| Railroad: Union Pacific | Year: 2016 | Reporting Week: | Date Week Began: | 4/16/2016 |
|--|---|-----------------|--|--|
| 1. System-Average Train Spe Reporting Wee | | | Date Week Ended: | 4/22/2016 |
| Intermodal | 32.9 | Methodology: | AAR train speed measur | re. Calculated by dividing train-miles by tot |
| Grain unit | 24.7 | | hours from origin to des | stination, less intermediate terminal time. |
| Coal unit | 27.3 | 1 | • | rain categories: yard, local, passenger, |
| Automotive unit | 27.2 | 1 | foreign, and maintenanc | |
| Crude oil unit | 28.8 | 1 | | - |
| Ethanol unit | 24.0 | | | |
| Manifest | 24.4 | | | 240564 |
| All Other | 21.0 | | | |
| 2. Weekly Average Terminal I Hours Excluding Cars on | | | | ENTERED Office of Proceedings April 27, 2016 Part of |
| | | | | Office of Proceedings April 27, 2016 |
| Hours Excluding Cars on System Average 2. Weekly Average Terminal I Hours for 10 Largest Termina Capacit | Run Through Trains 26.7 Dwell Time Measured in als In Terms Of Railcar | | | Office of Proceedings April 27, 2016 Part of Public Record |
| Hours Excluding Cars on System Average 2. Weekly Average Terminal I Hours for 10 Largest Termin Capacit 1 Chicago (Proviso), IL | Run Through Trains 26.7 Dwell Time Measured in als In Terms Of Railcar Sy 31.2 |] | | Office of Proceedings April 27, 2016 Part of Public Record sure. Average hours a car resides at the |
| Hours Excluding Cars on System Average 2. Weekly Average Terminal I Hours for 10 Largest Termina Capacit 1 Chicago (Proviso), IL 2 Fort Worth, TX | Run Through Trains 26.7 Dwell Time Measured in als In Terms Of Railcar Sy 31.2 28.4 | | specified terminal locati | Office of Proceedings April 27, 2016 Part of Public Record sure. Average hours a car resides at the on. Begins with train arrival, customer |
| Hours Excluding Cars on System Average 2. Weekly Average Terminal I Hours for 10 Largest Termina Capacit 1 Chicago (Proviso), IL 2 Fort Worth, TX 3 Houston (Englewood), TX | Run Through Trains 26.7 Dwell Time Measured in als In Terms Of Railcar Sy 31.2 28.4 29.7 | | specified terminal locati release, or interchange | Office of Proceedings April 27, 2016 Part of Public Record sure. Average hours a car resides at the on. Begins with train arrival, customer receipt. Ends with train departure, customer |
| Hours Excluding Cars on System Average 2. Weekly Average Terminal I Hours for 10 Largest Termina Capacit 1 Chicago (Proviso), IL 2 Fort Worth, TX 3 Houston (Englewood), TX 4 Livonia, LA | Run Through Trains 26.7 Dwell Time Measured in als In Terms Of Railcar Sy 31.2 28.4 29.7 27.2 | | specified terminal locati release, or interchange r placement (actual or cor | Office of Proceedings April 27, 2016 Part of Public Record sure. Average hours a car resides at the on. Begins with train arrival, customer receipt. Ends with train departure, custome instructive), interchange offering or delivery |
| Hours Excluding Cars on System Average 2. Weekly Average Terminal I Hours for 10 Largest Termina Capacit 1 Chicago (Proviso), IL 2 Fort Worth, TX 3 Houston (Englewood), TX 4 Livonia, LA 5 North Little Rock, AR | Run Through Trains 26.7 Dwell Time Measured in als In Terms Of Railcar Sy 31.2 28.4 29.7 27.2 24.0 | | specified terminal locati release, or interchange r placement (actual or cor Excludes cars that move | Office of Proceedings April 27, 2016 Part of Public Record sure. Average hours a car resides at the on. Begins with train arrival, customer receipt. Ends with train departure, customer nstructive), interchange offering or delivery e through a terminal on run-through trains. |
| Hours Excluding Cars on System Average 2. Weekly Average Terminal I Hours for 10 Largest Termina Capacit 1 Chicago (Proviso), IL 2 Fort Worth, TX 3 Houston (Englewood), TX 4 Livonia, LA 5 North Little Rock, AR 6 North Platte East, NE | Run Through Trains 26.7 Dwell Time Measured in als In Terms Of Railcar Sy 31.2 28.4 29.7 27.2 24.0 26.9 | | specified terminal locati release, or interchange r placement (actual or cor Excludes cars that move Also excludes stored ca | Office of Proceedings April 27, 2016 Part of Public Record sure. Average hours a car resides at the on. Begins with train arrival, customer receipt. Ends with train departure, custome instructive), interchange offering or delivery |
| Hours Excluding Cars on System Average 2. Weekly Average Terminal I Hours for 10 Largest Termina Capacit 1 Chicago (Proviso), IL 2 Fort Worth, TX 3 Houston (Englewood), TX 4 Livonia, LA 5 North Little Rock, AR 6 North Platte East, NE 7 North Platte West, NE | Run Through Trains 26.7 Dwell Time Measured in als In Terms Of Railcar 28.4 29.7 27.2 24.0 26.9 37.1 | | specified terminal locati release, or interchange r placement (actual or cor Excludes cars that move | Office of Proceedings April 27, 2016 Part of Public Record sure. Average hours a car resides at the on. Begins with train arrival, customer receipt. Ends with train departure, customer nstructive), interchange offering or delivery e through a terminal on run-through trains. |
| Hours Excluding Cars on System Average 2. Weekly Average Terminal I Hours for 10 Largest Termin Capacit 1 Chicago (Proviso), IL | Run Through Trains 26.7 Dwell Time Measured in als In Terms Of Railcar Sy 31.2 28.4 29.7 27.2 24.0 26.9 | | specified terminal locati release, or interchange r placement (actual or cor Excludes cars that move Also excludes stored ca | Office of Proceedings April 27, 2016 Part of Public Record sure. Average hours a car resides at the on. Begins with train arrival, customer receipt. Ends with train departure, customer nstructive), interchange offering or delivery e through a terminal on run-through trains. |

| Railroad: Union Pacific | | Reporting Week: | Date Week Began: | 4/16/2016 | | |
|------------------------------|---------------------------------|-----------------|--|---|--|--|
| | Iroad: Union Pacific Year: 2016 | | Date Week Ended: | 4/22/2016 | | |
| 3. Total Cars On Line by Car | Type for the Reporting | | | | | |
| Week | | | | | | |
| Box | 23,175 | Methodology: | AAR cars on line measu | ure. Calculated by AAR using Railinc data. Average daily inventory of all freight cars in revenue fleet | | |
| Covered hopper | 104,610 | | regardless of location or status. Includes cars located on shortline railroads, cars delivered to customer facilities ar cars. Excludes maintenance of way cars. Articulated cars are counted as a single unit. | | | |
| Gondola | 11,179 | | | | | |
| Intermodal | 14,009 | | | | | |
| Multilevel (automotive) | 12,841 | | | | | |
| Open hopper | 39,347 | | | | | |
| Tank | 69,777 | | | | | |
| Other | 13,731 | | | | | |
| Total | 288,669 | | | | | |
| | | | | | | |
| 4. Weekly Average Dwell | Time at Origin for Unit | | | | | |
| Train Shipments Mea | asured in Hours | | | | | |
| Grain | 12.0 | Methodology: | Measured at origin, from | m customer release to train departure. Release time is based on the last cut of five or more cars. | | |
| Coal | 3.9 | | Includes trains transpo | rting both loaded and empty freight cars. Excludes trains received in interchange from another | | |
| Automotive | 14.1 | | railroad and intermodal | I trains. | | |
| Crude Oil | 7.0 | | | | | |
| Ethanol | 11.2 | | | | | |

| 5. Weekly Total Number of Trains Held Short of Destination or Scheduled Interchange for Longer than 6 Hours by Train Type and Cause | | | | | | | | |
|---|------|------------------|-------------------|------------------|--------|---|-------|--|
| | | Cause | | | | | | |
| Train Type | Crow | Locomotive power | Track maintenance | Mechanical Issue | | Other | Total | |
| | Crew | Locomotive power | Track maintenance | Mechanical Issue | Number | Briefly Explain Cause | Total | |
| Intermodal | 0 | 1 | 0 | 0 | 3 | | 4 | |
| Grain unit | 3 | 0 | 2 | 0 | 2 | Customer, Foreign Road, Incidents/Weather, Other | 7 | |
| Coal unit | 5 | 1 | 0 | 0 | 9 | | 15 | |
| Automotive unit | 0 | 0 | 0 | 0 | 1 | | 1 | |
| Crude oil unit | 0 | 0 | 0 | 0 | 3 | | 3 | |
| Ethanol unit | 1 | 0 | 0 | 0 | 1 | | 2 | |
| Other unit | 2 | 2 | 0 | 0 | 23 | | 27 | |
| All other trains | 4 | 2 | 0 | 0 | 16 | | 22 | |
| Total | 15 | 6 | 2 | 0 | 58 | | 81 | |

Methodology:

All Other Unit Trains

11.9

Cumulative weekly number, based on daily snapshots of active trains held for more than six consecutive hours. No train is counted more than once each week. Excludes yard and local trains.

| | Greater Than | 120 Hours | Greater Than 48 but Less than or Equal to 120 Hours | | |
|------------|--------------|-----------|--|-------|--|
| | Loaded | Empty | Loaded | Empty | |
| Intermodal | 11 | 52 | 356 | 79 | |
| Grain | 27 | 75 | 653 | 241 | |
| Coal | 47 | 193 | 833 | 259 | |
| Crude Oil | 0 | 1 | 1 | 46 | |
| Ethanol | 9 | 16 | 88 | 130 | |
| Automotive | 22 | 63 | 480 | 391 | |
| All Other | 1,212 | 1,552 | 6,739 | 6,739 | |

Methodology: Cumulative weekly number, based on daily snapshots of freight cars in revenue service that have not moved for 48+ hours. Begins with pull from customer facility or interchange receipt, and ends with car placement at customer facility or interchange delivery. Excludes cars in hold status (constructively placed, stored, bad order, offered in interchange, etc.). Excludes empty cars not billed to a specific consignee, non-revenue car movements, and cars billed to Union Pacific Railroad. Excludes cars with no events reported during the past 28 days. Articulated cars are counted as a single unit. No car is counted more than once each week per car cycle.

| Railroad: Union Pacific Year: 2016 | | Reporting Week: | Date Week Began: | 4/16/2016 |
|------------------------------------|------------|-----------------|------------------|-----------|
| Rainbau. Onion Facilic | Teal. 2010 | Reporting week. | Date Week Ended: | 4/22/2016 |
| | | | | |

7. Weekly total grain cars loaded and billed, reported by State, aggregated for the following Standard Transportation Commodity Codes (STCCs): 01131 (barley), 01132 (corn), 01133 (oats), 01135 (rye), 01136 (sorghum grains), 01137 (wheat), 01139 (grain, not elsewhere classified), 01144 (soybeans), 01341 (beans, dry), 01342 (peas, dry), and 01343 (cowpeas, lentils, or lupines). "Total grain cars loaded and billed" includes cars in shuttle service; dedicated train service; reservation, lottery, open and other ordering systems; and, private cars. Additionally, please separately report the total cars loaded and billed in shuttle service (or dedicated train service) versus total cars loaded and billed in all other ordering systems, including private cars.

Instruction: Please enter "0" if no data is being reported for a field.

| State | Total Grain Cars Loaded and Billed For All Ordering Systems | Total Grain Cars Loaded and Billed For Shuttle / Dedicated Train Service Ordering Systems | Total Grain Cars Loaded and Billed For Ordering Systems Other Than Shuttle / Dedicated Train Service |
|-------|--|--|---|
| AZ | 74 | 0 | 74 |
| AR | 4 | 0 | 4 |
| CA | 31 | 0 | 31 |
| СО | 115 | 0 | 115 |
| ID | 961 | 418 | 543 |
| IL | 294 | 261 | 33 |
| IA | 613 | 553 | 60 |
| KS | 896 | 753 | 143 |
| LA | 0 | 0 | 0 |
| MN | 449 | 321 | 128 |
| MO | 107 | 74 | 33 |
| MT | 8 | 0 | 8 |
| NE | 2,114 | 1,959 | 155 |
| NV | 0 | 0 | 0 |
| NM | 0 | 0 | 0 |
| OK | 33 | 0 | 33 |
| OR | 7 | 0 | 7 |
| TN | 0 | 0 | 0 |
| ТХ | 0 | 0 | 0 |
| UT | 3 | 0 | 3 |
| WA | 9 | 0 | 9 |
| WI | 85 | 75 | 10 |
| WY | 17 | 0 | 17 |
| Total | 5,820 | 4,414 | 1,406 |

Methodology:

Number of grain cars loaded and billed each week by state and type of train service. A carload is counted when the loaded car is released by UP's customer or received in interchange from another railroad. State is based on UP origin. Shuttle / dedicated train service includes cars moving on grain shuttle trains. Other than shuttle / dedicated train service includes all other cars moving on unit grain trains or manifest service.

| Railroad: Union Pacific | Year: 2016 | Reporting Week: | Date Week Began: | 4/16/2016 |
|-------------------------|------------|-----------------|------------------|-----------|
| Rainoad. Onion Facilic | Teal: 2010 | Reporting Week: | Date Week Ended: | 4/22/2016 |

8. For the aggregated STCCs in item 7, report by State the following: a. running total number of outstanding car orders (a car order equals one car); b. average number of days late for all outstanding car orders; c. total number of new car orders received during the past week; d. total number of car orders filled during the past week; and e. number of orders cancelled, respectively, by shipper and railroad during the past week.

| State | a. Running Total Number of Outstanding Car Orders | b. Average Number of Days Late For All Outstanding Grain Car Orders | c. Number of New Car Orders | d. Number of Car Orders Filled | e.1. Number of Orders Canceled By Shipper | e.2. Number of Orders Canceled By Railroad |
|-------|--|---|-----------------------------|--------------------------------|--|---|
| AZ | 26 | 0 | 50 | 22 | 0 | 0 |
| AR | 2 | 0 | 19 | 8 | 0 | 0 |
| CA | 0 | 0 | 25 | 24 | 0 | 0 |
| CO | 130 | 1 | 65 | 23 | 0 | 0 |
| ID | 15 | 3 | 169 | 70 | 0 | 0 |
| IL | 15 | 0 | 35 | 14 | 0 | 0 |
| IA | 0 | 0 | 110 | 38 | 0 | 0 |
| KS | 272 | 0 | 491 | 151 | 0 | 0 |
| LA | 0 | 0 | 0 | 0 | 0 | 0 |
| MN | 32 | 1 | 69 | 36 | 0 | 0 |
| MO | 0 | 0 | 15 | 0 | 0 | 0 |
| MT | 10 | 0 | 39 | 8 | 0 | 0 |
| NE | 100 | 3 | 526 | 86 | 0 | 0 |
| NV | 11 | 0 | 0 | 0 | 0 | 0 |
| NM | 0 | 0 | 0 | 0 | 0 | 0 |
| OK | 110 | 0 | 25 | 22 | 0 | 0 |
| OR | 2 | 0 | 18 | 9 | 0 | 0 |
| TN | 0 | 0 | 0 | 0 | 0 | 0 |
| ТХ | 33 | 0 | 150 | 0 | 0 | 0 |
| UT | 1 | 0 | 7 | 1 | 0 | 0 |
| WA | 0 | 0 | 6 | 1 | 0 | 0 |
| WI | 212 | 0 | 377 | 23 | 0 | 0 |
| WY | 11 | 0 | 15 | 10 | 0 | 0 |
| TOTAL | 982 | 1 | 2,211 | 546 | 0 | 0 |

Methodology:

Per the tariff, Union Pacific accepts grain orders for half-month periods. <u>Outstanding orders</u> include unfilled guaranteed orders from prior half-month periods plus all unfilled guaranteed orders for the current half. <u>Average number of days late for outstanding orders</u>: For any outstanding orders from prior half-month periods, we calculate the number of days past the end of the half that the cars were ordered for. <u>New car orders</u> are requests received during the reporting period for the next half-month period and beyond. <u>Car orders filled</u> are the number of empty cars delivered to customers for loading during the reporting period. For offline customers, orders are filled when cars are delivered or offered in interchange to the connecting carrier. The data in columns a and b is calculated from a snapshot of outstanding car orders taken every Monday. The data in columns c, d, and e is based on a reporting period that spans Sunday through Saturday. This metric excludes cars in UP's shuttle train program because those cars are controlled by the shuttle operator.

| Railroad: Union Pacific | Year: 2016 Reporting Week: | | Date Week Began: | 4/16/2016 | |
|--|---|-----|------------------|-----------|--|
| | | | Date Week Ended: | 4/22/2016 | |
| | For Grain Shuttle (Or Dedicate dated To Reflect The Previous | | , Ву | | |
| Region (Please Specify Destination Region) | Trip Perf Previous F | | | | |
| AR/TX | | 4.0 | | | |
| CA/AZ | | 2.8 | | | |
| Gulf | | 2.8 | | | |
| Mexico | | 2.2 | | | |
| PNW | | 7.9 | | | |
| Other Domestic | | 4.3 | | | |

Methodology:

Average trips per shuttle set per month = 720 hours per month / (Average loaded cycle hours + Average empty cycle hours). A loaded cycle is measured from loaded release to empty release. An empty cycle is measured from empty release tc loaded release. The average cycle times are calculated for all cycles that closed during the 4-week reporting period. Measure includes routine inspection and preventative maintenance.

| 10. Average Daily Coal Unit Train Loadings vs. Plan for the Reporting Week By Coal Production Region | | | |
|---|----------------------------------|--|--|
| Region | Loadings Average Current Week | | |
| Powder River Basin | 12.3 | | |
| Ilinois Basin 0.4 | | | |
| Uinta Basin | 3.4 | | |

Methodology:

Average daily count of loaded coal trains released by the mines