July 11, 2014

VIA E-FILING

Ms. Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
United States Surface Transportation Board
395 E Street, S.W.
Washington, D.C. 20423

Re: STB Docket No. EP 724-2, United States Rail Service Issues- Grain

Dear Ms. Brown:

Attached for electronic filing in the above proceeding is Canadian Pacific’s Third Weekly Report in response to the Board’s order of June 20, 2014.

Thank you for your courtesy and cooperation in this matter.

Very truly yours,

Charles W. Webster
July 11, 2014

The Honorable Daniel R. Elliott III, Chairman
United States Surface Transportation Board
395 E Street, S.W.
Washington, D.C. 20423

The Honorable Debra Miller, Vice Chairman
United States Surface Transportation Board
395 E Street, S.W.
Washington, D.C. 20423

The Honorable Ann D. Begeman, Member
United States Surface Transportation Board
395 E Street, S.W.
Washington, D.C. 20423


Dear Chairman Elliott, Vice Chairman Miller, and the Honorable Ms Begeman:

I am writing in response to the Board’s Order in Docket No. EP 724 (Sub-No 2) dated June 20, 2014 instructing Canadian Pacific Railway Company (CP) to produce a plan to resolve the backlog of grain orders including timelines to do so. The Order also directs CP to provide weekly status reports on various metrics. This is CP’s Third Weekly Report. Please see the data update, which we reformatted based on feedback from the Board’s staff, in Appendix 1. We also thought it useful to update our chart on US grain order fulfillment for the entire crop year. See Appendix 2.

We continue to move US grain within the ranges outlined in our initial plan. For Week 48, we fulfilled 2207 orders, which is above levels we typically see for this time of year. Demand remains stable for Eastern milling markets, and we continue to fill all Pacific North West (PNW) demand presented. The demand for movements west through the PNW continues to be weak. Despite the fact that we have nearly 13,000 open PNW requests, actual go-forward demand on the PNW at present is between 600 to 800 cars per week.

For Week 48, new requests totaled 1390, including those on the Rapid City, Pierre & Eastern Railroad (RCP&E). Given that CP fulfilled 2207 orders we are continuing to reduce the backlog.

Through-put fluidity at St. Paul remains a problem, and while interchange at Chicago has improved it is still a challenge. We are engaged with the other Class I’s on a daily basis to improve performance over these terminals.

We also continue to work closely with the RCP&E to ensure smooth and fluid operations. Last week we delivered 397 empties to the RCP&E.

Last, the CP team continues to work with all of our customers on a daily basis in regards to their shipping needs, and CP is actively participating in state transportation discussions in both Minnesota and North Dakota. Recently, CP’s sales team held a grain shippers’ forum in Jamestown, ND. We
invited all of our North Dakota and Western Minnesota grain customers and over 20 companies attended to discuss current markets, supply chain concerns and future expectations.

We remain focused on moving as much grain as possible and communicating with our customers across the network.

Sincerely,

Robert Johnson
Senior Vice President Operations
## APPENDIX 1

### GRAIN WEEK 48

<table>
<thead>
<tr>
<th>State</th>
<th>ND</th>
<th>MN</th>
<th>RCPE</th>
<th>IA</th>
<th>IL</th>
<th>WI</th>
<th>WY</th>
<th>MO</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total New Requests (unconstrained)</td>
<td>888</td>
<td>2</td>
<td>500</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Cancelled by Customer</td>
<td>120</td>
<td>25</td>
<td></td>
<td></td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Cancelled by CP</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Cumulative Open Requests (unconstrained)</td>
<td>24,280</td>
<td>7,888</td>
<td>N/A</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Average age of open requests</td>
<td>10.14</td>
<td>10.67</td>
<td>N/A</td>
<td></td>
<td></td>
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<td></td>
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</tr>
<tr>
<td>Orders Accepted - Week 48</td>
<td>982</td>
<td>325</td>
<td>400</td>
<td></td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Orders Fulfilled - Week 48</td>
<td>1,177</td>
<td>613</td>
<td>397</td>
<td>20</td>
<td></td>
<td></td>
<td></td>
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</tr>
</tbody>
</table>

### Summary

**Week 48**
- Total Orders Fulfilled: 2,207
- Variance to Orders Planned: 500
- Variance to New Requests: 817

### Fleet

- CP Grain Hoppers Online in the US: 3,649
- CP Grain Hoppers Offline in the US: 4,513
- Private grain hopper billed previous week: 93