Railroad: Union Pacific	Year: 2017	Reporting Week:	Date Week Began: Date Week Ended:	<u>2/18/2017</u> 2/24/2017
1. System-Average Train Speed Reporting Week				
Intermodal	30.6	Methodology:	AAR train speed measure.	Calculated by dividing train-miles by tota
Grain unit	21.7			nation, less intermediate terminal time.
Coal unit	27.8		-	in categories: yard, local, passenger,
Automotive unit	25.5		foreign, and maintenance	
Crude oil unit	17.4			-
Ethanol unit	23.0			
Manifest	22.7			
All Other	19.6		24272	23
2. Weekly Average Terminal Du Hours Excluding Cars on R System Average			ENTER Office of Pro March 1, 2	oceedings 2017
Hours Excluding Cars on R	un Through Trains		Office of Pro	oceedings 2017 of
Hours Excluding Cars on R System Average 2. Weekly Average Terminal Dy Hours for 10 Largest Terminal Capacity	un Through Trains 29.7 well Time Measured in s In Terms Of Railcar		Office of Pro March 1, 2 Part o Public Re	oceedings 2017 of ecord
Hours Excluding Cars on R System Average 2. Weekly Average Terminal Dy Hours for 10 Largest Terminal Capacity 1 Chicago (Proviso), IL	un Through Trains 29.7 well Time Measured in Is In Terms Of Railcar 27.8	Methodology:	Office of Pro March 1, 2 Part o Public Re AAR terminal dwell measu	oceedings 2017 of ecord re. Average hours a car resides at the
Hours Excluding Cars on R System Average 2. Weekly Average Terminal Dy Hours for 10 Largest Terminal Capacity 1 Chicago (Proviso), IL 2 Fort Worth, TX	un Through Trains 29.7 well Time Measured in Is In Terms Of Railcar 27.8 37.8	Methodology:	Office of Pro March 1, 2 Part o Public Re AAR terminal dwell measu specified terminal location	oceedings 2017 of ecord re. Average hours a car resides at the b. Begins with train arrival, customer
Hours Excluding Cars on R System Average 2. Weekly Average Terminal Dy Hours for 10 Largest Terminal Capacity 1 Chicago (Proviso), IL 2 Fort Worth, TX 3 Houston (Englewood), TX	un Through Trains 29.7 well Time Measured in s In Terms Of Railcar 27.8 37.8 34.8	Methodology:	Office of Pro March 1, 2 Part o Public Re AAR terminal dwell measu specified terminal location release, or interchange rec	oceedings 2017 of ecord re. Average hours a car resides at the b. Begins with train arrival, customer ceipt. Ends with train departure, customer
Hours Excluding Cars on R System Average 2. Weekly Average Terminal Dy Hours for 10 Largest Terminal Capacity 1 Chicago (Proviso), IL 2 Fort Worth, TX 3 Houston (Englewood), TX 4 Livonia, LA	un Through Trains 29.7 well Time Measured in s In Terms Of Railcar 27.8 37.8 34.8 44.0	Methodology:	Office of Pro March 1, 2 Part o Public Re AAR terminal dwell measu specified terminal location release, or interchange reo placement (actual or const	oceedings 2017 of ecord re. Average hours a car resides at the a. Begins with train arrival, customer ceipt. Ends with train departure, customer tructive), interchange offering or delivery.
Hours Excluding Cars on R System Average 2. Weekly Average Terminal Dy Hours for 10 Largest Terminal Capacity 1 Chicago (Proviso), IL 2 Fort Worth, TX 3 Houston (Englewood), TX 4 Livonia, LA 5 North Little Rock, AR	un Through Trains 29.7 well Time Measured in s In Terms Of Railcar 27.8 37.8 34.8 44.0 27.3	Methodology:	Office of Pro March 1, 2 Part o Public Re AAR terminal dwell measu specified terminal location release, or interchange reo placement (actual or const Excludes cars that move th	oceedings 2017 of ecord re. Average hours a car resides at the b. Begins with train arrival, customer ceipt. Ends with train departure, customer tructive), interchange offering or delivery. hrough a terminal on run-through trains.
Hours Excluding Cars on R System Average 2. Weekly Average Terminal Dy Hours for 10 Largest Terminal Capacity 1 Chicago (Proviso), IL 2 Fort Worth, TX 3 Houston (Englewood), TX 4 Livonia, LA 5 North Little Rock, AR 6 North Platte East, NE	un Through Trains 29.7 well Time Measured in s In Terms Of Railcar 27.8 37.8 34.8 44.0 27.3 28.9	Methodology:	Office of Pro March 1, 2 Part o Public Re AAR terminal dwell measu specified terminal location release, or interchange reo placement (actual or const Excludes cars that move th Also excludes stored cars,	oceedings 2017 of ecord re. Average hours a car resides at the b. Begins with train arrival, customer ceipt. Ends with train departure, customer tructive), interchange offering or delivery. hrough a terminal on run-through trains.
Hours Excluding Cars on R         System Average         2. Weekly Average Terminal Dy         Hours for 10 Largest Terminal         Capacity         1 Chicago (Proviso), IL         2 Fort Worth, TX         3 Houston (Englewood), TX         4 Livonia, LA         5 North Little Rock, AR         6 North Platte East, NE         7 North Platte West, NE	un Through Trains 29.7 well Time Measured in s In Terms Of Railcar 27.8 37.8 34.8 44.0 27.3 28.9 30.5	Methodology:	Office of Pro March 1, 2 Part o Public Re AAR terminal dwell measu specified terminal location release, or interchange reo placement (actual or const Excludes cars that move th	oceedings 2017 of ecord re. Average hours a car resides at the a. Begins with train arrival, customer ceipt. Ends with train departure, customer tructive), interchange offering or delivery.
Hours Excluding Cars on R System Average 2. Weekly Average Terminal Dy Hours for 10 Largest Terminal Capacity 1 Chicago (Proviso), IL 2 Fort Worth, TX 3 Houston (Englewood), TX 4 Livonia, LA 5 North Little Rock, AR 6 North Platte East, NE	un Through Trains 29.7 well Time Measured in s In Terms Of Railcar 27.8 37.8 34.8 44.0 27.3 28.9	Methodology:	Office of Pro March 1, 2 Part o Public Re AAR terminal dwell measu specified terminal location release, or interchange reo placement (actual or const Excludes cars that move th Also excludes stored cars,	oceedings 2017 of ecord re. Average hours a car resides at the b. Begins with train arrival, customer ceipt. Ends with train departure, customer tructive), interchange offering or delivery. hrough a terminal on run-through trains.

	V 0017	Reporting Week:	Date Week Began:	2/18/2017		
Railroad: Union Pacific	road: Union Pacific Year: 2017		Date Week Ended:	2/24/2017		
3. Total Cars On Line by Ca	r Type for the Reporting		-			
Wee	k					
Box	22,839	Methodology:	AAR cars on line meas	sure. Calculated by AAR using Railinc data. Average daily inventory of all freight cars in revenue fleet		
Covered hopper	112,906		regardless of location	or status. Includes cars located on shortline railroads, cars delivered to customer facilities and stored		
Gondola	10,913		cars. Excludes maintenance of way cars. Articulated cars are counted as a single unit.			
Intermodal	14,367					
Multilevel (automotive)	12,866					
Open hopper	39,852					
Tank	69,208					
Other	14,006					
Total	296,957					
4. Weekly Average Dwel	I Time at Origin for Unit					
Train Shipments Measured in Hours						
Grain	26.9	Methodology:	Measured at origin, fro	om customer release to train departure. Release time is based on the last cut of five or more cars.		
Coal	5.0		Includes trains transpo	orting both loaded and empty freight cars. Excludes trains received in interchange from another		
Automotive	19.9		railroad and intermoda	al trains.		
Crude Oil	30.1					

	5. Weekly Total Number of Trains Held Short of Destination or Scheduled Interchange for Longer than 6 Hours by Train Type and Cause						
				Cause			
Train Type	Crew	Locomotive power	Track maintenance	Mechanical Issue		Other	Total
	Crew	Locomotive power	Track maintenance	wechanical issue	Number	Briefly Explain Cause	Iotai
Intermodal	2	0	0	11	0		13
Grain unit	4	7	1	25	0		37
Coal unit	4	4	2	13	0		23
Automotive unit	3	0	0	6	0	Customer Fereign Bood	9
Crude oil unit	0	0	0	0	0	Customer, Foreign Road, Incidents/Weather, Other	0
Ethanol unit	0	1	0	3	1		5
Other unit	2	7	0	17	7		33
All other trains	19	23	1	56	7		106
Total	34	42	4	131	15		226

Methodology:

Ethanol

All Other Unit Trains

Cumulative weekly number, based on daily snapshots of active trains held for more than six consecutive hours. No train is counted more than once each week. Excludes yard and local trains.

	Greater Than	120 Hours	Greater Than 48 but Less that or Equal to 120 Hours	
	Loaded	Empty	Loaded	Empty
Intermodal	48	40	697	66
Grain	55	259	1,087	651
Coal	159	42	399	518
Crude Oil	1	0	8	23
Ethanol	7	130	316	255
Automotive	28	55	935	421
All Other	1,599	2,086	11,809	10,704

24.0

17.1

Methodology: Cumulative weekly number, based on daily snapshots of freight cars in revenue service that have not moved for 48+ hours. Begins with pull from customer facility or interchange receipt, and ends with car placement at customer facility or interchange delivery. Excludes cars in hold status (constructively placed, stored, bad order, offered in interchange, etc.). Excludes empty cars not billed to a specific consignee, non-revenue car movements, and cars billed to Union Pacific Railroad. Excludes cars with no events reported during the past 28 days. Articulated cars are counted as a single unit. No car is counted more than once each week per car cycle.

Railroad: Union Pacific	Year: 2017	Reporting Week:	Date Week Began:	2/18/2017
			Date Week Ended:	2/24/201
	oaded and billed, reported by State, aggregated for the follo			
	87 (wheat), 01139 (grain, not elsewhere classified), 01144 (so le service; dedicated train service; reservation, lottery, oper			
	ed train service) versus total cars loaded and billed in all oth		ny, please separately report the total cars loaded and billed	
		or ordering systems, moldaring private cars.		
Instruction: Please enter "0" i	if no data is being reported for a field.			
	in no data is being reported for a field.			
State	Total Grain Cars Loaded and Billed For All Ordering	Total Grain Cars Loaded and Billed For Shuttle /	Total Grain Cars Loaded and Billed For Ordering Systems	
State	Systems	Dedicated Train Service Ordering Systems	Other Than Shuttle / Dedicated Train Service	
AZ	102	0	102	
AR	6	0	6	
CA	36	0	36	
CO	120	0	120	
ID	1,709	377	1,332	
L	114	75	39	
IA	1,046	869	177	
KS	1,744	654	1,090	
LA MN	523	217	306	
MIN	248	226	22	
MO	41	0	41	
NE	2,048	1.378	670	
NV	0	0	0	
NM	0	0	0	
OK	218	109	109	
OR	1	0	1	
TN	0	0	0	
ТХ	279	101	178	
UT	4	0	4	
WA	17	0	17	
WI	58	0	58	
WY	0	0	0	
Total	8,314	4,006	4,308	

Methodology:

Number of grain cars loaded and billed each week by state and type of train service. A carload is counted when the loaded car is released by UP's customer or received in interchange from another railroad. State is based on UP origin. Shuttle / dedicated train service includes cars moving on grain shuttle trains. Other than shuttle / dedicated train service includes all other cars moving on unit grain trains or manifest service.

Railroad: Union Pacific	Year: 2017	Penerting Week	Date Week Began:	2/18/2017
Railload. Onion Facilic	fear: 2017	Reporting Week:	Date Week Ended:	2/24/2017

8. For the aggregated STCCs in item 7, report by State the following: a. running total number of outstanding car orders (a car order equals one car); b. average number of days late for all outstanding car orders; c. total number of new car orders received during the past week; d. total number of car orders filled during the past week; and e. number of orders cancelled, respectively, by shipper and railroad during the past week.

State	a. Running Total Number of Outstanding Car Orders	b. Average Number of Days Late For All Outstanding Grain Car Orders	c. Number of New Car Orders	d. Number of Car Orders Filled	e.1. Number of Orders Canceled By Shipper	e.2. Number of Orders Canceled By Railroad
AZ	76	12	0	94	0	0
AR	0	0	12	1	0	0
CA	0	0	0	0	0	0
CO	142	0	106	61	0	0
ID	162	8	101	133	0	0
IL	0	0	0	5	0	0
IA	7	0	114	8	0	0
KS	571	9	850	394	0	0
LA	0	0	0	0	0	0
MN	3	0	129	37	0	0
MO	180	0	60	6	0	0
MT	2	0	40	39	0	0
NE	696	4	658	138	0	0
NV	0	0	0	0	0	0
NM	0	0	0	0	0	0
OK	301	0	13	124	0	0
OR	0	0	11	12	0	0
TN	0	0	0	0	0	0
ТХ	33	9	40	166	0	0
UT	0	0	10	9	0	0
WA	0	0	10	8	0	0
WI	0	0	102	0	0	0
WY	0	0	0	0	0	0
TOTAL	2,173	5	2,256	1,235	0	0

#### Methodology:

Per the tariff, Union Pacific accepts grain orders for half-month periods. <u>Outstanding orders</u> include unfilled guaranteed orders from prior half-month periods plus all unfilled guaranteed orders for the current half. <u>Average number of days late for outstanding orders</u>: For any outstanding orders from prior half-month periods, we calculate the number of days past the end of the half that the cars were ordered for. <u>New car orders</u> are requests received during the reporting period for the next half-month period and beyond. <u>Car orders filled</u> are the number of empty cars delivered to customers for loading during the reporting period. For offline customers, orders are filled when cars are delivered or offered in interchange to the connecting carrier. The data in columns a and b is calculated from a snapshot of outstanding car orders taken every Monday. The data in columns c, d, and e is based on a reporting period that spans Sunday through Saturday. This metric excludes cars in UP's shuttle train program because those cars are controlled by the shuttle operator.

Railroad: Union Pacific	Year: 2017 Reporting Week:		Date Week Began:	2/18/2017
			Date Week Ended:	2/24/2017
	or Grain Shuttle (Or Dedicated dated To Reflect The Previous		, Ву	
Region Trip Perfo (Please Specify Previous Fo Destination Region)				
AR/TX		3.5	—	
CA/AZ	2.4			
Gulf	3.8			
Mexico	2.0			
PNW	4.1			
Other Domestic		6.5		

Methodology:

Average trips per shuttle set per month = 720 hours per month / (Average loaded cycle hours + Average empty cycle hours). A loaded cycle is measured from loaded release to empty release. An empty cycle is measured from empty release to loaded release. The average cycle times are calculated for all cycles that closed during the 4-week reporting period. Measure includes routine inspection and preventative maintenance.

10. Average Daily Coal Unit Train Loadings vs. Plan for the Reporting Week By Coal Production Region		
Region Loadings Average Current Week		
Powder River Basin	18.3	
Illinois Basin 0.6		
Uinta Basin	4.4	

Methodology: Average daily count of loaded coal trains released by the mines.