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July 7, 2014

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Ms. Cynthia T. Brown Chief, Section of Administration Office of Proceedings United States Surface Transportation Board 395 E Street, S.W. Washington, D.C. 20423

Charley Ilmin

STB Docket No. EP 724-2, United States Rail Service Issues- Grain Re:

Dear Ms. Brown:

Attached for electronic filing in the above proceeding is Canadian Pacific's Second Weekly Report in response to the Board's order of June 20, 2014.

Thank you for your courtesy and cooperation in this matter.

Very truly yours,

Charles W. Webster



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July 7, 2014

The Honorable Daniel R. Elliott III, Chairman United States Surface Transportation Board 395 E Street, S.W. Washington, D.C. 20423

The Honorable Debra Miller, Vice Chairman United States Surface Transportation Board 395 E Street, S.W. Washington, D.C. 20423

The Honorable Ann D. Begeman, Member United States Surface Transportation Board 395 E Street, S.W. Washington, D.C. 20423

Re: STB Docket No. EP 724-2

Dear Chairman Elliott, Vice Chairman Miller, and the Honorable Ms Begeman:

I am writing in response to the Board's Order in Docket No. EP 724 (Sub-No 2) dated June 20, 2014 instructing Canadian Pacific Railway Company (CP) to produce a plan to resolve the backlog of grain orders including timelines to do so. The Order also directs CP to provide weekly status reports on various metrics. This is CP's Second Weekly Report. Please see the data update in Appendix 1. We also thought it useful to provide some additional commentary.

Our previous submission discussed the uniqueness of our current car request system versus other US railroads, and how the current backlog of actual grain demand on our railroad is approximately 10,000 to 12,000 cars. We remain committed to move this backlog as quickly as possible between now and mid to late August, which corresponds to an expected late harvest for the 2014 crop year. We are and will continue to work closely with customers on converting their requests into actual car orders.

The Rapid City, Pierre & Eastern Railroad (RCPE) is an important partner, and CP is committed to smooth and fluid operations to provide the service necessary for our joint customers. Key actions taken include:

- Scheduled daily train service to and from Tracy, MN;
- Allocated capacity to move grain empties from Chicago as well as directing grain empties en route for delivery to the RCP&E;
- · Allocated capacity to move outbound traffic from the RCP&E for movement to final destination;
- Daily internal scorecards and tracking of performance allowing for immediate corrective action to take place;
- Established a weekly operations call to review car placements and to identify improvement opportunities between respective parties; and

• Made a commitment to run extra trains for movement of both loads and empties when required, as well as delivery of unit trains of grain empties to the RCPE when required.

In terms of the data in Appendix 1, we have adjusted the data elements and are including the following:

- A line item by state showing customer cancelled grain car requests
- A line item by state showing railroad cancelled grain car requests
- A line item by state showing average time late; and
- A line item showing the number of CP grain cars currently on line in the US, and the number off line in the US.

With respect to private cars in grain service on our railroad, currently the best way CP can demonstrate the use of this equipment is to report on the weekly loadings or billings of this equipment. Cars that have met AAR requirements for use on our railroad may or may not be utilized depending upon the choice of that customer. In order to help with the movement of grain, CP has and will continue to reach out to several shippers and short lines to determine if opportunities exist to use more of these resources.

We remain focused on moving as much grain as possible and communicating with our customers across the network.

Sincerely,

Robert Johnson

Senior Vice President Operations

GRAIN WEEK 47

| US Fulfillment Total | 2,151 |
|---------------------------|-------|
| OS I diffillificate rotal | -, |

| CP US | ND | MN | IA | IL | WI | WY | МО |
|------------------------------------|------------|------------|----|----|----|----|----|
| Total New Requests (unconstrained) | 1,214 | 139 | | | | | |
| Orders Accepted | 841 | 302 | | | | | |
| Cancelled by Customer | 25 | 45 | | | 75 | | |
| Cancelled by CP | | | | | | | |
| Fufilled | 1,288 | 455 | | | | | |
| Open Requests | 24,786 | 8,186 | 0 | 0 | 0 | 0 | 0 |
| Average age of open requests | 9.68 Weeks | 9.83 Weeks | | | | | |

| RCPE | 201343 | 201344 | 201345 | 201346 | 201347 | TOTAL |
|--------------------------------|--------|--------|--------|--------|--------|-------|
| Total Requests (unconstrained) | | 0 | 400 | 500 | 500 | 1,400 |
| Orders Accepted | | 0 | 400 | 500 | 400 | 1,300 |
| Cancelled by Customer | | 0 | 0 | 0 | 0 | 0 |
| Fulfilled (I/C empty cars) | 155 | 107 | 196 | 118 | 408 | 984 |
| Fulfilled (reloaded cars) | | 21 | 95 | 47 | 0 | 163 |
| Fulfilled RCPE leased cars | | 132 | | | | 132 |
| Fulfilled Total | 155 | 260 | 291 | 165 | 408 | 1,279 |

FLEET

| CP Grain Hoppers Online in the US | 3,999 | |
|--------------------------------------|-------|--|
| CP Grain Hoppers Offline in the US | 4,050 | |
| Private grain hopper billed previous | 136 | |
| week | 130 | |