

# BNSF Railway Network Velocity & Service

STB Status Update: July 11, 2014



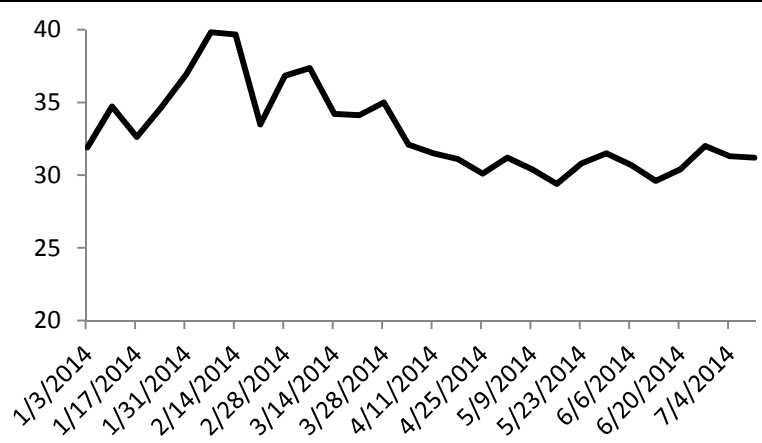
# BNSF Dashboard Service Metrics

	Goal Q3 2014	Baseline 2/1-2/7	Actuals QTD 7/11	Change from Baseline
Coal Avg Monthly Tons (in millions)	24.9	19.2	21.4	↑ 11.5%
IM System Transit Days	4.00	5.32	5.05	↓ 5.1%
AAR Terminal Dwell Hours	27.6	34.6	30.1	↓ 13.0%
AAR Train Speed	N/A	21.8	21.0	↓ 3.7%



# North Region

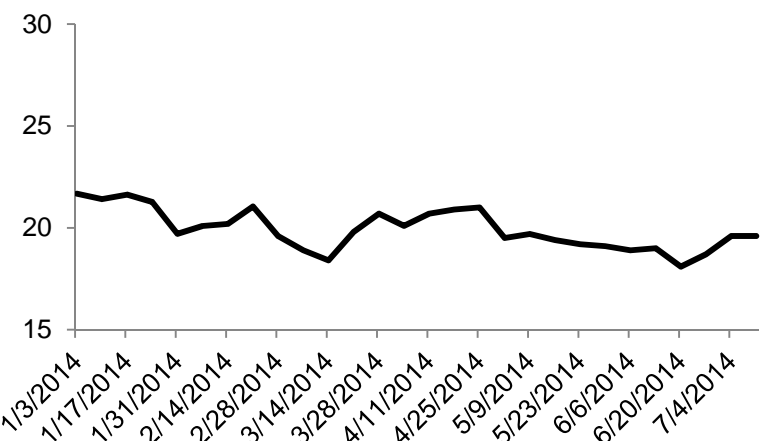
**North Region AAR Dwell**



AAR Dwell

Baseline 2/1-2/7	Actuals QTD 7/11	Change from Baseline
39.8	31.3	↓ 21.4%

**North Region AAR Train Speed**



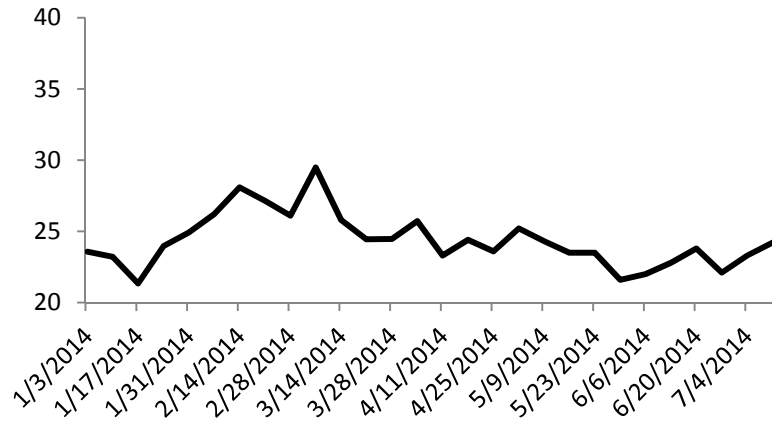
AAR Train Speed

Baseline 2/1-2/7	Actuals QTD 7/11	Change from Baseline
20.1	19.6	↓ 2.5%



# Central Region

**Central Region AAR Dwell**



AAR Dwell

**Baseline  
2/1-2/7**

26.2

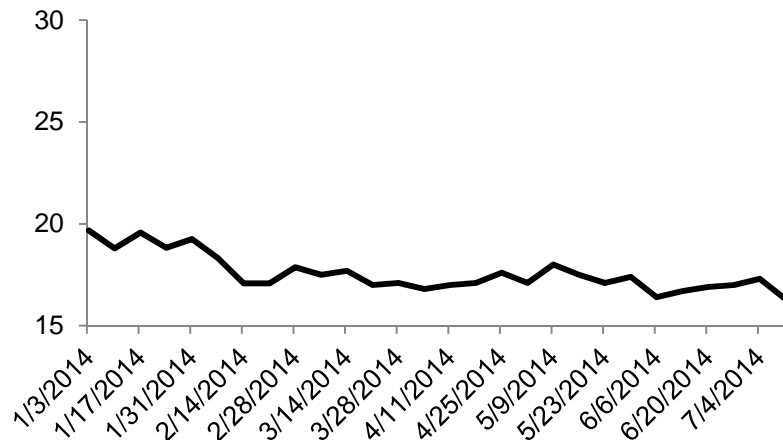
**Actuals  
QTD 7/11**

24.0

**Change  
from Baseline**

↓ 8.4%

**Central Region AAR Train Speed**



AAR Train Speed

**Baseline  
2/1-2/7**

18.3

**Actuals  
QTD 7/11**

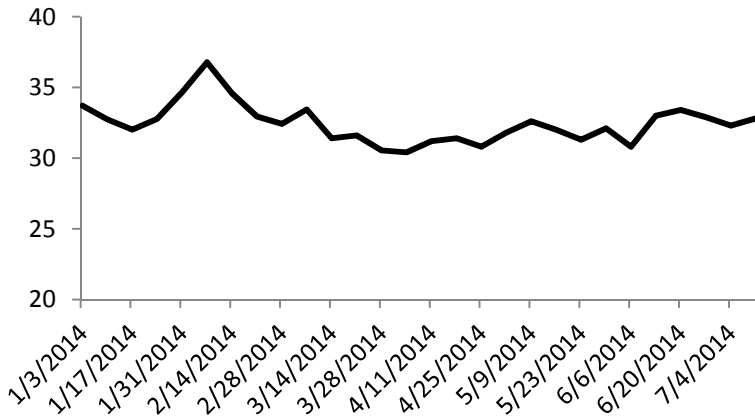
16.6

**Change  
from Baseline**

↓ 9.3%

# South Region

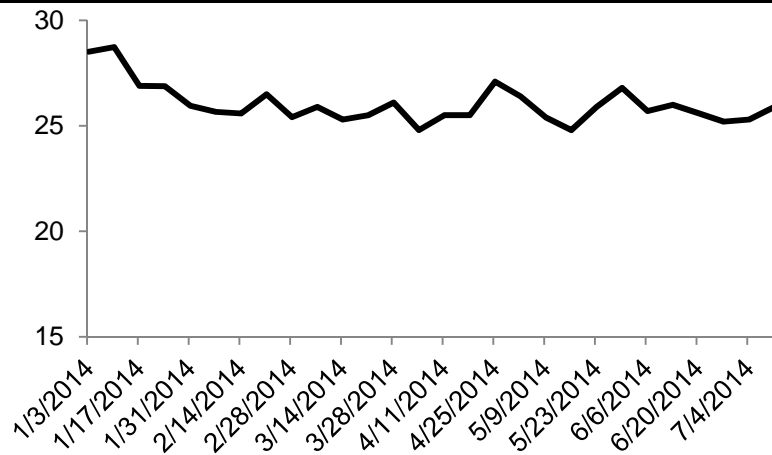
**South Region AAR Dwell**



AAR Dwell

Baseline 2/1-2/7	Actuals QTD 7/11	Change from Baseline
36.8	32.8	↓ 10.9%

**South Region AAR Train Speed**



AAR Train Speed

Baseline 2/1-2/7	Actuals QTD 7/11	Change from Baseline
25.7	25.6	↓ 0.4%

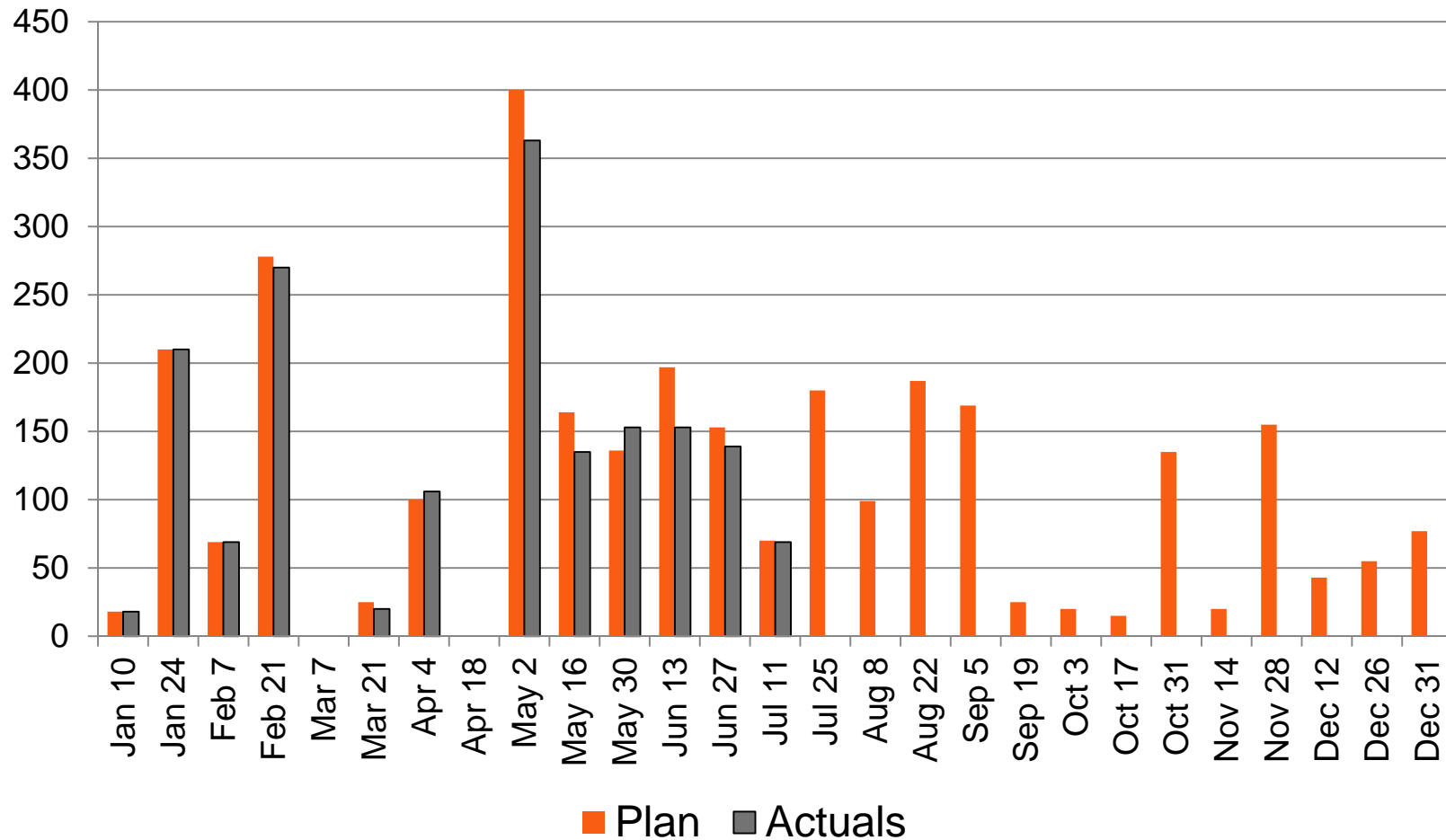
# BNSF Long-Term Actions to Add Capacity

<b>\$ Millions</b>	<b>Annual Goal</b>	<b>YTD Q3 Goal</b>	<b>Prior Period (YTD 6/27)</b>	<b>Current Period (YTD 7/11)</b>
<b>People Hiring</b>	3,000	2,500	1,636	1,705
<b>TY&amp;E</b>	2,000	1,950	1,812	1,966
<b>Eng &amp; Mech</b>				
<b>Locomotive Acquisitions</b>	500	389	245	255
<b>Car – Acquisitions, Replacements &amp; Extensions</b>	5,000	1,995	1,987	2,087
<b>Expansion Capital</b>	\$ 900	\$ 600	\$ 261*	\$ 326*
<b>Replacement &amp; Maint Capital</b>	\$ 2,300	\$ 1,730	\$ 896*	\$ 1,119*

\* YTD 6/27 represents YTD through May 2014. YTD 7/11 represents YTD through June 2014.



# System TYE Employees Hired & Trained

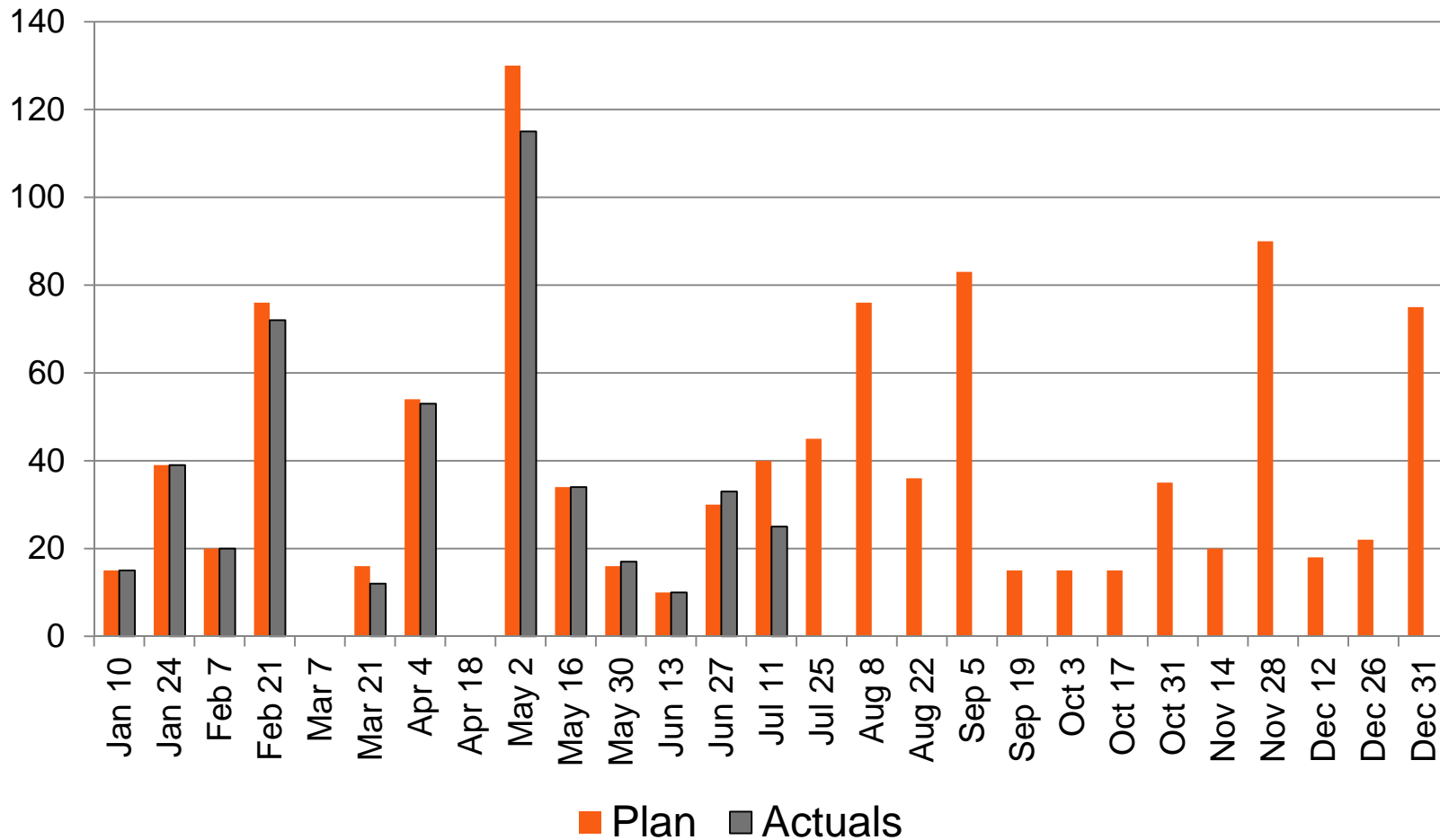


Cumulative	Jan	Feb	Mar	Apr	May	Jun	Jul **	Aug	Sep	Oct	Nov	Dec
Plan	297	575	650	1,100	1,400	1,750	2,000	2,450	2,500	2,650	2,825	3,000
Actual	297	567	692	1,055	1,344	1,695	1,705					

\*\* Actual is YTD through 7/11/14, plan is YTD through 7/31/14.



# North TYE Employees Hired & Trained



Cumulative	Jan	Feb	Mar	Apr	May	Jun	Jul **	Aug	Sep	Oct	Nov	Dec
Plan	74	150	220	350	400	470	525	720	750	800	910	1,025
Actual	74	146	211	325	377	435	445					

\*\* Actual is YTD through 7/11/14, plan is YTD through 7/31/14.

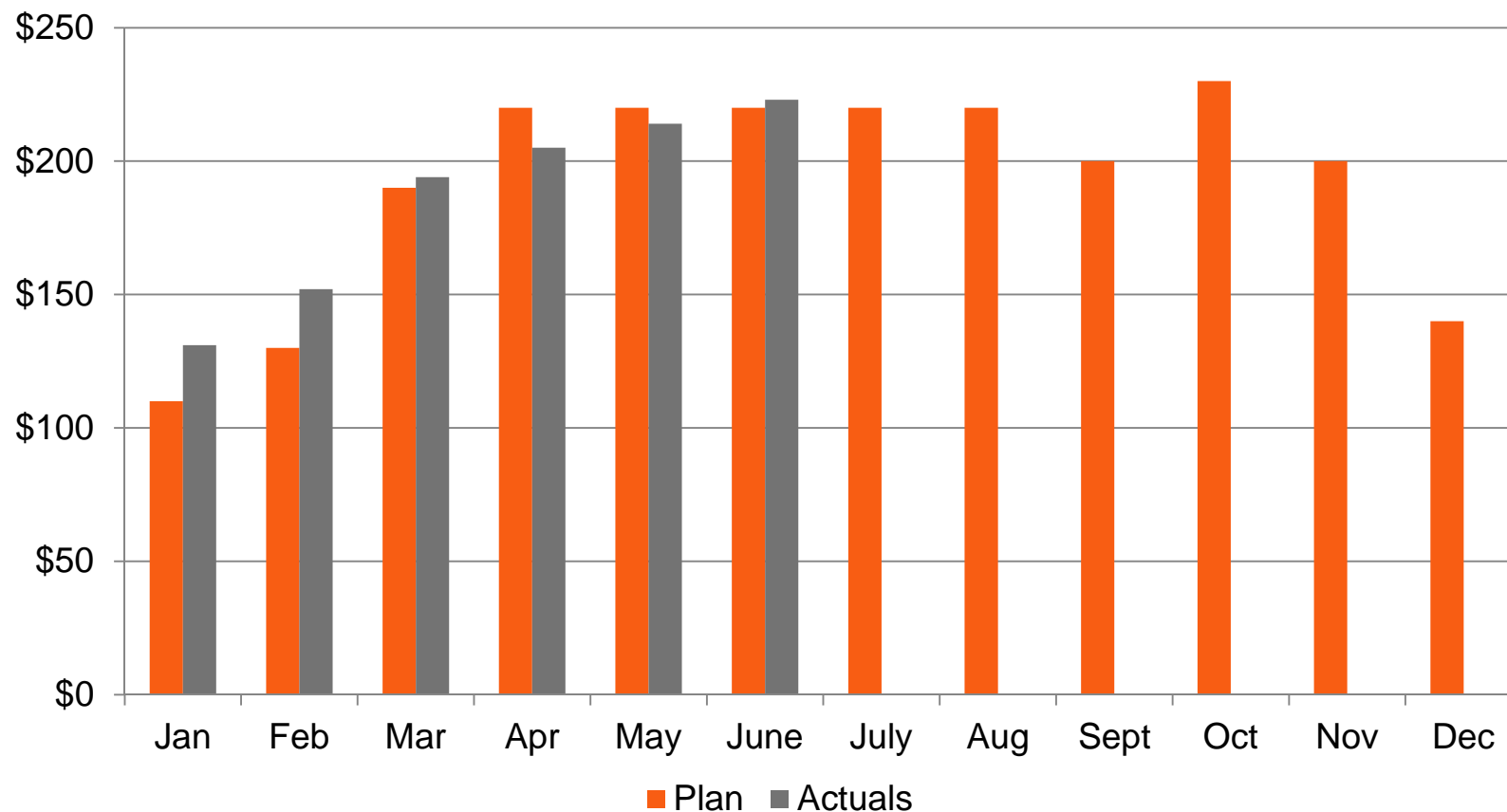




# System Capacity and Reliability

\$ Millions

## Replacement & Maintenance Capital



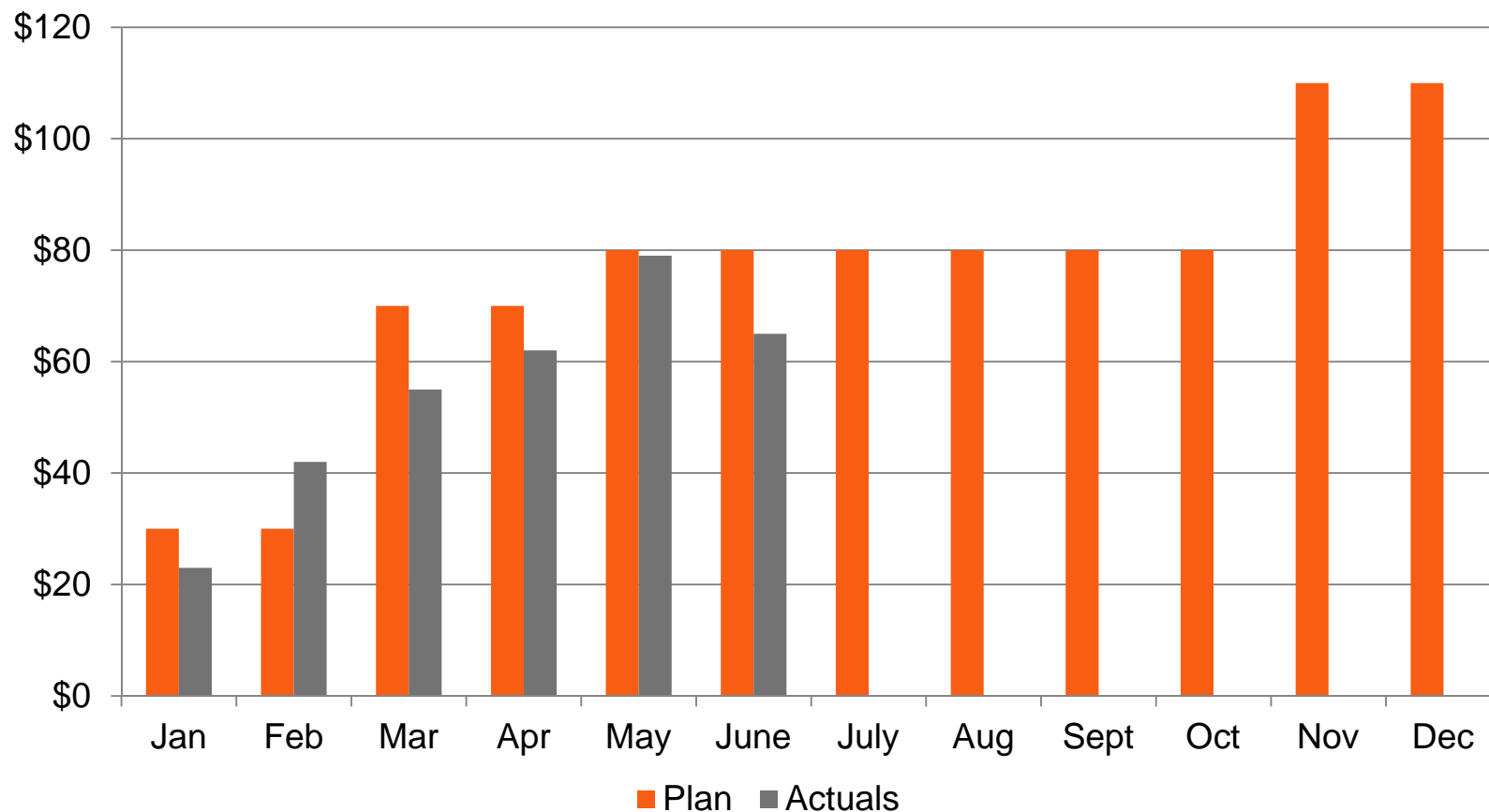
Cumulative	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Plan	\$110	\$240	\$430	\$650	\$870	\$1,090	\$1,310	\$1,530	\$1,730	\$1,960	\$2,160	\$2,300
Actual	\$131	\$283	\$477	\$682	\$896	\$1,119						



# System Capacity and Reliability

\$ Millions

## Expansion & Efficiency Capital



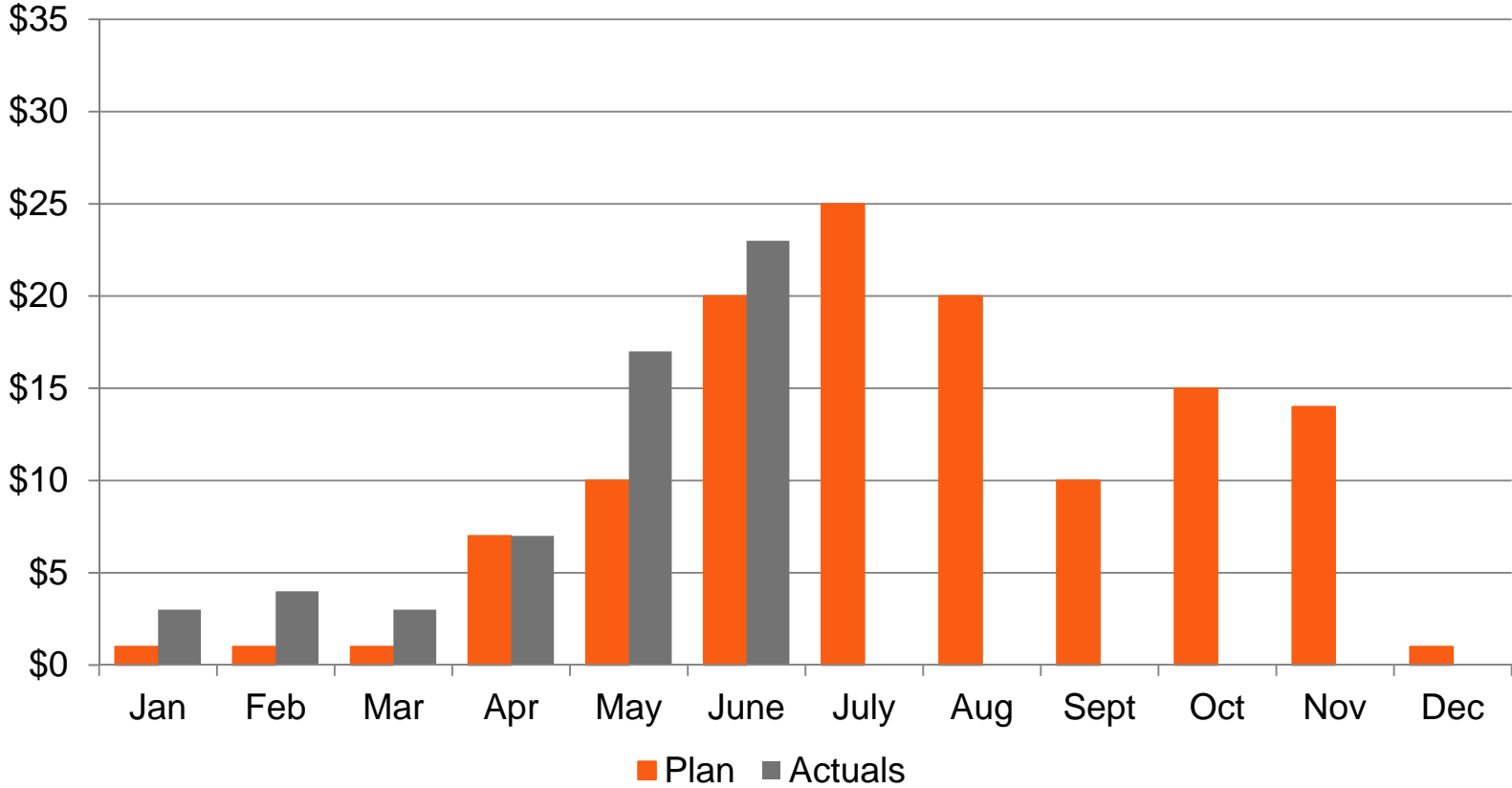
Cumulative	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Plan	\$30	\$60	\$130	\$200	\$280	\$360	\$440	\$520	\$600	\$680	\$790	\$900
Actual	\$23	\$65	\$120	\$182	\$261	\$326						



# North Dakota Capacity and Reliability

\$ Millions

## Replacement & Maintenance Capital



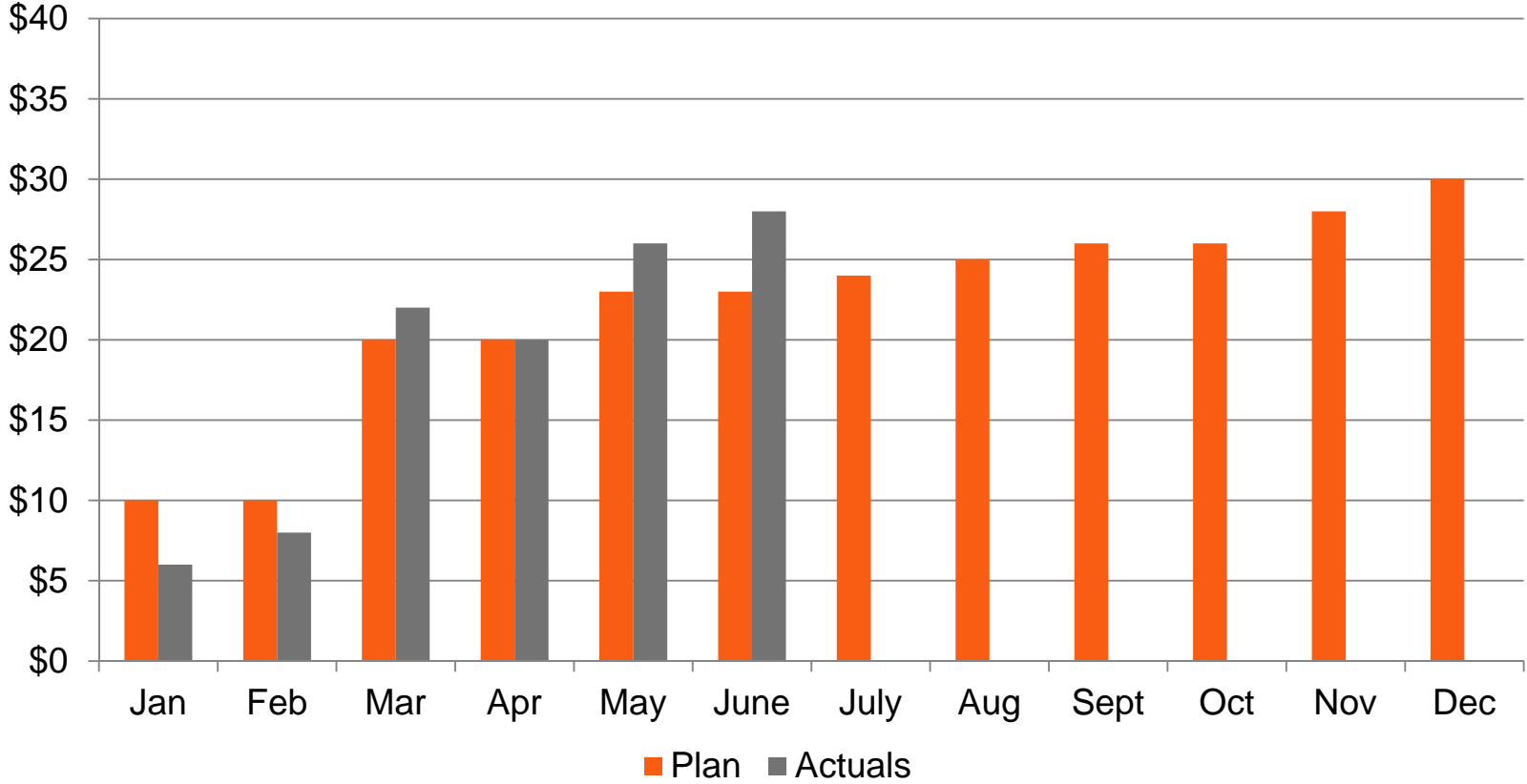
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Cumulative Plan	\$1	\$2	\$3	\$10	\$20	\$40	\$65	\$85	\$95	\$110	\$124	\$125
Actual	\$3	\$7	\$10	\$17	\$34	\$57						



# North Dakota Capacity and Reliability

\$ Millions

## Expansion & Efficiency Capital



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Cumulative Plan	\$10	\$20	\$40	\$60	\$83	\$106	\$130	\$155	\$181	\$207	\$235	\$265
Actual	\$6	\$14	\$36	\$56	\$82	\$110						

