9,382
81. Chicago	IL	Indianapolis	IN	CN CHGO CSXT	2821140	\$3,995	\$769	\$1,385	\$3,024	\$3,024
83. Chicago	IL	Lockport	NY	BNSF CHGO CSXT	2821139	\$6,399	\$1,394	\$2,509	\$5,477	\$5,477
84. Chicago	IL	Wapakoneta	OH	BNSF CHGO CSXT	2821139	\$4,088	\$1,246	\$2,243	\$4,896	\$4,088
86. New Orleans	LA	Thomson	GA	BNSF NEWOR CSXT	2821142	\$7,049	\$1,765	\$3,177	\$6,937	\$6,937
89. Memphis	TN	Horse Cave	KY	CN MEMPH CSXT	2821140	\$5,338	\$998	\$1,797	\$3,923	\$3,923
93. Chicago	IL	North Vernon	IN	BNSF CHGO CSXT NVERN CMPA	2821142	\$4,066	\$1,102	\$1,983	\$4,330	\$4,066
96. Chicago	IL	Francesville	IN	BNSF CHGO CSXT	2821142	\$4,160	\$620	\$1,116	\$2,435	\$2,435
97. New Orleans	LA	Jefferson	GA	CN NEWOR CSXT	2821140	\$6,021	\$1,707	\$3,072	\$6,706	\$6,021
98. New Orleans	LA	Jefferson	GA	BNSF NEWOR CSXT	2821139	\$6,021	\$1,704	\$3,068	\$6,698	\$6,021
101. Memphis	TN	Glasgow	KY	BNSF MEMPH CSXT	2821139	\$5,045	\$996	\$1,792	\$3,913	\$3,913
102. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821142	\$5,972	\$1,342	\$2,416	\$5,275	\$5,275
103. New Orleans	LA	Beech Island	SC	BNSF NEWOR CSXT	2821139	\$7,034	\$1,655	\$2,979	\$6,504	\$6,504
104. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821142	\$7,630	\$2,020	\$3,636	\$7,937	\$7,630

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 3Q10**

						3Q2010				
<u>Origin 1/</u>		<u>Destination</u>		<u>Railroad(s)</u>	<u>Commodity</u>	<u>Tariff Rate 1/</u>	<u>Phase III Cost 1/</u>	<u>Jurisdictional Threshold 1/</u>	<u>SAC Rate 2/</u>	<u>STB Maximum Rate 3/</u>
(1)		(2)		(3)	(4)	(5)	(6)	(7)	(8)	(9)
105. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821142	\$6,767	\$1,721	\$3,099	\$6,765	\$6,765
106. New Orleans	LA	Hamlet	NC	CN NEWOR CSXT	2821140	\$6,767	\$1,723	\$3,101	\$6,770	\$6,767
108. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821142	\$4,935	\$1,036	\$1,866	\$4,073	\$4,073
109. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821142	\$4,094	\$1,285	\$2,312	\$5,048	\$4,094
110. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821139	\$4,094	\$1,285	\$2,312	\$5,048	\$4,094
112. New Orleans	LA	Dalton	GA	BNSF NEWOR CSXT	2821139	\$5,830	\$1,511	\$2,719	\$5,936	\$5,830
113. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821142	\$6,393	\$1,851	\$3,331	\$7,272	\$6,393
115. Chicago	IL	Indianapolis	IN	BNSF CHGO CSXT	2821139	\$3,995	\$769	\$1,384	\$3,022	\$3,022
116. Social Circle	GA	Covington	GA	GRWR SOCIR CSXT	2821139	\$3,303	\$367	\$660	\$1,442	\$1,442
117. Social Circle	GA	Athens	GA	GRWR SOCIR CSXT	2821139	\$3,332	\$592	\$1,066	\$2,328	\$2,328
118. Social Circle	GA	Conyers	GA	GRWR SOCIR CSXT	2821139	\$3,335	\$624	\$1,123	\$2,453	\$2,453
119. Chicago	IL	Evansville	IN	BRC CHGO CSXT	2821140	\$4,931	\$869	\$1,564	\$3,414	\$3,414
120. New Orleans	LA	Conyers	GA	BNSF NEWOR CSXT	2821139	\$5,976	\$1,379	\$2,482	\$5,420	\$5,420

1/ Source: Rebuttal workpaper "TPI Rebuttal II-A 1-16 Exhibits.xlsx." Utilizes the STB's 2010 CSXT URCS.

2/ MMM Ratio of 393% from Rebuttal Exhibit III-H-2 x Column (6).

3/ Greater of Column (7) or Column (8) but never greater than Column (5).

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 4Q10**

Maximum Rates Per Car for 1PI Movements - 4Q10						4Q2010				
Origin 1/ (1)		Destination (2)		Railroad(s) (3)	Commodity (4)	Tariff Rate 1/ (5)	Phase III Cost 1/ (6)	Jurisdictional Threshold 1/ (7)	SAC Rate 2/ (8)	STB Maximum Rate 3/ (9)
Exhibit A										
2.	Clinton	IN	Atherton	IN	CSXT	2821139	\$2,727	\$559	\$1,006	\$2,195
Exhibit B										
1.	Memphis	TN	Social Circle	GA	BNSF MEMPH CSXT SOCIR GRWR	2821139	\$5,473	\$1,120	\$2,015	\$4,400
2.	Memphis	TN	Evansville	IN	BNSF MEMPH CSXT	2821139	\$4,884	\$1,118	\$2,012	\$4,392
3.	New Orleans	LA	Covington	GA	CN NEWOR CSXT	2821140	\$5,977	\$1,418	\$2,553	\$5,573
4.	Chicago	IL	Clinton	IN	BNSF CHGO CSXT	2821139	\$3,719	\$635	\$1,143	\$2,495
5.	New Orleans	LA	Amphill	VA	BNSF NEWOR CSXT	2821142	\$9,157	\$2,587	\$4,656	\$10,165
6.	Memphis	TN	Bowling Green	KY	BNSF MEMPH CSXT	2821139	\$5,036	\$940	\$1,691	\$3,692
7.	New Orleans	LA	Conyers	GA	CN NEWOR CSXT	2821140	\$5,976	\$1,406	\$2,532	\$5,527
8.	New Orleans	LA	Barnett	GA	BNSF NEWOR CSXT BRNET GWRC	2821139	\$7,049	\$1,583	\$2,850	\$6,222
9.	New Orleans	LA	Athens	GA	BNSF NEWOR CSXT	2821139	\$5,983	\$1,458	\$2,625	\$5,731
10.	Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821139	\$5,020	\$608	\$1,095	\$2,391
11.	New Orleans	LA	Hope Hull	AL	CN NEWOR CSXT	2821140	\$4,320	\$988	\$1,779	\$3,883
12.	New Orleans	LA	Oneco	FL	BNSF NEWOR CSXT ONECO SGLR	2821139	\$7,921	\$2,004	\$3,607	\$7,874
13.	Memphis	TN	Glasgow	KY	CN MEMPH CSXT	2821140	\$5,045	\$1,014	\$1,826	\$3,986
15.	Chicago	IL	Orangeburg	NY	BNSF CHGO CSXT	2821142	\$7,580	\$2,171	\$3,907	\$8,530
16.	New Orleans	LA	Galloway	FL	CN NEWOR CSXT	2818342	\$7,048	\$2,295	\$4,132	\$9,020
17.	Chicago	IL	Anderson	IN	BNSF CHGO CSXT	2821139	\$3,894	\$785	\$1,413	\$3,084
18.	Chicago	IL	Cincinnati	OH	BNSF CHGO CSXT	2821142	\$4,578	\$1,038	\$1,868	\$4,077
19.	Memphis	TN	Evansville	IN	CN MEMPH CSXT	2821140	\$4,884	\$1,119	\$2,014	\$4,396
20.	Chicago	IL	Cumberland	MD	BNSF CHGO CSXT	2821139	\$6,513	\$1,526	\$2,747	\$5,998
21.	New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821139	\$6,767	\$1,752	\$3,154	\$6,886
22.	Chicago	IL	Mentor	OH	BNSF CHGO CSXT	2821139	\$4,946	\$1,144	\$2,060	\$4,497
25.	Memphis	TN	Guthrie	KY	CN MEMPH CSXT GUTHR RJCM	2821140	\$5,031	\$691	\$1,245	\$2,717
26.	New Orleans	LA	Beech Island	SC	CN NEWOR CSXT	2821140	\$7,034	\$1,687	\$3,037	\$6,630
28.	New Orleans	LA	Social Circle	GA	BNSF NEWOR CSXT SOCIR GRWR	2821139	\$5,988	\$1,295	\$2,332	\$5,090
29.	Memphis	TN	Piqua	OH	CN MEMPH CSXT	2821140	\$6,433	\$1,740	\$3,131	\$6,836
30.	East St. Louis	IL	Painesville	OH	UP ESTL CSXT	2911315	\$3,738	\$1,609	\$2,897	\$6,324
32.	Effingham	IL	Terre Haute	IN	CN EFHAM CSXT	2821140	\$3,618	\$714	\$1,285	\$2,805
33.	Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821142	\$3,780	\$1,108	\$1,995	\$4,355
34.	Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821139	\$7,577	\$1,943	\$3,498	\$7,636
35.	New Orleans	LA	Cartersville	GA	BNSF NEWOR CSXT	2821139	\$5,977	\$1,407	\$2,533	\$5,531
37.	New Orleans	LA	Laurens	SC	BNSF NEWOR CSXT LAURN CPDR	2821139	\$7,250	\$1,458	\$2,624	\$5,729
38.	New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821139	\$7,633	\$2,088	\$3,758	\$8,203
39.	New Orleans	LA	Lawrenceville	GA	BNSF NEWOR CSXT	2821142	\$5,977	\$1,409	\$2,537	\$5,539
43.	New Orleans	LA	Covington	GA	BNSF NEWOR CSXT	2821139	\$5,977	\$1,416	\$2,548	\$5,563
44.	East St. Louis	IL	Sidney	OH	BNSF ESTL CSXT	2821139	\$5,131	\$1,171	\$2,108	\$4,602
46.	New Orleans	LA	Lakeland	FL	CN NEWOR CSXT	2821140	\$7,907	\$2,129	\$3,832	\$8,365
48.	New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821139	\$5,972	\$1,366	\$2,459	\$5,369
51.	Memphis	TN	Galloway	TN	CN MEMPH CSXT	2821140	\$4,458	\$1,274	\$2,293	\$5,006
52.	Memphis	TN	Bridgeport	AL	CN MEMPH CSXT BRDGL SQVR	2821140	\$5,499	\$905	\$1,628	\$3,555
53.	Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,020	\$608	\$1,095	\$2,391
54.	New Orleans	LA	LaGrange	GA	BNSF NEWOR CSXT	2821139	\$5,535	\$1,483	\$2,670	\$5,828
55.	New Orleans	LA	Ansley	MS	CN NEWOR CSXT	2821140	\$5,457	\$424	\$763	\$1,666
56.	Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821139	\$3,780	\$1,108	\$1,995	\$4,355
57.	Memphis	TN	Hopkinsville	KY	BNSF MEMPH CSXT	2821142	\$5,036	\$945	\$1,702	\$3,715
58.	New Orleans	LA	Orlando	FL	BNSF NEWOR CSXT	2821142	\$7,633	\$2,079	\$3,743	\$8,171
60.	New Orleans	LA	Baltimore	MD	BNSF NEWOR CSXT	2821142	\$9,738	\$2,824	\$5,084	\$11,099
61.	Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821142	\$7,577	\$1,943	\$3,498	\$7,636
62.	Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821139	\$6,393	\$1,884	\$3,391	\$7,402
63.	Memphis	TN	Madisonville	KY	BNSF MEMPH CSXT	2821139	\$4,874	\$1,065	\$1,918	\$4,187
64.	New Orleans	LA	Atlanta	GA	UP NEWOR CSXT	2911315	\$5,768	\$1,828	\$3,291	\$5,768
67.	Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821139	\$4,935	\$1,055	\$1,899	\$4,146
70.	New Orleans	LA	Chattanooga	TN	BNSF NEWOR CSXT	2821139	\$5,840	\$1,596	\$2,874	\$6,273
71.	New Orleans	LA	Eton	GA	BNSF NEWOR CSXT	2821139	\$5,848	\$1,657	\$2,983	\$6,513
72.	New Orleans	LA	Tyner	TN	BNSF NEWOR CSXT	2821139	\$5,844	\$1,631	\$2,936	\$6,411
74.	Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,020	\$608	\$1,095	\$2,391
75.	Memphis	TN	Jackson	TN	BNSF MEMPH CSXT	2821139	\$4,440	\$1,118	\$2,013	\$4,395
76.	Memphis	TN	Lewisburg	TN	BNSF MEMPH CSXT	2821139	\$5,079	\$1,325	\$2,385	\$5,207
77.	New Orleans	LA	Evergreen	AL	BNSF NEWOR CSXT	2821142	\$3,169	\$1,101	\$1,982	\$4,327
78.	New Orleans	LA	Helena	AL	BNSF NEWOR CSXT	2821139	\$5,203	\$1,304	\$2,347	\$5,124
79.	New Orleans	LA	Newnan	GA	BNSF NEWOR CSXT	2821139	\$5,977	\$1,407	\$2,533	\$5,531
80.	New Orleans	LA	Green Spring	WV	BNSF NEWOR CSXT GRESP SBVR	2821139	\$9,382	\$2,842	\$5,115	\$11,168
81.	Chicago	IL	Indianapolis	IN	CN CHGO CSXT	2821140	\$3,995	\$783	\$1,410	\$3,078
83.	Chicago	IL	Lockport	NY	BNSF CHGO CSXT	2821139	\$6,399	\$1,419	\$2,554	\$5,575
84.	Chicago	IL	Wapakoneta	OH	BNSF CHGO CSXT	2821139	\$4,088	\$1,268	\$2,283	\$4,984
86.	New Orleans	LA	Thomson	GA	BNSF NEWOR CSXT	2821142	\$7,049	\$1,797	\$3,234	\$7,061
89.	Memphis	TN	Horse Cave	KY	CN MEMPH CSXT	2821140	\$5,338	\$1,016	\$1,829	\$3,994
93.	Chicago	IL	North Vernon	IN	BNSF CHGO CSXT NVERN CMPA	2821142	\$4,066	\$1,122	\$2,019	\$4,407
96.	Chicago	IL	Francesville	IN	BNSF CHGO CSXT	2821142	\$4,160	\$631	\$1,136	\$2,479
97.	New Orleans	LA	Jefferson	GA	CN NEWOR CSXT	2821140	\$6,021	\$1,737	\$3,127	\$6,826
98.	New Orleans	LA	Jefferson	GA	BNSF NEWOR CSXT	2821139	\$6,021	\$1,735	\$3,123	\$6,818
101.	Memphis	TN	Glasgow	KY	BNSF MEMPH CSXT	2821139	\$5,045	\$1,013	\$1,824	\$3,983
102.	New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821142	\$5,972	\$1,366	\$2,459	\$5,369
103.	New Orleans	LA	Beech Island	SC	BNSF NEWOR CSXT	2821139	\$7,034	\$1,685	\$3,033	\$6,621
104.	New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821142	\$7,630	\$2,056	\$3,701	\$8,079

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 4Q10**

Maximum Rates Per Car for TPI Movements - 4Q10						4Q2010				
Origin 1/		Destination		Railroad(s)	Commodity	Tariff Rate 1/	Phase III Cost 1/	Jurisdictional Threshold 1/	SAC Rate 2/	STB Maximum Rate 3/
(1)		(2)		(3)	(4)	(5)	(6)	(7)	(8)	(9)
105. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821142	\$6,767	\$1,752	\$3,154	\$6,886	\$6,767
106. New Orleans	LA	Hamlet	NC	CN NEWOR CSXT	2821140	\$6,767	\$1,754	\$3,157	\$6,892	\$6,767
108. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821142	\$4,935	\$1,055	\$1,899	\$4,146	\$4,146
109. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821142	\$4,094	\$1,308	\$2,354	\$5,139	\$4,094
110. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821139	\$4,094	\$1,308	\$2,354	\$5,139	\$4,094
112. New Orleans	LA	Dalton	GA	BNSF NEWOR CSXT	2821139	\$5,830	\$1,538	\$2,768	\$6,043	\$5,830
113. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821142	\$6,393	\$1,884	\$3,391	\$7,402	\$6,393
115. Chicago	IL	Indianapolis	IN	BNSF CHGO CSXT	2821139	\$3,995	\$783	\$1,409	\$3,077	\$3,077
116. Social Circle	GA	Covington	GA	GRWR SOCIR CSXT	2821139	\$3,303	\$373	\$672	\$1,468	\$1,468
117. Social Circle	GA	Athens	GA	GRWR SOCIR CSXT	2821139	\$3,332	\$603	\$1,086	\$2,370	\$2,370
118. Social Circle	GA	Conyers	GA	GRWR SOCIR CSXT	2821139	\$3,335	\$635	\$1,144	\$2,497	\$2,497
119. Chicago	IL	Evansville	IN	BRC CHGO CSXT	2821140	\$4,931	\$884	\$1,592	\$3,475	\$3,475
120. New Orleans	LA	Conyers	GA	BNSF NEWOR CSXT	2821139	\$5,976	\$1,404	\$2,527	\$5,517	\$5,517

1/ Source: Rebuttal workpaper "TPI Rebuttal II-A 1-16 Exhibits.xlsx." Utilizes the STB's 2010 CSXT URCS.

2/ MMM Ratio of 393% from Rebuttal Exhibit III-H-2 x Column (6).

3/ Greater of Column (7) or Column (8) but never greater than Column (5).

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 1Q11**

						1Q2011				
Origin 1/ (1)		Destination (2)		Railroad(s) (3)	Commodity (4)	Tariff Rate 1/ (5)	Phase III Cost 1/ (6)	Jurisdictional Threshold 1/ (7)	SAC Rate 2/ (8)	STB Maximum Rate 3/ (9)
Exhibit A										
2. Clinton	IN	Atherton	IN	CSXT	2821139	\$2,727	\$568	\$1,023	\$1,372	\$1,372
Exhibit B										
1. Memphis	TN	Social Circle	GA	BNSF MEMPH CSXT SOCIR GRWR	2821139	\$5,507	\$1,212	\$2,182	\$2,928	\$2,928
2. Memphis	TN	Evansville	IN	BNSF MEMPH CSXT	2821139	\$4,912	\$1,191	\$2,144	\$2,877	\$2,877
3. New Orleans	LA	Covington	GA	CN NEWOR CSXT	2821140	\$6,015	\$1,520	\$2,735	\$3,671	\$3,671
4. Chicago	IL	Clinton	IN	BNSF CHGO CSXT	2821139	\$3,729	\$665	\$1,196	\$1,606	\$1,606
5. New Orleans	LA	Amphill	VA	BNSF NEWOR CSXT	2821142	\$9,233	\$2,792	\$5,025	\$6,744	\$6,744
6. Memphis	TN	Bowling Green	KY	BNSF MEMPH CSXT	2821139	\$5,057	\$997	\$1,794	\$2,408	\$2,408
7. New Orleans	LA	Conyers	GA	CN NEWOR CSXT	2821140	\$6,013	\$1,507	\$2,712	\$3,640	\$3,640
8. New Orleans	LA	Barnett	GA	BNSF NEWOR CSXT BRNET GWRC	2821139	\$7,100	\$1,717	\$3,091	\$4,148	\$4,148
9. New Orleans	LA	Athens	GA	BNSF NEWOR CSXT	2821139	\$6,023	\$1,562	\$2,812	\$3,774	\$3,774
10. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821139	\$5,037	\$655	\$1,179	\$1,582	\$1,582
11. New Orleans	LA	Hope Hull	AL	CN NEWOR CSXT	2821140	\$4,343	\$1,051	\$1,892	\$2,540	\$2,540
12. New Orleans	LA	Oneco	FL	BNSF NEWOR CSXT ONECO SGLR	2821139	\$7,988	\$2,174	\$3,914	\$5,253	\$5,253
13. Memphis	TN	Glasgow	KY	CN MEMPH CSXT	2821140	\$5,068	\$1,079	\$1,942	\$2,606	\$2,606
15. Chicago	IL	Orangeburg	NY	BNSF CHGO CSXT	2821142	\$7,645	\$2,337	\$4,207	\$5,646	\$5,646
16. New Orleans	LA	Galloway	FL	CN NEWOR CSXT	2818342	\$7,112	\$2,460	\$4,428	\$5,943	\$5,943
17. Chicago	IL	Anderson	IN	BNSF CHGO CSXT	2821139	\$3,910	\$828	\$1,491	\$2,001	\$2,001
18. Chicago	IL	Cincinnati	OH	BNSF CHGO CSXT	2821142	\$4,603	\$1,103	\$1,986	\$2,665	\$2,665
19. Memphis	TN	Evansville	IN	CN MEMPH CSXT	2821140	\$4,912	\$1,192	\$2,146	\$2,881	\$2,881
20. Chicago	IL	Cumberland	MD	BNSF CHGO CSXT	2821139	\$6,556	\$1,635	\$2,944	\$3,951	\$3,951
21. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821139	\$6,826	\$1,880	\$3,384	\$4,541	\$4,541
22. Chicago	IL	Mentor	OH	BNSF CHGO CSXT	2821139	\$4,975	\$1,220	\$2,195	\$2,946	\$2,946
25. Memphis	TN	Guthrie	KY	CN MEMPH CSXT GUTHR RJCM	2821140	\$5,051	\$746	\$1,342	\$1,802	\$1,802
26. New Orleans	LA	Beech Island	SC	CN NEWOR CSXT	2821140	\$7,082	\$1,812	\$3,262	\$4,378	\$4,378
28. New Orleans	LA	Social Circle	GA	BNSF NEWOR CSXT SOCIR GRWR	2821139	\$6,029	\$1,404	\$2,527	\$3,391	\$3,391
29. Memphis	TN	Piqua	OH	CN MEMPH CSXT	2821140	\$6,483	\$1,868	\$3,363	\$4,514	\$4,514
30. East St. Louis	IL	Painesville	OH	UP ESTL CSXT	2911315	\$3,779	\$1,716	\$3,090	\$4,146	\$3,779
32. Effingham	IL	Terre Haute	IN	CN EFHAM CSXT	2821140	\$3,631	\$751	\$1,352	\$1,814	\$1,814
33. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821142	\$3,807	\$1,180	\$2,124	\$2,851	\$2,851
34. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821139	\$7,643	\$2,108	\$3,794	\$5,092	\$5,092
35. New Orleans	LA	Cartersville	GA	BNSF NEWOR CSXT	2821139	\$6,015	\$1,507	\$2,712	\$3,640	\$3,640
37. New Orleans	LA	Laurens	SC	BNSF NEWOR CSXT LAURN CPDR	2821139	\$7,297	\$1,580	\$2,845	\$3,818	\$3,818
38. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821139	\$7,695	\$2,247	\$4,045	\$5,429	\$5,429
39. New Orleans	LA	Lawrenceville	GA	BNSF NEWOR CSXT	2821142	\$6,015	\$1,509	\$2,716	\$3,645	\$3,645
43. New Orleans	LA	Covington	GA	BNSF NEWOR CSXT	2821139	\$6,015	\$1,516	\$2,729	\$3,662	\$3,662
44. East St. Louis	IL	Sidney	OH	BNSF ESTL CSXT	2821139	\$5,161	\$1,249	\$2,248	\$3,017	\$3,017
46. New Orleans	LA	Lakeland	FL	CN NEWOR CSXT	2821140	\$7,970	\$2,293	\$4,127	\$5,539	\$5,539
48. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821139	\$6,009	\$1,462	\$2,632	\$3,532	\$3,532
51. Memphis	TN	Galloway	TN	CN MEMPH CSXT	2821140	\$4,491	\$1,362	\$2,451	\$3,289	\$3,289
52. Memphis	TN	Bridgeport	AL	CN MEMPH CSXT BRDGL SQVR	2821140	\$5,526	\$978	\$1,761	\$2,363	\$2,363
53. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,037	\$655	\$1,179	\$1,582	\$1,582
54. New Orleans	LA	LaGrange	GA	BNSF NEWOR CSXT	2821139	\$5,575	\$1,589	\$2,861	\$3,840	\$3,840
55. New Orleans	LA	Ansley	MS	CN NEWOR CSXT	2821140	\$5,460	\$436	\$785	\$1,053	\$1,053
56. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821139	\$3,807	\$1,180	\$2,124	\$2,851	\$2,851
57. Memphis	TN	Hopkinsville	KY	BNSF MEMPH CSXT	2821142	\$5,058	\$1,003	\$1,806	\$2,424	\$2,424
58. New Orleans	LA	Orlando	FL	BNSF NEWOR CSXT	2821142	\$7,695	\$2,238	\$4,029	\$5,407	\$5,407
60. New Orleans	LA	Baltimore	MD	BNSF NEWOR CSXT	2821142	\$9,827	\$3,049	\$5,488	\$7,366	\$7,366
61. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821142	\$7,643	\$2,108	\$3,794	\$5,092	\$5,092
62. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821139	\$6,448	\$2,025	\$3,644	\$4,891	\$4,891
63. Memphis	TN	Madisonville	KY	BNSF MEMPH CSXT	2821139	\$4,898	\$1,134	\$2,042	\$2,740	\$2,740
64. New Orleans	LA	Atlanta	GA	UP NEWOR CSXT	2911315	\$5,818	\$1,952	\$3,514	\$4,716	\$4,716
67. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821139	\$4,960	\$1,122	\$2,020	\$2,711	\$2,711
70. New Orleans	LA	Chattanooga	TN	BNSF NEWOR CSXT	2821139	\$5,885	\$1,713	\$3,083	\$4,138	\$4,138
71. New Orleans	LA	Eton	GA	BNSF NEWOR CSXT	2821139	\$5,894	\$1,779	\$3,202	\$4,298	\$4,298
72. New Orleans	LA	Tyner	TN	BNSF NEWOR CSXT	2821139	\$5,889	\$1,751	\$3,151	\$4,230	\$4,230
74. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,037	\$655	\$1,179	\$1,582	\$1,582
75. Memphis	TN	Jackson	TN	BNSF MEMPH CSXT	2821139	\$4,467	\$1,192	\$2,145	\$2,879	\$2,879
76. Memphis	TN	Lewisburg	TN	BNSF MEMPH CSXT	2821139	\$5,112	\$1,417	\$2,551	\$3,424	\$3,424
77. New Orleans	LA	Evergreen	AL	BNSF NEWOR CSXT	2821142	\$3,196	\$1,173	\$2,111	\$2,834	\$2,834
78. New Orleans	LA	Helena	AL	BNSF NEWOR CSXT	2821139	\$5,237	\$1,394	\$2,509	\$3,368	\$3,368
79. New Orleans	LA	Newnan	GA	BNSF NEWOR CSXT	2821139	\$6,015	\$1,507	\$2,712	\$3,640	\$3,640
80. New Orleans	LA	Green Spring	WV	BNSF NEWOR CSXT GRESP SBVR	2821139	\$9,479	\$3,087	\$5,556	\$7,457	\$7,457
81. Chicago	IL	Indianapolis	IN	CN CHGO CSXT	2821140	\$4,010	\$827	\$1,488	\$1,997	\$1,997
83. Chicago	IL	Lockport	NY	BNSF CHGO CSXT	2821139	\$6,437	\$1,518	\$2,733	\$3,668	\$3,668
84. Chicago	IL	Wapakoneta	OH	BNSF CHGO CSXT	2821139	\$4,121	\$1,355	\$2,438	\$3,272	\$3,272
86. New Orleans	LA	Thomson	GA	BNSF NEWOR CSXT	2821142	\$7,100	\$1,931	\$3,476	\$4,665	\$4,665
89. Memphis	TN	Horse Cave	KY	CN MEMPH CSXT	2821140	\$5,362	\$1,081	\$1,946	\$2,611	\$2,611
93. Chicago	IL	North Vernon	IN	BNSF CHGO CSXT NVERN CMPA	2821142	\$4,101	\$1,213	\$2,184	\$2,931	\$2,931
96. Chicago	IL	Francesville	IN	BNSF CHGO CSXT	2821142	\$4,170	\$660	\$1,189	\$1,595	\$1,595
97. New Orleans	LA	Jefferson	GA	CN NEWOR CSXT	2821140	\$6,071	\$1,866	\$3,359	\$4,509	\$4,509
98. New Orleans	LA	Jefferson	GA	BNSF NEWOR CSXT	2821139	\$6,071	\$1,863	\$3,354	\$4,501	\$4,501
101. Memphis	TN	Glasgow	KY	BNSF MEMPH CSXT	2821139	\$5,068	\$1,077	\$1,939	\$2,603	\$2,603
102. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821142	\$6,009	\$1,462	\$2,632	\$3,532	\$3,532
103. New Orleans	LA	Beech Island	SC	BNSF NEWOR CSXT	2821139	\$7,082	\$1,809	\$3,256	\$4,370	\$4,370
104. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821142	\$7,691	\$2,213	\$3,983	\$5,346	\$5,346

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 1Q11**

<u>Origin 1/</u> (1)		<u>Destination</u> (2)		<u>Railroad(s)</u> (3)	<u>Commodity</u> (4)	1Q2011				
						<u>Tariff Rate 1/</u> (5)	<u>Phase III Cost 1/</u> (6)	<u>Jurisdictional Threshold 1/</u> (7)	<u>SAC Rate 2/</u> (8)	<u>STB Maximum Rate 3/</u> (9)
105. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821142	\$6,826	\$1,880	\$3,384	\$4,541	\$4,541
106. New Orleans	LA	Hamlet	NC	CN NEWOR CSXT	2821140	\$6,826	\$1,882	\$3,387	\$4,546	\$4,546
108. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821142	\$4,960	\$1,122	\$2,020	\$2,711	\$2,711
109. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821142	\$4,129	\$1,397	\$2,515	\$3,376	\$3,376
110. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821139	\$4,129	\$1,397	\$2,515	\$3,376	\$3,376
112. New Orleans	LA	Dalton	GA	BNSF NEWOR CSXT	2821139	\$5,872	\$1,648	\$2,967	\$3,982	\$3,982
113. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821142	\$6,448	\$2,025	\$3,644	\$4,891	\$4,891
115. Chicago	IL	Indianapolis	IN	BNSF CHGO CSXT	2821139	\$4,010	\$826	\$1,487	\$1,995	\$1,995
116. Social Circle	GA	Covington	GA	GRWR SOCIR CSXT	2821139	\$3,304	\$383	\$689	\$925	\$925
117. Social Circle	GA	Athens	GA	GRWR SOCIR CSXT	2821139	\$3,341	\$633	\$1,139	\$1,529	\$1,529
118. Social Circle	GA	Conyers	GA	GRWR SOCIR CSXT	2821139	\$3,345	\$668	\$1,203	\$1,614	\$1,614
119. Chicago	IL	Evansville	IN	BRC CHGO CSXT	2821140	\$4,950	\$939	\$1,690	\$2,268	\$2,268
120. New Orleans	LA	Conyers	GA	BNSF NEWOR CSXT	2821139	\$6,013	\$1,503	\$2,705	\$3,631	\$3,631

1/ Source: Rebuttal workpaper "TPI Rebuttal II-A 1-16 Exhibits.xlsx." Utilizes the STB's 2011 CSXT URCS.

2/ MMM Ratio of 242% from Rebuttal Exhibit III-H-2 x Column (6).

3/ Greater of Column (7) or Column (8) but never greater than Column (5).

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 2Q11**

Maximum Rates Per Car for Top TPI Movements - 2Q11						2Q2011				
Origin 1/ (1)		Destination (2)		Railroad(s) (3)	Commodity (4)	Tariff Rate 1/ (5)	Phase III Cost 1/ (6)	Jurisdictional Threshold 1/ (7)	SAC Rate 2/ (8)	STB Maximum Rate 3/ (9)
Exhibit A										
2. Clinton	IN	Atherton	IN	CSXT	2821139	\$2,728	\$592	\$1,065	\$1,429	\$1,429
Exhibit B										
1. Memphis	TN	Social Circle	GA	BNSF MEMPH CSXT SOCIR GRWR	2821139	\$5,581	\$1,262	\$2,272	\$3,049	\$3,049
2. Memphis	TN	Evansville	IN	BNSF MEMPH CSXT	2821139	\$4,971	\$1,240	\$2,233	\$2,996	\$2,996
3. New Orleans	LA	Covington	GA	CN NEWOR CSXT	2821140	\$6,097	\$1,582	\$2,848	\$3,823	\$3,823
4. Chicago	IL	Clinton	IN	BNSF CHGO CSXT	2821139	\$3,752	\$692	\$1,246	\$1,672	\$1,672
5. New Orleans	LA	Amphill	VA	BNSF NEWOR CSXT	2821142	\$9,396	\$2,907	\$5,233	\$7,023	\$7,023
6. Memphis	TN	Bowling Green	KY	BNSF MEMPH CSXT	2821139	\$5,103	\$1,038	\$1,869	\$2,508	\$2,508
7. New Orleans	LA	Conyers	GA	CN NEWOR CSXT	2821140	\$6,094	\$1,569	\$2,824	\$3,790	\$3,790
8. New Orleans	LA	Barnett	GA	BNSF NEWOR CSXT BRNET GWRC	2821139	\$7,211	\$1,788	\$3,219	\$4,320	\$4,320
9. New Orleans	LA	Athens	GA	BNSF NEWOR CSXT	2821139	\$6,108	\$1,627	\$2,928	\$3,930	\$3,930
10. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821139	\$5,074	\$682	\$1,228	\$1,648	\$1,648
11. New Orleans	LA	Hope Hull	AL	CN NEWOR CSXT	2821140	\$4,392	\$1,095	\$1,971	\$2,645	\$2,645
12. New Orleans	LA	Oneco	FL	BNSF NEWOR CSXT ONECO SGLR	2821139	\$8,133	\$2,264	\$4,076	\$5,470	\$5,470
13. Memphis	TN	Glasgow	KY	CN MEMPH CSXT	2821140	\$5,120	\$1,123	\$2,022	\$2,714	\$2,714
15. Chicago	IL	Orangeburg	NY	BNSF CHGO CSXT	2821142	\$7,785	\$2,434	\$4,381	\$5,879	\$5,879
16. New Orleans	LA	Galloway	FL	CN NEWOR CSXT	2818342	\$7,250	\$2,562	\$4,611	\$6,188	\$6,188
17. Chicago	IL	Anderson	IN	BNSF CHGO CSXT	2821139	\$3,944	\$862	\$1,552	\$2,083	\$2,083
18. Chicago	IL	Cincinnati	OH	BNSF CHGO CSXT	2821142	\$4,657	\$1,149	\$2,068	\$2,775	\$2,775
19. Memphis	TN	Evansville	IN	CN MEMPH CSXT	2821140	\$4,971	\$1,242	\$2,235	\$3,000	\$3,000
20. Chicago	IL	Cumberland	MD	BNSF CHGO CSXT	2821139	\$6,646	\$1,703	\$3,065	\$4,114	\$4,114
21. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821139	\$6,951	\$1,957	\$3,523	\$4,729	\$4,729
22. Chicago	IL	Mentor	OH	BNSF CHGO CSXT	2821139	\$5,037	\$1,270	\$2,286	\$3,068	\$3,068
25. Memphis	TN	Guthrie	KY	CN MEMPH CSXT GUTHR RJCM	2821140	\$5,093	\$777	\$1,398	\$1,876	\$1,876
26. New Orleans	LA	Beech Island	SC	CN NEWOR CSXT	2821140	\$7,184	\$1,887	\$3,397	\$4,559	\$4,559
28. New Orleans	LA	Social Circle	GA	BNSF NEWOR CSXT SOCIR GRWR	2821139	\$6,117	\$1,462	\$2,631	\$3,531	\$3,531
29. Memphis	TN	Piqua	OH	CN MEMPH CSXT	2821140	\$6,590	\$1,946	\$3,502	\$4,700	\$4,700
30. East St. Louis	IL	Painesville	OH	UP ESTL CSXT	2911315	\$3,867	\$1,787	\$3,217	\$4,318	\$3,867
32. Effingham	IL	Terre Haute	IN	CN EFHAM CSXT	2821140	\$3,660	\$782	\$1,408	\$1,889	\$1,889
33. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821142	\$3,866	\$1,229	\$2,212	\$2,969	\$2,969
34. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821139	\$7,783	\$2,195	\$3,951	\$5,302	\$5,302
35. New Orleans	LA	Cartersville	GA	BNSF NEWOR CSXT	2821139	\$6,096	\$1,569	\$2,825	\$3,791	\$3,791
37. New Orleans	LA	Laurens	SC	BNSF NEWOR CSXT LAURN CPDR	2821139	\$7,399	\$1,646	\$2,962	\$3,976	\$3,976
38. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821139	\$7,827	\$2,340	\$4,212	\$5,653	\$5,653
39. New Orleans	LA	Lawrenceville	GA	BNSF NEWOR CSXT	2821142	\$6,097	\$1,571	\$2,828	\$3,796	\$3,796
43. New Orleans	LA	Covington	GA	BNSF NEWOR CSXT	2821139	\$6,097	\$1,579	\$2,841	\$3,813	\$3,813
44. East St. Louis	IL	Sidney	OH	BNSF ESTL CSXT	2821139	\$5,225	\$1,300	\$2,341	\$3,141	\$3,141
46. New Orleans	LA	Lakeland	FL	CN NEWOR CSXT	2821140	\$8,106	\$2,388	\$4,298	\$5,768	\$5,768
48. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821139	\$6,088	\$1,522	\$2,740	\$3,678	\$3,678
51. Memphis	TN	Galloway	TN	CN MEMPH CSXT	2821140	\$4,562	\$1,418	\$2,552	\$3,425	\$3,425
52. Memphis	TN	Bridgeport	AL	CN MEMPH CSXT BRDGL SQVR	2821140	\$5,586	\$1,018	\$1,833	\$2,460	\$2,460
53. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,074	\$682	\$1,228	\$1,648	\$1,648
54. New Orleans	LA	LaGrange	GA	BNSF NEWOR CSXT	2821139	\$5,661	\$1,655	\$2,979	\$3,998	\$3,998
55. New Orleans	LA	Ansley	MS	CN NEWOR CSXT	2821140	\$5,466	\$454	\$817	\$1,096	\$1,096
56. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821139	\$3,866	\$1,229	\$2,212	\$2,969	\$2,969
57. Memphis	TN	Hopkinsville	KY	BNSF MEMPH CSXT	2821142	\$5,104	\$1,045	\$1,880	\$2,524	\$2,524
58. New Orleans	LA	Orlando	FL	BNSF NEWOR CSXT	2821142	\$7,828	\$2,331	\$4,196	\$5,631	\$5,631
60. New Orleans	LA	Baltimore	MD	BNSF NEWOR CSXT	2821142	\$10,019	\$3,175	\$5,715	\$7,670	\$7,670
61. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821142	\$7,783	\$2,195	\$3,951	\$5,302	\$5,302
62. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821139	\$6,566	\$2,108	\$3,795	\$5,093	\$5,093
63. Memphis	TN	Madisonville	KY	BNSF MEMPH CSXT	2821139	\$4,951	\$1,181	\$2,126	\$2,854	\$2,854
64. New Orleans	LA	Atlanta	GA	UP NEWOR CSXT	2911315	\$5,926	\$2,033	\$3,659	\$4,911	\$4,911
67. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821139	\$5,015	\$1,169	\$2,104	\$2,823	\$2,823
70. New Orleans	LA	Chattanooga	TN	BNSF NEWOR CSXT	2821139	\$5,980	\$1,784	\$3,210	\$4,309	\$4,309
71. New Orleans	LA	Eton	GA	BNSF NEWOR CSXT	2821139	\$5,994	\$1,853	\$3,335	\$4,475	\$4,475
72. New Orleans	LA	Tyner	TN	BNSF NEWOR CSXT	2821139	\$5,987	\$1,823	\$3,282	\$4,404	\$4,404
74. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,074	\$682	\$1,228	\$1,648	\$1,648
75. Memphis	TN	Jackson	TN	BNSF MEMPH CSXT	2821139	\$4,527	\$1,241	\$2,234	\$2,998	\$2,998
76. Memphis	TN	Lewisburg	TN	BNSF MEMPH CSXT	2821139	\$5,184	\$1,476	\$2,657	\$3,566	\$3,566
77. New Orleans	LA	Evergreen	AL	BNSF NEWOR CSXT	2821142	\$3,256	\$1,221	\$2,199	\$2,951	\$2,951
78. New Orleans	LA	Helena	AL	BNSF NEWOR CSXT	2821139	\$5,310	\$1,452	\$2,613	\$3,507	\$3,507
79. New Orleans	LA	Newnan	GA	BNSF NEWOR CSXT	2821139	\$6,096	\$1,569	\$2,825	\$3,791	\$3,791
80. New Orleans	LA	Green Spring	WV	BNSF NEWOR CSXT GRESP SBVR	2821139	\$9,689	\$3,214	\$5,786	\$7,765	\$7,765
81. Chicago	IL	Indianapolis	IN	CN CHGO CSXT	2821140	\$4,043	\$861	\$1,549	\$2,079	\$2,079
83. Chicago	IL	Lockport	NY	BNSF CHGO CSXT	2821139	\$6,520	\$1,581	\$2,846	\$3,820	\$3,820
84. Chicago	IL	Wapakoneta	OH	BNSF CHGO CSXT	2821139	\$4,192	\$1,411	\$2,539	\$3,408	\$3,408
86. New Orleans	LA	Thomson	GA	BNSF NEWOR CSXT	2821142	\$7,211	\$2,011	\$3,619	\$4,857	\$4,857
89. Memphis	TN	Horse Cave	KY	CN MEMPH CSXT	2821140	\$5,413	\$1,126	\$2,026	\$2,719	\$2,719
93. Chicago	IL	North Vernon	IN	BNSF CHGO CSXT NVERN CMPA	2821142	\$4,177	\$1,264	\$2,274	\$3,052	\$3,052
96. Chicago	IL	Francesville	IN	BNSF CHGO CSXT	2821142	\$4,192	\$688	\$1,238	\$1,661	\$1,661
97. New Orleans	LA	Jefferson	GA	CN NEWOR CSXT	2821140	\$6,179	\$1,944	\$3,498	\$4,695	\$4,695
98. New Orleans	LA	Jefferson	GA	BNSF NEWOR CSXT	2821139	\$6,179	\$1,940	\$3,493	\$4,687	\$4,687
101. Memphis	TN	Glasgow	KY	BNSF MEMPH CSXT	2821139	\$5,120	\$1,122	\$2,020	\$2,711	\$2,711
102. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821142	\$6,088	\$1,522	\$2,740	\$3,678	\$3,678
103. New Orleans	LA	Beech Island	SC	BNSF NEWOR CSXT	2821139	\$7,184	\$1,884	\$3,391	\$4,551	\$4,551
104. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821142	\$7,822	\$2,304	\$4,148	\$5,567	\$5,567

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 2Q11**

Maximum Rates Per Car for TPI Movements - 2011						2Q2011				
Origin 1/		Destination		Railroad(s)	Commodity	Tariff Rate 1/	Phase III Cost 1/	Jurisdictional Threshold 1/	SAC Rate 2/	STB Maximum Rate 3/
(1)		(2)		(3)	(4)	(5)	(6)	(7)	(8)	(9)
105. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821142	\$6,951	\$1,957	\$3,523	\$4,729	\$4,729
106. New Orleans	LA	Hamlet	NC	CN NEWOR CSXT	2821140	\$6,951	\$1,960	\$3,527	\$4,734	\$4,734
108. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821142	\$5,015	\$1,169	\$2,104	\$2,823	\$2,823
109. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821142	\$4,203	\$1,455	\$2,619	\$3,515	\$3,515
110. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821139	\$4,203	\$1,455	\$2,619	\$3,515	\$3,515
112. New Orleans	LA	Dalton	GA	BNSF NEWOR CSXT	2821139	\$5,962	\$1,716	\$3,089	\$4,146	\$4,146
113. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821142	\$6,566	\$2,108	\$3,795	\$5,093	\$5,093
115. Chicago	IL	Indianapolis	IN	BNSF CHGO CSXT	2821139	\$4,043	\$860	\$1,548	\$2,078	\$2,078
116. Social Circle	GA	Covington	GA	GRWR SOCIR CSXT	2821139	\$3,305	\$399	\$718	\$963	\$963
117. Social Circle	GA	Athens	GA	GRWR SOCIR CSXT	2821139	\$3,360	\$659	\$1,186	\$1,592	\$1,592
118. Social Circle	GA	Conyers	GA	GRWR SOCIR CSXT	2821139	\$3,366	\$696	\$1,252	\$1,681	\$1,681
119. Chicago	IL	Evansville	IN	BRC CHGO CSXT	2821140	\$4,991	\$978	\$1,760	\$2,362	\$2,362
120. New Orleans	LA	Conyers	GA	BNSF NEWOR CSXT	2821139	\$6,094	\$1,565	\$2,817	\$3,781	\$3,781

1/ Source: Rebuttal workpaper "TPI Rebuttal II-A 1-16 Exhibits.xlsx." Utilizes the STB's 2011 CSXT URCS.

2/ MMM Ratio of 242% from Rebuttal Exhibit III-H-2 x Column (6).

3/ Greater of Column (7) or Column (8) but never greater than Column (5).

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 3Q11**

					3Q2011					
Origin 1/ (1)		Destination (2)		Railroad(s) (3)	Commodity (4)	Tariff Rate 1/ (5)	Phase III Cost 1/ (6)	Jurisdictional Threshold 1/ (7)	SAC Rate 2/ (8)	STB Maximum Rate 3/ (9)
Exhibit A										
2. Clinton	IN	Atherton	IN	CSXT	2821139	\$2,728	\$590	\$1,062	\$1,426	\$1,426
Exhibit B										
1. Memphis	TN	Social Circle	GA	BNSF MEMPH CSXT SOCIR GRWR	2821139	\$5,596	\$1,259	\$2,266	\$3,042	\$3,042
2. Memphis	TN	Evansville	IN	BNSF MEMPH CSXT	2821139	\$4,983	\$1,237	\$2,227	\$2,989	\$2,989
3. New Orleans	LA	Covington	GA	CN NEWOR CSXT	2821140	\$6,113	\$1,579	\$2,841	\$3,813	\$3,813
4. Chicago	IL	Clinton	IN	BNSF CHGO CSXT	2821139	\$3,756	\$690	\$1,243	\$1,668	\$1,668
5. New Orleans	LA	Amphill	VA	BNSF NEWOR CSXT	2821142	\$9,429	\$2,900	\$5,220	\$7,006	\$7,006
6. Memphis	TN	Bowling Green	KY	BNSF MEMPH CSXT	2821139	\$5,112	\$1,036	\$1,864	\$2,502	\$2,502
7. New Orleans	LA	Conyers	GA	CN NEWOR CSXT	2821140	\$6,110	\$1,565	\$2,817	\$3,781	\$3,781
8. New Orleans	LA	Barnett	GA	BNSF NEWOR CSXT BRNET GWRC	2821139	\$7,233	\$1,784	\$3,211	\$4,309	\$4,309
9. New Orleans	LA	Athens	GA	BNSF NEWOR CSXT	2821139	\$6,126	\$1,623	\$2,921	\$3,920	\$3,920
10. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821139	\$5,081	\$680	\$1,225	\$1,644	\$1,644
11. New Orleans	LA	Hope Hull	AL	CN NEWOR CSXT	2821140	\$4,402	\$1,092	\$1,966	\$2,638	\$2,638
12. New Orleans	LA	Oneco	FL	BNSF NEWOR CSXT ONECO SGLR	2821139	\$8,162	\$2,259	\$4,066	\$5,457	\$5,457
13. Memphis	TN	Glasgow	KY	CN MEMPH CSXT	2821140	\$5,130	\$1,121	\$2,017	\$2,707	\$2,707
15. Chicago	IL	Orangeburg	NY	BNSF CHGO CSXT	2821142	\$7,814	\$2,428	\$4,370	\$5,865	\$5,865
16. New Orleans	LA	Galloway	FL	CN NEWOR CSXT	2818342	\$7,277	\$2,556	\$4,600	\$6,174	\$6,174
17. Chicago	IL	Anderson	IN	BNSF CHGO CSXT	2821139	\$3,951	\$860	\$1,548	\$2,078	\$2,078
18. Chicago	IL	Cincinnati	OH	BNSF CHGO CSXT	2821142	\$4,668	\$1,146	\$2,063	\$2,769	\$2,769
19. Memphis	TN	Evansville	IN	CN MEMPH CSXT	2821140	\$4,983	\$1,239	\$2,230	\$2,992	\$2,992
20. Chicago	IL	Cumberland	MD	BNSF CHGO CSXT	2821139	\$6,665	\$1,699	\$3,058	\$4,104	\$4,104
21. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821139	\$6,976	\$1,953	\$3,515	\$4,717	\$4,717
22. Chicago	IL	Mentor	OH	BNSF CHGO CSXT	2821139	\$5,049	\$1,267	\$2,281	\$3,061	\$3,061
25. Memphis	TN	Guthrie	KY	CN MEMPH CSXT GUTHR RJCM	2821140	\$5,102	\$775	\$1,394	\$1,871	\$1,871
26. New Orleans	LA	Beech Island	SC	CN NEWOR CSXT	2821140	\$7,205	\$1,883	\$3,389	\$4,548	\$4,548
28. New Orleans	LA	Social Circle	GA	BNSF NEWOR CSXT SOCIR GRWR	2821139	\$6,135	\$1,458	\$2,625	\$3,523	\$3,523
29. Memphis	TN	Piqua	OH	CN MEMPH CSXT	2821140	\$6,612	\$1,941	\$3,494	\$4,689	\$4,689
30. East St. Louis	IL	Painesville	OH	UP ESTL CSXT	2911315	\$3,885	\$1,783	\$3,209	\$4,307	\$3,885
32. Effingham	IL	Terre Haute	IN	CN EFHAM CSXT	2821140	\$3,666	\$780	\$1,404	\$1,885	\$1,885
33. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821142	\$3,878	\$1,226	\$2,207	\$2,962	\$2,962
34. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821139	\$7,811	\$2,190	\$3,941	\$5,290	\$5,290
35. New Orleans	LA	Cartersville	GA	BNSF NEWOR CSXT	2821139	\$6,113	\$1,565	\$2,818	\$3,782	\$3,782
37. New Orleans	LA	Laurens	SC	BNSF NEWOR CSXT LAURN CPDR	2821139	\$7,419	\$1,642	\$2,955	\$3,966	\$3,966
38. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821139	\$7,854	\$2,335	\$4,202	\$5,640	\$5,640
39. New Orleans	LA	Lawrenceville	GA	BNSF NEWOR CSXT	2821142	\$6,113	\$1,568	\$2,822	\$3,787	\$3,787
43. New Orleans	LA	Covington	GA	BNSF NEWOR CSXT	2821139	\$6,113	\$1,575	\$2,834	\$3,804	\$3,804
44. East St. Louis	IL	Sidney	OH	BNSF ESTL CSXT	2821139	\$5,238	\$1,297	\$2,335	\$3,134	\$3,134
46. New Orleans	LA	Lakeland	FL	CN NEWOR CSXT	2821140	\$8,133	\$2,382	\$4,287	\$5,754	\$5,754
48. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821139	\$6,104	\$1,519	\$2,734	\$3,669	\$3,669
51. Memphis	TN	Galloway	TN	CN MEMPH CSXT	2821140	\$4,576	\$1,414	\$2,546	\$3,417	\$3,417
52. Memphis	TN	Bridgeport	AL	CN MEMPH CSXT BRDGL SQVR	2821140	\$5,598	\$1,016	\$1,829	\$2,454	\$2,454
53. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,081	\$680	\$1,225	\$1,644	\$1,644
54. New Orleans	LA	LaGrange	GA	BNSF NEWOR CSXT	2821139	\$5,679	\$1,651	\$2,972	\$3,989	\$3,989
55. New Orleans	LA	Ansley	MS	CN NEWOR CSXT	2821140	\$5,467	\$453	\$815	\$1,094	\$1,094
56. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821139	\$3,878	\$1,226	\$2,207	\$2,962	\$2,962
57. Memphis	TN	Hopkinsville	KY	BNSF MEMPH CSXT	2821142	\$5,114	\$1,042	\$1,876	\$2,518	\$2,518
58. New Orleans	LA	Orlando	FL	BNSF NEWOR CSXT	2821142	\$7,855	\$2,325	\$4,186	\$5,617	\$5,617
60. New Orleans	LA	Baltimore	MD	BNSF NEWOR CSXT	2821142	\$10,057	\$3,167	\$5,701	\$7,652	\$7,652
61. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821142	\$7,811	\$2,190	\$3,941	\$5,290	\$5,290
62. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821139	\$6,590	\$2,103	\$3,786	\$5,081	\$5,081
63. Memphis	TN	Madisonville	KY	BNSF MEMPH CSXT	2821139	\$4,961	\$1,178	\$2,121	\$2,847	\$2,847
64. New Orleans	LA	Atlanta	GA	UP NEWOR CSXT	2911315	\$5,948	\$2,028	\$3,650	\$4,899	\$4,899
67. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821139	\$5,026	\$1,166	\$2,099	\$2,816	\$2,816
70. New Orleans	LA	Chattanooga	TN	BNSF NEWOR CSXT	2821139	\$5,999	\$1,779	\$3,203	\$4,298	\$4,298
71. New Orleans	LA	Eton	GA	BNSF NEWOR CSXT	2821139	\$6,015	\$1,848	\$3,327	\$4,465	\$4,465
72. New Orleans	LA	Tyner	TN	BNSF NEWOR CSXT	2821139	\$6,006	\$1,819	\$3,274	\$4,394	\$4,394
74. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,081	\$680	\$1,225	\$1,644	\$1,644
75. Memphis	TN	Jackson	TN	BNSF MEMPH CSXT	2821139	\$4,539	\$1,238	\$2,228	\$2,991	\$2,991
76. Memphis	TN	Lewisburg	TN	BNSF MEMPH CSXT	2821139	\$5,199	\$1,472	\$2,650	\$3,557	\$3,557
77. New Orleans	LA	Evergreen	AL	BNSF NEWOR CSXT	2821142	\$3,268	\$1,219	\$2,193	\$2,944	\$2,944
78. New Orleans	LA	Helena	AL	BNSF NEWOR CSXT	2821139	\$5,325	\$1,448	\$2,607	\$3,499	\$3,499
79. New Orleans	LA	Newnan	GA	BNSF NEWOR CSXT	2821139	\$6,113	\$1,565	\$2,818	\$3,782	\$3,782
80. New Orleans	LA	Green Spring	WV	BNSF NEWOR CSXT GRESP SBVR	2821139	\$9,731	\$3,207	\$5,772	\$7,746	\$7,746
81. Chicago	IL	Indianapolis	IN	CN CHGO CSXT	2821140	\$4,050	\$859	\$1,546	\$2,074	\$2,074
83. Chicago	IL	Lockport	NY	BNSF CHGO CSXT	2821139	\$6,536	\$1,577	\$2,839	\$3,811	\$3,811
84. Chicago	IL	Wapakoneta	OH	BNSF CHGO CSXT	2821139	\$4,207	\$1,407	\$2,533	\$3,399	\$3,399
86. New Orleans	LA	Thomson	GA	BNSF NEWOR CSXT	2821142	\$7,233	\$2,006	\$3,610	\$4,846	\$4,846
89. Memphis	TN	Horse Cave	KY	CN MEMPH CSXT	2821140	\$5,424	\$1,123	\$2,021	\$2,713	\$2,713
93. Chicago	IL	North Vernon	IN	BNSF CHGO CSXT NVERN CMPA	2821142	\$4,193	\$1,260	\$2,269	\$3,045	\$3,045
96. Chicago	IL	Francesville	IN	BNSF CHGO CSXT	2821142	\$4,196	\$686	\$1,235	\$1,657	\$1,657
97. New Orleans	LA	Jefferson	GA	CN NEWOR CSXT	2821140	\$6,201	\$1,939	\$3,490	\$4,684	\$4,684
98. New Orleans	LA	Jefferson	GA	BNSF NEWOR CSXT	2821139	\$6,201	\$1,936	\$3,484	\$4,676	\$4,676
101. Memphis	TN	Glasgow	KY	BNSF MEMPH CSXT	2821139	\$5,130	\$1,119	\$2,015	\$2,704	\$2,704
102. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821142	\$6,104	\$1,519	\$2,734	\$3,669	\$3,669
103. New Orleans	LA	Beech Island	SC	BNSF NEWOR CSXT	2821139	\$7,205	\$1,879	\$3,383	\$4,540	\$4,540
104. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821142	\$7,849	\$2,299	\$4,138	\$5,553	\$5,553

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 3Q11**

Maximum Rates Per Car for TPI Movements - 3Q2011						3Q2011				
Origin 1/		Destination		Railroad(s)	Commodity	Tariff Rate 1/	Phase III Cost 1/	Jurisdictional Threshold 1/	SAC Rate 2/	STB Maximum Rate 3/
(1)		(2)		(3)	(4)	(5)	(6)	(7)	(8)	(9)
105. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821142	\$6,976	\$1,953	\$3,515	\$4,717	\$4,717
106. New Orleans	LA	Hamlet	NC	CN NEWOR CSXT	2821140	\$6,976	\$1,955	\$3,519	\$4,723	\$4,723
108. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821142	\$5,026	\$1,166	\$2,099	\$2,816	\$2,816
109. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821142	\$4,218	\$1,452	\$2,613	\$3,507	\$3,507
110. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821139	\$4,218	\$1,452	\$2,613	\$3,507	\$3,507
112. New Orleans	LA	Dalton	GA	BNSF NEWOR CSXT	2821139	\$5,980	\$1,712	\$3,082	\$4,136	\$4,136
113. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821142	\$6,590	\$2,103	\$3,786	\$5,081	\$5,081
115. Chicago	IL	Indianapolis	IN	BNSF CHGO CSXT	2821139	\$4,050	\$858	\$1,545	\$2,073	\$2,073
116. Social Circle	GA	Covington	GA	GRWR SOCIR CSXT	2821139	\$3,306	\$398	\$716	\$961	\$961
117. Social Circle	GA	Athens	GA	GRWR SOCIR CSXT	2821139	\$3,364	\$657	\$1,183	\$1,588	\$1,588
118. Social Circle	GA	Conyers	GA	GRWR SOCIR CSXT	2821139	\$3,370	\$694	\$1,249	\$1,677	\$1,677
119. Chicago	IL	Evansville	IN	BRC CHGO CSXT	2821140	\$5,000	\$975	\$1,756	\$2,356	\$2,356
120. New Orleans	LA	Conyers	GA	BNSF NEWOR CSXT	2821139	\$6,110	\$1,561	\$2,810	\$3,772	\$3,772

1/ Source: Rebuttal workpaper "TPI Rebuttal II-A 1-16 Exhibits.xlsx." Utilizes the STB's 2011 CSXT URCS.

2/ MMM Ratio of 242% from Rebuttal Exhibit III-H-2 x Column (6).

3/ Greater of Column (7) or Column (8) but never greater than Column (5).

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 4Q11**

Maximum Rates Per Car for 1PI Movements - 4Q11						4Q2011				
Origin 1/ (1)		Destination (2)		Railroad(s) (3)	Commodity (4)	Tariff Rate 1/ (5)	Phase III Cost 1/ (6)	Jurisdictional Threshold 1/ (7)	SAC Rate 2/ (8)	STB Maximum Rate 3/ (9)
Exhibit A										
2. Clinton	IN	Atherton	IN	CSXT	2821139	\$2,728	\$586	\$1,055	\$1,416	\$1,416
Exhibit B										
1. Memphis	TN	Social Circle	GA	BNSF MEMPH CSXT SOCIR GRWR	2821139	\$5,576	\$1,250	\$2,251	\$3,021	\$3,021
2. Memphis	TN	Evansville	IN	BNSF MEMPH CSXT	2821139	\$4,967	\$1,229	\$2,212	\$2,968	\$2,968
3. New Orleans	LA	Covington	GA	CN NEWOR CSXT	2821140	\$6,091	\$1,568	\$2,822	\$3,787	\$3,787
4. Chicago	IL	Clinton	IN	BNSF CHGO CSXT	2821139	\$3,750	\$686	\$1,234	\$1,657	\$1,657
5. New Orleans	LA	Amphill	VA	BNSF NEWOR CSXT	2821142	\$9,385	\$2,880	\$5,184	\$6,958	\$6,958
6. Memphis	TN	Bowling Green	KY	BNSF MEMPH CSXT	2821139	\$5,100	\$1,028	\$1,851	\$2,485	\$2,485
7. New Orleans	LA	Conyers	GA	CN NEWOR CSXT	2821140	\$6,088	\$1,554	\$2,798	\$3,755	\$3,755
8. New Orleans	LA	Barnett	GA	BNSF NEWOR CSXT BRNET GWRC	2821139	\$7,203	\$1,772	\$3,189	\$4,280	\$4,280
9. New Orleans	LA	Athens	GA	BNSF NEWOR CSXT	2821139	\$6,103	\$1,612	\$2,901	\$3,893	\$3,893
10. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821139	\$5,071	\$676	\$1,216	\$1,632	\$1,632
11. New Orleans	LA	Hope Hull	AL	CN NEWOR CSXT	2821140	\$4,388	\$1,085	\$1,952	\$2,620	\$2,620
12. New Orleans	LA	Oneco	FL	BNSF NEWOR CSXT ONECO SGLR	2821139	\$8,123	\$2,243	\$4,038	\$5,419	\$5,419
13. Memphis	TN	Glasgow	KY	CN MEMPH CSXT	2821140	\$5,116	\$1,113	\$2,003	\$2,688	\$2,688
15. Chicago	IL	Orangeburg	NY	BNSF CHGO CSXT	2821142	\$7,776	\$2,411	\$4,340	\$5,824	\$5,824
16. New Orleans	LA	Galloway	FL	CN NEWOR CSXT	2818342	\$7,240	\$2,538	\$4,568	\$6,131	\$6,131
17. Chicago	IL	Anderson	IN	BNSF CHGO CSXT	2821139	\$3,941	\$854	\$1,538	\$2,064	\$2,064
18. Chicago	IL	Cincinnati	OH	BNSF CHGO CSXT	2821142	\$4,653	\$1,138	\$2,049	\$2,750	\$2,750
19. Memphis	TN	Evansville	IN	CN MEMPH CSXT	2821140	\$4,967	\$1,230	\$2,214	\$2,972	\$2,972
20. Chicago	IL	Cumberland	MD	BNSF CHGO CSXT	2821139	\$6,640	\$1,687	\$3,037	\$4,076	\$4,076
21. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821139	\$6,943	\$1,939	\$3,491	\$4,685	\$4,685
22. Chicago	IL	Mentor	OH	BNSF CHGO CSXT	2821139	\$5,033	\$1,258	\$2,265	\$3,040	\$3,040
25. Memphis	TN	Guthrie	KY	CN MEMPH CSXT GUTHR RJCM	2821140	\$5,091	\$769	\$1,385	\$1,859	\$1,859
26. New Orleans	LA	Beech Island	SC	CN NEWOR CSXT	2821140	\$7,177	\$1,870	\$3,365	\$4,517	\$4,517
28. New Orleans	LA	Social Circle	GA	BNSF NEWOR CSXT SOCIR GRWR	2821139	\$6,111	\$1,448	\$2,607	\$3,498	\$3,498
29. Memphis	TN	Piqua	OH	CN MEMPH CSXT	2821140	\$6,583	\$1,928	\$3,470	\$4,656	\$4,656
30. East St. Louis	IL	Painesville	OH	UP ESTL CSXT	2911315	\$3,861	\$1,771	\$3,187	\$4,278	\$3,861
32. Effingham	IL	Terre Haute	IN	CN EFHAM CSXT	2821140	\$3,658	\$775	\$1,395	\$1,872	\$1,872
33. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821142	\$3,862	\$1,217	\$2,191	\$2,941	\$2,941
34. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821139	\$7,773	\$2,174	\$3,914	\$5,253	\$5,253
35. New Orleans	LA	Cartersville	GA	BNSF NEWOR CSXT	2821139	\$6,091	\$1,555	\$2,798	\$3,756	\$3,756
37. New Orleans	LA	Laurens	SC	BNSF NEWOR CSXT LAURN CPDR	2821139	\$7,392	\$1,630	\$2,935	\$3,939	\$3,939
38. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821139	\$7,819	\$2,318	\$4,173	\$5,601	\$5,601
39. New Orleans	LA	Lawrenceville	GA	BNSF NEWOR CSXT	2821142	\$6,091	\$1,557	\$2,802	\$3,761	\$3,761
43. New Orleans	LA	Covington	GA	BNSF NEWOR CSXT	2821139	\$6,091	\$1,564	\$2,815	\$3,778	\$3,778
44. East St. Louis	IL	Sidney	OH	BNSF ESTL CSXT	2821139	\$5,221	\$1,288	\$2,319	\$3,112	\$3,112
46. New Orleans	LA	Lakeland	FL	CN NEWOR CSXT	2821140	\$8,097	\$2,365	\$4,258	\$5,714	\$5,714
48. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821139	\$6,083	\$1,508	\$2,715	\$3,644	\$3,644
51. Memphis	TN	Galloway	TN	CN MEMPH CSXT	2821140	\$4,557	\$1,405	\$2,528	\$3,393	\$3,393
52. Memphis	TN	Bridgeport	AL	CN MEMPH CSXT BRDGL SQVR	2821140	\$5,582	\$1,009	\$1,816	\$2,438	\$2,438
53. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,071	\$676	\$1,216	\$1,633	\$1,633
54. New Orleans	LA	LaGrange	GA	BNSF NEWOR CSXT	2821139	\$5,656	\$1,640	\$2,952	\$3,961	\$3,961
55. New Orleans	LA	Ansley	MS	CN NEWOR CSXT	2821140	\$5,465	\$450	\$809	\$1,086	\$1,086
56. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821139	\$3,862	\$1,217	\$2,191	\$2,941	\$2,941
57. Memphis	TN	Hopkinsville	KY	BNSF MEMPH CSXT	2821142	\$5,101	\$1,035	\$1,863	\$2,500	\$2,500
58. New Orleans	LA	Orlando	FL	BNSF NEWOR CSXT	2821142	\$7,819	\$2,309	\$4,157	\$5,579	\$5,579
60. New Orleans	LA	Baltimore	MD	BNSF NEWOR CSXT	2821142	\$10,006	\$3,146	\$5,662	\$7,599	\$7,599
61. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821142	\$7,773	\$2,174	\$3,914	\$5,253	\$5,253
62. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821139	\$6,558	\$2,089	\$3,760	\$5,046	\$5,046
63. Memphis	TN	Madisonville	KY	BNSF MEMPH CSXT	2821139	\$4,947	\$1,170	\$2,106	\$2,827	\$2,827
64. New Orleans	LA	Atlanta	GA	UP NEWOR CSXT	2911315	\$5,919	\$2,014	\$3,625	\$4,865	\$4,865
67. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821139	\$5,011	\$1,158	\$2,084	\$2,797	\$2,797
70. New Orleans	LA	Chattanooga	TN	BNSF NEWOR CSXT	2821139	\$5,974	\$1,767	\$3,180	\$4,269	\$4,269
71. New Orleans	LA	Eton	GA	BNSF NEWOR CSXT	2821139	\$5,988	\$1,835	\$3,304	\$4,434	\$4,434
72. New Orleans	LA	Tyner	TN	BNSF NEWOR CSXT	2821139	\$5,980	\$1,806	\$3,251	\$4,363	\$4,363
74. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,071	\$676	\$1,216	\$1,632	\$1,632
75. Memphis	TN	Jackson	TN	BNSF MEMPH CSXT	2821139	\$4,523	\$1,229	\$2,213	\$2,970	\$2,970
76. Memphis	TN	Lewisburg	TN	BNSF MEMPH CSXT	2821139	\$5,179	\$1,462	\$2,632	\$3,532	\$3,532
77. New Orleans	LA	Evergreen	AL	BNSF NEWOR CSXT	2821142	\$3,252	\$1,210	\$2,178	\$2,923	\$2,923
78. New Orleans	LA	Helena	AL	BNSF NEWOR CSXT	2821139	\$5,305	\$1,438	\$2,589	\$3,474	\$3,474
79. New Orleans	LA	Newnan	GA	BNSF NEWOR CSXT	2821139	\$6,091	\$1,555	\$2,798	\$3,756	\$3,756
80. New Orleans	LA	Green Spring	WV	BNSF NEWOR CSXT GRESP SBVR	2821139	\$9,675	\$3,184	\$5,732	\$7,693	\$7,693
81. Chicago	IL	Indianapolis	IN	CN CHGO CSXT	2821140	\$4,041	\$853	\$1,535	\$2,060	\$2,060
83. Chicago	IL	Lockport	NY	BNSF CHGO CSXT	2821139	\$6,514	\$1,566	\$2,820	\$3,784	\$3,784
84. Chicago	IL	Wapakoneta	OH	BNSF CHGO CSXT	2821139	\$4,188	\$1,397	\$2,515	\$3,376	\$3,376
86. New Orleans	LA	Thomson	GA	BNSF NEWOR CSXT	2821142	\$7,203	\$1,992	\$3,586	\$4,812	\$4,812
89. Memphis	TN	Horse Cave	KY	CN MEMPH CSXT	2821140	\$5,410	\$1,115	\$2,007	\$2,694	\$2,694
93. Chicago	IL	North Vernon	IN	BNSF CHGO CSXT NVERN CMPA	2821142	\$4,172	\$1,252	\$2,253	\$3,024	\$3,024
96. Chicago	IL	Francesville	IN	BNSF CHGO CSXT	2821142	\$4,190	\$681	\$1,226	\$1,646	\$1,646
97. New Orleans	LA	Jefferson	GA	CN NEWOR CSXT	2821140	\$6,172	\$1,925	\$3,466	\$4,651	\$4,651
98. New Orleans	LA	Jefferson	GA	BNSF NEWOR CSXT	2821139	\$6,172	\$1,922	\$3,460	\$4,644	\$4,644
101. Memphis	TN	Glasgow	KY	BNSF MEMPH CSXT	2821139	\$5,116	\$1,112	\$2,001	\$2,685	\$2,685
102. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821142	\$6,083	\$1,508	\$2,715	\$3,644	\$3,644
103. New Orleans	LA	Beech Island	SC	BNSF NEWOR CSXT	2821139	\$7,177	\$1,866	\$3,359	\$4,508	\$4,508
104. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821142	\$7,814	\$2,283	\$4,109	\$5,515	\$5,515

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 4Q11**

Maximum Rates Per Car for TPI Movements - 4Q11						4Q2011				
Origin 1/		Destination		Railroad(s)	Commodity	Tariff Rate 1/	Phase III Cost 1/	Jurisdictional Threshold 1/	SAC Rate 2/	STB Maximum Rate 3/
(1)		(2)		(3)	(4)	(5)	(6)	(7)	(8)	(9)
105. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821142	\$6,943	\$1,939	\$3,491	\$4,685	\$4,685
106. New Orleans	LA	Hamlet	NC	CN NEWOR CSXT	2821140	\$6,943	\$1,941	\$3,495	\$4,690	\$4,690
108. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821142	\$5,011	\$1,158	\$2,084	\$2,797	\$2,797
109. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821142	\$4,198	\$1,442	\$2,595	\$3,482	\$3,482
110. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821139	\$4,198	\$1,442	\$2,595	\$3,482	\$3,482
112. New Orleans	LA	Dalton	GA	BNSF NEWOR CSXT	2821139	\$5,956	\$1,700	\$3,061	\$4,108	\$4,108
113. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821142	\$6,558	\$2,089	\$3,760	\$5,046	\$5,046
115. Chicago	IL	Indianapolis	IN	BNSF CHGO CSXT	2821139	\$4,041	\$852	\$1,534	\$2,059	\$2,059
116. Social Circle	GA	Covington	GA	GRWR SOCIR CSXT	2821139	\$3,305	\$395	\$711	\$954	\$954
117. Social Circle	GA	Athens	GA	GRWR SOCIR CSXT	2821139	\$3,359	\$653	\$1,175	\$1,577	\$1,577
118. Social Circle	GA	Conyers	GA	GRWR SOCIR CSXT	2821139	\$3,364	\$689	\$1,241	\$1,665	\$1,665
119. Chicago	IL	Evansville	IN	BRC CHGO CSXT	2821140	\$4,989	\$969	\$1,744	\$2,340	\$2,340
120. New Orleans	LA	Conyers	GA	BNSF NEWOR CSXT	2821139	\$6,088	\$1,551	\$2,791	\$3,746	\$3,746

1/ Source: Rebuttal workpaper "TPI Rebuttal II-A 1-16 Exhibits.xlsx." Utilizes the STB's 2011 CSXT URCS.

2/ MMM Ratio of 242% from Rebuttal Exhibit III-H-2 x Column (6).

3/ Greater of Column (7) or Column (8) but never greater than Column (5).

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 1Q12**

						1Q2012				
Origin 1/ (1)		Destination (2)		Railroad(s) (3)	Commodity (4)	Tariff Rate 1/ (5)	Phase III Cost 1/ (6)	Jurisdictional Threshold 1/ (7)	SAC Rate 2/ (8)	STB Maximum Rate 3/ (9)
Exhibit A										
2. Clinton	IN	Atherton	IN	CSXT	2821139	\$2,728	\$560	\$1,009	\$1,324	\$1,324
Exhibit B										
1. Memphis	TN	Social Circle	GA	BNSF MEMPH CSXT SOCIR GRWR	2821139	\$5,586	\$1,271	\$2,287	\$3,002	\$3,002
2. Memphis	TN	Evansville	IN	BNSF MEMPH CSXT	2821139	\$4,975	\$1,232	\$2,218	\$2,912	\$2,912
3. New Orleans	LA	Covington	GA	CN NEWOR CSXT	2821140	\$6,102	\$1,577	\$2,838	\$3,726	\$3,726
4. Chicago	IL	Clinton	IN	BNSF CHGO CSXT	2821139	\$3,753	\$680	\$1,225	\$1,608	\$1,608
5. New Orleans	LA	Amphthill	VA	BNSF NEWOR CSXT	2821142	\$9,407	\$2,912	\$5,241	\$6,881	\$6,881
6. Memphis	TN	Bowling Green	KY	BNSF MEMPH CSXT	2821139	\$5,106	\$1,029	\$1,852	\$2,431	\$2,431
7. New Orleans	LA	Conyers	GA	CN NEWOR CSXT	2821140	\$6,099	\$1,563	\$2,814	\$3,694	\$3,694
8. New Orleans	LA	Barnett	GA	BNSF NEWOR CSXT BRNET GWRC	2821139	\$7,218	\$1,800	\$3,240	\$4,254	\$4,254
9. New Orleans	LA	Athens	GA	BNSF NEWOR CSXT	2821139	\$6,114	\$1,622	\$2,919	\$3,832	\$3,832
10. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821139	\$5,076	\$686	\$1,235	\$1,622	\$1,622
11. New Orleans	LA	Hope Hull	AL	CN NEWOR CSXT	2821140	\$4,395	\$1,086	\$1,954	\$2,566	\$2,566
12. New Orleans	LA	Oneco	FL	BNSF NEWOR CSXT ONECO SGLR	2821139	\$8,142	\$2,280	\$4,103	\$5,387	\$5,387
13. Memphis	TN	Glasgow	KY	CN MEMPH CSXT	2821140	\$5,123	\$1,115	\$2,006	\$2,634	\$2,634
15. Chicago	IL	Orangeburg	NY	BNSF CHGO CSXT	2821142	\$7,795	\$2,434	\$4,381	\$5,752	\$5,752
16. New Orleans	LA	Galloway	FL	CN NEWOR CSXT	2818342	\$7,259	\$2,568	\$4,623	\$6,069	\$6,069
17. Chicago	IL	Anderson	IN	BNSF CHGO CSXT	2821139	\$3,946	\$852	\$1,533	\$2,012	\$2,012
18. Chicago	IL	Cincinnati	OH	BNSF CHGO CSXT	2821142	\$4,660	\$1,140	\$2,052	\$2,694	\$2,694
19. Memphis	TN	Evansville	IN	CN MEMPH CSXT	2821140	\$4,975	\$1,234	\$2,221	\$2,915	\$2,915
20. Chicago	IL	Cumberland	MD	BNSF CHGO CSXT	2821139	\$6,652	\$1,698	\$3,057	\$4,013	\$4,013
21. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821139	\$6,959	\$1,953	\$3,515	\$4,614	\$4,614
22. Chicago	IL	Mentor	OH	BNSF CHGO CSXT	2821139	\$5,041	\$1,262	\$2,272	\$2,983	\$2,983
25. Memphis	TN	Guthrie	KY	CN MEMPH CSXT GUTHR RJCM	2821140	\$5,096	\$781	\$1,407	\$1,846	\$1,846
26. New Orleans	LA	Beech Island	SC	CN NEWOR CSXT	2821140	\$7,191	\$1,884	\$3,391	\$4,452	\$4,452
28. New Orleans	LA	Social Circle	GA	BNSF NEWOR CSXT SOCIR GRWR	2821139	\$6,123	\$1,471	\$2,649	\$3,477	\$3,477
29. Memphis	TN	Piqua	OH	CN MEMPH CSXT	2821140	\$6,597	\$1,943	\$3,497	\$4,590	\$4,590
30. East St. Louis	IL	Painesville	OH	UP ESTL CSXT	2911315	\$3,873	\$1,787	\$3,216	\$4,222	\$3,873
32. Effingham	IL	Terre Haute	IN	CN EFHAM CSXT	2821140	\$3,662	\$771	\$1,387	\$1,821	\$1,821
33. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821142	\$3,870	\$1,221	\$2,197	\$2,885	\$2,885
34. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821139	\$7,792	\$2,210	\$3,977	\$5,221	\$5,221
35. New Orleans	LA	Cartersville	GA	BNSF NEWOR CSXT	2821139	\$6,102	\$1,564	\$2,814	\$3,695	\$3,695
37. New Orleans	LA	Laurens	SC	BNSF NEWOR CSXT LAURN CPDR	2821139	\$7,405	\$1,657	\$2,982	\$3,915	\$3,915
38. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821139	\$7,836	\$2,340	\$4,212	\$5,530	\$5,530
39. New Orleans	LA	Lawrenceville	GA	BNSF NEWOR CSXT	2821142	\$6,102	\$1,566	\$2,818	\$3,700	\$3,700
43. New Orleans	LA	Covington	GA	BNSF NEWOR CSXT	2821139	\$6,102	\$1,573	\$2,831	\$3,717	\$3,717
44. East St. Louis	IL	Sidney	OH	BNSF ESTL CSXT	2821139	\$5,229	\$1,293	\$2,327	\$3,055	\$3,055
46. New Orleans	LA	Lakeland	FL	CN NEWOR CSXT	2821140	\$8,115	\$2,388	\$4,298	\$5,643	\$5,643
48. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821139	\$6,093	\$1,516	\$2,730	\$3,583	\$3,583
51. Memphis	TN	Galloway	TN	CN MEMPH CSXT	2821140	\$4,567	\$1,411	\$2,540	\$3,335	\$3,335
52. Memphis	TN	Bridgeport	AL	CN MEMPH CSXT BRDGL SQVR	2821140	\$5,590	\$1,025	\$1,845	\$2,422	\$2,422
53. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,076	\$686	\$1,235	\$1,622	\$1,622
54. New Orleans	LA	LaGrange	GA	BNSF NEWOR CSXT	2821139	\$5,667	\$1,650	\$2,970	\$3,899	\$3,899
55. New Orleans	LA	Ansley	MS	CN NEWOR CSXT	2821140	\$5,466	\$440	\$793	\$1,041	\$1,041
56. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821139	\$3,870	\$1,221	\$2,197	\$2,885	\$2,885
57. Memphis	TN	Hopkinsville	KY	BNSF MEMPH CSXT	2821142	\$5,107	\$1,035	\$1,864	\$2,446	\$2,446
58. New Orleans	LA	Orlando	FL	BNSF NEWOR CSXT	2821142	\$7,837	\$2,331	\$4,195	\$5,507	\$5,507
60. New Orleans	LA	Baltimore	MD	BNSF NEWOR CSXT	2821142	\$10,031	\$3,181	\$5,725	\$7,516	\$7,516
61. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821142	\$7,792	\$2,210	\$3,977	\$5,221	\$5,221
62. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821139	\$6,574	\$2,106	\$3,791	\$4,977	\$4,977
63. Memphis	TN	Madisonville	KY	BNSF MEMPH CSXT	2821139	\$4,954	\$1,173	\$2,112	\$2,772	\$2,772
64. New Orleans	LA	Atlanta	GA	UP NEWOR CSXT	2911315	\$5,933	\$2,034	\$3,662	\$4,808	\$4,808
67. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821139	\$5,019	\$1,160	\$2,088	\$2,741	\$2,741
70. New Orleans	LA	Chattanooga	TN	BNSF NEWOR CSXT	2821139	\$5,986	\$1,779	\$3,203	\$4,205	\$4,205
71. New Orleans	LA	Eton	GA	BNSF NEWOR CSXT	2821139	\$6,001	\$1,849	\$3,328	\$4,369	\$4,369
72. New Orleans	LA	Tyner	TN	BNSF NEWOR CSXT	2821139	\$5,993	\$1,819	\$3,275	\$4,299	\$4,299
74. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,076	\$686	\$1,235	\$1,621	\$1,621
75. Memphis	TN	Jackson	TN	BNSF MEMPH CSXT	2821139	\$4,531	\$1,233	\$2,219	\$2,914	\$2,914
76. Memphis	TN	Lewisburg	TN	BNSF MEMPH CSXT	2821139	\$5,189	\$1,470	\$2,646	\$3,474	\$3,474
77. New Orleans	LA	Evergreen	AL	BNSF NEWOR CSXT	2821142	\$3,260	\$1,213	\$2,184	\$2,867	\$2,867
78. New Orleans	LA	Helena	AL	BNSF NEWOR CSXT	2821139	\$5,315	\$1,445	\$2,601	\$3,415	\$3,415
79. New Orleans	LA	Newnan	GA	BNSF NEWOR CSXT	2821139	\$6,102	\$1,564	\$2,814	\$3,695	\$3,695
80. New Orleans	LA	Green Spring	WV	BNSF NEWOR CSXT GRESP SBVR	2821139	\$9,703	\$3,236	\$5,825	\$7,647	\$7,647
81. Chicago	IL	Indianapolis	IN	CN CHGO CSXT	2821140	\$4,046	\$850	\$1,530	\$2,009	\$2,009
83. Chicago	IL	Lockport	NY	BNSF CHGO CSXT	2821139	\$6,525	\$1,576	\$2,836	\$3,723	\$3,723
84. Chicago	IL	Wapakoneta	OH	BNSF CHGO CSXT	2821139	\$4,197	\$1,404	\$2,527	\$3,317	\$3,317
86. New Orleans	LA	Thomson	GA	BNSF NEWOR CSXT	2821142	\$7,218	\$2,008	\$3,615	\$4,745	\$4,745
89. Memphis	TN	Horse Cave	KY	CN MEMPH CSXT	2821140	\$5,417	\$1,117	\$2,010	\$2,639	\$2,639
93. Chicago	IL	North Vernon	IN	BNSF CHGO CSXT NVERN CMPA	2821142	\$4,182	\$1,272	\$2,289	\$3,005	\$3,005
96. Chicago	IL	Francesville	IN	BNSF CHGO CSXT	2821142	\$4,193	\$676	\$1,216	\$1,597	\$1,597
97. New Orleans	LA	Jefferson	GA	CN NEWOR CSXT	2821140	\$6,186	\$1,940	\$3,493	\$4,585	\$4,585
98. New Orleans	LA	Jefferson	GA	BNSF NEWOR CSXT	2821139	\$6,186	\$1,937	\$3,487	\$4,577	\$4,577
101. Memphis	TN	Glasgow	KY	BNSF MEMPH CSXT	2821139	\$5,123	\$1,113	\$2,004	\$2,631	\$2,631
102. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821142	\$6,093	\$1,516	\$2,729	\$3,583	\$3,583
103. New Orleans	LA	Beech Island	SC	BNSF NEWOR CSXT	2821139	\$7,191	\$1,880	\$3,385	\$4,443	\$4,443
104. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821142	\$7,831	\$2,304	\$4,147	\$5,444	\$5,444

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 1Q12**

						1Q2012				
Origin 1/		Destination		Railroad(s)	Commodity	Tariff Rate 1/	Phase III Cost 1/	Jurisdictional Threshold 1/	SAC Rate 2/	STB Maximum Rate 3/
(1)		(2)		(3)	(4)	(5)	(6)	(7)	(8)	(9)
105. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821142	\$6,959	\$1,953	\$3,515	\$4,614	\$4,614
106. New Orleans	LA	Hamlet	NC	CN NEWOR CSXT	2821140	\$6,959	\$1,955	\$3,519	\$4,620	\$4,620
108. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821142	\$5,019	\$1,160	\$2,088	\$2,741	\$2,741
109. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821142	\$4,208	\$1,449	\$2,607	\$3,423	\$3,423
110. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821139	\$4,208	\$1,449	\$2,607	\$3,423	\$3,423
112. New Orleans	LA	Dalton	GA	BNSF NEWOR CSXT	2821139	\$5,968	\$1,712	\$3,081	\$4,045	\$4,045
113. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821142	\$6,574	\$2,106	\$3,791	\$4,977	\$4,977
115. Chicago	IL	Indianapolis	IN	BNSF CHGO CSXT	2821139	\$4,046	\$850	\$1,529	\$2,008	\$2,008
116. Social Circle	GA	Covington	GA	GRWR SOCIR CSXT	2821139	\$3,305	\$385	\$693	\$909	\$909
117. Social Circle	GA	Athens	GA	GRWR SOCIR CSXT	2821139	\$3,361	\$647	\$1,165	\$1,529	\$1,529
118. Social Circle	GA	Conyers	GA	GRWR SOCIR CSXT	2821139	\$3,367	\$684	\$1,231	\$1,617	\$1,617
119. Chicago	IL	Evansville	IN	BRC CHGO CSXT	2821140	\$4,994	\$968	\$1,742	\$2,287	\$2,287
120. New Orleans	LA	Conyers	GA	BNSF NEWOR CSXT	2821139	\$6,099	\$1,560	\$2,807	\$3,685	\$3,685

1/ Source: Rebuttal workpaper "TPI Rebuttal II-A 1-16 Exhibits.xlsx." Utilizes the STB's 2012 CSXT URCS.

2/ MMM Ratio of 236% from Rebuttal Exhibit III-H-2 x Column (6).

3/ Greater of Column (7) or Column (8) but never greater than Column (5).

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 2Q12**

Maximum Rates Per Car for LPI Movements - 2Q12						2Q2012				
Origin 1/ (1)		Destination (2)		Railroad(s) (3)	Commodity (4)	Tariff Rate 1/ (5)	Phase III Cost 1/ (6)	Jurisdictional Threshold 1/ (7)	SAC Rate 2/ (8)	STB Maximum Rate 3/ (9)
Exhibit A										
2. Clinton	IN	Atherton	IN	CSXT	2821139	\$2,728	\$568	\$1,023	\$1,343	\$1,343
Exhibit B										
1. Memphis	TN	Social Circle	GA	BNSF MEMPH CSXT SOCIR GRWR	2821139	\$5,606	\$1,289	\$2,320	\$3,045	\$3,045
2. Memphis	TN	Evansville	IN	BNSF MEMPH CSXT	2821139	\$4,990	\$1,250	\$2,250	\$2,954	\$2,954
3. New Orleans	LA	Covington	GA	CN NEWOR CSXT	2821140	\$6,124	\$1,599	\$2,879	\$3,779	\$3,779
4. Chicago	IL	Clinton	IN	BNSF CHGO CSXT	2821139	\$3,759	\$690	\$1,242	\$1,630	\$1,630
5. New Orleans	LA	Amphthill	VA	BNSF NEWOR CSXT	2821142	\$9,451	\$2,953	\$5,316	\$6,979	\$6,979
6. Memphis	TN	Bowling Green	KY	BNSF MEMPH CSXT	2821139	\$5,118	\$1,043	\$1,878	\$2,465	\$2,465
7. New Orleans	LA	Conyers	GA	CN NEWOR CSXT	2821140	\$6,121	\$1,586	\$2,854	\$3,747	\$3,747
8. New Orleans	LA	Barnett	GA	BNSF NEWOR CSXT BRNET GWRC	2821139	\$7,248	\$1,826	\$3,286	\$4,314	\$4,314
9. New Orleans	LA	Athens	GA	BNSF NEWOR CSXT	2821139	\$6,137	\$1,645	\$2,960	\$3,886	\$3,886
10. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821139	\$5,086	\$696	\$1,253	\$1,645	\$1,645
11. New Orleans	LA	Hope Hull	AL	CN NEWOR CSXT	2821140	\$4,408	\$1,101	\$1,982	\$2,602	\$2,602
12. New Orleans	LA	Oneco	FL	BNSF NEWOR CSXT ONECO SGLR	2821139	\$8,181	\$2,312	\$4,162	\$5,463	\$5,463
13. Memphis	TN	Glasgow	KY	CN MEMPH CSXT	2821140	\$5,137	\$1,130	\$2,035	\$2,671	\$2,671
15. Chicago	IL	Orangeburg	NY	BNSF CHGO CSXT	2821142	\$7,832	\$2,469	\$4,444	\$5,834	\$5,834
16. New Orleans	LA	Galloway	FL	CN NEWOR CSXT	2818342	\$7,295	\$2,605	\$4,689	\$6,155	\$6,155
17. Chicago	IL	Anderson	IN	BNSF CHGO CSXT	2821139	\$3,955	\$864	\$1,555	\$2,041	\$2,041
18. Chicago	IL	Cincinnati	OH	BNSF CHGO CSXT	2821142	\$4,675	\$1,156	\$2,082	\$2,733	\$2,733
19. Memphis	TN	Evansville	IN	CN MEMPH CSXT	2821140	\$4,990	\$1,251	\$2,252	\$2,957	\$2,957
20. Chicago	IL	Cumberland	MD	BNSF CHGO CSXT	2821139	\$6,677	\$1,722	\$3,100	\$4,070	\$4,070
21. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821139	\$6,993	\$1,980	\$3,565	\$4,680	\$4,680
22. Chicago	IL	Mentor	OH	BNSF CHGO CSXT	2821139	\$5,057	\$1,280	\$2,304	\$3,025	\$3,025
25. Memphis	TN	Guthrie	KY	CN MEMPH CSXT GUTHR RJCM	2821140	\$5,108	\$793	\$1,427	\$1,873	\$1,873
26. New Orleans	LA	Beech Island	SC	CN NEWOR CSXT	2821140	\$7,218	\$1,911	\$3,439	\$4,515	\$4,515
28. New Orleans	LA	Social Circle	GA	BNSF NEWOR CSXT SOCIR GRWR	2821139	\$6,147	\$1,492	\$2,686	\$3,527	\$3,527
29. Memphis	TN	Piqua	OH	CN MEMPH CSXT	2821140	\$6,626	\$1,970	\$3,546	\$4,656	\$4,656
30. East St. Louis	IL	Painesville	OH	UP ESTL CSXT	2911315	\$3,897	\$1,812	\$3,262	\$4,283	\$3,897
32. Effingham	IL	Terre Haute	IN	CN EFHAM CSXT	2821140	\$3,669	\$782	\$1,407	\$1,847	\$1,847
33. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821142	\$3,885	\$1,238	\$2,229	\$2,926	\$2,926
34. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821139	\$7,829	\$2,241	\$4,034	\$5,296	\$5,296
35. New Orleans	LA	Cartersville	GA	BNSF NEWOR CSXT	2821139	\$6,123	\$1,586	\$2,854	\$3,747	\$3,747
37. New Orleans	LA	Laurens	SC	BNSF NEWOR CSXT LAURN CPDR	2821139	\$7,433	\$1,680	\$3,024	\$3,971	\$3,971
38. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821139	\$7,872	\$2,373	\$4,272	\$5,608	\$5,608
39. New Orleans	LA	Lawrenceville	GA	BNSF NEWOR CSXT	2821142	\$6,124	\$1,588	\$2,858	\$3,753	\$3,753
43. New Orleans	LA	Covington	GA	BNSF NEWOR CSXT	2821139	\$6,124	\$1,595	\$2,872	\$3,770	\$3,770
44. East St. Louis	IL	Sidney	OH	BNSF ESTL CSXT	2821139	\$5,247	\$1,311	\$2,360	\$3,098	\$3,098
46. New Orleans	LA	Lakeland	FL	CN NEWOR CSXT	2821140	\$8,151	\$2,422	\$4,359	\$5,723	\$5,723
48. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821139	\$6,114	\$1,538	\$2,768	\$3,634	\$3,634
51. Memphis	TN	Galloway	TN	CN MEMPH CSXT	2821140	\$4,585	\$1,431	\$2,576	\$3,382	\$3,382
52. Memphis	TN	Bridgeport	AL	CN MEMPH CSXT BRDGL SQVR	2821140	\$5,605	\$1,040	\$1,871	\$2,457	\$2,457
53. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,086	\$696	\$1,253	\$1,645	\$1,645
54. New Orleans	LA	LaGrange	GA	BNSF NEWOR CSXT	2821139	\$5,690	\$1,674	\$3,013	\$3,955	\$3,955
55. New Orleans	LA	Ansley	MS	CN NEWOR CSXT	2821140	\$5,468	\$447	\$804	\$1,055	\$1,055
56. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821139	\$3,885	\$1,238	\$2,229	\$2,926	\$2,926
57. Memphis	TN	Hopkinsville	KY	BNSF MEMPH CSXT	2821142	\$5,120	\$1,050	\$1,890	\$2,481	\$2,481
58. New Orleans	LA	Orlando	FL	BNSF NEWOR CSXT	2821142	\$7,872	\$2,364	\$4,255	\$5,586	\$5,586
60. New Orleans	LA	Baltimore	MD	BNSF NEWOR CSXT	2821142	\$10,083	\$3,226	\$5,807	\$7,623	\$7,623
61. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821142	\$7,829	\$2,241	\$4,034	\$5,296	\$5,296
62. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821139	\$6,606	\$2,136	\$3,845	\$5,048	\$5,048
63. Memphis	TN	Madisonville	KY	BNSF MEMPH CSXT	2821139	\$4,968	\$1,190	\$2,142	\$2,812	\$2,812
64. New Orleans	LA	Atlanta	GA	UP NEWOR CSXT	2911315	\$5,962	\$2,063	\$3,714	\$4,876	\$4,876
67. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821139	\$5,033	\$1,177	\$2,118	\$2,780	\$2,780
70. New Orleans	LA	Chattanooga	TN	BNSF NEWOR CSXT	2821139	\$6,012	\$1,805	\$3,249	\$4,265	\$4,265
71. New Orleans	LA	Eton	GA	BNSF NEWOR CSXT	2821139	\$6,028	\$1,875	\$3,376	\$4,431	\$4,431
72. New Orleans	LA	Tyner	TN	BNSF NEWOR CSXT	2821139	\$6,019	\$1,845	\$3,322	\$4,361	\$4,361
74. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,086	\$696	\$1,253	\$1,645	\$1,645
75. Memphis	TN	Jackson	TN	BNSF MEMPH CSXT	2821139	\$4,547	\$1,251	\$2,251	\$2,955	\$2,955
76. Memphis	TN	Lewisburg	TN	BNSF MEMPH CSXT	2821139	\$5,208	\$1,491	\$2,684	\$3,523	\$3,523
77. New Orleans	LA	Evergreen	AL	BNSF NEWOR CSXT	2821142	\$3,276	\$1,230	\$2,215	\$2,908	\$2,908
78. New Orleans	LA	Helena	AL	BNSF NEWOR CSXT	2821139	\$5,335	\$1,466	\$2,638	\$3,464	\$3,464
79. New Orleans	LA	Newnan	GA	BNSF NEWOR CSXT	2821139	\$6,123	\$1,586	\$2,854	\$3,747	\$3,747
80. New Orleans	LA	Green Spring	WV	BNSF NEWOR CSXT GRESP SBVR	2821139	\$9,758	\$3,282	\$5,908	\$7,756	\$7,756
81. Chicago	IL	Indianapolis	IN	CN CHGO CSXT	2821140	\$4,054	\$862	\$1,552	\$2,037	\$2,037
83. Chicago	IL	Lockport	NY	BNSF CHGO CSXT	2821139	\$6,547	\$1,598	\$2,876	\$3,776	\$3,776
84. Chicago	IL	Wapakoneta	OH	BNSF CHGO CSXT	2821139	\$4,216	\$1,424	\$2,563	\$3,364	\$3,364
86. New Orleans	LA	Thomson	GA	BNSF NEWOR CSXT	2821142	\$7,248	\$2,037	\$3,666	\$4,813	\$4,813
89. Memphis	TN	Horse Cave	KY	CN MEMPH CSXT	2821140	\$5,576	\$1,133	\$2,039	\$2,676	\$2,676
93. Chicago	IL	North Vernon	IN	BNSF CHGO CSXT NVERN CMPA	2821142	\$4,203	\$1,290	\$2,322	\$3,048	\$3,048
96. Chicago	IL	Francesville	IN	BNSF CHGO CSXT	2821142	\$4,199	\$685	\$1,234	\$1,620	\$1,620
97. New Orleans	LA	Jefferson	GA	CN NEWOR CSXT	2821140	\$6,215	\$1,968	\$3,542	\$4,650	\$4,650
98. New Orleans	LA	Jefferson	GA	BNSF NEWOR CSXT	2821139	\$6,215	\$1,965	\$3,536	\$4,643	\$4,643
101. Memphis	TN	Glasgow	KY	BNSF MEMPH CSXT	2821139	\$5,137	\$1,129	\$2,032	\$2,668	\$2,668
102. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821142	\$6,114	\$1,538	\$2,768	\$3,634	\$3,634
103. New Orleans	LA	Beech Island	SC	BNSF NEWOR CSXT	2821139	\$7,218	\$1,907	\$3,433	\$4,507	\$4,507
104. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821142	\$7,866	\$2,337	\$4,206	\$5,522	\$5,522

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 2Q12**

Maximum Rates Per Car for TPI Movements - 2Q12						2Q2012				
Origin 1/		Destination		Railroad(s)	Commodity	Tariff Rate 1/	Phase III Cost 1/	Jurisdictional Threshold 1/	SAC Rate 2/	STB Maximum Rate 3/
(1)		(2)		(3)	(4)	(5)	(6)	(7)	(8)	(9)
105. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821142	\$6,993	\$1,980	\$3,565	\$4,680	\$4,680
106. New Orleans	LA	Hamlet	NC	CN NEWOR CSXT	2821140	\$6,993	\$1,983	\$3,569	\$4,685	\$4,685
108. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821142	\$5,033	\$1,177	\$2,118	\$2,780	\$2,780
109. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821142	\$4,228	\$1,469	\$2,644	\$3,472	\$3,472
110. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821139	\$4,228	\$1,469	\$2,644	\$3,472	\$3,472
112. New Orleans	LA	Dalton	GA	BNSF NEWOR CSXT	2821139	\$5,991	\$1,736	\$3,125	\$4,103	\$4,103
113. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821142	\$6,606	\$2,136	\$3,845	\$5,048	\$5,048
115. Chicago	IL	Indianapolis	IN	BNSF CHGO CSXT	2821139	\$4,054	\$862	\$1,551	\$2,036	\$2,036
116. Social Circle	GA	Covington	GA	GRWR SOCIR CSXT	2821139	\$3,306	\$390	\$703	\$922	\$922
117. Social Circle	GA	Athens	GA	GRWR SOCIR CSXT	2821139	\$3,367	\$656	\$1,181	\$1,551	\$1,551
118. Social Circle	GA	Conyers	GA	GRWR SOCIR CSXT	2821139	\$3,373	\$694	\$1,249	\$1,640	\$1,640
119. Chicago	IL	Evansville	IN	BRC CHGO CSXT	2821140	\$5,005	\$982	\$1,767	\$2,320	\$2,320
120. New Orleans	LA	Conyers	GA	BNSF NEWOR CSXT	2821139	\$6,121	\$1,582	\$2,847	\$3,738	\$3,738

1/ Source: Rebuttal workpaper "TPI Rebuttal II-A 1-16 Exhibits.xlsx." Utilizes the STB's 2012 CSXT URCS.

2/ MMM Ratio of 236% from Rebuttal Exhibit III-H-2 x Column (6).

3/ Greater of Column (7) or Column (8) but never greater than Column (5).

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 3Q12**

Maximum Rates Per Car for TPI Movements - 3Q12						3Q2012				
Origin 1/ (1)		Destination (2)		Railroad(s) (3)	Commodity (4)	Tariff Rate 1/ (5)	Phase III Cost 1/ (6)	Jurisdictional Threshold 1/ (7)	SAC Rate 2/ (8)	STB Maximum Rate 3/ (9)
Exhibit A										
2. Clinton	IN	Atherton	IN	CSXT	2821139	\$2,728	\$560	\$1,009	\$1,324	\$1,324
Exhibit B										
1. Memphis	TN	Social Circle	GA	BNSF MEMPH CSXT SOCIR GRWR	2821139	\$5,576	\$1,270	\$2,286	\$3,002	\$3,002
2. Memphis	TN	Evansville	IN	BNSF MEMPH CSXT	2821139	\$5,058	\$1,232	\$2,218	\$2,911	\$2,911
3. New Orleans	LA	Covington	GA	CN NEWOR CSXT	2821140	\$6,292	\$1,576	\$2,838	\$3,725	\$3,725
4. Chicago	IL	Clinton	IN	BNSF CHGO CSXT	2821139	\$3,750	\$680	\$1,224	\$1,607	\$1,607
5. New Orleans	LA	Amphill	VA	BNSF NEWOR CSXT	2821142	\$9,385	\$2,911	\$5,240	\$6,879	\$6,879
6. Memphis	TN	Bowling Green	KY	BNSF MEMPH CSXT	2821139	\$5,222	\$1,028	\$1,851	\$2,430	\$2,430
7. New Orleans	LA	Conyers	GA	CN NEWOR CSXT	2821140	\$6,289	\$1,563	\$2,813	\$3,693	\$3,693
8. New Orleans	LA	Barnett	GA	BNSF NEWOR CSXT BRNET GWRC	2821139	\$7,400	\$1,800	\$3,239	\$4,253	\$4,253
9. New Orleans	LA	Athens	GA	BNSF NEWOR CSXT	2821139	\$6,303	\$1,621	\$2,918	\$3,831	\$3,831
10. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821139	\$5,194	\$686	\$1,235	\$1,621	\$1,621
11. New Orleans	LA	Hope Hull	AL	CN NEWOR CSXT	2821140	\$4,523	\$1,085	\$1,954	\$2,565	\$2,565
12. New Orleans	LA	Oneco	FL	BNSF NEWOR CSXT ONECO SGLR	2821139	\$8,252	\$2,279	\$4,102	\$5,385	\$5,385
13. Memphis	TN	Glasgow	KY	CN MEMPH CSXT	2821140	\$5,239	\$1,114	\$2,006	\$2,633	\$2,633
15. Chicago	IL	Orangeburg	NY	BNSF CHGO CSXT	2821142	\$7,776	\$2,433	\$4,380	\$5,750	\$5,750
16. New Orleans	LA	Galloway	FL	CN NEWOR CSXT	2818342	\$7,240	\$2,567	\$4,621	\$6,067	\$6,067
17. Chicago	IL	Anderson	IN	BNSF CHGO CSXT	2821139	\$3,941	\$851	\$1,533	\$2,012	\$2,012
18. Chicago	IL	Cincinnati	OH	BNSF CHGO CSXT	2821142	\$4,653	\$1,140	\$2,052	\$2,693	\$2,693
19. Memphis	TN	Evansville	IN	CN MEMPH CSXT	2821140	\$5,058	\$1,233	\$2,220	\$2,914	\$2,914
20. Chicago	IL	Cumberland	MD	BNSF CHGO CSXT	2821139	\$6,640	\$1,698	\$3,056	\$4,012	\$4,012
21. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821139	\$6,943	\$1,952	\$3,514	\$4,613	\$4,613
22. Chicago	IL	Mentor	OH	BNSF CHGO CSXT	2821139	\$5,033	\$1,262	\$2,271	\$2,982	\$2,982
25. Memphis	TN	Guthrie	KY	CN MEMPH CSXT GUTHR RJCM	2821140	\$5,213	\$781	\$1,406	\$1,846	\$1,846
26. New Orleans	LA	Beech Island	SC	CN NEWOR CSXT	2821140	\$7,373	\$1,883	\$3,390	\$4,450	\$4,450
28. New Orleans	LA	Social Circle	GA	BNSF NEWOR CSXT SOCIR GRWR	2821139	\$6,312	\$1,471	\$2,648	\$3,476	\$3,476
29. Memphis	TN	Piqua	OH	CN MEMPH CSXT	2821140	\$6,583	\$1,942	\$3,496	\$4,589	\$4,589
30. East St. Louis	IL	Painesville	OH	UP ESTL CSXT	2911315	\$3,971	\$1,786	\$3,215	\$4,221	\$3,971
32. Effingham	IL	Terre Haute	IN	CN EFHAM CSXT	2821140	\$3,722	\$771	\$1,387	\$1,821	\$1,821
33. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821142	\$3,862	\$1,220	\$2,197	\$2,884	\$2,884
34. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821139	\$7,773	\$2,209	\$3,976	\$5,220	\$5,220
35. New Orleans	LA	Cartersville	GA	BNSF NEWOR CSXT	2821139	\$6,291	\$1,563	\$2,814	\$3,694	\$3,694
37. New Orleans	LA	Laurens	SC	BNSF NEWOR CSXT LAURN CPDR	2821139	\$7,392	\$1,656	\$2,981	\$3,914	\$3,914
38. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821139	\$7,945	\$2,339	\$4,211	\$5,528	\$5,528
39. New Orleans	LA	Lawrenceville	GA	BNSF NEWOR CSXT	2821142	\$6,292	\$1,565	\$2,818	\$3,699	\$3,699
43. New Orleans	LA	Covington	GA	BNSF NEWOR CSXT	2821139	\$6,292	\$1,573	\$2,831	\$3,716	\$3,716
44. East St. Louis	IL	Sidney	OH	BNSF ESTL CSXT	2821139	\$5,456	\$1,292	\$2,326	\$3,054	\$3,054
46. New Orleans	LA	Lakeland	FL	CN NEWOR CSXT	2821140	\$8,226	\$2,387	\$4,297	\$5,641	\$5,641
48. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821139	\$6,283	\$1,516	\$2,729	\$3,582	\$3,582
51. Memphis	TN	Galloway	TN	CN MEMPH CSXT	2821140	\$4,557	\$1,411	\$2,539	\$3,334	\$3,334
52. Memphis	TN	Bridgeport	AL	CN MEMPH CSXT BRDGL SQVR	2821140	\$5,582	\$1,025	\$1,845	\$2,421	\$2,421
53. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,194	\$686	\$1,235	\$1,621	\$1,621
54. New Orleans	LA	LaGrange	GA	BNSF NEWOR CSXT	2821139	\$5,656	\$1,650	\$2,969	\$3,898	\$3,898
55. New Orleans	LA	Ansley	MS	CN NEWOR CSXT	2821140	\$5,465	\$440	\$792	\$1,040	\$1,040
56. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821139	\$3,862	\$1,220	\$2,197	\$2,884	\$2,884
57. Memphis	TN	Hopkinsville	KY	BNSF MEMPH CSXT	2821142	\$5,224	\$1,035	\$1,863	\$2,446	\$2,446
58. New Orleans	LA	Orlando	FL	BNSF NEWOR CSXT	2821142	\$7,946	\$2,330	\$4,194	\$5,506	\$5,506
60. New Orleans	LA	Baltimore	MD	BNSF NEWOR CSXT	2821142	\$10,006	\$3,180	\$5,723	\$7,514	\$7,514
61. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821142	\$7,773	\$2,209	\$3,976	\$5,220	\$5,220
62. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821139	\$6,558	\$2,106	\$3,790	\$4,976	\$4,976
63. Memphis	TN	Madisonville	KY	BNSF MEMPH CSXT	2821139	\$5,038	\$1,173	\$2,111	\$2,771	\$2,771
64. New Orleans	LA	Atlanta	GA	UP NEWOR CSXT	2911315	\$6,090	\$2,034	\$3,661	\$4,806	\$4,806
67. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821139	\$5,011	\$1,160	\$2,088	\$2,741	\$2,741
70. New Orleans	LA	Chattanooga	TN	BNSF NEWOR CSXT	2821139	\$5,974	\$1,779	\$3,202	\$4,204	\$4,204
71. New Orleans	LA	Eton	GA	BNSF NEWOR CSXT	2821139	\$5,988	\$1,848	\$3,327	\$4,368	\$4,368
72. New Orleans	LA	Tyner	TN	BNSF NEWOR CSXT	2821139	\$5,980	\$1,819	\$3,274	\$4,298	\$4,298
74. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,194	\$686	\$1,235	\$1,621	\$1,621
75. Memphis	TN	Jackson	TN	BNSF MEMPH CSXT	2821139	\$4,523	\$1,233	\$2,219	\$2,913	\$2,913
76. Memphis	TN	Lewisburg	TN	BNSF MEMPH CSXT	2821139	\$5,302	\$1,470	\$2,645	\$3,473	\$3,473
77. New Orleans	LA	Evergreen	AL	BNSF NEWOR CSXT	2821142	\$3,386	\$1,213	\$2,183	\$2,866	\$2,866
78. New Orleans	LA	Helena	AL	BNSF NEWOR CSXT	2821139	\$5,305	\$1,445	\$2,601	\$3,414	\$3,414
79. New Orleans	LA	Newnan	GA	BNSF NEWOR CSXT	2821139	\$6,291	\$1,563	\$2,814	\$3,694	\$3,694
80. New Orleans	LA	Green Spring	WV	BNSF NEWOR CSXT GRESP SBVR	2821139	\$9,675	\$3,235	\$5,823	\$7,645	\$7,645
81. Chicago	IL	Indianapolis	IN	CN CHGO CSXT	2821140	\$4,041	\$850	\$1,530	\$2,008	\$2,008
83. Chicago	IL	Lockport	NY	BNSF CHGO CSXT	2821139	\$6,514	\$1,575	\$2,835	\$3,722	\$3,722
84. Chicago	IL	Wapakoneta	OH	BNSF CHGO CSXT	2821139	\$4,188	\$1,403	\$2,526	\$3,316	\$3,316
86. New Orleans	LA	Thomson	GA	BNSF NEWOR CSXT	2821142	\$7,400	\$2,008	\$3,614	\$4,744	\$4,744
89. Memphis	TN	Horse Cave	KY	CN MEMPH CSXT	2821140	\$5,594	\$1,116	\$2,010	\$2,638	\$2,638
93. Chicago	IL	North Vernon	IN	BNSF CHGO CSXT NVERN CMPA	2821142	\$4,172	\$1,271	\$2,289	\$3,004	\$3,004
96. Chicago	IL	Francesville	IN	BNSF CHGO CSXT	2821142	\$4,190	\$676	\$1,216	\$1,597	\$1,597
97. New Orleans	LA	Jefferson	GA	CN NEWOR CSXT	2821140	\$6,372	\$1,940	\$3,492	\$4,584	\$4,584
98. New Orleans	LA	Jefferson	GA	BNSF NEWOR CSXT	2821139	\$6,372	\$1,937	\$3,486	\$4,576	\$4,576
101. Memphis	TN	Glasgow	KY	BNSF MEMPH CSXT	2821139	\$5,239	\$1,113	\$2,003	\$2,630	\$2,630
102. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821142	\$6,283	\$1,516	\$2,729	\$3,582	\$3,582
103. New Orleans	LA	Beech Island	SC	BNSF NEWOR CSXT	2821139	\$7,373	\$1,880	\$3,384	\$4,442	\$4,442
104. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821142	\$7,940	\$2,303	\$4,146	\$5,443	\$5,443

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 3Q12**

Maximum Rates Per Car for TPI Movements - 3Q12						3Q2012				
Origin 1/		Destination		Railroad(s)	Commodity	Tariff Rate 1/	Phase III Cost 1/	Jurisdictional Threshold 1/	SAC Rate 2/	STB Maximum Rate 3/
(1)		(2)		(3)	(4)	(5)	(6)	(7)	(8)	(9)
105. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821142	\$6,943	\$1,952	\$3,514	\$4,613	\$4,613
106. New Orleans	LA	Hamlet	NC	CN NEWOR CSXT	2821140	\$6,943	\$1,954	\$3,518	\$4,618	\$4,618
108. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821142	\$5,011	\$1,160	\$2,088	\$2,741	\$2,741
109. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821142	\$4,198	\$1,448	\$2,607	\$3,422	\$3,422
110. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821139	\$4,198	\$1,448	\$2,607	\$3,422	\$3,422
112. New Orleans	LA	Dalton	GA	BNSF NEWOR CSXT	2821139	\$5,956	\$1,711	\$3,080	\$4,044	\$4,044
113. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821142	\$6,558	\$2,106	\$3,790	\$4,976	\$4,976
115. Chicago	IL	Indianapolis	IN	BNSF CHGO CSXT	2821139	\$4,041	\$849	\$1,529	\$2,007	\$2,007
116. Social Circle	GA	Covington	GA	GRWR SOCIR CSXT	2821139	\$3,305	\$385	\$693	\$909	\$909
117. Social Circle	GA	Athens	GA	GRWR SOCIR CSXT	2821139	\$3,359	\$647	\$1,164	\$1,528	\$1,528
118. Social Circle	GA	Conyers	GA	GRWR SOCIR CSXT	2821139	\$3,364	\$684	\$1,231	\$1,616	\$1,616
119. Chicago	IL	Evansville	IN	BRC CHGO CSXT	2821140	\$4,989	\$968	\$1,742	\$2,287	\$2,287
120. New Orleans	LA	Conyers	GA	BNSF NEWOR CSXT	2821139	\$6,289	\$1,559	\$2,806	\$3,684	\$3,684

1/ Source: Rebuttal workpaper "TPI Rebuttal II-A 1-16 Exhibits.xlsx." Utilizes the STB's 2012 CSXT URCS.

2/ MMM Ratio of 236% from Rebuttal Exhibit III-H-2 x Column (6).

3/ Greater of Column (7) or Column (8) but never greater than Column (5).

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 4Q12**

Maximum Rates Per Car for 1PI Movements - 4Q12						4Q2012				
Origin 1/ (1)		Destination (2)		Railroad(s) (3)	Commodity (4)	Tariff Rate 1/ (5)	Phase III Cost 1/ (6)	Jurisdictional Threshold 1/ (7)	SAC Rate 2/ (8)	STB Maximum Rate 3/ (9)
Exhibit A										
2. Clinton	IN	Atherton	IN	CSXT	2821139	\$2,728	\$569	\$1,024	\$1,344	\$1,344
Exhibit B										
1. Memphis	TN	Social Circle	GA	BNSF MEMPH CSXT SOCIR GRWR	2821139	\$5,606	\$1,290	\$2,321	\$3,047	\$3,047
2. Memphis	TN	Evansville	IN	BNSF MEMPH CSXT	2821139	\$5,516	\$1,251	\$2,251	\$2,956	\$2,956
3. New Orleans	LA	Covington	GA	CN NEWOR CSXT	2821140	\$7,278	\$1,600	\$2,881	\$3,782	\$3,782
4. Chicago	IL	Clinton	IN	BNSF CHGO CSXT	2821139	\$3,759	\$690	\$1,243	\$1,632	\$1,632
5. New Orleans	LA	Amphthill	VA	BNSF NEWOR CSXT	2821142	\$9,451	\$2,955	\$5,320	\$6,983	\$6,983
6. Memphis	TN	Bowling Green	KY	BNSF MEMPH CSXT	2821139	\$5,823	\$1,044	\$1,879	\$2,467	\$2,467
7. New Orleans	LA	Conyers	GA	CN NEWOR CSXT	2821140	\$7,275	\$1,587	\$2,856	\$3,750	\$3,750
8. New Orleans	LA	Barnett	GA	BNSF NEWOR CSXT BRNET GWRC	2821139	\$8,376	\$1,827	\$3,289	\$4,317	\$4,317
9. New Orleans	LA	Athens	GA	BNSF NEWOR CSXT	2821139	\$7,291	\$1,646	\$2,962	\$3,889	\$3,889
10. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821139	\$5,791	\$697	\$1,254	\$1,646	\$1,646
11. New Orleans	LA	Hope Hull	AL	CN NEWOR CSXT	2821140	\$5,181	\$1,102	\$1,984	\$2,604	\$2,604
12. New Orleans	LA	Oneco	FL	BNSF NEWOR CSXT ONECO SGLR	2821139	\$8,923	\$2,314	\$4,165	\$5,467	\$5,467
13. Memphis	TN	Glasgow	KY	CN MEMPH CSXT	2821140	\$5,842	\$1,131	\$2,036	\$2,673	\$2,673
15. Chicago	IL	Orangeburg	NY	BNSF CHGO CSXT	2821142	\$7,832	\$2,470	\$4,447	\$5,838	\$5,838
16. New Orleans	LA	Galloway	FL	CN NEWOR CSXT	2818342	\$7,295	\$2,607	\$4,692	\$6,160	\$6,160
17. Chicago	IL	Anderson	IN	BNSF CHGO CSXT	2821139	\$3,955	\$864	\$1,556	\$2,043	\$2,043
18. Chicago	IL	Cincinnati	OH	BNSF CHGO CSXT	2821142	\$4,675	\$1,157	\$2,083	\$2,735	\$2,735
19. Memphis	TN	Evansville	IN	CN MEMPH CSXT	2821140	\$5,516	\$1,252	\$2,254	\$2,959	\$2,959
20. Chicago	IL	Cumberland	MD	BNSF CHGO CSXT	2821139	\$6,677	\$1,724	\$3,103	\$4,073	\$4,073
21. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821139	\$6,993	\$1,982	\$3,567	\$4,683	\$4,683
22. Chicago	IL	Mentor	OH	BNSF CHGO CSXT	2821139	\$5,057	\$1,281	\$2,306	\$3,027	\$3,027
25. Memphis	TN	Guthrie	KY	CN MEMPH CSXT GUTHR RJCM	2821140	\$5,813	\$793	\$1,428	\$1,874	\$1,874
26. New Orleans	LA	Beech Island	SC	CN NEWOR CSXT	2821140	\$8,346	\$1,912	\$3,442	\$4,518	\$4,518
28. New Orleans	LA	Social Circle	GA	BNSF NEWOR CSXT SOCIR GRWR	2821139	\$7,301	\$1,493	\$2,688	\$3,529	\$3,529
29. Memphis	TN	Piqua	OH	CN MEMPH CSXT	2821140	\$6,626	\$1,972	\$3,549	\$4,659	\$4,659
30. East St. Louis	IL	Painesville	OH	UP ESTL CSXT	2911315	\$4,112	\$1,814	\$3,265	\$4,286	\$4,112
32. Effingham	IL	Terre Haute	IN	CN EFHAM CSXT	2821140	\$4,035	\$782	\$1,408	\$1,849	\$1,849
33. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821142	\$3,885	\$1,239	\$2,230	\$2,928	\$2,928
34. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821139	\$7,829	\$2,243	\$4,037	\$5,299	\$5,299
35. New Orleans	LA	Cartersville	GA	BNSF NEWOR CSXT	2821139	\$7,277	\$1,587	\$2,856	\$3,750	\$3,750
37. New Orleans	LA	Laurens	SC	BNSF NEWOR CSXT LAURN CPDR	2821139	\$7,433	\$1,681	\$3,027	\$3,973	\$3,973
38. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821139	\$8,600	\$2,375	\$4,275	\$5,612	\$5,612
39. New Orleans	LA	Lawrenceville	GA	BNSF NEWOR CSXT	2821142	\$7,278	\$1,589	\$2,860	\$3,755	\$3,755
43. New Orleans	LA	Covington	GA	BNSF NEWOR CSXT	2821139	\$7,278	\$1,596	\$2,874	\$3,773	\$3,773
44. East St. Louis	IL	Sidney	OH	BNSF ESTL CSXT	2821139	\$6,599	\$1,312	\$2,362	\$3,100	\$3,100
46. New Orleans	LA	Lakeland	FL	CN NEWOR CSXT	2821140	\$8,893	\$2,424	\$4,362	\$5,727	\$5,727
48. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821139	\$7,268	\$1,539	\$2,770	\$3,637	\$3,637
51. Memphis	TN	Galloway	TN	CN MEMPH CSXT	2821140	\$4,585	\$1,432	\$2,578	\$3,385	\$3,385
52. Memphis	TN	Bridgeport	AL	CN MEMPH CSXT BRDGL SQVR	2821140	\$5,605	\$1,040	\$1,873	\$2,458	\$2,458
53. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,791	\$697	\$1,254	\$1,646	\$1,646
54. New Orleans	LA	LaGrange	GA	BNSF NEWOR CSXT	2821139	\$5,690	\$1,675	\$3,015	\$3,958	\$3,958
55. New Orleans	LA	Ansley	MS	CN NEWOR CSXT	2821140	\$5,468	\$447	\$804	\$1,056	\$1,056
56. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821139	\$3,885	\$1,239	\$2,230	\$2,928	\$2,928
57. Memphis	TN	Hopkinsville	KY	BNSF MEMPH CSXT	2821142	\$5,825	\$1,051	\$1,891	\$2,483	\$2,483
58. New Orleans	LA	Orlando	FL	BNSF NEWOR CSXT	2821142	\$8,600	\$2,365	\$4,258	\$5,590	\$5,590
60. New Orleans	LA	Baltimore	MD	BNSF NEWOR CSXT	2821142	\$10,083	\$3,228	\$5,811	\$7,628	\$7,628
61. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821142	\$7,829	\$2,243	\$4,037	\$5,299	\$5,299
62. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821139	\$6,606	\$2,138	\$3,848	\$5,052	\$5,052
63. Memphis	TN	Madisonville	KY	BNSF MEMPH CSXT	2821139	\$5,494	\$1,191	\$2,143	\$2,814	\$2,814
64. New Orleans	LA	Atlanta	GA	UP NEWOR CSXT	2911315	\$6,297	\$2,065	\$3,717	\$4,879	\$4,879
67. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821139	\$5,033	\$1,177	\$2,119	\$2,782	\$2,782
70. New Orleans	LA	Chattanooga	TN	BNSF NEWOR CSXT	2821139	\$6,012	\$1,806	\$3,251	\$4,268	\$4,268
71. New Orleans	LA	Eton	GA	BNSF NEWOR CSXT	2821139	\$6,028	\$1,877	\$3,378	\$4,434	\$4,434
72. New Orleans	LA	Tyner	TN	BNSF NEWOR CSXT	2821139	\$6,019	\$1,847	\$3,324	\$4,364	\$4,364
74. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,791	\$696	\$1,254	\$1,646	\$1,646
75. Memphis	TN	Jackson	TN	BNSF MEMPH CSXT	2821139	\$4,547	\$1,251	\$2,253	\$2,957	\$2,957
76. Memphis	TN	Lewisburg	TN	BNSF MEMPH CSXT	2821139	\$5,913	\$1,492	\$2,686	\$3,526	\$3,526
77. New Orleans	LA	Evergreen	AL	BNSF NEWOR CSXT	2821142	\$4,048	\$1,231	\$2,216	\$2,910	\$2,910
78. New Orleans	LA	Helena	AL	BNSF NEWOR CSXT	2821139	\$5,335	\$1,467	\$2,640	\$3,466	\$3,466
79. New Orleans	LA	Newnan	GA	BNSF NEWOR CSXT	2821139	\$7,277	\$1,587	\$2,856	\$3,750	\$3,750
80. New Orleans	LA	Green Spring	WV	BNSF NEWOR CSXT GRESP SBVR	2821139	\$9,758	\$3,285	\$5,912	\$7,761	\$7,761
81. Chicago	IL	Indianapolis	IN	CN CHGO CSXT	2821140	\$4,054	\$863	\$1,553	\$2,039	\$2,039
83. Chicago	IL	Lockport	NY	BNSF CHGO CSXT	2821139	\$6,547	\$1,599	\$2,878	\$3,779	\$3,779
84. Chicago	IL	Wapakoneta	OH	BNSF CHGO CSXT	2821139	\$4,216	\$1,425	\$2,565	\$3,367	\$3,367
86. New Orleans	LA	Thomson	GA	BNSF NEWOR CSXT	2821142	\$8,376	\$2,038	\$3,669	\$4,816	\$4,816
89. Memphis	TN	Horse Cave	KY	CN MEMPH CSXT	2821140	\$5,614	\$1,133	\$2,040	\$2,678	\$2,678
93. Chicago	IL	North Vernon	IN	BNSF CHGO CSXT NVERN CMPA	2821142	\$4,203	\$1,291	\$2,323	\$3,050	\$3,050
96. Chicago	IL	Francesville	IN	BNSF CHGO CSXT	2821142	\$4,199	\$686	\$1,235	\$1,621	\$1,621
97. New Orleans	LA	Jefferson	GA	CN NEWOR CSXT	2821140	\$7,369	\$1,969	\$3,545	\$4,654	\$4,654
98. New Orleans	LA	Jefferson	GA	BNSF NEWOR CSXT	2821139	\$7,369	\$1,966	\$3,539	\$4,646	\$4,646
101. Memphis	TN	Glasgow	KY	BNSF MEMPH CSXT	2821139	\$5,842	\$1,130	\$2,034	\$2,670	\$2,670
102. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821142	\$7,268	\$1,539	\$2,770	\$3,637	\$3,637
103. New Orleans	LA	Beech Island	SC	BNSF NEWOR CSXT	2821139	\$8,346	\$1,908	\$3,435	\$4,510	\$4,510
104. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821142	\$8,594	\$2,338	\$4,209	\$5,525	\$5,525

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 4Q12**

<u>Origin 1/</u> (1)		<u>Destination</u> (2)		<u>Railroad(s)</u> (3)	<u>Commodity</u> (4)	4Q2012				
						<u>Tariff Rate 1/</u> (5)	<u>Phase III Cost 1/</u> (6)	<u>Jurisdictional Threshold 1/</u> (7)	<u>SAC Rate 2/</u> (8)	<u>STB Maximum Rate 3/</u> (9)
105. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821142	\$6,993	\$1,982	\$3,567	\$4,683	\$4,683
106. New Orleans	LA	Hamlet	NC	CN NEWOR CSXT	2821140	\$6,993	\$1,984	\$3,571	\$4,689	\$4,689
108. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821142	\$5,033	\$1,177	\$2,119	\$2,782	\$2,782
109. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821142	\$4,228	\$1,470	\$2,646	\$3,474	\$3,474
110. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821139	\$4,228	\$1,470	\$2,646	\$3,474	\$3,474
112. New Orleans	LA	Dalton	GA	BNSF NEWOR CSXT	2821139	\$5,991	\$1,737	\$3,127	\$4,106	\$4,106
113. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821142	\$6,606	\$2,138	\$3,848	\$5,052	\$5,052
115. Chicago	IL	Indianapolis	IN	BNSF CHGO CSXT	2821139	\$4,054	\$862	\$1,552	\$2,038	\$2,038
116. Social Circle	GA	Covington	GA	GRWR SOCIR CSXT	2821139	\$3,306	\$391	\$703	\$923	\$923
117. Social Circle	GA	Athens	GA	GRWR SOCIR CSXT	2821139	\$3,367	\$657	\$1,182	\$1,552	\$1,552
118. Social Circle	GA	Conyers	GA	GRWR SOCIR CSXT	2821139	\$3,373	\$694	\$1,250	\$1,641	\$1,641
119. Chicago	IL	Evansville	IN	BRC CHGO CSXT	2821140	\$5,005	\$982	\$1,768	\$2,321	\$2,321
120. New Orleans	LA	Conyers	GA	BNSF NEWOR CSXT	2821139	\$7,275	\$1,583	\$2,849	\$3,740	\$3,740

1/ Source: Rebuttal workpaper "TPI Rebuttal II-A 1-16 Exhibits.xlsx." Utilizes the STB's 2012 CSXT URCS.

2/ MMM Ratio of 236% from Rebuttal Exhibit III-H-2 x Column (6).

3/ Greater of Column (7) or Column (8) but never greater than Column (5).

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 1Q13**

Maximum Rates Per Car for TPI Movements - 1Q13						1Q2013				
Origin 1/ (1)		Destination (2)		Railroad(s) (3)	Commodity (4)	Tariff Rate 1/ (5)	Phase III Cost 1/ (6)	Jurisdictional Threshold 1/ (7)	SAC Rate 2/ (8)	STB Maximum Rate 3/ (9)
Exhibit A										
2. Clinton	IN	Atherton	IN	CSXT	2821139	\$2,728	\$542	\$976	\$1,124	\$1,124
Exhibit B										
1. Memphis	TN	Social Circle	GA	BNSF MEMPH CSXT SOCIR GRWR	2821139	\$5,596	\$1,276	\$2,296	\$2,645	\$2,645
2. Memphis	TN	Evansville	IN	BNSF MEMPH CSXT	2821139	\$5,509	\$1,229	\$2,213	\$2,549	\$2,549
3. New Orleans	LA	Covington	GA	CN NEWOR CSXT	2821140	\$7,267	\$1,573	\$2,831	\$3,261	\$3,261
4. Chicago	IL	Clinton	IN	BNSF CHGO CSXT	2821139	\$3,756	\$676	\$1,218	\$1,403	\$1,403
5. New Orleans	LA	Amphill	VA	BNSF NEWOR CSXT	2821142	\$9,429	\$2,913	\$5,243	\$6,039	\$6,039
6. Memphis	TN	Bowling Green	KY	BNSF MEMPH CSXT	2821139	\$5,817	\$1,025	\$1,845	\$2,126	\$2,126
7. New Orleans	LA	Conyers	GA	CN NEWOR CSXT	2821140	\$7,264	\$1,559	\$2,807	\$3,233	\$3,233
8. New Orleans	LA	Barnett	GA	BNSF NEWOR CSXT BRNET GWRC	2821139	\$8,361	\$1,806	\$3,251	\$3,745	\$3,745
9. New Orleans	LA	Athens	GA	BNSF NEWOR CSXT	2821139	\$7,280	\$1,619	\$2,914	\$3,357	\$3,357
10. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821139	\$5,786	\$690	\$1,242	\$1,431	\$1,431
11. New Orleans	LA	Hope Hull	AL	CN NEWOR CSXT	2821140	\$5,175	\$1,080	\$1,945	\$2,240	\$2,240
12. New Orleans	LA	Oneco	FL	BNSF NEWOR CSXT ONECO SGLR	2821139	\$8,904	\$2,287	\$4,117	\$4,743	\$4,743
13. Memphis	TN	Glasgow	KY	CN MEMPH CSXT	2821140	\$5,835	\$1,111	\$1,999	\$2,303	\$2,303
15. Chicago	IL	Orangeburg	NY	BNSF CHGO CSXT	2821142	\$7,814	\$2,435	\$4,383	\$5,049	\$5,049
16. New Orleans	LA	Galloway	FL	CN NEWOR CSXT	2818342	\$7,277	\$2,562	\$4,611	\$5,311	\$5,311
17. Chicago	IL	Anderson	IN	BNSF CHGO CSXT	2821139	\$3,951	\$848	\$1,527	\$1,759	\$1,759
18. Chicago	IL	Cincinnati	OH	BNSF CHGO CSXT	2821142	\$4,668	\$1,137	\$2,047	\$2,359	\$2,359
19. Memphis	TN	Evansville	IN	CN MEMPH CSXT	2821140	\$5,509	\$1,230	\$2,214	\$2,551	\$2,551
20. Chicago	IL	Cumberland	MD	BNSF CHGO CSXT	2821139	\$6,665	\$1,697	\$3,055	\$3,519	\$3,519
21. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821139	\$6,976	\$1,952	\$3,513	\$4,047	\$4,047
22. Chicago	IL	Mentor	OH	BNSF CHGO CSXT	2821139	\$5,049	\$1,260	\$2,268	\$2,612	\$2,612
25. Memphis	TN	Guthrie	KY	CN MEMPH CSXT GUTHR RJCM	2821140	\$5,807	\$785	\$1,413	\$1,628	\$1,628
26. New Orleans	LA	Beech Island	SC	CN NEWOR CSXT	2821140	\$8,333	\$1,881	\$3,385	\$3,900	\$3,900
28. New Orleans	LA	Social Circle	GA	BNSF NEWOR CSXT SOCIR GRWR	2821139	\$7,289	\$1,477	\$2,658	\$3,062	\$3,062
29. Memphis	TN	Piqua	OH	CN MEMPH CSXT	2821140	\$6,612	\$1,941	\$3,494	\$4,025	\$4,025
30. East St. Louis	IL	Painesville	OH	UP ESTL CSXT	2911315	\$4,100	\$1,781	\$3,206	\$3,694	\$3,694
32. Effingham	IL	Terre Haute	IN	CN EFHAM CSXT	2821140	\$4,032	\$767	\$1,380	\$1,590	\$1,590
33. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821142	\$3,878	\$1,218	\$2,193	\$2,526	\$2,526
34. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821139	\$7,811	\$2,218	\$3,993	\$4,599	\$4,599
35. New Orleans	LA	Cartersville	GA	BNSF NEWOR CSXT	2821139	\$7,267	\$1,561	\$2,809	\$3,236	\$3,236
37. New Orleans	LA	Laurens	SC	BNSF NEWOR CSXT LAURN CPDR	2821139	\$7,419	\$1,662	\$2,992	\$3,447	\$3,447
38. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821139	\$8,582	\$2,339	\$4,211	\$4,851	\$4,851
39. New Orleans	LA	Lawrenceville	GA	BNSF NEWOR CSXT	2821142	\$7,267	\$1,563	\$2,813	\$3,241	\$3,241
43. New Orleans	LA	Covington	GA	BNSF NEWOR CSXT	2821139	\$7,267	\$1,570	\$2,826	\$3,256	\$3,256
44. East St. Louis	IL	Sidney	OH	BNSF ESTL CSXT	2821139	\$6,590	\$1,290	\$2,322	\$2,675	\$2,675
46. New Orleans	LA	Lakeland	FL	CN NEWOR CSXT	2821140	\$8,875	\$2,386	\$4,296	\$4,948	\$4,948
48. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821139	\$7,258	\$1,514	\$2,724	\$3,138	\$3,138
51. Memphis	TN	Galloway	TN	CN MEMPH CSXT	2821140	\$4,576	\$1,408	\$2,535	\$2,920	\$2,920
52. Memphis	TN	Bridgeport	AL	CN MEMPH CSXT BRDGL SQVR	2821140	\$5,598	\$1,029	\$1,853	\$2,134	\$2,134
53. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,786	\$690	\$1,242	\$1,431	\$1,431
54. New Orleans	LA	LaGrange	GA	BNSF NEWOR CSXT	2821139	\$5,679	\$1,648	\$2,966	\$3,416	\$3,416
55. New Orleans	LA	Ansley	MS	CN NEWOR CSXT	2821140	\$5,467	\$435	\$782	\$901	\$901
56. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821139	\$3,878	\$1,218	\$2,193	\$2,526	\$2,526
57. Memphis	TN	Hopkinsville	KY	BNSF MEMPH CSXT	2821142	\$5,819	\$1,032	\$1,857	\$2,139	\$2,139
58. New Orleans	LA	Orlando	FL	BNSF NEWOR CSXT	2821142	\$8,583	\$2,330	\$4,194	\$4,831	\$4,831
60. New Orleans	LA	Baltimore	MD	BNSF NEWOR CSXT	2821142	\$10,057	\$3,183	\$5,729	\$6,599	\$6,599
61. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821142	\$7,811	\$2,218	\$3,993	\$4,599	\$4,599
62. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821139	\$6,590	\$2,106	\$3,791	\$4,367	\$4,367
63. Memphis	TN	Madisonville	KY	BNSF MEMPH CSXT	2821139	\$5,487	\$1,170	\$2,106	\$2,426	\$2,426
64. New Orleans	LA	Atlanta	GA	UP NEWOR CSXT	2911315	\$6,283	\$2,029	\$3,651	\$4,206	\$4,206
67. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821139	\$5,026	\$1,157	\$2,083	\$2,400	\$2,400
70. New Orleans	LA	Chattanooga	TN	BNSF NEWOR CSXT	2821139	\$5,999	\$1,777	\$3,199	\$3,685	\$3,685
71. New Orleans	LA	Eton	GA	BNSF NEWOR CSXT	2821139	\$6,015	\$1,847	\$3,324	\$3,830	\$3,830
72. New Orleans	LA	Tyner	TN	BNSF NEWOR CSXT	2821139	\$6,006	\$1,817	\$3,271	\$3,768	\$3,768
74. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,786	\$690	\$1,242	\$1,431	\$1,431
75. Memphis	TN	Jackson	TN	BNSF MEMPH CSXT	2821139	\$4,539	\$1,230	\$2,214	\$2,550	\$2,550
76. Memphis	TN	Lewisburg	TN	BNSF MEMPH CSXT	2821139	\$5,904	\$1,467	\$2,641	\$3,043	\$3,043
77. New Orleans	LA	Evergreen	AL	BNSF NEWOR CSXT	2821142	\$4,040	\$1,210	\$2,177	\$2,508	\$2,508
78. New Orleans	LA	Helena	AL	BNSF NEWOR CSXT	2821139	\$5,325	\$1,442	\$2,596	\$2,990	\$2,990
79. New Orleans	LA	Newnan	GA	BNSF NEWOR CSXT	2821139	\$7,267	\$1,561	\$2,809	\$3,236	\$3,236
80. New Orleans	LA	Green Spring	WV	BNSF NEWOR CSXT GRESP SBVR	2821139	\$9,731	\$3,247	\$5,844	\$6,732	\$6,732
81. Chicago	IL	Indianapolis	IN	CN CHGO CSXT	2821140	\$4,050	\$846	\$1,524	\$1,755	\$1,755
83. Chicago	IL	Lockport	NY	BNSF CHGO CSXT	2821139	\$6,536	\$1,574	\$2,833	\$3,264	\$3,264
84. Chicago	IL	Wapakoneta	OH	BNSF CHGO CSXT	2821139	\$4,207	\$1,402	\$2,523	\$2,907	\$2,907
86. New Orleans	LA	Thomson	GA	BNSF NEWOR CSXT	2821142	\$8,361	\$2,007	\$3,612	\$4,161	\$4,161
89. Memphis	TN	Horse Cave	KY	CN MEMPH CSXT	2821140	\$5,608	\$1,113	\$2,003	\$2,308	\$2,308
93. Chicago	IL	North Vernon	IN	BNSF CHGO CSXT NVERN CMPA	2821142	\$4,193	\$1,278	\$2,300	\$2,649	\$2,649
96. Chicago	IL	Francesville	IN	BNSF CHGO CSXT	2821142	\$4,196	\$672	\$1,210	\$1,393	\$1,393
97. New Orleans	LA	Jefferson	GA	CN NEWOR CSXT	2821140	\$7,355	\$1,938	\$3,488	\$4,018	\$4,018
98. New Orleans	LA	Jefferson	GA	BNSF NEWOR CSXT	2821139	\$7,355	\$1,935	\$3,484	\$4,013	\$4,013
101. Memphis	TN	Glasgow	KY	BNSF MEMPH CSXT	2821139	\$5,835	\$1,110	\$1,998	\$2,301	\$2,301
102. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821142	\$7,258	\$1,513	\$2,724	\$3,138	\$3,138
103. New Orleans	LA	Beech Island	SC	BNSF NEWOR CSXT	2821139	\$8,333	\$1,878	\$3,381	\$3,895	\$3,895
104. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821142	\$8,577	\$2,303	\$4,146	\$4,776	\$4,776

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 1Q13**

Maximum Rates Per Car for TPI Movements - 1Q13						1Q2013				
Origin 1/		Destination		Railroad(s)	Commodity	Tariff Rate 1/	Phase III Cost 1/	Jurisdictional Threshold 1/	SAC Rate 2/	STB Maximum Rate 3/
(1)		(2)		(3)	(4)	(5)	(6)	(7)	(8)	(9)
105. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821142	\$6,976	\$1,952	\$3,513	\$4,047	\$4,047
106. New Orleans	LA	Hamlet	NC	CN NEWOR CSXT	2821140	\$6,976	\$1,953	\$3,516	\$4,050	\$4,050
108. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821142	\$5,026	\$1,157	\$2,083	\$2,400	\$2,400
109. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821142	\$4,218	\$1,447	\$2,604	\$3,000	\$3,000
110. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821139	\$4,218	\$1,447	\$2,604	\$3,000	\$3,000
112. New Orleans	LA	Dalton	GA	BNSF NEWOR CSXT	2821139	\$5,980	\$1,711	\$3,079	\$3,547	\$3,547
113. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821142	\$6,590	\$2,106	\$3,791	\$4,367	\$4,367
115. Chicago	IL	Indianapolis	IN	BNSF CHGO CSXT	2821139	\$4,050	\$846	\$1,523	\$1,754	\$1,754
116. Social Circle	GA	Covington	GA	GRWR SOCIR CSXT	2821139	\$3,306	\$377	\$678	\$781	\$781
117. Social Circle	GA	Athens	GA	GRWR SOCIR CSXT	2821139	\$3,364	\$639	\$1,151	\$1,326	\$1,326
118. Social Circle	GA	Conyers	GA	GRWR SOCIR CSXT	2821139	\$3,370	\$676	\$1,218	\$1,403	\$1,403
119. Chicago	IL	Evansville	IN	BRC CHGO CSXT	2821140	\$5,000	\$961	\$1,731	\$1,994	\$1,994
120. New Orleans	LA	Conyers	GA	BNSF NEWOR CSXT	2821139	\$7,264	\$1,557	\$2,802	\$3,228	\$3,228

1/ Source: Rebuttal workpaper "TPI Rebuttal II-A 1-16 Exhibits.xlsx." Utilizes the STB's 2013 CSXT URCS.

2/ MMM Ratio of 207% from Rebuttal Exhibit III-H-2 x Column (6).

3/ Greater of Column (7) or Column (8) but never greater than Column (5).

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 2Q13**

Maximum Rates Per Car for 1PI Movements - 2Q13						2Q2013				
Origin 1/ (1)		Destination (2)		Railroad(s) (3)	Commodity (4)	Tariff Rate 1/ (5)	Phase III Cost 1/ (6)	Jurisdictional Threshold 1/ (7)	SAC Rate 2/ (8)	STB Maximum Rate 3/ (9)
Exhibit A										
2. Clinton	IN	Atherton	IN	CSXT	2821139	\$2,838	\$563	\$1,013	\$1,166	\$1,166
Exhibit B										
1. Memphis	TN	Social Circle	GA	BNSF MEMPH CSXT SOCIR GRWR	2821139	\$5,601	\$1,275	\$2,296	\$2,644	\$2,644
2. Memphis	TN	Evansville	IN	BNSF MEMPH CSXT	2821139	\$5,512	\$1,237	\$2,226	\$2,565	\$2,565
3. New Orleans	LA	Covington	GA	CN NEWOR CSXT	2821140	\$7,272	\$1,583	\$2,849	\$3,282	\$3,282
4. Chicago	IL	Clinton	IN	BNSF CHGO CSXT	2821139	\$3,757	\$683	\$1,229	\$1,416	\$1,416
5. New Orleans	LA	Amphill	VA	BNSF NEWOR CSXT	2821142	\$9,440	\$2,923	\$5,261	\$6,060	\$6,060
6. Memphis	TN	Bowling Green	KY	BNSF MEMPH CSXT	2821139	\$5,820	\$1,032	\$1,858	\$2,141	\$2,141
7. New Orleans	LA	Conyers	GA	CN NEWOR CSXT	2821140	\$7,269	\$1,569	\$2,825	\$3,254	\$3,254
8. New Orleans	LA	Barnett	GA	BNSF NEWOR CSXT BRNET GWRC	2821139	\$8,368	\$1,807	\$3,252	\$3,747	\$3,747
9. New Orleans	LA	Athens	GA	BNSF NEWOR CSXT	2821139	\$7,285	\$1,628	\$2,930	\$3,375	\$3,375
10. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821139	\$5,788	\$689	\$1,240	\$1,428	\$1,428
11. New Orleans	LA	Hope Hull	AL	CN NEWOR CSXT	2821140	\$5,178	\$1,090	\$1,962	\$2,260	\$2,260
12. New Orleans	LA	Oneco	FL	BNSF NEWOR CSXT ONECO SGLR	2821139	\$8,913	\$2,288	\$4,118	\$4,744	\$4,744
13. Memphis	TN	Glasgow	KY	CN MEMPH CSXT	2821140	\$5,838	\$1,119	\$2,014	\$2,320	\$2,320
15. Chicago	IL	Orangeburg	NY	BNSF CHGO CSXT	2821142	\$7,823	\$2,443	\$4,397	\$5,066	\$5,066
16. New Orleans	LA	Galloway	FL	CN NEWOR CSXT	2818342	\$7,286	\$2,578	\$4,640	\$5,345	\$5,345
17. Chicago	IL	Anderson	IN	BNSF CHGO CSXT	2821139	\$3,953	\$855	\$1,539	\$1,772	\$1,772
18. Chicago	IL	Cincinnati	OH	BNSF CHGO CSXT	2821142	\$4,671	\$1,144	\$2,060	\$2,373	\$2,373
19. Memphis	TN	Evansville	IN	CN MEMPH CSXT	2821140	\$5,512	\$1,238	\$2,229	\$2,568	\$2,568
20. Chicago	IL	Cumberland	MD	BNSF CHGO CSXT	2821139	\$6,671	\$1,705	\$3,068	\$3,534	\$3,534
21. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821139	\$6,984	\$1,960	\$3,528	\$4,064	\$4,064
22. Chicago	IL	Mentor	OH	BNSF CHGO CSXT	2821139	\$5,053	\$1,267	\$2,280	\$2,627	\$2,627
25. Memphis	TN	Guthrie	KY	CN MEMPH CSXT GUTHR RJCM	2821140	\$5,810	\$784	\$1,412	\$1,626	\$1,626
26. New Orleans	LA	Beech Island	SC	CN NEWOR CSXT	2821140	\$8,339	\$1,891	\$3,403	\$3,921	\$3,921
28. New Orleans	LA	Social Circle	GA	BNSF NEWOR CSXT SOCIR GRWR	2821139	\$7,295	\$1,477	\$2,658	\$3,062	\$3,062
29. Memphis	TN	Piqua	OH	CN MEMPH CSXT	2821140	\$6,619	\$1,950	\$3,510	\$4,043	\$4,043
30. East St. Louis	IL	Painesville	OH	UP ESTL CSXT	2911315	\$4,106	\$1,794	\$3,228	\$3,719	\$3,719
32. Effingham	IL	Terre Haute	IN	CN EFHAM CSXT	2821140	\$4,033	\$774	\$1,393	\$1,604	\$1,604
33. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821142	\$3,881	\$1,225	\$2,206	\$2,541	\$2,541
34. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821139	\$7,820	\$2,218	\$3,992	\$4,599	\$4,599
35. New Orleans	LA	Cartersville	GA	BNSF NEWOR CSXT	2821139	\$7,272	\$1,569	\$2,825	\$3,254	\$3,254
37. New Orleans	LA	Laurens	SC	BNSF NEWOR CSXT LAURN CPDR	2821139	\$7,426	\$1,663	\$2,993	\$3,448	\$3,448
38. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821139	\$8,591	\$2,349	\$4,228	\$4,870	\$4,870
39. New Orleans	LA	Lawrenceville	GA	BNSF NEWOR CSXT	2821142	\$7,272	\$1,572	\$2,829	\$3,259	\$3,259
43. New Orleans	LA	Covington	GA	BNSF NEWOR CSXT	2821139	\$7,272	\$1,579	\$2,842	\$3,274	\$3,274
44. East St. Louis	IL	Sidney	OH	BNSF ESTL CSXT	2821139	\$6,594	\$1,297	\$2,335	\$2,690	\$2,690
46. New Orleans	LA	Lakeland	FL	CN NEWOR CSXT	2821140	\$8,884	\$2,397	\$4,314	\$4,970	\$4,970
48. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821139	\$7,263	\$1,522	\$2,740	\$3,156	\$3,156
51. Memphis	TN	Galloway	TN	CN MEMPH CSXT	2821140	\$4,581	\$1,416	\$2,550	\$2,937	\$2,937
52. Memphis	TN	Bridgeport	AL	CN MEMPH CSXT BRDGL SQVR	2821140	\$5,601	\$1,029	\$1,852	\$2,133	\$2,133
53. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,788	\$689	\$1,240	\$1,428	\$1,428
54. New Orleans	LA	LaGrange	GA	BNSF NEWOR CSXT	2821139	\$5,684	\$1,656	\$2,981	\$3,434	\$3,434
55. New Orleans	LA	Ansley	MS	CN NEWOR CSXT	2821140	\$5,467	\$442	\$796	\$916	\$916
56. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821139	\$3,881	\$1,225	\$2,206	\$2,541	\$2,541
57. Memphis	TN	Hopkinsville	KY	BNSF MEMPH CSXT	2821142	\$5,822	\$1,039	\$1,870	\$2,155	\$2,155
58. New Orleans	LA	Orlando	FL	BNSF NEWOR CSXT	2821142	\$8,591	\$2,339	\$4,211	\$4,851	\$4,851
60. New Orleans	LA	Baltimore	MD	BNSF NEWOR CSXT	2821142	\$10,070	\$3,192	\$5,746	\$6,620	\$6,620
61. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821142	\$7,820	\$2,218	\$3,992	\$4,599	\$4,599
62. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821139	\$6,598	\$2,114	\$3,805	\$4,384	\$4,384
63. Memphis	TN	Madisonville	KY	BNSF MEMPH CSXT	2821139	\$5,491	\$1,178	\$2,120	\$2,442	\$2,442
64. New Orleans	LA	Atlanta	GA	UP NEWOR CSXT	2911315	\$6,290	\$2,042	\$3,676	\$4,234	\$4,234
67. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821139	\$5,030	\$1,164	\$2,096	\$2,415	\$2,415
70. New Orleans	LA	Chattanooga	TN	BNSF NEWOR CSXT	2821139	\$6,570	\$1,786	\$3,215	\$3,703	\$3,703
71. New Orleans	LA	Eton	GA	BNSF NEWOR CSXT	2821139	\$6,586	\$1,856	\$3,340	\$3,848	\$3,848
72. New Orleans	LA	Tyner	TN	BNSF NEWOR CSXT	2821139	\$6,577	\$1,826	\$3,287	\$3,787	\$3,787
74. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,788	\$689	\$1,240	\$1,428	\$1,428
75. Memphis	TN	Jackson	TN	BNSF MEMPH CSXT	2821139	\$4,543	\$1,238	\$2,228	\$2,566	\$2,566
76. Memphis	TN	Lewisburg	TN	BNSF MEMPH CSXT	2821139	\$5,908	\$1,475	\$2,656	\$3,059	\$3,059
77. New Orleans	LA	Evergreen	AL	BNSF NEWOR CSXT	2821142	\$4,044	\$1,218	\$2,192	\$2,525	\$2,525
78. New Orleans	LA	Helena	AL	BNSF NEWOR CSXT	2821139	\$5,330	\$1,451	\$2,611	\$3,008	\$3,008
79. New Orleans	LA	Newnan	GA	BNSF NEWOR CSXT	2821139	\$7,272	\$1,569	\$2,825	\$3,254	\$3,254
80. New Orleans	LA	Green Spring	WV	BNSF NEWOR CSXT GRESP SBVR	2821139	\$9,744	\$3,248	\$5,847	\$6,735	\$6,735
81. Chicago	IL	Indianapolis	IN	CN CHGO CSXT	2821140	\$4,052	\$853	\$1,536	\$1,769	\$1,769
83. Chicago	IL	Lockport	NY	BNSF CHGO CSXT	2821139	\$6,542	\$1,581	\$2,846	\$3,279	\$3,279
84. Chicago	IL	Wapakoneta	OH	BNSF CHGO CSXT	2821139	\$4,211	\$1,409	\$2,536	\$2,922	\$2,922
86. New Orleans	LA	Thomson	GA	BNSF NEWOR CSXT	2821142	\$8,368	\$2,016	\$3,628	\$4,180	\$4,180
89. Memphis	TN	Horse Cave	KY	CN MEMPH CSXT	2821140	\$5,829	\$1,121	\$2,018	\$2,324	\$2,324
93. Chicago	IL	North Vernon	IN	BNSF CHGO CSXT NVERN CMPA	2821142	\$4,198	\$1,276	\$2,298	\$2,647	\$2,647
96. Chicago	IL	Francesville	IN	BNSF CHGO CSXT	2821142	\$4,197	\$678	\$1,221	\$1,407	\$1,407
97. New Orleans	LA	Jefferson	GA	CN NEWOR CSXT	2821140	\$7,362	\$1,948	\$3,506	\$4,038	\$4,038
98. New Orleans	LA	Jefferson	GA	BNSF NEWOR CSXT	2821139	\$7,362	\$1,944	\$3,500	\$4,032	\$4,032
101. Memphis	TN	Glasgow	KY	BNSF MEMPH CSXT	2821139	\$5,838	\$1,117	\$2,011	\$2,317	\$2,317
102. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821142	\$7,263	\$1,522	\$2,740	\$3,156	\$3,156
103. New Orleans	LA	Beech Island	SC	BNSF NEWOR CSXT	2821139	\$8,339	\$1,887	\$3,397	\$3,913	\$3,913
104. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821142	\$8,585	\$2,312	\$4,162	\$4,795	\$4,795

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 2Q13**

Maximum Rates Per Car for 1PI Movements - 2Q13						2Q2013				
Origin 1/		Destination		Railroad(s)	Commodity	Tariff Rate 1/	Phase III Cost 1/	Jurisdictional Threshold 1/	SAC Rate 2/	STB Maximum Rate 3/
(1)		(2)		(3)	(4)	(5)	(6)	(7)	(8)	(9)
105. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821142	\$6,984	\$1,960	\$3,528	\$4,064	\$4,064
106. New Orleans	LA	Hamlet	NC	CN NEWOR CSXT	2821140	\$6,984	\$1,962	\$3,532	\$4,069	\$4,069
108. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821142	\$5,030	\$1,164	\$2,096	\$2,415	\$2,415
109. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821142	\$4,223	\$1,454	\$2,617	\$3,015	\$3,015
110. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821139	\$4,223	\$1,454	\$2,617	\$3,015	\$3,015
112. New Orleans	LA	Dalton	GA	BNSF NEWOR CSXT	2821139	\$6,550	\$1,718	\$3,093	\$3,563	\$3,563
113. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821142	\$6,598	\$2,114	\$3,805	\$4,384	\$4,384
115. Chicago	IL	Indianapolis	IN	BNSF CHGO CSXT	2821139	\$4,052	\$853	\$1,535	\$1,768	\$1,768
116. Social Circle	GA	Covington	GA	GRWR SOCIR CSXT	2821139	\$3,306	\$386	\$695	\$801	\$801
117. Social Circle	GA	Athens	GA	GRWR SOCIR CSXT	2821139	\$3,365	\$649	\$1,169	\$1,347	\$1,347
118. Social Circle	GA	Conyers	GA	GRWR SOCIR CSXT	2821139	\$3,371	\$687	\$1,236	\$1,424	\$1,424
119. Chicago	IL	Evansville	IN	BRC CHGO CSXT	2821140	\$5,002	\$972	\$1,749	\$2,014	\$2,014
120. New Orleans	LA	Conyers	GA	BNSF NEWOR CSXT	2821139	\$7,269	\$1,565	\$2,818	\$3,246	\$3,246

1/ Source: Rebuttal workpaper "TPI Rebuttal II-A 1-16 Exhibits.xlsx." Utilizes the STB's 2013 CSXT URCS.

2/ MMM Ratio of 207% from Rebuttal Exhibit III-H-2 x Column (6).

3/ Greater of Column (7) or Column (8) but never greater than Column (5).

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 3Q13**

Maximum Rates Per Car for 1PI Movements - 3Q13						3Q2013				
Origin 1/ (1)		Destination (2)		Railroad(s) (3)	Commodity (4)	Tariff Rate 1/ (5)	Phase III Cost 1/ (6)	Jurisdictional Threshold 1/ (7)	SAC Rate 2/ (8)	STB Maximum Rate 3/ (9)
Exhibit A										
2. Clinton	IN	Atherton	IN	CSXT	2821139	\$2,892	\$566	\$1,019	\$1,174	\$1,174
Exhibit B										
1. Memphis	TN	Social Circle	GA	BNSF MEMPH CSXT SOCIR GRWR	2821139	\$5,581	\$1,283	\$2,310	\$2,661	\$2,661
2. Memphis	TN	Evansville	IN	BNSF MEMPH CSXT	2821139	\$5,497	\$1,245	\$2,241	\$2,581	\$2,581
3. New Orleans	LA	Covington	GA	CN NEWOR CSXT	2821140	\$7,251	\$1,593	\$2,867	\$3,303	\$3,303
4. Chicago	IL	Clinton	IN	BNSF CHGO CSXT	2821139	\$3,752	\$687	\$1,237	\$1,425	\$1,425
5. New Orleans	LA	Amphill	VA	BNSF NEWOR CSXT	2821142	\$9,396	\$2,941	\$5,294	\$6,099	\$6,099
6. Memphis	TN	Bowling Green	KY	BNSF MEMPH CSXT	2821139	\$5,808	\$1,039	\$1,870	\$2,154	\$2,154
7. New Orleans	LA	Conyers	GA	CN NEWOR CSXT	2821140	\$7,248	\$1,579	\$2,842	\$3,274	\$3,274
8. New Orleans	LA	Barnett	GA	BNSF NEWOR CSXT BRNET GWRC	2821139	\$8,339	\$1,818	\$3,273	\$3,770	\$3,770
9. New Orleans	LA	Athens	GA	BNSF NEWOR CSXT	2821139	\$7,262	\$1,638	\$2,948	\$3,396	\$3,396
10. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821139	\$5,779	\$693	\$1,248	\$1,437	\$1,437
11. New Orleans	LA	Hope Hull	AL	CN NEWOR CSXT	2821140	\$5,165	\$1,097	\$1,974	\$2,274	\$2,274
12. New Orleans	LA	Oneco	FL	BNSF NEWOR CSXT ONECO SGLR	2821139	\$8,875	\$2,303	\$4,145	\$4,774	\$4,774
13. Memphis	TN	Glasgow	KY	CN MEMPH CSXT	2821140	\$5,825	\$1,126	\$2,026	\$2,334	\$2,334
15. Chicago	IL	Orangeburg	NY	BNSF CHGO CSXT	2821142	\$7,785	\$2,459	\$4,425	\$5,098	\$5,098
16. New Orleans	LA	Galloway	FL	CN NEWOR CSXT	2818342	\$7,250	\$2,594	\$4,669	\$5,379	\$5,379
17. Chicago	IL	Anderson	IN	BNSF CHGO CSXT	2821139	\$3,944	\$860	\$1,548	\$1,784	\$1,784
18. Chicago	IL	Cincinnati	OH	BNSF CHGO CSXT	2821142	\$4,657	\$1,152	\$2,073	\$2,388	\$2,388
19. Memphis	TN	Evansville	IN	CN MEMPH CSXT	2821140	\$5,497	\$1,246	\$2,243	\$2,584	\$2,584
20. Chicago	IL	Cumberland	MD	BNSF CHGO CSXT	2821139	\$6,646	\$1,715	\$3,088	\$3,557	\$3,557
21. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821139	\$6,951	\$1,972	\$3,550	\$4,090	\$4,090
22. Chicago	IL	Mentor	OH	BNSF CHGO CSXT	2821139	\$5,037	\$1,275	\$2,295	\$2,644	\$2,644
25. Memphis	TN	Guthrie	KY	CN MEMPH CSXT GUTHR RJCM	2821140	\$5,798	\$789	\$1,421	\$1,637	\$1,637
26. New Orleans	LA	Beech Island	SC	CN NEWOR CSXT	2821140	\$8,312	\$1,903	\$3,425	\$3,946	\$3,946
28. New Orleans	LA	Social Circle	GA	BNSF NEWOR CSXT SOCIR GRWR	2821139	\$7,271	\$1,486	\$2,675	\$3,082	\$3,082
29. Memphis	TN	Piqua	OH	CN MEMPH CSXT	2821140	\$6,590	\$1,962	\$3,532	\$4,069	\$4,069
30. East St. Louis	IL	Painesville	OH	UP ESTL CSXT	2911315	\$4,082	\$1,805	\$3,249	\$3,743	\$3,743
32. Effingham	IL	Terre Haute	IN	CN EFHAM CSXT	2821140	\$4,026	\$779	\$1,401	\$1,614	\$1,614
33. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821142	\$3,866	\$1,233	\$2,220	\$2,557	\$2,557
34. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821139	\$7,783	\$2,232	\$4,017	\$4,628	\$4,628
35. New Orleans	LA	Cartersville	GA	BNSF NEWOR CSXT	2821139	\$7,250	\$1,579	\$2,843	\$3,275	\$3,275
37. New Orleans	LA	Laurens	SC	BNSF NEWOR CSXT LAURN CPDR	2821139	\$7,399	\$1,673	\$3,012	\$3,470	\$3,470
38. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821139	\$8,555	\$2,364	\$4,255	\$4,901	\$4,901
39. New Orleans	LA	Lawrenceville	GA	BNSF NEWOR CSXT	2821142	\$7,251	\$1,581	\$2,847	\$3,279	\$3,279
43. New Orleans	LA	Covington	GA	BNSF NEWOR CSXT	2821139	\$7,251	\$1,589	\$2,860	\$3,295	\$3,295
44. East St. Louis	IL	Sidney	OH	BNSF ESTL CSXT	2821139	\$6,577	\$1,306	\$2,350	\$2,707	\$2,707
46. New Orleans	LA	Lakeland	FL	CN NEWOR CSXT	2821140	\$8,848	\$2,412	\$4,341	\$5,001	\$5,001
48. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821139	\$7,242	\$1,532	\$2,757	\$3,176	\$3,176
51. Memphis	TN	Galloway	TN	CN MEMPH CSXT	2821140	\$4,562	\$1,425	\$2,566	\$2,956	\$2,956
52. Memphis	TN	Bridgeport	AL	CN MEMPH CSXT BRDGL SQVR	2821140	\$5,586	\$1,035	\$1,864	\$2,147	\$2,147
53. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,779	\$693	\$1,248	\$1,437	\$1,437
54. New Orleans	LA	LaGrange	GA	BNSF NEWOR CSXT	2821139	\$5,661	\$1,667	\$3,000	\$3,456	\$3,456
55. New Orleans	LA	Ansley	MS	CN NEWOR CSXT	2821140	\$5,466	\$445	\$801	\$922	\$922
56. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821139	\$3,866	\$1,233	\$2,220	\$2,557	\$2,557
57. Memphis	TN	Hopkinsville	KY	BNSF MEMPH CSXT	2821142	\$5,809	\$1,046	\$1,882	\$2,168	\$2,168
58. New Orleans	LA	Orlando	FL	BNSF NEWOR CSXT	2821142	\$8,556	\$2,354	\$4,237	\$4,881	\$4,881
60. New Orleans	LA	Baltimore	MD	BNSF NEWOR CSXT	2821142	\$10,019	\$3,213	\$5,783	\$6,662	\$6,662
61. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821142	\$7,783	\$2,232	\$4,017	\$4,628	\$4,628
62. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821139	\$6,566	\$2,128	\$3,830	\$4,412	\$4,412
63. Memphis	TN	Madisonville	KY	BNSF MEMPH CSXT	2821139	\$5,477	\$1,185	\$2,133	\$2,457	\$2,457
64. New Orleans	LA	Atlanta	GA	UP NEWOR CSXT	2911315	\$6,261	\$2,055	\$3,699	\$4,261	\$4,261
67. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821139	\$5,015	\$1,172	\$2,109	\$2,430	\$2,430
70. New Orleans	LA	Chattanooga	TN	BNSF NEWOR CSXT	2821139	\$6,822	\$1,797	\$3,235	\$3,727	\$3,727
71. New Orleans	LA	Eton	GA	BNSF NEWOR CSXT	2821139	\$6,836	\$1,868	\$3,362	\$3,873	\$3,873
72. New Orleans	LA	Tyner	TN	BNSF NEWOR CSXT	2821139	\$6,829	\$1,838	\$3,308	\$3,811	\$3,811
74. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,779	\$693	\$1,248	\$1,437	\$1,437
75. Memphis	TN	Jackson	TN	BNSF MEMPH CSXT	2821139	\$4,527	\$1,245	\$2,242	\$2,582	\$2,582
76. Memphis	TN	Lewisburg	TN	BNSF MEMPH CSXT	2821139	\$5,889	\$1,485	\$2,673	\$3,079	\$3,079
77. New Orleans	LA	Evergreen	AL	BNSF NEWOR CSXT	2821142	\$4,028	\$1,225	\$2,206	\$2,541	\$2,541
78. New Orleans	LA	Helena	AL	BNSF NEWOR CSXT	2821139	\$5,310	\$1,460	\$2,628	\$3,027	\$3,027
79. New Orleans	LA	Newnan	GA	BNSF NEWOR CSXT	2821139	\$7,250	\$1,579	\$2,843	\$3,275	\$3,275
80. New Orleans	LA	Green Spring	WV	BNSF NEWOR CSXT GRESP SBVR	2821139	\$9,689	\$3,269	\$5,884	\$6,778	\$6,778
81. Chicago	IL	Indianapolis	IN	CN CHGO CSXT	2821140	\$4,043	\$859	\$1,546	\$1,780	\$1,780
83. Chicago	IL	Lockport	NY	BNSF CHGO CSXT	2821139	\$6,520	\$1,591	\$2,865	\$3,300	\$3,300
84. Chicago	IL	Wapakoneta	OH	BNSF CHGO CSXT	2821139	\$4,192	\$1,418	\$2,552	\$2,940	\$2,940
86. New Orleans	LA	Thomson	GA	BNSF NEWOR CSXT	2821142	\$8,339	\$2,028	\$3,651	\$4,206	\$4,206
89. Memphis	TN	Horse Cave	KY	CN MEMPH CSXT	2821140	\$5,923	\$1,128	\$2,030	\$2,339	\$2,339
93. Chicago	IL	North Vernon	IN	BNSF CHGO CSXT NVERN CMPA	2821142	\$4,177	\$1,285	\$2,312	\$2,664	\$2,664
96. Chicago	IL	Francesville	IN	BNSF CHGO CSXT	2821142	\$4,192	\$683	\$1,229	\$1,415	\$1,415
97. New Orleans	LA	Jefferson	GA	CN NEWOR CSXT	2821140	\$7,333	\$1,960	\$3,528	\$4,064	\$4,064
98. New Orleans	LA	Jefferson	GA	BNSF NEWOR CSXT	2821139	\$7,333	\$1,957	\$3,522	\$4,057	\$4,057
101. Memphis	TN	Glasgow	KY	BNSF MEMPH CSXT	2821139	\$5,825	\$1,124	\$2,024	\$2,332	\$2,332
102. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821142	\$7,242	\$1,532	\$2,757	\$3,176	\$3,176
103. New Orleans	LA	Beech Island	SC	BNSF NEWOR CSXT	2821139	\$8,312	\$1,899	\$3,419	\$3,938	\$3,938
104. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821142	\$8,550	\$2,327	\$4,189	\$4,825	\$4,825

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 3Q13**

Maximum Rates Per Car for TPI Movements - 3Q13						3Q2013				
Origin 1/		Destination		Railroad(s)	Commodity	Tariff Rate 1/	Phase III Cost 1/	Jurisdictional Threshold 1/	SAC Rate 2/	STB Maximum Rate 3/
(1)		(2)		(3)	(4)	(5)	(6)	(7)	(8)	(9)
105. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821142	\$6,951	\$1,972	\$3,550	\$4,090	\$4,090
106. New Orleans	LA	Hamlet	NC	CN NEWOR CSXT	2821140	\$6,951	\$1,975	\$3,554	\$4,094	\$4,094
108. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821142	\$5,015	\$1,172	\$2,109	\$2,430	\$2,430
109. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821142	\$4,203	\$1,463	\$2,634	\$3,034	\$3,034
110. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821139	\$4,203	\$1,463	\$2,634	\$3,034	\$3,034
112. New Orleans	LA	Dalton	GA	BNSF NEWOR CSXT	2821139	\$6,804	\$1,729	\$3,112	\$3,585	\$3,585
113. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821142	\$6,566	\$2,128	\$3,830	\$4,412	\$4,412
115. Chicago	IL	Indianapolis	IN	BNSF CHGO CSXT	2821139	\$4,043	\$858	\$1,545	\$1,779	\$1,779
116. Social Circle	GA	Covington	GA	GRWR SOCIR CSXT	2821139	\$3,305	\$389	\$700	\$806	\$806
117. Social Circle	GA	Athens	GA	GRWR SOCIR CSXT	2821139	\$3,360	\$654	\$1,176	\$1,355	\$1,355
118. Social Circle	GA	Conyers	GA	GRWR SOCIR CSXT	2821139	\$3,366	\$691	\$1,244	\$1,433	\$1,433
119. Chicago	IL	Evansville	IN	BRC CHGO CSXT	2821140	\$4,991	\$978	\$1,760	\$2,027	\$2,027
120. New Orleans	LA	Conyers	GA	BNSF NEWOR CSXT	2821139	\$7,248	\$1,575	\$2,835	\$3,266	\$3,266

1/ Source: Rebuttal workpaper "TPI Rebuttal II-A 1-16 Exhibits.xlsx." Utilizes the STB's 2013 CSXT URCS.

2/ MMM Ratio of 207% from Rebuttal Exhibit III-H-2 x Column (6).

3/ Greater of Column (7) or Column (8) but never greater than Column (5).

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 4Q13**

Maximum Rates Per Car for 1PI Movements - 4Q13						4Q2013				
Origin 1/ (1)		Destination (2)		Railroad(s) (3)	Commodity (4)	Tariff Rate 1/ (5)	Phase III Cost 1/ (6)	Jurisdictional Threshold 1/ (7)	SAC Rate 2/ (8)	STB Maximum Rate 3/ (9)
Exhibit A										
2. Clinton	IN	Atherton	IN	CSXT	2821139	\$2,892	\$563	\$1,014	\$1,168	\$1,168
Exhibit B										
1. Memphis	TN	Social Circle	GA	BNSF MEMPH CSXT SOCIR GRWR	2821139	\$5,591	\$1,277	\$2,299	\$2,648	\$2,648
2. Memphis	TN	Evansville	IN	BNSF MEMPH CSXT	2821139	\$5,505	\$1,239	\$2,230	\$2,569	\$2,569
3. New Orleans	LA	Covington	GA	CN NEWOR CSXT	2821140	\$7,262	\$1,585	\$2,853	\$3,287	\$3,287
4. Chicago	IL	Clinton	IN	BNSF CHGO CSXT	2821139	\$3,755	\$684	\$1,231	\$1,418	\$1,418
5. New Orleans	LA	Amphill	VA	BNSF NEWOR CSXT	2821142	\$9,418	\$2,927	\$5,268	\$6,069	\$6,069
6. Memphis	TN	Bowling Green	KY	BNSF MEMPH CSXT	2821139	\$5,814	\$1,034	\$1,861	\$2,144	\$2,144
7. New Orleans	LA	Conyers	GA	CN NEWOR CSXT	2821140	\$7,259	\$1,572	\$2,829	\$3,259	\$3,259
8. New Orleans	LA	Barnett	GA	BNSF NEWOR CSXT BRNET GWRC	2821139	\$8,354	\$1,810	\$3,257	\$3,752	\$3,752
9. New Orleans	LA	Athens	GA	BNSF NEWOR CSXT	2821139	\$7,274	\$1,630	\$2,934	\$3,380	\$3,380
10. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821139	\$5,784	\$690	\$1,242	\$1,430	\$1,430
11. New Orleans	LA	Hope Hull	AL	CN NEWOR CSXT	2821140	\$5,171	\$1,091	\$1,965	\$2,263	\$2,263
12. New Orleans	LA	Oneco	FL	BNSF NEWOR CSXT ONECO SGLR	2821139	\$8,894	\$2,291	\$4,125	\$4,751	\$4,751
13. Memphis	TN	Glasgow	KY	CN MEMPH CSXT	2821140	\$5,832	\$1,120	\$2,017	\$2,323	\$2,323
15. Chicago	IL	Orangeburg	NY	BNSF CHGO CSXT	2821142	\$7,804	\$2,447	\$4,404	\$5,073	\$5,073
16. New Orleans	LA	Galloway	FL	CN NEWOR CSXT	2818342	\$7,268	\$2,582	\$4,647	\$5,353	\$5,353
17. Chicago	IL	Anderson	IN	BNSF CHGO CSXT	2821139	\$3,948	\$856	\$1,541	\$1,775	\$1,775
18. Chicago	IL	Cincinnati	OH	BNSF CHGO CSXT	2821142	\$4,664	\$1,146	\$2,063	\$2,376	\$2,376
19. Memphis	TN	Evansville	IN	CN MEMPH CSXT	2821140	\$5,505	\$1,240	\$2,232	\$2,572	\$2,572
20. Chicago	IL	Cumberland	MD	BNSF CHGO CSXT	2821139	\$6,658	\$1,707	\$3,073	\$3,540	\$3,540
21. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821139	\$6,968	\$1,963	\$3,533	\$4,070	\$4,070
22. Chicago	IL	Mentor	OH	BNSF CHGO CSXT	2821139	\$5,045	\$1,269	\$2,284	\$2,631	\$2,631
25. Memphis	TN	Guthrie	KY	CN MEMPH CSXT GUTHR RJCM	2821140	\$5,804	\$785	\$1,414	\$1,629	\$1,629
26. New Orleans	LA	Beech Island	SC	CN NEWOR CSXT	2821140	\$8,326	\$1,894	\$3,409	\$3,927	\$3,927
28. New Orleans	LA	Social Circle	GA	BNSF NEWOR CSXT SOCIR GRWR	2821139	\$7,283	\$1,479	\$2,662	\$3,067	\$3,067
29. Memphis	TN	Piqua	OH	CN MEMPH CSXT	2821140	\$6,604	\$1,953	\$3,515	\$4,049	\$4,049
30. East St. Louis	IL	Painesville	OH	UP ESTL CSXT	2911315	\$4,094	\$1,796	\$3,233	\$3,724	\$3,724
32. Effingham	IL	Terre Haute	IN	CN EFHAM CSXT	2821140	\$4,030	\$775	\$1,395	\$1,607	\$1,607
33. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821142	\$3,874	\$1,227	\$2,209	\$2,545	\$2,545
34. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821139	\$7,801	\$2,221	\$3,998	\$4,606	\$4,606
35. New Orleans	LA	Cartersville	GA	BNSF NEWOR CSXT	2821139	\$7,261	\$1,572	\$2,829	\$3,259	\$3,259
37. New Orleans	LA	Laurens	SC	BNSF NEWOR CSXT LAURN CPDR	2821139	\$7,412	\$1,665	\$2,998	\$3,453	\$3,453
38. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821139	\$8,573	\$2,352	\$4,234	\$4,877	\$4,877
39. New Orleans	LA	Lawrenceville	GA	BNSF NEWOR CSXT	2821142	\$7,262	\$1,574	\$2,833	\$3,263	\$3,263
43. New Orleans	LA	Covington	GA	BNSF NEWOR CSXT	2821139	\$7,262	\$1,581	\$2,846	\$3,279	\$3,279
44. East St. Louis	IL	Sidney	OH	BNSF ESTL CSXT	2821139	\$6,586	\$1,299	\$2,339	\$2,694	\$2,694
46. New Orleans	LA	Lakeland	FL	CN NEWOR CSXT	2821140	\$8,866	\$2,400	\$4,320	\$4,977	\$4,977
48. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821139	\$7,252	\$1,524	\$2,744	\$3,161	\$3,161
51. Memphis	TN	Galloway	TN	CN MEMPH CSXT	2821140	\$4,571	\$1,419	\$2,553	\$2,941	\$2,941
52. Memphis	TN	Bridgeport	AL	CN MEMPH CSXT BRDGL SQVR	2821140	\$5,594	\$1,030	\$1,855	\$2,136	\$2,136
53. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,784	\$690	\$1,242	\$1,430	\$1,430
54. New Orleans	LA	LaGrange	GA	BNSF NEWOR CSXT	2821139	\$5,673	\$1,659	\$2,986	\$3,440	\$3,440
55. New Orleans	LA	Ansley	MS	CN NEWOR CSXT	2821140	\$5,467	\$443	\$797	\$918	\$918
56. Chicago	IL	Terre Haute	IN	BNSF CHGO CSXT	2821139	\$3,874	\$1,227	\$2,209	\$2,545	\$2,545
57. Memphis	TN	Hopkinsville	KY	BNSF MEMPH CSXT	2821142	\$5,815	\$1,041	\$1,873	\$2,158	\$2,158
58. New Orleans	LA	Orlando	FL	BNSF NEWOR CSXT	2821142	\$8,574	\$2,343	\$4,217	\$4,858	\$4,858
60. New Orleans	LA	Baltimore	MD	BNSF NEWOR CSXT	2821142	\$10,044	\$3,197	\$5,755	\$6,629	\$6,629
61. Chicago	IL	Utica	NY	BNSF CHGO CSXT UTICA MHWA	2821142	\$7,801	\$2,221	\$3,998	\$4,606	\$4,606
62. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821139	\$6,582	\$2,117	\$3,811	\$4,390	\$4,390
63. Memphis	TN	Madisonville	KY	BNSF MEMPH CSXT	2821139	\$5,484	\$1,179	\$2,123	\$2,445	\$2,445
64. New Orleans	LA	Atlanta	GA	UP NEWOR CSXT	2911315	\$6,275	\$2,045	\$3,681	\$4,241	\$4,241
67. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821139	\$5,022	\$1,166	\$2,099	\$2,418	\$2,418
70. New Orleans	LA	Chattanooga	TN	BNSF NEWOR CSXT	2821139	\$6,835	\$1,789	\$3,220	\$3,709	\$3,709
71. New Orleans	LA	Eton	GA	BNSF NEWOR CSXT	2821139	\$6,850	\$1,859	\$3,345	\$3,854	\$3,854
72. New Orleans	LA	Tyner	TN	BNSF NEWOR CSXT	2821139	\$6,842	\$1,829	\$3,292	\$3,792	\$3,792
74. Memphis	TN	Vine Hill	TN	BNSF MEMPH CSXT VINHI NERR	2821142	\$5,784	\$690	\$1,242	\$1,430	\$1,430
75. Memphis	TN	Jackson	TN	BNSF MEMPH CSXT	2821139	\$4,535	\$1,239	\$2,231	\$2,570	\$2,570
76. Memphis	TN	Lewisburg	TN	BNSF MEMPH CSXT	2821139	\$5,899	\$1,478	\$2,660	\$3,064	\$3,064
77. New Orleans	LA	Evergreen	AL	BNSF NEWOR CSXT	2821142	\$4,036	\$1,219	\$2,195	\$2,529	\$2,529
78. New Orleans	LA	Helena	AL	BNSF NEWOR CSXT	2821139	\$5,320	\$1,453	\$2,615	\$3,012	\$3,012
79. New Orleans	LA	Newnan	GA	BNSF NEWOR CSXT	2821139	\$7,261	\$1,572	\$2,829	\$3,259	\$3,259
80. New Orleans	LA	Green Spring	WV	BNSF NEWOR CSXT GRESP SBVR	2821139	\$9,717	\$3,253	\$5,855	\$6,745	\$6,745
81. Chicago	IL	Indianapolis	IN	CN CHGO CSXT	2821140	\$4,048	\$854	\$1,538	\$1,772	\$1,772
83. Chicago	IL	Lockport	NY	BNSF CHGO CSXT	2821139	\$6,531	\$1,584	\$2,851	\$3,284	\$3,284
84. Chicago	IL	Wapakoneta	OH	BNSF CHGO CSXT	2821139	\$4,202	\$1,411	\$2,540	\$2,926	\$2,926
86. New Orleans	LA	Thomson	GA	BNSF NEWOR CSXT	2821142	\$8,354	\$2,019	\$3,634	\$4,186	\$4,186
89. Memphis	TN	Horse Cave	KY	CN MEMPH CSXT	2821140	\$5,930	\$1,123	\$2,021	\$2,328	\$2,328
93. Chicago	IL	North Vernon	IN	BNSF CHGO CSXT NVERN CMPA	2821142	\$4,187	\$1,278	\$2,301	\$2,651	\$2,651
96. Chicago	IL	Francesville	IN	BNSF CHGO CSXT	2821142	\$4,195	\$679	\$1,223	\$1,409	\$1,409
97. New Orleans	LA	Jefferson	GA	CN NEWOR CSXT	2821140	\$7,347	\$1,950	\$3,511	\$4,044	\$4,044
98. New Orleans	LA	Jefferson	GA	BNSF NEWOR CSXT	2821139	\$7,347	\$1,947	\$3,505	\$4,038	\$4,038
101. Memphis	TN	Glasgow	KY	BNSF MEMPH CSXT	2821139	\$5,832	\$1,119	\$2,014	\$2,320	\$2,320
102. New Orleans	LA	Ackerman	GA	BNSF NEWOR CSXT	2821142	\$7,252	\$1,524	\$2,744	\$3,161	\$3,161
103. New Orleans	LA	Beech Island	SC	BNSF NEWOR CSXT	2821139	\$8,326	\$1,890	\$3,402	\$3,919	\$3,919
104. New Orleans	LA	De land	FL	BNSF NEWOR CSXT	2821142	\$8,568	\$2,316	\$4,169	\$4,802	\$4,802

**Comparison of CSX Tariff Rates and
Maximum Rates Per Car for TPI Movements - 4Q13**

Maximum Rates Per Car for TPI Movements - 4Q13						4Q2013				
Origin 1/		Destination		Railroad(s)	Commodity	Tariff Rate 1/	Phase III Cost 1/	Jurisdictional Threshold 1/	SAC Rate 2/	STB Maximum Rate 3/
(1)		(2)		(3)	(4)	(5)	(6)	(7)	(8)	(9)
105. New Orleans	LA	Hamlet	NC	BNSF NEWOR CSXT	2821142	\$6,968	\$1,963	\$3,533	\$4,070	\$4,070
106. New Orleans	LA	Hamlet	NC	CN NEWOR CSXT	2821140	\$6,968	\$1,965	\$3,537	\$4,075	\$4,075
108. Chicago	IL	Akron	OH	BNSF CHGO CSXT	2821142	\$5,022	\$1,166	\$2,099	\$2,418	\$2,418
109. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821142	\$4,213	\$1,456	\$2,621	\$3,019	\$3,019
110. Chicago	IL	Lima	OH	BNSF CHGO CSXT	2821139	\$4,213	\$1,456	\$2,621	\$3,019	\$3,019
112. New Orleans	LA	Dalton	GA	BNSF NEWOR CSXT	2821139	\$6,816	\$1,721	\$3,097	\$3,568	\$3,568
113. Chicago	IL	Clarksburg	WV	BNSF CHGO CSXT	2821142	\$6,582	\$2,117	\$3,811	\$4,390	\$4,390
115. Chicago	IL	Indianapolis	IN	BNSF CHGO CSXT	2821139	\$4,048	\$854	\$1,537	\$1,771	\$1,771
116. Social Circle	GA	Covington	GA	GRWR SOCIR CSXT	2821139	\$3,305	\$387	\$696	\$802	\$802
117. Social Circle	GA	Athens	GA	GRWR SOCIR CSXT	2821139	\$3,363	\$650	\$1,171	\$1,349	\$1,349
118. Social Circle	GA	Conyers	GA	GRWR SOCIR CSXT	2821139	\$3,369	\$688	\$1,238	\$1,426	\$1,426
119. Chicago	IL	Evansville	IN	BRC CHGO CSXT	2821140	\$4,997	\$973	\$1,751	\$2,017	\$2,017
120. New Orleans	LA	Conyers	GA	BNSF NEWOR CSXT	2821139	\$7,259	\$1,568	\$2,822	\$3,251	\$3,251

1/ Source: Rebuttal workpaper "TPI Rebuttal II-A 1-16 Exhibits.xlsx." Utilizes the STB's 2013 CSXT URCS.

2/ MMM Ratio of 207% from Rebuttal Exhibit III-H-2 x Column (6).

3/ Greater of Column (7) or Column (8) but never greater than Column (5).